

UTAH-CANADA

AGRICULTURAL TRADE = \$554 MILLION IN 2014

Let's keep a good thing growing!



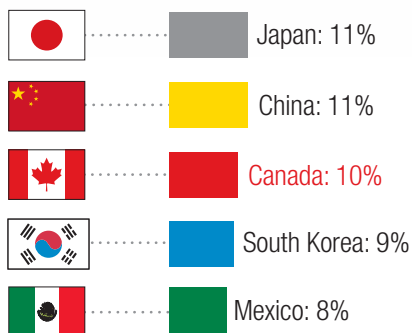
Utah exported \$119 million to Canada, including:

- \$43M in food preparations*
- \$31M in essential oils
- \$8M in non-alcoholic beverages (including \$7M in flavored water)
- \$7M in animal feed (including \$6M in dog and cat feed)
- \$5M in baked goods

Utah imported \$435 million from Canada, including:

- \$242M in live cattle
- \$46M in chocolate products
- \$38M in fresh/frozen meat (including \$31M in pork)
- \$18M in baked goods
- \$18M in sugar and candy

Utah's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Utah, has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$119M came from Utah.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 78,900 jobs in Utah

For more information: www.agr.gc.ca/agpartners
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* The category "food preparations" includes products such as tea substitutes, vegetable preparations, flavoring extracts, powders and essences, milk or cream substitutes, jelly powders, and juices from concentrate.

M = Million
B = Billion

Data source: U.S. Census Bureau
All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.
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