

AGRICULTURAL TRADE = \$447 MILLION IN 2014

Let's keep a good thing growing!



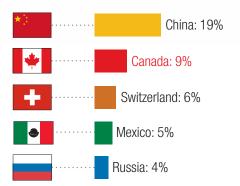
Virginia exported \$233 million to Canada, including:

- → \$29M in food preparations*
- → \$28M in coffee
- → \$25M in sauces and condiments
- → \$24M in non-alcoholic beverages (including \$15M in flavored water)
- → \$21M in chocolate products

Virginia imported \$214 million from Canada, including:

- → \$54M in fresh/frozen pork
- → \$27M in processed potatoes (including fries and chips)
- → \$24M in baked goods
- → \$16M in vegetables
- → \$15M in wheat

Virginia's top agriculture and agri-food export markets:



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* The category "food preparations" includes products such as tea substitutes, vegetable preparations, flavoring extracts, powders and essences, milk or cream substitutes, jelly powders, and juices from concentrate.

A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Virginia has benefited from this strong relationship

 with Canada purchasing over \$26B in agriculture and agri-food products from
 the U.S. in 2014, of which \$233M came from Virginia.
- Supply chains that cross our shared border are cost-effective and efficient because
 of the proximity to each other's agricultural inputs and products. For example, Canada
 is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm
 machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 267,100 jobs in Virginia

 $\mathbf{M} = \text{Million}$

 $\mathbf{B} = Billion$

Data source: U.S. Census Bureau
All figures in U.S. dollars and based on 2014 data
(as of May 2015), including re-exports.
E-mail: MAS-SAM@agr.gc.ca



