WASHINGTON-CANADA

AGRICULTURAL TRADE = \$2.4 BILLION IN 2012

Let's keep a good thing growing!



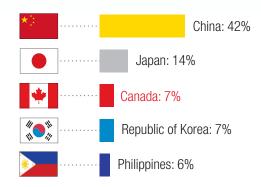
Washington exported \$1.1 billion to Canada, including:

- → \$338M in fruits and nuts (including \$163M in apples)
- → \$150M in roasted coffee
- → \$114M in vegetables and legumes (including \$42M in potatoes)
- → \$48M in frozen fries
- → \$47M in food preparations (including \$6M in tea substitutes)

Washington imported \$1.3 billion from Canada, including:

- → \$378M in live cattle
- → \$135M in fats and oils (including \$120M in canola oil)
- → \$100M in vegetables and legumes (including \$29M in tomatoes)
- → \$86M in mink furs
- → \$85M in fruits and nuts (including \$38M in cranberries)

Washington's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

Canada purchased \$21 billion in U.S. agriculture and agri-food products in 2012. Washington benefitted from this strong relationship in 2012 by exporting \$1.1 billion in agriculture and agri-food products to Canada. To help reduce barriers to trade, lower costs and create economic opportunities, the Regulatory Cooperation Council and Beyond the Border Action Plans were released in December 2011. Increased regulatory cooperation will support U.S.-Canada trade in agriculture and agri-food products, contribute to job creation, and provide a greater variety of safe, high-quality food products for consumers.

Trade with Canada = Jobs in Washington

→ Approximately 174,000 jobs in Washington depend on trade with Canada.

All currency is in U.S. dollars and based on 2012 data (as of July 2013). All export figures do not include re-export values.

Trade values are approximate and have been rounded where/when appropriate. Fertilizers, farm machinery and seafood are not included in the definition of agriculture and agri-food trade.

Commodity categories are based on the internationally standardized Harmonized Commodity Description and Coding System (HS codes).

Wherein a single commodity is 90 percent or more of an HS group, the specific commodity is named.

M = Million

Data source: Statistics Canada

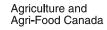
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Agriculture et Agroalimentaire Canada

