AGRICULTURAL TRADE = \$2.5 BILLION IN 2013

Let's keep a good thing growing!



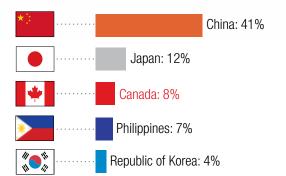
Washington exported \$1.1 billion to Canada, including:

- → \$354M in fruits and nuts (including \$183M in apples)
- → \$153M in roasted coffee
- → \$121M in vegetables and legumes (including \$39M in potatoes)
- → \$47M in food preparations (including \$9M in tea substitutes)
- → \$44M in non-alcoholic beverages

Washington imported \$1.4 billion from Canada, including:

- → \$307M in live cattle
- → \$118M in wheat (including \$68M in non-durum wheat)
- → \$102M in fruits and nuts (including \$35M in cranberries)
- → \$97M in mink furs
- → \$93M in vegetables and legumes (including \$27M in tomatoes)

Washington's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since the North American Free Trade Agreement (NAFTA) came into force, agriculture
 and agri-food trade has more than quadrupled, leading to significant changes in trade
 patterns and resulting in a more integrated North American marketplace.
- The U.S., and in particular Washington, has benefited from this strong relationship with Canada purchasing over \$21 billion in agriculture and agri-food products from the U.S. in 2013, of which \$1.1 billion came from Washington.
- The work of the Regulatory Cooperation Council and Beyond the Border initiatives is significant to our continued growth in agriculture and agri-food trade and to strengthening our industry competitiveness. For more information: www.actionplan.gc.ca/rcc
- Increased regulatory cooperation will reduce regulatory differences and duplicative actions that can hinder cross-border trade while ensuring a greater variety of safe, high-quality food products for consumers.

Trade with Canada = 230,500 Jobs in Washington



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For more information: www.agr.gc.ca/agpartners
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M = MillionData source: Statistics CanadaE-mail: MAS-SAM@agr.gc.ca



