WASHINGTON-CANADA

AGRICULTURAL TRADE = \$2.6 BILLION IN 2014

Let's keep a good thing growing!



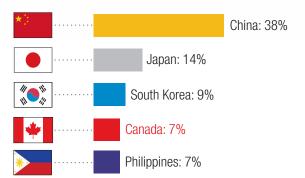
Washington exported \$1.1 billion to Canada, including:

- → \$464M in fruits and nuts (including \$165M in apples)
- → \$139M in vegetables (including \$32M in onions)
- → \$51M in coffee
- → \$38M in prepared nuts
- → \$36M in baked goods

Washington imported \$1.5 billion from Canada, including:

- → \$443M in cattle
- → \$161M in fats and oils (including \$155M in canola oil)
- → \$133M in animal feed (including \$64M in canola meal)
- → \$119M in vegetables
- → \$88M in mink fur skins

Washington's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Washington has benefited from this strong relationship

 with Canada purchasing over \$26B in agriculture and agri-food products from the
 U.S. in 2014, of which \$1.1B came from Washington.
- Supply chains that cross our shared border are cost-effective and efficient because
 of the proximity to each other's agricultural inputs and products. For example, Canada
 is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm
 machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 223,300 jobs in Washington

 $\mathbf{M} = \text{Million}$

 $\mathbf{B} = Billion$

Data source: U.S. Census Bureau All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports. E-mail: MAS-SAM@agr.gc.ca

For more information: www.agr.gc.ca/agpartners
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