



Canadian Radio-television and
Telecommunications Commission

Conseil de la radiodiffusion et des
télécommunications canadiennes



PAY, PAY-PER-VIEW, VIDEO-ON-DEMAND AND SPECIALTY SERVICES

STATISTICAL AND FINANCIAL SUMMARIES

2010 - 2014

CONSUMER AFFAIRS AND STRATEGIC POLICY

Canada

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NOTICE TO READER

The information provided in this publication reflects a compilation of annual returns data for the pay, pay-per-view, video-on-demand and specialty services sector.

Information is also provided for Canadian programming expenditures as is applicable to the majority of licensees in the sector. This information, however, is not sufficient to allow a proper evaluation of conditions of licence with respect to Canadian program expenditures, as may be required of licensees in this sector. This is due to the fact that conditions of licence, as applicable to this particular sector, may take into account financial information which is not captured by financial statements. For comprehensive details on an individual licensee's conditions of licence, please consult the applicable CRTC licensing decision on our website.

FOREWORD

Introduction

This report presents statistical and financial information on pay, pay-per-view, video-on-demand and specialty services providers.

Revenue earned by Cable operators and affiliation payments paid to the pay and specialty service providers may be found in the "Broadcast Distribution" summary report.

Beginning in broadcast year 2012, pay and specialty services were classified as categories A, B and C. The definitions as outlined in the *Broadcast Distribution Regulations*, are explained as follows:

"Category A service" means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011,
 - (i) a pay television service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service, or
 - (ii) a specialty service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service. (service de catégorie A)

"Category B service", except as set out in subsection 19(2), means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011, a Category 2 service that was designated as such by the Commission before that day, other than a Category C service.

"Category C service" means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) a pay television service or a specialty service that is subject to the conditions of licence set out in the appendices to Broadcasting Regulatory Policy CRTC 2009-562, dated September 4, 2009 and entitled Conditions of licence for competitive Canadian specialty services operating in the genres of mainstream sports and national news, as amended from time to time.

Limitation on data collected

The Financial Summary for Pay and Specialty Services for the broadcast year ended 31 August 2014 represents 230 pay, pay-per-view, video-on-demand and specialty services.

Data for unreported fringe benefits are imputed using the average fringe benefits, as a percentage of total remuneration, reported by similar services.

Data contained in this report are subject to change as the Commission receives additional or revised information.

CRTC - FINANCIAL SUMMARY

Pay, Pay-per-view, Video-on-Demand and Specialty Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	201	214		230		229		230		
Revenue										
Residential/bulk/smatv subscriber revenue	1,585,776,281	1,715,314,651	8.17	1,889,041,829	10.13	1,984,341,096	5.04	2,105,479,346	6.10	7.3
DTH revenue	675,334,139	704,105,307	4.26	733,719,127	4.21	740,174,831	0.88	779,367,767	5.30	3.7
Local advertising revenue	19,940,703	30,214,614	51.52	31,020,031	2.67	29,321,896	-5.47	29,632,660	1.06	10.4
National advertising revenue	1,093,587,196	1,204,050,980	10.10	1,233,233,547	2.42	1,268,123,109	2.83	1,214,554,278	-4.22	2.7
Other revenue	99,981,305	94,406,756	-5.58	80,572,025	-14.65	69,032,619	-14.32	87,357,791	26.55	-3.3
Total Revenue	3,474,619,624	3,748,092,308	7.87	3,967,586,559	5.86	4,090,993,551	3.11	4,216,391,842	3.07	5.0
Expenses										
Programming and Production	1,884,945,136	2,012,831,001	6.78	2,254,449,599	12.00	2,206,240,437	-2.14	2,424,180,053	9.88	6.5
Technical	142,377,752	152,497,351	7.11	151,551,950	-0.62	145,393,350	-4.06	154,070,804	5.97	2.0
Sales and Promotion	213,350,518	223,367,561	4.70	215,741,561	-3.41	221,067,091	2.47	195,226,917	-11.69	-2.2
Administration and General	268,285,751	324,512,171	20.96	312,613,480	-3.67	348,245,204	11.40	343,829,382	-1.27	6.4
Total Expenses	2,508,959,157	2,713,208,084	8.14	2,934,356,590	8.15	2,920,946,082	-0.46	3,117,307,156	6.72	5.6
Operating Income	965,660,467	1,034,884,224		1,033,229,969		1,170,047,469		1,099,084,686		
Depreciation	89,709,010	103,517,201	15.39	120,021,059	15.94	87,268,987	-27.29	99,232,869	13.71	2.6
P.B.I.T.	875,951,457	931,367,023		913,208,910		1,082,778,482		999,851,817		
Interest Expense	121,931,816	134,304,206	10.15	82,635,657	-38.47	80,380,420	-2.73	72,636,084	-9.63	
Adjustments - Gain(Loss)	85,971,523	3,188,816		41,749,382		41,167,455		87,587,402		
Pre-tax Profit	839,991,164	800,251,633		872,322,635		1,043,565,517		1,014,803,135		
Canadian Programming Expenditures										
Acquisition of rights	614,635,567	698,796,931	13.69	727,804,134	4.15	684,731,223	-5.92	817,133,702	19.34	7.4
Script & concept	9,315,976	11,152,906	19.72	11,434,180	2.52	13,452,669	17.65	14,776,250	9.84	12.2
Filler Programming + Program Production	518,963,960	539,503,504	3.96	635,128,907	17.72	615,816,140	-3.04	651,867,952	5.85	5.9
Investment in Programming	24,510,959	17,022,411	-30.55	14,533,390	-14.62	9,104,100	-37.36	5,990,358	-34.20	-29.7
Total Canadian Programming Expenditures	1,167,426,462	1,266,475,752	8.48	1,388,900,611	9.67	1,323,104,132	-4.74	1,489,768,262	12.60	6.3
Canadian Programming Expenditures / Revenue (%)	33.60	33.79		35.01		32.34		35.33		
Total Remuneration (\$)	417,295,148	464,408,011	11.29	487,015,795	4.87	477,636,724	-1.93	463,306,016	-3.00	2.7
Total Staff Count	5,542	5,951	7.38	6,176	3.79	6,116	-0.97	6,182	1.08	
Avg Remuneration (\$)	75,301	78,043	3.64	78,854	1.04	78,093	-0.97	74,942	-4.03	-0.1
Avg Remuneration excl. Benefits (\$) *								64,417		
Profitability (%)										
Operating Margin	27.8	27.6		26.0		28.6		26.1		
P.B.I.T. Margin	25.2	24.8		23.0		26.5		23.7		
Pre-tax Margin	24.2	21.4		22.0		25.5		24.1		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Pay, Pay-per-view, Video-on-Demand and Specialty Services - English/Bilingual

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	137	147		156		152		157		
Revenue										
Residential/bulk/smatv subscriber revenue	1,303,084,678	1,417,107,842	8.75	1,536,441,345	8.42	1,611,134,891	4.86	1,737,249,080	7.83	7.5
DTH revenue	554,924,301	576,583,037	3.90	588,596,736	2.08	587,814,387	-0.13	629,509,446	7.09	3.2
Local advertising revenue	431,492	9,523,032	>999±	10,332,896	8.50	10,747,044	4.01	12,278,219	14.25	131.0
National advertising revenue	909,761,569	998,406,577	9.74	1,021,675,070	2.33	1,053,039,175	3.07	1,001,948,710	-4.85	2.4
Other revenue	83,681,120	72,828,257	-12.97	67,575,008	-7.21	54,413,857	-19.48	76,240,929	40.11	-2.3
Total Revenue	2,851,883,160	3,074,448,745	7.80	3,224,621,055	4.88	3,317,149,354	2.87	3,457,226,384	4.22	4.9
Expenses										
Programming & Production	1,549,471,004	1,651,100,628	6.56	1,812,034,694	9.75	1,780,011,239	-1.77	1,965,416,309	10.42	6.1
Technical	115,366,364	124,290,682	7.74	121,098,983	-2.57	114,757,085	-5.24	129,003,409	12.41	2.8
Sales and Promotion	163,306,004	171,079,790	4.76	158,104,870	-7.58	155,015,343	-1.95	138,273,077	-10.80	-4.1
Administration and General	223,392,464	272,207,397	21.85	258,278,170	-5.12	291,767,908	12.97	289,164,037	-0.89	6.7
Total Expenses	2,051,535,836	2,218,678,497	8.15	2,349,516,717	5.90	2,341,551,575	-0.34	2,521,856,832	7.70	5.3
Operating Income	800,347,324	855,770,248		875,104,338		975,597,779		935,369,552		
Depreciation	80,484,333	93,846,106	16.60	110,450,968	17.69	77,709,420	-29.64	85,651,546	10.22	1.6
P.B.I.T.	719,862,991	761,924,142		764,653,370		897,888,359		849,718,006		
Interest Expense	119,987,211	132,069,851	10.07	80,276,377	-39.22	77,989,386	-2.85	70,240,816	-9.94	
Adjustments - Gain(Loss)	76,590,511	-1,964,110		35,582,360		36,445,511		84,684,393		
Pre-tax Profit	676,466,291	627,890,181		719,959,353		856,344,484		864,161,583		
Canadian Programming Expenditures										
Acquisition of rights	493,542,701	563,021,860	14.08	581,090,267	3.21	544,974,637	-6.22	672,585,818	23.42	8.1
Script & concept	6,629,149	7,964,610	20.15	8,276,279	3.91	10,050,205	21.43	10,313,795	2.62	11.7
Filler Programming + Program Production	385,652,263	399,532,886	3.60	457,180,701	14.43	440,646,091	-3.62	459,499,152	4.28	4.5
Investment in Programming	23,852,605	16,603,233	-30.39	13,898,802	-16.29	8,753,085	-37.02	4,492,688	-48.67	-34.1
Total Canadian Programming Expenditures	909,676,718	987,122,589	8.51	1,060,446,049	7.43	1,004,424,018	-5.28	1,146,891,453	14.18	6.0
Canadian Programming Expenditures / Revenue (%)	31.90	32.11		32.89		30.28		33.17		
Total Remuneration (\$)	286,422,144	324,503,237	13.30	335,094,968	3.26	327,216,168	-2.35	328,285,080	0.33	3.5
Total Staff Count	3,572	3,936	10.20	4,045	2.78	3,986	-1.47	4,097	2.78	
Avg Remuneration (\$)	80,195	82,445	2.81	82,836	0.47	82,093	-0.90	80,133	-2.39	0.0
Avg Remuneration excl. Benefits (\$) *								69,637		
Profitability (%)										
Operating Margin	28.1	27.8		27.1		29.4		27.1		
P.B.I.T. Margin	25.2	24.8		23.7		27.1		24.6		
Pre-tax Margin	23.7	20.4		22.3		25.8		25.0		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Pay, Pay-per-view, Video-on-Demand and Specialty Services - French

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	28	29		31		31		32		
Revenue										
Residential/bulk/smatv subscriber revenue	252,218,853	266,194,373	5.54	319,366,101	19.97	345,966,084	8.33	338,998,361	-2.01	7.7
DTH revenue	105,699,941	110,959,010	4.98	129,230,690	16.47	131,908,030	2.07	130,385,130	-1.15	5.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
National advertising revenue	168,253,586	189,752,866	12.78	196,146,556	3.37	202,247,060	3.11	201,067,016	-0.58	4.6
Other revenue	14,461,717	19,599,453	35.53	10,653,792	-45.64	7,011,451	-34.19	7,966,674	13.62	-13.8
Total Revenue	540,634,097	586,505,702	8.48	655,397,139	11.75	687,132,625	4.84	678,417,181	-1.27	5.8
Expenses										
Programming & Production	298,243,430	321,009,768	7.63	402,193,316	25.29	380,558,829	-5.38	411,884,468	8.23	8.4
Technical	20,400,936	22,198,517	8.81	24,987,654	12.56	25,192,694	0.82	20,746,116	-17.65	0.4
Sales and Promotion	42,501,422	44,541,963	4.80	49,423,044	10.96	58,890,939	19.16	50,947,558	-13.49	4.6
Administration and General	35,480,817	42,265,680	19.12	43,366,453	2.60	47,563,524	9.68	46,447,811	-2.35	7.0
Total Expenses	396,626,605	430,015,928	8.42	519,970,467	20.92	512,205,986	-1.49	530,025,953	3.48	7.5
Operating Income	144,007,492	156,489,774		135,426,672		174,926,639		148,391,228		
Depreciation	7,520,411	8,254,873	9.77	8,308,112	0.64	8,124,667	-2.21	12,057,977	48.41	12.5
P.B.I.T.	136,487,081	148,234,901		127,118,560		166,801,972		136,333,251		
Interest Expense	1,472,633	1,900,374	29.05	2,023,317	6.47	2,057,037	1.67	1,970,340	-4.21	
Adjustments - Gain(Loss)	6,923,932	1,477,606		1,451,124		1,013,277		-1,381,675		
Pre-tax Profit	141,938,380	147,812,133		126,546,367		165,758,212		132,981,236		
Canadian Programming Expenditures										
Acquisition of rights	120,348,017	135,037,169	12.21	145,913,946	8.05	134,712,290	-7.68	142,469,517	5.76	4.3
Script & concept	2,148,743	2,559,589	19.12	2,401,516	-6.18	2,745,319	14.32	3,679,156	34.02	14.4
Filler Programming + Program Production	112,968,645	116,929,256	3.51	155,684,635	33.14	154,453,424	-0.79	169,468,845	9.72	10.7
Investment in Programming	655,168	419,178	-36.02	634,588	51.39	351,015	-44.69	778,898	121.90	4.4
Total Canadian Programming Expenditures	236,120,573	254,945,192	7.97	304,634,685	19.49	292,262,048	-4.06	316,396,416	8.26	7.6
Canadian Programming Expenditures / Revenue (%)	43.67	43.47		46.48		42.53		46.64		
Total Remuneration (\$)	110,097,685	118,339,089	7.49	128,632,340	8.70	126,833,031	-1.40	115,331,631	-9.07	1.2
Total Staff Count	1,309	1,343	2.57	1,440	7.28	1,423	-1.17	1,295	-9.00	
Avg Remuneration (\$)	84,109	88,137	4.79	89,305	1.33	89,103	-0.23	89,034	-0.08	1.4
Avg Remuneration excl. Benefits (\$) *								73,656		
Profitability (%)										
Operating Margin	26.6	26.7		20.7		25.5		21.9		
P.B.I.T. Margin	25.2	25.3		19.4		24.3		20.1		
Pre-tax Margin	26.3	25.2		19.3		24.1		19.6		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Pay, Pay-per-view, Video-on-Demand and Specialty Services - Ethnic

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	36	38		43		46		41		
Revenue										
Residential/bulk/smatv subscriber revenue	30,472,750	32,012,436	5.05	33,234,383	3.82	27,240,121	-18.04	29,231,905	7.31	-1.0
DTH revenue	14,709,897	16,563,260	12.60	15,891,701	-4.05	20,452,414	28.70	19,473,191	-4.79	7.3
Local advertising revenue	19,509,211	20,691,582	6.06	20,687,135	-0.02	18,574,852	-10.21	17,354,441	-6.57	-2.9
National advertising revenue	15,572,041	15,891,537	2.05	15,411,921	-3.02	12,836,874	-16.71	11,538,552	-10.11	-7.2
Other revenue	1,838,468	1,979,046	7.65	2,343,225	18.40	7,607,311	224.65	3,150,188	-58.59	14.4
Total Revenue	82,102,367	87,137,861	6.13	87,568,365	0.49	86,711,572	-0.98	80,748,277	-6.88	-0.4
Expenses										
Programming & Production	37,230,702	40,720,605	9.37	40,221,589	-1.23	45,670,369	13.55	46,879,276	2.65	5.9
Technical	6,610,452	6,008,152	-9.11	5,465,313	-9.04	5,443,571	-0.40	4,321,279	-20.62	-10.1
Sales and Promotion	7,543,092	7,745,808	2.69	8,213,647	6.04	7,160,809	-12.82	6,006,282	-16.12	-5.5
Administration and General	9,412,470	10,039,094	6.66	10,968,857	9.26	8,913,772	-18.74	8,217,534	-7.81	-3.3
Total Expenses	60,796,716	64,513,659	6.11	64,869,406	0.55	67,188,521	3.58	65,424,371	-2.63	1.9
Operating Income	21,305,651	22,624,202		22,698,959		19,523,051		15,323,906		
Depreciation	1,704,266	1,416,222	-16.90	1,261,979	-10.89	1,434,900	13.70	1,523,346	6.16	-2.8
P.B.I.T.	19,601,385	21,207,980		21,436,980		18,088,151		13,800,560		
Interest Expense	471,972	333,981	-29.24	335,963	0.59	333,997	-0.59	424,928	27.23	
Adjustments - Gain(Loss)	2,457,080	3,675,320		4,715,898		3,708,667		4,284,684		
Pre-tax Profit	21,586,493	24,549,319		25,816,915		21,462,821		17,660,316		
Canadian Programming Expenditures										
Acquisition of rights	744,849	737,902	-0.93	799,921	8.40	5,044,296	530.60	2,078,367	-58.80	29.2
Script & concept	538,084	628,707	16.84	756,385	20.31	657,145	-13.12	783,299	19.20	9.8
Filler Programming + Program Production	20,343,052	23,041,362	13.26	22,263,571	-3.38	20,716,625	-6.95	22,899,955	10.54	3.0
Investment in Programming	3,186	0	-100.00	0	n/a	0	n/a	718,772	n/a	287.6
Total Canadian Programming Expenditures	21,629,171	24,407,971	12.85	23,819,877	-2.41	26,418,066	10.91	26,480,393	0.24	5.2
Canadian Programming Expenditures / Revenue (%)	26.34	28.01		27.20		30.47		32.79		
Total Remuneration (\$)	20,775,319	21,565,685	3.80	23,288,487	7.99	23,587,525	1.28	19,689,305	-16.53	-1.3
Total Staff Count	661	672	1.65	691	2.75	707	2.37	790	11.76	
Avg Remuneration (\$)	31,425	32,092	2.12	33,727	5.09	33,368	-1.06	24,922	-25.31	-5.6
Avg Remuneration excl. Benefits (\$) *								22,203		
Profitability (%)										
Operating Margin	26.0	26.0		25.9		22.5		19.0		
P.B.I.T. Margin	23.9	24.3		24.5		20.9		17.1		
Pre-tax Margin	26.3	28.2		29.5		24.8		21.9		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Specialty Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	158	167		188		196		196		
Revenue										
Residential/bulk/smatv subscriber revenue	1,050,199,352	1,118,245,300	6.48	1,293,847,299	15.70	1,398,378,679	8.08	1,537,586,541	9.95	10.0
DTH revenue	433,243,293	459,316,216	6.02	511,537,740	11.37	536,116,468	4.80	575,717,745	7.39	7.4
Local advertising revenue	19,315,024	29,083,970	50.58	30,128,856	3.59	29,189,366	-3.12	29,548,632	1.23	11.2
National advertising revenue	1,093,437,968	1,203,575,157	10.07	1,232,889,686	2.44	1,268,116,051	2.86	1,214,550,473	-4.22	2.7
Other revenue	79,872,842	82,198,500	2.91	61,725,845	-24.91	60,223,526	-2.43	70,975,833	17.85	-2.9
Total Revenue	2,676,068,479	2,892,419,143	8.08	3,130,129,426	8.22	3,292,024,090	5.17	3,428,379,224	4.14	6.4
Expenses										
Programming & Production	1,380,358,415	1,491,575,111	8.06	1,711,587,775	14.75	1,682,114,800	-1.72	1,888,714,711	12.28	8.2
Technical	107,820,699	112,463,153	4.31	115,414,590	2.62	113,274,856	-1.85	119,814,029	5.77	2.7
Sales and Promotion	177,087,984	185,054,730	4.50	178,682,454	-3.44	186,157,521	4.18	163,060,757	-12.41	-2.0
Administration and General	214,917,041	251,921,587	17.22	239,006,590	-5.13	269,554,626	12.78	280,610,895	4.10	6.9
Total Expenses	1,880,184,139	2,041,014,581	8.55	2,244,691,409	9.98	2,251,101,803	0.29	2,452,200,392	8.93	6.9
Operating Income	795,884,340	851,404,562		885,438,017		1,040,922,287		976,178,832		
Depreciation	53,358,759	60,494,710	13.37	65,708,738	8.62	59,122,117	-10.02	63,726,419	7.79	4.5
P.B.I.T.	742,525,581	790,909,852		819,729,279		981,800,170		912,452,413		
Interest Expense	113,494,372	122,721,222	8.13	71,397,121	-41.82	70,765,423	-0.88	69,314,390	-2.05	
Adjustments - Gain(Loss)	66,704,039	-26,834,188		4,289,249		9,981,168		59,138,327		
Pre-tax Profit	695,735,248	641,354,442		752,621,407		921,015,915		902,276,350		
Canadian Programming Expenditures										
Acquisition of rights	539,397,197	630,156,166	16.83	660,347,870	4.79	615,093,308	-6.85	740,521,594	20.39	8.2
Script & concept	5,101,637	6,128,022	20.12	7,715,765	25.91	9,537,286	23.61	11,300,676	18.49	22.0
Filler Programming + Program Production	506,075,022	523,741,867	3.49	619,138,432	18.21	604,132,448	-2.42	642,956,178	6.43	6.2
Investment in Programming	6,500,683	6,209,703	-4.48	4,182,754	-32.64	2,814,863	-32.70	3,900,986	38.59	-12.0
Total Canadian Programming Expenditures	1,057,074,539	1,166,235,758	10.33	1,291,384,821	10.73	1,231,577,905	-4.63	1,398,679,434	13.57	7.3
Canadian Programming Expenditures / Revenue (%)	39.50	40.32		41.26		37.41		40.80		
Total Remuneration (\$)	373,790,141	410,506,221	9.82	435,625,031	6.12	425,571,859	-2.31	423,625,134	-0.46	3.2
Total Staff Count	4,988	5,393	8.11	5,622	4.25	5,542	-1.42	5,731	3.41	
Avg Remuneration (\$)	74,937	76,123	1.58	77,484	1.79	76,788	-0.90	73,917	-3.74	-0.3
Avg Remuneration excl. Benefits (\$) *								63,363		
Profitability (%)										
Operating Margin	29.7	29.4		28.3		31.6		28.5		
P.B.I.T. Margin	27.7	27.3		26.2		29.8		26.6		
Pre-tax Margin	26.0	22.2		24.0		28.0		26.3		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Category A - Specialty Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	60	60		60		60		63		
Revenue										
Residential/bulk/smatv subscriber revenue	572,905,896	580,033,312	1.24	589,156,710	1.57	591,857,031	0.46	660,696,936	11.63	3.6
DTH revenue	232,004,007	235,259,374	1.40	235,355,181	0.04	235,036,297	-0.14	240,624,315	2.38	0.9
Local advertising revenue	16,507,768	25,207,522	52.70	25,715,342	2.01	23,435,060	-8.87	22,983,388	-1.93	8.6
National advertising revenue	754,742,811	819,251,598	8.55	817,686,724	-0.19	858,109,698	4.94	785,351,641	-8.48	1.0
Other revenue	21,561,895	24,769,004	14.87	24,190,637	-2.34	25,725,261	6.34	26,015,797	1.13	4.8
Total Revenue	1,597,722,377	1,684,520,810	5.43	1,692,104,594	0.45	1,734,163,347	2.49	1,735,672,077	0.09	2.1
Expenses										
Programming & Production	753,024,913	785,006,546	4.25	785,294,978	0.04	796,782,544	1.46	855,500,475	7.37	3.2
Technical	55,293,947	55,748,644	0.82	57,722,324	3.54	54,533,680	-5.52	62,921,031	15.38	3.3
Sales and Promotion	106,450,302	107,261,120	0.76	99,138,710	-7.57	106,056,671	6.98	90,706,274	-14.47	-3.9
Administration and General	128,606,894	147,043,156	14.34	131,582,439	-10.51	146,881,230	11.63	138,871,745	-5.45	1.9
Total Expenses	1,043,376,056	1,095,059,466	4.95	1,073,738,451	-1.95	1,104,254,125	2.84	1,147,999,525	3.96	2.4
Operating Income	554,346,321	589,461,344		618,366,143		629,909,222		587,672,552		
Depreciation	31,272,875	34,760,990	11.15	31,568,816	-9.18	27,718,165	-12.20	33,737,567	21.72	1.9
P.B.I.T.	523,073,446	554,700,354		586,797,327		602,191,057		553,934,985		
Interest Expense	78,018,839	82,633,157	5.91	40,457,694	-51.04	39,937,541	-1.29	37,951,914	-4.97	
Adjustments - Gain(Loss)	51,022,051	-29,997,990		8,191,405		2,750,143		63,606,902		
Pre-tax Profit	496,076,658	442,069,207		554,531,038		565,003,659		579,589,973		
Canadian Programming Expenditures										
Acquisition of rights	334,929,406	367,009,483	9.58	347,522,234	-5.31	364,093,544	4.77	391,286,530	7.47	4.0
Script & concept	4,529,940	5,369,664	18.54	6,649,983	23.84	8,524,931	28.19	10,108,139	18.57	22.2
Filler Programming + Program Production	201,683,328	204,718,257	1.50	227,234,045	11.00	213,344,826	-6.11	226,657,567	6.24	3.0
Investment in Programming	4,956,976	5,115,799	3.20	2,637,664	-48.44	1,447,453	-45.12	2,388,891	65.04	-16.7
Total Canadian Programming Expenditures	546,099,650	582,213,203	6.61	584,043,926	0.31	587,410,754	0.58	630,441,127	7.33	3.7
Canadian Programming Expenditures / Revenue (%)	34.18	34.56		34.52		33.87		36.32		
Total Remuneration (\$)	182,221,397	201,104,062	10.36	186,519,677	-7.25	183,230,858	-1.76	173,757,866	-5.17	-1.2
Total Staff Count	2,519	2,693	6.90	2,603	-3.35	2,510	-3.59	2,491	-0.75	
Avg Remuneration (\$)	72,328	74,667	3.24	71,652	-4.04	73,013	1.90	69,760	-4.46	-0.9
Avg Remuneration excl. Benefits (\$) *								61,161		
Profitability (%)										
Operating Margin	34.7	35.0		36.5		36.3		33.9		
P.B.I.T. Margin	32.7	32.9		34.7		34.7		31.9		
Pre-tax Margin	31.0	26.2		32.8		32.6		33.4		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Category B - Specialty Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	91	98		118		126		123		
Revenue										
Residential/bulk/smatv subscriber revenue	123,706,240	143,633,152	16.11	173,083,817	20.50	202,057,130	16.74	202,905,639	0.42	13.2
DTH revenue	89,089,429	92,704,630	4.06	95,231,246	2.73	104,736,040	9.98	101,503,814	-3.09	3.3
Local advertising revenue	2,807,256	3,876,448	38.09	4,413,514	13.85	5,713,262	29.45	6,565,244	14.91	23.7
National advertising revenue	52,292,661	72,012,942	37.71	88,938,007	23.50	105,689,651	18.84	112,918,045	6.84	21.2
Other revenue	15,679,143	16,648,079	6.18	15,766,282	-5.30	19,094,923	21.11	18,275,145	-4.29	3.9
Total Revenue	283,574,729	328,875,251	15.97	377,432,866	14.76	437,291,006	15.86	442,167,887	1.12	11.8
Expenses										
Programming & Production	105,446,285	127,214,569	20.64	153,781,961	20.88	187,069,460	21.65	196,627,088	5.11	16.9
Technical	33,590,434	35,340,417	5.21	39,101,985	10.64	38,700,395	-1.03	35,888,236	-7.27	1.7
Sales and Promotion	24,105,750	27,676,629	14.81	29,414,721	6.28	31,288,874	6.37	22,188,573	-29.08	-2.1
Administration and General	49,999,112	55,841,152	11.68	56,753,024	1.63	61,269,110	7.96	68,737,162	12.19	8.3
Total Expenses	213,141,581	246,072,767	15.45	279,051,691	13.40	318,327,839	14.07	323,441,059	1.61	11.0
Operating Income	70,433,148	82,802,484		98,381,175		118,963,167		118,726,828		
Depreciation	5,595,975	5,380,726	-3.85	7,122,942	32.38	7,612,888	6.88	6,803,799	-10.63	5.0
P.B.I.T.	64,837,173	77,421,758		91,258,233		111,350,279		111,923,029		
Interest Expense	10,066,645	13,378,547	32.90	3,611,832	-73.00	4,760,218	31.80	4,292,971	-9.82	
Adjustments - Gain(Loss)	-5,156,757	-457,282		-4,513,264		-4,936,323		-1,733,455		
Pre-tax Profit	49,613,771	63,585,929		83,133,137		101,653,738		105,896,603		
Canadian Programming Expenditures										
Acquisition of rights	16,681,386	24,545,228	47.14	32,273,426	31.49	38,986,474	20.80	34,654,733	-11.11	20.1
Script & concept	571,697	758,358	32.65	1,065,782	40.54	1,012,355	-5.01	1,192,537	17.80	20.2
Filler Programming + Program Production	24,308,757	28,708,252	18.10	37,831,217	31.78	40,435,859	6.88	40,136,619	-0.74	13.4
Investment in Programming	1,543,707	1,078,554	-30.13	1,540,489	42.83	1,367,410	-11.24	1,512,095	10.58	-0.5
Total Canadian Programming Expenditures	43,105,547	55,090,392	27.80	72,710,914	31.98	81,802,098	12.50	77,495,984	-5.26	15.8
Canadian Programming Expenditures / Revenue (%)	15.20	16.75		19.26		18.71		17.53		
Total Remuneration (\$)	39,704,773	43,485,970	9.52	57,936,148	33.23	58,957,348	1.76	50,703,209	-14.00	6.3
Total Staff Count	775	844	9.01	963	14.08	971	0.78	1,050	8.16	
Avg Remuneration (\$)	51,261	51,502	0.47	60,150	16.79	60,734	0.97	48,290	-20.49	-1.5
Avg Remuneration excl. Benefits (\$) *								41,784		
Profitability (%)										
Operating Margin	24.8	25.2		26.1		27.2		26.9		
P.B.I.T. Margin	22.9	23.5		24.2		25.5		25.3		
Pre-tax Margin	17.5	19.3		22.0		23.2		23.9		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Category C - Specialty Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	7	9		10		10		10		
Revenue										
Residential/bulk/smatv subscriber revenue	353,587,216	394,578,836	11.59	531,606,772	34.73	604,464,518	13.71	673,983,966	11.50	17.5
DTH revenue	112,149,857	131,352,212	17.12	180,951,313	37.76	196,344,131	8.51	233,589,616	18.97	20.1
Local advertising revenue	0	0	n/a	0	n/a	41,044	n/a	0	-100.00	n/a
National advertising revenue	286,402,496	312,310,617	9.05	326,264,955	4.47	304,316,702	-6.73	316,280,787	3.93	2.5
Other revenue	42,631,804	40,781,417	-4.34	21,768,926	-46.62	15,403,342	-29.24	26,684,891	73.24	-11.0
Total Revenue	794,771,373	879,023,082	10.60	1,060,591,966	20.66	1,120,569,737	5.66	1,250,539,260	11.60	12.0
Expenses										
Programming & Production	521,887,217	579,353,996	11.01	772,510,836	33.34	698,262,796	-9.61	836,587,148	19.81	12.5
Technical	18,936,318	21,374,092	12.87	18,590,281	-13.02	20,040,781	7.80	21,004,762	4.81	2.6
Sales and Promotion	46,531,932	50,116,981	7.70	50,129,023	0.02	48,811,976	-2.63	50,165,910	2.77	1.9
Administration and General	36,311,035	49,037,279	35.05	50,671,127	3.33	61,404,286	21.18	73,001,988	18.89	19.1
Total Expenses	623,666,502	699,882,348	12.22	891,901,267	27.44	828,519,839	-7.11	980,759,808	18.37	12.0
Operating Income	171,104,871	179,140,734		168,690,699		292,049,898		269,779,452		
Depreciation	16,489,909	20,352,994	23.43	27,016,980	32.74	23,791,064	-11.94	23,185,053	-2.55	8.9
P.B.I.T.	154,614,962	158,787,740		141,673,719		268,258,834		246,594,399		
Interest Expense	25,408,888	26,709,518	5.12	27,327,595	2.31	26,067,664	-4.61	27,069,505	3.84	
Adjustments - Gain(Loss)	20,838,745	3,621,084		611,108		12,167,348		-2,735,120		
Pre-tax Profit	150,044,819	135,699,306		114,957,232		254,358,518		216,789,774		
Canadian Programming Expenditures										
Acquisition of rights	187,786,405	238,601,455	27.06	280,552,210	17.58	212,013,290	-24.43	314,580,331	48.38	13.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	280,082,937	290,315,358	3.65	354,073,170	21.96	350,351,763	-1.05	376,161,992	7.37	7.7
Investment in Programming	0	15,350	n/a	4,601	-70.03	0	-100.00	0	n/a	n/a
Total Canadian Programming Expenditures	467,869,342	528,932,163	13.05	634,629,981	19.98	562,365,053	-11.39	690,742,323	22.83	10.2
Canadian Programming Expenditures / Revenue (%)	58.87	60.17		59.84		50.19		55.24		
Total Remuneration (\$)	151,863,971	165,916,189	9.25	191,169,206	15.22	183,383,653	-4.07	199,164,059	8.61	7.0
Total Staff Count	1,694	1,855	9.50	2,056	10.82	2,062	0.29	2,190	6.23	
Avg Remuneration (\$)	89,641	89,443	-0.22	92,990	3.97	88,941	-4.35	90,928	2.23	0.4
Avg Remuneration excl. Benefits (\$) *								76,212		
Profitability (%)										
Operating Margin	21.5	20.4		15.9		26.1		21.6		
P.B.I.T. Margin	19.5	18.1		13.4		23.9		19.7		
Pre-tax Margin	18.9	15.4		10.8		22.7		17.3		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Pay Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	16	17		16		10		10		
Revenue										
Residential/bulk/smatv subscriber revenue	265,990,938	280,762,275	5.55	278,112,391	-0.94	279,362,034	0.45	265,205,075	-5.07	-0.1
DTH revenue	173,326,465	178,483,570	2.98	166,874,137	-6.50	160,275,186	-3.95	160,382,970	0.07	-1.9
Local advertising revenue	277,137	883,670	218.86	638,596	-27.73	17,280	-97.29	9,314	-46.10	-57.2
National advertising revenue	149,228	475,823	218.86	343,861	-27.73	7,058	-97.95	3,805	-46.09	-60.0
Other revenue	8,238,696	8,341,133	1.24	11,828,687	41.81	5,123,651	-56.68	9,749,297	90.28	4.3
Total Revenue	447,982,464	468,946,471	4.68	457,797,672	-2.38	444,785,209	-2.84	435,350,461	-2.12	-0.7
Expenses										
Programming & Production	275,728,381	266,693,001	-3.28	278,162,130	4.30	264,834,206	-4.79	261,035,120	-1.43	-1.4
Technical	11,593,553	12,549,593	8.25	11,474,622	-8.57	10,550,799	-8.05	10,094,620	-4.32	-3.4
Sales and Promotion	28,832,148	29,632,513	2.78	28,412,850	-4.12	27,013,574	-4.92	23,837,652	-11.76	-4.6
Administration and General	29,001,645	34,313,513	18.32	33,944,123	-1.08	38,436,015	13.23	22,395,627	-41.73	-6.3
Total Expenses	345,155,727	343,188,620	-0.57	351,993,725	2.57	340,834,594	-3.17	317,363,019	-6.89	-2.1
Operating Income	102,826,737	125,757,851		105,803,947		103,950,615		117,987,442		
Depreciation	2,414,385	2,312,957	-4.20	4,085,209	76.62	4,653,123	13.90	7,320,942	57.33	32.0
P.B.I.T.	100,412,352	123,444,894		101,718,738		99,297,492		110,666,500		
Interest Expense	10,224,426	10,962,805	7.22	10,531,198	-3.94	9,614,997	-8.70	3,308,795	-65.59	
Adjustments - Gain(Loss)	18,742,573	25,165,439		36,931,297		31,173,053		28,428,509		
Pre-tax Profit	108,930,499	137,647,528		128,118,837		120,855,548		135,786,214		
Canadian Programming Expenditures										
Acquisition of rights	50,723,948	54,668,552	7.78	53,270,831	-2.56	54,575,228	2.45	58,658,707	7.48	3.7
Script & concept	4,161,751	4,960,753	19.20	3,664,378	-26.13	3,915,383	6.85	3,475,574	-11.23	-4.4
Filler Programming + Program Production	12,100,132	13,816,747	14.19	14,635,132	5.92	10,516,302	-28.14	7,466,932	-29.00	-11.4
Investment in Programming	17,203,231	9,956,308	-42.13	9,665,098	-2.92	5,201,858	-46.18	1,582,990	-69.57	-44.9
Total Canadian Programming Expenditures	84,189,062	83,402,360	-0.93	81,235,439	-2.60	74,208,771	-8.65	71,184,203	-4.08	-4.1
Canadian Programming Expenditures / Revenue (%)	18.79	17.79		17.74		16.68		16.35		
Total Remuneration (\$)	27,034,983	31,807,957	17.65	31,756,217	-0.16	28,348,060	-10.73	16,332,933	-42.38	-11.8
Total Staff Count	336	381	13.39	369	-3.17	354	-3.93	238	-32.90	
Avg Remuneration (\$)	80,461	83,485	3.76	86,079	3.11	79,982	-7.08	68,681	-14.13	-3.9
Avg Remuneration excl. Benefits (\$) *								61,674		
Profitability (%)										
Operating Margin	23.0	26.8		23.1		23.4		27.1		
P.B.I.T. Margin	22.4	26.3		22.2		22.3		25.4		
Pre-tax Margin	24.3	29.4		28.0		27.2		31.2		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

On-Demand Services (Pay-per-view and Video-on-Demand)

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	27	30		26		23		24		
Revenue										
Residential/bulk/smatv subscriber revenue	269,585,991	316,307,076	17.33	317,082,139	0.25	306,600,383	-3.31	302,687,730	-1.28	2.9
DTH revenue	68,764,381	66,305,521	-3.58	55,307,250	-16.59	43,783,177	-20.84	43,267,052	-1.18	-10.9
Local advertising revenue	348,542	246,974	-29.14	252,579	2.27	115,250	-54.37	74,714	-35.17	-32.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	11,869,767	3,867,123	-67.42	7,017,493	81.47	3,685,442	-47.48	6,632,661	79.97	-13.5
Total Revenue	350,568,681	386,726,694	10.31	379,659,461	-1.83	354,184,252	-6.71	352,662,157	-0.43	0.2
Expenses										
Programming & Production	228,858,340	254,562,889	11.23	264,699,694	3.98	259,291,431	-2.04	274,430,222	5.84	4.6
Technical	22,963,500	27,484,605	19.69	24,662,738	-10.27	21,567,695	-12.55	24,162,155	12.03	1.3
Sales and Promotion	7,430,386	8,680,318	16.82	8,646,257	-0.39	7,895,996	-8.68	8,328,508	5.48	2.9
Administration and General	24,367,065	38,277,071	57.09	39,662,767	3.62	40,254,563	1.49	40,822,860	1.41	13.8
Total Expenses	283,619,291	329,004,883	16.00	337,671,456	2.63	329,009,685	-2.57	347,743,745	5.69	5.2
Operating Income	66,949,390	57,721,811		41,988,005		25,174,567		4,918,412		
Depreciation	33,935,866	40,709,534	19.96	50,227,112	23.38	23,493,747	-53.22	28,185,508	19.97	-4.5
P.B.I.T.	33,013,524	17,012,277		-8,239,107		1,680,820		-23,267,096		
Interest Expense	-1,786,982	620,179	134.71	707,338	14.05	0	-100.00	12,899	n/a	
Adjustments - Gain(Loss)	524,911	4,857,565		528,836		13,234		20,566		
Pre-tax Profit	35,325,417	21,249,663		-8,417,609		1,694,054		-23,259,429		
Canadian Programming Expenditures										
Acquisition of rights	24,514,422	13,972,213	-43.00	14,185,433	1.53	15,062,687	6.18	17,953,401	19.19	-7.5
Script & concept	52,588	64,131	21.95	54,037	-15.74	0	-100.00	0	n/a	-100.0
Filler Programming + Program Production	788,806	1,944,890	146.56	1,355,343	-30.31	1,167,390	-13.87	1,444,842	23.77	16.3
Investment in Programming	807,045	856,400	6.12	685,538	-19.95	1,087,379	58.62	506,382	-53.43	-11.0
Total Canadian Programming Expenditures	26,162,861	16,837,634	-35.64	16,280,351	-3.31	17,317,456	6.37	19,904,625	14.94	-6.6
Canadian Programming Expenditures / Revenue (%)	7.46	4.35		4.29		4.89		5.64		
Total Remuneration (\$)	16,470,024	22,093,833	34.15	19,634,547	-11.13	23,716,805	20.79	23,347,949	-1.56	9.1
Total Staff Count	218	177	-18.66	185	4.59	220	18.70	213	-2.94	
Avg Remuneration (\$)	75,693	124,838	64.93	106,075	-15.03	107,946	1.76	109,486	1.43	9.7
Avg Remuneration excl. Benefits (\$) *								95,804		
Profitability (%)										
Operating Margin	19.1	14.9		11.1		7.1		1.4		
P.B.I.T. Margin	9.4	4.4		-2.2		0.5		-6.6		
Pre-tax Margin	10.1	5.5		-2.2		0.5		-6.6		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Pay-per-view Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	8	9		9		8		8		
Revenue										
Residential/bulk/smatv subscriber revenue	66,014,461	60,541,275	-8.29	54,450,859	-10.06	52,183,481	-4.16	51,404,443	-1.49	-6.1
DTH revenue	68,764,381	66,305,521	-3.58	55,307,250	-16.59	43,783,177	-20.84	43,267,052	-1.18	-10.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	10,360,442	2,396,330	-76.87	5,980,517	149.57	3,685,442	-38.38	6,654,773	80.57	-10.5
Total Revenue	145,139,284	129,243,126	-10.95	115,738,626	-10.45	99,652,100	-13.90	101,326,268	1.68	-8.6
Expenses										
Programming & Production	103,199,067	93,518,508	-9.38	83,959,944	-10.22	71,118,106	-15.30	73,842,420	3.83	-8.0
Technical	6,804,324	7,339,995	7.87	7,409,921	0.95	5,060,479	-31.71	6,499,744	28.44	-1.1
Sales and Promotion	1,585,555	1,498,941	-5.46	2,148,022	43.30	1,183,801	-44.89	1,107,422	-6.45	-8.6
Administration and General	12,218,270	12,703,452	3.97	12,803,235	0.79	10,746,970	-16.06	10,439,394	-2.86	-3.9
Total Expenses	123,807,216	115,060,896	-7.06	106,321,122	-7.60	88,109,356	-17.13	91,888,980	4.29	-7.2
Operating Income	21,332,068	14,182,230		9,417,504		11,542,744		9,437,288		
Depreciation	1,096,706	1,087,722	-0.82	1,059,426	-2.60	1,000,157	-5.59	1,101,394	10.12	0.1
P.B.I.T.	20,235,362	13,094,508		8,358,078		10,542,587		8,335,894		
Interest Expense	-2,454,083	0	100.00	0	n/a	0	n/a	0	n/a	
Adjustments - Gain(Loss)	12,411	75,136		16,336		13,234		20,566		
Pre-tax Profit	22,701,856	13,169,644		8,374,414		10,555,821		8,356,460		
Canadian Programming Expenditures										
Acquisition of rights	10,800,901	3,662,740	-66.09	3,089,066	-15.66	3,158,099	2.23	4,370,998	38.41	-20.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	416,175	1,280,987	207.80	931,002	-27.32	907,814	-2.49	1,102,842	21.48	27.6
Investment in Programming	807,045	855,903	6.05	685,538	-19.90	621,794	-9.30	506,382	-18.56	-11.0
Total Canadian Programming Expenditures	12,024,121	5,799,630	-51.77	4,705,606	-18.86	4,687,707	-0.38	5,980,222	27.57	-16.0
Canadian Programming Expenditures / Revenue (%)	8.28	4.49		4.07		4.70		5.90		
Total Remuneration (\$)	2,859,208	2,559,729	-10.47	3,166,530	23.71	3,220,846	1.72	3,171,857	-1.52	2.6
Total Staff Count	100	28	-71.61	31	7.96	31	1.64	31	0.77	
Avg Remuneration (\$)	28,736	90,610	215.32	103,821	14.58	103,898	0.07	101,532	-2.28	37.1
Avg Remuneration excl. Benefits (\$) *								92,182		
Profitability (%)										
Operating Margin	14.7	11.0		8.1		11.6		9.3		
P.B.I.T. Margin	13.9	10.1		7.2		10.6		8.2		
Pre-tax Margin	15.6	10.2		7.2		10.6		8.2		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY

Video-on-Demand Services

Canada	2010	2011	Var %	2012	Var %	2013	Var %	2014	Var %	CAGR (%)
(\$) \ Reporting Units	19	21		17		15		16		
Revenue										
Residential/bulk/smatv subscriber revenue	203,571,530	255,765,801	25.64	262,631,280	2.68	254,416,902	-3.13	251,283,287	-1.23	5.4
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Local advertising revenue	348,542	246,974	-29.14	252,579	2.27	115,250	-54.37	74,714	-35.17	-32.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	1,509,325	1,470,793	-2.55	1,036,976	-29.50	0	100.00	-22,112	n/a	n/a
Total Revenue	205,429,397	257,483,568	25.34	263,920,835	2.50	254,532,152	-3.56	251,335,889	-1.26	5.2
Expenses										
Programming & Production	125,659,273	161,044,381	28.16	180,739,750	12.23	188,173,325	4.11	200,587,802	6.60	12.4
Technical	16,159,176	20,144,610	24.66	17,252,817	-14.36	16,507,216	-4.32	17,662,411	7.00	2.3
Sales and Promotion	5,844,831	7,181,377	22.87	6,498,235	-9.51	6,712,195	3.29	7,221,086	7.58	5.4
Administration and General	12,148,795	25,573,619	110.50	26,859,532	5.03	29,507,593	9.86	30,383,466	2.97	25.8
Total Expenses	159,812,075	213,943,987	33.87	231,350,334	8.14	240,900,329	4.13	255,854,765	6.21	12.5
Operating Income	45,617,322	43,539,581		32,570,501		13,631,823		-4,518,876		
Depreciation	32,839,160	39,621,812	20.65	49,167,686	24.09	22,493,590	-54.25	27,084,114	20.41	-4.7
P.B.I.T.	12,778,162	3,917,769		-16,597,185		-8,861,767		-31,602,990		
Interest Expense	667,101	620,179	-7.03	707,338	14.05	0	100.00	12,899	n/a	
Adjustments - Gain(Loss)	512,500	4,782,429		512,500		0		0		
Pre-tax Profit	12,623,561	8,080,019		-16,792,023		-8,861,767		-31,615,889		
Canadian Programming Expenditures										
Acquisition of rights	13,713,521	10,309,473	-24.82	11,096,367	7.63	11,904,588	7.28	13,582,403	14.09	-0.2
Script & concept	52,588	64,131	21.95	54,037	-15.74	0	100.00	0	n/a	-100.0
Filler Programming + Program Production	372,631	663,903	78.17	424,341	-36.08	259,576	-38.83	342,000	31.75	-2.1
Investment in Programming	0	497	n/a	0	-100.00	465,585	n/a	0	-100.00	n/a
Total Canadian Programming Expenditures	14,138,740	11,038,004	-21.93	11,574,745	4.86	12,629,749	9.11	13,924,403	10.25	-0.4
Canadian Programming Expenditures / Revenue (%)	6.88	4.29		4.39		4.96		5.54		
Total Remuneration (\$)	13,610,816	19,534,104	43.52	16,468,017	-15.70	20,495,959	24.46	20,176,092	-1.56	10.3
Total Staff Count	118	149	25.95	155	3.95	189	22.06	182	-3.55	
Avg Remuneration (\$)	115,258	131,339	13.95	106,520	-18.90	108,611	1.96	110,852	2.06	-1.0
Avg Remuneration excl. Benefits (\$) *								96,426		
Profitability (%)										
Operating Margin	22.2	16.9		12.3		5.4		-1.8		
P.B.I.T. Margin	6.2	1.5		-6.3		-3.5		-12.6		
Pre-tax Margin	6.1	3.1		-6.4		-3.5		-12.6		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Specialty Services	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	227,355,368	6,250,271	38,305,802	386,621,072	5,796,536	619,506	22,536,913	108,007	29,100,967	1,481,913	342,358	7,504,070	0	726,022,783
1.2 Produced by affiliate production	36,001	7,207,618	22,180,949	282,808	8,519,949	3,929,971	3,701,394	353,541	2,423,167	187,396	5,900,052	2,004,260	0	56,727,106
1.3 Acquired from other stations	7,257,445	937,359	3,282,631	14,367,810	6,944,184	1,842,358	26,007	288,021	3,253,367	112,830	0	216,016	0	38,528,028
1.4 Network origination	54,003	460,000	217,835	8,548,266	0	0	0	108,007	0	0	0	684,582	0	10,072,693
1.5 Acquired from independent producers	759,529	83,742,474	79,487,794	6,845,769	90,032,741	14,642,533	4,515,737	13,727,673	23,716,437	57,041,771	577,121	688,630	0	375,778,209
1.6 Special recognition programs	0	76,113	0	0	1,889,378	123,721	0	0	439,684	0	0	0	0	2,528,896
1.7 Other Canadian programs	88,826	1,374,880	2,643,520	126,439,301	19,237,809	3,208,674	2,120,906	179,323	496,489	310,649	230,000	119,229	8,601	156,458,207
1.8 Total - Canadian programs telecast	235,551,172	100,048,715	146,118,531	543,105,026	132,420,597	24,366,763	32,900,957	14,764,572	59,430,111	59,134,559	7,049,531	11,216,787	8,601	1,366,115,922
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	4,912	1,361,376	0	94,484	0	0	0	11,665	0	0	1,526,442	0	2,998,879
1.10 Script & concept - Canadian - not telecast	40,000	1,189,633	290,006	0	720,322	395,527	2,606	0	63,768	229,903	0	4,432,565	0	7,364,330
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	195,000	0	195,000
1.12 Other	1,596,202	1,910,013	948,319	967,381	2,023,713	561,068	1,552	191,039	1,576,802	0	0	12,224,484	4,730	22,005,303
1.13 Total - Other Canadian Programming Expenses	1,636,202	3,104,558	2,599,701	967,381	2,838,519	956,595	4,158	191,039	1,652,235	229,903	0	18,378,491	4,730	32,563,512
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	237,187,374	103,153,273	148,718,232	544,072,407	135,259,116	25,323,358	32,905,115	14,955,611	61,082,346	59,364,462	7,049,531	29,595,278	13,331	1,398,679,434
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	2,404,757	38,236,127	8,557,037	98,040,741	101,930,018	50,146,503	3,613,441	3,856,504	46,874,540	29,462,769	184,757	1,621,268	48,827	384,977,289
2.2 Inventory write-downs - Non-Canadian programs	0	37,168	0	0	10,440	0	0	0	0	0	0	0	0	47,608
2.3 Other	0	490,884	50,255	2,232,576	295,334	1,424	0	0	1,649	0	0	1,109,371	0	4,181,493
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	2,404,757	38,764,179	8,607,292	100,273,317	102,235,792	50,147,927	3,613,441	3,856,504	46,876,189	29,462,769	184,757	2,730,639	48,827	389,206,390
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	239,592,131	141,917,452	157,325,524	644,345,724	237,494,908	75,471,285	36,518,556	18,812,115	107,958,535	88,827,231	7,234,288	32,325,919	62,158	1,787,885,824
4. CANADIAN MEDIA FUND CREDIT	0	2,685,882	0	0	130,000	0	43,100	0	0	1,205,652	0	0	0	4,064,634
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	4,655,535	462,221	1,591,944	3,251,208	659,658	265,036	38,727	63,117	215,758	8,284	5,378	50,132	5,304	11,272,302
1.8b) Dubbing	21,603	2,317,570	4,594,961	17,286	811,010	6,035	0	68,543	666,520	252,810	3,543	44,621	0	8,804,502
1.8c) Program development	75,606	146,379	80,005	37,803	747,280	388,825	0	175,238	54,034	838	8,009	116,083	0	1,830,100
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	418	0	0	1250	0	1668
1.8e) Children's programming	0	31,767	851,595	0	4,989,456	5,321	0	758,502	1,742,571	0	258,300	73,989	0	8,711,501
1.8f) Ownership transfer tangible benefits	0	1,009,591	0	396,792	309,186	0	87,198	0	9,150	20,370	0	350,376	0	2,182,663
1.8g) Described video	158,811	58,813	471,609	207,516	913,662	2,721	2,902	18,657	73,192	1,709	2,995	9,368	0	1,921,955
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	93,967	420,881	43,002	46,984	222,079	177,483	20,587	188,356	91,839	11,304	0	140,951	0	1,457,433
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														936,693
5.2 Sales/syndication non-Canadian														432,881
5.3 Production services sold														203,692
5.4 Infomercials														10,575
5.5 Other														99,245,046
5.6 TOTAL - PRODUCTION EXPENSES														100,828,887
GRAND TOTAL - PROGRAM & PRODUCTION														1,888,714,711

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Category A - Specialty Services	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality	Award Shows	(excl.	Infomercials	
		Documentary								Television		Infomercials)		
(\$) Reporting units: 63	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	62,699,979	3,668,270	23,060,981	20,040,205	3,015,060	0	21,507,304	0	26,141,570	775,663	264,050	5,674,547	0	166,847,629
1.2 Produced by affiliate production	0	5,277,875	17,193,066	0	7,249,282	3,929,971	3,696,062	281,536	2,024,907	139,348	5,900,052	629,965	0	46,322,064
1.3 Acquired from other stations	548,273	865,578	3,282,631	1,321,911	6,535,146	1,550,253	26,007	0	3,138,067	112,830	0	0	0	17,380,696
1.4 Network origination	0	0	84,051	0	0	0	0	0	0	0	0	0	0	84,051
1.5 Acquired from independent producers	606,046	72,690,675	75,556,136	0	85,137,857	13,610,158	4,378,676	13,177,576	22,363,469	55,024,479	577,121	523,222	0	343,645,415
1.6 Special recognition programs	0	76,113	0	0	1,889,378	122,423	0	0	439,684	0	0	0	0	2,527,598
1.7 Other Canadian programs	50,000	1,029,364	1,304,000	0	18,528,322	2,700,830	2,039,522	106,797	316,219	63,518	230,000	16,018	0	26,384,590
1.8 Total - Canadian programs telecast	63,904,298	83,607,875	120,480,865	21,362,116	122,355,045	21,913,635	31,647,571	13,565,909	54,423,916	56,115,838	6,971,223	6,843,752	0	603,192,043
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	4,912	0	0	0	0	0	0	0	0	0	1,470,207	0	1,475,119
1.10 Script & concept - Canadian - not telecast	0	1,158,088	290,006	0	720,322	395,527	2,606	0	63,768	229,903	0	4,033,027	0	6,893,247
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	195,000	0	195,000
1.12 Other	1,596,202	1,910,013	948,319	967,381	1,883,979	561,068	1,552	191,039	1,576,802	0	0	9,049,363	0	18,685,718
1.13 Total - Other Canadian Programming Expenses	1,596,202	3,073,013	1,238,325	967,381	2,604,301	956,595	4,158	191,039	1,640,570	229,903	0	14,747,597	0	27,249,084
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	65,500,500	86,680,888	121,719,190	22,329,497	124,959,346	22,870,230	31,651,729	13,756,948	56,064,486	56,345,741	6,971,223	21,591,349	0	630,441,127
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	283,591	22,294,909	4,821,852	3,870,488	66,685,471	34,079,594	2,937,970	1,728,898	32,882,242	24,555,612	184,359	372,774	0	194,697,760
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	283,591	22,294,909	4,821,852	3,870,488	66,685,471	34,079,594	2,937,970	1,728,898	32,882,242	24,555,612	184,359	372,774	0	194,697,760
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	65,784,091	108,975,797	126,541,042	26,199,985	191,644,817	56,949,824	34,589,699	15,485,846	88,946,728	80,901,353	7,155,582	21,964,123	0	825,138,887
4. CANADIAN MEDIA FUND CREDIT	0	2,685,882	0	0	130,000	0	43,100	0	0	1,205,652	0	0	0	4,064,634
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	947,956	199,648	954,644	5,460	359,095	1,172	35,081	17,937	104,697	5,366	5,378	16,967	0	2,653,401
1.8b) Dubbing	0	1,826,019	3,493,140	0	790,484	6,035	0	25,341	150,766	24,648	3,543	12,219	0	6,332,195
1.8c) Program development	0	146,379	79,200	0	747,280	388,825	0	24,028	54,034	838	8,009	2,675	0	1,451,268
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	418	0	0	1250	0	1668
1.8e) Children's programming	0	0	836,595	0	4,890,715	5,321	0	758,502	1,742,571	0	258,300	73,989	0	8,565,993
1.8f) Ownership transfer tangible benefits	0	381,456	0	0	0	0	0	0	0	0	0	8,000	0	389,456
1.8g) Described video	158,811	58,813	471,609	207,516	913,662	2,721	2,902	18,657	73,192	1,709	2,995	9,368	0	1,921,955
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	0	420,881	43,002	0	222,079	177,483	20,587	0	0	0	0	0	0	884,032
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														172,523
5.2 Sales/syndication non-Canadian														0
5.3 Production services sold														0
5.4 Infomercials														6,197
5.5 Other														30,182,868
5.6 TOTAL - PRODUCTION EXPENSES														30,361,588
GRAND TOTAL - PROGRAM & PRODUCTION														855,500,475

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Category B - Specialty Services														
(\$) Reporting units: 123	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	4,556,596	512,793	2,948,931	6,038,854	2,781,476	619,458	1,029,609	108,007	2,693,252	706,250	0	1,537,440	0	23,532,666
1.2 Produced by affiliate production	36,001	1,929,743	4,987,883	18,001	1,270,667	0	5,332	72,005	398,260	48,048	0	1,374,295	0	10,140,235
1.3 Acquired from other stations	163,509	71,781	0	72,005	409,038	292,105	0	288,021	115,300	0	0	216,016	0	1,627,775
1.4 Network origination	54,003	0	11,284	8,548,266	0	0	0	108,007	0	0	0	684,582	0	9,406,142
1.5 Acquired from independent producers	133,483	9,240,914	3,763,732	1,158,704	4,894,884	1,026,023	137,061	550,097	1,352,968	1,997,341	0	165,408	0	24,420,615
1.6 Special recognition programs	0	0	0	0	0	1,298	0	0	0	0	0	0	0	1,298
1.7 Other Canadian programs	28,800	197,183	901,988	14,400	709,487	507,844	81,384	72,526	180,270	247,131	0	103,211	8,601	3,052,825
1.8 Total - Canadian programs telecast	4,972,392	11,952,414	12,613,818	15,850,230	10,065,552	2,446,728	1,253,386	1,198,663	4,740,050	2,998,770	0	4,080,952	8,601	72,181,556
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	0	1,361,376	0	94,484	0	0	0	11,665	0	0	56,235	0	1,523,760
1.10 Script & concept - Canadian - not telecast	40,000	31,545	0	0	0	0	0	0	0	0	0	399,538	0	471,083
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	0	0	0	139,734	0	0	0	0	0	0	3,175,121	4,730	3,319,585
1.13 Total - Other Canadian Programming Expenses	40,000	31,545	1,361,376	0	234,218	0	0	0	11,665	0	0	3,630,894	4,730	5,314,428
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	5,012,392	11,983,959	13,975,194	15,850,230	10,299,770	2,446,728	1,253,386	1,198,663	4,751,715	2,998,770	0	7,711,846	13,331	77,495,984
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	2,121,166	14,959,301	3,731,414	8,149,195	35,244,547	15,907,895	675,471	2,127,606	13,989,798	4,907,157	398	1,248,494	48,827	103,111,269
2.2 Inventory write-downs - Non-Canadian programs	0	37,168	0	0	10,440	0	0	0	0	0	0	0	0	47,608
2.3 Other	0	490,884	50,255	2,232,576	295,334	1,424	0	0	1,649	0	0	1,109,371	0	4,181,493
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	2,121,166	15,487,353	3,781,669	10,381,771	35,550,321	15,909,319	675,471	2,127,606	13,991,447	4,907,157	398	2,357,865	48,827	107,340,370
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	7,133,558	27,471,312	17,756,863	26,232,001	45,850,091	18,356,047	1,928,857	3,326,269	18,743,162	7,905,927	398	10,069,711	62,158	184,836,354
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	51,346	132,098	215,826	462,927	300,563	263,798	3,646	45,180	110,930	766	0	33,165	5,304	1,625,549
1.8b) Dubbing	21,603	491,551	1,101,821	10,801	20,526	0	0	43,202	515,754	228,162	0	32,402	0	2,465,822
1.8c) Program development	75,606	0	805	37,803	0	0	0	151,210	0	0	0	113,408	0	378,832
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Children's programming	0	31,767	15,000	0	98,741	0	0	0	0	0	0	0	0	145,508
1.8f) Ownership transfer tangible benefits	0	628,135	0	396,792	309,186	0	87,198	0	9,150	20,370	0	342,376	0	1,793,207
1.8g) Described video	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	93,967	0	0	46,984	0	0	0	188,356	91,839	11,304	0	140,951	0	573,401
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														764,170
5.2 Sales/syndication non-Canadian														432,881
5.3 Production services sold														203,692
5.4 Infomercials														4,378
5.5 Other														10,385,613
5.6 TOTAL - PRODUCTION EXPENSES														11,790,734
GRAND TOTAL - PROGRAM & PRODUCTION														196,627,088

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Category C - Specialty Services														
(\$)	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
Reporting units: 10	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	160,098,793	2,069,208	12,295,890	360,542,013	0	48	0	0	266,145	0	78,308	292,083	0	535,642,488
1.2 Produced by affiliate production	0	0	0	264,807	0	0	0	0	0	0	0	0	0	264,807
1.3 Acquired from other stations	6,545,663	0	0	12,973,894	0	0	0	0	0	0	0	0	0	19,519,557
1.4 Network origination	0	460,000	122,500	0	0	0	0	0	0	0	0	0	0	582,500
1.5 Acquired from independent producers	20,000	1,810,885	167,926	5,687,065	0	6,352	0	0	0	19,951	0	0	0	7,712,179
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	10,026	148,333	437,532	126,424,901	0	0	0	0	0	0	0	0	0	127,020,792
1.8 Total - Canadian programs telecast	166,674,482	4,488,426	13,023,848	505,892,680	0	6,400	0	0	266,145	19,951	78,308	292,083	0	690,742,323
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.10 Script & concept - Canadian - not telecast	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Total - Other Canadian Programming Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	166,674,482	4,488,426	13,023,848	505,892,680	0	6,400	0	0	266,145	19,951	78,308	292,083	0	690,742,323
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	0	981,917	3,771	86,021,058	0	159,014	0	0	2,500	0	0	0	0	87,168,260
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	981,917	3,771	86,021,058	0	159,014	0	0	2,500	0	0	0	0	87,168,260
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	166,674,482	5,470,343	13,027,619	591,913,738	0	165,414	0	0	268,645	19,951	78,308	292,083	0	777,910,583
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	3,656,233	130,475	421,474	2,782,821	0	66	0	0	131	2,152	0	0	0	6,993,352
1.8b) Dubbing	0	0	0	6,485	0	0	0	0	0	0	0	0	0	6,485
1.8c) Program development	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Children's programming	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) Described video	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														0
5.2 Sales/syndication non-Canadian														0
5.3 Production services sold														0
5.4 Infomercials														0
5.5 Other														58,676,565
5.6 TOTAL - PRODUCTION EXPENSES														58,676,565
GRAND TOTAL - PROGRAM & PRODUCTION														836,587,148

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Specialty Services - English/Bilingual	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	150,892,007	2,403,495	28,439,731	337,028,135	1,159,813	449,705	9,323,513	1,529	19,148,074	775,663	78,308	3,198,082	0	552,898,055
1.2 Produced by affiliate production	510	6,422,431	16,223,756	255	7,772,385	3,929,971	886,571	282,555	1,553,082	143,017	5,900,052	1,951,021	0	45,065,606
1.3 Acquired from other stations	15,428	930,201	3,247,364	13,977,074	6,149,635	1,842,358	1,303	4,077	3,245,433	112,830	0	3,058	0	29,528,761
1.4 Network origination	764	460,000	122,500	8,521,646	0	0	0	1,529	0	0	0	275,101	0	9,381,540
1.5 Acquired from independent producers	612	60,737,991	50,343,727	1,446,359	73,969,310	13,985,854	2,733,651	10,102,158	19,223,774	55,867,210	82,969	190,909	0	288,684,524
1.6 Special recognition programs	0	76,113	0	0	1,889,378	123,721	0	0	439,684	0	0	0	0	2,528,896
1.7 Other Canadian programs	10,433	490,413	1,100,128	90,373,469	16,957,050	2,398,539	2,120,906	122,534	366,238	189,963	230,000	58,389	8,601	114,426,663
1.8 Total - Canadian programs telecast	150,919,754	71,520,644	99,477,206	451,346,938	107,897,571	22,730,148	15,065,944	10,514,382	43,976,285	57,088,683	6,291,329	5,676,560	8,601	1,042,514,045
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	4,912	1,361,376	0	94,484	0	0	0	0	0	0	1,182,308	0	2,643,080
1.10 Script & concept - Canadian - not telecast	0	1,189,633	290,006	0	720,322	395,527	2,606	0	63,768	229,903	0	3,949,867	0	6,841,632
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	195,000	0	195,000
1.12 Other	1,596,202	1,910,013	948,319	967,381	2,023,713	561,068	1,552	191,039	1,576,802	0	0	10,470,699	4,730	20,251,518
1.13 Total - Other Canadian Programming Expenses	1,596,202	3,104,558	2,599,701	967,381	2,838,519	956,595	4,158	191,039	1,640,570	229,903	0	15,797,874	4,730	29,931,230
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	152,515,956	74,625,202	102,076,907	452,314,319	110,736,090	23,686,743	15,070,102	10,705,421	45,616,855	57,318,586	6,291,329	21,474,434	13,331	1,072,445,275
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	829,276	31,687,630	5,367,710	86,144,435	83,884,222	45,729,635	1,414,391	1,154,133	43,666,361	24,921,005	174,302	498,305	48,827	325,520,232
2.2 Inventory write-downs - Non-Canadian programs	0	37,168	0	0	10,440	0	0	0	0	0	0	0	0	47,608
2.3 Other	0	0	0	2,232,576	0	0	0	0	0	0	0	656,142	0	2,888,718
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	829,276	31,724,798	5,367,710	88,377,011	83,894,662	45,729,635	1,414,391	1,154,133	43,666,361	24,921,005	174,302	1,154,447	48,827	328,456,558
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	153,345,232	106,350,000	107,444,617	540,691,330	194,630,752	69,416,378	16,484,493	11,859,554	89,283,216	82,239,591	6,465,631	22,628,881	62,158	1,400,901,833
4. CANADIAN MEDIA FUND CREDIT	0	1,350,682	0	0	0	0	0	0	0	1,205,652	0	0	0	2,556,334
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	2,518,833	100,911	928,811	1,963,860	142,731	240,374	14,167	25,443	25,281	4,535	131	26,278	5,304	5,996,659
1.8b) Dubbing	306	0	0	153	143,204	0	0	612	0	0	0	459	0	144,734
1.8c) Program development	1,070	0	0	535	582,727	388,525	0	2,141	0	0	0	1,605	0	976,603
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	1,250	0	1,250
1.8e) Children's programming	0	0	836,595	0	52,000	0	0	0	0	0	0	0	0	888,595
1.8f) Ownership transfer tangible benefits	0	1,009,591	0	396,792	309,186	0	87,198	0	9,150	20,370	0	350,376	0	2,182,663
1.8g) Described video	158,811	32,630	455,117	207,516	725,312	2,563	2,902	9,863	50,206	1,709	0	8,511	0	1,655,140
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	827	0	0	413	55,052	0	0	2,074	91,839	11,304	0	1,240	0	162,749
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														324,483
5.2 Sales/syndication non-Canadian														419,408
5.3 Production services sold														203,692
5.4 Infomercials														4,378
5.5 Other														74,620,223
5.6 TOTAL - PRODUCTION EXPENSES														75,572,184
GRAND TOTAL - PROGRAM & PRODUCTION														1,476,474,017

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Specialty Services - French															
(\$)	Information			Sports	Music and Entertainment								Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
Reporting units: 28	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 & 15	Cat 14	Cat 1 to 15	
1. PROGRAMMING - CANADIAN															
Canadian Programs Telecast															
1.1 Station production (incl coop)	74,183,836	2,766,395	7,826,254	48,593,351	1,799,094	61,744	6,722,660	0	5,726,239	706,250	0	2,686,629	0	151,072,452	
1.2 Produced by affiliate production	0	785,187	5,924,531	264,807	747,564	0	2,814,823	0	870,085	44,379	0	0	0	11,451,376	
1.3 Acquired from other stations	6,545,663	7,158	0	219,750	794,549	0	24,704	0	7,934	0	0	0	0	7,599,758	
1.4 Network origination	0	0	0	0	0	0	0	0	0	0	0	329,622	0	329,622	
1.5 Acquired from independent producers	20,000	22,567,262	28,675,946	5,378,113	15,753,250	656,679	1,713,934	3,540,332	4,492,663	1,174,561	494,152	433,833	0	84,900,725	
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.7 Other Canadian programs	0	884,467	1,543,392	36,051,636	2,280,759	810,135	0	0	130,251	120,686	0	5,204	0	41,826,530	
1.8 Total - Canadian programs telecast	80,749,499	27,010,469	43,970,123	90,507,657	21,375,216	1,528,558	11,276,121	3,540,332	11,227,172	2,045,876	494,152	3,455,288	0	297,180,463	
Other Canadian Programming Expenses:															
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	344,134	0	344,134	
1.10 Script & concept - Canadian - not telecast	0	0	0	0	0	0	0	0	0	0	0	482,698	0	482,698	
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	1,753,785	0	1,753,785	
1.13 Total - Other Canadian Programming Expenses	0	0	0	0	0	0	0	0	0	0	0	2,580,617	0	2,580,617	
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	80,749,499	27,010,469	43,970,123	90,507,657	21,375,216	1,528,558	11,276,121	3,540,332	11,227,172	2,045,876	494,152	6,035,905	0	299,761,080	
2. PROGRAMMING - NON-CANADIAN															
2.1 Non-Canadian Programs Telecast	0	6,548,497	2,635,700	10,630,657	13,840,352	2,719,205	897,358	0	1,174,232	4,541,764	10,057	71,203	0	43,069,025	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.3 Other	0	490,884	50,255	0	109,720	1,424	0	0	1,649	0	0	381,870	0	1,035,802	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	7,039,381	2,685,955	10,630,657	13,950,072	2,720,629	897,358	0	1,175,881	4,541,764	10,057	453,073	0	44,104,827	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	80,749,499	34,049,850	46,656,078	101,138,314	35,325,288	4,249,187	12,173,479	3,540,332	12,403,053	6,587,640	504,209	6,488,978	0	343,865,907	
4. CANADIAN MEDIA FUND CREDIT	0	1,335,200	0	0	130,000	0	43,100	0	0	0	0	0	0	1,508,300	
Amounts included in Total Canadian Programs Telecast for:															
1.8a) Close captioning	2,126,054	361,310	663,133	1,282,024	516,927	24,662	24,560	16,377	190,477	3,749	5,247	7,882	0	5,222,402	
1.8b) Dubbing	0	2,317,570	4,594,961	6,485	667,806	6,035	0	25,341	666,520	252,810	3,543	12,219	0	8,553,290	
1.8c) Program development	0	146,379	80,005	0	164,553	300	0	24,028	54,034	838	8,009	2,675	0	480,821	
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	418	0	0	0	0	418	
1.8e) Children's programming	0	0	0	0	4,937,456	5,321	0	758,502	1,742,571	0	258,300	73,989	0	7,776,139	
1.8f) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8g) Described video	0	26,183	16,492	0	188,350	158	0	8,794	22,986	0	2,995	857	0	266,815	
Amounts included in Total Non-Canadian Programs Telecast for:															
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.1b) Dubbing	0	420,881	43,002	0	167,027	177,483	20,587	0	0	0	0	0	0	828,980	
5. PRODUCTION EXPENSES															
5.1 Sales/syndication Canadian														93,472	
5.2 Sales/syndication non-Canadian														0	
5.3 Production services sold														0	
5.4 Infomercials														0	
5.5 Other														21,464,564	
5.6 TOTAL - PRODUCTION EXPENSES														21,558,036	
GRAND TOTAL - PROGRAM & PRODUCTION														365,423,943	

CRTC - PROGRAMMING AND PRODUCTION EXPENSES

2014 - Specialty Services - Ethnic	Information			Sports	Music and Entertainment							Others		Total
	News	Long Form Documentary	Other		Drama	Films	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2b	Cat 2 to 5	Cat 6	Cat 7	Cat 7c &7d	Cat 8&9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13 &15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN														
Canadian Programs Telecast														
1.1 Station production (incl coop)	2,279,525	1,080,381	2,039,817	999,586	2,837,629	108,057	6,490,740	106,478	4,226,654	0	264,050	1,619,359	0	22,052,276
1.2 Produced by affiliate production	35,491	0	32,662	17,746	0	0	0	70,986	0	0	0	53,239	0	210,124
1.3 Acquired from other stations	696,354	0	35,267	170,986	0	0	0	283,944	0	0	0	212,958	0	1,399,509
1.4 Network origination	53,239	0	95,335	26,620	0	0	0	106,478	0	0	0	79,859	0	361,531
1.5 Acquired from independent producers	738,917	437,221	468,121	21,297	310,181	0	68,152	85,183	0	0	0	63,888	0	2,192,960
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	78,393	0	0	14,196	0	0	0	56,789	0	0	0	55,636	0	205,014
1.8 Total - Canadian programs telecast	3,881,919	1,517,602	2,671,202	1,250,431	3,147,810	108,057	6,558,892	709,858	4,226,654	0	264,050	2,084,939	0	26,421,414
Other Canadian Programming Expenses:														
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	11,665	0	0	0	0	11,665
1.10 Script & concept - Canadian - not telecast	40,000	0	0	0	0	0	0	0	0	0	0	0	0	40,000
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Total - Other Canadian Programming Expenses	40,000	0	0	0	0	0	0	0	11,665	0	0	0	0	51,665
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	3,921,919	1,517,602	2,671,202	1,250,431	3,147,810	108,057	6,558,892	709,858	4,238,319	0	264,050	2,084,939	0	26,473,079
2. PROGRAMMING - NON-CANADIAN														
2.1 Non-Canadian Programs Telecast	1,575,481	0	553,627	1,265,649	4,205,444	1,697,663	1,301,692	2,702,371	2,033,947	0	398	1,051,760	0	16,388,032
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	0	0	185,614	0	0	0	0	0	0	71,359	0	256,973
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,575,481	0	553,627	1,265,649	4,391,058	1,697,663	1,301,692	2,702,371	2,033,947	0	398	1,123,119	0	16,645,005
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	5,497,400	1,517,602	3,224,829	2,516,080	7,538,868	1,805,720	7,860,584	3,412,229	6,272,266	0	264,448	3,208,058	0	43,118,084
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:														
1.8a) Close captioning	10,648	0	0	5,324	0	0	0	21,297	0	0	0	15,972	0	53,241
1.8b) Dubbing	21,297	0	0	10,648	0	0	0	42,590	0	0	0	31,943	0	106,478
1.8c) Program development	74,536	0	0	37,268	0	0	0	149,069	0	0	0	111,803	0	372,676
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Children's programming	0	31,767	15,000	0	0	0	0	0	0	0	0	0	0	46,767
1.8f) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) Described video	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian Programs Telecast for:														
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	93,140	0	0	46,571	0	0	0	186,282	0	0	0	139,711	0	465,704
5. PRODUCTION EXPENSES														
5.1 Sales/syndication Canadian														518,738
5.2 Sales/syndication non-Canadian														13,473
5.3 Production services sold														0
5.4 Infomercials														6,197
5.5 Other														3,160,259
5.6 TOTAL - PRODUCTION EXPENSES														3,698,667
GRAND TOTAL - PROGRAM & PRODUCTION														46,816,751