## **EXPORT PERFORMANCE MONITOR**

## Economic & Political Intelligence Centre

DECEMBER 2014

Canada's trade surplus narrowed in October to \$99 million as exports increased by just 0.1% and imports increased by 0.5%. However, with the surplus, Canada appears on track to post its first trade surplus on an annual basis since 2011.

Machinery and Equipment exports increased by 8.0%, feeding on the revival of investment in the United States and receiving a boost from the weaker Canadian dollar. Aerospace exports were also strong in October, as a result exports for sector ended the first 10 months of 2014 up 23% compared to the same period in 2013.

Agriculture exports declined by 8.6% in October. However, the sector is suffering a hangover from the bumper crop in 2013 and strong storage levels from the previous crop year are slanting the numbers down.

| SECTOR PERFORMANCE                      |       |        |         |       |                  |     |           | REGIONAL PERFORMANCE |                         |             |       |                  |     |
|---|-------|--------|---------|-------|------------------|-----|-----------|----------------------|-------------------------|-------------|-------|------------------|-----|
| Sector                                  | Growt | h Rate | Price C | hange | Ra               | nk  |           | incial<br>bution     | Regions                 | Growth Rate |       | Rank             |     |
|   | m/m   | YTD    | m/m     | YTD   | Current<br>Month | YTD | Strongest | Weakest              |                         | m/m         | YTD   | Current<br>Month | YTD |
| Machinery and<br>Equipment              | 8.0%  | 9.2%   | 0.6%    | 2.3%  | 1                | 5   | AB        | NB                   | China                   | 3.5%        | 12.6% | 1                | 1   |
| Forestry Products                       | 1.7%  | 9.9%   | 0.8%    | 2.7%  | 2                | 4   | ВС        | QC                   | United<br>States        | 1.0%        | 12.2% | 2                | 2   |
| Automotive products                     | -0.5% | 9.1%   | 1.1%    | 6.5%  | 3                | 6   | ON        | SK                   | Japan                   | -0.6%       | -4.0% | 3                | 6   |
| Energy Products                         | -0.5% | 17.5%  | 0.4%    | 14.3% | 4                | 1   | NL        | NB                   | EU<br>(excluding<br>UK) | -5.4%       | 7.6%  | 4                | 3   |
| Other Consumer<br>Goods                 | -2.2% | 12.7%  | 0.4%    | 5.1%  | 5                | 3   | QC        | SK                   | United<br>Kingdom       | -11.2%      | 1.7%  | 5                | 5   |
| Industrial<br>Products and<br>Materials | -2.4% | 1.1%   | 1.4%    | 2.7%  | 6                | 7   | ВС        | NB                   | Germany                 | -11.5%      | 3.9%  | 6                | 4   |
| Agriculture and Fishing Products        | -8.6% | 12.8%  | 1.3%    | 0.1%  | 7                | 2   | SK        | NS                   |                         |             |       |                  |     |
| TOTAL EXPORTS                           | 0.1%  | 10.7%  | 0.5%    | 4.9%  |                  |     | SK        | NB                   | TOTAL<br>EXPORTS        | 0.5%        | 7.7%  |                  |     |



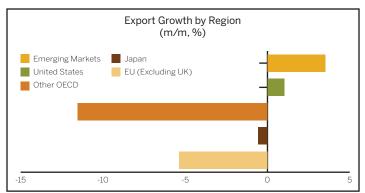


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Source: Statistics Canada

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| PROVINCIAL PICTURE |             |       |                                   |              |                                   |              |  |  |  |  |
|--------------------|-------------|-------|-----------------------------------|--------------|-----------------------------------|--------------|--|--|--|--|
| Province           | Growth Rate |       | Top Contributor                   |              | Weakest Contributor               |              |  |  |  |  |
|                    | m/m         | YTD   | Sector                            | Contribution | Sector                            | Contribution |  |  |  |  |
| NL                 | 3.8%        | 15.0% | Energy Products                   | 1.1%         | Other consumer goods              | -0.2%        |  |  |  |  |
| PE                 | 13.9%       | 20.8% | Industrial Products and Materials | 0.2%         | Machinery and equipment           | 0.0%         |  |  |  |  |
| NS                 | -5.4%       | 31.3% | Machinery and equipment           | 0.1%         | Agriculture and Fishing Products  | -0.5%        |  |  |  |  |
| NB                 | -24.5%      | -9.9% | Forestry Products                 | 0.6%         | Industrial Products and Materials | -5.2%        |  |  |  |  |
| QC                 | 1.9%        | 13.4% | Agriculture and Fishing Products  | 2.6%         | Energy Products                   | -1.0%        |  |  |  |  |
| ON                 | 1.2%        | 7.3%  | Agriculture and Fishing Products  | 4.5%         | Industrial Products and Materials | -0.3%        |  |  |  |  |
| МВ                 | 9.8%        | 11.2% | Agriculture and Fishing Products  | 4.1%         | Energy Products                   | -0.1%        |  |  |  |  |
| SK                 | 8.5%        | 9.4%  | Agriculture and Fishing Products  | 5.2%         | Other consumer goods              | -0.5%        |  |  |  |  |
| АВ                 | 1.2%        | 18.8% | Agriculture and Fishing Products  | 1.7%         | Industrial Products and Materials | -0.2%        |  |  |  |  |
| вс                 | 5.4%        | 9.1%  | Forestry Products                 | 2.2%         | Automotive products               | 0.1%         |  |  |  |  |

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