

## FEDERAL CONTRIBUTIONS TO CANADIAN TOURISM

A REVIEW OF FEDERAL EXPENDITURES FOR FISCAL YEAR 2012/2013





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#### INTRODUCTION

The Government of Canada recognizes the importance of tourism for the country's economic development. The government's investments contribute to the prosperity and job creation in this economic sector in every region of the country. This report examines the federal government's financial contribution to Canada's tourism industry in 2012-2013.

The Federal Tourism Strategy (FTS) was launched in October 2011. The goal of the strategy is to enhance over the long term the federal government's role as an effective partner with industry and other levels of government in support of an internationally competitive tourism sector.

The Strategy brings together the work of some 20 federal departments and agencies through a whole-of-government approach focusing on the following priorities:

- 1. Increasing awareness of Canada as a premier tourist destination.
- 2. Facilitating ease of access and movement for travellers while ensuring the safety and integrity of Canada's borders.
- 3. Encouraging product development and investments in Canadian tourism assets and products.
- 4. Fostering an adequate supply of skills and labour to enhance visitor experiences through quality service and hospitality.

The review of the federal government's spending is examined using the priorities laid out in the FTS.

The Government of Canada has continued to invest in the tourism sector. The federal government invested in projects, programs, activities, events, professional and tourism business development, tourism infrastructure, regional tourism development, and tourism marketing and research that directly benefited the tourism sector. In addition, the government invested in activities that generated indirect benefits for tourism, such as local arts and culture, and transportation and border infrastructure.

#### SUMMARY

In fiscal year 2012-2013, the federal government contributed over \$640 million to various programs, projects and activities that had a direct impact on tourism. This direct tourism spending included:

- services and experiences aimed at visitors (e.g., attractions and events);
- purchase of real estate, fixed capital expenditures and various other expenditures for business development directly related to tourism;
- professional development for human resources in the tourism industry;
- regional tourism development programs;
- tourism marketing and research; and
- tourism infrastructure.

The federal government also spent \$824.7 million on activities and investments with indirect spin-offs for tourism, for example:

- spending on programs mainly intended for local residents or to support local artistic or cultural groups;
- spending on the operation of organizations indirectly related to tourism, such as economic development organizations that offer programs designed to improve the management capabilities of small and mediumsized enterprises (SMEs);
- spending on transportation and border infrastructure to improve access to and from border crossings;
- spending to improve the attractiveness of communities, and therefore, increase their potential as tourist destinations.

Fiscal Year	Spending Directly Related to Tourism	Spending Indirectly Related to Tourism
2012 - 2013	\$640 M	\$824.7 M
2011 – 2012	\$645.3 M	\$ 1.1 B
*2010 – 2011	\$939 M (\$679 M excluding EAP)	\$ 1.4 B
*2009 – 2010	\$827.6 M (\$699 M excluding EAP)	\$ 1.1 B
2008 - 2009	\$531.7 M	\$782.3 M
2007 - 2008	\$540.9 M	\$711.7 M

#### Total federal spending on tourism

\* Also reflects Budget 2009 Economic Action Plan (EAP) funding spent over 2-years

The following table shows spending over the last number of years, organized by the corresponding FTS priorities.

Priority	2012-2013	2011-2012	2010-2011*	2009-2010*
1. Awareness of Canada	\$162 M	\$152 M	\$192 M	\$192.1 M
2. Access and Movement of Travellers	\$26.2 M	\$10.3 M	\$12.3 M	\$15 M
<ol> <li>Product Development and Investment</li> </ol>	\$408 M	\$426.5 M	\$689.3 M	\$580.5 M
4. Skills and Labour	\$26.5 M	\$30 M	\$25.5 M	\$24.3 M
5. Other	\$17.6 M	\$26.4 M	\$19.7 M	\$15.7 M
Total	\$640 M	\$645.3	\$939 M	\$827.6 M

#### Direct federal spending by FTS priority

\* Includes EAP funding

# THE FEDERAL GOVERNMENT'S CONTRIBUTION TO THE TOURISM INDUSTRY

For the purpose of this report, expenditures will be presented according to the four FTS priorities:

#### Awareness of Canada – Marketing, Research and Statistics

Increasing awareness of Canada as a premier tourist destination

Marketing programs encourage Canadians to travel in Canada, and educate major international markets. The Canadian Tourism Commission (CTC) is the federal government's primary vehicle for tourism marketing; however, other departments and agencies contribute significantly to tourism marketing, as indicated in the chart that follows.

Also included under this priority area are investments in tourism research and statistics, which are at the heart of the activities of certain federal departments and agencies. Statistics Canada conducts many surveys of visitor and tourism enterprises. It is also responsible for important tourism information tools like the National Tourism Indicators. The CTC and many departments also contribute to research and statistics.

DEPARTMENT/AGENGY	DIRECT SPENDING RELATED TO MARKETING, RESEARCH & STATISTICS FY 2012-2013
Aboriginal Affairs and Northern Development Canada	\$0.1 M
Agriculture and Agri-Food Canada	\$0.4 M
Atlantic Canada Opportunities Agency	\$10 M
Canada Economic Development for Quebec Regions	\$11.5 M
Canadian Northern Economic Development Agency	\$3.1 M
Canadian Tourism Commission	\$77 M
Canadian Heritage	\$3.1 M
Federal Economic Development Agency for Southern Ontario	\$0.6 M
Industry Canada	\$0.02 M
Parks Canada	\$51.4 M
Statistics Canada	\$4.1 M
Western Economic Diversification	\$0.2 M
Total	\$162 M

Numbers may not add due to rounding.

#### Access and Movement of Travellers

Facilitating ease of access and movement of travellers while ensuring the safety and integrity of Canada's borders

A number of departments and agencies support the access and movement of travellers. Some infrastructure investments in transportation infrastructure, such as ferries and ports, benefit the entire community, not just tourism. Parks Canada's investments in this area are through Interior Park and historic site road networks and maintenance of historic canals. Parks Canada's investment in transportation benefits the tourism industry by allowing visitors to have better access to major Canadian tourism destinations. It facilitates movement within the parks and historic sites and acts as the major Canadian recreational tourism waterway, which allows water access to significant tourism destinations in Ontario and Quebec.

DEPARTMENT/AGENCY	DIRECT SPENDING RELATED TO ACCESS AND MOVEMENT OF TRAVELLERS FY 2012-2013
Canada Border Services Agency	\$15.2 M
Canada Economic Development For Quebec Regions	\$2 M
Federal Economic Development Agency for Southern Ontario	\$0.4 M
Parks Canada	\$4 M

Transport Canada	\$4.3 M
Western Economic Diversification	\$0.4 M
Total	\$26.2 M

Numbers may not add due to rounding.

Other investments in the area of access and movement of travellers include local access roads and rail infrastructure to and from border crossings, as well as additional lanes and approaches to existing access roads and sections of Canadian highways. This also includes the construction or expansion of bridges, customs facilities and Intelligent Transportation System Infrastructure projects, which increase the rate of crossings for low-risk traffic, while ensuring security is not compromised. Additional investments facilitate the entry of travellers into Canada by putting in place processes which make coming to Canada more efficient for applicants of visas, for hosting of large sporting or business events such as conventions, trade shows and exhibitions, and which expand air service agreements to allow for greater accessibility to our country.

The majority of these investments were not included when calculating total direct investments in tourism, since border infrastructure serves many purposes other than tourism. However, these investments contribute to modern, efficient and secure border-crossing facilities and make it more convenient to travel, which are crucial elements to the long-term success of the tourism industry.

#### Product development and Investment

Encouraging product development and investments in Canadian tourism assets and products.

Tourism products are diverse and include festivals, sporting events, arts centres, museums, unique architecture, heritage sites, parks and botanical gardens. Products must be renewed and created continually so that destinations remain attractive, meet changes in various market segments, give visitors a reason to stay longer, and generate new opportunities for job and wealth creation. Product development includes support to individual companies to help them create and improve their range of products, the dissemination of information to businesses to help them identify and seize product development opportunities, tourism event programming and the operation of public tourist attractions. It also includes investments in visitor infrastructure, such as national parks and historic sites, which strengthen tourist activity. Many departments and agencies are involved in product development and investment.

DEPARTMENT/AGENCY	DIRECT SPENDING RELATED TO PRODUCT DEVELOPMENT AND INVESTMENT FY 2012-2013
Aboriginal Affairs and Northern Development Canada	\$3.7 M
Atlantic Canada Opportunities Agency	\$15 M
Canada Economic Development for Quebec Regions	\$43.5 M
Canadian Northern Economic Development Agency	\$0.8 M
Canadian Tourism Commission	\$0.7 M
Canadian Heritage	\$81 M
Federal Economic Development Agency for Southern Ontario	\$0.8 M
Industry Canada	\$2 M
Infrastructure Canada	\$46 M
National Capital Commission	\$3.9 M
Parks Canada	\$210 M
Western Economic Diversification	\$1.1 M
Total	\$408 M

Numbers may not add due to rounding.

#### Skills and Labour

Fostering an adequate supply of skills and labour to enhance visitor experiences through quality service and hospitality

Tourism consists of a series of services provided by activity sectors such as transportation, accommodation, food services, recreational activities, entertainment, travel services, and conference services. The guality of the service provided by workers in these industries is pivotal to visitors' perceptions of the quality of Canada's tourism offering. Regional development agencies support skills and labour through investments in capacity building and training, intended to sustain business and economic development in communities. Employment and Social Development Canada (ESDC) is mandated to build a strong and competitive Canada, and does so by providing a variety of programs that support a skilled, adaptable and inclusive labour force and an efficient labour market. For example, ESDC provided funding to the Canadian Tourism Human Resource Council (CTHRC) to develop industry driven professional certification programs, national occupational standards and dissemination of labour market information. In addition, ESDC has a broad suite of programming targeted to underrepresented groups in the labour market, such as youth, older workers, and Aboriginal people, to gain skills for employment in a number of sectors, including the tourism sector.

Canadian Heritage also contributes to skills and labour through investments in training and professional development of workers and volunteers in museums and art galleries.

DEPARTMENT/AGENCY	DIRECT SPENDING RELATED TO SKILLS AND LABOUR FY 2012-2013
Atlantic Canada Opportunities Agency	\$2 M
Canada Border Services Agency	\$1.1 M
Canadian Heritage	\$7.7 M
Canadian Northern Economic Development Agency	\$0.01 M
Employment and Social Development Canada	\$15.2 M
Federal Economic Development Agency for Southern Ontario	\$0.5 M
Total	\$26.5 M

Numbers may not add due to rounding.

#### <u>Other</u>

Although every effort is made to categorize spending under the four priorities of the Federal Tourism Strategy (FTS), in certain cases spending falls outside of these areas and is therefore captured in the "other" category. Examples of spending under this category include corporate services, communications, translation, and legal services.

DEPARTMENT/AGENCY	DIRECT SPENDING CAPTURED OUTSIDE OF THE FOUR PRIORITIES FOR FY 2012-2013
Canada Border Services Agency	\$0.06 M
Canadian Heritage	\$5.4 M
Canadian Tourism Commission	\$9 M
National Capital Commission	\$3.2 M
Total	\$17.6 M

#### **DEPARTMENTS AND AGENCIES**

Many departments and agencies support the development of Canada's tourism industry; their investments have a direct impact on tourism and help make Canada an attractive, dynamic destination.

#### Aboriginal Affairs and Northern Development Canada (AANDC)

AANDC's economic development programs provide funding to Aboriginal peoples, community organizations (or organizations they designate), businesses, and economic institutions. AANDCs efforts are primarily focused on reducing barriers to Aboriginal tourism success, developing partnerships and facilitating access to tools and resources. Key priorities include capacity development, market readiness, marketing and promotion, and authenticity.

Funding supports Aboriginal tourism associations and Aboriginal businesses that operate attractions, accommodation services, transportation and food services, as well as retail sales businesses. It has also been used to facilitate industry growth through research, gap analyses and strategic planning initiatives.

#### Agriculture and Agri-Food Canada (AAFC)

AAFC helps ensure the agriculture, agri-food and agri-based products industries can compete in domestic and international markets, deriving economic returns to the sector and the Canadian economy as a whole. Through its work, the Department strives to help the sector maximize its long-term profitability and competitiveness, while respecting the environment and the safety and security of Canada's food supply.

#### Atlantic Canada Opportunities Agency (ACOA)

ACOA works with tourism businesses and communities to make them more innovative, productive and competitive. The Agency continues to apply a coordinated regional approach to tourism development, and through the Atlantic Canada Agreement on Tourism, works to promote the region as a tourism destination in international markets.

#### Canada Border Services Agency (CBSA)

The CBSA ensures the security and prosperity of Canada by managing the access of people and goods to and from Canada. The CBSA is responsible for processing visitors, temporary foreign workers, international students

and refugees at ports of entry, and is committed to ensuring that the service travellers receive is fair, accurate, accessible, efficient and timely. Through the International Events and Convention Services Program, the CBSA works with the meetings, conventions and incentive travel industry, providing guidance, pre-arrival communication strategies and streamlined border procedures to encourage large foreign sporting or business events to take place in Canada.

In addition, the CBSA plays an active role in the Industry Canada-led Federal Tourism Strategy and is responsible for various other initiatives/programs that facilitate access and transportation across the border. These indirectly contribute to the tourism experience and reduce barriers to tourism success.

#### Canada Economic Development for Quebec Regions (CED)

CED's mission is to promote long-term economic development of the regions of Quebec by giving special attention to those where slow economic growth is prevalent or opportunities for productive employment are inadequate.

CED supports business creation and performance, and contributes to the vitality of all of Quebec's regions. Although CED does not have a sectorial approach, it supports projects from businesses and organizations in the tourism sector which contributes to the economic development of Quebec's regions. Thus, CED supports projects intended to promote the regions and its assets, improve innovation and productivity as well as market outside Quebec and the development of major international cultural, sports and recreational events.

#### Canadian Heritage (PCH)

The Department of Canadian Heritage (PCH) and its portfolio agencies, including national cultural institutions, play a vital role in the cultural and civic life of Canadians.

The focus of PCH policies, programs and institutions is to promote culture, the arts, history, heritage, official languages, citizenship and participation, Aboriginal, youth, and sport. While tourism is not a core objective of the PCH mandate, collectively, these programs and activities are major tourist draws that significantly contribute to tourism in Canada by showcasing Canadian talent, creativity, heritage and sport, and distinguishing Canada as a unique and exciting place to visit, live, and work. In addition to important economic benefits, people travelling from coast to coast to coast can learn more about Canadians, their history, regions, languages and peoples, contributing to a stronger sense of identity and pride in Canada. Among the notable events of 2013 was the Water's Edge Festivals & Events – Tall Ships 1812 Tour which attracted more than 1 million visitors. The Government of Canada's investment in commemorating the War of 1812 and other key commemorations and celebrations boosted tourism while allowing Canadians to learn about their history.

In addition, the Department provides secretariat services to the Federal-Provincial/Territorial Culture/Heritage Table (FPTCH), a partnership with all provincial and territorial ministries responsible for culture and heritage. FPTCH includes a working group on Cultural Tourism, which supports collaboration and research, and has funded a cultural tourism award through the Tourism Industry Association of Canada (TIAC).

Finally, PCH promotes skills development in the cultural and heritage sectors and enables them to offer an enhanced visitor experience. This support mainly consists of training and professional development workshops for workers and volunteers of museums, art galleries and sport initiatives.

#### Canadian Northern Economic Development Agency (CanNor)

CanNor works to help develop a diversified, sustainable and dynamic economy across Canada's three territories. The Agency does this through delivery of a suite of economic development programs; by developing policy and conducting research; and by aligning the efforts of partners and stakeholders, particularly among federal organizations. CanNor strategically targets key existing, expanding and emerging sectors, such as tourism, to complement major economic drivers like resource development while promoting the development of small and medium enterprises, fostering community capacity, and supporting a skilled workforce across all sectors.

#### Canadian Tourism Commission (CTC)

As Canada's national tourism marketer, the CTC markets Canada as a desirable tourist destination in order to advance the economic well-being of Canadians and the priorities of the Government of Canada. The CTC focuses on actively marketing Canada internationally to leisure travellers and incentive travel planners, and to meeting planners for the pursuit of corporate level meetings and other business events to be held in Canada.

In addition to direct marketing, the organization actively supports Canada's tourism businesses, and in particular, small- and medium – sized enterprises (SMEs), by providing them with key expertise and tools for effective product development. The CTC works to further connect these SMEs to select international markets in order to promote and export their products.

#### Employment and Social Development Canada (ESDC)

The mission of Employment and Social Development Canada (ESDC) is to build a stronger and more competitive Canada, to support Canadians in making choices that help them live productive and rewarding lives and to improve Canadians' quality of life. The Department delivers a range of programs and services that affect Canadians throughout their lives through three business lines: programs that support employment and skills development, the Labour Program and Service Canada.

ESDC invests in a variety programs that help individuals prepare for jobs in all sectors, including tourism. ESDC's programs support skills development, and may fund projects with a focus on the tourism sector. In fiscal year 2012-13, ESDC also provided support to the tourism sector through funding to the Canadian Tourism Human Resource Council (CTHRC). This funding supported projects such as the development of professional credentials, National Occupational Standards, and labour market information to help match skills with current and future needs in the sector. In addition, ESDC continues to provide programming to help all Canadians access the skills development and training needed to participate in the labour market, including the tourism sector.

#### Federal Economic Development Agency for Southern Ontario (FedDev Ontario)

FedDev Ontario supports the competitiveness, innovation, and diversification of southern Ontario's economy by delivering strategic investments to businesses, not-for-profit organizations and communities; establishing and strengthening collaborative partnerships with economic stakeholders; and representing the region's interests at the national level.

Since its inception in 2009, FedDev Ontario has fostered economic development in a variety of sectors, including tourism. The Agency has contributed to the economic growth of the tourism sector by supporting tourism projects through its suite of economic development and infrastructure programming. These projects have supported activities aimed at tourism marketing, research, access and movement, skills and labour, product development and investment in key tourism infrastructure throughout the region. Collectively, these investments have increased both the attractiveness and awareness of southern Ontario as a key tourist destination for domestic and international travellers.

### Industry Canada (IC)

Industry Canada (IC) works with Canadians in all parts of the country to improve conditions for investment, stimulate innovation, increase Canada's share of global trade and build a fair, efficient and competitive marketplace.

IC is responsible for federal tourism policy development and policy integration. As such, it is leading the Federal Tourism Strategy to bring greater consistency to the policies and programs that support tourism. It works with federal stakeholders to better communicate tourism's importance to the Canadian economy and how federal policy affects the sector's competitiveness. IC also maintains its dialogue with tourism industry representatives as well as provincial and territorial governments to enhance its knowledge of current and emerging tourism issues and opportunities.

The Federal Economic Development Initiative in Northern Ontario (FedNor) is part of Industry Canada and is the lead federal economic driver in Northern Ontario. It works with community partners, business leaders and other organizations, as both a facilitator and a catalyst to promote economic growth, diversification and job creation and to help build diversified and selfreliant communities. Under Its programming, FedNor supports projects that contribute to sector growth in key industries, including tourism.

#### National Capital Commission (NCC)

The NCC's mandate includes public activity and event programming that instils Canadians with national pride, enriches the cultural and social fabric of Canada, and reflects Canada's federal character and official languages, as well as the heritage of the people of Canada.

#### Parks Canada

Parks Canada works to ensure Canada's historic and natural heritage is protected and, through a network of 43 national parks, 167 national historic sites, and 4 national marine conservation areas, invites Canadians and people around the world to engage in personal moments of inspiring discovery at Canada's treasured natural and historic places.

The sites entrusted to Parks Canada are jewels of the Canadian tourism industry that contribute directly to economic growth, provide exciting opportunities for Aboriginal people, rural areas and Northern Canada, and inspire tourists to become the guardians and promoters of our heritage. Parks Canada offers visitors the opportunity to experience the history and nature of our vast country and understand what it means to be Canadian. These "unforgettable visitor experiences" are provided thanks to investments in infrastructure, facilities, programs and services. The experience Parks Canada offers visitors is the result of the visitor's personal interaction with the heritage site and its staff. The visitor's experience may include information on trip planning, before or during their travels, as well as welcome and orientation services, campgrounds, walking trails, other recreational services, public security measures, and ongoing ties after the visit. The efforts and resources that Parks Canada deploys to offer visitors a quality experience combine with other efforts within the framework of its mandate and aim to protect Canada's natural and heritage resources, as well as to inform and educate the public.

#### Statistics Canada

Statistics Canada gathers and prepares statistics on domestic and international travel, notably the number of travellers, expenditures and various characteristics of travel and travellers. This information is used by the Canadian Tourism Commission, Industry Canada, provincial/territorial tourism agencies, destination marketing bodies, tourism researchers and the tourism industry. Statistics Canada also collects and tabulates macroeconomic data on tourism, such as the value of tourism imports and exports, in order to calculate tourism's contribution to the GDP and its net incidence on the balance of payments.

#### Transportation, Infrastructure and Communities Portfolio

The Portfolio includes Transport Canada, the Office of Infrastructure Canada, and 16 Crown corporations. The Portfolio's work supports the economy, the environment and the health of Canada's communities. Of the 16 Crown corporations in the Portfolio, many are important to tourism, such as VIA Rail, the Royal Canadian Mint, various administrative bodies for bridges, the Old Port of Montréal and Marine Atlantic.

#### Transport Canada

Transport Canada (TC) negotiates the divestiture of ports, airports and Seaway lands to local interests, operates airports and ports until their transfer, and operates federally owned remote airports and remote ports. TC also administers airport, port (not including Canada Port Authorities), highway and bridge subsidy programs and ferry service contribution programs, performs landlord and monitoring functions for the department's ports, airports and air navigation systems and ferry terminal sites, and facilitates expanded international air services. Through its International Air Policy Directorate, TC manages air transport relations and negotiates bilateral air transport treaties, in collaboration with International Trade Canada, pursuant to Canada's Blue Sky policy. It is also responsible for the identification of priority countries for air transport negotiations and the development of negotiation mandates for the approval of the Minister of Transport (lead Minister) and the Minister of International Trade. In the context of these two responsibilities, it conducts consultations on behalf of the federal government. It also works with relevant departments and organizations to promote the efficient movement of passengers and cargo in Canadian airports (for instance, United States customs and immigration preclearance in Canadian airports).

In addition, TC maintains the Access to Travel (ATT) website, which provides a wealth of information on accessible transportation and travel across Canada with the aim of making accessible travel easier and more enjoyable. Sections of the ATT website contain information on transportation between Canadian cities, local transportation service providers, accessibility of airport terminals, travel resources and government policies. There is also a section for complaints, inquiries and user feedback.

#### Infrastructure Canada

Infrastructure Canada is the main department responsible for federal efforts to enhance Canada's public infrastructure. This is accomplished through three main activities: investments in provincial, territorial and municipal assets; engagement in key partnerships with the provinces, territories, municipalities and the private sector; and the development and implementation of sound policies. The Government of Canada's investments in infrastructure over the past decade have leveraged funding from provinces, territories and municipalities, resulting in a significant overall increase in spending on municipally-owned, core public infrastructure as well as on provincial and territorial assets.

In Economic Action Plan 2013, the Government indicated that it would develop a New Building Canada Plan to build roads, bridges, subways, commuter rail and other public infrastructure in cooperation with provinces, territories and municipalities.

Under the NBCP, the Gas Tax Fund is the primary vehicle providing support for the categories of tourism, culture, sport and recreation. Investment in these project categories provides direct investment in infrastructure, such as convention centres and exhibition spaces, and provides indirect support for tourism via investments in infrastructure that contribute to attracting visitors to communities, such as major cultural facilities.

#### Western Economic Diversification (WD)

WD works to improve the long-term economic competitiveness of the West and the quality of life of its citizens by supporting a wide range of initiatives targeting inter-related project activities – innovation, business development and community economic development. In 2013, WD contributed to the growth of the tourism sector in Western Canada by providing support to initiatives that enhance awareness of Western Canada as a tourist destination, as well as promoting growth in western Canadian communities through the development and preservation of tourism attractions and infrastructure. In addition, WD supported upgrades to local tourism infrastructure and initiatives through the Community Infrastructure Improvement Fund (CIIF), a two-year national program launched in 2012 that provided over \$46 million in Western Canada in support of the rehabilitation and improvement of existing community infrastructure.

#### 

In addition to the departments and agencies whose spending is examined in this report, a number of other federal bodies play an essential role in the growth of Canada's tourism industry. Some organizations contribute financially to tourism, indirectly or through their policies that support the industry's development.

#### **Business Development Bank of Canada (BDC)**

The BDC's mandate is to support Canadian entrepreneurship, with a particular focus on the needs of small and medium-sized enterprises (SMEs) through its financing and consulting services.

The BDC finances many tourism businesses. As of March 31, 2013, BDC provided financing services to 3,121 clients across the country. This industry sector represents 12.4% of the BDC commitments in its loan portfolio (about \$2.3 billion committed). This was an increase of 7.8% compared to the 2012 fiscal year result.

#### Canada Revenue Agency (CRA)

CRA administers tax laws for the Government of Canada and for most provinces and territories, as well as various social and economic benefit and incentive programs delivered through the tax system. The CRA administers the Foreign Convention and Tour Incentive Program, which promotes Canadian tourism packages and encourages foreign conventions and conferences to be held in Canada.

#### Citizenship and Immigration Canada (CIC)

As part of the Government's plan to build a stronger Canada, to grow our economy and to create jobs, CIC is committed to efficiently screening the entry of an increasing number of visitors, students and business people.

Towards this goal, CIC strives to issue visas as quickly as possible in order to facilitate travel for genuine visitors. As well, CIC has introduced a number of changes, including e-applications for visitors; multiple entry visas, which are valid for up to 10 years; and an expanding global network of third-party Visa Application Centres, that make it easier and quicker for people to travel to Canada.

Canada's visa policy and process remain competitive in attracting tourists. For example, as of January 1, 2013 there were 50 countries whose citizens were able to visit Canada without a visa. Going forward, CIC will continue to innovate in order to provide visitors with faster, more convenient options to come to Canada.

#### Finance Canada

Finance Canada plans and prepares the federal government's budget, analyzes and designs tax policies, and develops rules and regulations for Canada's banks and other federally regulated financial institutions. It administers the transfer of federal funds to the provinces and territories, develops policies on international finance and helps design Canada's tariff policies. It also monitors economic and financial developments in Canada and provides policy advice on a wide range of economic issues.

#### Foreign Affairs and International Trade Canada (DFAIT)

DFAIT ensures that Canada's foreign policy: reflects true Canadian values and advances Canada's national interests; strengthens rules-based trading arrangements to expand free and fair market access at bilateral, regional and global levels; and works with a range of partners inside and outside government to achieve increased economic opportunity and enhanced security for Canada and for Canadians at home and abroad.

DFAIT supports international tourism by disseminating information about Canada through its extensive network of trade commissioners and diplomats and by coordinating initiatives and events that strengthen Canada's brand image and by negotiating Air Transport Agreements with other countries. The Trade Commissioner Service also serves a variety of clients in the tourism sector by supporting their business development activities abroad, and by attracting FDI into Canada.

DFAIT and Transport Canada work together to advance the Government of Canada's Blue Sky policy, which calls for a proactive approach to the liberalization of Air Transport Agreements. In FY 12-13, ten (10) new or expanded Air Transport Agreements were concluded.

## TABLE OF FEDERAL SPENDING (2012 - 2013)

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
Aboriginal Affairs and Northern Development Canada	Community Economic Opportunities Program: \$3,465,898 Aboriginal Business Development Program: \$378,283	\$3.8M	Community Economic Opportunities Program: \$439,239	\$0.4M
Agriculture and Agri-food Canada	Canada Brand promotional activities: \$415,000	\$0.4M		
Atlantic Canada Opportunities Agency	Productivity and Business Skills: \$360,000 Atlantic Investment Partnership Tourism: \$3,330,000 Business Development Program: \$10,380,000 Innovative Communities Fund: \$13,090,000	\$27.2M		
Canada Border Services Agency	NEXUS Program: \$14,817,386 International Events and Convention Services Program (IECSP): \$1,130,764 Bi-national Port Operations Committees (BPOCs): \$59,821 Radio Frequency Identification (RFID) Initiative: \$411,066	\$16.4M	Construction of five new Travellers Primary Inspection Line (PIL) Booths at the Pacific Highway Port of Entry: \$2,613,960 Interactive Advance Passenger Information (IAPI): \$1,070,824 Entry / Exit Information Initiative: \$2,907,171 Border Wait Time Technology Initiative: \$373,312	\$7.OM
Canada Economic Development for Quebec Regions	<u>Former programs:</u> EDC-CD/Temporary Initiative for the Strengthening of Quebec's Forest Economies: \$1,348,034 Community Diversification: \$28,820,002	\$57M	<u>Former programs:</u> EDC-CD/Temporary Initiative for the Strengthening of Quebec's Forest Economies: \$29,472 Community Diversification: \$209,700	\$0.7M

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
	International Cruise Initiative: \$7,472,919 EDC-CD/Community Economic Diversification Initiative – Vitality: \$1,680,425 EDC-CD/Economic Development Initiative: \$573,287 Existing programs: Québec Economic Development Program: 10,464,374 International Cruise Initiative: \$4,397,147 Economic Development Initiative – Linguistic Duality: \$35,254 Temporary Initiative for the Strengthening of Quebec's Forest Economies: \$1,960,255		International Cruise Initiative: \$404,574 <u>Existing programs:</u> Community Infrastructure Improvement Fund: \$119,357	
Canadian Heritage	Building Communities Through Arts and Heritage: \$17,466,451 Young Canada Works (YCW): \$7,612,404 Sport Canada Hosting Program: \$33,072,773 National Gallery of Canada and the Canadian Museum of Contemporary Photography: \$1,388,870 Museums Assistance Program: \$2,977,591 Virtual Museum of Canada: \$75,000 Canada Science and Technology Museums Corporation: \$4,389,588 Canadian Museum of History: \$23,400,000	\$96.9M	Canadian Conservation Institute: \$4,382,066 Canada Arts Presentation Fund: \$28,607,409 Cultural Capitals of Canada: \$2,751,047 Canada Cultural Spaces Fund: \$26,499,620 Museums Assistance Program: \$2,986,267 Celebration and Commemoration Program: \$6,411,433 Canada Day Noon Show: \$1,800,000 Fathers of Confederation Buildings Trust Fund: \$3,000,000 1812 Commemoration Fund: \$5,477,825 National Battlefields Commission: \$31,362	\$82.1M

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
	Canadian Museum of Nature: \$2,650,000 Canadian Museum of Immigration at Pier 21: \$2,860,000 National Battlefields Commission: \$1,009,824			
Canadian Northern Economic Development Agency	Strategic Investments in Northern Economic Development (SINED): \$3,729,489 Aboriginal Economic Development (AED): \$130,886 Community Infrastructure Improvement Fund (CIIF): \$100,000 Economic Development Initiative (EDI): 100,000	\$4.1M	Strategic Investments in Northern Economic Development (SINED): \$75,990 Community Infrastructure Improvement Fund (CIIF): \$420,000	\$0.5M
Canadian Tourism Commission	Marketing and Sales: \$77,582,000* Strategy and Planning: \$617,000 Corporate Services: \$8,265,000 *includes: • Brand Experiences: \$667,983 • Research: \$3,364,114	\$86.5M		
Employment and Social Development Canada	Sector Council Program – Canadian Tourism Human Resource Council (CTHRC) Core Infrastructure and 3 Year Tourism HR Strategy: \$7,393,554 Foreign Credential Recognition Program – CTHRC Helping Immigrants Fully Utilize Skills and Work Experience in Tourism: \$797,203	\$15.2M		

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
	Skills and Partnership Fund Program Aboriginal Cultural Ambassadors Project: \$416,786 Navigating Employment Pathways Project: \$1,170,670 Interprovincial Standards Red Seal Program: \$18,570 Youth Employment Strategy: Career Focus Projects: \$44,118 Summer Work Experience: \$5,067,742 Skills Links Program Projects: \$340,945 Opportunities Funds for Persons with Disabilities: \$4,506			
Federal Economic Development Agency for Southern Ontario (FedDev)	Eastern Ontario Development Program (EODP): \$2,204,002 Southern Ontario Advantage (SOA) – Prosperity Initiative: \$105,000 Southern Ontario Advantage (SOA) – Youth STEM Initiative: \$69,775	\$2.4M	Eastern Ontario Development Program (EODP): \$1,679,984 Community Infrastructure Improvement Fund (CIIF): \$4,961,260	\$6.6M
Industry Canada/FedNor	Northern Ontario Development Program: \$2,121,208 Economic Development Initiative for Language Minority Communities: \$73,627	\$2.2M	Northern Ontario Development Program: \$2,230,869 Economic Development Initiative for Language Minority Communities: \$5,394	\$2.2M
Infrastructure Canada	Municipal Rural Infrastructure Fund: \$576,888	\$46M	Municipal Rural Infrastructure Fund: \$4,702,084 Building Canada Fund – Major Infrastructure Component: \$8,871,552	\$14.4M

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
	Building Canada Fund – Major Infrastructure Component: \$24,572,830 Building Canada Fund – Communities Component: \$20,799,035		Building Canada Fund – Communities Component: \$853,455	
	Canada Day Celebrations		Canada Day Celebrations	
National Capital Commission	Winterlude		Winterlude	
	Christmas Lights Across Canada		Christmas Lights Across Canada	
	Fall Rhapsody		Fall Rhapsody	
	Sound and Light Show on Parliament Hill		Sound and Light Show on Parliament Hill	
	Discover the Hill Programming	\$7.1M	Discover the Hill Programming	\$11.6M
	Commemorations and Public Art		Commemorations and Public Art	
	Capital Interpretation		Capital Interpretation	
	Rideau Canal Skateway		Rideau Canal Skateway	
	Genie Awards		Genie Awards	
	Other activities and programs		Other activities and programs	
	Heritage Places Establishment: \$13,293,300		Heritage Resources Conservation: \$128,770,200	
Parks Canada	Public Appreciation and Understanding: \$33,595,500	\$265.5M	Public Appreciation and Understanding: \$8,679,000	
	Visitor Experience: \$211,562,100		Townsite and Throughway Infrastructure: \$79,082,100	\$216.5M
	Townsite and Throughway Infrastructure: \$7,056,000			
Statistics Canada	International Travel Survey: \$2,400,000 Modernization of International Travel Survey: \$575,000	\$4.1M		

Departments/ organizations	Direct spending	Total amount	Indirect spending	Total amount
	Travel Survey of Residents of Canada: \$1,100,000 National Tourism Indicators, Quarterly Estimates: \$12,000			
Transport Canada	Fredericton International Airport Runway Upgrade Project: \$474,549 Confederation Bridge Intelligent Transportation Systems Project: \$228,651 St. John's International Airport Strategic Airfield Accessibility Improvement Project: \$352,391 Gateway and Border Crossings Fund: \$509,018 Port of Saint John Cruise Gateway Project: \$2,710,532	\$4.3M	VIA Rail Canada Program: \$419,958,000 Ferry Services Contribution Program: \$32,800,000 British Columbia Grant – ferry and costal freight and passenger services: \$28,100,000	\$481M
Western Economic Diversification	Community Infrastructure Improvement Fund: \$1,128,031 Economic Development Initiative: \$200,000 Western Economic Partnership Agreement: \$150,000 Western Diversification Program: \$247,341	\$1.7M	Community Infrastructure Improvement Fund: \$1,700,292	\$1.7M
TOTAL		\$640M		\$824.7M