### HOUSING MARKET INFORMATION

# HOUSING NOW TABLES St John's CMA

Date Released: October 2015







## **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

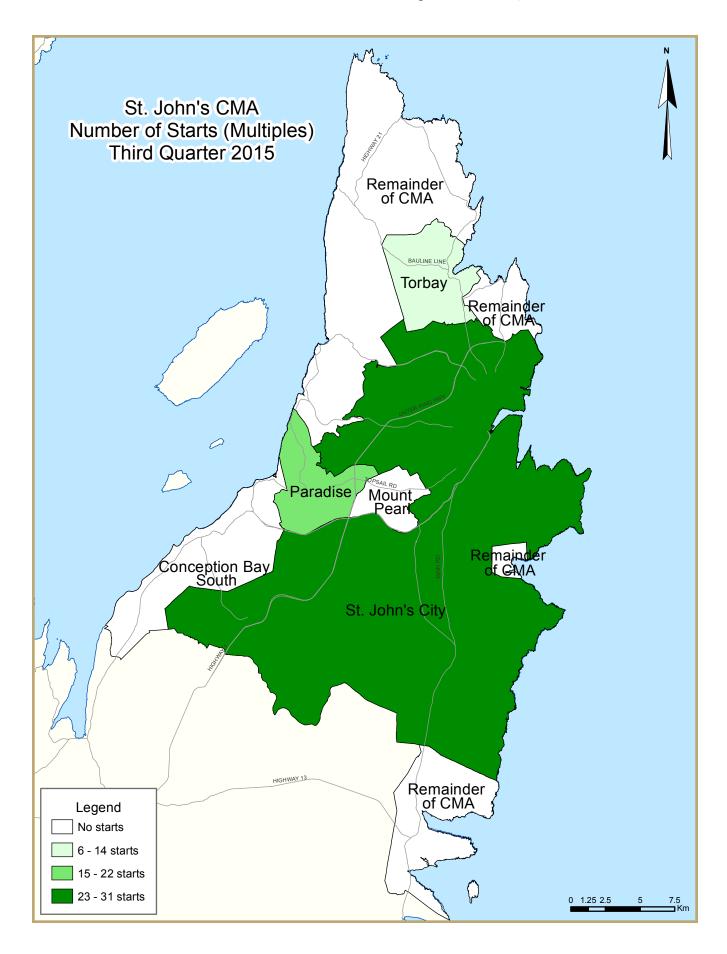
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

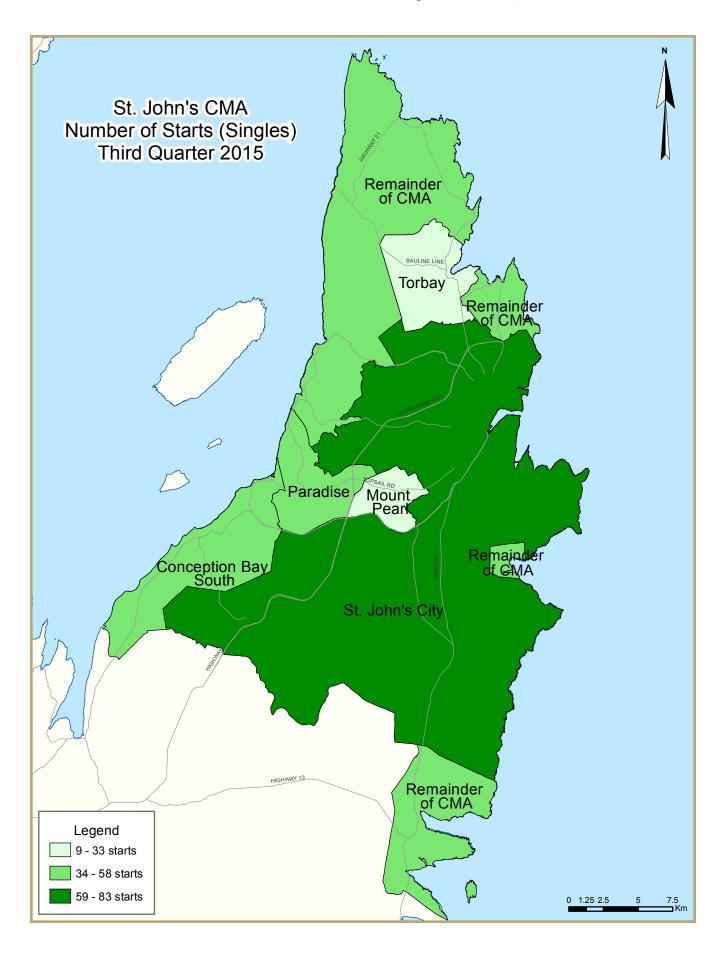
In addition, CMHC will be launching a new publication named the **Housing Market Insights**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insights** will be released shortly.

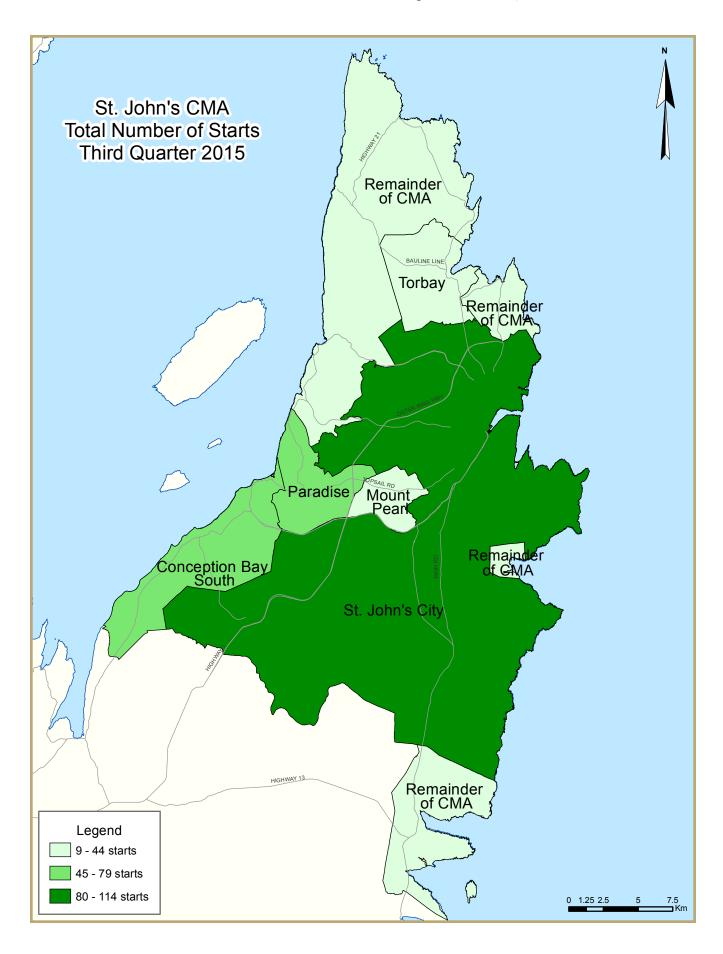
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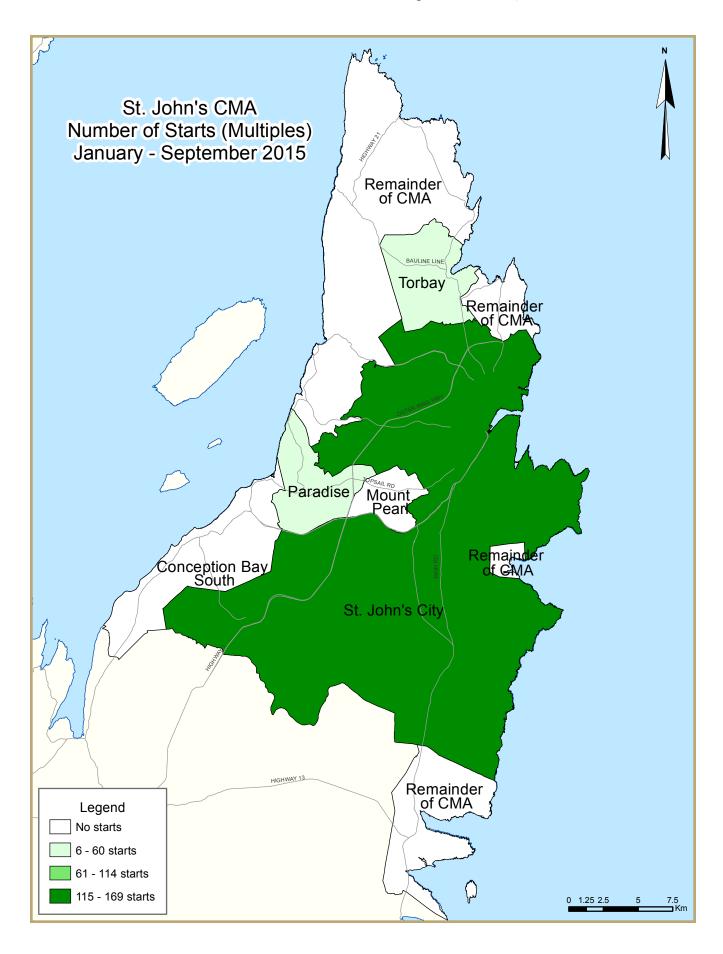
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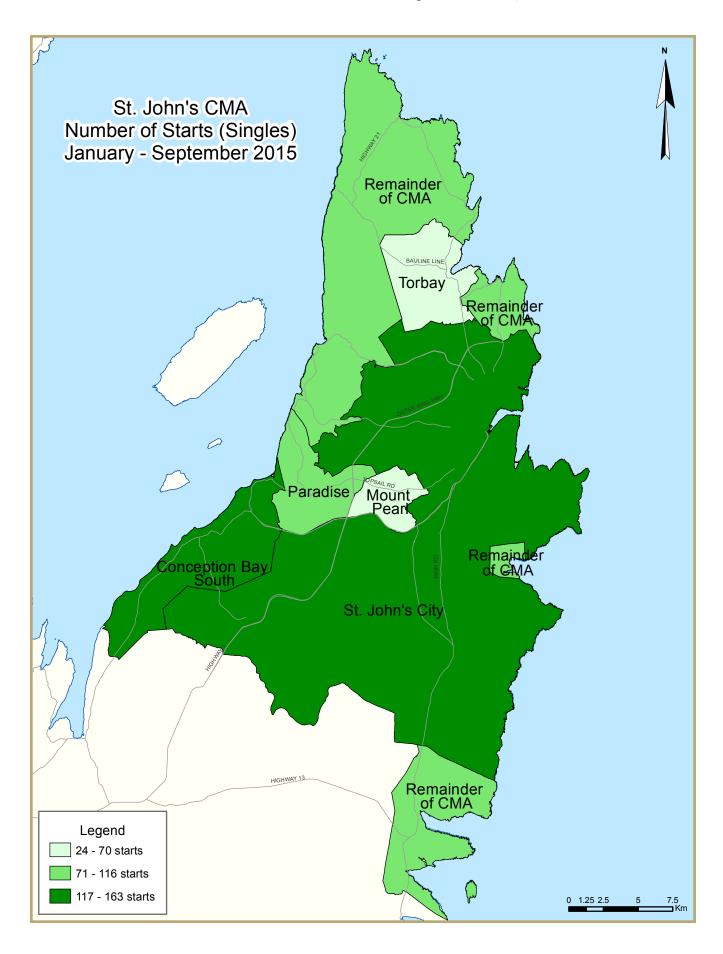


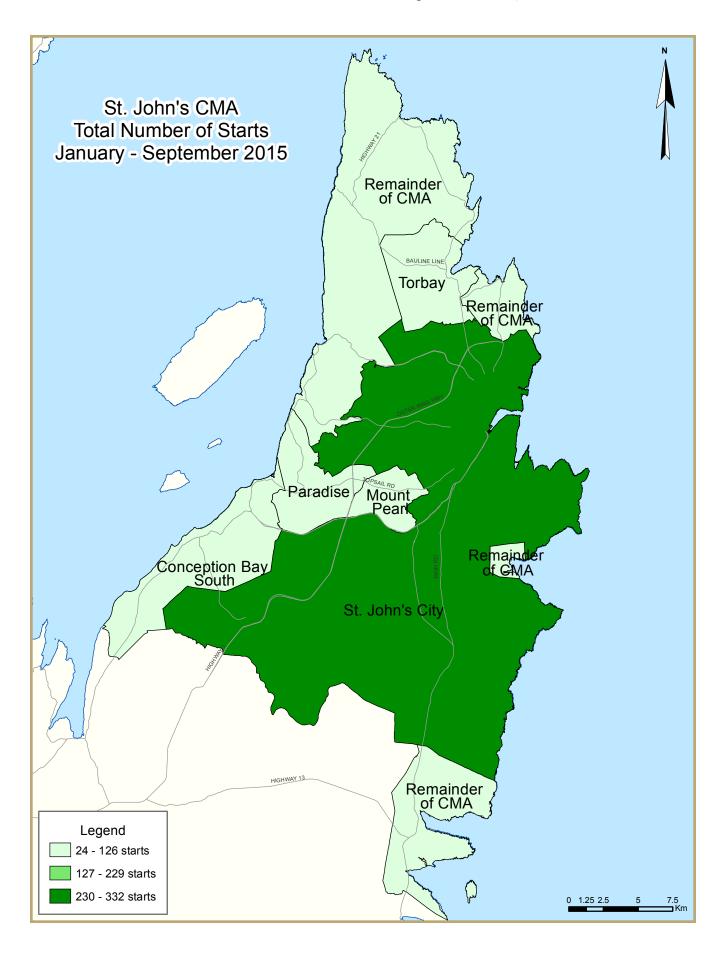












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)												
Third Quarter 2015													
St. John's CMA <sup>I</sup>	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>						
	2013	2014	July 2015	Aug. 2015	Sept. 2015	July 2015	Aug. 2015	Sept. 2015					
Single-Detached	1,243	907	840	726	680	618	627	645					
Multiples	491	323	336	240	108	112	152	170					
Total	1,734	1,230	1,176	966	788	730	779	815					
	Quarter	ly SAAR		Actual			YTD						
	2015 Q2	2015 Q3	2014 Q3	2015 Q3	% change	2014 Q3	2015 Q3	% change					
Single-Detached	603	779	260	240	-7.7%	642	502	-21.8%					
Multiples	112	228	108	57	-47.2%	256	212	-17.2%					
Total	715	1,007	368	297	-19.3%	898	714	-20.5%					

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

<sup>&</sup>lt;sup>2</sup> The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Та	ble I.I: H		_		of St. Joh	n's CMA			
		Th	ird Quar						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		IXCII	ıcaı	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q3 2015	240	2	0	0	8	0	0	<del>4</del> 7	297
Q3 2014	260	6	13	0	13	24	0	46	368
% Change	-7.7	-66.7	-100.0	n/a	-38.5	-100.0	n/a	2.2	-19.3
Year-to-date 2015	502	10	4	0	8	122	0	68	71 <del>4</del>
Year-to-date 2014	642	10	13	0	13	<del>4</del> 0	4	170	898
% Change	-21.8	0.0	-69.2	n/a	-38.5	**	-100.0	-60.0	-20.5
UNDER CONSTRUCTION									
Q3 2015	717	20	25	0	27	60	0	227	1,076
Q3 2014	958	12	22	0	23	205	14	315	1,555
% Change	-25.2	66.7	13.6	n/a	17.4	-70.7	-100.0	-27.9	-30.8
COMPLETIONS									
Q3 2015	218	2	4	0	6	8	4	40	282
Q3 2014	291	0	4	0	0	0	0	5 <del>4</del>	349
% Change	-25.1	n/a	0.0	n/a	n/a	n/a	n/a	-25.9	-19.2
Year-to-date 2015	646	12	5	0	11	121	20	175	990
Year-to-date 2014	817	4	6	I	2	16	0	199	1,045
% Change	-20.9	200.0	-16.7	-100.0	**	**	n/a	-12.1	-5.3
COMPLETED & NOT ABSORB	ED								
Q3 2015	64	4	0	0	4	36	n/a	n/a	108
Q3 2014	40	2	2	0	7	15	n/a	n/a	66
% Change	60.0	100.0	-100.0	n/a	-42.9	140.0	n/a	n/a	63.6
ABSORBED									
Q3 2015	217	2	5	0	4	18	n/a	n/a	246
Q3 2014	283	- 1	2	0	I	0	n/a	n/a	287
% Change	-23.3	100.0	150.0	n/a	**	n/a	n/a	n/a	-14.3
Year-to-date 2015	643	8	7	0	12	98	n/a	n/a	768
Year-to-date 2014	812	4	4	I	3	29	n/a	n/a	853
% Change	-20.8	100.0	75.0	-100.0	**	**	n/a	n/a	-10.0

Table I.2:	Housing	Activity	Summar	y by Subr	narket			
		Owne	rship			_		
	Freehold			Condominium		Ren	tal	
Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
83	0	0	0	8	0	0	23	114
105	2	4	0	7	24	0	20	168
52	0	0	0	0	0	0	0	52
	0	9	0	0	0	0	0	45
9	0	0	0	0	0	0	0	9
9	2	0	0	6	0	0	- 1	18
			-					
44	2	0	0	0	0	0	18	64
			0	0	0	0		82
			-					
9	0	0	0	0	0	0	6	15
		0	0	0	0	0	1	13
43	0	0	0	0	0	0	0	43
		0	0	0	0	0	0	42
	-	-	-	-	_	-	-	
240	2	0	0	8	0	0	47	297
					24			368
200		, ,	J			-		
230	8	16	0	22	60	0	171	507
								730
			-			-		
150	0	9	0	5	0	0	0	164
					0			175
			-					
36	2	0	0	0	0	0	0	38
								103
113	10	0	0	0	0	0	38	161
					12			315
41	0	0	0	0	0	0	6	47
					0		3	46
147	0	0	0	0	0	0	12	159
								186
717	20	25	0	27	60	0	227	1,076
958	12		0		205		315	1,555
	Single  83 105  52 36  9 9 44 58  9 10  43 42  240 260  230 346  150 161  36 40  113 208  41 39  147 164	Freehold  Single Semi  83 0 105 2  52 0 36 0  9 0 9 2  44 2 58 0  9 0 10 2  43 0 42 0  240 2 260 6  230 8 346 4  150 0 161 0  36 2 40 2 113 10 208 2  114 0 39 4	Single   Semi   Row, Apt. & Other	Single   Semi   Row, Apt. & Other   Single   Semi   Row, Apt. & Other   Single   Semi   Semi   Single   Semi   Single   Semi   Single   Semi   Single   Semi   Single   Single   Semi   Single   Single   Semi   Single   Single   Semi   Single   S	Single   Semi   Row, Apt. & Ondominium   Single   Semi   Row, Apt. & Ondominium   Single   Row and Semi   Semi   Semi	Name	Single   Semi   Row, Apt. & Other   Single   Semi   Row, Apt. & Other   Single   Row and Semi   Apt. & Semi, and Row   Apt. & Apt.	Single   Semi   Row, Apt. & Other   Single   Row and Semi   Other   Some   Row Apt. & Other   Some   Row and Row   Other   Other   Some   Row and Row   Other   Other

-	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
			ird Quar						
			Owne						
		Freehold			Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS							10.1		
St. John's City									
Q3 2015	84	0	4	0	0	8	0	16	112
Q3 2014	97	0		0	0	0	0	17	118
Conception Bay South									
Q3 2015	34	2	0	0	0	0	0	2	38
Q3 2014	59	0		0	0	0	0	0	59
Mount Pearl									
Q3 2015	9	0	0	0	6	0	0	I	16
Q3 2014	17	0	0	0	0	0	0	0	17
Paradise									
Q3 2015	50	0	0	0	0	0	0	21	71
Q3 2014	64	0		0	0	0	0	36	100
Torbay									
Q3 2015	10	0	0	0	0	0	0	0	10
Q3 2014	8	0		0	0	0	0	1	9
Remainder of the CMA									
Q3 2015	31	0	0	0	0	0	4	0	35
Q3 2014	46	0		0	0	0	0	0	46
St. John's CMA		-	-	-	-	-	-	-	
Q3 2015	218	2	4	0	6	8	4	40	282
Q3 2014	291	0		0	0	0	0	54	349
COMPLETED & NOT ABSORB									
St. John's City									
Q3 2015	32	2	0	0	0	6	n/a	n/a	40
Q3 2014	13	2		0	I	15	n/a	n/a	33
Conception Bay South							- 11		
Q3 2015	8	2	0	0	I	0	n/a	n/a	11
Q3 2014	6	0		0	6	0	n/a	n/a	12
Mount Pearl				-			- 1		
Q3 2015	3	0	0	0	3	30	n/a	n/a	36
Q3 2014	8	0		0	0	0	n/a	n/a	8
Paradise				-			- 1		
Q3 2015	13	0	0	0	0	0	n/a	n/a	13
Q3 2014	9	0		0		0		n/a	9
Torbay									
Q3 2015	I	0	0	0	0	0	n/a	n/a	ı
Q3 2014	0	0		0		0		n/a	0
Remainder of the CMA									
Q3 2015	7	0	0	0	0	0	n/a	n/a	7
Q3 2014	4	0		0		0		n/a	4
St. John's CMA									·
Q3 2015	64	4	0	0	4	36	n/a	n/a	108
Q3 2014	40	2	2	0		15		n/a	66
Z					,		11/4	11, α	30

	Table 1.2:	_	Activity aird Quar		y by Subr	narket			
			Owne	rship			Ren	tal	
		Freehold		C	Condominium	ı	Reii	Lai	
	Single	Single Semi Row, Apt. Single Row and Apt. & Other					Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
St. John's City									
Q3 2015	77	0	5	0	I	4	n/a	n/a	87
Q3 2014	92	l	2	0	1	0	n/a	n/a	96
Conception Bay South									
Q3 2015	36	2	0	0	0	0	n/a	n/a	38
Q3 2014	57	0	0	0	0	0	n/a	n/a	57
Mount Pearl									
Q3 2015	11	0	0	0	3	9	n/a	n/a	23
Q3 2014	19	0	0	0	0	0	n/a	n/a	19
Paradise									
Q3 2015	50	0	0	0	0	5	n/a	n/a	55
Q3 2014	56	0	0	0	0	0	n/a	n/a	56
Torbay									
Q3 2015	10	0	0	0	0	0	n/a	n/a	10
Q3 2014	8	0	0	0	0	0	n/a	n/a	8
Remainder of the CMA									
Q3 2015	33	0	0	0	0	0	n/a	n/a	33
Q3 2014	51	0	0	0	0	0	n/a	n/a	51
St. John's CMA									
Q3 2015	217	2	5	0	4	18	n/a	n/a	246
Q3 2014	283	I	2	0	1	0	n/a	n/a	287

Table 1.3: History of Housing Starts of St. John's CMA 2005 - 2014													
			Owne										
		Freehold			Condominium		Ren	ital					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
2014	907	15	13	0	20	56	4	202	1,230				
% Change	-26.7	**	-61.8	-100.0	n/a	-41.7	-33.3	-42.5	-29.1				
2013	1,237	4	34	6	0	96	6	351	1,734				
% Change	-4.3	-77.8	-93.7	n/a	-100.0	-56.4	n/a	**	-19.5				
2012	1,292	18	5 <del>4</del> 2	0	43	220	0	38	2,153				
% Change	-0.8	**	13.4	-100.0	-8.5	**	n/a	72.7	12.0				
2011	1,302	4	478	2	47	68	0	22	1,923				
% Change	-10.9	-71.4	77.7	-88.9	113.6	**	-100.0	83.3	5.9				
2010	1,461	14	269	18	22	4	16	12	1,816				
% Change	5.7	-36.4	59.2	**	- <del>4</del> 2.1	-81.0	166.7	-80.6	6.6				
2009	1,382	22	169	3	38	21	6	62	1,703				
% Change	-6.9	-77.1	-17.2	n/a	58.3	-22.2	20.0	181.8	-8.6				
2008	1,485	96	204	0	24	27	5	22	1,863				
% Change	26.5	9.1	18.6	n/a	**	-32.5	n/a	n/a	25.9				
2007	1,174	88	172	0	6	40	0	0	1, <del>4</del> 80				
% Change	19.2	-15.4	0.6	n/a	20.0	n/a	n/a	-100.0	16.1				
2006	985	104	171	0	5	0	0	10	1,275				
% Change	-10.1	-25.7	-32.9	n/a	n/a	-100.0	n/a	n/a	-16.9				
2005	1,096	140	255	0	0	43	0	0	1,53 <del>4</del>				

	Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2015														
Single Semi Row Apt. & Other Total															
Submarket	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	% Change				
St. John's City	83	105	0	2	8	17	23	44	114	168	-32.1				
Conception Bay South	52	36	0	0	0	9	0	0	52	45	15.6				
Mount Pearl	9	9	0	2	0	6	0	- 1	9	18	-50.0				
Paradise	44	58	2	0	0	0	18	24	64	82	-22.0				
Torbay	9	10	0	2	0	0	6	- 1	15	13	15. <del>4</del>				
Remainder of the CMA	Remainder of the CMA 43 42 0 0 0 0 0 0 0 43 42 2.4														
St. John's CMA	240	260	2	6	8	32	47	70	297	368	-19.3				

1	Table 2.1: Starts by Submarket and by Dwelling Type  January - September 2015														
Single Semi Row Apt. & Other Total															
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%				
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	Change				
St. John's City	163	216	0	2	8	21	161	139	332	378	-12.2				
Conception Bay South	118	113	0	0	0	9	0	0	118	122	-3.3				
Mount Pearl	24	37	0	2	0	6	0	5	24	50	-52.0				
Paradise	81	147	10	2	0	0	27	62	118	211	-44.1				
Torbay	30	29	0	4	0	0	6	4	36	37	-2.7				
Remainder of the CMA 86 100 0 0 0 0 0 86 100 -14.0															
St. John's CMA	502	642	10	10	8	36	194	210	714	898	-20.5				

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Third Quarter 2015													
	Row Apt. & Other												
Submarket	Submarket Freehold and Rental Freehold and Condominium Rental												
	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014					
St. John's City	8	- 11	0	0	0	24	23	20					
Conception Bay South	0	9	0	0	0	0	0	0					
Mount Pearl	0	6	0	0	0	0	0	- 1					
Paradise	0	0	0	0	0	0	18	24					
Torbay	0 0 0 0 0 0 6 1												
Remainder of the CMA	0	0	0	0	0	0	0	0					
St. John's CMA	's CMA 8 26 0 0 0 24 47 46												

Table 2.3: S	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2015													
	Row Apt. & Other													
Submarket	Freehold and Rental Freehold and Rental Condominium													
	YTD 2015	TD 2015 YTD 2014 YTD 2015 YTD 2014 YTD 2015 YTD 2014 YTD 2015 Y												
St. John's City	8	П	0	4	126	40	35	99						
Conception Bay South	0	9	0	0	0	0	0	0						
Mount Pearl	0	6	0	0	0	0	0	5						
Paradise	0	0	0	0	0	0	27	62						
Torbay	0	0 0 0 0 0 0 6 4												
Remainder of the CMA	0	0	0	0	0	0	0	0						
St. John's CMA	8	26	0	4	126	40	68	170						

Та	Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2015													
Submarket	Free	hold	Condor	minium	Ren	ntal	Tot	al*						
Submarket	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014						
St. John's City	83	111	8	31	23	20	114	168						
Conception Bay South	52	45	0	0	0	0	52	45						
Mount Pearl	9	11	0	6	0	- 1	9	18						
Paradise	46	58	0	0	18	24	64	82						
Torbay	9	12	0	0	6	- 1	15	13						
Remainder of the CMA	43	42	0	0	0	0	43	42						
St. John's CMA	242	279	8	37	47	46	297	368						

Та	Table 2.5: Starts by Submarket and by Intended Market  January - September 2015													
Freehold Condominium Rental Total*														
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014						
St. John's City	167	222	130	47	35	103	332	378						
Conception Bay South	118	122	0	0	0	0	118	122						
Mount Pearl	24	39	0	6	0	5	24	50						
Paradise	91	149	0	0	27	62	118	211						
Torbay	30	33	0	0	6	4	36	37						
Remainder of the CMA	86	100	0	0	0	0	86	100						
St. John's CMA	516	665	130	53	68	174	714	898						

Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2015											
	Single		Semi		Row		Apt. & Other		Total		
Submarket	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	% Change
St. John's City	84	97	0	0	4	4	24	17	112	118	-5.1
Conception Bay South	34	59	2	0	0	0	2	0	38	59	-35.6
Mount Pearl	9	17	0	0	6	0	- 1	0	16	17	-5.9
Paradise	50	64	0	0	0	0	21	36	71	100	-29.0
Torbay	10	8	0	0	0	0	0	- 1	10	9	11.1
Remainder of the CMA	31	46	0	0	4	0	0	0	35	46	-23.9
St. John's CMA	218	291	2	0	14	4	48	54	282	349	-19.2

Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2015													
	Sing	gle	Sei	mi	Ro	w	Apt. &	Other		Total			
Submarket	YTD	YTD	YTD	YTD	%								
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	Change		
St. John's City	234	292	0	4	15	6	188	124	437	426	2.6		
Conception Bay South	112	137	8	2	0	0	3	0	123	139	-11.5		
Mount Pearl	37	52	0	0	11	0	48	0	96	52	84.6		
Paradise	131	168	2	0	0	0	54	88	187	256	-27.0		
Torbay	30	29	2	0	0	0	3	3	35	32	9.4		
Remainder of the CMA	102	140	0	0	10	0	0	0	0 112 140 -:				
St. John's CMA	646	818	12	6	36	6	296	215	990	1,045	-5.3		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2015										
		Ro	w		Apt. & Other					
Submarket	Freehold and Condominium		Rer	ntal	Freeho Condor		Ren	tal		
	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014		
St. John's City	4	4	0	0	8	0	16	17		
Conception Bay South	0	0	0	0	0	0	2	0		
Mount Pearl	6	0	0	0	0	0	1	0		
Paradise	0	0	0	0	0	0	21	36		
Torbay	0	0	0	0	0	0	0	I		
Remainder of the CMA	0	0	4	0	0	0	0	0		
St. John's CMA	10	4	4	0	8	0	40	54		

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2015										
Row Apt. & Other										
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rer	ntal		
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014		
St. John's City	5	6	10	0	76	16	112	108		
Conception Bay South	0	0	0	0	0	0	3	0		
Mount Pearl	- 11	0	0	0	45	0	3	0		
Paradise	0	0	0	0	0	0	54	88		
Torbay	0	0	0	0	0	0	3	3		
Remainder of the CMA	0	0	10	0	0	0	0	0		
St. John's CMA	16	6	20	0	121	16	175	199		

Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2015										
Submarket	Freel	nold	Condor	minium	Rer	ntal	Total*			
Submarket	Q3 2015	Q3 2014								
St. John's City	88	101	8	0	16	17	112	118		
Conception Bay South	36	59	0	0	2	0	38	59		
Mount Pearl	9	17	6	0	I	0	16	17		
Paradise	50	64	0	0	21	36	71	100		
Torbay	10	8	0	0	0	- 1	10	9		
Remainder of the CMA	31	46	0	0	4	0	35	46		
St. John's CMA	224	295	14	0	44	54	282	349		

Table 3.5: Completions by Submarket and by Intended Market  January - September 2015										
Submarket	Free	hold	Condor	minium	Rer	ntal	Total*			
Submarket	YTD 2015	YTD 2014	2014 YTD 2015 YTD 2014 YTD 2		YTD 2015	YTD 2014	YTD 2015	YTD 2014		
St. John's City	239	299	76	19	122	108	437	426		
Conception Bay South	120	139	0	0	3	0	123	139		
Mount Pearl	37	52	56	0	3	0	96	52		
Paradise	133	168	0	0	54	88	187	256		
Torbay	32	29	0	0	3	3	35	32		
Remainder of the CMA	102	140	0	0	10	0	112	140		
St. John's CMA	663	827	132	19	195	199	990	1,045		

	Table 4: Absorbed Single-Detached Units by Price Range Third Quarter 2015												
					Price F		.013						
Submarket	< \$25	0,000	\$250, \$299		\$300, \$349	000 -	\$350, \$399		\$400,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(4)	σσ (ψ)
St. John's City													
Q3 2015	- 1	1.3	2	2.6	7	9.1	13	16.9	54	70.1	77	450,000	473,362
Q3 2014	0	0.0	2	2.2	19	20.7	- 11	12.0	60	65.2	92	445,000	470,851
Year-to-date 2015	- 1	0.4	3	1.3	20	8.8	48	21.1	156	68.4	228	450,000	477,790
Year-to-date 2014	- 1	0.3	7	2.4	53	17.9	74	25.0	161	54.4	296	417,500	452,929
Conception Bay South													
Q3 2015	- 1	2.8	17	47.2	7	19.4	3	8.3	8	22.2	36	305,000	330,337
Q3 2014	0	0.0	19	33.3	16	28.1	7	12.3	15	26.3	57	322,500	346,349
Year-to-date 2015	5	4.5	39	35.1	25	22.5	16	14.4	26	23.4	111	320,000	348,470
Year-to-date 2014	4	2.9	42	30.2	39	28.1	20	14.4	34	24.5	139	325,000	352,951
Mount Pearl													
Q3 2015	0	0.0	4	36.4	3	27.3	- 1	9.1	3	27.3	- 11	-	350,660
Q3 2014	0	0.0	8	42.1	5	26.3	3	15.8	3	15.8	19	-	353,750
Year-to-date 2015	0	0.0	16	39.0	14	34.1	3	7.3	8	19.5	41	317,500	3 <del>4</del> 7,125
Year-to-date 2014	0	0.0	13	29.5	10	22.7	6	13.6	15	3 <b>4</b> . I	44	-	385,571
Paradise													
Q3 2015	0	0.0	0	0.0	11	22.0	19	38.0	20	40.0	50	380,000	405,560
Q3 2014	0	0.0	0	0.0	28	50.0	17	30.4	11	19.6	56	350,000	379,752
Year-to-date 2015	- 1	0.8	- 1	0.8	29	22.1	53	40.5	47	35.9	131	380,000	416,283
Year-to-date 2014	0	0.0	5	3.0	73	44.5	50	30.5	36	22.0	164	350,000	391,468
Torbay													
Q3 2015	0	0.0	0	0.0	0	0.0	I	10.0	9	90.0	10	-	497,500
Q3 2014	2	25.0	0	0.0	1	12.5	0	0.0	5	62.5	8	-	417,500
Year-to-date 2015	0	0.0	0	0.0	3	10.3	8	27.6	18	62.1	29	-	455,071
Year-to-date 2014	5	16.7	2	6.7	4	13.3	3	10.0	16	53.3	30	-	390,047
Remainder of the CMA													
Q3 2015	0	0.0	4	12.1	I	3.0	6	18.2	22	66.7	33	-	607,036
Q3 2014	0	0.0	- 1	2.0	6	11.8	13	25.5	31	60.8	51	450,000	5 <del>4</del> 3,850
Year-to-date 2015	2	1.9	9	8.7	17	16.5	23	22.3	52	50.5	103	-	507,565
Year-to-date 2014	8	5.7	6	4.3	23	16.4	27	19.3	76	54.3	140	450,000	478,970
St. John's CMA													
Q3 2015	2	0.9	27	12.4	29	13.4	43	19.8	116	53.5	217	400,000	435,178
Q3 2014	2	0.7	30	10.6	75	26.5	51	18.0	125	44.2	283	370,000	425,702
Year-to-date 2015	9	1.4	68	10.6	108	16.8	151	23.5	307	47.7	643	395,000	431,930
Year-to-date 2014	18	2.2	75	9.2	202	24.8	180	22.1	338	41.6	813	370,000	419,408

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2015													
Submarket	Submarket         Q3 2015         Q3 2014         % Change         YTD 2015         YTD 2014         % Change												
St. John's City	473,362	470,851	0.5	477,790	452,929	5.5							
Conception Bay South	330,337	346,349	-4.6	348,470	352,951	-1.3							
Mount Pearl		353,750	n/a	347,125	385,571	-10.0							
Paradise	405,560	379,752	6.8	416,283	391,468	6.3							
Torbay			n/a	455,071	390,047	16.7							
Remainder of the CMA	607,036	543,850	11.6	507,565	478,970	6.0							
St. John's CMA	435,178	425,702	2.2	431,930	419,408	3.0							

Source: CMHC (Market Absorption Survey)

Table 5: MLS <sup>®</sup> Residential Activity by Submarket										
	Th	ird Quarter 20	)15	Th	ird Quarter 20	)14	% Change			
Submarket	Sales	Average Sale Price (\$)			Average Sale Price (\$)	Average Days on Market	Sales	Average Sale Price	Average Days on Market	
St. John's City	373	310,304	65	431	329,654	54	-13.5	-5.9	20.4	
Mount Pearl	55	293,950	48	72	307,349	55	-23.6	-4.4	-12.7	
St. Thomas - Paradise - Topsail	83	358,099	90	95	350,329	63	-12.6	2.2	42.9	
Conception Bay South	73	274,530	85	120	296,422	69	-39.2	-7.4	23.2	
East Extern	67	358,895	73	81	374,342	67	-17.3	-4.1	9.0	
Bay Bulls - Mobile	5 336,160 45		9	291,156	113	-44.4	15.5	-60.2		
St. John's CMA	656	307,651	70	808	326,740	59	-18.8	-5.8	18.6	

	Y	ear-to-date 20	15	Y	ear-to-date 20	14	% Change			
Submarket	Sales	Sales Average Sale Price (\$) Average Days on Market		Sales	Average Sale Price (\$)	Average Days on Market	Sales	Average Sale Price	Average Days on Market	
St. John's City	1,040	310,221	66	1,168	332,773	58	-11.0	-6.8	13.8	
Mount Pearl	205	296,646	52	199	292,274	51	3.0	1.5	2.0	
St. Thomas - Paradise - Topsail	280	340,191	85	298	344,856	69	-6.0	-1.4	23.2	
Conception Bay South	252	290,478	82	292	293,292	85	-13.7	-1.0	-3.5	
East Extern	199	354,668	72	243	377,975	65	-18.1	-6.2	10.8	
Bay Bulls - Mobile	33	287,588	80	34	277,468	91	-2.9	3.6	-12.1	
St. John's CMA	2,009	312,870	70	2,234	328,062	64	-10.1	-4.6	9.4	

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Source: Newfoundland and Labrador Association of REALTORS  $\! @$ 

			Т.		Economic rd Quarte		tors			
		Inter	est Rates		NHPI, Total,	CDI		St. John's Lab	our Market	
		P & I Per \$100,000	Mortgag (% I Yr. Term		St. John's CMA 2007=100	CPI, 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2014	January	595	3.14	5.24	150.9	126.5	114.8	6.0	69.3	1,003
	February	595	3.14	5.24	150.9	127.4	115.5	5.8	69.5	1,018
	March	581	3.14	4.99	151.3	128.2	116.5	5.4	69.8	1,032
	April	570	3.14	4.79	151.3	128.6	116.8	5.7	70.2	1,023
	May	570	3.14	4.79	151.1	129.0	116.3	6.2	70.3	1,014
	June	570	3.14	4.79	151.0	128.8	115.2	6.7	69.9	1,014
	July	570	3.14	4.79	151.0	128.7	114.7	6.6	69.5	1,010
	August	570	3.14	4.79	151.0	128.9	115.1	6.3	69.5	1,006
	September	570	3.14	4.79	151.0	128.8	115.7	6.4	69.8	1,007
	October	570	3.14	4.79	151.0	128.8	116.4	6.1	70.0	1,001
	November	570	3.14	4.79	151.3	127.6	116.8	6.0	70.1	1,004
	December	570	3.14	4.79	151.3	126.6	117.5	5.6	70.1	1,002
2015	January	570	3.14	4.79	151.3	126.1	118.5	5.7	70.7	998
	February	567	2.89	4.74	151.3	127.2	118.2	5.8	70.6	988
	March	567	2.89	4.74	151.4	128.7	118.2	6.2	70.8	979
	April	561	2.89	4.64	151.3	128.1	117.5	6.4	70.5	982
	May	561	2.89	4.64	151.2	129.4	117.8	6.4	70.6	982
	June	561	2.89	4.64	151.2	129.7	117.0	6.5	70.1	984
	July	561	2.89	4.64	151.6	129.5	116.1	6.3	69.4	992
	August	561	2.89	4.64	151.6	129.7	115.6	6.3	69.1	994
	September	561	2.89	4.64		129.2	115.5	6.5	69.1	996
	October									
	November									
	December									

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from Statistics \ Canada \ (CANSIM), \ Statistics \ Canada \ (CANSIM)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### METHODOLOGY

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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