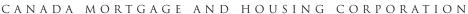
#### HOUSING MARKET INFORMATION

## HOUSING NOW Winnipeg CMA

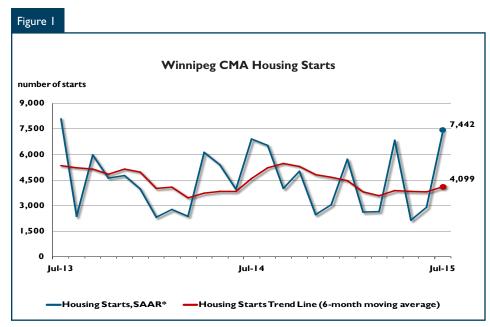




#### Date Released: August 2015

#### **Highlights**

- Pace of housing starts moved higher in July due to an increase in apartment construction
- Actual housing starts for the first seven months of 2015 were one per cent higher than in the corresponding period of 2014
- Inventories of both single-detached and multi-family units were higher in July compared to one year prior



<sup>\*</sup> SAAR1: Seasonally Adjusted Annual Rate

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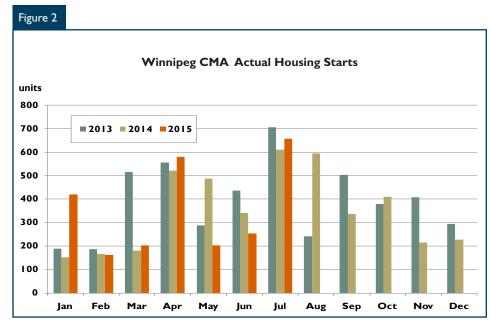
<sup>&</sup>lt;sup>1</sup> Seasonally adjusted annual rates (SAAR) — Monthly housing starts figures are adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

#### **Housing Market Overview**

Housing starts in the Winnipeg
Census Metropolitan Area (CMA)
were trending at 4,099 units in July
compared to 3,810 in June. The trend
is a six month moving average of the
monthly seasonally adjusted annual
rates (SAAR) of total housing starts.
The trend in total housing starts in
Winnipeg rose in July as a result of
increased apartment construction. The
trend in single-detached construction
moved lower.

Actual housing starts totalled 657 units in July, 7.5 per cent higher than the 611 units started in same month of 2014. This increase brought year-to-date total starts through July to 2,480 units, one per cent more than the 2,462 units started in the same period a year earlier.

The increase in the pace of construction in July was exclusively in the multiple-family sector, which includes semi-detached units, rows, and apartments. Construction began on a total of 469 multi-family units in July, an increase of 17 per cent compared to the 402 units started in July 2014. As a result, the number of multi-family starts in the first seven months of 2015 was 1.528 units, II per cent higher than for the corresponding period of 2014. The majority of multi-family construction so far this year has been for the rental market where demand has been supported by continued elevated

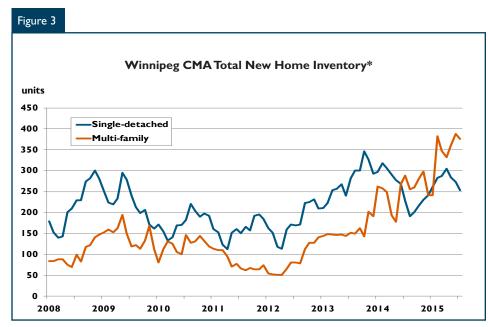


Source: CMHC

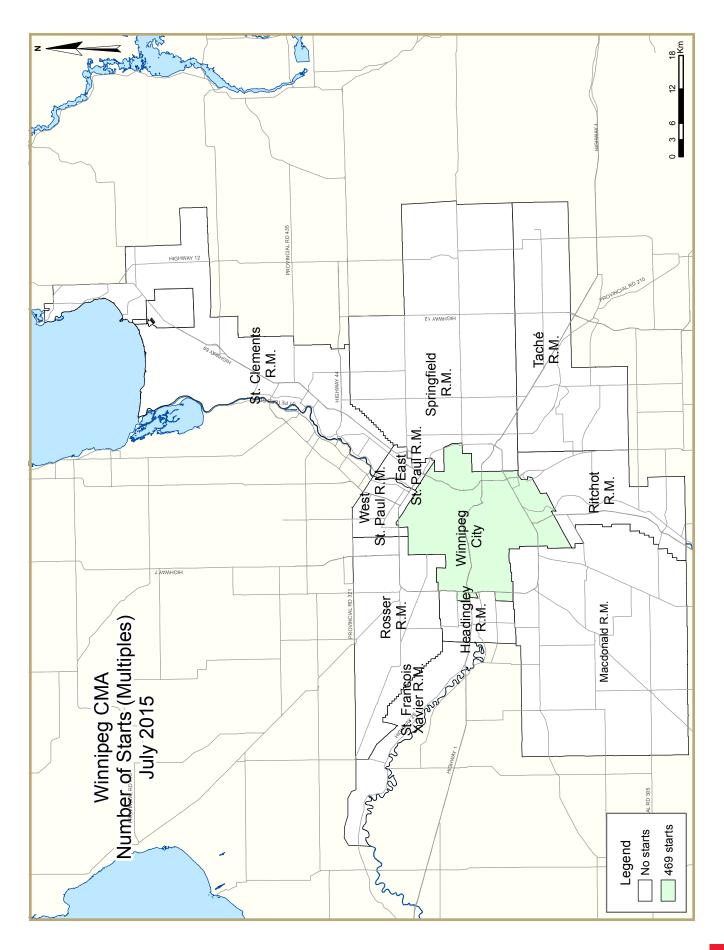
levels of international immigration as many new migrants tend to rent upon arrival in Winnipeg. Starts intended for the rental market through July numbered 943 units, more than double the 428 started during the same period of 2014. With five months to go in 2015, this already represents the highest annual total for rental starts on record since 1988. Conversely, multi-family starts for the ownership market were down 44 per cent under the same comparison, a result of builders responding to higher inventories. The number of complete and unabsorbed multi-family units available for ownership in July was 376, 31 per cent higher than where it stood one year prior.

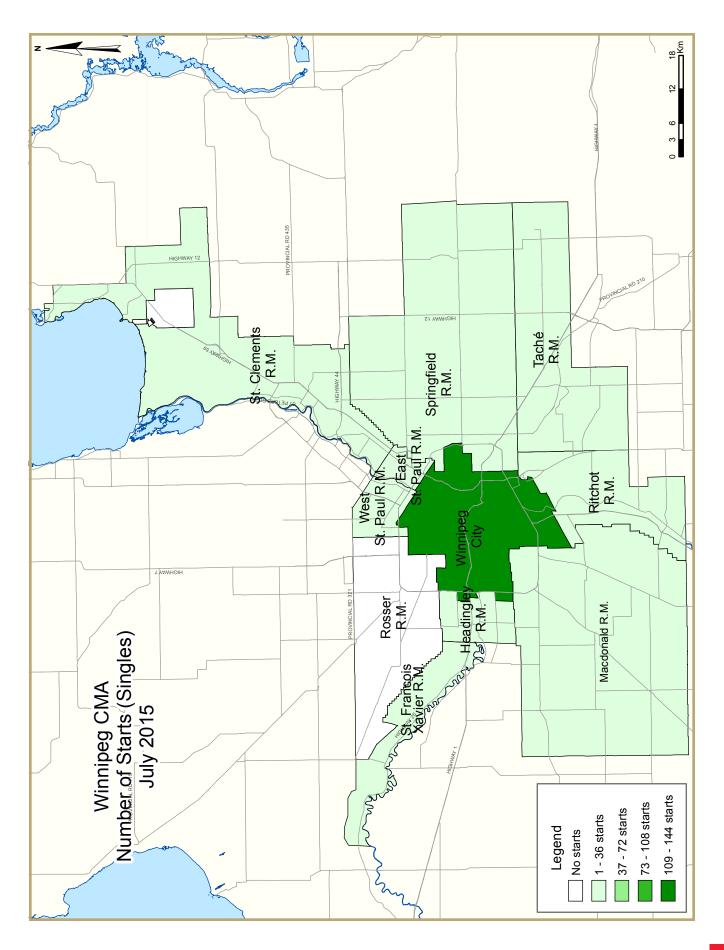
There were 188 single-detached starts in July, a decline of 10 per cent compared to the 209 units started in July 2014. As a result, single-detached starts numbered 952 units through the first seven months of 2015 lagging results for the same period of last year by 12 per cent. Meanwhile, builders completed the construction of 1,137 single-detached homes for ownership between January and July, eight per cent more than for the same period one year prior. The number of single-detached absorptions on a yearto-date basis was 1,120 units, almost identical to the number absorbed in the corresponding period of 2014. Completions continue to outpace absorptions resulting in the inventory of complete and unabsorbed singledetached homes totalling 254 units at the end of July, up 11 per cent year-over-year. However, much of the increase in inventory was a result of more homes being maintained as show homes. There were 81 show homes in inventory in July, 33 per cent more than one year ago. The number of spec homes in inventory at the end of July was 174, up four percent under the same comparison.

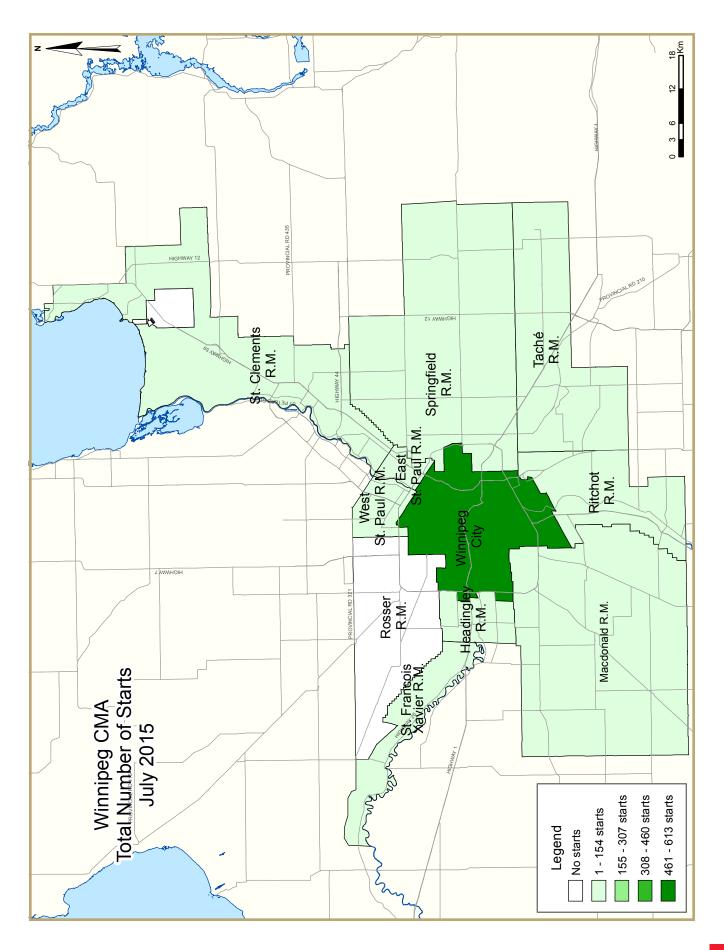
The average absorbed price of a new single-detached home in July 2015 was \$446,150, an increase of 2.5 per cent compared to July 2014. This increase was supported by a slightly larger share of homes priced above \$500,000 being absorbed in July compared to one year prior. On a year-to-date basis, the average price for a new single-detached home in July was \$435,303, up 1.1 per cent from July 2014.

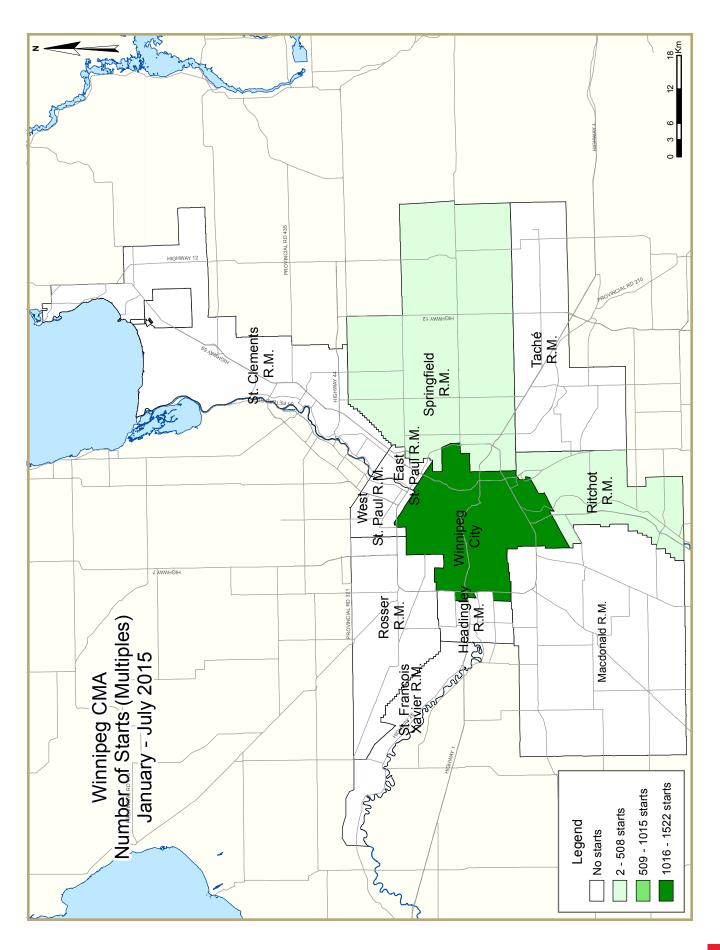


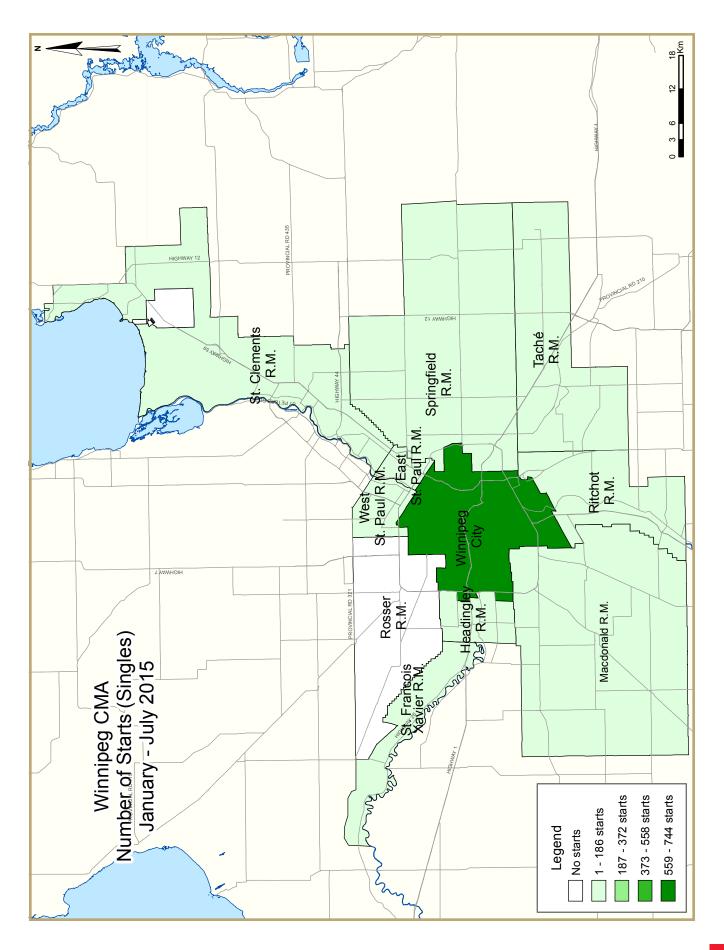
Source: CMHC (\*excludes rental)

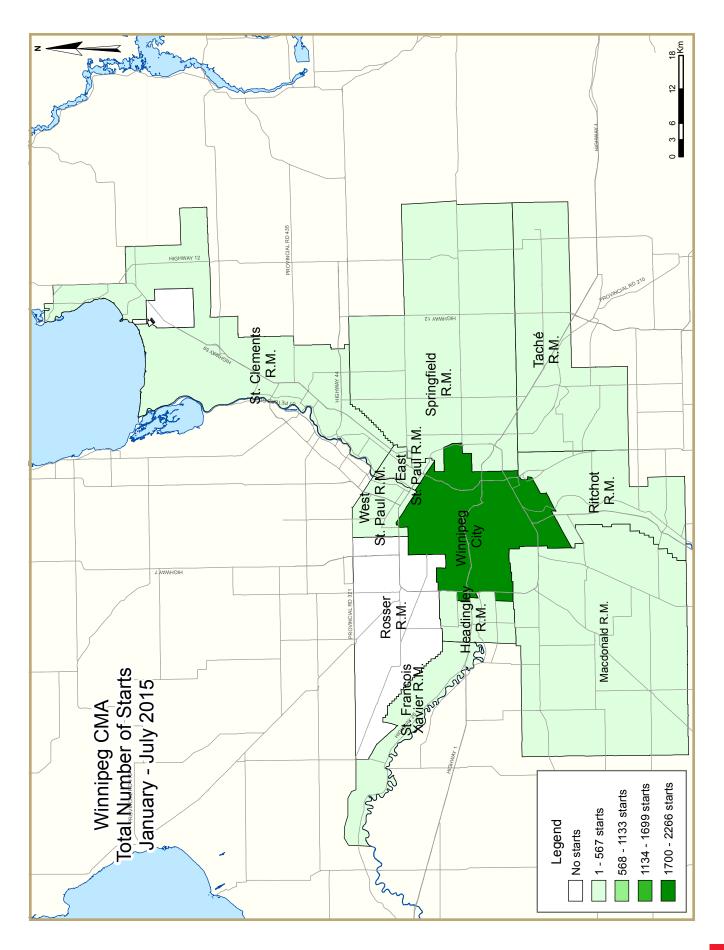












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Starts (SAAR and Trend)  July 2015 |           |           |  |  |  |  |  |  |  |  |
|---|-----------|-----------|--|--|--|--|--|--|--|--|
| Winnipeg CMA <sup>I</sup>                           | June 2015 | July 2015 |  |  |  |  |  |  |  |  |
| Trend <sup>2</sup>                                  | 3,810     | 4,099     |  |  |  |  |  |  |  |  |
| SAAR  | 2,910     | 7,442     |  |  |  |  |  |  |  |  |
|   | July 2014 | July 2015 |  |  |  |  |  |  |  |  |
| Actual  |           |           |  |  |  |  |  |  |  |  |
| July - Single-Detached                              | 209       | 188       |  |  |  |  |  |  |  |  |
| July - Multiples                                    | 402       | 469       |  |  |  |  |  |  |  |  |
| July - Total  | 611       | 657       |  |  |  |  |  |  |  |  |
| January to July - Single-Detached                   | 1,081     | 952       |  |  |  |  |  |  |  |  |
| January to July - Multiples                         | 1,381     | 1,528     |  |  |  |  |  |  |  |  |
| January to July - Total                             | 2,462     | 2,480     |  |  |  |  |  |  |  |  |
|   |           |           |  |  |  |  |  |  |  |  |

Source: CMHC

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^{2}\ \</sup>text{The trend}$  is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| Table 1.1: Housing Activity Summary of Winnipeg CMA |        |          |                      |        |                 |                  |                             |                 |        |  |  |
|---|--------|----------|----------------------|--------|-----------------|------------------|-----------------------------|-----------------|--------|--|--|
|   |        |          | July 20              | 15     |                 |                  |                             |                 |        |  |  |
|   |        |          | Owne                 | rship  |                 |                  | D                           | e-1             |        |  |  |
|   |        | Freehold |                      | C      | Condominium     |                  | Ren                         |                 |        |  |  |
|   | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other  | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| STARTS  |        |          |                      |        |                 |                  |                             |                 |        |  |  |
| July 2015   | 188    | 6        | 0                    | 0      | 66              | 1 <del>4</del> 7 | 0                           | 250             | 657    |  |  |
| July 2014   | 208    | 8        | 0                    | - 1    | 28              | 152              | 11                          | 203             | 611    |  |  |
| % Change  | -9.6   | -25.0    | n/a                  | -100.0 | 135.7           | -3.3             | -100.0                      | 23.2            | 7.5    |  |  |
| Year-to-date 2015                                   | 952    | 96       | 0                    | 0      | 183             | 306              | 106                         | 837             | 2,480  |  |  |
| Year-to-date 2014                                   | 1,078  | 72       | 0                    | 3      | 254             | 627              | 35                          | 393             | 2,462  |  |  |
| % Change  | -11.7  | 33.3     | n/a                  | -100.0 | -28.0           | -51.2            | **                          | 113.0           | 0.7    |  |  |
| UNDER CONSTRUCTION                                  |        |          |                      |        |                 |                  |                             |                 |        |  |  |
| July 2015   | 1,067  | 88       | 4                    | 0      | 375             | 1,528            | 78                          | 1,387           | 4,527  |  |  |
| July 2014   | 1,172  | 78       | 0                    | 3      | 468             | 1,604            | 50                          | 949             | 4,324  |  |  |
| % Change  | -9.0   | 12.8     | n/a                  | -100.0 | -19.9           | -4.7             | 56.0                        | 46.2            | 4.7    |  |  |
| COMPLETIONS   |        |          |                      |        |                 |                  |                             |                 |        |  |  |
| July 2015   | 151    | 16       | 0                    | 0      | 38              | 112              | 12                          | 44              | 373    |  |  |
| July 2014   | 177    | 6        | 0                    | 0      | 40              | 47               | 4                           | 155             | 429    |  |  |
| % Change  | -14.7  | 166.7    | n/a                  | n/a    | -5.0            | 138.3            | 200.0                       | -71.6           | -13.1  |  |  |
| Year-to-date 2015                                   | 1,133  | 94       | 7                    | 4      | 124             | 497              | 61                          | 491             | 2,411  |  |  |
| Year-to-date 2014                                   | 1,051  | 54       | 0                    | 7      | 159             | 435              | 12                          | 244             | 1,962  |  |  |
| % Change  | 7.8    | 74.1     | n/a                  | -42.9  | -22.0           | 14.3             | **                          | 101.2           | 22.9   |  |  |
| <b>COMPLETED &amp; NOT ABSORB</b>                   | ED     |          |                      |        |                 |                  |                             |                 |        |  |  |
| July 2015   | 252    | 41       | 6                    | 2      | 70              | 259              | n/a                         | n/a             | 630    |  |  |
| July 2014   | 226    | 15       | 0                    | 2      | 42              | 231              | n/a                         | n/a             | 516    |  |  |
| % Change  | 11.5   | 173.3    | n/a                  | 0.0    | 66.7            | 12.1             | n/a                         | n/a             | 22.1   |  |  |
| ABSORBED  |        |          |                      |        |                 |                  |                             |                 |        |  |  |
| July 2015   | 170    | 7        | 0                    | 0      | 49              | 122              | n/a                         | n/a             | 348    |  |  |
| July 2014   | 217    | 4        | 0                    | - 1    | 30              | 39               | n/a                         | n/a             | 291    |  |  |
| % Change  | -21.7  | 75.0     | n/a                  | -100.0 | 63.3            | **               | n/a                         | n/a             | 19.6   |  |  |
| Year-to-date 2015                                   | 1,116  | 54       | I                    | 4      | 134             | 365              | n/a                         | n/a             | 1,674  |  |  |
| Year-to-date 2014                                   | 1,113  | 39       | 0                    | 6      | 174             | 328              | n/a                         | n/a             | 1,660  |  |  |
| % Change  | 0.3    | 38.5     | n/a                  | -33.3  | -23.0           | 11.3             | n/a                         | n/a             | 0.8    |  |  |

|                          | Table 1.2: | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |        |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          |            | _        | July 20              |        |                 |                 |                             |                 |        |
|                          |            |          | Owne                 |        |                 |                 | _                           |                 |        |
|                          |            | Freehold |                      | •      | Condominium     | 1               | Ren                         | tal             |        |
|                          | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                   |            |          |                      |        |                 |                 |                             |                 |        |
| Winnipeg City            |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 144        | 6        | 0                    | 0      | 66              | 147             | 0                           | 250             | 613    |
| July 2014                | 128        | 4        | 0                    | ļ      | 28              | 152             | 0                           | 203             | 516    |
| East St. Paul R.M.       |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 5          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 5      |
| July 2014                | 8          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| Headingley R.M.          |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |
| July 2014                | 3          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3      |
| MacDonald R.M.           |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 6          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 6      |
| July 2014                | 8          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| Ritchot R.M.             |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 5          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 5      |
| July 2014                | 5          | 0        | 0                    | 0      | 0               | 0               | 11                          | 0               | 16     |
| Rosser R.M.              |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 0      |
| July 2014                | I          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | I      |
| St. Clements R.M.        |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 4          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 4      |
| July 2014                | 13         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 13     |
| St. Francois Xavier R.M. |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | - 1        | 0        |                      | 0      | 0               | 0               | 0                           | 0               | - 1    |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| Springfield R.M.         |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 6          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 6      |
| July 2014                | 20         | 4        | 0                    | 0      | 0               | 0               | 0                           | 0               | 24     |
| Tache R.M.               |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 8          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 8      |
| July 2014                | 10         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 10     |
| West St. Paul R.M.       |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 7          |          |                      |        |                 | 0               |                             | 0               |        |
| July 2014                | 12         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 12     |
| First Nations            |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          |          |                      |        |                 | 0               |                             | 0               |        |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| Winnipeg CMA             |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 188        | 6        |                      |        | 66              | 147             |                             | 250             |        |
| July 2014                | 208        | 8        | 0                    | I      | 28              | 152             | П                           | 203             | 611    |

|                            | Table 1.2:     | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |                |
|----------------------------|----------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|----------------|
|                            |                | Ī        | July 20              |        |                 |                 |                             |                 |                |
|                            |                |          | Owne                 | ership |                 |                 | _                           |                 |                |
|                            |                | Freehold |                      | C      | Condominium     | 1               | Ren                         | tal             |                |
|                            | Single         | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*         |
| UNDER CONSTRUCTION         |                |          |                      |        |                 |                 |                             |                 |                |
| Winnipeg City              |                |          |                      |        |                 |                 |                             |                 |                |
| July 2015                  | 783            | 86       | 4                    | 0      | 375             | 1,484           | 72                          | 1,387           | 4,191          |
| July 2014                  | 906            | 64       | 0                    | 2      | 426             | 1,562           | 15                          | 949             | 3,924          |
| East St. Paul R.M.         |                |          |                      |        |                 |                 |                             |                 |                |
| July 2015                  | 43             | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 43             |
| July 2014                  | 38             | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 38             |
| Headingley R.M.            |                |          |                      |        |                 |                 |                             |                 |                |
| July 2015                  | 13             | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 13             |
| July 2014                  | 17             | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 17             |
| MacDonald R.M.             |                | -        |                      |        |                 | _               | -                           | _               |                |
| July 2015                  | 29             | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 29             |
| July 2014                  | 27             | 0        | 0                    | 0      | 10              | 0               | 0                           | 0               | 37             |
| Ritchot R.M.               |                | -        |                      |        |                 |                 |                             | _               |                |
| July 2015                  | 25             | 0        |                      | 0      | 0               | 44              | 6                           | 0               | 75             |
| July 2014                  | 18             | 6        | 0                    | I      | 32              | 12              | 35                          | 0               | 104            |
| Rosser R.M.                |                |          |                      |        | •               |                 | •                           |                 |                |
| July 2015                  | 0              | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 0              |
| July 2014                  | - 1            | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | I              |
| St. Clements R.M.          | 10             |          |                      |        | •               |                 | •                           |                 | 40             |
| July 2015                  | 40             | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 40             |
| July 2014                  | 35             | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 35             |
| St. Francois Xavier R.M.   |                |          |                      |        | •               |                 | •                           |                 |                |
| July 2015                  | 2              | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 2              |
| July 2014                  | 4              | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 4              |
| Springfield R.M.           | 12             |          | 0                    |        | •               | _               | •                           | •               | 4.5            |
| July 2015                  | 43             | 2        |                      | 0      | 0               | 0               | 0                           | 0               | 45             |
| July 2014                  | 58             | 8        | 0                    | 0      | 0               | 0               | 0                           | 0               | 66             |
| Tache R.M.                 | 21             | 0        | 0                    | 0      | 0               | 0               | 0                           |                 | 2.1            |
| July 2015                  | 31             | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 31             |
| July 2014                  | 35             | 0        | 0                    | 0      | 0               | 30              | 0                           | 0               | 65             |
| West St. Paul R.M.         | го             | ^        | 0                    | 0      | 0               | _               | 0                           | _               | го             |
| July 2015                  | 58<br>33       | 0        |                      |        | 0               | 0               |                             | 0               |                |
| July 2014<br>First Nations | 53             | 0        | U                    | U      | U               | 0               | U                           | 0               | 33             |
|                            | ^              | ^        | ^                    | ^      | ^               | ^               | ^                           | ^               | ^              |
| July 2015                  | 0              | 0        |                      |        | 0               | 0               |                             | 0               |                |
| July 2014                  | U              | U        | 0                    | U      | U               | U               | U                           | U               | 0              |
| Winnipeg CMA               | 1.077          | 88       | 4                    | 0      | 275             | 1 520           | 70                          | 1 207           | 4 527          |
| July 2015<br>July 2014     | 1,067<br>1,172 | 78       |                      |        | 375<br>468      | 1,528<br>1,604  |                             | 1,387<br>949    | 4,527<br>4,324 |
| July 2014                  | 1,172          | /8       | 0                    | 3      | 468             | 1,604           | 50                          | 949             | 4,324          |

|                          | Table 1.2: | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |        |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          |            |          | July 20              | 015    |                 |                 |                             |                 |        |
|                          |            |          | Owne                 | ership |                 |                 | _                           |                 |        |
|                          |            | Freehold |                      |        | Condominium     | 1               | Ren                         | tal             |        |
|                          | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETIONS              |            |          |                      |        |                 |                 |                             |                 |        |
| Winnipeg City            |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 109        | 12       | 0                    | 0      | 38              | 112             | 12                          | 44              | 327    |
| July 2014                | 134        | 4        | 0                    | 0      | 40              | 3               | 4                           | 155             | 340    |
| East St. Paul R.M.       |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 6          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 6      |
| July 2014                | 11         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 11     |
| Headingley R.M.          |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 1          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 1      |
| July 2014                | 3          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3      |
| Macdonald R.M.           |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 8          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 8      |
| July 2014                | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |
| Ritchot R.M.             |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 3          | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 5      |
| July 2014                | 2          | 0        | 0                    | 0      | 0               | 44              | 0                           | 0               | 46     |
| Rosser R.M.              |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 0      |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| St. Clements R.M.        |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 6          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 6      |
| July 2014                | 4          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 4      |
| St. Francois Xavier R.M. |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 0      |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| Springfield R.M.         |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 8          | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 10     |
| July 2014                | 11         | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 13     |
| Tache R.M.               |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 5          | 0        |                      | 0      | 0               | 0               | -                           | 0               | 5      |
| July 2014                | 8          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| West St. Paul R.M.       |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 5          | 0        |                      |        | 0               | 0               |                             | 0               |        |
| July 2014                | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |
| First Nations            |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        |                      |        | 0               | 0               |                             | 0               |        |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| Winnipeg CMA             |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 151        | 16       |                      |        | 38              | 112             |                             | 44              |        |
| July 2014                | 177        | 6        | 0                    | 0      | 40              | 47              | 4                           | 155             | 429    |

|                          | Table 1.2: | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |        |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          |            |          | July 20              | )15    |                 |                 |                             |                 |        |
|                          |            |          | Owne                 | rship  |                 |                 |                             |                 |        |
|                          |            | Freehold |                      | •      | Condominium     | ı               | Ren                         | tal             |        |
|                          | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETED & NOT ABSOR    | BED        |          |                      |        |                 |                 |                             |                 |        |
| Winnipeg City            |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 201        | 33       | 0                    | 2      | 64              | 229             | n/a                         | n/a             | 529    |
| July 2014                | 173        | 8        | 0                    | 2      | 41              | 164             | n/a                         | n/a             | 388    |
| East St. Paul R.M.       |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 3          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 3      |
| July 2014                | 6          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 6      |
| Headingley R.M.          |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 0      |
| July 2014                | 2          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 2      |
| MacDonald R.M.           |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 15         | 0        | 0                    | 0      | 2               | 0               | n/a                         | n/a             | 17     |
| July 2014                | 16         | 0        | 0                    | 0      | 1               | 0               | n/a                         | n/a             | 17     |
| Ritchot R.M.             |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 11         | 2        | 0                    | 0      | 4               | 0               | n/a                         | n/a             | 17     |
| July 2014                | 5          | 2        | 0                    | 0      | 0               | 33              | n/a                         | n/a             | 40     |
| Rosser R.M.              |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 0          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 0      |
| July 2014                | 0          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 0      |
| St. Clements R.M.        |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 2          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 2      |
| July 2014                | 5          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 5      |
| St. Francois Xavier R.M. |            |          |                      |        |                 |                 |                             |                 |        |
| July 2015                | 3          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 3      |
| July 2014                | 2          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 2      |
| Springfield R.M.         | _          | -        | •                    | -      |                 |                 | , u                         | .,,             | _      |
| July 2015                | 10         | 6        | 3                    | 0      | 0               | 0               | n/a                         | n/a             | 19     |
| July 2014                | 12         | 5        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 17     |
| Tache R.M.               | 12         | J        | J                    | J      | J               | J               | 11/4                        | 11/4            | 17     |
| July 2015                | 6          | 0        | 3                    | 0      | 0               | 30              | n/a                         | n/a             | 39     |
| July 2014                | 2          | 0        |                      | -      | -               | 34              |                             | n/a             | 36     |
| West St. Paul R.M.       | 2          | U        | J                    | U      | U               | J-1             | 11/4                        | 11/4            | 30     |
| July 2015                | 1          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             |        |
| July 2014                | 3          | 0        |                      | 0      |                 |                 |                             | n/a<br>n/a      |        |
| First Nations            | 3          | U        | U                    | U      | U               | U               | 11/a                        | 11/a            | 3      |
| July 2015                | 0          | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/-             | 0      |
|                          | 0          | 0        |                      | 0      |                 |                 |                             | n/a             | 0      |
| July 2014                | Ü          | U        | U                    | U      | 0               | 0               | n/a                         | n/a             | U      |
| Winnipeg CMA             | 252        | 4.       |                      |        | 74              | 252             | ,                           |                 | /22    |
| July 2015                | 252        | 41       | 6                    | 2      |                 | 259             |                             | n/a             |        |
| July 2014                | 226        | 15       | 0                    | 2      | 42              | 231             | n/a                         | n/a             | 516    |

| Table 1.2:       | Housing                                       | Activity  | Summar                            | y by Subr  | narket                                |  |                 |  |
|------------------|---|---|-----------------------------------|--|---------------------------------------|--|-----------------|--|
|                  |   | July 20   | 015                               |  |                                       |  |                 |  |
|                  |   | Owne  | rship                             |  |                                       | _  |                 |  |
|                  | Freehold                                      |   | •                                 | Condominium  |                                       | Ren  | tal             |  |
| Single           | Semi  | Row, Apt.<br>& Other  | Single                            | Row and<br>Semi  | Apt. &<br>Other                       | Single,<br>Semi, and<br>Row  | Apt. &<br>Other | Total*   |
|                  |   |   |                                   |  |                                       |  |                 |  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 122              | 6   | 0   | 0                                 | 48   | 122                                   | n/a  | n/a             | 298  |
| 169              | 3   | 0   | 0                                 | 30   | 24                                    | n/a  | n/a             | 226  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 7                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 7  |
| 10               | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 10   |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 2                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 2  |
| 6                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 6  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 10               | 0   | 0   | 0                                 | 1  | 0                                     | n/a  | n/a             | Ш  |
| 4                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 4  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 3                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 3  |
| 3                | 0   | 0   | - 1                               | 0  | 15                                    | n/a  | n/a             | 19   |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 0                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 0  |
| 0                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 0  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 6                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 6  |
| 5                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 5  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 2                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 2  |
| 1                | 0   | 0   | 0                                 | 0  | 0                                     |  |                 | - 1  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| 7                | - 1   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 8  |
|                  |   |   |                                   |  |                                       |  |                 | 12   |
|                  |   | -   | -                                 | -  | -                                     | - 1.1 4  |                 |  |
| 5                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 5  |
|                  |   |   |                                   |  |                                       |  |                 | 7  |
|                  | -   | -   | -                                 | -  | -                                     | 1.74   | .,,             | ·  |
| 6                | 0   | 0   | 0                                 | 0  | 0                                     | n/a  | n/a             | 6  |
|                  |   |   |                                   |  |                                       |  |                 |  |
| ,                |   |   | J                                 |  |                                       | 11,4   | - 1, α          |  |
| 0                | 0   | 0   | n                                 | 0  | 0                                     | n/a  | n/a             | 0  |
|                  |   |   |                                   |  |                                       |  |                 | 0  |
| , and the second | J   | U   |                                   |  | , i                                   | 11/4   | 11/α            |  |
| 170              | 7   | 0   | 0                                 | 49   | 122                                   | n/a  | n/a             | 348  |
|                  |   |   |                                   |  |                                       |  |                 |  |
|                  | Single  122 169  7 10  2 6  10 4  3 3 0 0 6 5 | Freehold  Single Semi  122 6 169 3 7 0 10 0 10 0 2 0 6 0 10 0 4 0 3 0 3 0 0 0 0 0 0 0 0 0 0 0 7 1 11 1 5 0 7 0 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Single   Semi   Row, Apt. & Other | Single   Semi   Row, Apt. & Single   Semi   Row, Apt. & Single   Semi   Row, Apt. & Single   Single   Semi   Single   Single   Semi   Single   Si | Single   Semi   Row, Apt. & Ownership | Condominium   Condominium   Single   Semi   Row, Apt. & Other   Single   Row and Semi   Apt. & Other | Note            | Single   Semi   Row, Apt. & Other   Single   Semi   Row, Apt. & Other   Semi   Apt. & Other   Semi, and Row   Apt. & Other   Single   Semi, and Row   Apt. & Other   Semi, and Row   Apt. & Other   Apt |

| Table 1.3: History of Housing Starts of Winnipeg CMA 2005 - 2014 |          |       |                      |                   |                 |                 |                             |                 |        |  |  |  |
|--|----------|-------|----------------------|-------------------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
|  |          |       | Owne                 | rship             |                 |                 |                             |                 |        |  |  |  |
|  | Freehold |       |                      | C                 | Condominium     | 1               | Ren                         |                 |        |  |  |  |
|  | Single   | Semi  | Row, Apt.<br>& Other | Single            | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |  |
| 2014   | 1,872    | 118   | 7                    | 4                 | 382             | 1,210           | 51                          | 604             | 4,248  |  |  |  |
| % Change   | -15.1    | 7.3   | n/a                  | -71. <del>4</del> | -8.6            | 5.1             | <b>4</b> 5.7                | -21.9           | -9.7   |  |  |  |
| 2013   | 2,204    | 110   | 0                    | 14                | 418             | 1,151           | 35                          | 773             | 4,705  |  |  |  |
| % Change   | 4.2      | 61.8  | -100.0               | 0.0               | 77.9            | 46.4            | n/a                         | -8.4            | 15.7   |  |  |  |
| 2012   | 2,115    | 68    | 3                    | 14                | 235             | 786             | 0                           | 844             | 4,065  |  |  |  |
| % Change   | 7.4      | 112.5 | -25.0                | -56.3             | 32.0            | 159.4           | -100.0                      | 28.9            | 22.0   |  |  |  |
| 2011   | 1,970    | 32    | 4                    | 32                | 178             | 303             | 157                         | 655             | 3,331  |  |  |  |
| % Change   | 4.1      | 14.3  | n/a                  | 14.3              | 17.9            | -10.1           | **                          | -18.5           | 2.7    |  |  |  |
| 2010   | 1,893    | 28    | 0                    | 28                | 151             | 337             | 3                           | 804             | 3,244  |  |  |  |
| % Change   | 27.6     | 7.7   | n/a                  | 33.3              | 64.1            | **              | -57.1                       | 113.8           | 59.6   |  |  |  |
| 2009   | 1,484    | 26    | 0                    | 21                | 92              | 27              | 7                           | 376             | 2,033  |  |  |  |
| % Change   | -22.5    | -7.1  | n/a                  | 40.0              | -22.7           | -95.4           | n/a                         | 16.8            | -32.4  |  |  |  |
| 2008   | 1,915    | 28    | 0                    | 15                | 119             | 586             | 0                           | 322             | 3,009  |  |  |  |
| % Change   | 4.3      | 180.0 | n/a                  | -53.1             | 32.2            | -2.3            | -100.0                      | -59.3           | -10.7  |  |  |  |
| 2007   | 1,836    | 10    | 0                    | 32                | 90              | 600             | 11                          | 792             | 3,371  |  |  |  |
| % Change   | 5.9      | -54.5 | n/a                  | **                | -23.1           | 112.8           | 83.3                        | 29.2            | 21.4   |  |  |  |
| 2006   | 1,733    | 22    | 0                    | 4                 | 117             | 282             | 6                           | 613             | 2,777  |  |  |  |
| % Change   | -0.7     | 83.3  | n/a                  | -60.0             | -4.1            | 27.0            | 50.0                        | 30.4            | 7.4    |  |  |  |
| 2005   | 1,746    | 12    | 0                    | 10                | 122             | 222             | 4                           | 470             | 2,586  |  |  |  |

| Table 2: Starts by Submarket and by Dwelling Type |           |           |           |           |           |           |           |           |           |           |             |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| July 2015   |           |           |           |           |           |           |           |           |           |           |             |
|   | Single    |           | Se        | mi        | Row       |           | Apt. &    | Other     |           |           |             |
| Submarket   | July 2015 | July 2014 | %<br>Change |
| Winnipeg City                                     | 144       | 129       | 18        | 6         | 54        | 26        | 397       | 355       | 613       | 516       | 18.8        |
| East St. Paul R.M.                                | 5         | 8         | 0         | 0         | 0         | 0         | 0         | 0         | 5         | 8         | -37.5       |
| Headingley R.M.                                   | 2         | 3         | 0         | 0         | 0         | 0         | 0         | 0         | 2         | 3         | -33.3       |
| MacDonald R.M.                                    | 6         | 8         | 0         | 0         | 0         | 0         | 0         | 0         | 6         | 8         | -25.0       |
| Ritchot R.M.                                      | 5         | 5         | 0         | 0         | 0         | - 11      | 0         | 0         | 5         | 16        | -68.8       |
| Rosser R.M.                                       | 0         | - 1       | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 1         | -100.0      |
| St. Clements R.M.                                 | 4         | 13        | 0         | 0         | 0         | 0         | 0         | 0         | 4         | 13        | -69.2       |
| St. Francois Xavier R.M.                          | - 1       | 0         | 0         | 0         | 0         | 0         | 0         | 0         | - 1       | 0         | n/a         |
| Springfield R.M.                                  | 6         | 20        | 0         | 4         | 0         | 0         | 0         | 0         | 6         | 24        | -75.0       |
| Tache R.M.  | 8         | 10        | 0         | 0         | 0         | 0         | 0         | 0         | 8         | 10        | -20.0       |
| West St. Paul R.M.                                | 7         | 12        | 0         | 0         | 0         | 0         | 0         | 0         | 7         | 12        | -41.7       |
| First Nations                                     | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | n/a         |
| Winnipeg CMA                                      | 188       | 209       | 18        | 10        | 54        | 37        | 397       | 355       | 657       | 611       | 7.5         |

| Table 2.1: Starts by Submarket and by Dwelling Type |             |             |             |             |             |             |             |             |             |             |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| January - July 2015                                 |             |             |             |             |             |             |             |             |             |             |             |
|   | Sing        | gle         | Sei         | ni          | Ro          | w           | Apt. &      | Other       |             | Total       |             |
| Submarket   | YTD<br>2015 | YTD<br>2014 | %<br>Change |
| Winnipeg City                                       | 744         | 849         | 102         | 66          | 277         | 237         | 1,143       | 978         | 2,266       | 2,130       | 6.4         |
| East St. Paul R.M.                                  | 22          | 24          | 0           | 0           | 0           | 0           | 0           | 0           | 22          | 24          | -8.3        |
| Headingley R.M.                                     | 4           | 10          | 0           | 0           | 0           | 0           | 0           | 0           | 4           | 10          | -60.0       |
| MacDonald R.M.                                      | 34          | 27          | 0           | 0           | 0           | 7           | 0           | 0           | 34          | 34          | 0.0         |
| Ritchot R.M.  | 25          | 17          | 2           | 6           | 0           | 35          | 0           | 12          | 27          | 70          | -61.4       |
| Rosser R.M.   | 0           | - 1         | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 1           | -100.0      |
| St. Clements R.M.                                   | 28          | 50          | 0           | 0           | 0           | 0           | 0           | 0           | 28          | 50          | -44.0       |
| St. Francois Xavier R.M.                            | I           | 2           | 0           | 0           | 0           | 0           | 0           | 0           | I           | 2           | -50.0       |
| Springfield R.M.                                    | 44          | 52          | 4           | 10          | 0           | 0           | 0           | 0           | 48          | 62          | -22.6       |
| Tache R.M.  | 24          | 26          | 0           | 0           | 0           | 0           | 0           | 30          | 24          | 56          | -57.1       |
| West St. Paul R.M.                                  | 26          | 23          | 0           | 0           | 0           | 0           | 0           | 0           | 26          | 23          | 13.0        |
| First Nations                                       | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | n/a         |
| Winnipeg CMA  | 952         | 1,081       | 108         | 82          | 277         | 279         | 1,143       | 1,020       | 2,480       | 2,462       | 0.7         |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market  July 2015 |   |    |     |      |                  |        |           |           |  |  |  |  |
|--|---|----|-----|------|------------------|--------|-----------|-----------|--|--|--|--|
|  |   | Ro | )W  |      |                  | Apt. & | Other     |           |  |  |  |  |
| Submarket  | Freeho<br>Condor  |    | Rer | ital | Freeho<br>Condor |        | Rer       | ıtal      |  |  |  |  |
|  | July 2015 July 2014 July 2015 July 2014 July 2015 July 20 |    |     |      |                  |        | July 2015 | July 2014 |  |  |  |  |
| Winnipeg City  | 54  | 26 | 0   | 0    | 147              | 152    | 250       | 203       |  |  |  |  |
| East St. Paul R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| Headingley R.M.  | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| MacDonald R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| Ritchot R.M.   | 0   | 0  | 0   | - 11 | 0                | 0      | 0         | 0         |  |  |  |  |
| Rosser R.M.  | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| St. Clements R.M.  | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| St. Francois Xavier R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| Springfield R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| Tache R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| West St. Paul R.M.   | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| First Nations  | 0   | 0  | 0   | 0    | 0                | 0      | 0         | 0         |  |  |  |  |
| Winnipeg CMA   | 54  | 26 | 0   | П    | 147              | 152    | 250       | 203       |  |  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market |                 |          |          |          |                 |          |          |          |  |  |  |
|---|-----------------|----------|----------|----------|-----------------|----------|----------|----------|--|--|--|
| January - July 2015   |                 |          |          |          |                 |          |          |          |  |  |  |
|   |                 | Ro       | ow .     |          |                 | Apt. &   | Other    |          |  |  |  |
| Submarket   | Freeho<br>Condo |          | Rer      | ntal     | Freeho<br>Condo |          | Rer      | ntal     |  |  |  |
|   | YTD 2015        | YTD 2014 | YTD 2015 | YTD 2014 | YTD 2015        | YTD 2014 | YTD 2015 | YTD 2014 |  |  |  |
| Winnipeg City   | 171             | 237      | 106      | 0        | 306             | 585      | 837      | 393      |  |  |  |
| East St. Paul R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| Headingley R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| MacDonald R.M.  | 0               | 7        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| Ritchot R.M.  | 0               | 0        | 0        | 35       | 0               | 12       | 0        | 0        |  |  |  |
| Rosser R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| St. Clements R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| St. Francois Xavier R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| Springfield R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| Tache R.M.  | 0               | 0        | 0        |          | 0               | 30       | 0        | 0        |  |  |  |
| West St. Paul R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| First Nations   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |
| Winnipeg CMA  | 171             | 244      | 106      | 35       | 306             | 627      | 837      | 393      |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market |           |           |           |           |           |           |           |           |  |  |  |  |  |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|--|
| July 2015   |           |           |           |           |           |           |           |           |  |  |  |  |  |
|   | Free      | hold      | Condor    | minium    | Rer       | ntal      | Total*    |           |  |  |  |  |  |
| Submarket   | July 2015 | July 2014 |  |  |  |  |  |
| Winnipeg City   | 150       | 132       | 213       | 181       | 250       | 203       | 613       | 516       |  |  |  |  |  |
| East St. Paul R.M.                                    | 5         | 8         | 0         | 0         | 0         | 0         | 5         | 8         |  |  |  |  |  |
| Headingley R.M.                                       | 2         | 3         | 0         | 0         | 0         | 0         | 2         | 3         |  |  |  |  |  |
| MacDonald R.M.  | 6         | 8         | 0         | 0         | 0         | 0         | 6         | 8         |  |  |  |  |  |
| Ritchot R.M.  | 5         | 5         | 0         | 0         | 0         | - 11      | 5         | 16        |  |  |  |  |  |
| Rosser R.M.   | 0         | I         | 0         | 0         | 0         | 0         | 0         | I         |  |  |  |  |  |
| St. Clements R.M.                                     | 4         | 13        | 0         | 0         | 0         | 0         | 4         | 13        |  |  |  |  |  |
| St. Francois Xavier R.M.                              | - 1       | 0         | 0         | 0         | 0         | 0         | I         | 0         |  |  |  |  |  |
| Springfield R.M.                                      | 6         | 24        | 0         | 0         | 0         | 0         | 6         | 24        |  |  |  |  |  |
| Tache R.M.  | 8         | 10        | 0         | 0         | 0         | 0         | 8         | 10        |  |  |  |  |  |
| West St. Paul R.M.                                    | 7         | 12        | 0         | 0         | 0         | 0         | 7         | 12        |  |  |  |  |  |
| First Nations   | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |  |  |  |  |  |
| Winnipeg CMA  | 194       | 216       | 213       | 181       | 250       | 214       | 657       | 611       |  |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market |          |          |          |          |          |          |          |          |  |  |  |  |  |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| January - July 2015                                   |          |          |          |          |          |          |          |          |  |  |  |  |  |
|   | Free     | hold     | Condor   | minium   | Rer      | ntal     | Tot      | al*      |  |  |  |  |  |
| Submarket   | YTD 2015 | YTD 2014 |  |  |  |  |  |
| Winnipeg City   | 834      | 903      | 489      | 834      | 943      | 393      | 2,266    | 2,130    |  |  |  |  |  |
| East St. Paul R.M.                                    | 22       | 24       | 0        | 0        | 0        | 0        | 22       | 24       |  |  |  |  |  |
| Headingley R.M.                                       | 4        | 10       | 0        | 0        | 0        | 0        | 4        | 10       |  |  |  |  |  |
| MacDonald R.M.  | 34       | 27       | 0        | 7        | 0        | 0        | 34       | 34       |  |  |  |  |  |
| Ritchot R.M.  | 27       | 22       | 0        | 13       | 0        | 35       | 27       | 70       |  |  |  |  |  |
| Rosser R.M.   | 0        | - 1      | 0        | 0        | 0        | 0        | 0        | I        |  |  |  |  |  |
| St. Clements R.M.                                     | 28       | 50       | 0        | 0        | 0        | 0        | 28       | 50       |  |  |  |  |  |
| St. Francois Xavier R.M.                              | - 1      | 2        | 0        | 0        | 0        | 0        | - 1      | 2        |  |  |  |  |  |
| Springfield R.M.                                      | 48       | 62       | 0        | 0        | 0        | 0        | 48       | 62       |  |  |  |  |  |
| Tache R.M.  | 24       | 26       | 0        | 30       | 0        | 0        | 24       | 56       |  |  |  |  |  |
| West St. Paul R.M.                                    | 26       | 23       | 0        | 0        | 0        | 0        | 26       | 23       |  |  |  |  |  |
| First Nations   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |  |  |  |  |  |
| Winnipeg CMA  | 1,048    | 1,150    | 489      | 884      | 943      | 428      | 2,480    | 2,462    |  |  |  |  |  |

| Table 3: Completions by Submarket and by Dwelling Type |           |           |           |           |           |           |           |           |           |           |             |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|--|
|  |           |           | J         | uly 201   | 5         |           |           |           |           |           |             |  |
|  | Sin       | Single    |           | mi        | Ro        | ow        | Apt. &    | Other     |           |           |             |  |
| Submarket  | July 2015 | July 2014 | %<br>Change |  |
| Winnipeg City  | 109       | 134       | 14        | 6         | 48        | 42        | 156       | 158       | 327       | 340       | -3.8        |  |
| East St. Paul R.M.                                     | 6         | - 11      | 0         | 0         | 0         | 0         | 0         | 0         | 6         | П         | -45.5       |  |
| Headingley R.M.  | - 1       | 3         | 0         | 0         | 0         | 0         | 0         | 0         | - 1       | 3         | -66.7       |  |
| MacDonald R.M.   | 8         | 2         | 0         | 0         | 0         | 0         | 0         | 0         | 8         | 2         | **          |  |
| Ritchot R.M.   | 3         | 2         | 2         | 0         | 0         | 0         | 0         | 44        | 5         | 46        | -89.1       |  |
| Rosser R.M.  | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | n/a         |  |
| St. Clements R.M.                                      | 6         | 4         | 0         | 0         | 0         | 0         | 0         | 0         | 6         | 4         | 50.0        |  |
| St. Francois Xavier R.M.                               | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | n/a         |  |
| Springfield R.M.                                       | 8         | - 11      | 2         | 2         | 0         | 0         | 0         | 0         | 10        | 13        | -23.1       |  |
| Tache R.M.   | 5         | 8         | 0         | 0         | 0         | 0         | 0         | 0         | 5         | 8         | -37.5       |  |
| West St. Paul R.M.                                     | 5         | 2         | 0         | 0         | 0         | 0         | 0         | 0         | 5         | 2         | 150.0       |  |
| First Nations  | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | n/a         |  |
| Winnipeg CMA   | 151       | 177       | 18        | 8         | 48        | 42        | 156       | 202       | 373       | 429       | -13.1       |  |

| Tabl                     | Table 3.1: Completions by Submarket and by Dwelling Type |             |             |             |             |             |              |             |             |             |             |  |  |
|--------------------------|--|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|--|--|
|                          |  |             | Janua       | ry - July   | 2015        |             |              |             |             |             |             |  |  |
|                          | Single   |             | Sei         | mi          | Row         |             | Apt. & Other |             | Total       |             |             |  |  |
| Submarket                | YTD<br>2015  | YTD<br>2014 | YTD<br>2015 | YTD<br>2014 | YTD<br>2015 | YTD<br>2014 | YTD<br>2015  | YTD<br>2014 | YTD<br>2015 | YTD<br>2014 | %<br>Change |  |  |
| Winnipeg City            | 850  | 788         | 76          | 46          | 172         | 148         | 958          | 574         | 2,056       | 1,556       | 32.1        |  |  |
| East St. Paul R.M.       | 22   | 36          | 0           | 0           | 0           | 0           | 0            | 0           | 22          | 36          | -38.9       |  |  |
| Headingley R.M.          | 12   | 29          | 0           | 0           | 0           | 0           | 0            | 0           | 12          | 29          | -58.6       |  |  |
| MacDonald R.M.           | 42   | 27          | 0           | 0           | 4           | 4           | 0            | 0           | 46          | 31          | 48.4        |  |  |
| Ritchot R.M.             | 32   | 16          | 4           | 6           | 0           | 15          | 0            | 84          | 36          | 121         | -70.2       |  |  |
| Rosser R.M.              | 2  | 2           | 0           | 0           | 0           | 0           | 0            | 0           | 2           | 2           | 0.0         |  |  |
| St. Clements R.M.        | 39   | 52          | 0           | 0           | 0           | 0           | 0            | 0           | 39          | 52          | -25.0       |  |  |
| St. Francois Xavier R.M. | 8  | 6           | 0           | 0           | 0           | 0           | 0            | 0           | 8           | 6           | 33.3        |  |  |
| Springfield R.M.         | 68   | 58          | 22          | 6           | 3           | 0           | 0            | 0           | 93          | 64          | 45.3        |  |  |
| Tache R.M.               | 41   | 30          | 0           | 0           | 4           | 0           | 30           | 21          | 75          | 51          | 47.1        |  |  |
| West St. Paul R.M.       | 22   | 14          | 0           | 0           | 0           | 0           | 0            | 0           | 22          | 14          | 57.1        |  |  |
| First Nations            | 0  | 0           | 0           | 0           | 0           | 0           | 0            | 0           | 0           | 0           | n/a         |  |  |
| Winnipeg CMA             | 1,138  | 1,058       | 102         | 58          | 183         | 167         | 988          | 679         | 2,411       | 1,962       | 22.9        |  |  |

| Table 3.2: Com           | pletions by      | / Submark | cet, by Dw<br>July 2015 | elling Typ | e and by lı      | ntended M | larket    |           |  |  |  |
|--------------------------|------------------|-----------|-------------------------|------------|------------------|-----------|-----------|-----------|--|--|--|
|                          |                  | Ro        | <u> </u>                |            |                  | Apt. &    | Other     |           |  |  |  |
| Submarket                | Freeho<br>Condor |           | Rer                     | ntal       | Freeho<br>Condor |           | Rental    |           |  |  |  |
|                          | July 2015        | July 2014 | July 2015               | July 2014  | July 2015        | July 2014 | July 2015 | July 2014 |  |  |  |
| Winnipeg City            | 36               | 38        | 12                      | 4          | 112              | 3         | 44        | 155       |  |  |  |
| East St. Paul R.M.       | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| Headingley R.M.          | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| MacDonald R.M.           | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| Ritchot R.M.             | 0                | 0         | 0                       | 0          | 0                | 44        | 0         | 0         |  |  |  |
| Rosser R.M.              | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| St. Clements R.M.        | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| St. Francois Xavier R.M. | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| Springfield R.M.         | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| Tache R.M.               | 0                | 0         | 0                       | 0          | 0                | 0         | 0 0       |           |  |  |  |
| West St. Paul R.M.       | 0                | 0         | 0                       | 0          | 0                | 0         | 0         |           |  |  |  |
| First Nations            | 0                | 0         | 0                       | 0          | 0                | 0         | 0         | 0         |  |  |  |
| Winnipeg CMA             | 36               | 38        | 12                      | 4          | 112              | 47        | 44        | 155       |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market |                 |          |          |          |                 |          |          |          |  |  |  |  |  |
|--|-----------------|----------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|--|
| January - July 2015  |                 |          |          |          |                 |          |          |          |  |  |  |  |  |
|  |                 | Ro       | ow .     |          |                 | Apt. &   | Other    |          |  |  |  |  |  |
| Submarket  | Freeho<br>Condo |          | Rer      | ntal     | Freeho<br>Condo |          | Rer      | ntal     |  |  |  |  |  |
|  | YTD 2015        | YTD 2014 | YTD 2015 | YTD 2014 | YTD 2015        | YTD 2014 | YTD 2015 | YTD 2014 |  |  |  |  |  |
| Winnipeg City  | 118             | 144      | 54       | 4        | 467             | 330      | 491      | 244      |  |  |  |  |  |
| East St. Paul R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| Headingley R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| MacDonald R.M.   | 4               | 4        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| Ritchot R.M.   | 0               | 9        | 0        | 6        | 0               | 84       | 0        | 0        |  |  |  |  |  |
| Rosser R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| St. Clements R.M.  | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| St. Francois Xavier R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| Springfield R.M.   | 3               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| Tache R.M.   | 4               | 0        | 0        | 0        | 30              | 21       | 21 0     |          |  |  |  |  |  |
| West St. Paul R.M.   | 0               | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |
| First Nations  | 0               | 0        | 0        | 0        | 0               | 0        | 0        |          |  |  |  |  |  |
| Winnipeg CMA   | 129             | 157      | 54       | 10       | 497             | 435      | 491      | 244      |  |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market |           |           |           |           |           |           |           |           |  |  |  |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|
| July 2015  |           |           |           |           |           |           |           |           |  |  |  |  |
|  | Free      | hold      | Condor    | minium    | Rer       | ntal      | Tot       | al*       |  |  |  |  |
| Submarket  | July 2015 | July 2014 |  |  |  |  |
| Winnipeg City  | 121       | 138       | 150       | 43        | 56        | 159       | 327       | 340       |  |  |  |  |
| East St. Paul R.M.   | 6         | 11        | 0         | 0         | 0         | 0         | 6         | 11        |  |  |  |  |
| Headingley R.M.  | 1         | 3         | 0         | 0         | 0         | 0         | 1         | 3         |  |  |  |  |
| MacDonald R.M.   | 8         | 2         | 0         | 0         | 0         | 0         | 8         | 2         |  |  |  |  |
| Ritchot R.M.   | 5         | 2         | 0         | 44        | 0         | 0         | 5         | 46        |  |  |  |  |
| Rosser R.M.  | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |  |  |  |  |
| St. Clements R.M.  | 6         | 4         | 0         | 0         | 0         | 0         | 6         | 4         |  |  |  |  |
| St. Francois Xavier R.M.                                   | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |  |  |  |  |
| Springfield R.M.   | 10        | 13        | 0         | 0         | 0         | 0         | 10        | 13        |  |  |  |  |
| Tache R.M.   | 5         | 8         | 0         | 0         | 0         | 0         | 5         | 8         |  |  |  |  |
| West St. Paul R.M.   | 5         | 2         | 0         | 0         | 0         | 0         | 5         | 2         |  |  |  |  |
| First Nations  | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |  |  |  |  |
| Winnipeg CMA   | 167       | 183       | 150       | 87        | 56        | 159       | 373       | 429       |  |  |  |  |

| Table 3.5: Completions by Submarket and by Intended Market |          |          |          |          |          |          |          |          |  |  |  |  |  |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| January - July 2015  |          |          |          |          |          |          |          |          |  |  |  |  |  |
|  | Free     | hold     | Condo    | minium   | Rer      | ntal     | Tot      | :al*     |  |  |  |  |  |
| Submarket  | YTD 2015 | YTD 2014 |  |  |  |  |  |
| Winnipeg City  | 915      | 826      | 591      | 480      | 550      | 250      | 2,056    | 1,556    |  |  |  |  |  |
| East St. Paul R.M.   | 22       | 36       | 0        | 0        | 0        | 0        | 22       | 36       |  |  |  |  |  |
| Headingley R.M.  | 12       | 29       | 0        | 0        | 0        | 0        | 12       | 29       |  |  |  |  |  |
| MacDonald R.M.   | 42       | 27       | 4        | 4        | 0        | 0        | 46       | 31       |  |  |  |  |  |
| Ritchot R.M.   | 36       | 19       | 0        | 96       | 0        | 6        | 36       | 121      |  |  |  |  |  |
| Rosser R.M.  | 2        | 2        | 0        | 0        | 0        | 0        | 2        | 2        |  |  |  |  |  |
| St. Clements R.M.  | 39       | 52       | 0        | 0        | 0        | 0        | 39       | 52       |  |  |  |  |  |
| St. Francois Xavier R.M.                                   | 8        | 6        | 0        | 0        | 0        | 0        | 8        | 6        |  |  |  |  |  |
| Springfield R.M.   | 91       | 64       | 0        | 0        | 2        | 0        | 93       | 64       |  |  |  |  |  |
| Tache R.M.   | 45       | 30       | 30       | 21       | 0        | 0        | 75       | 51       |  |  |  |  |  |
| West St. Paul R.M.   | 22       | 14       | 0        | 0        | 0        | 0        | 22       | 14       |  |  |  |  |  |
| First Nations  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |  |  |  |  |  |
| Winnipeg CMA   | 1,234    | 1,105    | 625      | 601      | 552      | 256      | 2,411    | 1,962    |  |  |  |  |  |

| Table 4: Absorbed Single-Detached Units by Price Range |        |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
|--|--------|--------------|------------------|--------------|-----------------|--------------|-----------------|--------------|---------|--------------|-------|----------------------|-----------------------|
|  |        |              |                  |              | July            | 2015         |                 |              |         |              |       |                      |                       |
|  |        |              |                  |              | Price F         |              |                 |              |         |              |       |                      |                       |
| Submarket  | < \$35 | 0,000        | \$350,0<br>\$399 |              | \$400,<br>\$449 | 000 -        | \$450,<br>\$499 |              | \$500,0 | 000 +        | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|  | Units  | Share<br>(%) | Units            | Share<br>(%) | Units           | Share<br>(%) | Units           | Share<br>(%) | Units   | Share<br>(%) |       | 111ce (ψ)            | 111ce (ψ)             |
| Winnipeg City  |        |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 25     | 20.7         | 26               | 21.5         | 23              | 19.0         | 25              | 20.7         | 22      | 18.2         | 121   | 424,721              | 440,700               |
| July 2014  | 16     | 9.6          | 36               | 21.6         | 49              | 29.3         | 39              | 23.4         | 27      | 16.2         | 167   | 428,489              | 430,697               |
| Year-to-date 2015                                      | 176    | 21.6         | 204              | 25.0         | 149             | 18.3         | 136             | 16.7         | 151     | 18.5         | 816   | 402,000              | 431,283               |
| Year-to-date 2014                                      | 151    | 18.1         | 155              | 18.6         | 202             | 24.2         | 229             | 27.5         | 96      | 11.5         | 833   | 420,900              | 426,465               |
| East St. Paul R.M.                                     |        |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 0               | 0.0          | 5       | 100.0        | 5     |                      |                       |
| July 2014  | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 0               | 0.0          | 7       | 100.0        | 7     |                      |                       |
| Year-to-date 2015                                      | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 0               | 0.0          | 14      | 100.0        | 14    | 675,000              | 668,674               |
| Year-to-date 2014                                      | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 0               | 0.0          | 31      | 100.0        | 31    | 650,000              | 657,321               |
| Headingley R.M.  | ļ.     |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 0               | 0.0          | 2       | 100.0        | 2     |                      |                       |
| July 2014  | 0      | 0.0          | 0                | 0.0          | 0               | 0.0          | 4               | 66.7         | 2       | 33.3         | 6     |                      |                       |
| Year-to-date 2015                                      | 0      | 0.0          | 2                | 18.2         | 0               | 0.0          | 2               | 18.2         | 7       | 63.6         | - 11  | 599,900              | 613,061               |
| Year-to-date 2014                                      | 0      | 0.0          | 0                | 0.0          | 2               | 7.1          | П               | 39.3         | 15      | 53.6         | 28    | 550,000              | 543,239               |
| MacDonald R.M.   | ļ.     |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 5      | 50.0         | 0                | 0.0          | 0               | 0.0          | 4               | 40.0         | - 1     | 10.0         | 10    | 399,306              | 383,508               |
| July 2014  | - 1    | 25.0         | 0                | 0.0          | 0               | 0.0          | I               | 25.0         | 2       | 50.0         | 4     |                      |                       |
| Year-to-date 2015                                      | 10     | 24.4         | 0                | 0.0          | 3               | 7.3          | 17              | 41.5         | П       | 26.8         | 41    | 450,000              | 448,860               |
| Year-to-date 2014                                      | 4      | 17.4         | 0                | 0.0          | - 1             | 4.3          | 13              | 56.5         | 5       | 21.7         | 23    | 467,000              | 471,948               |
| Ritchot R.M.   | ,      |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 2      | 66.7         | - 1              | 33.3         | 0               | 0.0          | 0               | 0.0          | 0       | 0.0          | 3     |                      |                       |
| July 2014  | 2      | 66.7         | - 1              | 33.3         | 0               | 0.0          | 0               | 0.0          | 0       | 0.0          | 3     |                      |                       |
| Year-to-date 2015                                      | 14     | 70.0         | 5                | 25.0         | 0               | 0.0          | 0               | 0.0          | I       | 5.0          |       | 325,000              | 343,701               |
| Year-to-date 2014                                      | 5      | 29.4         | 8                | 47.1         | 0               | 0.0          | I               | 5.9          | 3       | 17.6         | 17    | 367,600              | 378,409               |
| Rosser R.M.  | ļ      |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 0      | n/a          | 0                | n/a          | 0               | n/a          | 0               | n/a          | 0       | n/a          | -     |                      |                       |
| July 2014  | 0      | n/a          | 0                | n/a          | 0               | n/a          | 0               | n/a          | 0       | n/a          |       |                      |                       |
| Year-to-date 2015                                      | 0      | n/a          | 0                | n/a          | 0               | n/a          | 0               | n/a          | 0       | n/a          | 0     |                      |                       |
| Year-to-date 2014                                      | 0      | n/a          | 0                | n/a          | 0               | n/a          | 0               | n/a          | 0       | n/a          | 0     |                      |                       |
| St. Clements R.M.                                      | ļ.,    |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 0      | 0.0          | 0                | 0.0          | 0               |              | 0               |              | 2       | 100.0        |       |                      |                       |
| July 2014  | 3      | 75.0         | 0                | 0.0          | 0               |              | I               | 25.0         | 0       | 0.0          |       |                      |                       |
| Year-to-date 2015                                      | 5      | 38.5         | 2                | 15.4         | 1               |              | - 1             | 7.7          | 4       | 30.8         |       | 369,900              | 357,300               |
| Year-to-date 2014                                      | 23     | 82.1         | 1                | 3.6          | 0               | 0.0          | 2               | 7.1          | 2       | 7.1          | 28    | 157,811              | 222,728               |
| St. Francois Xavier R.M.                               |        |              |                  |              |                 |              |                 |              |         |              |       |                      |                       |
| July 2015  | 2      | 100.0        | 0                | 0.0          | 0               |              | 0               |              | 0       | 0.0          |       |                      |                       |
| July 2014  | 0      | 0.0          | 0                | 0.0          | 0               |              | - 1             | 100.0        | 0       | 0.0          |       |                      |                       |
| Year-to-date 2015                                      | 2      | 66.7         | 0                | 0.0          | 0               |              | 1               | 33.3         | 0       | 0.0          |       |                      |                       |
| Year-to-date 2014                                      | 0      | 0.0          | 0                | 0.0          | 3               | 42.9         | 4               | 57.1         | 0       | 0.0          | 7     |                      |                       |

Source: CMHC (Market Absorption Survey)

| Table 4: Absorbed Single-Detached Units by Price Range |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
|--|--------|--------------|--------------------------|--------------|---------|--------------------------|-------|--------------------------|-------|------------------|-------|----------------------|-----------------------|
|  |        |              |                          |              | July    | 2015                     |       |                          |       |                  |       |                      |                       |
|  |        |              |                          |              | Price F | Ranges                   |       |                          |       |                  |       |                      |                       |
| Submarket  | < \$35 | 0,000        | \$350,000 -<br>\$399,999 |              |         | \$400,000 -<br>\$449,999 |       | \$450,000 -<br>\$499,999 |       | 000 + Total      |       | Median<br>Price (\$) | Average<br>Price (\$) |
|  | Units  | Share<br>(%) | Units                    | Share<br>(%) | Units   | Share<br>(%)             | Units | Share<br>(%)             | Units | Share<br>(%)     |       | (1)                  | (1)                   |
| Springfield R.M.                                       |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
| July 2015  | 3      | 50.0         | 2                        | 33.3         | - 1     | 16.7                     | 0     | 0.0                      | 0     | 0.0              | 6     |                      |                       |
| July 2014  | 0      | 0.0          | 0                        | 0.0          | 1       | 33.3                     | 2     | 66.7                     | 0     | 0.0              | 3     |                      |                       |
| Year-to-date 2015                                      | 14     | 36.8         | 7                        | 18.4         | 7       | 18.4                     | 3     | 7.9                      | 7     | 18. <del>4</del> | 38    | 373,400              | 405,894               |
| Year-to-date 2014                                      | 3      | 7.0          | 18                       | 41.9         | 9       | 20.9                     | 11    | 25.6                     | 2     | 4.7              | 43    | 400,000              | 402,288               |
| Tache R.M.   |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
| July 2015  | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| July 2014  | 2      | 50.0         | 0                        | 0.0          | 2       | 50.0                     | 0     | 0.0                      | 0     | 0.0              | 4     |                      |                       |
| Year-to-date 2015                                      | 6      | 54.5         | 2                        | 18.2         | 0       | 0.0                      | 0     | 0.0                      | 3     | 27.3             | 11    | 349,900              | 390,536               |
| Year-to-date 2014                                      | 7      | 33.3         | 3                        | 14.3         | 9       | 42.9                     | I     | 4.8                      | I     | 4.8              | 21    | 400,000              | 368,547               |
| West St. Paul R.M.                                     |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
| July 2015  | 0      | 0.0          | 0                        | 0.0          | 0       | 0.0                      | - 1   | 33.3                     | 2     | 66.7             | 3     |                      |                       |
| July 2014  | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| Year-to-date 2015                                      | 0      | 0.0          | 0                        | 0.0          | 0       | 0.0                      | - 1   | 8.3                      | 11    | 91.7             | 12    | 650,000              | 609,150               |
| Year-to-date 2014                                      | 0      | 0.0          | 0                        | 0.0          | 0       | 0.0                      | 0     | 0.0                      | 8     | 100.0            | 8     |                      |                       |
| First Nations  |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
| July 2015  | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| July 2014  | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| Year-to-date 2015                                      | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| Year-to-date 2014                                      | 0      | n/a          | 0                        | n/a          | 0       | n/a                      | 0     | n/a                      | 0     | n/a              | 0     |                      |                       |
| Winnipeg CMA   |        |              |                          |              |         |                          |       |                          |       |                  |       |                      |                       |
| July 2015  | 37     | 24.0         | 29                       | 18.8         | 24      | 15.6                     | 30    | 19.5                     | 34    | 22.1             | 154   | 425,000              | 446,150               |
| July 2014  | 24     | 12.1         | 37                       | 18.6         | 52      | 26.1                     | 48    | 2 <del>4</del> .1        | 38    | 19.1             | 199   | 430,600              | 435,359               |
| Year-to-date 2015                                      | 227    | 23.2         | 222                      | 22.7         | 160     | 16.3                     | 161   | 16.4                     | 209   | 21.3             | 979   | 409,900              | 435,303               |
| Year-to-date 2014                                      | 193    | 18.6         | 185                      | 17.8         | 226     | 21.8                     | 272   | 26.2                     | 163   | 15.7             | 1,039 | 425,000              | 430,427               |

Source: CMHC (Market Absorption Survey)

| Table                    | Table 4.1: Average Price (\$) of Absorbed Single-detached Units  July 2015 |           |          |          |          |          |  |  |  |  |  |  |  |
|--------------------------|--|-----------|----------|----------|----------|----------|--|--|--|--|--|--|--|
| Submarket                | July 2015  | July 2014 | % Change | YTD 2015 | YTD 2014 | % Change |  |  |  |  |  |  |  |
| Winnipeg City            | 440,700  | 430,697   | 2.3      | 431,283  | 426,465  | 1.1      |  |  |  |  |  |  |  |
| East St. Paul R.M.       |  |           | n/a      | 668,674  | 657,321  | 1.7      |  |  |  |  |  |  |  |
| Headingley R.M.          |  |           | n/a      | 613,061  | 543,239  | 12.9     |  |  |  |  |  |  |  |
| MacDonald R.M.           | 383,508  |           | n/a      | 448,860  | 471,948  | -4.9     |  |  |  |  |  |  |  |
| Ritchot R.M.             |  |           | n/a      | 343,701  | 378,409  | -9.2     |  |  |  |  |  |  |  |
| Rosser R.M.              |  |           | n/a      |          |          | n/a      |  |  |  |  |  |  |  |
| St. Clements R.M.        |  |           | n/a      | 357,300  | 222,728  | 60.4     |  |  |  |  |  |  |  |
| St. Francois Xavier R.M. |  |           | n/a      |          |          | n/a      |  |  |  |  |  |  |  |
| Springfield R.M.         |  |           | n/a      | 405,894  | 402,288  | 0.9      |  |  |  |  |  |  |  |
| Tache R.M.               |  |           | n/a      | 390,536  | 368,547  | 6.0      |  |  |  |  |  |  |  |
| West St. Paul R.M.       |  |           | n/a      | 609,150  |          | n/a      |  |  |  |  |  |  |  |
| First Nations            |  |           | n/a      |          |          | n/a      |  |  |  |  |  |  |  |
| Winnipeg CMA             | 446,150  | 435,359   | 2.5      | 435,303  | 430,427  | 1.1      |  |  |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

|      | Table 5: MLS® Residential Activity for Winnipeg |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|------|---|--------------------|---------|----------|------------------------------|--------------------|---------------------------------|-----------------------|---------|--------------------------|--|--|
|      |   |                    |         | Ju       | ly 2015                      |                    |                                 |                       |         |                          |  |  |
|      |   | Number of Sales    | Yr/Yr % | Sales SA | Number of<br>New<br>Listings | New<br>Listings SA | Sales-to-<br>New<br>Listings SA | Average<br>Price (\$) | Yr/Yr % | Average<br>Price (\$) SA |  |  |
| 2014 | January   | 529                | -6.4    | 989      | 1,078                        | 1,475              | 67.1                            | 262,683               | 5.6     | ,                        |  |  |
|      | February  | 643                | 1.9     | 982      | 1,17 <del>4</del>            | 1,567              | 62.7                            | 264,636               | -2.2    |                          |  |  |
|      | March   | 868                | 10.9    | 961      | 1,638                        | 1,633              | 58.8                            | 278,527               | 2.7     |                          |  |  |
|      | April   | 1,169              | -0.8    | 1,014    | 2,068                        | 1,697              | 59.8                            | 278,432               | 3.0     |                          |  |  |
|      | May   | 1, <del>4</del> 88 | 1.8     | 1,037    | 2,477                        | 1,710              | 60.6                            | 287,026               | 4.6     |                          |  |  |
|      | June  | 1,454              | 4.3     | 1,043    | 2,387                        | 1,741              | 59.9                            | 280,112               | 2.2     |                          |  |  |
|      | July  | 1, <del>4</del> 05 | 9.2     | 1,094    | 2,115                        | 1,874              | 58. <del>4</del>                | 268,817               | 2.3     |                          |  |  |
|      | August  | 1,079              | -10.8   | 1,029    | 1,929                        | 1,766              | 58.3                            | 270,246               | 3.3     |                          |  |  |
|      | September                                       | 1,117              | 6.2     | 1,022    | 2,151                        | 1,757              | 58.2                            | 263,859               | 2.9     | . ,                      |  |  |
|      | October   | 1,050              | -6.1    | 1,002    | 1,663                        | 1,744              | 57.5                            | 270,605               | -0.5    |                          |  |  |
|      | November  | 77                 | -4.8    | 1,047    | 1,206                        | 1,844              | 56.8                            | 266,945               | 2.0     | 274,190                  |  |  |
|      | December  | 574                | -4.0    | 927      | 730                          | 1,807              | 51.3                            | 271, <del>4</del> 89  | -9.0    | , , ,                    |  |  |
| 2015 | January   | 554                | 4.7     | 1,052    | 1,366                        | 1,932              | 54.5                            | 261,612               | -0.4    | 271,727                  |  |  |
|      | February  | 624                | -3.0    | 986      | 1,373                        | 1,912              | 51.6                            | 266,837               | 0.8     |                          |  |  |
|      | March   | 957                | 10.3    | 1,037    | 2,179                        | 2,088              | 49.7                            | 281,269               | 1.0     | 274,139                  |  |  |
|      | April   | 1,212              | 3.7     | 1,030    | 2,550                        | 1,974              | 52.2                            | 292,456               | 5.0     |                          |  |  |
|      | May   | 1,404              | -5.6    | 1,049    | 2,484                        | 1,802              | 58.2                            | 287,587               | 0.2     | 274,343                  |  |  |
|      | June  | 1, <del>44</del> 7 | -0.5    | 990      | 2,392                        | 1,715              | 57.7                            | 281,349               | 0.4     | 274,652                  |  |  |
|      | July  | 1,328              | -5.5    | 1,026    | 2,141                        | 1,786              | 57. <del>4</del>                | 281,684               | 4.8     | 283,827                  |  |  |
|      | August  |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|      | September                                       |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|      | October   |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|      | November  |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|      | December  |                    |         |          |                              |                    |                                 |                       |         |                          |  |  |
|      | Q2 2014   | 4,111              | 1.9     |          | 6,932                        |                    |                                 | 282,137               | 3.3     |                          |  |  |
|      | Q2 2014<br>Q2 2015                              | 4.063              | -1.2    |          | 7,426                        |                    |                                 | 286.818               | 1.7     |                          |  |  |
|      | QZ 2013   | 4,063              | -1.2    |          | 7,420                        |                    |                                 | 200,018               | 1./     |                          |  |  |
|      | YTD 2014  | 7,556              | 3.5     |          | 12,937                       |                    |                                 | 276,394               | 2.8     |                          |  |  |
|      | YTD 2015  | 7,526              | -0.4    |          | 14,485                       |                    |                                 | 281,694               | 1.9     |                          |  |  |

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Source: CMHC, adapted from MLS® data supplied by CREA

| Table 6: Economic Indicators  July 2015 |           |                           |                                |      |                             |              |                         |                             |                              |                                    |
|---|-----------|---------------------------|--------------------------------|------|-----------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
|   |           |                           |                                |      |                             |              |                         |                             |                              |                                    |
|   |           | P & I<br>Per<br>\$100,000 | Mortgag<br>(%<br>I Yr.<br>Term |      | Winnipeg<br>CMA<br>2007=100 | 2002<br>=100 | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |
| 2014                                    | January   | 595                       | 3.14                           | 5.24 | 137.2                       | 123.1        | 410                     | 5.9                         | 68.3                         | 802                                |
|   | February  | 595                       | 3.14                           | 5.24 | 137.4                       | 123.9        | 410                     | 5.6                         | 68.1                         | 802                                |
|   | March     | 581                       | 3.14                           | 4.99 | 137.5                       | 124.7        | 409                     | 5.6                         | 67.8                         | 803                                |
|   | April     | 570                       | 3.14                           | 4.79 | 137.8                       | 124.9        | 409                     | 5.7                         | 67.8                         | 806                                |
|   | May       | 570                       | 3.14                           | 4.79 | 137.9                       | 125.8        | 408                     | 5.9                         | 67.6                         | 806                                |
|   | June      | 570                       | 3.14                           | 4.79 | 138.2                       | 125.6        | 409                     | 5.9                         | 67.7                         | 808                                |
|   | July      | 570                       | 3.14                           | 4.79 | 138.2                       | 125.4        | 409                     | 5.8                         | 67.5                         | 813                                |
|   | August    | 570                       | 3.14                           | 4.79 | 138.2                       | 125.2        | 411                     | 5.9                         | 67.8                         | 818                                |
|   | September | 570                       | 3.14                           | 4.79 | 137.7                       | 125.4        | 411                     | 6.1                         | 67.9                         | 826                                |
|   | October   | 570                       | 3.14                           | 4.79 | 137.9                       | 125.3        | 413                     | 6.0                         | 68.1                         | 827                                |
|   | November  | 570                       | 3.14                           | 4.79 | 137.9                       | 125.1        | 415                     | 5.8                         | 68.1                         | 827                                |
|   | December  | 570                       | 3.14                           | 4.79 | 137.9                       | 124.3        | 415                     | 5.7                         | 68.1                         | 823                                |
| 2015                                    | January   | 570                       | 3.14                           | 4.79 | 138.1                       | 124.2        | 416                     | 6.1                         | 68.4                         | 824                                |
|   | February  | 567                       | 2.89                           | 4.74 | 138.2                       | 125.0        | 417                     | 6.2                         | 68.5                         | 825                                |
|   | March     | 567                       | 2.89                           | 4.74 | 138.7                       | 126.5        | 419                     | 6.3                         | 68.9                         | 828                                |
|   | April     | 561                       | 2.89                           | 4.64 | 138.8                       | 126.3        | 422                     | 6.1                         | 69.0                         | 832                                |
|   | May       | 561                       | 2.89                           | 4.64 | 138.9                       | 126.6        | 425                     | 6.1                         | 69.5                         | 835                                |
|   | June      | 561                       | 2.89                           | 4.64 | 139.6                       | 127.0        | 426                     | 6.1                         | 69.6                         | 838                                |
|   | July      | 561                       | 2.89                           | 4.64 |                             | 126.8        | 426                     | 6.0                         | 69.4                         | 841                                |
|   | August    |                           |                                |      |                             |              |                         |                             |                              |                                    |
|   | September |                           |                                |      |                             |              |                         |                             |                              |                                    |
|   | October   |                           |                                |      |                             |              |                         |                             |                              |                                    |
|   | November  |                           |                                |      |                             |              |                         |                             |                              |                                    |
|   | December  |                           |                                |      |                             |              |                         |                             |                              |                                    |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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