

CANADA MORTGAGE AND HOUSING CORPORATION

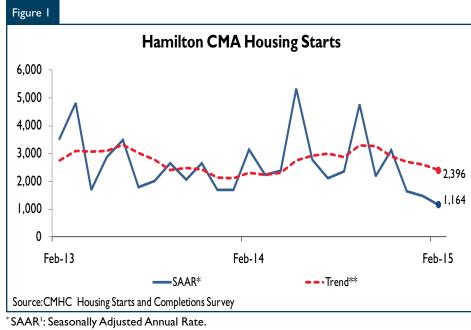
### Date Released: March 2015

## Highlights

- The trend in Hamilton CMA total housing starts was down.
- Weaker multi-unit housing construction continued.
- Brantford CMA total housing starts trend was unchanged.

#### **Table of Contents**

- I Highlights
- 2 Housing Market Overview
- 4 Maps
- 10 Tables



\*\* Trend: Six-month moving average of the SAAR

<sup>1</sup> The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

### SUBSCRIBE NOW!

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at <u>www.cmhc.ca/housingmarketinformation</u>. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.



# Canada

Housing market intelligence you can count on

## Hamilton CMA Total Housing Starts Trending Down

Housing starts in the Hamilton Census Metropolitan Area (CMA) were trending down at 2,396 units in February compared to 2,593 units in January. The trend is a six month moving average of the monthly seasonally adjusted annual rate (SAAR) of housing starts. This month's decline in the trend measure was due to weaker multi-unit housing construction. Single-detached housing starts were stable in February. The limited supply of single-detached homes in established locations in the Greater Toronto Area (GTA) has resulted in higher prices which in turn has encouraged some buyers to move to Hamilton. This migration pattern continued to support single-detached housing construction in Hamilton.

The standalone monthly SAAR of housing starts was 1,164 units in February, down from 1,463 units in January. This month's decline in the SAAR measure of housing starts was mainly due to a particularly cold February. In the coming months, warmer temperatures and a pickup in first-time buyer demand during the busy spring season will help stabilize multi-unit housing construction in Hamilton.

Existing home market sales increased by eight per cent in February compared to January, on a seasonally adjusted basis. The number of sales grew faster than the number of new listings in February, pushing up the sales-to-new-listings ratio to 75 per cent from 70 per cent in January. Despite the hot market conditions, the average existing home price was up by only 0.6 per cent in February compared to January. On a yearover-year basis however, the average

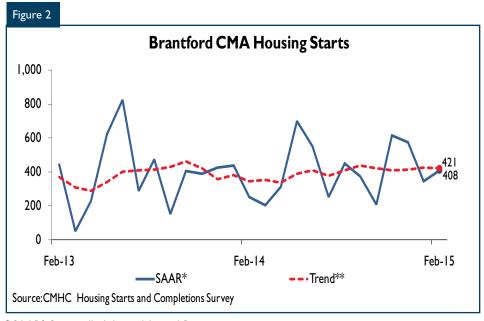
0 Feb-14 Feb-13 SAAR\* Source: CMHC Housing Starts and Completions Survey \* SAAR<sup>1</sup>: Seasonally Adjusted Annual Rate. Trend: Six-month moving average of the SAAR existing home price was up ten per cent in February 2015 compared to the same month a year earlier. Although employment eased in February, this had little impact on either starts or sales. Changes in employment only affect housing demand after a lag of several months, and despite the decline in February, employment remained at a relatively high level after the strong growth

## Brantford CMA Total Housing Starts Trend was Unchanged

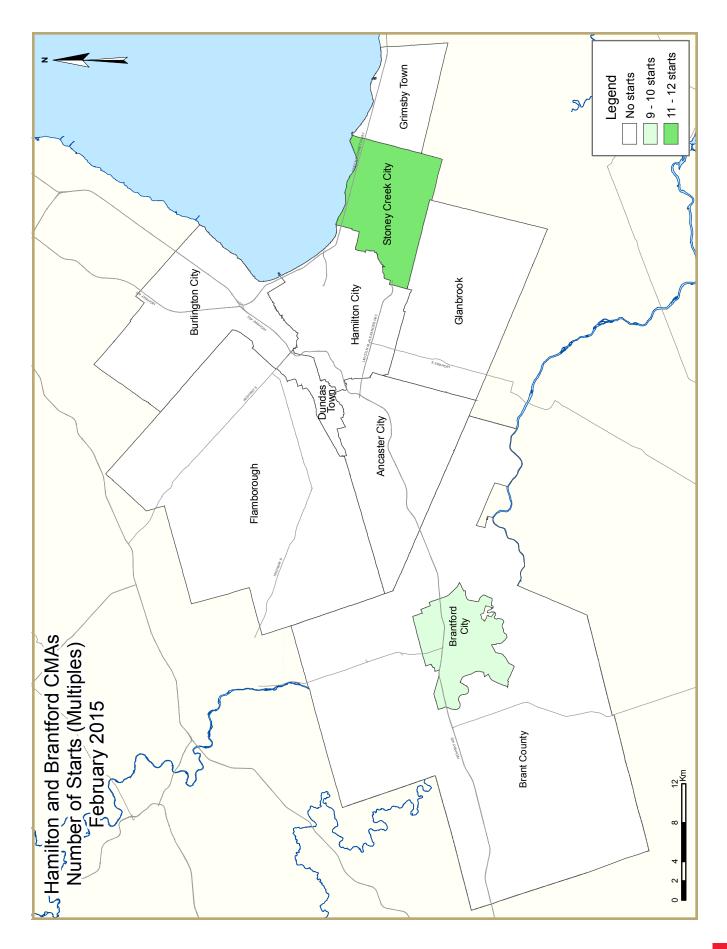
through most of 2014.

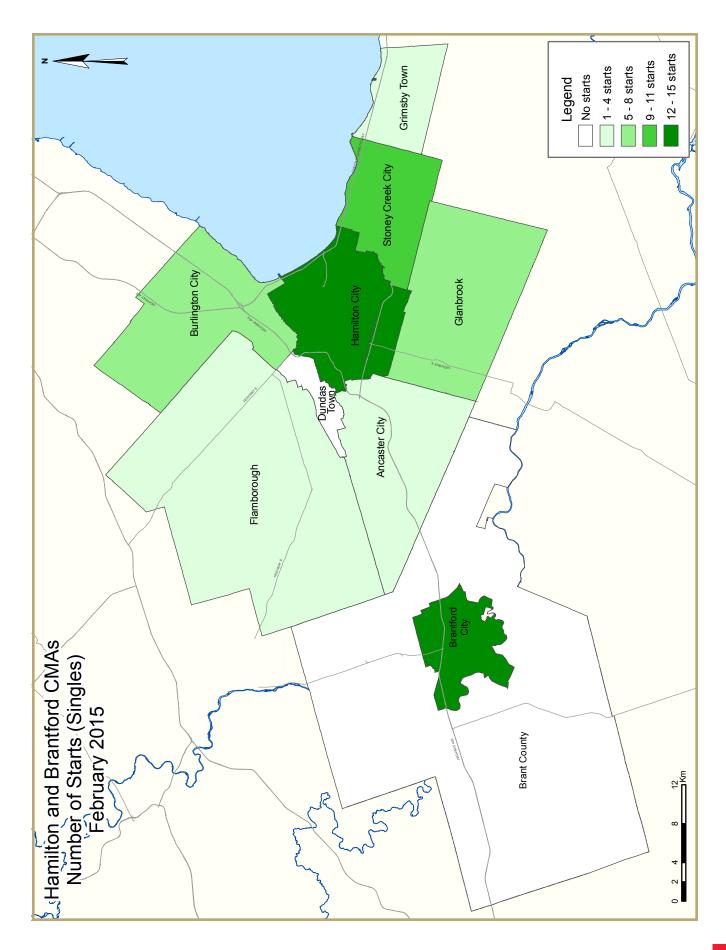
The trend in Brantford CMA total housing starts was practically unchanged in February 2015 compared to the previous month. Single-detached housing starts continued their upward trajectory in February. The similarity in the starts trends in Hamilton and Brantford was due to a similar cause. Move-up buyers coming from more expensive neighbouring municipalities continued to support single-detached housing construction in Brantford. The standalone monthly SAAR of housing starts was 408 units in February, up from 344 units in January.The February increase in the SAAR measure of housing starts reflected a rebound in townhouse construction. Prior to February's increase, townhouse starts had declined for three consecutive months.

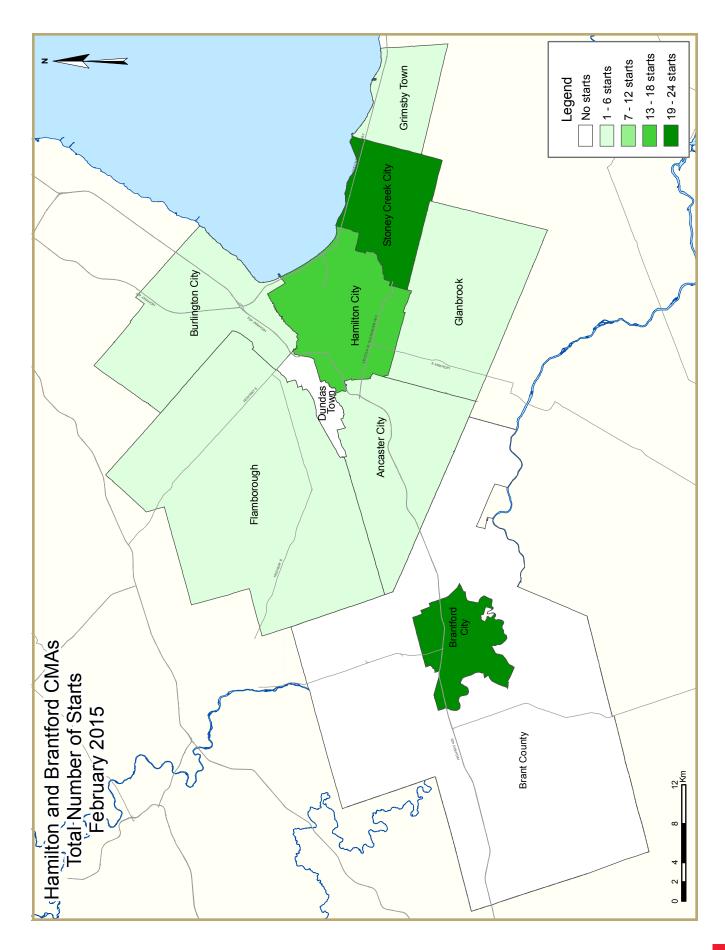
On a seasonally adjusted basis, Brantford's existing home sales decreased by five per cent in February compared to January, according to data from the Brantford Regional Real Estate Association. The February decline was more pronounced in the lower price ranges; an indication there was less first-time buyer demand. The number of new listings outpaced the number of sales in February, pushing down the sales-to-new-listings ratio to 71 per cent from 79 per cent in January. Despite the cooler market conditions, the average existing home price was up eight per cent in February compared to January, on a seasonally adjusted basis. A stronger drop in sales in the lower price ranges automatically leads to an increase in the average price.

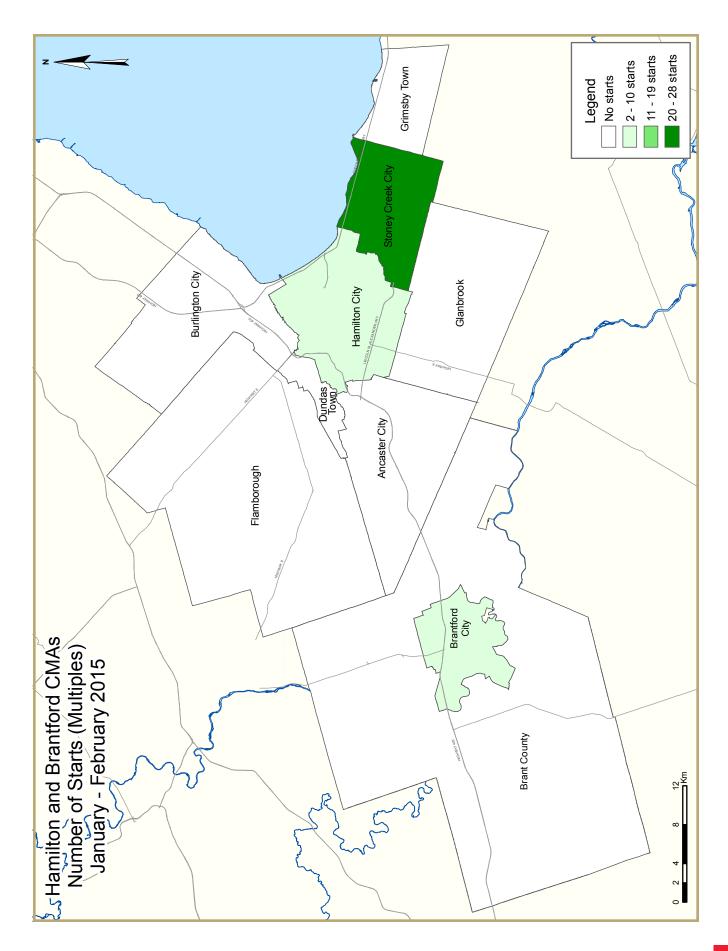


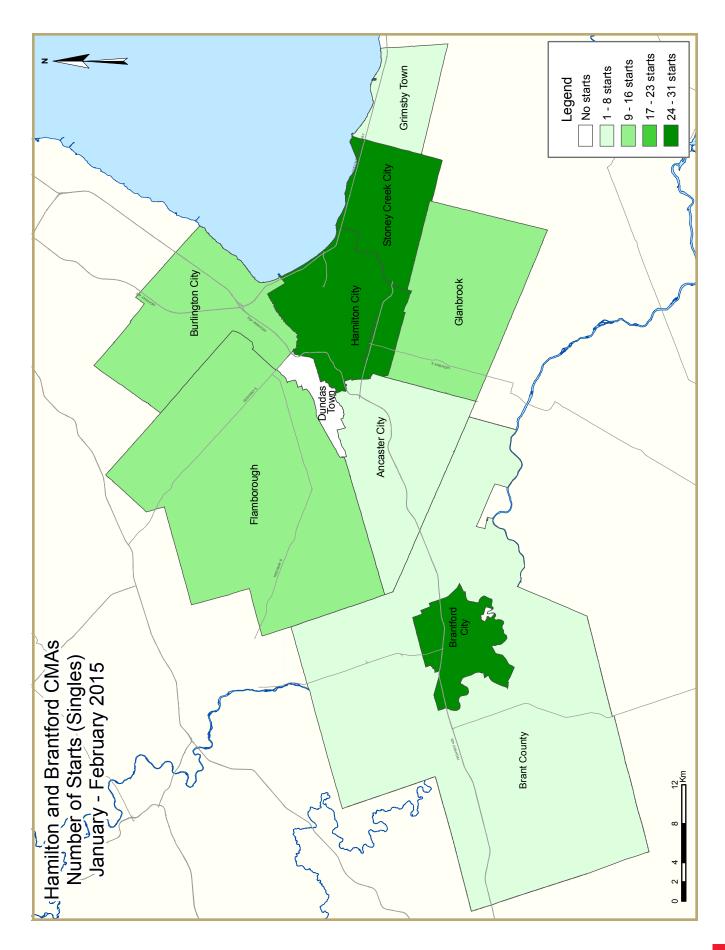
According to Statistics Canada labour force survey data, employment in Brantford was up 2.8 per cent in February compared to January, on a seasonally adjusted basis. The unemployment rate declined to 5.5 per cent, the lowest since December 2013. Strong employment growth will support home sales in the coming months, as changes in employment affect housing demand after a lag of several months.

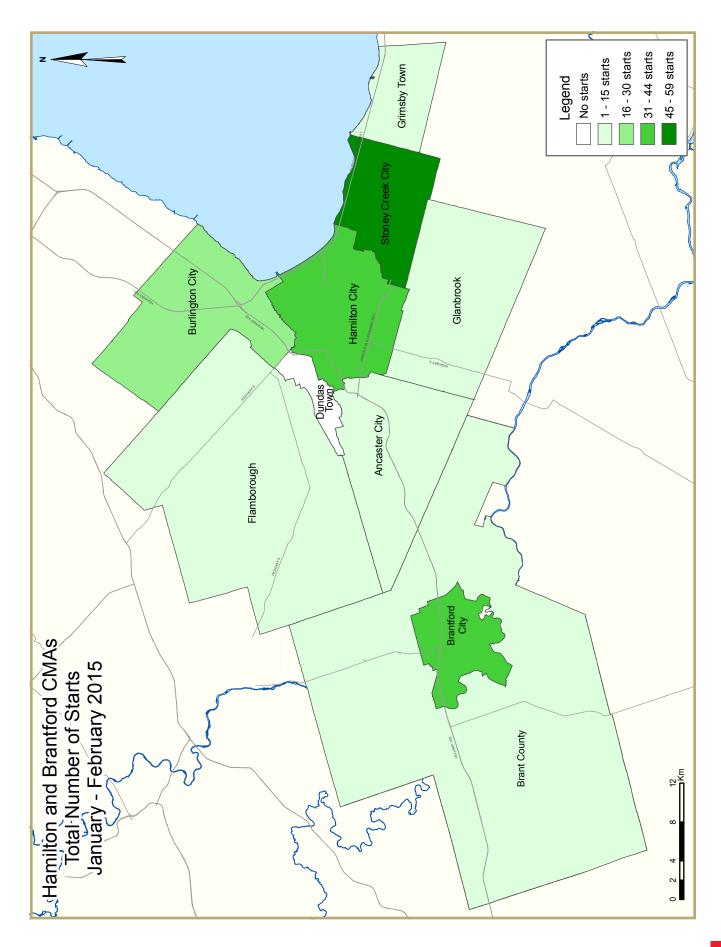












## HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS<sup>®</sup> Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table Ia: Housing Starts (SAAR and Trend) February 2015										
Hamilton CMA <sup>I</sup>	January 2015	February 2015									
Trend <sup>2</sup>	2,593	2,396									
SAAR	1,463	1,164									
	February 2014	February 2015									
Actual											
February - Single-Detached	42	44									
February - Multiples	188	12									
February - Total	230	56									
January to February - Single-Detached	87	108									
January to February - Multiples	249	30									
January to February - Total	336	138									

Table 1b: Housing Starts (SA	AAR and Trend)	
February 201	5	
Brantford CMA <sup>1</sup>	January 2015	February 2015
Trend <sup>2</sup>	427	421
SAAR	344	408
	February 2014	February 2015
Actual		
February - Single-Detached	13	15
February - Multiples	-	9
February - Total	13	24
January to February - Single-Detached	25	30
January to February - Multiples	13	9
January to February - Total	38	39

Source: CMHC

<sup>1</sup> Census Metropolitan Area

 $^{2}$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Detailed data available upon request

Ta	ble I.Ia: H	lousing A	Activity S	umma <mark>ry</mark>	of Hamil	ton CMA			
			February	2015					
			Owne	rship			Dam		
	Freehold			C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
February 2015	44	0	12	0	0	0	0	0	56
February 2014	42	2	64	0	16	33	0	73	230
% Change	4.8	-100.0	-81.3	n/a	-100.0	-100.0	n/a	-100.0	-75.7
Year-to-date 2015	106	2	12	2	14	0	2	0	138
Year-to-date 2014	87	2	113	0	28	33	0	73	336
% Change	21.8	0.0	-89.4	n/a	-50.0	-100.0	n/a	-100.0	-58.9
UNDER CONSTRUCTION									
February 2015	556	86	533	6	164	402	146	396	2,289
February 2014	555	76	380	10	270	706	182	432	2,611
% Change	0.2	13.2	40.3	-40.0	-39.3	-43.1	-19.8	-8.3	-12.3
COMPLETIONS									
February 2015	70	14	63	0	32	99	0	0	278
February 2014	38	8	17	0	16	0	0	0	79
% Change	84.2	75.0	**	n/a	100.0	n/a	n/a	n/a	**
Year-to-date 2015	219	16	97	0	60	138	38	0	568
Year-to-date 2014	152	12	64	0	24	0	0	0	252
% Change	44.1	33.3	51.6	n/a	150.0	n/a	n/a	n/a	125.4
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
February 2015	58	2	25	2	9	17	n/a	n/a	113
February 2014	76	13	3	I	7	0	n/a	n/a	100
% Change	-23.7	-84.6	**	100.0	28.6	n/a	n/a	n/a	13.0
ABSORBED									
February 2015	79	13	51	0	28	87	n/a	n/a	258
February 2014	34	0	17	0	16	0	n/a	n/a	67
% Change	132.4	n/a	200.0	n/a	75.0	n/a	n/a	n/a	**
Year-to-date 2015	224	15	86	0	56	124	n/a	n/a	505
Year-to-date 2014	147	5	64	I	24	0	n/a	n/a	241
% Change	52.4	200.0	34.4	-100.0	133.3	n/a	n/a	n/a	109.5

Tal	ole I.Ib: H	lousing A	Activity S	ummary	of Brantf	ord CMA	<b>\</b>				
			February	2015							
		Ownership Rental									
	Freehold			C	Condominium		Ken	tai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
February 2015	15	0	0	0	9	0	0	0	24		
February 2014	13	0	0	0	0	0	0	0	13		
% Change	15.4	n/a	n/a	n/a	n/a	n/a	n/a	n/a	84.6		
Year-to-date 2015	29	0	0	I	9	0	0	0	39		
Year-to-date 2014	25	0	5	0	0	0	8	0	38		
% Change	16.0	n/a	-100.0	n/a	n/a	n/a	-100.0	n/a	2.6		
UNDER CONSTRUCTION											
February 2015	143	2	3	6	52	0	0	60	266		
February 2014	152	6	24	0	53	0	8	0	243		
% Change	-5.9	-66.7	-87.5	n/a	-1.9	n/a	-100.0	n/a	9.5		
COMPLETIONS											
February 2015	2	0	0	0	0	0	0	0	2		
February 2014	11	2	0	0	9	0	0	0	22		
% Change	-81.8	-100.0	n/a	n/a	-100.0	n/a	n/a	n/a	-90.9		
Year-to-date 2015	30	2	8	0	0	0	3	0	43		
Year-to-date 2014	37	4	10	0	9	0	0	0	60		
% Change	-18.9	-50.0	-20.0	n/a	-100.0	n/a	n/a	n/a	-28.3		
<b>COMPLETED &amp; NOT ABSORB</b>	ED										
February 2015	20	2	0	I	9	0	n/a	n/a	32		
February 2014	19	0	8	0	18	0	n/a	n/a	45		
% Change	5.3	n/a	-100.0	n/a	-50.0	n/a	n/a	n/a	-28.9		
ABSORBED											
February 2015	7	0	0	0	0	0	n/a	n/a	7		
February 2014	12	2	4	0	3	0	n/a	n/a	22		
% Change	-41.7	-100.0	-100.0	n/a	-100.0	n/a	n/a	n/a	-68.2		
Year-to-date 2015	37	0	8	0	I	0	n/a	n/a	49		
Year-to-date 2014	44	4	18	0	5	0	n/a	n/a	72		
% Change	-15.9	-100.0	-55.6	n/a	-80.0	n/a	n/a	n/a	-31.9		

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
			February	2015					
			Owne						
		Freehold	Owne		Condominium		Ren		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and	Apt. & Other	Total*
			& Other		Semi	Other	Row	Other	
STARTS									
City of Hamilton									
February 2015	35	0	12	0	0	0	0	0	47
February 2014	36	2	50	0	16	0	0	73	177
Former Hamilton City									
February 2015	15	0	0	0	0	0	0	0	15
February 2014	10	0	33	0	0	0	0	73	116
Stoney Creek City									
February 2015	H	0	12	0	0	0	0	0	23
February 2014	4	0	0	0	0	0	0	0	4
Ancaster City									
February 2015	2	0	0	0	0	0	0	0	2
February 2014	11	0	0	0	0	0	0	0	11
Dundas Town									
February 2015	0	0	0	0	0	0	0	0	0
February 2014	0	0	0	0	0	0	0	0	0
Flamborough									
February 2015	1	0	0	0	0	0	0	0	1
February 2014	3	0	4	0	16	0	0	0	23
Glanbrook									
February 2015	6	0	0	0	0	0	0	0	6
February 2014	8	2	13	0	0	0	0	0	23
City of Burlington		_			•		U	Ŭ	10
February 2015	6	0	0	0	0	0	0	0	6
February 2014	4	0	0	0	0	0	0	0	4
Grimsby		Ū	Ŭ	U	U	v	U	Ŭ	
February 2015	3	0	0	0	0	0	0	0	3
February 2014	2	0	14	0	0	33	0	0	49
Hamilton CMA		U		U	U	55	U	U	17
February 2015	44	0	12	0	0	0	0	0	56
February 2014	42	2		0		33		73	
	72	2	FO	U	10	55	0	/ 3	230
Brant County									
February 2015	0	0	0	0	0	0	0	0	0
February 2015	6	0		0		0		0	6
Brantford City	0	0	U	U	U	0	U	U	0
February 2015	15	0	0	0	9	0	0	0	24
	7	0				0		0	24
February 2014	/	0	U	0	U	0	U	U	/
Brantford CMA		^		-	0	^	0		~ ~ ~
February 2015	15	0		0		0		0	24
February 2014	13	0	0	0	0	0	0	0	13

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
			February	2015					
			Owne						
		Freehold	Owne	•	Condominium		Ren		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION							Row		
City of Hamilton									
February 2015	385	82	423	0	109	245	146	122	1,512
February 2014	450	62	282	2	166	237	182	125	1,506
Former Hamilton City									,
February 2015	86	50	9	0	0	181	132	122	580
February 2014	116	28	74	0	32	195	168	123	736
Stoney Creek City									
February 2015	127	28	181	0	50	64	14	0	464
February 2014	51	26	34	0	4	0	14	0	139
Ancaster City				-					
February 2015	47	0	36	0	0	0	0	0	83
February 2014	104	0	18	2	0	39	0	0	163
Dundas Town		Ū	10	-	0		U	, i i i i i i i i i i i i i i i i i i i	100
February 2015	2	0	0	0	0	0	0	0	2
February 2014	6	0	0	0	0	0	0	0	- 6
Flamborough	U	U	Ū	U	Ű	Ū	U	Ű	J
February 2015	67	4	82	0	3	0	0	0	156
February 2014	53	6	28	0	40	3	0	2	130
Glanbrook	55	J	20	U	10	J	U	-	132
February 2015	56	0	115	0	56	0	0	0	227
February 2014	120	2	128	0	80	0	0	0	330
City of Burlington	120	L	120	U	00	U	U	U	550
February 2015	109	4	32	0	52	124	0	270	591
February 2014	84	14	14	0	53	436	0	307	908
Grimsby	70	TI	<b>T</b>	U		50	U	307	700
February 2015	62	0	78	6	3	33	0	4	186
February 2014	21	0	84	8	51	33	0	0	197
Hamilton CMA	21	Ū	U I	U	51	55	U	Ű	177
February 2015	556	86	533	6	164	402	146	396	2,289
February 2014	555	76	380	10	270	706		432	2,611
	555	/0	500	10	270	700	102	152	2,011
Brant County									
February 2015	35	2	0	6	4	0	0	0	47
February 2014	58	2		0	14	0		0	77
Brantford City	50	2	3	U	F1	U	U	U	
February 2015	108	0	3	0	48	0	0	60	219
February 2014	94	4		0	39	0		0	166
Brantford CMA	74	7	21	U	37	U	0	U	100
February 2015	143	2	3	6	52	0	0	60	266
February 2015 February 2014	143	6		6		0		0	266
redruary 2014	152	6	24	0	53	0	8	U	243

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
			February	2015					
			Owne						
		Freehold	Owne	•	Condominium		Ren		
	Single	Single Semi Row, Apt. & Other		Single Row and Semi		Apt. & Other	Single, Semi, and	Apt. & Other	Total*
			a Other		Jenn	Oulei	Row	Other	
COMPLETIONS									
City of Hamilton									
February 2015	59	14	12	0	32	99	0	0	216
February 2014	36	8	11	0	10	0	0	0	65
Former Hamilton City									
February 2015	17	4	0	0	14	99	0	0	134
February 2014	10	0	0	0	0	0	0	0	10
Stoney Creek City									
February 2015	24	10	8	0	18	0	0	0	60
February 2014	2	8	0	0	0	0	0	0	10
Ancaster City									
February 2015	6	0	0	0	0	0	0	0	6
February 2014	16	0	0	0	0	0	0	0	16
Dundas Town									
February 2015	1	0	0	0	0	0	0	0	I
February 2014	1	0	0	0	0	0	0	0	I
Flamborough									
February 2015	5	0	0	0	0	0	0	0	5
February 2014	2	0	0	0	0	0	0	0	2
Glanbrook									
February 2015	6	0	4	0	0	0	0	0	10
February 2014	5	0	11	0	10	0	0	0	26
City of Burlington									
February 2015	4	0	4	0	0	0	0	0	8
February 2014	0	0	6	0	6	0	0	0	12
Grimsby									
February 2015	7	0	47	0	0	0	0	0	54
February 2014	2	0	0	0	0	0	0	0	2
Hamilton CMA									
February 2015	70	14	63	0	32	99	0	0	278
February 2014	38	8	17	0	16	0	0	0	79
Brant County									
February 2015	1	0	0	0	0	0	0	0	I
February 2014	1	0		0	0	0		0	I
Brantford City									
February 2015	1	0	0	0	0	0	0	0	I
February 2014	10	2		0		0		0	21
Brantford CMA			-						
February 2015	2	0	0	0	0	0	0	0	2
February 2014		2		0		0		0	22

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
			February	2015					
			Owne						
		Freehold	Owne	•	Condominium		Ren		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and	Apt. & Other	Total*
COMPLETED & NOT ABSO	RBED						Row		
City of Hamilton									
February 2015	46	2	11	0	9	17	n/a	n/a	85
February 2014	59	13	3	0	5	0	n/a	n/a	80
Former Hamilton City	57	15	5	U	J	U	11/4	11/4	00
February 2015	7	2	1	0	4	12	n/a	n/a	26
February 2014	9	0	1	0	+ 0	0	n/a		10
	7	0	1	U	0	U	n/a	n/a	10
Stoney Creek City		0		0	0	0			
February 2015	6	0	5	0	0	0	n/a	n/a	11
February 2014	21	13	1	0	0	0	n/a	n/a	35
Ancaster City							·		
February 2015	10	0	4	0	0	2	n/a	n/a	16
February 2014	15	0	0	0	0	0	n/a	n/a	15
Dundas Town									
February 2015	0	0	0	0	0	0	n/a	n/a	0
February 2014	0	0	0	0	0	0	n/a	n/a	0
Flamborough									
February 2015	4	0	0	0	0	3	n/a	n/a	7
February 2014	2	0	1	0	0	0	n/a	n/a	3
Glanbrook									
February 2015	19	0	1	0	5	0	n/a	n/a	25
February 2014	12	0	0	0	5	0	n/a	n/a	17
City of Burlington									
February 2015	6	0	3	0	0	0	n/a	n/a	9
February 2014	9	0	0	0	2	0	n/a	n/a	11
Grimsby									
February 2015	6	0	11	2	0	0	n/a	n/a	19
February 2014	8	0	0	I	0	0	n/a	n/a	9
Hamilton CMA									
February 2015	58	2	25	2	9	17	n/a	n/a	113
February 2014	76	13		I		0		n/a	100
Brant County	_								
February 2015	7	0	0	1	1	0	n/a	nla	٥
February 2015 February 2014	6	0		0	1	0	n/a n/a	n/a n/a	9 7
Brantford City	0	U	U	U	1	U	n/a	n/a	/
	12	_		^	~				22
February 2015	13	2		0	8	0	n/a	n/a	23
February 2014	13	0	8	0	17	0	n/a	n/a	38
Brantford CMA		-							
February 2015	20	2			9	0		n/a	32
February 2014	19	0	8	0	18	0	n/a	n/a	45

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
			February	2015					
			Owner						
		Freehold		•	Condominium		Ren		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED							KOW		
City of Hamilton									
February 2015	64	13	7	0	28	87	n/a	n/a	199
February 2014	34	0	11	0	10	0	n/a	n/a	55
Former Hamilton City									
February 2015	17	3	0	0	10	87	n/a	n/a	117
February 2014	11	0	0	0	0	0	n/a	n/a	11
Stoney Creek City			-		-				
February 2015	25	10	3	0	18	0	n/a	n/a	56
February 2014	0	0	0	0	0	0	n/a	n/a	0
Ancaster City	-	-	-	-	-	-			-
February 2015	9	0	0	0	0	0	n/a	n/a	9
February 2014	16	0	0	0	0	0	n/a	n/a	16
Dundas Town		-	-	-	-				
February 2015	1	0	0	0	0	0	n/a	n/a	1
February 2014		0	0	0	0	0	n/a	n/a	
Flamborough		Ū	Ū	J	U		in a	11/4	
February 2015	6	0	0	0	0	0	n/a	n/a	6
February 2014	2	0	0	0	0	0	n/a	n/a	2
Glanbrook	-	Ū			Ū		n/u	11/4	-
February 2015	6	0	4	0	0	0	n/a	n/a	10
February 2014	4	0		0	10	0	n/a	n/a	25
City of Burlington		U		U	10	Ū	11/4	11/4	23
February 2015	5	0		0	0	0	n/a	n/a	6
February 2014	0	0	6	0	6	0	n/a	n/a	12
Grimsby	0	U	U	U	U	U	11/4	11/4	12
February 2015	10	0	43	0	0	0	n/a	n/a	53
February 2014	0	0		0	0	0	n/a	n/a	0
Hamilton CMA	0	U	U	U	U	U	11/4	11/4	0
February 2015	79	13	51	0	28	87	n/a	n/a	258
February 2014	34	0		0		0		n/a	67
	т	U	17	U	10	U	11/4	11/4	07
Brant County									
February 2015	4	0	0	0	0	0	n/a	n/a	4
February 2014	· ·	0		0		0		n/a	i
Brantford City		U	J	U	J	Ū	in a	11/ a	1
February 2015	3	0	0	0	0	0	n/a	n/a	3
February 2013		2		0		0		n/a	20
Brantford CMA		2	T	U	3	U	11/d	11/4	20
February 2015	7	0	0	0	0	0	n/a	n/a	7
February 2015 February 2014	12	2		0		0		n/a n/a	21
I COI UAI Y ZUIT	12	7	4	0	3	0	11/a	11/a	21

Ta	able 1.3a:	History o	of Housin	g Starts o	of Hamilt	on CMA			
			2005 - 2	2014					
			Owne	ership			Dere	6-1	
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
2014	1,143	110	825	10	240	378	0	126	2,832
% Change	-0.6	12.2	91.9	11.1	-22.6	11.5	-100.0	-64.9	4.5
2013	1,150	98	430	9	310	339	14	359	2,709
% Change	-16.9	6.5	-30.4	80.0	-10.4	-10.8	-82.1	**	-8.8
2012	I,384	92	618	5	346	380	78	66	2,969
% Change	2.1	**	33.2	-64.3	64.0	47.3	n/a	-49.6	20.6
2011	1,356	28	464	14	211	258	0	131	2,462
% Change	-22.3	-88.4	-37.6	100.0	9.9	-40.7	-100.0	-32.8	-30.9
2010	1,746	242	743	7	192	435	2	195	3,562
% Change	95.7	86.2	**	16.7	-25.9	**	n/a	-26. l	91.5
2009	892	130	218	6	259	90	0	264	I,860
% Change	-46.5	12.1	-63.4	-25.0	-59.8	-81.9	n/a	n/a	-47.3
2008	1,667	116	595	8	645	498	0	0	3,529
% Change	-5.3	26.1	44.8	n/a	25.7	**	n/a	-100.0	17.5
2007	1,761	92	411	0	513	88	0	139	3,004
% Change	2.1	-25.8	-30.6	-100.0	41.7	-6.4	-100.0	13.9	-1.3
2006	1,725	124	592	16	362	94	8	122	3,043
% Change	16.2	-35.4	31.0	-5.9	-23.5	-64.0	-91.0	-30.7	-3.2
2005	I,485	192	452	17	473	261	89	176	3,145

Т	able 1.3b:	History o			of Brantfo	ord CMA			
			2005 - 2	2014					
			Owne	ership			Ren	4.4	
		Freehold		(	Condominium	l .	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row		Total*
2014	263	2	16	15	52	0	8	60	416
% Change	0.8	-80.0	-80.7	n/a	23.8	n/a	n/a	n/a	5.1
2013	261	10	83	0	42	0	0	0	396
% Change	-8.7	-16.7	23.9	n/a	27.3	n/a	-100.0	n/a	-1.5
2012	286	12	67	0	33	0	4	0	402
% Change	23.8	200.0	59.5	n/a	-59.3	n/a	-55.6	-100.0	-6.1
2011	231	4	42	0	81	0	9	61	428
% Change	-17.2	-60.0	-48.1	-100.0	30.6	-100.0	n/a	-7.6	-15.1
2010	279	10	81	I	62	5	0	66	504
% Change	8.6	-28.6	**	0.0	106.7	n/a	n/a	**	59.0
2009	257	14	12	I	30	0	0	3	317
% Change	-8.2	**	-76.0	-66.7	-49.2	-100.0	-100.0	-62.5	-26.6
2008	280	4	50	3	59	21	7	8	432
% Change	-39.9	-75.0	92.3	n/a	-27.2	n/a	n/a	n/a	-26.7
2007	466	16	26	0	81	0	0	0	589
% Change	30.5	**	n/a	n/a	72.3	n/a	n/a	-100.0	44.0
2006	357	2	0	0	47	0	0	3	409
% Change	11.6	0.0	-100.0	-100.0	-59.8	n/a	-100.0	-94.8	-23.4
2005	320	2	10	11	117	0	13	58	534

	Table 2	: Starts	by Sub	market	and by	Dwelli	ng Type	1				
	February 2015											
	Sir	ngle	Se	mi	Ro	w	Apt. &	Other	Total			
Submarket	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	% Change	
Hamilton CMA	44	42	0	2	12	80	0	106	56	230	-75.7	
City of Hamilton	35	36	0	2	12	66	0	73	47	177	-73.4	
Former Hamilton City	15	10	0	0	0	33	0	73	15	116	-87.1	
Stoney Creek City	11	4	0	0	12	0	0	0	23	4	**	
Ancaster City	2	11	0	0	0	0	0	0	2	П	-81.8	
Dundas Town	0	0	0	0	0	0	0	0	0	0	n/a	
Flamborough	I	3	0	0	0	20	0	0	1	23	-95.7	
Glanbrook	6	8	0	2	0	13	0	0	6	23	-73.9	
City of Burlington	6	4	0	0	0	0	0	0	6	4	50.0	
Grimsby	3	2	0	0	0	14	0	33	3	49	-93.9	
Brantford CMA	15	13	0	0	9	0	0	0	24	13	84.6	
Brant County	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	n/a	
Brantford City	15	7	0	0	9	0	0	0	24	7	**	

٦	able 2.	l: Starts	s by Sut	omarke	t and by	v Dwelli	ng Type	e					
January - February 2015													
	Sin	gle	Sei	mi	Ro	w	Apt. & Other						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	Change		
Hamilton CMA	108	87	4	2	26	141	0	106	138	336	-58.9		
City of Hamilton	87	79	4	2	26	121	0	73	117	275	-57.5		
Former Hamilton City	31	29	2	0	0	51	0	73	33	153	-78.4		
Stoney Creek City	31	9	2	0	26	0	0	0	59	9	**		
Ancaster City	7	22	0	0	0	0	0	0	7	22	-68.2		
Dundas Town	0	0	0	0	0	0	0	0	0	0	n/a		
Flamborough	9	6	0	0	0	44	0	0	9	50	-82.0		
Glanbrook	9	13	0	2	0	26	0	0	9	41	-78.0		
City of Burlington	16	4	0	0	0	0	0	0	16	4	**		
Grimsby	5	4	0	0	0	20	0	33	5	57	-91.2		
Brantford CMA	30	25	0	0	9	13	0	0	39	38	2.6		
Brant County	1	n/a	0	n/a	0	n/a	0	n/a	I	n/a	n/a		
Brantford City	29	14	0	0	9	13	0	0	38	27	40.7		

Table 2.	Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market												
		Fe	bruary 20	15									
		Ro	w			Apt. &	Other						
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental						
	Feb 2015	Feb 2014	Feb 2015 Feb 2014		Feb 2015	Feb 2014	Feb 2015	Feb 2014					
Hamilton CMA	12	80	0	0	0	33	0	73					
City of Hamilton	12	66	0	0	0	0	0	73					
Former Hamilton City	0	33	0	0	0	0	0	73					
Stoney Creek City	12	0	0	0	0	0	0	(					
Ancaster City	0	0	0	0	0	0	0	(					
Dundas Town	0	0	0	0	0	0	0	(					
Flamborough	0	20	0	0	0	0	0	(					
Glanbrook	0	13	0	0	0	0	0	(					
City of Burlington	0	0	0	0	0	0	0	(					
Grimsby	0	14	0	0	0	33	0	(					
Brantford CMA	9	9 0		0	0	0	0	(					
Brant County	0	n/a	0	n/a	0	n/a	0	n/a					
Brantford City	9	0	0	0	0	0	0	C					

Table 2.3	: Starts by Su		by Dwelli y - Februa		nd by Inter	nded Mark	æt			
		Ro	w		Apt. & Other					
Submarket	Freeho Condoi		Rei	ntal	Freeho Condor		Rental			
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014		
Hamilton CMA	26	4	0	0	0	33	0	73		
City of Hamilton	26	121	0	0	0	0	0	73		
Former Hamilton City	0	0 51		0	0	0	0	73		
Stoney Creek City	26	0	0	0	0	0	0	0		
Ancaster City	0	0	0	0	0	0	0	0		
Dundas Town	0	0	0	0	0	0	0	0		
Flamborough	0	44	0	0	0	0	0	0		
Glanbrook	0	26	0	0	0	0	0	0		
City of Burlington	0	0	0	0	0	0	0	0		
Grimsby	0	20	0	0	0	33	0	0		
Brantford CMA	9	5	0	8	0	0	0	0		
Brant County	0	0 n/a		n/a	a 0 n/a		0	n/a		
Brantford City	9	5	0	8	0	0	0	0		

т	Table 2.4: Starts by Submarket and by Intended Market												
February 2015													
	Free	hold	Condor	minium	Ren	Ital	Tot	al*					
Submarket	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014					
Hamilton CMA	56	108	0	49	0	73	56	230					
City of Hamilton	47	88	0	16	0	73	47	177					
Former Hamilton City	15	43	0	0	0	73	15	116					
Stoney Creek City	23	4	0	0	0	0	23	4					
Ancaster City	2	11	0	0	0	0	2	11					
Dundas Town	0	0	0	0	0	0	0	0					
Flamborough	1	7	0	16	0	0	1	23					
Glanbrook	6	23	0	0	0	0	6	23					
City of Burlington	6	4	0	0	0	0	6	4					
Grimsby	3	16	0	33	0	0	3	49					
Brantford CMA	15	13	9	0	0	0	24	13					
Brant County	0	0 n/a		n/a	0	n/a	0	n/a					
Brantford City	15	7	9	0	0	0	24	7					

Ta	Table 2.5: Starts by Submarket and by Intended Market												
January - February 2015													
Submarket	Free	hold	Condo	ninium	Rer	ntal	Tot	al*					
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014					
Hamilton CMA	120	202	16	61	2	73	138	336					
City of Hamilton	101	174	14	28	2	73	117	275					
Former Hamilton City	31	80	0 0 0		2	73	33	153					
Stoney Creek City	45	45 9		0	0	0	59	9					
Ancaster City	7	22	0	0	0	0	7	22					
Dundas Town	0	0	0	0	0	0	0	0					
Flamborough	9	22	0	28	0	0	9	50					
Glanbrook	9	41	0	0	0	0	9	41					
City of Burlington	16	4	0	0	0	0	16	4					
Grimsby	, 8					0	5	57					
Brantford CMA	29	29 30		0	0	8	39	38					
Brant County	0	0 n/a		l n/a		n/a	I	n/a					
Brantford City	29	19	9	0	0	8	38	27					

	Table 3: Completions by Submarket and by Dwelling Type												
February 2015													
	Sir	Single		emi	Row		Apt. & Other		Total				
Submarket	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	% Change		
Hamilton CMA	70	38	14	8	95	33	99	0	278	79	**		
City of Hamilton	59	36	14	8	44	21	99	0	216	65	**		
Former Hamilton City	17	10	4	0	14	0	99	0	134	10	**		
Stoney Creek City	24	2	10	8	26	0	0	0	60	10	**		
Ancaster City	6	16	0	0	0	0	0	0	6	16	-62.5		
Dundas Town	1	l	0	0	0	0	0	0	1	1	0.0		
Flamborough	5	2	0	0	0	0	0	0	5	2	150.0		
Glanbrook	6	5	0	0	4	21	0	0	10	26	-61.5		
City of Burlington	4	0	0	0	4	12	0	0	8	12	-33.3		
Grimsby	7	2	0	0	47	0	0	0	54	2	**		
Brantford CMA	2	П	0	2	0	9	0	0	2	22	-90.9		
Brant County	1	n/a	0	n/a	0	n/a	0	n/a	1	n/a	n/a		
Brantford City	1	10	0	2	0	9	0	0	- I	21	-95.2		

Tabl	Table 3.1: Completions by Submarket and by Dwelling Type												
January - February 2015													
	Sin	gle	Sei	ni	Ro	w	Apt. &	Other		Total			
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	% Change		
Hamilton CMA	219	152	18	12	193	88	138	0	568	252	125.4		
City of Hamilton	191	141	18	12	96	68	138	0	443	221	100.5		
Former Hamilton City	41	34	6	4	57	6	99	0	203	44	**		
Stoney Creek City	67	20	12	8	26	0	0	0	105	28	**		
Ancaster City	31	56	0	0	6	20	39	0	76	76	0.0		
Dundas Town	1	I	0	0	0	0	0	0	I	I	0.0		
Flamborough	24	2	0	0	3	0	0	0	27	2	**		
Glanbrook	27	28	0	0	4	42	0	0	31	70	-55.7		
City of Burlington	15	7	0	0	22	20	0	0	37	27	37.0		
Grimsby	13	4	0	0	75	0	0	0	88	4	**		
Brantford CMA	30	37	2	4	11	19	0	0	43	60	-28.3		
Brant County	16	n/a	0	n/a	0	n/a	0	n/a	16	n/a	n/a		
Brantford City	14	18	2	4	11	19	0	0	27	41	-34.1		

Table 3.2: C	Completions by	y Submarl	cet, by Dw	elling Typ	e and by l	ntended M	larket	
		F€	bruary 20	15				
		Ro	w			Apt. &	Other	
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental	
	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014
Hamilton CMA	95	33	0	0	99	0	0	
City of Hamilton	44	21	0	0	99	0	0	
Former Hamilton City	14	0	0	0	99	0	0	(
Stoney Creek City	26	0	0	0	0	0	0	(
Ancaster City	0	0	0	0	0	0	0	
Dundas Town	0	0	0	0	0	0	0	
Flamborough	0	0	0	0	0	0	0	(
Glanbrook	4	21	0	0	0	0	0	(
City of Burlington	4	12	0	0	0	0	0	(
Grimsby	47	0	0	0	0	0	0	(
Brantford CMA	0	9	0	0	0	0	0	(
Brant County	0	n/a	0	n/a	0	n/a	0	n/a
Brantford City	0	9	0	0	0	0	0	(

Table 3.3: Cor	npletions by		ket, by Dw y - Februa		e and by l	ntended M	larket					
		Ro	bw.		Apt. & Other							
Submarket	Freeho Condor		Rer	ntal	Freeho Condoi		Rental					
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014				
Hamilton CMA	157	88	36	0	138	0	0	0				
City of Hamilton	60											
Former Hamilton City	21	6	36	0	99	0	0	0				
Stoney Creek City	26	0	0	0	0	0	0	0				
Ancaster City	6	20	0	0	39	0	0	0				
Dundas Town	0	0	0	0	0	0	0	0				
Flamborough	3	0	0	0	0	0	0	0				
Glanbrook	4	42	0	0	0	0	0	0				
City of Burlington	22	20	0	0	0	0	0	0				
Grimsby	75	0	0	0	0	0	0	0				
Brantford CMA	8	19	3	0	0	0	0	0				
Brant County	0	n/a	a 0 n/a		0	n/a	0	n/a				
Brantford City	8	19	3	0	0	0	0	0				

Tab	Table 3.4: Completions by Submarket and by Intended Market February 2015													
	Free	hold	Condor	minium	Ren	ital	Tot	al*						
Submarket	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014	Feb 2015	Feb 2014						
Hamilton CMA	147	63	131	16	0	0	278	79						
City of Hamilton 85 55 131 10 0 0														
Former Hamilton City	21	10	113	0	0	0	134	10						
Stoney Creek City	42	42 10		0	0	0	60	10						
Ancaster City	6	16	0	0	0	0	6	16						
Dundas Town	1	1	0	0	0	0	1	I						
Flamborough	5	2	0	0	0	0	5	2						
Glanbrook	10	16	0	10	0	0	10	26						
City of Burlington	8	6	0	6	0	0	8	12						
Grimsby	54	2	0	0	0	0	54	2						
Brantford CMA	2		0	9	0	0	2	22						
Brant County	I	l n/a		0 n/a		n/a	I	n/a						
Brantford City	1	12	0	9	0	0	I	21						

Table	Table 3.5: Completions by Submarket and by Intended Market January - February 2015												
Submarket	Free		Condo	-	Rer	ntal	Tot	al*					
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014					
Hamilton CMA	332	332 228		24	38	0	568	252					
City of Hamilton	235	211	170	10	38	0	443	221					
Former Hamilton City	52	44	113	0	38	0	203	44					
Stoney Creek City	87	28	18	0	0	0	105	28					
Ancaster City	37	76	39	0	0	0	76	76					
Dundas Town	1	I	0	0	0	0	1	L					
Flamborough	27	2	0	0	0	0	27	2					
Glanbrook	31	60	0	10	0	0	31	70					
City of Burlington	25	13	12	14	0	0	37	27					
Grimsby	72	4	16	0	0	0	88	4					
Brantford CMA	40	40 51		9	3	0	43	60					
Brant County	16	16 n/a		n/a	0	n/a	16	n/a					
Brantford City	24	32	0	9	3	0	27	41					

	Tab	ne 4a:	Absor		Ŭ	Detach		ts by	Price I	tange			
						ary 20	Τ5						
						Ranges							
Submarket	< \$35	0,000	\$350, \$399		\$400, \$449	,000 - 9,999	\$450, \$499		\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)			(1)
City of Hamilton													
February 2015	3	4.8	10	16.1	5	8.1	16	25.8	28	45.2	62	489,900	529,321
February 2014	2	5.9	5	14.7	4	11.8	7	20.6	16	47. I	34	487,000	501,455
Year-to-date 2015	18	9.6	36	19.1	11	5.9	42	22.3	81	43.I	188	489,900	505,985
Year-to-date 2014	20	14.3	21	15.0	23	16.4	28	20.0	48	34.3	140	462,900	485,980
Former Hamilton City													
February 2015	1	5.9	I	5.9	5	29.4	8	47.I	2	11.8	17	459,000	453,629
February 2014	0	0.0	4	36.4	I	9.1	I	9.1	5	45.5	11	465,000	476,273
Year-to-date 2015	1	2.8	6	16.7	5	13.9	16	44.4	8	22.2	36	468,350	463,467
Year-to-date 2014	1	3.1	8	25.0	9	28.1	4	12.5	10	31.3	32	430,695	481,439
Stoney Creek City												,	
February 2015	0	0.0	4	16.0	0	0.0	4	16.0	17	68.0	25	529,000	567,220
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2015	4	6.0	10	14.9	3	4.5	11	16.4	39	58.2	67	529,000	536,268
Year-to-date 2013	8	40.0	4	20.0	5	25.0	2	10.0		5.0	20	374,900	381,315
Ancaster City	U	10.0	1	20.0	J	25.0	2	10.0		5.0	20	57 1,700	501,515
February 2015	1	12.5	0	0.0	0	0.0	I	12.5	6	75.0	8		
February 2014	0	0.0	0	0.0	3	18.8	5	31.3	8	50.0	16	494,500	501,350
Year-to-date 2015	3	8.6	0	0.0	3 	2.9	8	22.9	23	65.7	35	530,000	613,812
Year-to-date 2015		0.0 1.8	4	7.3	6	10.9	ہ 14	22.9	30	54.5	55	507,900	548,423
Dundas Town	- 1	1.0	7	7.3	0	10.9	14	25.5	30	54.5		507,900	540,425
	0	0.0	0	0.0	0	0.0		100.0	0	0.0			
February 2015	0	0.0	0		0	0.0		100.0	0		1		
February 2014	0	0.0	0	0.0	0	0.0	0	0.0		100.0	1		
Year-to-date 2015	0	0.0	0	0.0	0	0.0	1	100.0		0.0	1		
Year-to-date 2014	0	0.0	0	0.0	0	0.0	0	0.0	1	100.0	1		
Flamborough													
February 2015	1	16.7	4	66.7	0	0.0	0	0.0	1	16.7	6		
February 2014	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2015	5	20.8	13	54.2	0	0.0	I	4.2	5	20.8	24	369,450	407,965
Year-to-date 2014	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Glanbrook													
February 2015	0				0						5		
February 2014	2	50.0	I	25.0	0	0.0	I	25.0	0	0.0	4		
Year-to-date 2015	5	20.0	7	28.0	2	8.0	5	20.0	6	24.0	25	400,204	429,834
Year-to-date 2014	10	33.3	5	16.7	3	10.0	8	26.7	4	13.3	30	414,950	417,118
City of Burlington													
February 2015	0	0.0	0	0.0	0	0.0	0	0.0	5	100.0	5		
February 2014	0	n/a	0	n/a	0	n/a	0	n/a		n/a	0		
Year-to-date 2015	0	0.0	0	0.0	0	0.0	0	0.0	16	100.0	16	1,450,000	1,548,124
Year-to-date 2014	0	0.0	I	14.3	0		0	0.0		85.7	7		
Grimsby													
February 2015	3	30.0	I	10.0	5	50.0	1	10.0	0	0.0	10	409.500	378,989
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2015	7	38.9	5	27.8	5	27.8	1	5.6	0	0.0	18	369,250	369,711
Year-to-date 2014	0		0	27.0 n/a	0		0			0.0 n/a			307,711

Table 4a: Absorbed Single-Detached Units by Price Range February 2015													
Submarket					Price F	Ranges							
	< \$350,000		\$350,000 - \$399,999		\$400,000 - \$449,999		\$450,000 - \$499,999		\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Thee (\$	Thee (\$)
Hamilton CMA													
February 2015	6	7.8	П	14.3	10	13.0	17	22.1	33	42.9	77	489,000	581,400
February 2014	2	5.9	5	14.7	4	11.8	7	20.6	16	47.I	34	487,000	501,455
Year-to-date 2015	25	11.3	41	18.5	16	7.2	43	19.4	97	43.7	222	489,800	570,044
Year-to-date 2014	20	13.6	22	15.0	23	15.6	28	19.0	54	36.7	147	469,000	521,416

	Tab	le 4b: /	Absort	oed Sir	ngle-D	etache	d Uni	ts by F	rice R	ange			
February 2015													
		Price Ranges											
Submarket	< \$350,000		\$350,000 - \$399,999		\$400,000 - \$449,999		\$450,000 - \$499,999		\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)			. που (ψ)
Brant County													
February 2015	0	0.0	I	25.0	0	0.0	I	25.0	2	50.0	4		
February 2014	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Year-to-date 2015	4	19.0	2	9.5	2	9.5	2	9.5	11	52.4	21	529,900	483,086
Year-to-date 2014	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Brantford City													
February 2015	0	0.0	I	33.3	I	33.3	I	33.3	0	0.0	3		
February 2014	9	81.8	I	9.1	L	9.1	0	0.0	0	0.0	11	326,900	314,070
Year-to-date 2015	9	56.3	4	25.0	I	6.3	2	12.5	0	0.0	16	331,495	348,470
Year-to-date 2014	17	68.0	6	24.0	2	8.0	0	0.0	0	0.0	25	339,990	317,250
Brantford CMA							_						
February 2015	0	0.0	2	28.6	I	14.3	2	28.6	2	28.6	7		
February 2014	9	75.0	I	8.3	I	8.3	0	0.0	I	8.3	12	334,445	331,648
Year-to-date 2015	13	35.1	6	16.2	3	8.1	4	10.8	11	29.7	37	399,000	424,874
Year-to-date 2014	18	40.9	8	18.2	2	4.5	2	4.5	14	31.8	44	385,000	421,706

Tab	Table 4.1: Average Price (\$) of Absorbed Single-detached Units										
February 2015											
Submarket	Feb 2015	Feb 2014	% Change	YTD 2015	YTD 2014	% Change					
Hamilton CMA	581,400	501,455	15.9	570,044	521,416	9.3					
City of Hamilton	529,321	501,455	5.6	505,985	485,980	4.1					
Former Hamilton City	453,629	476,273	-4.8	463,467	481,439	-3.7					
Stoney Creek City	567,220		n/a	536,268	381,315	40.6					
Ancaster City		501,350	n/a	613,812	548,423	11.9					
Dundas Town			n/a			n/a					
Flamborough			n/a	407,965		n/a					
Glanbrook			n/a	429,834	417,118	3.0					
City of Burlington			n/a	1,548,124		n/a					
Grimsby	378,989		n/a	369,711		n/a					
Brantford CMA		331,648	n/a	424,874	421,706	0.8					
Brant County		n/a	n/a	483,086	n/a	n/a					
Brantford City		314,070	n/a	348,470	317,250	9.8					

		Tat	ole 5a: ML			-	lamilton			
				Febr	uary 2015	5				
		Number of Sales <sup>1</sup>	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2014	January	742	3.2	1,108	1,349	1,555	71.3	386,451	10.4	395,530
	February	922	1.1	1,071	1,306	١,506	71.1	398,239	6.1	392,760
	March	1,215	8.4	1,133	1,731	١,523	74.4	410,553	5.8	403,992
	April	1,427	-2.0	1,149	2,089	1,641	70.0	414,736	9.3	399,262
	May	1,605	4.2	1,230	2,309	1,730	71.1	406,007	-2.6	394,000
	June	1,525	16.1	1,230	2,077	۱,698	72.4	409,195	4.8	401,202
	July	1,496	20.9	1,266	1,808	1,655	76.5	412,694	7.7	410,200
	August	1,164	1.1	1,224	1,447	1,628	75.2	397,938	5.8	404,566
	September	1,227	6.3	1,234	1,881	1,614	76.5	411,699	5.4	412,157
	October	1,208	4.4	1,210	1,669	1,682	71.9	420,565	9.4	421,127
	November	1,051	2.8	1,281	1,155	1,620	79.1	398,590	8.0	404,823
	December	742	7.7	1,189	604	١,575	75.5	387,922	4.6	414,972
2015	January	685	-7.7	1,104	1,328	1,565	70.5	417,700	8.1	427,753
	February	1,041	12.9	1,193	1,339	1,582	75.4	437,386	9.8	430,483
	March									
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									
	QI 2014	2,879	4.6		4,386			400,398	7.1	
	QI 2015	N/A			N/A			N/A		
	YTD 2014	1,664	2.0		2,655			392,983	7.9	
	YTD 2015	1,726	3.7		2,667			429,574	9.3	

 $\ensuremath{\mathsf{MLS}}\xspace^{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>I</sup>Source: CREA

<sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

		Tab	ole 5b: ML			-	rantford			
				Febr	uary 2015	5				
		Number of Sales <sup>1</sup>	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2014	January	97	-17.8	145	193	221	65.6	245,837	-10.4	245,837
	February	110	-30.4	125	166	206	60.7	254,870	5.3	254,87
	March	161	-6.9	151	249	235	64.3	275,975	7.1	275,97
	April	168	-21.1	156	297	245	63.7	277,189	2.4	277,18
	May	218	-7.6	178	323	254	70.1	276,995	5.3	276,99
	June	244	-0.4	196	278	246	79.7	254,012	-3.0	254,012
	July	247	35.0	217	318	264	82.2	286,415	14.3	286,41
	August	193	12.2	192	261	275	69.8	264,296	-4.5	264,296
	September	190	9.8	179	270	233	76.8	262,552	1.3	262,552
	October	178	3.5	178	237	240	74.2	299,147	9.7	299,147
	November	162	6.6	188	182	239	78.7	267,339	-1.8	267,339
	December	107	8.1	170	90	206	82.5	265,594	-9.2	265,594
2015	January	113	16.5	177	186	222	79.7	263,357	7.1	263,357
	February	151	37.3	168	191	236	71.2	285,191	11.9	285,19
	March									
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									
	QI 2014	368	-18.0		608			261,723	2.0	
	QI 2015	N/A			N/A			N/A		
	YTD 2014	207	-25.0		359			250,638	-2.1	
	YTD 2015	264	27.5		377			275,845	10.1	

 $\ensuremath{\mathsf{MLS}}\xspace^{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>I</sup>Source: CREA

<sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

			Т	able 6	a: Econom	ic Indica	tors					
					February 2	2015						
		Inter	est Rates		NHPI, Total,	CPI, 2002	Hamilton Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		Hamilton CMA 2007=100	=100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2014	January	595	3.14	5.24		123.3	374.7	6.1	63.I	904		
	February	595	3.14	5.24	110.0	124.6	378.9	6.0	63.6	896		
	March	581	3.14	4.99	110.1	125.1	381.5	5.8	63.9	910		
	April	570	3.14	4.79	110.3	125.9	382.9	6.1	64.3	920		
	May	570	3.14	4.79	110.6	126.5	381.3	6.3	64. I	935		
	June	570	3.14	4.79	111.3	126.9	381.8	6.5	64.3	942		
	July	570	3.14	4.79	111.5	126.5	383.8	6.4	64.4	950		
	August	570	3.14	4.79	111.8	126.5	385.8	6.1	64.6	949		
	September	570	3.14	4.79	112.0	126.7	386.0	5.9	64.3	948		
	October	570	3.14	4.79	112.4	126.8	385.2	5.4	63.9	930		
	November	570	3.14	4.79	112.9	126.3	383.8	5.3	63.5	919		
	December	570	3.14	4.79	113.4	125.4	380.4	5.4	63.0	911		
2015	January	570	3.14	4.79	113.5	125.3	379	5.7	62.9	914		
	February	567	2.89	4.74		126.2	377.1	5.6	62.5	917		
	March											
	April											
	May											
	June											
	July											
	August											
	September											
	October											
	November											
	December											

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

			т	able 6l	b: Econom	ic Indica	tors					
					February 2	2015						
		Inter	est Rates		CMA (Ontar 2007=100		Brantford Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term			=100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2014	January	595	3.14	5.24	117.5	123.3	67.7	5.8	65.0	829		
	February	595	3.14	5.24	117.9	124.6	67.2	7.1	65.3	835		
	March	581	3.14	4.99	117.9	125.1	68.0	7.5	66.3	830		
	April	570	3.14	4.79	118.4	125.9	68.6	7.3	66.8	831		
	May	570	3.14	4.79	118.4	126.5	69.3	7.1	67.3	836		
	June	570	3.14	4.79	118.8	126.9	69.0	6.5	66.5	851		
	July	570	3.14	4.79	118.7	126.5	68.8	6.3	66. I	856		
	August	570	3.14	4.79	9.	126.5	68.2	6.2	65.4	872		
	September	570	3.14	4.79	119.3	126.7	67.7	6.9	65.5	888		
	October	570	3.14	4.79	119.4	126.8	67.8	6.9	65.4	898		
	November	570	3.14	4.79	119.6	126.3	68.7	6.5	66.0	887		
	December	570	3.14	4.79	119.8	125.4	69.6	6.2	66.7	876		
2015	January	570	3.14	4.79	119.7	125.3	71	6.0	67.5	858		
	February	567	2.89	4.74		126.2	72.7	5.5	69.0	856		
	March											
	April											
	May											
	June											
	July											
	August											
	September											
	October											
	November											
	December											

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "**dwelling unit**", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

## CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable housing solutions that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at <u>www.cmhc.ca</u> or follow us on <u>Twitter</u>, <u>YouTube</u> and <u>Flickr</u>.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274.

Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to <u>www.cmhc.ca/housingmarketinformation</u>

For more information on MAC and the wealth of housing market information available to you, visit us today at <u>www.cmhc.ca/housingmarketinformation</u>

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2015 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at chic@cmhc.ca; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

# Housing market intelligence you can count on

#### FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Condominium Owners Report
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

#### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

## HOUSING MARKET INFORMATION PORTAL

The housing data you want, the way you want it

Information in one central location.

Neighbourhood level data. CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis Future-oriented information about local, regional and national housing trends.
- Statistics and Data Information on current housing market activities – starts, rents, vacancy rates and much more.

cmhc.ca/hmiportal

Quick and easy access.