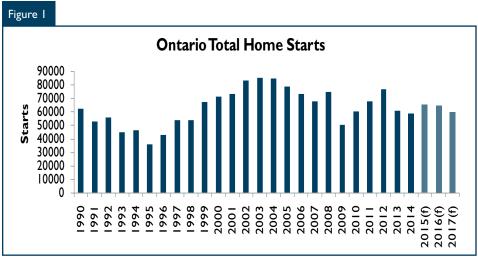
# HOUSING MARKET INFORMATION HOUSING MARKET OUTLOOK

## Ontario Region Highlights

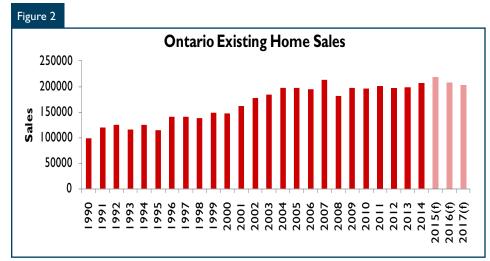


CANADA MORTGAGE AND HOUSING CORPORATION

#### Date Released: Fourth Quarter 2015



Source: CMHC forecasts.



Source: CREA (MLS®), CMHC (f=forecasts)
MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>1</sup> The outlook is subject to uncertainty. Although point forecasts are presented in this publication, CMHC also presents forecast ranges and risks where appropriate. The forecasts and historical data included in this document reflect information available as of September 28, 2015.

## Resale

- Ontario sales will range between 193,000 and 225,000 units in 2016 before easing and ranging between 175,000 and 220,000 units in 2017.
- Demand for resale homes will hold up better versus new construction demand over the forecast horizon.
- The rising cost of housing will support demand for less expensive resale homes.
- Ontario existing home sales could be closer to the higher end of range if employment grows faster than expected and/or if rates remain lower longer.
- Alternatively, sales could be closer to the lower end of the range if mortgage carrying costs accelerate faster than expected.



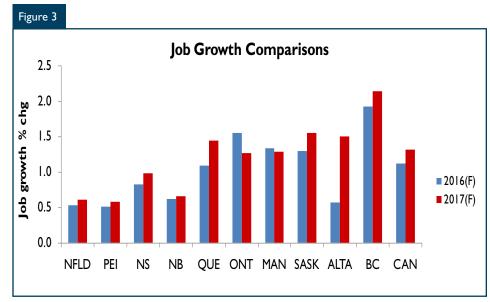


### **Resale Prices**

- Ontario home prices will grow at a slower rate over the forecast period ranging between \$435,900 and \$513,500 in 2016 and \$410,000 and \$551,200 in 2017. Growth in home prices will slow thanks to more balanced market conditions.
- As demand shifts to less expensive housing, the price gap between single detached and high density housing will narrow.
- There is a risk that Ontario home prices could be closer to the higher end of the range should demand for single detached housing remain strong.

## **Housing Starts**

- Total home starts will range between 61,000 to 70,500 units in 2016 and 50,000 to 68,000 units in 2017.
- Below average job growth, low in-migration in recent years and above average inventory accumulation will keep housing construction below long run potential levels.
- Less expensive row and apartment construction will grow faster over the forecast horizon.
- Following pickup in singles starts in 2015, demand for single detached homes will slow as mortgage carrying costs continue to rise.
- Housing starts could be near higher end of the range if job and resale markets strengthen above forecast.
- Housing starts could be near lower end of the range if affordability declines faster and/or if apartment



Source: Statistics Canada and CMHC forecast (f)

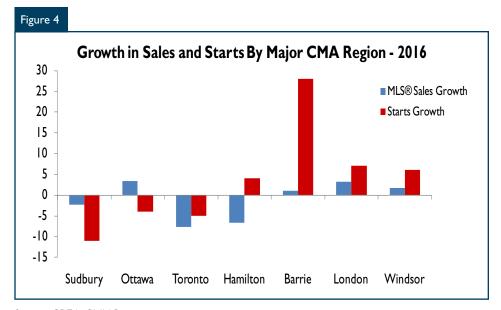
inventories climb well above historical norms.

## **Economic Forecasts**

- Ontario's economy will gain momentum over the forecast horizon but job growth will not match its pre-recession level.
- A rotation of demand away from domestic to international goods

should gather strength over the forecast horizon.

- A gradually improving US economy, a low Canadian dollar and low energy prices are expected to support Ontario's export and business investment sector.
- Ontario economic sectors better positioned to support growing US business and consumer



Source: CREA, CMHC

spending should register stronger employment gains. This would include machinery manufacturing, automotive, tourism related and residential building material industries.

 Lift to Ontario employment from US growth may be below historical norms due to global competition, rising productivity and capacity constraints.

## **Housing Forecasts By Ontario Region**

- Fewer employment opportunities in public administration and natural resource sectors will dampen housing activity in eastern and northern Ontario housing markets respectively.
- South western Ontario markets such as London and Windsor will outperform over forecast horizon thanks to high affordability and improving economic conditions.
- Single family housing in less expensive markets bordering the GTA which include Barrie, Hamilton, Durham and

Peterborough regions will benefit most from rising Toronto home prices.

 Demand for less expensive multiunit ownership and rental housing will grow faster, particularly in Ontario's most expensive ownership markets.

## Mortgage Rate Outlook

# Mortgage rates are expected to begin to rise moderately from current levels late in 2016

Mortgage rates are expected to continue trending close to current levels, supporting housing demand. However, consistent with the view of Canadian economic forecasters, CMHC expects interest rates to begin to rise moderately from current levels late in 2016, contributing to a modest slowdown in housing markets.

According to CMHC's base case scenario for 2015, the one-year mortgage rate is expected to be in the 2.60 to 3.30 per cent range, while the

five-year rate is forecast to be within the 4.10 to 5.20 per cent range. For 2016, the one-year mortgage rate is expected to be in the 3.00 to 3.80 per cent range, while the five-year rate is forecast to be within the 4.70 to 6.00 per cent range. For 2017, the one-year mortgage rate is expected to be in the 3.90 to 4.80 per cent range, while the five-year rate is forecast to be within the 5.10 to 6.50 per cent range.

|        | Mortgage rates      |              |  |  |  |  |  |  |  |  |
|--------|---------------------|--------------|--|--|--|--|--|--|--|--|
|        | Q3 2015             | 2.90         |  |  |  |  |  |  |  |  |
|        | Change from Q3 2014 | -0.24        |  |  |  |  |  |  |  |  |
| l Year | 2014                | 3.14         |  |  |  |  |  |  |  |  |
| i rear | 2015 (F)            | 2.60 to 3.30 |  |  |  |  |  |  |  |  |
|        | 2016 (F)            | 3.00 to 3.80 |  |  |  |  |  |  |  |  |
|        | 2017 (F)            | 3.90 to 4.80 |  |  |  |  |  |  |  |  |
|        | Q3 2015             | 4.65         |  |  |  |  |  |  |  |  |
|        | Change from Q3 2014 | -0.14        |  |  |  |  |  |  |  |  |
| 5 Year | 2014                | 4.88         |  |  |  |  |  |  |  |  |
| Jiear  | 2015 (F)            | 4.10 to 5.20 |  |  |  |  |  |  |  |  |
|        | 2016 (F)            | 4.70 to 6.00 |  |  |  |  |  |  |  |  |
|        | 2017 (F)            | 5.10 to 6.50 |  |  |  |  |  |  |  |  |

Source: Bank of Canada, CMHC Forecast NOTE: Mortgage rate forecast is based on Q3 2015 data

|                        | Ontario Region Economic and Housing Indicators |                          |                          |                                       |          |                 |                               |                    |               |                               |  |  |  |
|------------------------|--|--------------------------|--------------------------|---------------------------------------|----------|-----------------|-------------------------------|--------------------|---------------|-------------------------------|--|--|--|
|                        |  | La                       | bour <b>M</b> ark        | et                                    |          |                 | Но                            | using <b>M</b> arl | arket         |                               |  |  |  |
|                        |  | Emp.<br>Growth<br>SA (%) | Unemp.<br>Rate SA<br>(%) | Average<br>Weekly<br>Earnings<br>(\$) |          | Total<br>Starts | Single-<br>Detached<br>Starts | Multiple<br>Starts | MLS®<br>Sales | MLS®<br>Average<br>Price (\$) |  |  |  |
|                        | Q2 2015  | 0.8                      | 7.7                      | 979.72                                | Q2 2015  | 252             | 200                           | 52                 | 1,814         | 374,855                       |  |  |  |
| Barrie <sup>2</sup>    | Q2 2014  | -0.8                     | 6.3                      | 847.14                                | Q2 2014  | 271             | 234                           | 37                 | 1,605         | 343,194                       |  |  |  |
|                        | Change <sup>I</sup>                            | 1.6                      | 1.4                      | 15.7%                                 | % Change | -7.0            | -14.5                         | 40.5               | 13.0          | 9.2                           |  |  |  |
|                        | Q2 2015  | -1.9                     | 6.0                      | 862.75                                | Q2 2015  | 145             | 69                            | 76                 | 753           | 305,888                       |  |  |  |
| Brantford <sup>2</sup> | Q2 2014  | 0.7                      | 6.4                      | 850.76                                | Q2 2014  | 145             | 79                            | 66                 | 630           | 268,145                       |  |  |  |
|                        | Change <sup>I</sup>                            | -2.6                     | -0.4                     | 1.4%                                  | % Change | 0.0             | -12.7                         | 15.2               | 19.5          | 14.1                          |  |  |  |
| <b>C</b>               | Q2 2015  | 3.4                      | 7.1                      | 926.09                                | Q2 2015  | 59              | 33                            | 26                 | 733           | 245,522                       |  |  |  |
| Greater<br>Sudbury     | Q2 2014  | -1.3                     | 7.0                      | 912.55                                | Q2 2014  | 56              | 48                            | 8                  | 656           | 259,077                       |  |  |  |
| Sudbury                | Change 1                                       | 4.7                      | 0.1                      | 1.5%                                  | % Change | 5.4             | -31.3                         | 225.0              | 11.7          | -5.2                          |  |  |  |
|                        | Q2 2015  | 14.7                     | 3.8                      | 1,002.18                              | Q2 2015  | 305             | 124                           | 181                | 1,170         | 384,579                       |  |  |  |
| Guelph <sup>2</sup>    | Q2 2014  | -4.0                     | 7.6                      | 881.59                                | Q2 2014  | 155             | 69                            | 86                 | 1,053         | 367,726                       |  |  |  |
|                        | Change <sup>I</sup>                            | 18.8                     | -3.8                     | 13.7%                                 | % Change | 96.8            | 79.7                          | 110.5              | 11.1          | 4.6                           |  |  |  |
|                        | Q2 2015  | 1.5                      | 5.2                      | 927.96                                | Q2 2015  | 604             | 416                           | 188                | 5,379         | 448,400                       |  |  |  |
| Hamilton               | Q2 2014  | 1.2                      | 6.5                      | 941.75                                | Q2 2014  | 958             | 380                           | 578                | 4,557         | 409,808                       |  |  |  |
|                        | Change <sup>I</sup>                            | 0.2                      | -1.3                     | -1.5%                                 | % Change | -37.0           | 9.5                           | -67.5              | 18.0          | 9.4                           |  |  |  |
|                        | Q2 2015  | -0.4                     | 6.8                      | 891.84                                | Q2 2015  | 236             | 81                            | 155                | 1,126         | 301,650                       |  |  |  |
| Kingston               | Q2 2014  | 3.0                      | 6.4                      | 873.89                                | Q2 2014  | 241             | 82                            | 159                | 1,053         | 291,781                       |  |  |  |
|                        | Change <sup>I</sup>                            | -3.4                     | 0.4                      | 2.1%                                  | % Change | -2.1            | -1.2                          | -2.5               | 6.9           | 3.4                           |  |  |  |
|                        | Q2 2015  | -1.8                     | 5.5                      | 890.30                                | Q2 2015  | 753             | 278                           | 475                | 1,911         | 353,275                       |  |  |  |
| Kitchener              | Q2 2014  | 1.4                      | 6.6                      | 902.16                                | Q2 2014  | 1,196           | 204                           | 992                | 1,724         | 346,662                       |  |  |  |
|                        | Change <sup>I</sup>                            | -3.2                     | -1.1                     | -1.3%                                 | % Change | -37.0           | 36.3                          | -52.1              | 10.8          | 1.9                           |  |  |  |
|                        | Q2 2015  | 2.4                      | 5.9                      | 869.70                                | Q2 2015  | 744             | 318                           | 426                | 3,194         | 271,186                       |  |  |  |
| London                 | Q2 2014  | 1.0                      | 7.4                      | 870.79                                | Q2 2014  | 631             | 322                           | 309                | 2,863         | 258,321                       |  |  |  |
|                        | Change <sup>I</sup>                            | 1.5                      | -1.5                     | -0.1%                                 | % Change | 17.9            | -1.2                          | 37.9               | 11.6          | 5.0                           |  |  |  |
|                        | Q2 2015  | -2.6                     | 7.5                      | 1,004.91                              | Q2 2015  | 685             | 548                           | 137                | 3,925         | 445,108                       |  |  |  |
| Oshawa                 | Q2 2014  | 3.0                      | 6.7                      | 957.05                                | Q2 2014  | 523             | 310                           | 213                | 3,467         | 389,077                       |  |  |  |
|                        | Change 1                                       | -5.6                     | 0.8                      | 5.0%                                  | % Change | 31.0            | 76.8                          | -35.7              | 13.2          | 14.4                          |  |  |  |

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<sup>1</sup> Changes to the Unemployment Rate and Employment Growth represent the absolute difference between current rates and the rates for the same period in the previous year.

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted Labour Force Survey data is not available for Barrie, Brantford, Guelph and Peterborough, therefore, raw data was used. Source: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

|                           | Ontario Region Economic and Housing Indicators |                          |                          |                                       |          |                 |                               |                    |               |                               |  |  |
|---------------------------|--|--------------------------|--------------------------|---------------------------------------|----------|-----------------|-------------------------------|--------------------|---------------|-------------------------------|--|--|
|                           |  | La                       | bour Mar                 | ket                                   |          |                 | Но                            | using Mar          | ket           |                               |  |  |
|                           |  | Emp.<br>Growth<br>SA (%) | Unemp.<br>Rate SA<br>(%) | Average<br>Weekly<br>Earnings<br>(\$) |          | Total<br>Starts | Single-<br>Detached<br>Starts | Multiple<br>Starts | MLS®<br>Sales | MLS®<br>Average<br>Price (\$) |  |  |
|                           | Q2 2015  | 0.3                      | 6.1                      | 1,039.68                              | Q2 2015  | 1,568           | 473                           | 1,095              | 5,233         | 384,444                       |  |  |
| Ottawa                    | Q2 2014  | 2.3                      | 6.9                      | 1,070.67                              | Q2 2014  | 1,744           | 571                           | 1,173              | 4,908         | 374,482                       |  |  |
|                           | Change <sup>I</sup>                            | -2.0                     | -0.8                     | -2.9%                                 | % Change | -10.1           | -17.2                         | -6.6               | 6.6           | 2.7                           |  |  |
|                           | Q2 2015  | 6.6                      | 7.6                      | 836.79                                | Q2 2015  | 97              | 91                            | 6                  | 1,014         | 311,679                       |  |  |
| Peterborough <sup>2</sup> | Q2 2014  | 7.4                      | 9.2                      | 811.31                                | Q2 2014  | 79              | 71                            | 8                  | 848           | 290,021                       |  |  |
|                           | Change <sup>I</sup>                            | -0.9                     | -1.6                     | 3.1%                                  | % Change | 22.8            | 28.2                          | -25.0              | 19.6          | 7.5                           |  |  |
| St. Catharian             | Q2 2015  | 3.3                      | 6.0                      | 808.94                                | Q2 2015  | 379             | 227                           | 152                | 2,174         | 273,274                       |  |  |
| Niagara                   | Q2 2014  | 0.1                      | 7.7                      | 793.60                                | Q2 2014  | 336             | 192                           | 144                | 1,787         | 251,672                       |  |  |
|                           | Change <sup>I</sup>                            | 3.3                      | -1.7                     | 1.9%                                  | % Change | 12.8            | 18.2                          | 5.6                | 21.7          | 8.6                           |  |  |
|                           | Q2 2015  | -3.4                     | 5.1                      | 885.22                                | Q2 2015  | 66              | 51                            | 15                 | 463           | 238,778                       |  |  |
| Thunder Bay               | Q2 2014  | -0.6                     | 5.1                      | 853.67                                | Q2 2014  | 63              | 41                            | 22                 | 425           | 227,521                       |  |  |
|                           | Change <sup>l</sup>                            | -2.7                     | 0.0                      | 3.7%                                  | % Change | 4.8             | 24.4                          | -0.3               | 8.9           | 4.9                           |  |  |
|                           | Q2 2015  | 2.2                      | 6.9                      | 953.65                                | Q2 2015  | 10,987          | 2,973                         | 8,014              | 35,001        | 641,617                       |  |  |
| Toronto                   | Q2 2014  | 0.1                      | 7.9                      | 909.43                                | Q2 2014  | 8,558           | 2,551                         | 6,007              | 30,965        | 577,571                       |  |  |
|                           | Change <sup>I</sup>                            | 2.1                      | -1.0                     | 4.9%                                  | % Change | 28.4            | 16.5                          | 33.4               | 13.0          | 11.1                          |  |  |
|                           | Q2 2015  | 8.1                      | 8.9                      | 884.43                                | Q2 2015  | 282             | 230                           | 52                 | 1,905         | 198,113                       |  |  |
| Windsor                   | Q2 2014  | -2.7                     | 9.3                      | 843.81                                | Q2 2014  | 219             | 154                           | 65                 | 1,589         | 189,311                       |  |  |
|                           | Change <sup>I</sup>                            | 10.8                     | -0.4                     | 4.8%                                  | % Change | 28.8            | 49.4                          | -20.0              | 19.9          | 4.6                           |  |  |
|                           | June 15  | 1.3                      | 6.5                      | 932.85                                | Q2 2015  | 18,479          | 7,052                         | 11,427             | 75,892        | 481,463                       |  |  |
| Ontario                   | June 14  | 0.3                      | 7.3                      | 903.06                                | Q2 2014  | 17,039          | 6,801                         | 10,238             | 66,979        | 444,139                       |  |  |
| É                         | Change <sup>I</sup>                            | 1.0                      | -0.8                     | 3.3%                                  | % Change | 8.5             | 3.7                           | 11.6               | 13.3          | 8.4                           |  |  |
|                           | June 15  | 1.0                      | 6.8                      | 918.98                                | Q2 2015  | 52,248          | 19,284                        | 32,964             | 164,550       | 451,499                       |  |  |
| Canada                    | June 14  | 0.5                      | 7.0                      | 893.84                                | Q2 2014  | 53,281          | 21,494                        | 31,787             | 152,884       | 413,790                       |  |  |
|                           | Change <sup>I</sup>                            | 0.5                      | -0.2                     | 2.8%                                  | % Change | -1.9            | -10.3                         | 3.7                | 7.6           | 9.1                           |  |  |

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<sup>&</sup>lt;sup>1</sup>Changes to the Unemployment Rate and Employment Growth represent the *absolute* difference between current rates and the rates for the same period in the previous year.

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted Labour Force Survey data is not available for Barrie, Brantford, Guelph and Peterborough, therefore, raw data was used. Source: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

| Ontario Housing Market Outlook |  |          |          |         |         |         |         |         |  |  |  |  |
|--------------------------------|--|----------|----------|---------|---------|---------|---------|---------|--|--|--|--|
|                                | (unit  | s and pe | ercentag | e chang | e)      |         |         |         |  |  |  |  |
|                                | 2010 2011 2012 2013 2014 2015(F) 2016(F) 201 |          |          |         |         |         |         |         |  |  |  |  |
| Housing Starts:                |  |          |          |         |         |         |         |         |  |  |  |  |
| Single                         | 28,089                                       | 26,884   | 25,567   | 23,270  | 23,691  | 23,200  | 24,000  | 19,200  |  |  |  |  |
| %                              | 24.1   | -4.3     | -4.9     | -9.0    | 1.8     | -2.1    | 3.4     | -20.0   |  |  |  |  |
| Multiple                       | 32,344                                       | 40,937   | 51,175   | 37,815  | 35,443  | 42,400  | 41,000  | 40,700  |  |  |  |  |
| %                              | 16.6   | 26.6     | 25.0     | -26.1   | -6.3    | 19.6    | -3.3    | -0.7    |  |  |  |  |
| Total                          | 60,433                                       | 67,821   | 76,742   | 61,085  | 59,134  | 65,600  | 65,100  | 59,900  |  |  |  |  |
| %                              | 20.0   | 12.2     | 13.2     | -20.4   | -3.2    | 10.9    | -0.8    | -8.0    |  |  |  |  |
| Fairtin - Harra Market         |  |          |          |         |         |         |         |         |  |  |  |  |
| Existing Home Markets:         | 105 (50                                      | 200 420  | 104 544  | 107.242 | 204742  | 210 (00 | 207.000 | 202 700 |  |  |  |  |
| MLS <sup>®</sup> Sales         | 195,650                                      | 200,420  | 196,546  | 197,362 | 204,743 | 218,600 |         | 202,700 |  |  |  |  |
| %                              | -0.3   | 2.4      | -1.9     | 0.4     | 3.7     | 6.8     | -4.9    | -2.5    |  |  |  |  |
| MLS <sup>®</sup> Average Price | 341,733                                      | 365,510  | ,        | ,       | •       |         |         |         |  |  |  |  |
| %                              | 7.5  | 7.0      | 5.3      | 4.7     | 7.0     | 6.7     | 3.1     | 2.2     |  |  |  |  |
|                                |  |          |          |         |         |         |         |         |  |  |  |  |

| Ontario Housing Market Outlook |                               |         |               |               |               |               |               |               |               |               |               |               |
|--------------------------------|-------------------------------|---------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                | (units and percentage change) |         |               |               |               |               |               |               |               |               |               |               |
|                                | 2015Q1                        | 2015Q2  | 2015Q3<br>(F) | 2015Q4<br>(F) | 2016Q1<br>(F) | 2016Q2<br>(F) | 2016Q3<br>(F) | 2016Q4<br>(F) | 2017Q1<br>(F) | 2017Q2<br>(F) | 2017Q3<br>(F) | 2017Q4<br>(F) |
| Housing Starts:                |                               |         |               |               |               |               |               |               |               |               |               |               |
| Single                         | 18,161                        | 24,126  | 25,600        | 25,000        | 27,000        | 25,000        | 23,000        | 21,000        | 21,000        | 19,500        | 18,500        | 18,000        |
| %                              | -20.9                         | 32.8    | 6.1           | -2.3          | 8.0           | -7.4          | -8.0          | -8.7          | 0.0           | -7.1          | -5.1          | -2.7          |
| Multiple                       | 37,457                        | 43,705  | 45,400        | 43,000        | 44,000        | 46,000        | 38,000        | 36,000        | 35,000        | 38,500        | 43,500        | 46,000        |
| %                              | 7.6                           | 16.7    | 3.9           | -5.3          | 2.3           | 4.5           | -17.4         | -5.3          | -2.8          | 10.0          | 13.0          | 5.7           |
| Total                          | 55,618                        | 67,831  | 71,000        | 68,000        | 71,000        | 71,000        | 61,000        | 57,000        | 56,000        | 58,000        | 62,000        | 64,000        |
| %                              | -3.7                          | 22.0    | 4.7           | -4.2          | 4.4           | 0.0           | -14.1         | -6.6          | -1.8          | 3.6           | 6.9           | 3.2           |
| Existing Home Markets:         |                               |         |               |               |               |               |               |               |               |               |               |               |
| MLS <sup>®</sup> Sales         | 208,360                       | 228,460 | 221,900       | 215,600       | 212,505       | 207,135       | 206,650       | 205,220       | 204,480       | 203,000       | 201,780       | 201,610       |
| %                              | -0.8                          | 9.6     | -             | -2.8          | -1.4          | -2.5          |               | -0.7          | -0.4          | -0.7          | -0.6          | -0.1          |
| MLS® Average Price             | 446,235                       | 461,254 | 468,670       | 465,000       | 469,000       | 473,000       | 477,000       | 480,000       | 482,500       | 484,500       | 486,000       | 487,500       |
| %                              | 1.3                           | 3.4     | 1.6           | -0.8          | 0.9           | 0.9           | 0.8           | 0.6           | 0.5           | 0.4           | 0.3           | 0.3           |

 $\ensuremath{\mathsf{MLS}} \ensuremath{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CMHC (Starts and Completions Survey), CREA

All data in this table, except the MLS (R) average price, is seasonally adjusted at annual rates. The MLS (R) average price data is actual.

| Ontario Region - Housing Forecast Ranges |                   |                  |                 |                   |                  |                 |                   |                  |                 |  |  |
|--|-------------------|------------------|-----------------|-------------------|------------------|-----------------|-------------------|------------------|-----------------|--|--|
|  |                   | 2015             |                 |                   | 2016             |                 |                   | 2017             |                 |  |  |
|  | Point<br>Forecast | High<br>Forecast | Low<br>Forecast | Point<br>Forecast | High<br>Forecast | Low<br>Forecast | Point<br>Forecast | High<br>Forecast | Low<br>Forecast |  |  |
| Ontario                                  |                   |                  |                 |                   |                  |                 |                   |                  |                 |  |  |
| Housing Starts                           | 65,600            | 69,700           | 62,000          | 65,100            | 70,500           | 61,000          | 59,900            | 68,000           | 50,000          |  |  |
| Multiple                                 | 42,400            | 45,500           | 40,000          | 41,000            | 47,000           | 38,000          | 40,700            | 46,500           | 35,000          |  |  |
| Single                                   | 23,200            | 25,700           | 22,000          | 24,000            | 27,800           | 22,000          | 19,200            | 22,500           | 15,000          |  |  |
| MLS <sup>®</sup> Sales                   | 218,600           | 230,000          | 208,000         | 207,900           | 225,000          | 193,000         | 202,700           | 220,000          | 175,000         |  |  |
| MLS <sup>®</sup> Average Price (\$)      | 460,500           | 479,300          | 441,700         | 474,700           | 513,500          | 435,900         | 485,100           | 551,200          | 410,000         |  |  |
| Canada                                   |                   |                  |                 |                   |                  |                 |                   |                  |                 |  |  |
| Housing Starts                           | 186,900           | 212,000          | 162,000         | 178,150           | 203,000          | 153,000         | 173,650           | 199,000          | 149,000         |  |  |
| Multiple                                 | 119,200           | 140,000          | 98,000          | 108,850           | 129,000          | 89,000          | 108,725           | 130,000          | 88,000          |  |  |
| Single                                   | 67,700            | 75,000           | 60,000          | 69,300            | 78,000           | 61,000          | 64,925            | 74,000           | 56,000          |  |  |
| MLS <sup>®</sup> Sales                   | 494,700           | 546,000          | 444,000         | 479,500           | 534,000          | 425,000         | 476,000           | 536,000          | 416,000         |  |  |
| MLS <sup>®</sup> Average Price (\$)      | 437,700           | 459,000          | 417,000         | 443,300           | 466,000          | 420,000         | 449,600           | 475,000          | 424,000         |  |  |

Sources : CMHC

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

|                    | Onta            | ırio Regio | on Housi | ng Fo                    | recast - I | New C                    | Construct | ion                      |               |               |                          |
|--------------------|-----------------|------------|----------|--------------------------|------------|--------------------------|-----------|--------------------------|---------------|---------------|--------------------------|
|                    | Housing Starts  | 2014       | 2015(F)* | % chg<br>(2014/<br>2015) | 2016(F)*   | % chg<br>(2015/<br>2016) | 2017(F)*  | % chg<br>(2016/<br>2017) | YTD<br>2015** | YTD<br>2014** | % chg<br>(2014/<br>2015) |
|                    | Single-Detached | 550        | 560      | 1.8                      | 650        | 16.1                     | 700       | 7.7                      | 262           | 300           | -12.7                    |
| Barrie             | Multiple        | 598        | 230      | -61.5                    | 360        | 56.5                     | 430       | 19.4                     | 73            | 137           | -46.7                    |
|                    | Total           | 1,148      | 790      | -31.2                    | 1,010      | 27.8                     | 1,130     | 11.9                     | 335           | 437           | -23.3                    |
|                    | Single-Detached | 278        | 290      | 4.3                      | 280        | -3.4                     | 270       | -3.6                     | 128           | 111           | 15.3                     |
| Brantford          | Multiple        | 138        | 310      | 124.6                    | 170        | -45.2                    | 130       | -23.5                    | 88            | 79            | 11.4                     |
|                    | Total           | 416        | 600      | 44.2                     | 450        | -25.0                    | 400       | -11.1                    | 216           | 190           | 13.7                     |
|                    | Single-Detached | 172        | 135      | -21.5                    | 110        | -18.5                    | 100       | -9.1                     | 39            | 48            | -18.8                    |
| Greater<br>Sudbury | Multiple        | 99         | 90       | -9.1                     | 90         | 0.0                      | 90        | 0.0                      | 26            | 12            | 116.7                    |
| ,                  | Total           | 271        | 225      | -17.0                    | 200        | -11.1                    | 190       | -5.0                     | 65            | 60            | 8.3                      |
|                    | Single-Detached | 204        | 375      | 83.8                     | 325        | -13.3                    | 300       | -7.7                     | 167           | 99            | 68.7                     |
| Guelph             | Multiple        | 860        | 750      | -12.8                    | 640        | -14.7                    | 615       | -3.9                     | 220           | 111           | 98.2                     |
|                    | Total           | 1,064      | 1,125    | 5.7                      | 965        | -14.2                    | 915       | -5.2                     | 387           | 210           | 84.3                     |
|                    | Single-Detached | 1,153      | 1,130    | -2.0                     | 1,120      | -0.9                     | 1,000     | -10.7                    | 549           | 558           | -1.6                     |
| Hamilton           | Multiple        | 1,679      | 1,170    | -30.3                    | 1,280      | 9.4                      | 1,360     | 6.3                      | 218           | 901           | -75.8                    |
|                    | Total           | 2,832      | 2,300    | -18.8                    | 2,400      | 4.3                      | 2,360     | -1.7                     | 767           | 1,459         | -47.4                    |
|                    | Single-Detached | 338        | 260      | -23.1                    | 250        | -3.8                     | 210       | -16.0                    | 96            | 110           | -12.7                    |
| Kingston           | Multiple        | 334        | 390      | 16.8                     | 545        | 39.7                     | 495       | -9.2                     | 161           | 167           | -3.6                     |
|                    | Total           | 672        | 650      | -3.3                     | 795        | 22.3                     | 705       | -11.3                    | 257           | 277           | -7.2                     |
|                    | Single-Detached | 869        | 925      | 6.4                      | 975        | 5.4                      | 975       | 0.0                      | 451           | 339           | 33.0                     |
| Kitchener          | Multiple        | 3,581      | 1,990    | -44.4                    | 1,640      | -17.6                    | 1,640     | 0.0                      | 976           | 1,365         | -28.5                    |
|                    | Total           | 4,450      | 2,915    | -34.5                    | 2,615      | -10.3                    | 2,615     | 0.0                      | 1,427         | 1,704         | -16.3                    |
|                    | Single-Detached | 1,116      | 1,000    | -10.4                    | 1,050      | 5.0                      | 1,050     | 0.0                      | 459           | 490           | -6.3                     |
| London             | Multiple        | 867        | 1,150    | 32.6                     | 1,250      | 8.7                      | 1,325     | 6.0                      | 622           | 353           | 76.2                     |
|                    | Total           | 1,983      | 2,150    | 8.4                      | 2,300      | 7.0                      | 2,375     | 3.3                      | 1,081         | 843           | 28.2                     |
|                    | Single-Detached | 1,141      | 1,200    | 5.2                      | 1,190      | -0.8                     | 1,050     | -11.8                    | 616           | 488           | 26.2                     |
| Oshawa             | Multiple        | 530        | 1,030    | 94.3                     | 780        | -24.3                    | 670       | -14.1                    | 516           | 344           | 50.0                     |
|                    | Total           | 1,671      | 2,230    | 33.5                     | 1,970      | -11.7                    | 1,720     | -12.7                    | 1,132         | 832           | 36.1                     |

Source: CMHC (Starts and Completions Survey)

<sup>(</sup>F) = CMHC Forecast

<sup>\*</sup> Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - June

|                            | Ontario Region Housing Forecast - New Construction |        |          |                          |          |                          |          |                          |               |               |                          |  |
|----------------------------|--|--------|----------|--------------------------|----------|--------------------------|----------|--------------------------|---------------|---------------|--------------------------|--|
|                            | Housing Starts                                     | 2014   | 2015(F)* | % chg<br>(2014/<br>2015) | 2016(F)* | % chg<br>(2015/<br>2016) | 2017(F)* | % chg<br>(2016/<br>2017) | YTD<br>2015** | YTD<br>2014** | % chg<br>(2014/<br>2015) |  |
|                            | Single-Detached                                    | 1,775  | 1,540    | -13.2                    | 1,535    | -0.3                     | 1,390    | -9.4                     | 655           | 806           | -18.7                    |  |
| Ottawa                     | Multiple   | 3,987  | 3,395    | -14.8                    | 3,585    | 5.6                      | 3,665    | 2.2                      | 1,360         | 1,712         | -20.6                    |  |
|                            | Total  | 5,762  | 4,935    | -14.4                    | 5,120    | 3.7                      | 5,055    | -1.3                     | 2,015         | 2,518         | -20.0                    |  |
|                            | Single-Detached                                    | 203    | 250      | 23.2                     | 260      | 4.0                      | 260      | 0.0                      | 114           | 86            | 32.6                     |  |
| Peterborough               | Multiple   | 29     | 60       | 106.9                    | 75       | 25.0                     | 75       | 0.0                      | 12            | 8             | 50.0                     |  |
|                            | Total  | 232    | 310      | 33.6                     | 335      | 8.1                      | 335      | 0.0                      | 126           | 94            | 34.0                     |  |
|                            | Single-Detached                                    | 896    | 920      | 2.7                      | 930      | 1.1                      | 885      | -4.8                     | 358           | 322           | 11.2                     |  |
| St. Catharines-<br>Niagara | Multiple   | 583    | 745      | 27.8                     | 560      | -24.8                    | 545      | -2.7                     | 264           | 264           | 0.0                      |  |
| <b></b>                    | Total  | 1,479  | 1,665    | 12.6                     | 1,490    | -10.5                    | 1,430    | -4.0                     | 622           | 586           | 6.1                      |  |
|                            | Single-Detached                                    | 168    | 160      | -4.8                     | 165      | 3.1                      | 150      | -9.1                     | 52            | 43            | 20.9                     |  |
| Thunder Bay                | Multiple   | 66     | 70       | 6.1                      | 80       | 14.3                     | 90       | 12.5                     | 15            | 22            | -31.8                    |  |
|                            | Total  | 234    | 230      | -1.7                     | 245      | 6.5                      | 240      | -2.0                     | 67            | 65            | 3.1                      |  |
|                            | Single-Detached                                    | 8,830  | 9,000    | 1.9                      | 9,000    | 0.0                      | 6,500    | -27.8                    | 4,141         | 3,887         | 6.5                      |  |
| Toronto                    | Multiple   | 20,099 | 28,750   | 43.0                     | 26,950   | -6.3                     | 26,000   | -3.5                     | 15,082        | 11,761        | 28.2                     |  |
|                            | Total  | 28,929 | 37,750   | 30.5                     | 35,950   | -4.8                     | 32,500   | -9.6                     | 19,223        | 15,648        | 22.8                     |  |
|                            | Single-Detached                                    | 566    | 600      | 6.0                      | 625      | 4.2                      | 625      | 0.0                      | 272           | 219           | 24.2                     |  |
| Windsor                    | Multiple   | 240    | 260      | 8.3                      | 285      | 9.6                      | 305      | 7.0                      | 70            | 83            | -15.7                    |  |
|                            | Total  | 806    | 860      | 6.7                      | 910      | 5.8                      | 930      | 2.2                      | 342           | 302           | 13.2                     |  |

Source: CMHC (Starts and Completions Survey)

<sup>(</sup>F) = CMHC Forecast

<sup>\*</sup> Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - June

|           | Ontario Region Housing Forecast - Resale Market |         |          |                          |          |                          |          |                          |               |               |                          |  |
|-----------|---|---------|----------|--------------------------|----------|--------------------------|----------|--------------------------|---------------|---------------|--------------------------|--|
|           |   | 2014    | 2015(F)* | % chg<br>(2014/<br>2015) | 2016(F)* | % chg<br>(2015/<br>2016) | 2017(F)* | % chg<br>(2016/<br>2017) | YTD<br>2015** | YTD<br>2014** | % chg<br>(2014/<br>2015) |  |
| Barrie    | MLS® Sales(#)                                   | 4,795   | 5,150    | 7.4                      | 5,200    | 1.0                      | 5,230    | 0.6                      | 2,818         | 2,480         | 13.6                     |  |
| Barrie    | MLS® Avg. Price (\$)                            | 341,023 | 362,000  | 6.2                      | 380,000  | 5.0                      | 387,000  | 1.8                      | 365,309       | 340,517       | 7.3                      |  |
| Brantford | MLS® Sales(#)                                   | 2,075   | 2,300    | 10.8                     | 2,150    | -6.5                     | 2,050    | -4.7                     | 1,217         | 998           | 21.9                     |  |
| brantiord | MLS® Avg. Price (\$)                            | 270,776 | 288,000  | 6.4                      | 298,000  | 3.5                      | 305,000  | 2.3                      | 292,927       | 265,778       | 10.2                     |  |
| Greater   | MLS® Sales(#)                                   | 2,156   | 2,150    | -0.3                     | 2,100    | -2.3                     | 2,100    | 0.0                      | 1,144         | 1,072         | 6.7                      |  |
| Sudbury   | MLS® Avg. Price (\$)                            | 249,961 | 241,500  | -3.4                     | 242,000  | 0.2                      | 244,000  | 0.8                      | 244,248       | 256,675       | -4.8                     |  |
| Guelph    | MLS® Sales(#)                                   | 3,295   | 3,550    | 7.7                      | 3,600    | 1.4                      | 3,625    | 0.7                      | 1,923         | 1,737         | 10.7                     |  |
| Gueiph    | MLS® Avg. Price (\$)                            | 358,583 | 374,300  | 4.4                      | 385,000  | 2.9                      | 395,000  | 2.6                      | 377,340       | 358,565       | 5.2                      |  |
| Hamilton  | MLS® Sales(#)                                   | 14,324  | 15,000   | 4.7                      | 14,000   | -6.7                     | 13,600   | -2.9                     | 8,447         | 7,436         | 13.6                     |  |
| Паннисон  | MLS® Avg. Price (\$)                            | 406,366 | 435,000  | 7.0                      | 451,000  | 3.7                      | 462,500  | 2.5                      | 443,808       | 406,164       | 9.3                      |  |
| V:        | MLS® Sales(#)                                   | 2,982   | 3,000    | 0.6                      | 2,950    | -1.7                     | 2,900    | -1.7                     | 1,683         | 1,574         | 6.9                      |  |
| Kingston  | MLS® Avg. Price (\$)                            | 281,980 | 286,500  | 1.6                      | 288,500  | 0.7                      | 289,500  | 0.3                      | 296,437       | 289,456       | 2.4                      |  |
| Kitchener | MLS® Sales(#)                                   | 5,417   | 5,500    | 1.5                      | 5,575    | 1.4                      | 5,550    | -0.4                     | 3,020         | 2,783         | 8.5                      |  |
| Kitchener | MLS® Avg. Price (\$)                            | 337,150 | 343,000  | 1.7                      | 353,000  | 2.9                      | 361,000  | 2.3                      | 347,948       | 340,315       | 2.2                      |  |
| Landar    | MLS® Sales(#)                                   | 8,751   | 9,200    | 5.1                      | 9,500    | 3.3                      | 9,700    | 2.1                      | 5,019         | 4,454         | 12.7                     |  |
| London    | MLS® Avg. Price (\$)                            | 255,453 | 263,000  | 3.0                      | 273,500  | 4.0                      | 280,000  | 2.4                      | 265,561       | 254,717       | 4.3                      |  |
| Oshawa    | MLS® Sales(#)                                   | 10,343  | 11,300   | 9.3                      | 10,800   | -4.4                     | 10,300   | -4.6                     | 6,154         | 5,419         | 13.6                     |  |
| Osnawa    | MLS® Avg. Price (\$)                            | 388,610 | 436,000  | 12.2                     | 460,000  | 5.5                      | 470,000  | 2.2                      | 436,772       | 385,261       | 13.4                     |  |

 $\ensuremath{\mathsf{MLS}} \ensuremath{\ensuremath{\mathsf{@}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>(</sup>F) = CMHC Forecast

<sup>\*</sup> Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - June

|                 | Ontario Region Housing Forecast - Resale Market |         |          |                          |          |                          |          |                          |               |               |                          |  |  |
|-----------------|---|---------|----------|--------------------------|----------|--------------------------|----------|--------------------------|---------------|---------------|--------------------------|--|--|
|                 |   | 2014    | 2015(F)* | % chg<br>(2014/<br>2015) | 2016(F)* | % chg<br>(2015/<br>2016) | 2017(F)* | % chg<br>(2016/<br>2017) | YTD<br>2015** | YTD<br>2014** | % chg<br>(2014/<br>2015) |  |  |
| Ottawa          | MLS® Sales(#)                                   | 14,094  | 14,700   | 4.3                      | 15,200   | 3.4                      | 15,000   | -1.3                     | 7,952         | 7,582         | 4.9                      |  |  |
| Ottawa          | MLS® Avg. Price (\$)                            | 363,161 | 368,000  | 1.3                      | 376,000  | 2.2                      | 385,000  | 2.4                      | 375,688       | 367,643       | 2.2                      |  |  |
| Detaubanan ab   | MLS® Sales(#)                                   | 2,578   | 2,800    | 8.6                      | 2,850    | 1.8                      | 2,950    | 3.5                      | 1,548         | 1,256         | 23.2                     |  |  |
| Peterborough    | MLS® Avg. Price (\$)                            | 280,685 | 295,000  | 5.1                      | 310,000  | 5.1                      | 325,000  | 4.8                      | 296,524       | 280,049       | 5.9                      |  |  |
| St. Catharines- | MLS® Sales(#)                                   | 5,875   | 6,200    | 5.5                      | 6,250    | 0.8                      | 6,150    | -1.6                     | 3,425         | 2,893         | 18.4                     |  |  |
| Niagara         | MLS® Avg. Price (\$)                            | 251,297 | 267,700  | 6.5                      | 275,000  | 2.7                      | 281,000  | 2.2                      | 267,491       | 246,979       | 8.3                      |  |  |
| Thursday Day    | MLS® Sales(#)                                   | 1,443   | 1,470    | 1.9                      | 1,450    | -1.4                     | 1,400    | -3.4                     | 706           | 662           | 6.6                      |  |  |
| Thunder Bay     | MLS® Avg. Price (\$)                            | 227,262 | 234,000  | 3.0                      | 238,600  | 2.0                      | 241,000  | 1.0                      | 235,124       | 226,236       | 3.9                      |  |  |
| Tananta         | MLS® Sales(#)                                   | 93,278  | 98,500   | 5.6                      | 91,000   | -7.6                     | 87,500   | -3.8                     | 54,634        | 48,912        | 11.7                     |  |  |
| Toronto         | MLS® Avg. Price (\$)                            | 566,491 | 612,000  | 8.0                      | 636,500  | 4.0                      | 650,000  | 2.1                      | 624,716       | 567,114       | 10.2                     |  |  |
| Windsor         | MLS® Sales(#)                                   | 5,332   | 5,900    | 10.7                     | 6,000    | 1.7                      | 6,050    | 0.8                      | 3,098         | 2,510         | 23.4                     |  |  |
| vvinasor        | MLS® Avg. Price (\$)                            | 187,283 | 192,500  | 2.8                      | 199,000  | 3.4                      | 205,000  | 3.0                      | 193,038       | 183,840       | 5.0                      |  |  |

 $\ensuremath{\mathsf{MLS}} \ensuremath{^{\textcircled{\tiny B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>(</sup>F) = CMHC Forecast

 $<sup>^{*}</sup>$  Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - June

| Ontario Region Housing Forecast - Rental Market |          |                |                |                |          |                    |                |                |  |  |  |
|---|----------|----------------|----------------|----------------|----------|--------------------|----------------|----------------|--|--|--|
|   |          | Vacano         | y Rate         |                |          | Averag<br>2-Bedroo | •              |                |  |  |  |
|   | Oct 2014 | Oct<br>2015(F) | Oct<br>2016(F) | Oct<br>2017(F) | Oct 2014 | Oct<br>2015(F)     | Oct<br>2016(F) | Oct<br>2017(F) |  |  |  |
| Barrie  | 1.6      | 1.8            | 2.2            | 2.6            | 1,118    | 1,135              | 1,160          | 1,170          |  |  |  |
| Brantford                                       | 2.4      | 2.8            | 2.5            | 2.3            | 855      | 870                | 890            | 915            |  |  |  |
| Greater Sudbury                                 | 4.2      | 4.3            | 4.6            | 4.8            | 927      | 970                | 990            | 1,000          |  |  |  |
| Guelph  | 1.2      | 1.3            | 1.5            | 1.4            | 988      | 1,010              | 1,025          | 1,050          |  |  |  |
| Hamilton  | 2.2      | 2.4            | 2.2            | 2.0            | 959      | 980                | 1,000          | 1,025          |  |  |  |
| Kingston  | 1.9      | 2.0            | 1.9            | 2.1            | 1,070    | 1,095              | 1,115          | 1,125          |  |  |  |
| Kitchener                                       | 2.3      | 2.7            | 2.8            | 2.5            | 975      | 990                | 1,010          | 1,030          |  |  |  |
| London  | 2.9      | 2.7            | 2.5            | 2.5            | 943      | 965                | 980            | 1,000          |  |  |  |
| Oshawa  | 1.8      | 1.9            | 1.9            | 2.0            | 1,010    | 1,030              | 1,055          | 1,060          |  |  |  |
| Ottawa  | 2.6      | 2.3            | 2.0            | 1.7            | 1,132    | 1,145              | 1,170          | 1,210          |  |  |  |
| Peterborough                                    | 2.9      | 3.2            | 3.0            | 2.8            | 952      | 975                | 990            | 1,005          |  |  |  |
| St. Catharines-Niagara                          | 3.6      | 3.4            | 3.3            | 3.0            | 892      | 905                | 925            | 945            |  |  |  |
| Thunder Bay                                     | 2.3      | 4.0            | 3.5            | 3.0            | 888      | 915                | 920            | 930            |  |  |  |
| Toronto   | 1.6      | 1.7            | 1.9            | 2.0            | 1,251    | 1,260              | 1,265          | 1,270          |  |  |  |
| Windsor   | 4.3      | 4.1            | 3.8            | 3.6            | 798      | 825                | 840            | 850            |  |  |  |
| Canada <sup>l</sup>                             | 2.8      | 3.1            | 3.3            | 3.4            | 955      | 970                | 984            | 995            |  |  |  |

Source: CMHC Fall Rental Market Survey

<sup>(</sup>F) = CMHC Forecast
All centres 100,000+

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