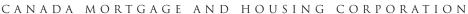
#### HOUSING MARKET INFORMATION

## HOUSING NOW Montréal CMA

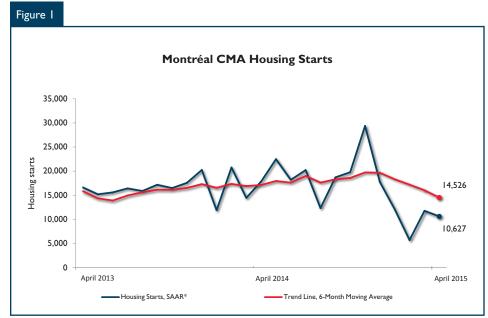




Date Released: May 2015

### **Highlights**

- The pronounced downward trend in housing starts in the Montréal CMA continued in April.
- Since the beginning of the year, the decline in housing starts in the metropolitan area has been mainly apparent in the condominium segment.
- At the end of the first four months of 2015, Centris® transactions were up by 4 per cent over a year earlier.



Source: CMHC

\*SAAR1: Seasonally Adjusted Annual Rate

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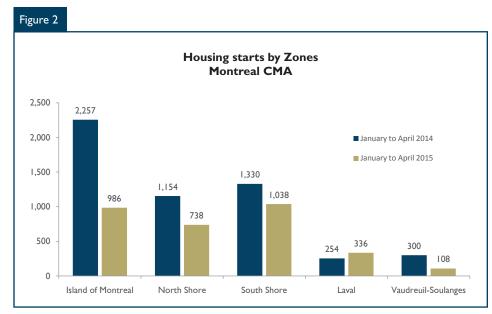
<sup>&</sup>lt;sup>1</sup> All starts figures in this release, other than actual starts and the trend estimate, are seasonally adjusted annual rates (SAAR)—that is, monthly figures adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace were maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

#### New home market

Housing starts in the Montréal census metropolitan area (CMA) were trending at 14,526 units in April 2015, compared to 16,038 in March 2015.<sup>2</sup> The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

The pronounced downward trend in housing starts in the Montréal CMA therefore continued in April. According to the actual results, 3,206 dwellings were started from January to April 2015, for a drop of 40 per cent from the same period in 2014. The most significant decrease in activity was observed in the condominium segment (-53 per cent). Freehold home starts, for their part, were down by 25 per cent. Conversely, rental housing construction increased by 19 per cent.

The soft conditions on the resale market and the high inventory of unsold new homes were the main factors accounting for the decrease in residential construction, especially in the condominium segment. In fact, there were 2,655 completed and unsold condominiums in the metropolitan area in April, up by 33 per cent over a year earlier, and nearly a quarter of them had still not found takers more than a year after they were completed. The increase in the inventory therefore likely prompted builders to slow the pace of production in the first four months of the year.



Source: CMHC

The new home market results by geographic sector reflected essentially the same scenario as in the overall CMA. For the period from January to April 2015, total residential construction effectively slowed down in all large sectors, except Laval, where the small gain was mainly attributable to an increase in rental housing starts. Condominium construction, however, slowed down in all sectors.

Despite the major decrease in activity observed in the CMA since the beginning of the year, the start of several large multi-unit housing projects planned over the coming months will limit the decline in residential construction.

#### Resale market

According to the Quebec Federation of Real Estate Boards (QFREB), home sales in the Montréal

metropolitan area climbed by 14 per cent in April over the same month in 2014, reaching 4,163 transactions. During the month, sales of plexes (with 2 to 5 units) posted the greatest gain (+15 per cent).

The figures for the first four months showed a year-over-year increase of 4 per cent in total transactions. By market segment, sales posted increases for single-family houses and condominiums (with gains of 5 per cent and 4 per cent, respectively) but registered a small drop of 2 per cent in the case of plexes. The strong activity observed on the resale market particularly reflected the employment recovery in the Montréal metropolitan area in recent months.

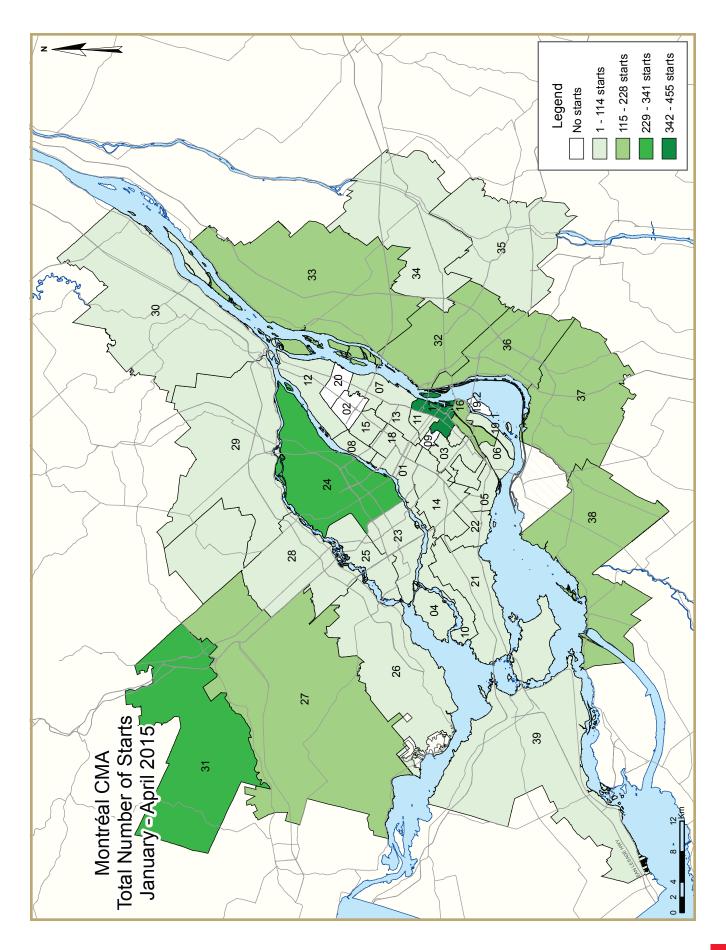
A review of the results by geographic sector revealed that resale activity picked up on the Island of Montréal

 $<sup>^2</sup>$  The stand-alone monthly SAAR was 10,627 units in April 2015, down from 11,785 in March 2015.

and on the South Shore, with sales up by 8 per cent in both of these sectors for the first four months over a year earlier. In Laval, transactions also rose slightly (+2 per cent). Conversely, the North Shore and Vaudreuil-Soulanges sectors registered decreases in Centris® sales, with declines of I per cent and 7 per cent, respectively.

On the supply side, active listings continued to rise in the first four months, with an increase of 5 per cent over a year earlier. By market segment, the greatest increase in listings was observed in the case of plexes (+8 per cent), followed by single-family houses (+6 per cent) and condominiums (+4 per cent).

With demand picking up and supply rising more slowly than in past years, market conditions stabilized, in all market segments. In the case of single-family houses and plexes, conditions remained at the boundary between a balanced market and a buyer's market, while the condominium market remained favourable to buyers. At the end of the first four months, the median prices were up by 3 per cent year over year for condominiums and single-family houses and by 4 per cent in the case of plexes.



	ZONE DESCRIPTIONS - MONTRÉAL CMA
Zone I	Borough - Ahuntsic-Cartierville
Zone 2	Borough - Anjou
Zone 3	Borough - Côte-Des-Neiges - Notre-Dame-de-Grâce
Zone 4	Borough - L'Île-Bizard - Sainte-Geneviève
Zone 5	Borough - Lachine
Zone 6	Borough - Lasalle
Zone 7	Borough - Mercier - Hochelaga-Maisonneuve
Zone 8	Borough - Montréal -Nord
Zone 9	Borough - Outremont
Zone I0	Borough - Pierrefonds-Roxboro
Zone II	Borough - Le Plateau Mont-Royal
Zone I2	Borough - Rivière-des-Prairies - Pointe-aux-Trembles
Zone 13	Borough - Rosemont - La Petite-Patrie
Zone I4	Borough - Saint-Laurent
Zone I5	Borough - Saint-Léonard
Zone 16	Borough - Le Sud Ouest
Zone 17	Borough - Ville-Marie
Zone 18	Borough - Villeray - Saint-Michel - Parc-Extension
Zone 19.1	Borough - Verdun, Verdun part
Zone 19.2	Borough -Verdun, Île-Des-Soeurs part
Zone 20	Montréal-Est
Zone 21	Baie-d'Urfé, Beaconsfield, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Dollard-des-Ormeaux
Zone 22	Dorval, Hampstead, Côte-Saint-Luc, Montréal-Ouest, Mont-Royal, Westmount
Zone 23	Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac).
Zone 24	Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont).
Zone 25	Laval (Fabreville, Laval-Ouest, Sainte-Rose).
Zone 26	MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac).
Zone 27	Mirabel, Saint-Placide
Zone 28	MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse).
Zone 29	MRC Les Moulins (Terrebonne, Mascouche).
Zone 30	Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie
Zone 31	Gore, Saint-Colomban, Saint-Jérôme.
Zone 32	Longueuil.
Zone 33	Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères
Zone 34	Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de-Beloeil.
Zone 35	Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu.
Zone 36	Brossard, La Prairie, Saint-Lambert.
Zone 37	Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine.
Zone 38	Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore.
Zone 39	Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M

#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Start April 2		
Montreal CMA <sup>I</sup>	March 2015	April 2015
Trend <sup>2</sup>	16,038	14,526
SAAR	11,785	10,627
	April 2014	April 2015
Actual		
April - Single-Detached	356	217
April - Multiples	1,354	841
April - Total	1,710	1,058
January to April - Single-Detached	749	534
January to April - Multiples	4,546	2,672
January to April - Total	5,295	3,206

Source: CMHC

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^{2}</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Та	ble I.I: H	lousing A	Activity S	ummary	of Montre	éal CMA			
			April 2	015					
			Owne	rship			_		
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
April 2015	217	94	79	0	52	325	0	291	1,058
April 2014	356	112	85	0	25	969	0	163	1,710
% Change	-39.0	-16.1	-7.1	n/a	108.0	-66.5	n/a	78.5	-38.1
Year-to-date 2015	534	180	167	0	88	1,500	2	715	3,206
Year-to-date 2014	749	248	170	0	45	3,351	0	601	5,295
% Change	-28.7	-27.4	-1.8	n/a	95.6	-55.2	n/a	19.0	-39.5
UNDER CONSTRUCTION					_				
April 2015	867	330	538	0	202	10,517	2	2,917	15,965
April 2014	1,285	466	473	0	130	13,103	0	2,499	18,141
% Change	-32.5	-29.2	13.7	n/a	55.4	-19.7	n/a	16.7	-12.0
COMPLETIONS					_				
April 2015	134	40	79	0	20	230	0	107	610
April 2014	196	40	42	0	40	509	4	162	993
% Change	-31.6	0.0	88.1	n/a	-50.0	-54.8	-100.0	-34.0	-38.6
Year-to-date 2015	716	156	223	0	28	1,505	0	1,107	3,735
Year-to-date 2014	773	182	89	0	40	2,245	6	766	4,101
% Change	-7.4	-14.3	150.6	n/a	-30.0	-33.0	-100.0	44.5	-8.9
COMPLETED & NOT ABSORB	ED								
April 2015	448	246	238	0	46	2,655	n/a	n/a	3,633
April 2014	388	158	144	0	21	1,994	n/a	n/a	2,705
% Change	15.5	55.7	65.3	n/a	119.0	33.1	n/a	n/a	34.3
ABSORBED									
April 2015	154	43	35	0	8	321	n/a	n/a	561
April 2014	190	51	40	0	36	616	n/a	n/a	933
% Change	-18.9	-15.7	-12.5	n/a	-77.8	-47.9	n/a	n/a	-39.9
Year-to-date 2015	634	140	169	0	24	1,659	n/a	n/a	2,626
Year-to-date 2014	782	177	109	0	39	2,274	n/a	n/a	3,381
% Change	-18.9	-20.9	55.0	n/a	-38.5	-27.0	n/a	n/a	-22.3

 $Source: CMHC \ (Starts \ and \ Completions \ Survey, \ Market \ Absorption \ Survey)$ 

	Table 1.2: Housing Activity Summary by Submarket												
			April 2	015									
			Owne	ership									
		Freehold		•	Condominium	ı	Ren	tal					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
STARTS													
Island of Montréal													
April 2015	4	4	4	0	9	<del>4</del> 5	0	9	75				
April 2014	13	12	7	0	6	415	0	57	510				
Laval													
April 2015	18	6	18	0	0	3	0	12	57				
April 2014	18	4	20	0	8	3	0	12	65				
North Shore													
April 2015	97	26	12	0	12	86	0	43	276				
April 2014	177	28	29	0	0	198	0	26	458				
South Shore													
April 2015	84	52	40	0	31	191	0	227	625				
April 2014	121	50	17	0	П	349	0	68	616				
Vaudreuil-Soulanges													
April 2015	14	6	5	0	0	0	0	0	25				
April 2014	27	18	12	0	0	4	0	0	61				
Montréal CMA													
April 2015	217	94	79	0	52	325	0	291	1,058				
April 2014	356	112	85	0	25	969	0	163	1,710				
UNDER CONSTRUCTION													
Island of Montréal													
April 2015	86	38	165	0	12	6,927	0	1,528	9,182				
April 2014	137	96	127	0	14	7,650	0	891	9,088				
Laval													
April 2015	90	32	53	0	10	473	2	32	858				
April 2014	111	22	76	0	24	1,162	0	531	1,926				
North Shore													
April 2015	361	90	127	0	78	1,637	0	769	3,062				
April 2014	584	106	154	0	22	1,783	0	303	2,952				
South Shore													
April 2015	230	150	112	0	98	1,325	0	562	2,477				
April 2014	322	200	64	0	62	2,147		739	3,546				
Vaudreuil-Soulanges													
April 2015	100	20	81	0	4	155	0	26	386				
April 2014	131	42	52	0		361	0	35	629				
Montréal CMA													
April 2015	867	330	538	0	202	10,517	2	2,917	15,965				
April 2014	1,285	466	473			13,103			18,141				

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

٦	Γable 1.2:	Housing	Activity	Summar	y by Subr	narket			
			April 2	015					
			Owne	ership			_		
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Island of Montréal									
April 2015	15	4	16	0	0	116	0	- 1	152
April 2014	10	6	19	0	16	314	0	108	473
Laval									
April 2015	8	4	33	0	0	23	0	24	92
April 2014	12	2	12	0	0	5	0	11	42
North Shore									
April 2015	63	14	11	0	12	49	0	34	183
April 2014	99	8	5	0	0	44	0	39	195
South Shore									
April 2015	20	16	16	0	8	42	0	48	150
April 2014	57	18	6	0	24	146	4	4	259
Vaudreuil-Soulanges									
April 2015	28	2	3	0	0	0	0	0	33
April 2014	18	6	0	0	0	0	0	0	24
Montréal CMA									
April 2015	134	40	79	0	20	230	0	107	610
April 2014	196	40	42	0	40	509	4	162	993
COMPLETED & NOT ABSORB	ED								
Island of Montréal									
April 2015	15	36	36	0	4	1,055	n/a	n/a	1,146
April 2014	17	23	26	0	- 11	883	n/a	n/a	960
Laval									
April 2015	41	37	63	0	6	341	n/a	n/a	488
April 2014	29	23	23	0	0	241	n/a	n/a	316
North Shore									
April 2015	267	66	70	0	22	536	n/a	n/a	961
April 2014	214	29	36	0	0	361	n/a	n/a	640
South Shore				-	-			.,,	
April 2015	102	95	49	0	13	637	n/a	n/a	896
April 2014	81	69		0	10	449		n/a	640
Vaudreuil-Soulanges		3,		, and the second		,	, u	, u	2.10
April 2015	23	12	20	0	1	86	n/a	n/a	142
April 2014	47	14		0		60		n/a	149
Montréal CMA	.,	. 1		, and the second		30	, u	, u	
April 2015	448	246	238	0	46	2,655	n/a	n/a	3,633
April 2014	388	158				1,994		n/a	2,705
Δήτιι 2017	300	136	174	U	۷1	1,774	11/a	11/2	2,703

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket							
	April 2015												
			Owne	ership			Ren						
		Freehold		(	Condominium		Ken						
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other		Total*				
ABSORBED													
Island of Montréal													
April 2015	13	2	10	0		164	n/a	n/a	189				
April 2014	7	3	16	0	12	314	n/a	n/a	352				
Laval													
April 2015	9	2	2	0	1	2	n/a	n/a	16				
April 2014	10	3	- 11	0	0	22	n/a	n/a	46				
North Shore													
April 2015	54	8	4	0	1	52	n/a	n/a	119				
April 2014	99	8	4	0	0	47	n/a	n/a	158				
South Shore													
April 2015	49	28	12	0	6	88	n/a	n/a	183				
April 2014	64	26	7	0	24	226	n/a	n/a	3 <del>4</del> 7				
Vaudreuil-Soulanges													
April 2015	29	3	7	0	0	15	n/a	n/a	54				
April 2014	10	11	2	0	0	7	n/a	n/a	30				
Montréal CMA													
April 2015	154	43	35	0	8	321	n/a	n/a	561				
April 2014	190	51	40	0	36	616	n/a	n/a	933				

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 2: Starts by Submarket and by Dwelling Type April 2015											
	Sing	gle	Ser		Ro	w	Apt. &	Other		Total	
Submarket	April 2015	April 2014	% Change								
Zone I	0	0	0	4	0	0	0	0	0	4	-100.0
Zone 2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 3	0	0	0	0	0	0	0	0	0	0	n/a
Zone 4	0	0	0	4	0	0	0	0	0	4	-100.0
Zone 5	0	0	0	0	0	0	0	- 11	0	11	-100.0
Zone 6	0	0	2	0	0	0	9	0	- 11	0	n/a
Zone 7	0	- 1	0	4	0	7	0	34	0	46	-100.0
Zone 8	0	0	2	0	0	0	0	0	2	0	n/a
Zone 9	0	0	0	0	0	0	0	0	0	0	n/a
Zone I0	0	3	0	0	0	0	0	0	0	3	-100.0
Zone II	0	0	0	0	0	0	4	12	4	12	-66.7
Zone I2	0	5	0	0	0	0	0	4	0	9	-100.0
Zone 13 Zone 14	- 1	0	0	0	0	6	16	18	17	24	-29.2
Zone 14 Zone 15	0	0	0	0	9	0	5	0	15 0	0	n/a
Zone 16	0	0	0	0	0	0	0	5	0	5	n/a -100.0
Zone 17	0	0	0	0	0	0	16	300	16	300	-94.7
Zone 18	0	ī	0	0	0	0	8	13	8	14	-42.9
Zone 19.1	0	0	0	0	0	0	0	22	0	22	-100.0
Zone 19.2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 20	0	0	0	0	0	0	0	0	0	0	n/a
Zone 21	2	0	0	0	0	0	0	53	2	53	-96.2
Zone 22	0	3	0	0	0	0	0	0	0	3	-100.0
Zone 23	4	6	2	0	0	22	0	0	6	28	-78.6
Zone 24	10	8	2	0	12	6	15	12	39	26	50.0
Zone 25	4	4	2	4	6	0	0	3	12	- 11	9.1
Zone 26	15	22	0	2	0	0	22	16	37	40	-7.5
Zone 27	18	54	2	0	8	12	29	44	57	110	- <del>4</del> 8.2
Zone 28	5	13	0	14	0	0	26	84	31	111	-72.1
Zone 29	23	25	8	2	16	0	6	57	53	84	-36.9
Zone 30	21	21	14	8	0	0	1	- 1	36	30	20.0
Zone 31	15	42	2	2	0	17	45	22	62	83	-25.3
Zone 32	17	10	8	16	40	- 11	44	77	109	114	-4.4
Zone 33	11	5	0	6	0	0	13	90	24	101	-76.2
Zone 34	14	17	0	0	0	0	12	12	26	29	-10.3
Zone 35	17 5	34 11	10	12 0	0	8	16	69 42	43	123	-65.0
Zone 36 Zone 37	10	11	6 18	12	12 15	3	112 60	105	135 103	53 135	154.7 -23.7
Zone 38	10	29	18	4	4	4	161	24	185	61	-23.7 **
Zone 39	14	27	6	18	5	12	0	4	25	61	-59.0
Montréal CMA	217	356	94	112	127	108	620	1,134		1,710	-38.1

Table 2.1: Starts by Submarket and by Dwelling Type											
			Januar	y - Apri	1 2015						
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other	Total		
Submarket	YTD 2015	YTD 2014	% Change								
Zone I	0	1	0	8	0	0	34	83	34	92	-63.0
Zone 2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 3	0	0	0	0	3	0	0	0	3	0	n/a
Zone 4	- 1	2	0	16	0	0	0	0	- 1	18	-94.4
Zone 5	0	0	0	0	0	0	58	14	58	14	**
Zone 6	0	0	2	2	0	0	15	156	17	158	-89.2
Zone 7	0	- 1	0	6	0	7	12	75	12	89	-86.5
Zone 8	0	0	2	2	0	0	0	14	2	16	-87.5
Zone 9	0	0	0	0	0	0	0	0	0	0	n/a
Zone 10 Zone 11	0	12	0	0	0	0	0 42	3 35	1 44	15 36	-93.3 22.2
Zone 12	2	12	6	2	0	0	16	16	24	30	-20.0
Zone 13	1	12	0	0	22	6	52	55	75	62	21.0
Zone 14	i	0	0	0	9	9	21	147	31	156	-80.1
Zone 15	3	ı	0	0	0	0	0	0	3	130	200.0
Zone 16	0	i	0	2	0	0	190	157	190	160	18.8
Zone 17	1	0	0	0	0	0	454	1,242	455	1,242	-63.4
Zone 18	- 1	2	0	2	0	0	16	36	17	40	-57.5
Zone 19.1	- 1	0	0	0	0	0	4	57	5	57	-91.2
Zone 19.2	0	0	0	0	0	7	0	0	0	7	-100.0
Zone 20	0	0	0	0	0	0	0	0	0	0	n/a
Zone 21	6	5	0	2	0	0	0	53	6	60	-90.0
Zone 22	3	4	2	0	0	0	3	0	8	4	100.0
Zone 23	13	18	6	4	0	22	52	61	71	105	-32.4
Zone 24	19	25	6	0	20	36	186	63	231	124	86.3
Zone 25	10	12	14	4	10	4	0	5	34	25	36.0
Zone 26	28	46	0	2	0	0	35	42	63	90	-30.0
Zone 27	64	106	4	4	8	12	75	101	151	223	-32.3
Zone 28 Zone 29	16 44	32 59	8	26 8	23	0 18	63 17	168 233	110 89	226	-51.3
Zone 30	35	50	26	18	20 6	5		233	89	318 99	-72.0 -18.2
Zone 31	54	82	12	6	10	21	14 168	89	244	198	23.2
Zone 32	27	26	12	38	40	26	103	274	182	364	-50.0
Zone 33	21	11	0	8	0	0	115	146	136	165	-17.6
Zone 34	25	28	2	6	0	0	37	44	64	78	-17.9
Zone 35	37	51	14	18	4	8	19	128	74	205	-63.9
Zone 36	10	21	10	4	20	0	132	141	172	166	3.6
Zone 37	24	22	24	22	19	6	134	155	201	205	-2.0
Zone 38	21	42	16	14	4	8	168	83	209	147	42.2
Zone 39	65	75	8	26	19	16	16	183	108	300	-64.0
Montréal CMA	534	749	184	250	237	211	2,251	4,085	3,206	5,295	-39.5

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market												
			April 2015									
		Ro	w			Apt. &	Other					
Culous audos 6	Freeho		Rer	ntal	Freeho		Rental					
Submarket	Condo	minium	_		Condo	minium						
	April 2015	April 2014										
Zone I	0	0	0	0	0	0	0	0				
Zone 2	0	0	0	0	0	0	0	0				
Zone 3	0	0	0	0	0	0	0	0				
Zone 4	0	0	0	0	0	0	0	0				
Zone 5	0	0	0	0	0	4	0	7				
Zone 6	0	0	0	0	0	0	9	0				
Zone 7	0	7	0	0	0	0	0	34				
Zone 8	0	0	0	0	0	0	0	0				
Zone 9	0	0	0	0	0	0	0	0				
Zone I0	0	0	0	0	0	0	0	0				
Zone II	0	0	0	0	4	0	0	12				
Zone I2	0	0	0	0	0	0	0	4				
Zone 13	0	6	0	0	16	18	0	0				
Zone I4	9	0	0	0	5	0	0	0				
Zone 15	0	0	0	0	0	0	0	0				
Zone 16 Zone 17	0	0	0	0	16	5 300	0	0				
Zone 18	0	0	0	0	8	13	0	0				
Zone 19.1	0	0	0	0	0	22	0	0				
Zone 19.2	0	0	0	0	0	0	0	0				
Zone 20	0	0	0	0	0	0	0	0				
Zone 21	0	0	0	0	0	53	0	0				
Zone 22	0	0	0	0	0	0	0	0				
Zone 23	0	22	0	0	0	0	0	0				
Zone 24	12	6	0	0	3	0	12	12				
Zone 25	6	0	0	0	0	3	0	0				
Zone 26	0	0	0	0	22	16	0	0				
Zone 27	8	12	0	0	17	32	12	12				
Zone 28	0	0	0	0	20	80	6	4				
Zone 29	16	0	0	0	3	57	3	0				
Zone 30	0	0	0	0	0	0	I	I				
Zone 31	0	17	0	0	24	13	21	9				
Zone 32	40	11	0	0	22	71	22	6				
Zone 33	0	0	0	0	12	90	1	0				
Zone 34	0	0	0	0	6	12	6	0				
Zone 35	0	8	0	0	-	68	0	- 1				
Zone 36	12	0	0	0		42	7	0				
Zone 37	15	3	0	0		44		61				
Zone 38	4	4	0	0		24	161	0				
Zone 39	5	12	0	0		4	0	0				
Montréal CMA	127	108	0	0	329	971	291	163				

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market											
		Janu	ary - April	2015							
		Ro	w			Apt. &	Other				
Submarket	Freeho Condoi		Rer	ntal	Freeho Condor		Rental				
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014			
Zone I	0	0	0	0	34	0	0	4			
Zone 2	0	0	0	0	0	0	0	0			
Zone 3	3	0	0	0	0	0	0	0			
Zone 4	0	0	0	0	0	0	0	0			
Zone 5	0	0	0	0	58	7	0	7			
Zone 6	0	0	0	0	6	156	9	0			
Zone 7	0	7	0	0	12	24	0	51			
Zone 8	0	0	0	0	0	14	0	0			
Zone 9	0	0	0	0	0	0	0	0			
Zone 10	0	0	0	0	0	0	0	3			
Zone II	0	0	0	0	22	11	0	24			
Zone I2	0	0	0	0	16	12	0	4			
Zone 13	22	6	0	0	44	55	8	0			
Zone 14	9	9	0	0	21	147	0	0			
Zone 15	0	0	0	0	0	0	0	0			
Zone 16	0	0	0	0	190	157	0	0			
Zone I7	0	0	0	0	454	1,190	0	0			
Zone 18	0	0	0	0	13	33	3	3			
Zone 19.1	0	0	0	0	4	57	0	0			
Zone 19.2	0	7	0	0	0	0	0	0			
Zone 20	0	0	0	0	0	0	0	0			
Zone 21	0	0	0	0	0	53	0	0			
Zone 22	0	0	0	0	0	0	3	0			
Zone 23	0	22	0	0	49	52	3	9			
Zone 24	20	36	0	0	3	30	183	33			
Zone 25	10	4	0	0	0	5	0	0			
Zone 26	0	0	0	0	28	36	7	6			
Zone 27	8	12	0	0	42	61	33	40			
Zone 28	23	0	0	0	38	150	25	18			
Zone 29	20	18	0	0	- 11	225	6	8			
Zone 30	6	5	0	0		21	14	5			
Zone 31	10	21	0	0		69	94	20			
Zone 32	40	26	0	0		92	58	182			
Zone 33	0	0	0	0		114	49	32			
Zone 34	0	0	0	0	24	44	13	0			
Zone 35	4	8	0	0	16	120	3	8			
Zone 36	20	0	0	0		131	7	10			
Zone 37	19	6	0	0	-	94	30	61			
Zone 38	4	8	0	0	7	40	161	43			
Zone 39	19	16	0	0	10	153	6	30			
Montréal CMA	237	211	0	0	1,516	3,353	715	601			

Table 2.4: Starts by Submarket and by Intended Market April 2015											
	Free		Condor		Rer	ntal	Tot	:al*			
Submarket	April 2015	April 2014									
Zone I	0	4	0	0	0	0	0	4			
Zone 2	0	0	0	0	0	0	0	0			
Zone 3	0	0	0	0	0	0	0	0			
Zone 4	0	4	0	0	0	0	0	4			
Zone 5	0	0	0	4	0	7	0	- 11			
Zone 6	2	0	0	0	9	0	11	0			
Zone 7	0	12	0	0	0	34	0	46			
Zone 8	2	0	0	0	0	0	2	0			
Zone 9	0	0	0	0	0	0	0	0			
Zone 10	0	3 0	0	0	0	0	0	3			
Zone II Zone I2	0	5	4	0	0	12 4	4 0	9			
Zone 13	I	0	16	24	0	0	17	24			
Zone 14	i	0	14	0	0	0	17	0			
Zone 15	0	0	0	0	0	0	0	0			
Zone 16	0	0	0	5	0	0	0	5			
Zone 17	0	0	16	300	0	0	16	300			
Zone 18	4	1	4	13	0	0	8	14			
Zone 19.1	0	0	0	22	0	0	0	22			
Zone 19.2	0	0	0	0	0	0	0	0			
Zone 20	0	0	0	0	0	0	0	0			
Zone 21	2	0	0	53	0	0	2	53			
Zone 22	0	3	0	0	0	0	0	3			
Zone 23	6	20	0	8	0	0	6	28			
Zone 24	24	14	3	0	12	12	39	26			
Zone 25	12	8	0	3	0	0	12	- 11			
Zone 26	15	24	22	16	0	0	37	40			
Zone 27	20	66	25	32	12	12	57	110			
Zone 28	5	27	20	80 57	6	4	31	111			
Zone 29 Zone 30	43 35	27 29	7	57 0	3 I	0	53 36	84 30			
Zone 31	17	61	24	13	21	9	62	83			
Zone 32	41	26	46	82	22	6		114			
Zone 33	11	11	12	90	1	0	24	101			
Zone 34	14		6	12	6	0	26	29			
Zone 35	27	54	16	68	0	I	43	123			
Zone 36	19	13	109	40	7	0	135	53			
Zone 37	40		33	44	30	61	103	135			
Zone 38	24	37	0	24	161	0	185	61			
Zone 39	25	57	0	4	0	0	25	61			
Montréal CMA	390	553	377	994	291	163	1,058	1,710			

Table 2.5: Starts by Submarket and by Intended Market												
		Janua	ary - April	2015								
	Free	hold	Condor	ninium	Rer	ntal	Total*					
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014				
Zone I	2	9	32	0	0	4	34	92				
Zone 2	0	0	0	0	0	0	0	0				
Zone 3	0	0	3	0	0	0	3	0				
Zone 4	1	18	0	0	0	0	I	18				
Zone 5	0	0	58	7	0	7	58	14				
Zone 6	2	2	6	156	9	0	17	158				
Zone 7	0	14	12	24	0	51	12	89				
Zone 8	2	2	0	14	0	0	2	16				
Zone 9	0	0	0	0	0	0	0	0 15				
Zone II	2	12	0 22	0 11	0	3 24	44	36				
Zone 12	8	14	16	11	0	4	24	30				
Zone 13	23	17	44	61	8	0	75	62				
Zone 14	1	9	30	147	0	0	31	156				
Zone 15	3	1	0	0	0	0	3	1				
Zone 16	0	3	190	157	0	0	190	160				
Zone 17	- 1	0	454	1,190	0	0	455	1,242				
Zone 18	5	4	9	33	3	3	17	40				
Zone 19.1	- 1	0	4	57	0	0	5	57				
Zone 19.2	0	7	0	0	0	0	0	7				
Zone 20	0	0	0	0	0	0	0	0				
Zone 21	6	7	0	53	0	0	6	60				
Zone 22	5	4	0	0	3	0	8	4				
Zone 23	21	36	47	60	3	9	71	105				
Zone 24	43	58	3	33	185	33	231	124				
Zone 25	30	20	4	5	0	0	34	25				
Zone 26	28	48	28	36	7	6	63	90				
Zone 27	68	120	50	63	33	40	151	223				
Zone 28 Zone 29	28 70	58 85	57 13	150	25	18 8	110 89	226 318				
		73	0	225	6	5	89	99				
Zone 30 Zone 31	67 76	109	74	21 69	14 94	20	244	198				
Zone 32	59	64	65	118	58	182		364				
Zone 33	21	19	66	114	49	32	136	165				
Zone 34	27	34	24	44	13	0	64	78				
Zone 35	51	77	20	120	3	8	74	205				
Zone 36	32	27	133	129	7	10	172	166				
Zone 37	64	50	107	94	30	61	201	205				
Zone 38	39	64	9	40	161	43	209	147				
Zone 39	94	117	8	153	6	30	108	300				
Montréal CMA	881	1,167	1,588	3,396	717	601	3,206	5,295				

Table 3: Completions by Submarket and by Dwelling Type  April 2015													
	Sing	gle	Ser		Ro	w	Apt. &	Other		Total			
Submarket	April 2015	April 2014	% Change										
Zone I	2	2	2	0	0	0	3	4	7	6	16.7		
Zone 2	0	0	0	0	0	0	0	0	0	0	n/a		
Zone 3	0	0	0	0	0	0	0	0	0	0	n/a		
Zone 4	- 1	2	0	0	0	0	0	0	- 1	2	-50.0		
Zone 5	0	0	0	0	0	0	0	49	0	49	-100.0		
Zone 6	0	0	0	0	0	0	0	0	0	0	n/a		
Zone 7	0	- 1	0	0	0	24	64	63	64	88	-27.3		
Zone 8	- 1	0	0	0	0	0	0	0	I	0	n/a		
Zone 9	0	0	0	0	0	0	0	0	0	0	n/a		
Zone I0	- 1	0	0	2	0	0	0	0	1	2	-50.0		
Zone II	1	0	0	0	0	0	14	0	15	0	n/a		
Zone 12	0	0	0	0	0	0	0	0 25	0	0	n/a		
Zone 13 Zone 14	0 2	0	0	0	9 7	0 7	11	0	20 9	25 8	-20.0		
Zone 15	0		0	2	0	0	0	0	0	3	12.5 -100.0		
Zone 16	0	0	0	0	0	0	20	116	20	116	-82.8		
Zone 17	I	0	0	0	0	0	0	0	20 I	0	-62.6 n/a		
Zone 18	i	0	0	0	0	0	0	2	1	2	-50.0		
Zone 19.1	0	0	0	0	0	0	5	0	5	0	-30.0 n/a		
Zone 19.2	ı	0	0	0	0	4	0	163	I	167	-99.4		
Zone 20	0	0	0	0	0	0	0	0	0	0	n/a		
Zone 21	4	0	2	2	0	0	0	0	6	2	200.0		
Zone 22	0	3	0	0	0	0	0	0	0	3	-100.0		
Zone 23	3	6	2	0	0	0	29	6	34	12	183.3		
Zone 24	- 1	2	0	0	18	12	15	4	34	18	88.9		
Zone 25	4	4	2	2	10	0	8	6	24	12	100.0		
Zone 26	0	6	0	4	0	0	0	25	0	35	-100.0		
Zone 27	22	32	2	0	0	0	16	26	40	58	-31.0		
Zone 28	5	9	6	0	0	0	15	12	26	21	23.8		
Zone 29	12	12	6	0	18	0	14	8	50	20	150.0		
Zone 30	9	15	0	4	5	0	17	6	31	25	24.0		
Zone 31	15	25	0	0	0	5	21	6	36	36	0.0		
Zone 32	1	8	0	6	15	24	13	42	29	80	-63.8		
Zone 33	5	5	2	2	0	0	16	0	23	7	**		
Zone 34	4	11	0	0	0	4	24	17	28	32	-12.5		
Zone 35	2	12	2	2	3	0	33	7	40	21	90.5		
Zone 36	1	4	4	2	3	3	0	14 50	8	23	-65.2		
Zone 37	3	8	6	4	3	3	0	50	12	65	-81.5		
Zone 38 Zone 39	4 28	18	2	2 6	0	0	4	20 0	10 33	31 24	-67.7 37.5		
Montréal CMA	134	196	40	40	94	86	342	671	610	993	-38.6		
Montreal CMA	134	176	40	40	74	00	342	0/1	610	773	-36.6		

Table 3.1: Completions by Submarket and by Dwelling Type													
January - April 2015													
	Sing	gle	Ser	Ro	Row		Other	Total					
Submarket	YTD 2015	YTD 2014	% Change										
Zone I	3	2	6	0	0	0	82	7	91	9	**		
Zone 2	0	2	0	0	0	0	0	0	0	2	-100.0		
Zone 3	- 1	0	0	0	0	0	213	188	214	188	13.8		
Zone 4	3	3	0	2	0	0	0	0	3	5	-40.0		
Zone 5	0	0	0	0	0	0	10	53	10	53	-81.1		
Zone 6	- 1	0	0	0	16	3	275	2	292	5	**		
Zone 7	- 1	1	2	0	7	24	121	165	131	190	-31.1		
Zone 8	1	0	0	0	0	0	0	108	1	108	-99.1		
Zone 9	0	0	0	0	0	0	0	0	0	0	n/a		
Zone II	11	2 0	0	2	0	0	0 14	0	11 16	4	175.0		
Zone 12	4	4	2	8	0	0	20	32	26	44	-40.9		
Zone 13	2	2	0	0	9	0	31	161	42	163	-74.2		
Zone 14	5	7	0	0	7	7	112	16	124	30	**		
Zone 15	3	5	2	2	0	3	0	0	5	10	-50.0		
Zone 16	0	0	0	0	0	0	159	124	159	124	28.2		
Zone 17	- 1	0	0	0	0	0	265	420	266	420	-36.7		
Zone 18	- 1	2	0	2	0	0	9	38	10	42	-76.2		
Zone 19.1	0	0	0	2	0	0	62	6	62	8	**		
Zone 19.2	- 1	0	0	0	0	4	0	163	- 1	167	-99.4		
Zone 20	0	0	0	0	0	0	6	0	6	0	n/a		
Zone 21	7	5	2	2	0	0	0	0	9	7	28.6		
Zone 22	3	10	0	0	7	0	6	85	16	95	-83.2		
Zone 23	23	24	4	8	8	4	199	6	234	42	**		
Zone 24	22	23	4	4	21	12	75	28	122	67	82.1		
Zone 25	19	15	10	6	10	0	8	14 33	47	35 78	34.3		
Zone 26 Zone 27	42 85	33 77	0	12 0	0	0	7 74	94	49 167	171	-37.2 -2.3		
Zone 28	37	42	8	4	6	4	33	95	84	145	-42.1		
Zone 29	51	49	12	2	23	0	25	111	111	162	-31.5		
Zone 30	36	51	2	10	5	0	32	17	75	78	-3.8		
Zone 31	88	137	0	8	10	8	79	57	177	210	-15.7		
Zone 32	25	17	8	36	19	24	123	187	175	264	-33.7		
Zone 33	17	17	4	12	0	0	119	36	140	65	115.4		
Zone 34	25	20	2	2	9	- 11	39	48	75	81	-7.4		
Zone 35	33	45	6	14	3	0	74	53	116	112	3.6		
Zone 36	20	27	8	4	6	3	46	532	80	566	-85.9		
Zone 37	19	22	44	14	13	6	46	50	122	92	32.6		
Zone 38	45	41	12	8	9	0	147	32	213	81	163.0		
Zone 39	79	88	10	20	38	20	126	48	253	176	43.8		
Montréal CMA	716	773	156	184	226	133	2,637	3,011	3,735	4,101	-8.9		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market  April 2015													
April 2015  Row Apt. & Other													
			ow .			-	Other						
Submarket	Freeho Condoi		Rer	ntal	Freeho Condo		Rer	ntal					
	April 2015	April 2014	April 2015	April 2014	April 2015	April 2014	April 2015	April 2014					
Zone I	0	0	0	0	3	4	0	0					
Zone 2	0	0	0	0	0	0	0	0					
Zone 3	0	0	0	0	0	0	0	0					
Zone 4	0	0	0	0	0	0	0	0					
Zone 5	0	0	0	0	0	49	0	0					
Zone 6	0	0	0	0	0	0	0	0					
Zone 7	0	24	0	0	64	63	0	0					
Zone 8	0	0	0	0	0	0	0	0					
Zone 9	0	0	0	0	0	0	0	0					
Zone I0	0	0	0	0	0	0	0	0					
Zone II	0	0	0	0	13	0	- 1	0					
Zone I2	0	0	0	0	0	0	0	0					
Zone I3	9	0	0	0	- 11	25	0	0					
Zone I4	7	7	0	0	0	0	0	0					
Zone I5	0	0	0	0	0	0	0	0					
Zone 16	0	0	0	0	20	8	0	108					
Zone 17 Zone 18	0	0	0	0	0	0	0	0					
Zone 19.1	0	0	0	0	0	2	0	0					
Zone 19.1 Zone 19.2	0	4	0	0	5 0	163	0	0					
Zone 20	0	0	0	0	0	0	0	0					
Zone 21	0	0	0	0	0	0	0	0					
Zone 22	0	0	0	0	0	0	0	0					
Zone 23	0	0	0	0	23	0	6	6					
Zone 24	18	12	0	0	0	0	15	4					
Zone 25	10	0	0	0	5	5	3	i					
Zone 26	0	0	0	0	0	25	0	0					
Zone 27	0	0	0	0	0	14	16	12					
Zone 28	0	0	0	0	15	0	0	12					
Zone 29	18	0	0	0	14	0	0	8					
Zone 30	5	0	0	0	16	5	1	1					
Zone 31	0	5	0	0	4	0	17	6					
Zone 32	15	24	0	0	10	42	3						
Zone 33	0	0	0	0	0	0	16	0					
Zone 34	0	0	0	4	0	17	24						
Zone 35	3	0	0	0	32	5	I	2					
Zone 36	3	3	0	0	0	14	0	0					
Zone 37	3	3	0	0	0	48	0	2					
Zone 38	0	0	0	0	0	20	4	0					
Zone 39	3	0	0	0	0	0	0	0					
Montréal CMA	94	82	0	4	235	509	107	162					

Table 3.3: Com	Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market												
January - April 2015													
		Ro	w			Apt. &	Other						
Submarket	Freeho Condoi		Rer	ntal	Freeho Condo		Rer	ntal					
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014					
Zone I	0	0	0	0	3	7	79	0					
Zone 2	0	0	0	0	0	0	0	0					
Zone 3	0	0	0	0	213	188	0	0					
Zone 4	0	0	0	0	0	0	0	0					
Zone 5	0	0	0	0	10	53	0	0					
Zone 6	16	3	0	0	125	2	150	0					
Zone 7	7	24	0	0	81	165	40	0					
Zone 8	0	0	0	0	0	108	0	0					
Zone 9	0	0	0	0	0	0	0	0					
Zone I0	0	0	0	0	0	0	0	0					
Zone II	0	0	0	0	13	2	1	0					
Zone I2	0	0	0	0	20	32	0	0					
Zone 13	9	0	0	0	25	154	6	7					
Zone I4	7	7	0	0	112	16	0	0					
Zone 15 Zone 16	0	3	0	0	0	0 16	0 15	0 108					
Zone 17	0	0	0	0	144 0	420		0					
Zone 17 Zone 18	0	0	0	0	9	38	265 0	0					
Zone 19.1	0	0	0	0	62	6	0	0					
Zone 19.2	0	4	0	0	0	163	0	0					
Zone 20	0	0	0	0	6	0	0	0					
Zone 21	0	0	0	0	0	0	0	0					
Zone 22	7	0	0	0	0	85	6	0					
Zone 23	8	4	0	0	107	0	92	6					
Zone 24	21	12	0	0	56	10	19	18					
Zone 25	10	0	0	0	5	13	3	1					
Zone 26	0	0	0	0	0	33	7	0					
Zone 27	0	0	0	0	14	26	60	68					
Zone 28	6	4	0	0	20	77	13	18					
Zone 29	23	0	0	0	22	72	3	39					
Zone 30	5	0	0	0	16	11	16	6					
Zone 31	10	8	0	0		17	53	40					
Zone 32	19	24	0	0	80	141	43	46					
Zone 33	0	0	0	0	54	36	65	0					
Zone 34	9	7	0	4	15	28	24	20					
Zone 35	3	0	0	0	52	50	22	3					
Zone 36	6	3	0	0	45	182	- 1	350					
Zone 37	13	6	0	0	6	48	40	2					
Zone 38	9	0	0	0	87	20	60	12					
Zone 39	38	20	0	0	102	26	24	22					
Montréal CMA	226	129	0	4	1,530	2,245	1,107	766					

Table	3.4: Comp		Submark April 2015		Intended I	Market		
	Free	hold	Condo	minium	Rer	ntal	Tot	tal*
Submarket	April 2015	April 2014	April 2015	April 2014	April 2015	April 2014	April 2015	April 2014
Zone I	4	2	3	4	0	0	7	6
Zone 2	0	0	0	0	0	0	0	0
Zone 3	0	0	0	0	0	0	0	0
Zone 4	1	2	0	0	0	0	I	2
Zone 5	0	0	0	49	0	0	0	49
Zone 6	0	0	0	0	0	0	0	0
Zone 7	0	9	64	79	0	0	64	88
Zone 8	- 1	0	0	0	0	0	- 1	0
Zone 9	0	0	0	0	0	0	0	0
Zone 10	- 1	2	0	0	0	0	- 1	2
Zone II	1	0	13	0	I	0	15	0
Zone I2	0	0	0	0	0	0	0	0
Zone I3	9	0	11	25	0	0	20	25
Zone I4	9	8	0	0	0	0	9	8
Zone 15	0	3	0	0	0	0	0	3
Zone 16	0	0	20	8	0	108	20	116
Zone 17	1	0	0	0	0	0	l l	0
Zone 18 Zone 19.1	0	0	0 5	2	0	0	5	2 0
Zone 19.1 Zone 19.2	I	4	0	163	0	0	J	167
Zone 20	0	0	0	0	0	0	0	0
Zone 21	6	2	0	0	0	0	6	2
Zone 22	0	3	0	0	0	0	0	3
Zone 23	5	6	23	0	6	6	34	12
Zone 24	19	14	0	0	15	4	34	18
Zone 25	21	6	0	5	3	I	24	12
Zone 26	0	10	0	25	0	0	0	35
Zone 27	24	32	0	14	16	12	40	58
Zone 28	- 11	9	15	0	0	12	26	21
Zone 29	24	12	26	0	0	8	50	20
Zone 30	14	19	16	5	I	I	31	25
Zone 31	15	30	4	0	17	6	36	36
Zone 32	8	14	18	66	3	0	29	80
Zone 33	7	7	0	0	16	0		7
Zone 34	4	11	0	17	24	4	28	32
Zone 35	7			5	I	2	40	21
Zone 36	8	9	0	14	0	0	8	23
Zone 37	12	15	0	48	0	2	12	65
Zone 38	6	11	0	20	4	0	10	31
Zone 39	33	24	0	0	0	0	33	
Montréal CMA	253	278	250	549	107	166	610	993

Table	3.5: Comp	oletions by	Submark	et and by	Intended l	Market		
		Janua	ary - April	2015				
	Free	hold	Condor	minium	Rer	ntal	Tot	cal*
Submarket	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014
Zone I	9	2	3	7	79	0	91	9
Zone 2	0	2	0	0	0	0	0	2
Zone 3	- 1	0	213	188	0	0	214	188
Zone 4	3	5	0	0	0	0	3	5
Zone 5	0	0	10	53	0	0	10	53
Zone 6	17	3	125	2	150	0	292	5
Zone 7	10	9	81	181	40	0	131	190
Zone 8	1	0	0	108	0	0	1	108
Zone 9	0	0	0	0	0	0	0	0
Zone II	11	4	0	0	0	0	11	4
Zone II	2	0 12	13 20	2 32	0	0	16	2 44
Zone 12 Zone 13	13	2	23	154	6	7	26 42	163
Zone 14	13	14	112	16	0	0	124	30
Zone 15	5	10	0	0	0	0	5	10
Zone 16	0	0	144	16	15	108	159	124
Zone 17	Ĭ	0	0	420	265	0	266	420
Zone 18	i	4	9	38	0	0	10	42
Zone 19.1	0	2	62	6	0	0	62	8
Zone 19.2	- 1	4	0	163	0	0	- 1	167
Zone 20	0	0	6	0	0	0	6	0
Zone 21	9	7	0	0	0	0	9	7
Zone 22	10	10	0	85	6	0	16	95
Zone 23	27	36	115	0	92	6	234	42
Zone 24	47	39	56	10	19	18	122	67
Zone 25	44	21	0	13	3	I	47	35
Zone 26	42	45	0	33	7	0	49	78
Zone 27	93	77	14	26	60	68	167	171
Zone 28	53	50	18	77	13	18	84	145
Zone 29	76	51	32	72	3	39	111	162
Zone 30	43	61	16		16	6	75	78
Zone 31	98	153	26	17	53	40	177	210
Zone 32	52 21	53 29	80 54	165 36	43 65	46 0	175 140	264 65
Zone 33 Zone 34	36	29	15	28	24	24		81
Zone 35	42	59	52	50	22	3	116	112
Zone 36	34	34	45	182	1	350	80	566
Zone 37	76	42	6	48	40	2	122	92
Zone 38	66	47	87	20	60	14		81
Zone 39	133	128	96	26	24	22	253	176
Montréal CMA	1,095	1,044	1,533	2,285	1,107	772		4,101

	Table 4: Absorbed Single-Detached Units by Price Range													
April 2015														
		Price Ranges												
Submarket	< \$20	0,000	\$200,000 - \$299,999			\$300,000 - \$399,999		\$400,000 - \$499,999		000 +	Total	Median Price (\$)	Average Price (\$)	
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(+)	(+)	
Island of Montréal														
April 2015	0		0	0.0	- 1	14.3	2	28.6	4	57.1	7			
April 2014	0	0.0	1	16.7	0	0.0	- 1	16.7	4	66.7	6			
Year-to-date 2015	0	0.0	1	3.4	3	10.3	6	20.7	19	65.5	29	600,000	645,783	
Year-to-date 2014	- 1	2.6	1	2.6	0	0.0	8	20.5	29	74.4	39	602,000	659,613	
Laval														
April 2015	0	0.0	0	0.0	0	0.0	3	50.0	3	50.0	6			
April 2014	0	0.0	0	0.0	- 1	16.7	- 1	16.7	4	66.7	6			
Year-to-date 2015	0	0.0	0	0.0	3	10.0	10	33.3	17	56.7	30	529,846	573,240	
Year-to-date 2014	0	0.0	0	0.0	4	12.1	13	39.4	16	48.5	33	499,711	588,189	
North Shore														
April 2015	0	0.0	16	37.2	- 11	25.6	- 11	25.6	5	11.6	43	336,000	376,191	
April 2014	0	0.0	22	31.0	36	50.7	10	14.1	3	4.2	71	324,084	337, <del>4</del> 88	
Year-to-date 2015	3	1.5	54	26.7	77	38.1	41	20.3	27	13.4	202	350,000	375,588	
Year-to-date 2014	5	2.0	83	32.5	111	43.5	36	14.1	20	7.8	255	325,000	351,342	
South Shore														
April 2015	- 1	2.1	5	10.6	16	34.0	12	25.5	13	27.7	47	410,400	454,512	
April 2014	2	4.3	5	10.6	16	34.0	14	29.8	10	21.3	47	400,000	463,911	
Year-to-date 2015	2	1.3	19	12.3	51	33.1	39	25.3	43	27.9	154	400,000	443,047	
Year-to-date 2014	5	3.0	31	18.7	55	33.1	42	25.3	33	19.9	166	384,370	422,979	
Vaudreuil-Soulanges														
April 2015	0	0.0	10	45.5	3	13.6	- 1	4.5	8	36.4	22	322,284	411,171	
April 2014	0	0.0	2	28.6	- 1	14.3	0	0.0	4	57.1	7			
Year-to-date 2015	0	0.0	18	29.0	11	17.7	13	21.0	20	32.3	62	400,000	434,527	
Year-to-date 2014	7	9.6	19	26.0	12	16.4	14	19.2	21	28.8	73	385,000	441,935	
Montréal CMA														
April 2015	- 1	0.8	31	24.8	31	24.8	29	23.2	33	26.4	125	397,813	444,274	
April 2014	2	1.5	30	21.9	54	39.4	26	19.0	25	18.2	137	354,597	417,792	
Year-to-date 2015	5	1.0	92	19.3	145	30.4	109	22.9	126	26.4	477	395,000	433,886	
Year-to-date 2014	18	3.2	134	23.7	182	32.2	113	20.0	119	21.0	566	370,000	419,087	

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units April 2015												
Submarket	April 2015	April 2014	% Change	YTD 2015	YTD 2014	% Change							
Zone I			n/a			n/a							
Zone 2			n/a			n/a							
Zone 3			n/a			n/a							
Zone 4			n/a			n/a							
Zone 5			n/a			n/a							
Zone 6			n/a			n/a							
Zone 7			n/a			n/a							
Zone 8			n/a			n/a							
Zone 9			n/a			n/a							
Zone 10			n/a			n/a							
Zone II			n/a			n/a							
Zone I2			n/a			n/a							
Zone I3			n/a			n/a							
Zone I4			n/a			n/a							
Zone 15			n/a			n/a							
Zone 16			n/a			n/a							
Zone 17			n/a			n/a							
Zone 18			n/a			n/a							
Zone 19.1			n/a			n/a							
Zone 19.2			n/a			n/a							
Zone 20			n/a			n/a							
Zone 21			n/a			n/a							
Zone 22			n/a		744,875	n/a							
Zone 23			n/a	684,158	715,340	-4.4							
Zone 24			n/a		497,465	n/a							
Zone 25			n/a	469,823		n/a							
Zone 26			n/a	336,912	317,594	6.1							
Zone 27	383,029	355,740	7.7	403,837	349,778	15.5							
Zone 28			n/a	603,237	589,271	2.4							
Zone 29	373,185	357,120	4.5	391,200	399,182	-2.0							
Zone 30			n/a	356,160	317,061	12.3							
Zone 31	285,212	326,369	-12.6	311,472	308,249	1.0							
Zone 32			n/a	452,258	445,284	1.6							
Zone 33			n/a	499,439	301,442	65.7							
Zone 34			n/a	490,317	459,934	6.6							
Zone 35			n/a	417,461	401,193	4.1							
Zone 36			n/a	556,237	621,161	-10.5							
Zone 37		438,081	n/a	413,392	420,709	-1.7							
Zone 38	395,927		n/a	350,996	331,216	6.0							
Zone 39	411,171		n/a	434,527	441,935	-1.7							
Montréal CMA	444,274	417,792	6.3	433,886	419,087	3.5							

Source: CMHC (Market Absorption Survey)

	Table 5: C	entris <sup>®</sup> Res	idential Act	ivity <sup>l</sup> for Mo	ontreal		
						Last Four	Quarters <sup>3</sup>
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>
SINGLE FAMILY*							
Q1 2015	6,014	13,731	18,866	336,636	9.4	342,797	9.8
Q1 2014	5,890	13,637	17,738	324,669	9.0	332,455	8.9
% Change	2.1	0.7	6.4	3.7	n/a	3.1	n/a
YTD 2015	6,014	13,731	18,866	336,636	12.5	n/a	n/a
YTD 2014	5,890	13,637	17,738	324,669	12.0	n/a	n/a
% Change	2.1	0.7	6.4	3.7	n/a	n/a	n/a
CONDOMINIUMS*							
Q1 2015	2,860	8,805	13,813	269,446	14.5	272,319	14.4
Q1 2014	2,815	8,642	13,316	258,152	14.2	264,739	13.4
% Change	1.6	1.9	3.7	4.4	n/a	2.9	n/a
YTD 2015	2,860	8,805	13,813	269,446	19.3	n/a	n/a
YTD 2014	2,815	8,642	13,316	258,152	18.9	n/a	n/a
% Change	1.6	1.9	3.7	4.4	n/a	n/a	n/a
PLEX*							
QI 2015	801	2,196	3,185	461,186	11.9	461,779	10.6
QI 2014	872	2,250	2,935	442,245	10.1	444,041	9.3
% Change	-8.1	-2.4	8.5	4.3	n/a	4.0	n/a
YTD 2015	801	2,196	3,185	461,186	15.9	n/a	n/a
YTD 2014	872	2,250		442,245	13.5	n/a	n/a
% Change	-8.1	-2.4	8.5	4.3	n/a	n/a	n/a
TOTAL							
Q1 2015	9,687	24,762	35,939	328,992	11.1	333,419	11.3
Q1 2014	9,582	24,557	34,052	320,220	10.7	324,508	10.4
% Change	1.1	0.8	5.5	2.7	n/a	2.7	n/a
YTD 2015	9,687	24,762	35,939	328,992	14.8		n/a
YTD 2014	9,582	24,557	34,052	320,220		n/a	n/a
% Change	1.1	0.8	5.5	2.7	n/a	n/a	n/a

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm I\!\! B}$  system

The Centris® system contains all the listings of Québec real estate brokers.

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

<sup>\*</sup> Refer to Centris® for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			Т	able 6:	Economic	Indica	tors				
					April 201	5					
		Inter	est Rates		NHPI, Total.	CPI,	Montréal Labour Market				
		P & I Per \$100,000	Mortgag (% I Yr. Term		Montréal CMA 2007=100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2014	January	595	3.14	5.24	117.0	121.5	2,027	8.0	66.6	816	
	February	595	3.14	5.24	117.1	122.3	2,020	8.2	66.4	820	
	March	581	3.14	4.99	117.1	122.6	2,021	7.9	66.2	828	
	April	570	3.14	4.79	117.2	123.2	2,016	8.1	66.2	836	
	May	570	3.14	4.79	117.3	123.5	2,011	8.1	66.0	836	
	June	570	3.14	4.79	117.1	123.6	2,006	8.3	65.9	837	
	July	570	3.14	4.79	117.2	123.5	2,006	8.7	66.1	835	
	August	570	3.14	4.79	117.2	123.7	2,011	8.7	66.2	842	
	September	570	3.14	4.79	116.9	123.8	2,017	8.5	66.2	839	
	October	570	3.14	4.79	116.9	124.1	2,022	8.3	66.2	838	
	November	570	3.14	4.79	116.9	123.8	2,026	8.3	66.2	832	
	December	570	3.14	4.79	116.8	122.9	2,027	8.1	66.1	832	
2015	January	570	3.14	4.79	116.9	122.9	2,028	7.8	65.9	833	
	February	567	2.89	4.74	117.3	124.1	2,037	7.5	65.9	834	
	March	567	2.89	4.74	117.3	124.8	2,043	7.5	66.1	832	
	April	561	2.89	4.64		124.9	2,045	7.7	66.3	837	
	May										
	June										
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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