#### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES Quebec Region

Date Released: Fourth Quarter 2015







#### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

In addition, CMHC will be launching a new publication named the **Housing Market Insights**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insights** will be released shortly.

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#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of Region
- 2 Starts by Submarket and by Dwelling Type Current Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
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#### **Available in SELECTED Reports:**

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Starts (SAAR and Trend) September 2015										
Quebec	August 2015	September 2015								
Trend <sup>1</sup> , urban centres <sup>2</sup>	32,477	35,487								
SAAR, urban centres <sup>2</sup>	35,803	45,298								
	September 2014	September 2015								
Actual, urban centres <sup>2</sup>										
September - Single-Detached	627	620								
September - Multiples	2,598	3,978								
September - Total	3,225	4,598								
January to September - Single-Detached	5,539	4,821								
January to September - Multiples	18,354	18,953								
January to September - Total	23,893	23,774								

Source: CMHC

Detailed data available upon request

 $<sup>^{\</sup>rm I}$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

 $<sup>^{\</sup>rm 2}$  Urban centres with a population of 10,000 and over.

Tal	ole I.I: H		g Activity Third Qu		ary of Q	uébec Re	egion			
			I nira Qi		Centres					
			Owr	nership						
		Freehold		Condominium			Rent	al	Rural	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Centres	
STARTS										
Q3 2015	1,898	484	286	0	97	3,278	0	4,355	1,735	12,311
Q3 2014	2,047	622	378	0	35	2,389	4	2,553	1,765	9,940
% Change	-7.3	-22.2	-24.3	n/a	177.1	37.2	-100.0	70.6	-1.7	23.9
Year-to-date 2015	4,821	1,698	768	0	271	7,007	5	9,006	3,580	27,354
Year-to-date 2014	5,539	2,066	1,039	0	141	9,082	27	5,514	3,847	27,740
% Change	-13.0	-17.8	-26.1	n/a	92.2	-22.8	-81.5	63.3	-6.9	-1.4
UNDER CONSTRUCTION										
Q3 2015	2,527	840	654	0	209	12,604	4	10,193	3,239	31,022
Q3 2014	2,728	1,000	946	0	117	12,209	12	6,517	3,072	27,125
% Change	-7.4	-16.0	-30.9	n/a	78.6	3.2	-66.7	56.4	5.4	14.4
COMPLETIONS										
Q3 2015	1,896	780	427	0	142	2,985	2	2,863	1,119	10,364
Q3 2014	2,448	842	422	0	121	5,181	21	2,486	1,057	12,638
% Change	-22.5	-7.4	1.2	n/a	17.4	-42.4	-90.5	15.2	5.9	-18.0
Year-to-date 2015	4,704	1,758	1,113	0	236	6,379	4	6,229	3,377	23,951
Year-to-date 2014	5,676	2,008	861	0	213	11,726	31	5,381	3,116	29,119
% Change	-17.1	-12.5	29.3	n/a	10.8	-45.6	-87.1	15.8	8.4	-17.7
<b>COMPLETED &amp; NOT ABSORE</b>	ED									
Q3 2015	621	633	396	0	133	3,334	n/a	n/a	n/a	5,117
Q3 2014	581	574	321	0	77	3,637	n/a	n/a	n/a	5,190
% Change	6.9	10.3	23.4	n/a	72.7	-8.3	n/a	n/a	n/a	-1.4
ABSORBED										
Q3 2015	1,609	724	468	0	112	3,168	n/a	n/a	n/a	6,081
Q3 2014	2,008	742	391	0	96	4,724	n/a	n/a	n/a	
% Change	-19.9	-2.4	19.7	n/a	16.7	-32.9	n/a	n/a	n/a	-23.6
Year-to-date 2015	3,664	1,591	1,014	0	191	6,770	n/a	n/a	n/a	13,230
Year-to-date 2014	4,537	1,705	840	0	178	10,879	n/a	n/a	n/a	18,139
% Change	-19.2	-6.7	20.7	n/a	7.3	-37.8	n/a	n/a	n/a	-27.1

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

	Table 2	: Starts		market Québec	-	Dwellir	ıg Type				
				Quarte							
									_		
	Sin	gle	Se	mi	Ro	ow	Apt. &	Other		Total	
Submarket	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	% Change
Centres 100,000+											Change
Gatineau	165	144	56	84	39	49	262	143	522	420	24.3
Montréal	661	763	192	192	215	238	5,521	3,063	6,589	4,256	54.8
Québec	217	206	90	120	20	44	1,285	1,167	1,612	1,537	4.9
Saguenay	66	110	20	48	0	0	114	64	200	222	-9.9
Sherbrooke	88	88	20	20	- 11	4	66	163	185	275	-32.7
Trois-Rivières	49	63	14	34	4	4	89	120	156	221	-29.4
Centres 50,000 - 99,999											
Drummondville	66	72	8	2	0	0	24	23	98	97	1.0
Granby	55	39	12	32	5	5	40	62	112	138	-18.8
Rimouski	27	23	10	10	0	0	30	30	67	63	6.3
Saint-Hyacinthe	4		2	4	9	0	31	25	46	37	24.3
Saint-Jean-sur-Richelieu	29	31	4	4	4	-	31	15	68	50	36.0
Shawinigan	19		4	0	0		89	8	112	43	160.5
Centres 10,000 - 49,999											
Alma	0	13	0	4	0	0	0	0	0	17	-100.0
Amos	9		0	6	0	0	8	0	17	32	-46.9
Baie-Comeau	2		0	2	0		0	0	2	2	0.0
Cowansville	14	14	2	2	0		0	20	16	36	-55.6
Dolbeau-Mistassini	18	10	4	0	0	0	0	0	22	10	120.0
Gaspé	5	21	0	0	0		0	12	5	33	-84.8
Hawkesbury	0		0	2	0		0	0	0	33	-100.0
Joliette	18	38	8	2	0	0	26	22	52	62	-16.1
Lachute	6	4	0	0	0	0	6	0	12	4	200.0
La Tuque	Ī	1	0	0	0	0	0	0	12	- T	0.0
Les Îles-de-la-Madeleine	i i	0	0	0	0	0	0	0	i	0	n/a
Marieville	11	4	0	0	0	0	0	0	11	4	
Matane	10		2	0	0		0		11	7	n/a 71.4
	10	11	0	0	0	0	0	0		11	
Mont-Laurier	7		0	0	0	0		0	12		9.1 **
Montmagny		2			_		8		15	2	
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a
Prévost	15	7	2	4	0	0	13	0	30	11	172.7
Rawdon	22	20	0	4	0	0	11	4	33	28	17.9
Rivière-du-Loup	16	9		0	0				28	11	154.5
Roberval	2		0	0	0		0		2	6	-66.7
Rouyn-Noranda	43	53	6	0	0		16		65	63	3.2
Saint-Félicien	0		0	0	0		0		0	6	-100.0
Saint-Georges	17	29	8	18	0		12	41	37	88	-58.0
Saint-Lin-Laurentides	21	26	0	2	0		21	21	42	49	-14.3
Sainte-Adèle	31	2	0	0	0		36		67	2	**
Sainte-Agathe-des-Monts	- 1	0	0	0	0		0	0	- 1	0	n/a
Sainte-Marie	7	10	2	2	0		0	6	9	18	-50.0
Sainte-Sophie	40	38	0	0	0		9		49	47	4.3
Salaberry-de-Valleyfield	14		2	0	0		0		16	21	-23.8
Sept-Îles	6	5	2	4	0	0	0	3	8	12	-33.3
Sorel-Tracy	26	24		6	0	3	16	46	46	79	-41.8
Thetford Mines	4		2	0	0	0		0	12	12	0.0
Val d'Or	45	28	0	4	0	0	2	48	47	80	-41.3
Victoriaville	28		8	12	0	0	103	26	139	59	135.6
Total Québec (10,000+)	1,898	2,047	484	624	307	347	7,887	5,157	10,576	8,175	29.4

	Table 2.1	: Start	_		_	Dwelli	ng Type	<b>:</b>			
				Québec		_					
			nuary - S								
	Sing	gle	Ser	ni	Ro	W	Apt. &	Other		Total	
Submarket	YTD 2015	YTD 2014	% Change								
Centres 100,000+											
Gatineau	313	340	260	218	88	156	575	713	1,236	1,427	-13.4
Montréal	1,764	2,047	494	566	598	585	10,407	9,830	13,263	13,028	1.8
Québec	637	688	296	442	48	78	3,067	2,267	4,048	3,475	16.5
Saguenay	173	213	96	112	0	6	162	243	431	574	-24.9
Sherbrooke	230	277	132	130	71	72	545	371	978	850	15.1
Trois-Rivières	131	173	44	88	4	4	169	375	348	640	-45.6
Centres 50,000 - 99,999											
Drummondville	196	204	40	18	0	0	93	156	329	378	-13.0
Granby	96	97	62	108	5	13	111	153	274	371	-26.1
Rimouski	55	73	60	28	0	0	52	42	167	143	16.8
Saint-Hyacinthe	25	35	8	12	13	11	112	115	158	173	-8.7
Saint-Jean-sur-Richelieu	86	100	12	14	4	7	60	95	162	216	-25.0
Shawinigan	46	78	10	2	0	0	102	36	158	116	36.2
Centres 10,000 - 49,999											
Alma	9	34	14	20	0	0	9	2	32	56	-42.9
Amos	41	36	2	8	0	0	61	16	104	60	73.3
Baie-Comeau	3	4	0	2	0	0	0	0	3	6	-50.0
Cowansville	22	25	12	16	0	0	6	36	40	77	-48.I
Dolbeau-Mistassini	29	21	4	0	0	0	4	0	37	21	76.2
Gaspé	14	37	0	0	0	0	0	16	14	53	-73.6
Hawkesbury	- 1	3	2	12	0	0	0	0	3	15	-80.0
Joliette	50	86	14	20	0	0	214	75	278	181	53.6
Lachute	16	17	2	6	0	0	38	17	56	40	40.0
La Tuque	8	4	0	0	0	0	0	0	8	4	100.0
Les Îles-de-la-Madeleine	7	0	0	0	0	0	0	5	7	5	40.0
Marieville	- 11	- 11	0	6	0	0	0	0	- 11	17	-35.3
Matane	13	12	2	0	0	0	0	81	15	93	-83.9
Mont-Laurier	35	23	0	0	0	0	0	2	35	25	40.0
Montmagny	15	16	0	2	0	0	8	4	23	22	4.5
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a
Prévost	15	27	2	6	0	0	30	6	47	39	20.5
Rawdon	48	36	0	4	0	0	19	26	67	66	1.5
Rivière-du-Loup	39	26	6	8	3	0	24	60	72	94	-23.4
Roberval	8	13	2	0	0	0	0	6	10	19	-47.4
Rouyn-Noranda	76	97	6	0	0	0	21	71	103	168	-38.7
Saint-Félicien	6	15	0	0	0	0	0	0	6	15	-60.0
Saint-Georges	68	121	32	86	0	20	44	79	144	306	-52.9
Saint-Lin-Laurentides	94	98	6	10	0	0	69	126	169	234	-27.8
Sainte-Adèle	32	21	0	2	0	0	36	9	68	32	112.5
Sainte-Agathe-des-Monts	25	- 11	0	0	0	0	21	4	46	15	**
Sainte-Marie	24	15	20	14	0	0	0	6	44	35	25.7
Sainte-Sophie	117	117	2	0	0	0	20	21	139	138	0.7
Salaberry-de-Valleyfield	32	42	12	10	4	3	42	31	90	86	4.7
Sept-Îles	6	23	2	6	0	0	0	18	8	47	-83.0
Sorel-Tracy	78	71	22	42	0	6	59	50	159	169	-5.9
Thetford Mines	12	26	4	2	0	0	111	14	127	42	**
Val d'Or	48	48	0	4	0	0	2	54	50	106	-52.8
Victoriaville	67	78		54	0	0	116	84	207	216	-4.2
Total Québec (10,000+)	4,821	5,539	1,706	2,078	838	961	16,409	15,315	23,774	23,893	-0.5

Table 2.2	: Starts by Si	ubmarket,	by Dwelli Québec	ng Type a	nd by Inte	nded Marl	ket	
		Thir	d Quarter	2015				
		Ro		2013		Apt. &	Other	
	Freeho				Freehold and			
Submarket	Condo	minium	Rental		Condominium		Ren	
	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014
Centres 100,000+								
Gatineau	39	49	0	0	104	81	158	62
Montréal	215	238	0	0	2,683	1,994	2,660	922
Québec	20	40	0	4	298	192	987	975
Saguenay	0	0	0	0	28	20	86	44
Sherbrooke	- 11	4	0	0	10	12	56	151
Trois-Rivières	4	4	0	0	57	80	32	40
Centres 50,000 - 99,999								
Drummondville	0	0	0	0	6	0	18	23
Granby	5	5	0	0	24	0	16	62
Rimouski	0	0	0	0	24	6	6	24
Saint-Hyacinthe	9	0	0	0	0	17	31	8
Saint-Jean-sur-Richelieu	4	0	0	0	28	12	3	3
Shawinigan	0	0	0	0	12	4	77	4
Centres 10,000 - 49,999								
Alma	0	0	0	0	0	0	0	0
Amos	0	0	0	0	0	0	8	0
Baie-Comeau	0	0	0	0	0	0	0	0
Cowansville	0	0	0	0	0	0	0	20
Dolbeau-Mistassini	0	0	0	0	0	0	0	0
Gaspé	0	0	0	0	0	0	0	12
Hawkesbury	0	0	0	0	0	0	0	0
loliette	0	0	0	0	14	0	12	22
Lachute	0	0	0	0	0	0	6	0
La Tuque	0	0	0	0	0	0	0	0
Les Îles-de-la-Madeleine	0	0	0	0	0	0	0	0
Marieville	0	0	0	0	0	0	0	0
Matane	0	0	0	0	0	0	0	0
Mont-Laurier	0	0	0	0	0	0	0	0
Montmagny	0	0	0	0	0	0	8	0
Pembroke	0	0	0	0	0	0	0	0
Prévost	0	0	0	0	0	0	13	0
Rawdon	0	0	0	0	4	0	7	4
Rivière-du-Loup	0	0	0	0	12	2	0	0
Roberval	0	0	0	0	0	0	0	0
Rouyn-Noranda	0	0	0	0	16	10	0	0
Saint-Félicien		0		0	0	0	0	0
	0	-	0	-	-			
Saint-Georges	0	0	0	0	0	8	12	33
Saint-Lin-Laurentides	0	0	0	0	4	0	17	21
Sainte-Adèle	0	0	0	0	0	0	36	0
Sainte-Agathe-des-Monts	0	0	0	0	0	0	0	0
Sainte-Marie	0	0	0	0	0	0	0	6
Sainte-Sophie	0	0	0	0	0	0	9	9
Salaberry-de-Valleyfield	0	0	0	0	0	0	0	4
Sept-Îles	0	0	0	0	0	2	0	I
Sorel-Tracy	0	3	0	0	16	13	0	33
Thetford Mines	0	0	0	0	6	0	0	0
Val d'Or	0	0	0	0	0	0	2	48
Victoriaville	0	0	0	0	8	4	95	22
Total Québec (10,000+)	307	343	0	4	3,354	2,457	4,355	2,553

Table 2.3: S	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market Québec												
		January	- Septem	ber 2015									
		Ro				Apt. &	Other						
Submarket	Freeho Condo		Rer	ntal	Freeho	old and	Rer	ntal					
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014					
Centres 100,000+					1.12.20.0								
Gatineau	88	156	0	0	241	428	334	285					
Montréal	598	582	0	3	5,394	7,454	4,815	1,891					
Québec	45	74	3	4	975	7,131	2,092	1,490					
Saguenay	0	6	0	0	48	50	114	1,170					
Sherbrooke	71	72	0	0	64	75	481	296					
Trois-Rivières	4	4	0	0	70	174	99	201					
Centres 50,000 - 99,999				J	. 5								
Drummondville	0	0	0	0	23	7	70	149					
Granby	5	13	0	0	48	16	63	137					
Rimouski	0	0	0	0	24	10	28	32					
Saint-Hyacinthe	13	11	0	0	32	66	80	49					
Saint-Jean-sur-Richelieu	4	7	0	0	51	60	9	35					
Shawinigan	0	0	0	0	22	4	80	32					
Centres 10,000 - 49,999		-	_	-		_							
Alma	0	0	0	0	8	2	1	0					
Amos	0	0	0	0	32	16	29	0					
Baie-Comeau	0	0	0	0	0	0	0	0					
Cowansville	0	0	0	0	0	12	6	24					
Dolbeau-Mistassini	0	0	0	0	0	0	4	0					
Gaspé	0	0	0	0	0	0	0	16					
Hawkesbury	0	0	0	0	0	0	0	0					
loliette	0	0	0	0	40	0	174	75					
Lachute	0	0	0	0	26	0	12	17					
La Tuque	0	0	0	0	0	0	0	0					
Les Îles-de-la-Madeleine	0	0	0	0	0	2	0	3					
Marieville	0	0	0	0	0	0	0	0					
Matane	0	0	0	0	0	0	0	81					
Mont-Laurier	0	0	0	0	0	2	0	0					
Montmagny	0	0	0	0	0	0	8	4					
Pembroke	0	0	0	0	0	0	0	0					
Prévost	0	0	0	0	17	6	13	0					
Rawdon	0	0	0	0	4	18	15	8					
Rivière-du-Loup	3	0	0	0	12	2	12	58					
Roberval	0	0	0	0	0	2	0	4					
Rouyn-Noranda	0	0	0	0	18	44	3	27					
Saint-Félicien	0	0	0	0	0	0	0	0					
Saint-Georges	0	4	0	16	0	20	44	59					
Saint-Lin-Laurentides	0	0	0	0	4	0	65	126					
Sainte-Adèle	0	0	0	0	0	2	36	7					
Sainte-Agathe-des-Monts	0	0	0	0	6	4	15	0					
Sainte-Marie	0	0	0	0	0	0	0	6					
Sainte-Sophie	0	0	0	0	2	0	18	21					
Salaberry-de-Valleyfield	4	3	0	0	6	12	36	19					
Sept-Îles	0	0	0	0	0	2	0	16					
Sorel-Tracy	0	6	0	0	20	15	39	35					
Thetford Mines	0	0	0	0	6	8	105	6					
Val d'Or	0	0	0	0	0	6	2	48					
Victoriaville	0	0	0	0	12	20	104	64					
Total Québec (10,000+)	835	938	3	23	7,205	9,316	9,006	5,514					
Total Quebec (10,000+)	633	/30	3	23	7,203	7,310	7,006	3,314					

Ta	able 2.4: St	arts by Su		ınd by Into	ended Mar	ket		
		This	Québec d Quarter	2015				
	_							tele.
Submarket	Free	hold	Condon	ninium	Ren	tal	Tot	al* 
	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014
Centres 100,000+								
Gatineau	255	268	109	90	158	62	522	420
Montréal	998	1,191	2,753	1,996	2,660	922	6,589	4,256
Québec	339	370	286	188	987	979	1,612	1,537
Saguenay	114	166	0	12	86	44	200	222
Sherbrooke	119	124	10	0	56	151	185	275
Trois-Rivières	69	103	55	78	32	40	156	221
Centres 50,000 - 99,999								
Drummondville	74	74	6	0	18	23	98	97
Granby	72	76	24	0	16	62	112	138
Rimouski	37	33	24	6	6	24	67	63
Saint-Hyacinthe	15	14	0	15	31	8	46	37
Saint-Jean-sur-Richelieu	37	35	28	12	3	3	68	50
Shawinigan	23	35	12	4	77	4	112	43
Centres 10,000 - 49,999								
Alma	0	17	0	0	0	0	0	17
Amos	9	32	0	0	8	0	17	32
Baie-Comeau	2	2	0	0	0	0	2	2
Cowansville	16	16	0	0	0	20	16	36
Dolbeau-Mistassini	22	10	0	0	0	0	22	10
Gaspé	5	21	0	0	0	12	5	33
Hawkesbury	0	3	0	0	0	0	0	3
Joliette	26	40	14	0	12	22	52	62
Lachute	6	4	0	0	6	0	12	4
La Tuque	- 1	- 1	0	0	0	0	- 1	- 1
Les Îles-de-la-Madeleine	- 1	0	0	0	0	0	- 1	0
Marieville	- 11	4	0	0	0	0	- 11	4
Matane	12	7	0	0	0	0	12	7
Mont-Laurier	12	- 11	0	0	0	0	12	11
Montmagny	7	2	0	0	8	0	15	2
Pembroke	0	0	0	0	0	0	0	0
Prévost	17	- 11	0	0	13	0	30	- 11
Rawdon	26	24	0	0	7	4	33	28
Rivière-du-Loup	16	11	12	0	0	0	28	11
Roberval	2	6	0	0	0	0	2	6
Rouyn-Noranda	53	63	12	0	0	0	65	63
Saint-Félicien	0	6	0	0	0	0	0	6
Saint-Georges	25	47	0	8	12	33	37	88
Saint-Lin-Laurentides	25	28	0	0	17	21	42	49
Sainte-Adèle	31	2	0	0	36	0	67	2
Sainte-Agathe-des-Monts	I	0	0	0	0	0	J.	0
Sainte-Agathe-des-Florits Sainte-Marie	9	12	0	0	0	6	9	18
Sainte-France Sainte-Sophie	40	38	0	0	9	9	49	47
Salaberry-de-Valleyfield	16	17	0	0	0	4	16	21
Sept-Îles	8	17	0	0	0	1	8	12
Sorel-Tracy	30	35	16	11	0	33	46	79
Thetford Mines	6	12	6	0	0	0	12	12
Val d'Or	45	32	0	0	2	48	47	80
Val d Or Victoriaville	36	32	8	4	95	48 22	139	59
Total Québec (10,000+)	2,668	3,047	3,375	2,424	4,355	2,557	10,576	8,175

Québec January - September 2015										
January - September 2015										
Freehold Condominium Rental	Tot	al*								
Submarket         YTD 2015         YTD 2014         YTD 2015         YTD 2014         YTD 2014         YTD 2015         YTD 2015         YTD 2014         YTD 2014	TD 2015	YTD 2014								
Centres 100,000+										
Gatineau 654 711 248 431 334 285	1,236	1, <del>4</del> 27								
Montréal 2,674 3,151 5,574 7,498 4,817 1,894	13,263	13,028								
Québec 1,004 1,214 949 765 2,095 1,496	4,048	3,475								
Saguenay 307 353 10 28 114 193	431	574								
Sherbrooke 445 503 52 49 481 298	978	850								
Trois-Rivières 183 270 66 169 99 201	348	640								
Centres 50,000 - 99,999										
Drummondville 238 225 21 4 70 149	329	378								
Granby 165 220 46 14 63 137	274	371								
Rimouski 115 101 24 10 28 32	167	143								
Saint-Hyacinthe 46 62 32 62 80 49	158	173								
Saint-Jean-sur-Richelieu         102         121         51         60         9         35	162	216								
Shawinigan         56         80         22         4         80         32	158	116								
Centres 10,000 - 49,999										
Alma 27 56 4 0 I 0	32	56								
Amos 43 44 32 16 29 0	104	60								
Baie-Comeau 3 6 0 0 0 0	3	6								
Cowansville 34 41 0 12 6 24	40	77								
Dolbeau-Mistassini33210040	37	21								
Gaspé 14 37 0 0 16	14	53								
Hawkesbury 3 15 0 0 0 0	3	15								
Joliette 64 106 40 0 174 75	278	181								
Lachute 20 23 24 0 12 17	56	40								
La Tuque 8 4 0 0 0 0	8	4								
Les Îles-de-la-Madeleine         7         2         0         0         0         3	7	5								
Marieville 11 17 0 0 0 0	11	17								
Matane 15 12 0 0 0 81	15	93								
Mont-Laurier 35 25 0 0 0 0	35	25								
Montmagny 15 18 0 0 8 4	23	22								
Pembroke 0 0 0 0 0 0	0	0								
Prévost 17 33 17 6 13 0	47	39								
Rawdon 52 58 0 0 15 8	67	66								
Rivière-du-Loup 48 36 12 0 12 58	72	94								
Roberval 10 15 0 0 0 4	10	19								
Rouyn-Noranda 88 117 12 24 3 27	103	168								
Saint-Félicien         6         15         0         0         0	6	15								
Saint-Georges 100 211 0 20 44 75	144	306								
Saint-Lin-Laurentides         104         108         0         0         65         126	169	234								
Sainte-Adèle 32 25 0 0 36 7	68	32								
Sainte-Agathe-des-Monts 31 15 0 0 15 0	46	15								
Sainte-Marie 44 29 0 0 0 6	44	35								
Sainte-Sophie         121         117         0         0         18         21	139	138								
Salaberry-de-Valleyfield         44         55         10         12         36         19	90	86								
Sept-Îles         8         31         0         0         0         16	8	47								
Sorel-Tracy 102 121 18 13 39 35	159	169								
Thetford Mines 16 28 6 8 105 6	127	42								
Val d'Or 48 58 0 0 2 48	50	106								
Victoriaville         95         134         8         18         104         64           Total Québec (10,000+)         7,287         8,644         7,278         9,223         9,011         5,541	207 23,774	216 23,893								

T:	able 3: C	omple	tions by			d by D	welling	Туре			
				Québe							
			Third	l Quart	er 2015						
	Sin	gle	Sei	mi	Ro	w	Apt. &	Other		Total	
Submarket	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	% Change
Centres 100,000+											Change
Gatineau	114	127	96	86	28	66	331	245	569	524	8.6
Montréal	713	997	210	300	388	305	3,335	5,076	4,646	6,678	-30.4
Québec	176	281	140	172	48	21	936	1,207	1,300	1,681	-22.7
Saguenay	85	79	66	30	0	7	114	206	265	322	-17.7
Sherbrooke	80	136	62	56	16	44	447	169	605	405	49.4
Trois-Rivières	78	81	26	26	0	4	131	227	235	338	-30.5
Centres 50,000 - 99,999											
Drummondville	84	100	20	6	0	3	48	64	152	173	-12.1
Granby	47	27	32	22	0	0	78	83	157	132	18.9
Rimouski	25	24	24	16	0	0	6	12	55	52	5.8
Saint-Hyacinthe	12	18	0	8	4	0	80	82	96	108	-11.1
Saint-Jean-sur-Richelieu	32	51	4	10	4	0	66	61	106	122	-13.1
Shawinigan	19	28	6	0	0	0	25	15	50	43	16.3
Centres 10,000 - 49,999											
Alma	5	17	10	14	0	0	0	2	15	33	-54.5
Amos	17	10	2	4	0	0	33	16	52	30	73.3
Baie-Comeau	2	3	0	0	0	0	0	0	2	3	-33.3
Cowansville	9	12	10	4	0	0	12	8	31	24	29.2
Dolbeau-Mistassini	12	5	2	0	0	0	4	0	18	5	**
Gaspé	6	13	0	0	0	0	0	7	6	20	-70.0
Hawkesbury	2	0	2	4	0	0	0	0	4	4	0.0
Joliette	19	36	8	8	0	0	124	44	151	88	71.6
Lachute	7	7	2	2	0	0	30	14	39	23	69.6
La Tuque	3	- 1	0	0	0	0	0	0	3	- 1	200.0
Les Îles-de-la-Madeleine	2	0	0	0	0	0	0	0	2	0	n/a
Marieville	2	6	0	4	0	0	0	0	2	10	-80.0
Matane	2	3	0	0	0	0	0	0	2	3	-33.3
Mont-Laurier	20	П	0	0	0	0	4	0	24	11	118.2
Montmagny	9	8	0	0	0	0	0	66	9	74	-87.8
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a
Prévost	4	12	2	2	0	0	4	0	10	14	-28.6
Rawdon	15	17	0	2	0	0	3	0	18	19	-5.3
Rivière-du-Loup	- 11	9		2		0		0		11	109.1
Roberval	3	6	0	0		0		2	3	8	-62.5
Rouyn-Noranda	24	25	2	0	0	0	6	24	32	49	-34.7
Saint-Félicien	6	7	0	0	0	0	8	0	14	7	100.0
Saint-Georges	31	50	14	18	0	16	4	20	49	104	-52.9
Saint-Lin-Laurentides	45	45		6	0	0	53	48	100	99	1.0
Sainte-Adèle	7	10		2	0	0		38	22	50	-56.0
Sainte-Agathe-des-Monts	14	5		0		0	21	0		5	**
Sainte-Marie	9	6	8	6		0		6	17	18	-5.6
Sainte-Sophie	52	41	4	0	-	0		8	63	49	28.6
Salaberry-de-Valleyfield	15	23	8	6	0	3	123	15	146	47	**
Sept-Îles	2	12	0	0	0	0		7	2	19	-89.5
Sorel-Tracy	28	26	-	18		6		14	54	64	-15.6
Thetford Mines	6	6	0	2		0		6	6	14	-57.1
Val d'Or	12	26	0	0		0		0	12	26	-53.8
Victoriaville	30	41	10	26		0		4	43	71	-39.4
Total Québec (10,000+)	1,896	2,448		862		475	6,075	7,796	9,245	11,581	-20.2

Tal	Table 3.1: Completions by Submarket and by Dwelling Type										
				Québe							
		J:	anuary -	Septe	mber 20	)15					
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	Change
Centres 100,000+											
Gatineau	295	315	264	146	86	118	644	1,045	1,289	1,624	-20.6
Montréal	1,847	2,245	474	622	782	540	7,399	10,920	10,502	14,327	-26.7
Québec	503	644	330	450	103	51	2,006	2,376	2,942	3,521	-16.4
Saguenay	166	183	90	80	0	13	186	341	442	617	-28.4
Sherbrooke	234	276	122	140	64	111	586	364	1,006	891	12.9
Trois-Rivières	124	179	70	92	4	4	380	401	578	676	-14.5
Centres 50,000 - 99,999	222	224	4.4					170	400	425	2.0
Drummondville	229	236	46	26	0	3	147	170	422	435	-3.0
Granby	84	85	56	56	18	8	106	162	264	311	-15.1
Rimouski	56 28	67 28	50 10	40 22	0 24	0	112 212	68 159	218 274	175	24.6
Saint-Hyacinthe Saint-Jean-sur-Richelieu	76	105	10	10	10	14 0	135	109	274	223 224	22.9 3.1
Shawinigan	32	71	10	8	0	0	29	57	73	136	-46.3
Centres 10,000 - 49,999	32	71	12	0	U	U	27	37	73	130	<del>-1</del> 0.3
Alma	18	29	24	20	0	0	19	22	61	71	-14.1
Amos	32	33	2	4	0	0	33	40	67	77	-13.0
Baie-Comeau	4	6	0	0	0	0	0	0	4	6	-33.3
Cowansville	24	27	16	16	0	0	54	40	94	83	13.3
Dolbeau-Mistassini	22	16	2	0	0	0	4	0	28	16	75.0
Gaspé	15	36	0	0	0	0	0	17	15	53	-71.7
Hawkesbury	3	2	2	10	0	0	0	0	5	12	-58.3
Joliette	50	86	18	18	0	0	179	87	247	191	29.3
Lachute	16	21	4	8	0	0	36	30	56	59	-5.1
La Tuque	6	3	0	0	0	0	0	0	6	3	100.0
Les Îles-de-la-Madeleine	5	20	0	2	0	0	2	12	7	34	-79.4
Marieville	5	7	0	8	0	4	1	3	6	22	-72.7
Matane	5	13	0	0	0	0	0	4	5	17	-70.6
Mont-Laurier	46	24	0	2	0	0	4	6	50	32	56.3
Montmagny	13	16	0	0	8	0	3	66	24	82	-70.7
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a
Prévost	19	32	12	4	0	0	4	12	35	48	-27.1
Rawdon	33	34	0	2	0	0	26	36	59	72	-18.1
Rivière-du-Loup	30	32	4	14	0	0	24	12	58	58	0.0
Roberval	8	12	4	0	0	0	0	8	12	20	-40.0
Rouyn-Noranda	73	81	2	6	0	0	79	26	154	113	36.3
Saint-Félicien	- 11	20	0	0	0	0	8	16	19	36	-47.2
Saint-Georges	70	88	40	60	0	20	55	47	165	215	-23.3
Saint-Lin-Laurentides	97	101	6	12	0	0	118	142	221	255	-13.3
Sainte-Adèle	30	38	0	2	0	0	35	41	65	81	-19.8
Sainte-Agathe-des-Monts	22	18	0	0	0	0	29	0	51	18	183.3
Sainte-Marie	26	15	26	28	0	0	24	14	76	57	33.3
Sainte-Sophie	131	124	4	0	0	0	24	24	159	148	7.4
Salaberry-de-Valleyfield	33	41	14	12	0	3	170	60	217	116	87.1
Sept-Îles	9	25	0	0	0	0	- 1	18	10	43	-76.7
Sorel-Tracy	73	69	22	62	4	9	49	124	148	264	-43.9
Thetford Mines	20	25	0	2	0	0	6	22	26	49	-46.9
Val d'Or	16	54	6	2	0	0	7	12	29	68	-57.4
Victoriaville	4 704	94 5 474	30	2 040	0	0	58	276	153	424	-63.9
Total Québec (10,000+)	4,704	5,676	1,772	2,040	1,103	898	12,994	17,389	20,573	26,003	-20.9

Table 3.2: Com	pletions b	y Submarl	ket, by Dw Québec	elling Typ	oe and by I	ntended N	1arket	
		Thir	d Quarter	2015				
		Ro		2015		Apt 0	Othon	
	Freeho		·w		Eroobo	Apt. & Other Freehold and		
Submarket	Condo		Ren		Condor	minium	Rer	
	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014	Q3 2015	Q3 2014
Centres 100,000+								
Gatineau	28	66	0	0	229	156	102	89
Montréal	388	302	0	3	2,269	4,086	952	930
Québec	48	21	0	0	278	613	622	594
Saguenay	0	7	0	0	20	44	94	162
Sherbrooke	16	44	0	0	73	37	374	132
Trois-Rivières	0	4	0	0	39	102	92	125
Centres 50,000 - 99,999		_						
Drummondville	0	3	0	0	4	0	44	64
Granby	0	0	0	0	26	32	52	51
Rimouski	0	0	0	0	0	4	6	8
Saint-Hyacinthe	4	0	0	0	8	48	72	34
Saint-Jean-sur-Richelieu	4	0	0	0	24	38	42	23
Shawinigan	0	0	0	0	10	2	15	13
Centres 10,000 - 49,999								
Alma	0	0	0	0	0	2	0	0
Amos	0	0	0	0	32	16	1	0
Baie-Comeau	0	0	0	0	0	0	0	0
Cowansville	0	0	0	0	0	0	12	8
Dolbeau-Mistassini	0	0	0	0	0	0	4	0
Gaspé	0	0	0	0	0	3	0	4
Hawkesbury	0	0	0	0	0	0	0	0
Joliette	0	0	0	0	0	15	124	29
Lachute	0	0	0	0	24	0	6	14
La Tuque	0	0	0	0	0	0	0	0
Les Îles-de-la-Madeleine	0	0	0	0	0	0	0	0
Marieville	0	0	0	0	0	0	0	0
Matane	0	0	0	0	0	0	0	0
Mont-Laurier	0	0	0	0	4	0	0	0
Montmagny	0	0	0	0	0	0	0	66
Pembroke	0	0	0	0	0	0	0	0
Prévost	0	0	0	0	3	0	1	0
Rawdon	0	0	0	0	0	0	3	0
Rivière-du-Loup	0	0	0	0	0	0	12	0
Roberval	0	0	0	0	0	2	0	0
Rouyn-Noranda	0	0	0	0	2	24	4	0
Saint-Félicien	0	0	0	0	0	0	8	0
Saint-Georges	0	0	0	16	0	12	4	8
Saint-Lin-Laurentides	0	0	0	0	3	0	50	48
Sainte-Adèle	0	0	0	0	2	0	13	38
Sainte-Agathe-des-Monts	0	0	0	0	8	0	13	0
Sainte-Marie	0	0	0	0	0	0	0	6
Sainte-Sophie	0	0	0	0	2	0	5	8
Salaberry-de-Valleyfield	0	3	0	0	0	0	123	15
Sept-Îles	0	0	0	0	0	0	0	7
Sorel-Tracy	0	6	0	0	2	14	10	0
Thetford Mines	0	0	0	0	0	0	0	6
Val d'Or	0	0	0	0	0	0	0	0
Victoriaville	0	0	0	0	0	0	3	4
Total Québec (10,000+)	488	456	0	19	3,062	5,250	2,863	2,486

Table 3.3: Con	Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market Québec January - September 2015												
		January	- Septem	ber 2015									
		Ro				Apt. &	Other						
Submarket	Freeho Condo	old and minium	Rer	ntal	Freeho Condor	ld and	Rer	ntal					
	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014	YTD 2015	YTD 2014					
Centres 100,000+													
Gatineau	86	118	0	0	497	754	147	291					
Montréal	782	533	0	7	4,938	8,967	2,347	1,893					
Québec	103	51	0	0	497	1,306	1,473	1,023					
Saguenay	0	13	0	0	60	64	126	277					
Sherbrooke	64	111	0	0	98	117	488	247					
Trois-Rivières	4	4	0	0	72	160	308	241					
Centres 50,000 - 99,999													
Drummondville	0	3	0	0	11	10	136	160					
Granby	18	8	0	0	26	38	80	124					
Rimouski	0	0	0	0	50	16	62	52					
Saint-Hyacinthe	24	14	0	0	89	84	123	75					
Saint-Jean-sur-Richelieu	10	0	0	0	62	61	73	48					
Shawinigan	0	0	0	0	10	22	19	35					
Centres 10,000 - 49,999													
Alma	0	0	0	0	4	2	15	20					
Amos	0	0	0	0	32	16	1	24					
Baie-Comeau	0	0	0	0	0	0	0	0					
Cowansville	0	0	0	0	0	14	54	26					
Dolbeau-Mistassini	0	0	0	0	0	0	4	0					
Gaspé	0	0	0	0	0	10	0	7					
Hawkesbury	0	0	0	0	0	0	0	0					
loliette	0	0	0	0	8	27	171	60					
Lachute	0	0	0	0	30	10	6	20					
La Tuque	0	0	0	0	0	0	0	0					
Les Îles-de-la-Madeleine	0	0	0	0	2	0	0	12					
Marieville	0	4	0	0	0	0	Ī	3					
Matane	0	0	0	0	0	0	0	4					
Mont-Laurier	0	0	0	0	4	0	0	6					
Montmagny	8	0	0	0	2	0	I	66					
Pembroke	0	0	0	0	0	0	0	0					
Prévost	0	0	0	0	3	0	ı	12					
Rawdon	0	0	0	0	20	26	6	10					
Rivière-du-Loup	0	0	0	0	0	0	24	10					
Roberval	0	0	0	0	0	2	0	6					
Rouyn-Noranda	0	0	0	0	10	26	69	0					
Saint-Félicien	0	0	0	0	0	0	8	16					
Saint-Georges	0	4	0	16	18	22	37	25					
Saint-Georges Saint-Lin-Laurentides	0	0	0	0	3	0	115	142					
Saint-Lin-Laurentides Sainte-Adèle	0	0	0	0	8	2	27	39					
Sainte-Agathe-des-Monts	0	0	0		10	0	19	0					
-		0					19						
Sainte-Marie Sainte-Sophie	0	0	0	0	6	8 8	18 22	6 16					
·	0	-	0										
Salaberry-de-Valleyfield	0	3	0	0	17	32	153	28					
Sept-Îles	0	0	0	0	0	6	1	12					
Sorel-Tracy	4	9	0	0	10	47	39	77					
Thetford Mines	0	0	0	0	0	0	6	22					
Val d'Or	0	0	0		6	12		0					
Victoriaville	0	0	0		10	32	48	244					
Total Québec (10,000+)	1,103	875	0	23	6,615	11,901	6,229	5,381					

Submarket   Submarket   Submarket   Submarket   Q3 2015   Q3 2016   Q3 2016   Q3 2016   Q3 2015   Q3 2016   Q3 2015   Q3 2015   Q3 2015   Q3 2015   Q3 2015   Q3 2015   Q3 2016   Q3 2015   Q3 2015   Q3 2016   Q3 2015   Q3 2016   Q3 2015   Q3 2016   Q3 2015   Q3 2016   Q3 20	Table 3.4: Completions by Submarket and by Intented Market Québec											
Presidential   Pre			Thir		2015							
Centres 10,000+		Fron				Ror	etal	Tot	·al*			
Cathreau   322   283   225   152   102   89   569     Momrdal   1,220   1,532   2,360   4,153   952   933   4,466     Quebec   355   460   287   627   622   594   1,300     Saguenay   165   118   6   42   94   162   265     Sherbrooke   160   242   71   29   374   134   605     Trois-Rivières   108   113   35   100   92   125   235     Centres 50,000   99,999     Drummondville   106   106   2   3   44   64   152     Granby   77   51   26   30   54   51   157     Rimouski   49   40   0   4   6   8   55     Saint-Hyacinthe   16   28   8   46   72   34   96     Saint-Jean-sur-Richelieu   40   61   24   38   42   23   106     Shawinigan   25   30   10   0   15   13   50     Centres 10,000   49,999     Alma   15   33   0   0   0   0   15     Almas   15   33   0   0   0   0   15     Almas   19   14   32   16   1   0   52     Cowansville   19   16   0   0   12   8   31     Dolbean-Missastini   14   5   0   0   4   0   18     Gaspe   6   13   0   3   0   0   0   4   6     Hawkesbury   4   4   4   0   0   0   0   4   6     Hawkesbury   4   4   4   0   0   0   0   0   2     Lachute   9   9   9   24   0   6   14   39     Lat Tuque   3   1   0   0   0   0   2     Mariarellie   2   10   0   0   0   0   2     Martane   2   3   0   0   0   0   0   2     Mattane   2   3   0   0   0   0   0   2     Mattane   2   3   0   0   0   0   0   2     Mattane   2   3   0   0   0   0   0   2     Mattane   2   3   0   0   0   0   0   0   2     Mattane   2   3   0   0   0   0   0   0   2     Mont-Laurier   20   11   11   0   0   0   0   0   0     Mont-Baurier   3   8   0   0   0   0   0   0   2     Mont-Baurier   50   50   50   50   50   50   50     Mont-Baurier   50   50   50   50   50   50   50     Saint-Georges   45   72   0   8   4   24   49     Saint-Georges   45   72   0   8   4   24   4	Submarket			_					Q3 2014			
Gatineau   232   283   235   152   102   89   569   Montréal   1,220   1,532   2,366   4,153   952   933   4,646   Quebec   355   460   287   627   622   934   1,300   Saguenay   165   118   6   42   94   162   265   Sherbrooke   160   242   71   29   374   134   605   Trois-Rivières   108   113   35   100   92   125   235   Trois-Rivières   08   113   35   100   92   125   235   235   Trois-Rivières   08   113   35   100   92   125   235	Centres IOO 000+	Q3 2013	Q3 2014									
Montréal   1,220   1,532   2,360   4,153   952   933   4,646   Québec   355   460   287   6627   622   594   1,300   Saguenay   165   118   6   42   94   162   265   Sherbrooke   160   242   71   29   374   134   605   Trois-Rivières   108   113   35   100   92   125   235   Trois-Rivières   77   51   36   30   54   51   157   Trois-Rivières   77   51   26   30   54   51   157   Trois-Rivières   78   50   50   50   50   50   50   50   5	-	232	283	235	152	102	89	569	524			
Ouchec         355         440         287         627         622         594         1,300           Saguenay         165         118         6         42         94         162         265           Sherbrooke         160         242         71         29         374         134         605           Trois-Rivères         108         113         35         100         92         125         235           Centres 50,000 - 99,999           Drummondville         106         106         2         3         44         64         152           Granby         77         51         26         30         54         51         157           Rimousid         49         40         0         4         6         8         55           Saint-Hyacinhe         16         28         8         46         72         34         96           Saint-Jean-sur-Richelieu         40         61         24         38         42         23         106           Shawriigan         25         30         10         0         15         13         50           Centres 10,000 - 49,999 <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>6,678</td>					-				6,678			
Saguenay									1,681			
Sherbrooke   160   242   71   29   374   134   605   17   17   17   17   17   17   17   1	-								322			
Trois-Rivières   108   113   35   100   92   125   235   Centres 50,000 - 99,999   105   106   106   2   3   44   64   152   Granby   77   51   26   30   54   51   157   Rimouski   49   40   0   4   6   8   55   Saint-Hyacinthe   16   28   8   46   72   34   96   Saint-Jean-sur-Richelleu   40   61   24   38   42   23   106   Shawinigan   25   30   10   0   15   13   50   Centres 10,000 - 49,999   Alma   15   33   0   0   0   0   15   Alma   15   33   0   0   0   0   15   Amos   19   14   32   16   1   0   52   Baise-Comeau   2   3   0   0   0   0   2   Covansville   19   16   0   0   12   8   31   Doibeau-Nistassini   14   5   0   0   0   4   0   18   Gaspé   6   6   13   0   3   0   4   6   Hawkesbury   4   4   0   0   0   0   4   Lachute   9   9   24   0   6   14   39   La Tuque   3   1   0   15   124   29   151   Lachute   9   9   24   0   6   14   39   La Tuque   3   1   0   0   0   0   2   Martana   2   3   0   0   0   0   0   2   Martana   2   3   0   0   0   0   0   2   Mont-Laurier   20   11   4   0   0   0   0   2   Mont-Laurier   20   11   4   0   0   0   0   0   Montmagny   9   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   Roberval   4   4   0   0   0   0   0   0   Roberval   3   8   0   0   0   0   0   0   0   Roberval   4   5   5   5   0   0   0   0   0   0   Roberval   5   5   5   5   0   0   0   0   0   0	· ,								405			
Drumnondville									338			
Drummondville		100	113	33	100	72	123	233	330			
Granby 77 51 26 30 54 51 157   RImouski 49 40 0 4 6 8 55   Saint-Hyacinthe 16 28 8 46 72 34 96   Saint-Hyacinthe 40 61 24 38 42 23 106   Saint-Individual 40 61   Saint-Individual 40 61		106	106	2	3	44	64	152	173			
Rimouski   49   40   0   4   6   8   55   Saint-Hyacinthe   16   28   8   46   72   34   96   Saint-Jean-sur-Richelieu   40   61   24   38   42   23   106   Shawingan   25   30   10   0   5   13   50   Shawingan   25   30   10   0   5   5   30   50   Shawingan   25   30   10   0   5   5   30   50   Shawingan   25   30   30   30   0   0   0   0   15   Shawingan   25   33   30   0   0   0   0   0   5   Shawingan   25   33   30   0   0   0   0   0   5   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   2   Shawingan   25   33   30   0   0   0   0   0   0   0									173			
Saint-Hyacinthe   16	·						-		52			
Saint-Jean-sur-Richelieu   40   61   24   38   42   23   106   Shawinigan   25   30   10   0   15   13   50									108			
Shawinigan   25   30   10   0   15   13   50									122			
Centres 10,000 - 49,999   Alma	•								43			
Alma         15         33         0         0         0         15           Amos         19         14         32         16         1         0         52           Baie-Comeau         2         3         0         0         0         0         2           Cowansville         19         16         0         0         12         8         31           Dolbeau-Mistassini         14         5         0         0         4         0         18           Gaspé         6         13         0         3         0         4         6         Halwkesbury         4         4         0         0         0         0         4         6         Halwkesbury         4         4         0         0         0         0         4         6         Halwkesbury         4         4         0         0         0         0         4         6         Halwkesbury         4         4         0         0         0         0         0         15         124         29         151         Lachue         10         0         0         0         0         0         0         0         0		25	30	10	U	15	13	30	43			
Amos	•	15	22	0	0	0	0	15	33			
Baie-Comeau									30			
Cowansville         19         16         0         0         12         8         31           Dolbeau-Mistassini         14         5         0         0         4         0         18           Gaspé         6         13         0         3         0         4         6           Hawkesbury         4         4         0         0         0         0         4           Joliette         27         44         0         15         124         29         151           Lachute         9         9         24         0         6         14         39           La Tuque         3         1         0         0         0         0         3         1         0         0         0         0         2         Marian         1         0         0         0         0         0         2         Marian         0         0         0         0         0         0         0         2         Marian         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0						-			30			
Dolbeau-Mistassini					-	-			24			
Gaspé         6         13         0         3         0         4         6           Hawkesbury         4         4         0         0         0         0         4           Joliette         27         44         0         15         124         29         151           Lachute         9         9         24         0         6         14         39           La Tuque         3         1         0         0         0         0         0         2           Mariane         2         10         0         0         0         0         2           Marieville         2         10         0         0         0         0         2           Marieville         2         10         0         0         0         0         2           Marieville         2         10         0         0         0         0         0         2           Marieville         2         10         0         0         0         0         0         0         0         2         2           Montragrey         9         8         0         0         0 </td <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>5</td>					-				5			
Hawkesbury								-				
Doliette				-		-		-	20			
Lachute         9         9         24         0         6         14         39           La Tuque         3         1         0         0         0         0         3           Les Îles-de-la-Madeleine         2         0         0         0         0         0         2           Marieville         2         110         0         0         0         0         2           Matane         2         3         0         0         0         0         2           Mont-Laurier         20         11         4         0         0         0         2           Montmagny         9         8         0         0         0         6         9           Pembroke         0<	•		-	-		-			4			
La Tuque         3         1         0         0         0         0         2           Les Îles-de-la-Madeleine         2         0         0         0         0         0         2           Marieville         2         10         0         0         0         0         2           Matane         2         3         0         0         0         0         2           Mont-Laurier         20         11         4         0         0         0         24           Montmagny         9         8         0         0         0         66         9           Pembroke         0         0         0         0         0         0         0         0           Pembroke         0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>88</td>									88			
Les Îles-de-la-Madeleine         2         0         0         0         0         2           Marieville         2         10         0         0         0         0         2           Matane         2         3         0         0         0         0         2           Montragny         20         111         4         0         0         0         24           Montmagny         9         8         0         0         0         66         9           Pembroke         0         0         0         0         0         0         0         0           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3         18           Rouyn-Noranda         28         25         0         24         4         0         32           Saint-Félicien         6         7         0         0         8         4         24			9						23			
Marieville         2         10         0         0         0         2           Matane         2         3         0         0         0         2           Mont-Laurier         20         11         4         0         0         0         24           Montmagny         9         8         0         0         0         0         6         9           Pembroke         0         0         0         0         0         0         0         0           Prévost         6         14         3         0         1         0         10           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3         18           Roberval         3         8         0         0         0         0         3         2           Sainte-Félicien         6         7         0         0         8         4         24         49 <td></td> <td></td> <td>1</td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>ı</td>			1		-	-			ı			
Matane         2         3         0         0         0         2           Mont-Laurier         20         11         4         0         0         0         24           Montmagny         9         8         0         0         0         66         9           Pembroke         0         0         0         0         0         0         0           Prévost         6         14         3         0         1         0         10           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3         0         18           Roberval         3         8         0         0         0         0         3         0         32         23           Roberval         3         8         0         0         0         0         0         3         0         13         3         0         14         14         0         32						-			0			
Mont-Laurier         20         11         4         0         0         0         24           Montmagny         9         8         0         0         0         66         9           Pembroke         0         0         0         0         0         0         0           Prévost         6         14         3         0         1         0         10           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3         0         18           Roberval         3         8         0         0         0         0         3         0         3         0         3         0         3         0         3         0         3         0         3         0         0         0         3         0         0         3         0         0         3         0         0         3         0         0         3         0         0	* * * * * * * * * * * * * * * * * * * *				-	-	-		10			
Montmagny         9         8         0         0         66         9           Pembroke         0         0         0         0         0         0         0           Prévost         6         14         3         0         1         0         10           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3         0         18           Roberval         3         8         0         0         0         0         0         3         3         8         0         0         0         0         3         3         8         0         0         0         3         2         2         3         2         2         3         2         2         4         4         0         32         2         3         2         2         3         0         14         4         4         9         32         3         3         14         <						-						
Pembroke       0       0       0       0       0       0       0         Prévost       6       14       3       0       1       0       10         Rawdon       15       19       0       0       3       0       18         Rivière-du-Loup       11       11       10       0       12       0       23         Roberval       3       8       0       0       0       0       3       23         Roberval       3       8       0       0       0       0       3       23         Roberval       3       8       0       0       0       0       3       23         Roberval       3       8       0       0       0       0       3       23         Roberval       3       8       0       0       0       0       0       3         Roberval       3       8       0       0       0       0       3       0       32         Sainte-Georges       45       72       0       8       4       24       49       14       14       14       14       15       14				-	-	-	-		11			
Prévost         6         14         3         0         1         0         10           Rawdon         15         19         0         0         3         0         18           Rivière-du-Loup         11         11         0         0         12         0         23           Roberval         3         8         0         0         0         0         3           Rouyn-Noranda         28         25         0         24         4         0         32           Saint-Félicien         6         7         0         0         8         0         14           Saint-Georges         45         72         0         8         4         24         49           Saint-Lin-Laurentides         50         51         0         0         50         48         100           Sainte-Adèle         9         12         0         0         13         38         22           Sainte-Agathe-des-Monts         22         5         0         0         13         38         22           Sainte-Marie         17         12         0         0         6         17	0 /				-	-		-	74			
Rawdon       15       19       0       0       3       0       18         Rivière-du-Loup       11       11       0       0       12       0       23         Roberval       3       8       0       0       0       0       3         Rouyn-Noranda       28       25       0       24       4       0       32         Saint-Félicien       6       7       0       0       8       0       14         Saint-Georges       45       72       0       8       4       24       49         Saint-Juir-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       38       22         Sainte-Marie       17       12       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15					-	-			0			
Rivière-du-Loup       11       11       0       0       12       0       23         Roberval       3       8       0       0       0       0       3         Rouyn-Noranda       28       25       0       24       4       0       32         Saint-Félicien       6       7       0       0       8       0       14         Saint-Georges       45       72       0       8       4       24       49         Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       38       22         Sainte-Marie       17       12       0       0       13       0       35         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7									14			
Roberval       3       8       0       0       0       0       3         Rouyn-Noranda       28       25       0       24       4       0       32         Saint-Félicien       6       7       0       0       8       0       14         Saint-Georges       45       72       0       8       4       24       49         Saint-Georges       50       51       0       0       50       48       100         Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       38       22         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7<					-				19			
Rouyn-Noranda       28       25       0       24       4       0       32         Saint-Félicien       6       7       0       0       8       0       14         Saint-Georges       45       72       0       8       4       24       49         Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0					U		, ,		11			
Saint-Félicien       6       7       0       0       8       0       14         Saint-Georges       45       72       0       8       4       24       49         Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       0       0       12				-	-	-			8			
Saint-Georges       45       72       0       8       4       24       49         Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       0	· · ·								49			
Saint-Lin-Laurentides       50       51       0       0       50       48       100         Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12									7			
Sainte-Adèle       9       12       0       0       13       38       22         Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12	<u> </u>								104			
Sainte-Agathe-des-Monts       22       5       0       0       13       0       35         Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12									99			
Sainte-Marie       17       12       0       0       0       6       17         Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12									50			
Sainte-Sophie       58       41       0       0       5       8       63         Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12					-				5			
Salaberry-de-Valleyfield       23       32       0       0       123       15       146         Sept-Îles       2       12       0       0       0       7       2         Sorel-Tracy       44       52       0       12       10       0       54         Thetford Mines       6       8       0       0       0       6       6         Val d'Or       12       26       0       0       0       0       12						-			18			
Sept-Îles     2     12     0     0     0     7     2       Sorel-Tracy     44     52     0     12     10     0     54       Thetford Mines     6     8     0     0     0     6     6       Val d'Or     12     26     0     0     0     0     12					-	-			49			
Sorel-Tracy         44         52         0         12         10         0         54           Thetford Mines         6         8         0         0         0         6         6           Val d'Or         12         26         0         0         0         0         12									47			
Thetford Mines         6         8         0         0         0         6         6           Val d'Or         12         26         0         0         0         0         12					-				19			
Val d'Or 12 26 0 0 0 0 12									64			
						-			14			
					-	-			26			
Victoriaville         40         67         0         0         3         4         43           Total Québec (10,000+)         3,103         3,712         3,127         5,302         2,865         2,507         9,245									71 11,581			

				•		Market		
		lanuary	Québec - Septeml	her 2015				
	Free		Condor		Rer	etal .	Tot	-al*
Submarket	YTD 2015	YTD 2014		YTD 2014	YTD 2015		YTD 2015	
Centres 100,000+	110 2013	110 2014	110 2013	110 2014	110 2013	YTD 2014	110 2013	YTD 2014
Gatineau	633	599	509	734	147	291	1,289	1,624
Montréal	3,006	3,273	5,035	9,092	2,347	1,902	10,502	1,827
Ouébec	945	1,129	488	1,322	1,473	1,023	2,942	3,521
Saguenay	282	286	34	54	1,473	277	442	617
Sherbrooke	430	543	86	99	490	249	1,006	891
Trois-Rivières	200	277	70	158	308	241	578	676
Centres 50,000 - 99,999	200	2//	70	130	300	241	3/0	676
Drummondville	277	264	9	11	136	160	422	435
Granby	156	149	26	36	82	126	264	311
Rimouski	106	147	50	16	62	52	218	175
Saint-Hyacinthe	72	66	79	82	123	75	274	223
Saint-Jean-sur-Richelieu	93	115	65	61	73	73 48	274	224
•	93	83	10	18	19	35	73	136
Shawinigan <b>Centres 10,000 - 49,999</b>	44	63	10	10	17	33	/3	136
Alma	42	51	4	0	15	20	61	71
	34	37	32	16		24	67	71
Amos					0			
Baie-Comeau	40	6	0	0		0	4 94	83
Cowansville	-	43	0	14	54	26		
Dolbeau-Mistassini	24	16	0	0	4	0	28	16
Gaspé	15	40	0	6	0	7	15	53
Hawkesbury	5	12	0	0	0	0	5	12
Joliette	68	104	8	27	171	60	247	191
Lachute	20	39	30	0	6	20	56	59
La Tuque	6	3	0	0	0	0	6	3
Les Îles-de-la-Madeleine	7	22	0	0	0	12	7	34
Marieville	5	19	0	0	1	3	6	22
Matane	5	13	0	0	0	4	5	17
Mont-Laurier	46	26	4	0	0	6	50	32
Montmagny	23	16	0	0	1	66	24	82
Pembroke	0	0	0	0	0	0	0	0
Prévost	31	36	3	0	1	12	35	48
Rawdon	49	46	4	16	6	10	59	72
Rivière-du-Loup	34	46	0	0	24	12	58	58
Roberval	12	14	0	0	0	6	12	20
Rouyn-Noranda	85	89	0	24	69	0	154	113
Saint-Félicien	11	20	0	0	8	16	19	36
Saint-Georges	112	152	16	22	37	41	165	215
Saint-Lin-Laurentides	106	113	0	0	115	142	221	255
Sainte-Adèle	32	42	6	0	27	39	65	81
Sainte-Agathe-des-Monts	32	18	0	0	19	0	51	18
Sainte-Marie	52	43	6	8	18	6	76	57
Sainte-Sophie	137	126	0	6	22	16	159	148
Salaberry-de-Valleyfield	45	56	19	32	153	28	217	116
Sept-Îles	9	31	0	0	- 1	12	10	43
Sorel-Tracy	99	140	10	47	39	77	148	264
Thetford Mines	20	27	0	0	6	22	26	49
Val d'Or	22	62	6	6	1	0	29	68
Victoriaville Total Québec (10,000+)	99 7,575	146 8,545	6,615	32 11,939	48 6,233	246 5,412	153 20,573	424 26,003

Т	able 4:	Abso	rbed S	ingle-[	Detach	ed Un	its by	Price	Range	in Qu	ébec		
				Th	ird Qı		2015						
					Price F	Ranges							
Submarket	< \$150,000		\$150, \$199		\$200, \$249		\$250, \$299		\$300,	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11166 (ψ)	πιου (ψ)
Drummondville													
Q3 2015	2	2.9	26	37.1	26	37.1	9	12.9	7	10.0	70	205,000	227,565
Q3 2014	3	3.6	30	35.7	17	20.2	20	23.8	14	16.7	84	227,500	252,004
Year-to-date 2015	2	1.6	45	35.2	43	33.6	21	16.4	17	13.3	128	212,500	236,303
Year-to-date 2014	10	5.4	66	35.9	37	20.1	39	21.2	32	17.4	184	220,000	244,917
Granby													
Q3 2015	0	0.0	0	0.0	0	0.0	2	25.0	6	75.0	8	-	322,686
Q3 2014	0	0.0	3	11.5	4	15.4	4	15.4	15	57.7	26	230,000	314,515
Year-to-date 2015	0	0.0	0	0.0	5	12.8	13	33.3	21	53.8	39	290,000	331,961
Year-to-date 2014	1	1.1	7	7.9	16	18.0	13	14.6	52	58.4	89	300,000	318,204
Rimsouki <sup>1</sup>													
Q3 2015	0	0.0	I	6.7	2	13.3	4	26.7	8	53.3	15	-	323,128
Q3 2014	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	-	284,091
Year-to-date 2015	0	0.0	3	8.1	10	27.0	9	24.3	15	40.5	37	_	341,651
Year-to-date 2014	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	215,000	264,377
Saint-Hyacinthe	11/4	1174	11/4	11/4	1174	11/4	11/4	11/4	11/4	11/4	117 0	215,000	201,577
Q3 2015	0	0.0	0	0.0	I	33.3	I	33.3	- 1	33.3	3	_	_
Q3 2014	0	0.0	0	0.0	0	0.0	· i	10.0	9	90.0	10	_	392,688
Year-to-date 2015	0	0.0	0	0.0	3	33.3		11.1	5	55.6	9		372,000
Year-to-date 2014	0	0.0	0	0.0	2	14.3		7.1	11	78.6	14	_	392,688
Saint-Jean-sur-Richelieu	U	0.0	U	0.0	2	17.3	1	7.1	11	70.0	17	-	372,000
Q3 2015	0	0.0	ı	3.4	0	0.0	2	6.9	26	89.7	29	360,000	388,370
Q3 2014	0	0.0	0	0.0	I	2.4	13	31.7	27	65.9	41		334,356
Year-to-date 2015	0	0.0	I		6	8.5					71	320,000	
Year-to-date 2014			-	1.4	7		11 27	15.5	53	74.6	_	350,000	362,108
	0	0.0	0	0.0	/	8.8	21	33.8	46	57.5	80	307,500	320,042
Shawinigan		0.0	4	24.4	4	24.4		0.1	2	100			2.47.052
Q3 2015	0	0.0	4	36.4	4	36.4	1	9.1	2	18.2	11	-	247,952
Q3 2014	1	2.9	16	47.1	11	32.4	0	0.0	6	17.6	34	200,000	232,742
Year-to-date 2015	0	0.0	10	40.0	9	36.0	3	12.0	3	12.0	25	-	220,390
Year-to-date 2014	9	12.5	32	44.4	15	20.8	4	5.6	12	16.7	72	200,000	241,070
Gatineau CMA													
Q3 2015	0	0.0	I	1.7	3	5.0	8	13.3	48	80.0	60	422,500	427,594
Q3 2014	0	0.0		0.0	4	3.1	20	15.7	103	81.1	127	390,000	413,753
Year-to-date 2015	0	0.0		2.0	9	3.7	24	9.8	207	84.5	245	400,000	433,885
Year-to-date 2014	0	0.0	2	0.6	13	3.9	54	16.4	261	79.1	330	380,000	405,744
Montréal CMA													
Q3 2015	0		9	1.4	35	5.3	64	9.8	547	83.5	655	400,000	444,752
Q3 2014	- 1	0.1	13	1.6	62	7.5	131	15.8	623	75.1	830	370,000	419,677
Year-to-date 2015	- 1	0.1	14	1.0	84	5.7	173	11.7	1,201	81.5	1,473	400,000	441,696
Year-to-date 2014	3	0.2	35	2.0	131	7.5	276	15.7	1,312	74.7	1,757	370,000	417,000
Québec CMA													
Q3 2015	2	1.9	I	1.0	5	4.8	21	20.2	75	72.1	104	372,500	386,137
Q3 2014	- 1	0.6	2	1.1	19	10.6	54	30.2	103	57.5	179	310,000	359,655
Year-to-date 2015	2	0.6	5	1.5	24	7.1	95	28.1	212	62.7	338	350,000	366,595
Year-to-date 2014	5	1.1	12	2.8	54			34.2	216	49.5		295,000	343,829

Source: CMHC (Market Absorption Survey)

<sup>&</sup>lt;sup>1</sup>This centre is new to our survey as of 2013

T	able 4:	Abso	rbed S	ingle-[	Detach	ed Un	its by	Price	Range	in Qu	ébec		
				Th	ird Qı	uarter	2015						
	Price Ranges												
Submarket	< \$150,000		\$150, \$199		\$200, \$249		\$250, \$299		\$300,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Τ τ τ ε ε (ψ)	πιου (ψ)
Saguenay CMA													
Q3 2015	0	0.0	- 1	2.6	15	39.5	9	23.7	13	34.2	38	250,000	282,007
Q3 2014	- 1	1.6	6	9.5	31	49.2	15	23.8	10	15.9	63	225,000	241,630
Year-to-date 2015	0	0.0	7	8.1	32	37.2	20	23.3	27	31.4	86	250,000	282,946
Year-to-date 2014	3	2.1	15	10.6	64	45.4	37	26.2	22	15.6	141	225,000	241,273
Sherbrooke CMA													
Q3 2015	0	0.0	0	0.0	- 1	7.1	3	21.4	10	71.4	14	-	327,707
Q3 2014	0	0.0	5	3.8	31	23.7	40	30.5	55	42.0	131	290,000	312,853
Year-to-date 2015	2	2.1	4	4.2	7	7.4	23	24.2	59	62. I	95	322,500	339,738
Year-to-date 2014	5	1.9	18	6.9	60	23.2	70	27.0	106	40.9	259	280,000	303,552
Trois-Rivières CMA													
Q3 2015	0	0.0	6	18.2	8	24.2	8	24.2	11	33.3	33	250,000	267,887
Q3 2014	5	5.4	26	28.3	29	31.5	14	15.2	18	19.6	92	220,000	263,579
Year-to-date 2015	- 1	1.3	13	17.1	15	19.7	21	27.6	26	34.2	76	265,000	288,995
Year-to-date 2014	12	6.3	53	27.7	66	34.6	24	12.6	36	18.8	191	215,000	249,960
Total Urban Centres in Qu	uébec (5	0,000+)	)										
Q3 2015	4	0.4	50	4.8	100	9.6	132	12.7	754	72.5	1,040	370,000	402,959
Q3 2014	12	0.7	104	6.3	214	13.1	316	19.3	992	60.6	1,638	325,000	370,331
Year-to-date 2015	8	0.3	107	4.1	247	9.4	414	15.8	1,846	70.4	2,622	360,000	399,655
Year-to-date 2014	49	1.4	251	6.9	489	13.5	704	19.4	2,127	58.8	3,620	325,000	364,161

Source: CMHC (Market Absorption Survey)

			Table 5: M	ILS® Resi	dential Ac	tivity for	Quebec			
				Third	Quarter 2	2015				
		Number of Sales <sup>1</sup>	Yr/Yr² (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2014	January	4,081	-4.1	5,818	14,963		44.5	262,884	1.8	271,104
	February	6,333	-1.2	5,790	15,828	13,075	44.3	263,727	-0.2	268,436
	March	7,949	-2.9	5,627	16,785	13,194	42.6	263,754	-0.4	267,930
	April	7,805	-9.1	5,418	14,664	13,047	41.5	267,369	0.3	268,303
	May	7,624	-6.4	5,733	15,343	13,582	42.2	276,861	2.7	273,473
	June	6,386	1.6	5,954	11,973	13,434	44.3	274,014	1.4	270,250
	July	5,498	2.7	6,114	12,122	13,601	45.0	276,308	1.5	272,052
	August	4,775	-2.3	6,095	11,606	13,392	45.5	271,591	0.8	270,275
	September	5,376	8.9	6,070	14,354	13,481	45.0	270,799	1.3	270,574
	October	5,420	2.0	5,959	13,521	13,417	44.4	277,789	1.7	274,491
	November	5,070	3.1	6,128	11,295	13,623	45.0	278,857	5.3	277,538
	December	4,314	10.2	5,963	7,990	13,565	44.0	273,440	0.6	272,965
2015	January	3,927	-3.8	5,848	15,165	13,444	43.5	263,752	0.3	271,793
	February	6,304	-0.5	5,889	15,737	13,144	44.8	266,844	1.2	272,151
	March	8,582	8.0	6,130	16,950	13,189	46.5	269,986	2.4	274,196
	April	8,530	9.3	6,286	15,092	13,451	46.7	272,443	1.9	273,884
	May	8,170	7.2	6,375	14,685	13,327	47.8	276,871	0.0	273,983
	June	6,991	9.5	6,186	12,500	13,515	45.8	278,743	1.7	274,752
	July	5,460	-0.7	6,226	11,981	13,391	46.5	278,469	0.8	274,795
	August	5,113	7.1	6,247	11,517	13,210	47.3	280,230	3.2	278,832
	September	5,418	0.8	6,133	13,776	13,119	46.7	281,896	4.1	280,923
	October									
	November									
	December									
	Q3 2014	15,649	3.1	18,279	38,082	40,474	45.2	272,976	1.2	270,714
	Q3 2015	15,991	2.2	18,606	37,274	39,720	46.8	280,193	2.6	274,202
	YTD 2014	55,827	-2.1		127,638			269,741	1.0	
	YTD 2015	58,495	4.8		127,403			274,386	1.7	

 $\ensuremath{\mathsf{MLS}} \ensuremath{\mathbb{B}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>&</sup>lt;sup>I</sup>Source: CREA

 $<sup>^2\</sup>mbox{Source: CMHC, adapted from MLS}\ensuremath{\mathbb{B}}$  data supplied by CREA

	Table 6: Level of Economic Indicators for Québec Third Quarter 2015													
		Inter	est Rate				Migration Total Net		Average	Manufacturing Shipments (\$,000)	Exchange			
		P&I Per \$100,000	Mort Rate	-	Employment SA (,000)	Unemployment Rate (%) SA			Weekly Wages		Rate (U.S. cents)			
		\$100,000	Term	Term				(2002=100)	(\$)					
2014	January - March	591	3.1	5.2	4,065.8	7.7	7,758	104.9	812	34,390,528	90.18			
	April - June	570	3.1	4.8	4,043.5	7.9	16,165	98.8	816	36,719,885	92.39			
	July - September	570	3.1	4.8	4,056.1	7.9	13,419	88.9	818	37,764,338	90.97			
	October - December	570	3.1	4.8	4,060.5	7.6	-1,410	82.6	812	37,227,836	87.43			
2015	January - March	568	3.0	4.8	4,090.1	7.4	3,802	105.8	814	34,469,213	79.20			
	April - June	561	2.9	4.6	4,098.4	7.7	11,304	104.7	824	37,044,827	81.10			
	July - September	561	2.9	4.6	4,099.6	7.8		96.4	843		75.79			
	October - December													

	Table 6.1: Growth <sup>(1)</sup> of Economic Indicators for Québec Third Quarter 2015														
		Inter	est Rate	es				Consumer	Average						
		P&I Per	Mort Rat	~ ~	Employment SA	Unemployment Rate SA	Migration Total Net	Confidence	Weekly Wages	Manufacturing Shipments	Exchange Rate				
		\$100,000	I Yr. Term	5 Yr. Term				ilidex	v v ages						
2014	January - March	-0.5	0.1	0.0	0.1	0.3	-18.0	8.6	2.8	4.1	-8.5				
	April - June	-3.4	0.1	-0.4	-0.4	0.3	-5.4	-2.6	3.3	8.1	-4.7				
	July - September	-4.6	0.0	-0.5	0.4	0.0	35.2	-18.6	3.2	8.9	-5.7				
	October - December	-5.2	0.0	-0.6	-0.4	0.0	53.1	-14.2	1.0	4.6	-7.7				
2015	January - March	-3.8	-0.2	-0.4	0.6	-0.3	-51.0	0.9	0.2	0.2	-12.2				
	April - June	-1.5	-0.3	-0.2	1.4	-0.2	-30.1	5.9	1.0	0.9	-12.2				
	July - September	-1.5	-0.3	-0.2	1.1	-0.1		8.4	3.2		-16.7				
	October - December														

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from Statistics \ Canada \ (CANSIM), \ Statistics \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ Board \ of \ Canada \ (CANSIM), \ Conference \ CANSIM \ of \ of \ CANSIM \ of \ of \ CANSIM \ of \ of \ CANSIM \ of \ CANSIM \ of \ CANSIM \ of \ CANSIM \ of \ of \ CANSIM \ of \ of \ CANSIM \ of \ CANSIM \ of \ CANSIM \ of \ CANSIM \ of \ o$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

<sup>(</sup>I) Growth year over year expressed in percentage

#### METHODOLOGY

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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