

TRADE AND INVESTMENT

CANADA-GUATEMALA

COUNTRY PROFILE

Economic Indicators

- Gross domestic product (GDP) at purchasing power parity (PPP): US\$126.0 billion (2015)
- GDP per capita at PPP: US\$7,700 (2015)
- Population: 16.3 million (2015)
- Merchandise exports and imports: 44% of GDP at official exchange rates (2015)
- Canada's 55th largest merchandise trade partner (2015)
- Canada's 56th largest services trade partner (2014)
- Ease of Doing Business ranking: 81st among 189 countries (2015)

Notable Trade and Investment Agreements between Canada and Guatemala

None



NOTES

The Library of Parliament Trade and Investment series provides information on Canada's trade and investment relationship with the world and with selected countries. It also describes the trade relationship of each of Canada's 10 provinces and three territories with the world.

All figures were prepared using Statistics Canada data available in summer 2016.

To see the data tables used to generate the figures, view the HTML version of this paper at <u>Trade and Investment Series 2015</u>.

The merchandise trade data are customs-based; the services trade data and foreign direct investment data are balance of payments—

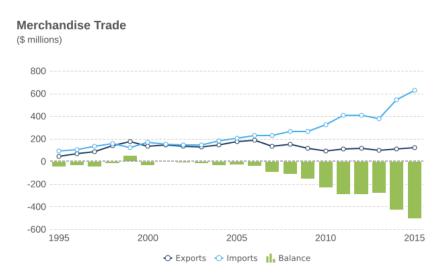
Numbers in this paper have been rounded. Definitions appear at the end of this paper.

All dollar amounts are in Canadian dollars unless otherwise noted.

In relation to the Country Profile box, data for GDP at PPP, GDP per capita at PPP, population, and merchandise exports and imports as a share of GDP are from the World Bank's World Development Indicators database. The rankings are based on Statistics Canada data. The Ease of Doing Business ranking is from the World Bank's Doing Business project.

The five most highly valued merchandise export and import categories have been identified based on 2015 values.

CANADA'S MERCHANDISE TRADE WITH GUATEMALA

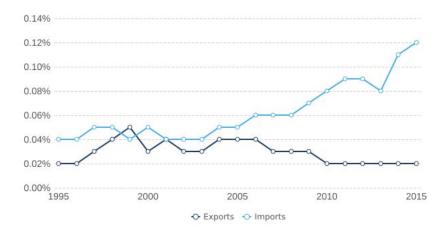


Bilateral merchandise trade in 2015: \$747.1 million

- Exports: \$121.0 million, an 8.4% increase from 2014
- Imports: \$626.1 million, a 15% increase from 2014

Trade deficit in 2015: \$505.1 million, an increase from \$433.0 million in 2014

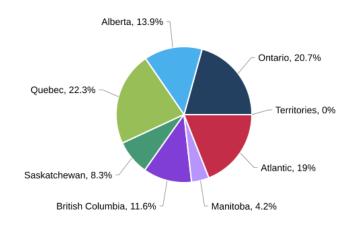
Share of the Total Value of Canadian Trade



Exports in 2015: 0.02% of the total value of Canadian exports, unchanged from 2014

Imports in 2015: 0.1% of the total value of Canadian imports, unchanged from 2014

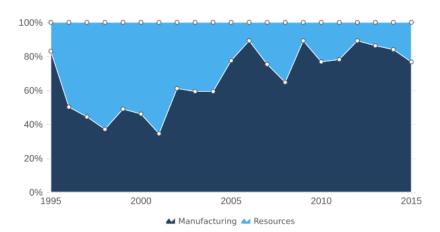
Share of Exports by Province/Territory



Highest-valued exporters in 2015:

- Quebec \$26.9 million, an increase from \$17.9 million in 2014
- Ontario \$25.0 million, an increase from \$21.0 million in 2014

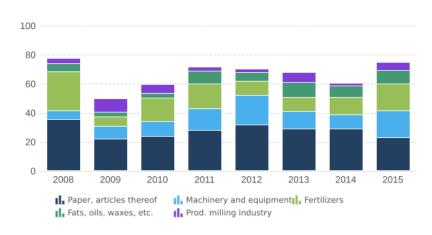
Share of Exports by Sector



Exports in 2015:

- Resource-based goods 23.3%, an increase from 16.0% in 2014
- Manufactured goods 76.7%, a decrease from 84.0% in 2014

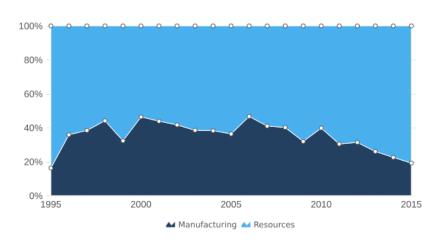
Most Highly Valued Exports by Product Category (\$ millions)



Highest-valued exports in 2015: Potash, and vegetable and animal fats or oils, together accounting for 22.3% of the total value of Canadian exports

- Potash exports: \$17.3 million, an increase from \$11.2 million in 2014
- Vegetable and animal fat or oil exports: \$9.6 million, an increase from \$7.4 million in 2014

Share of Imports by Sector



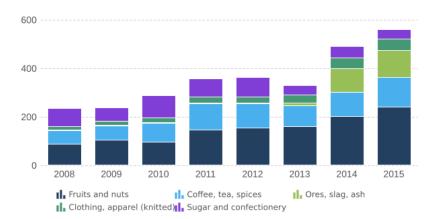
Imports in 2015:

- Resource-based goods 80.8%, an increase from 77.5% in 2014
- Manufactured goods 19.2%, a decrease from 22.5% in 2014

CANADA-GUATEMALA

Most Highly Valued Imports by Product Category

(\$ millions)

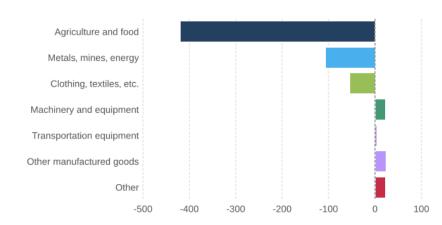


Highest-valued imports in 2015: Bananas and coffee, together accounting for 48.4% of the total value of Canadian imports

- Banana imports: \$182.5 million, an increase from \$152.4 million in 2014
- Coffee imports: \$120.5 million, an increase from \$98.2 million in 2014

Trade Balance by Product Category

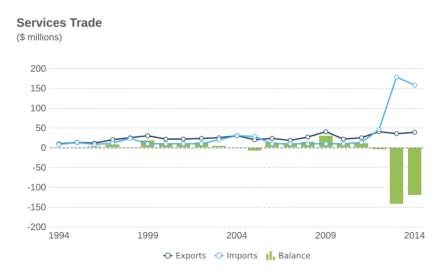
(\$ millions)



Largest merchandise trade deficit in 2015: Agriculture and food, at \$419.3 million

Largest merchandise trade surplus in 2015: Other manufactured goods, at \$24.1 million

CANADA'S SERVICES TRADE WITH GUATEMALA



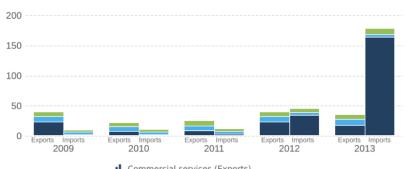
Bilateral services trade in 2014: \$196.0 million

- Exports: \$38.0 million, an 8.6% increase from 2013
- Imports: \$158.0 million, an 11.2% decrease from 2013

Trade deficit in 2014: \$120.0 million, a decrease from \$143.0 million in 2013

Services Trade by Type

(\$ millions)



- Commercial services (Exports)
- Travel services (Exports)
- Transportation and government services (Exports)
- Commercial services (Imports)
- Travel services (Imports)
- Transportation and government services (Imports)

Services trade deficit in 2013, the most recent year for which services data are available by type: Largely due to commercial services trade

- Commercial services exports: \$17.0 million
- Commercial services imports: \$164.0 million

CANADA'S FOREIGN DIRECT INVESTMENT WITH GUATEMALA

Stock of Foreign Direct Investment

(\$ millions)

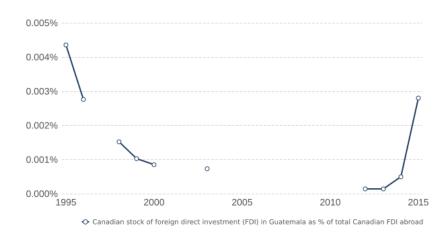


Stock of Canadian direct investment in Guatemala in 2015: \$28.0 million, a 600% increase from 2014

Guatemala as a destination for Canadian foreign direct investment among the 102 countries for which data were available for 2015: 76th largest

Data on Guatemalan direct investment in Canada are unavailable

Share of Foreign Direct Investment Stock



Canadian direct investment in Guatemala as a share of Canada's foreign direct investment stock abroad was statistically insignificant in 2015 and in 2014

Data on Guatemalan direct investment in Canada are unavailable

CANADA-GUATEMALA

DEFINITIONS

Balance of payments-based data: Balance of payments-based data calculate trade flows using surveys of international trade and investment activity of firms and other entities.

Balance of trade: The trade balance is the difference between the value of exports and the value of imports. There is a trade surplus if the value of exports exceeds the value of imports. There is a trade deficit if the value of imports exceeds the value of exports.

Customs-based data: Customs-based data are compiled from declarations filed with the Canada Border Services Agency and are used to track the flow of goods into and out of Canada.

Foreign direct investment (FDI): FDI occurs when an investor residing in one country holds at least 10% equity in an enterprise resident in another country. The stock of FDI is the value of the accumulated equity owned by investors abroad; the stock changes from year to year based on flows of FDI.

Gross domestic product (GDP): GDP measures an economy's total production in a given year. As one entity's income is another entity's spending, GDP is equal to the total value of final sales or to the total value of incomes.

Manufactured goods: Manufactured goods are finished or semi-finished products resulting from the transformation of materials and substances into new products (North American Industry Classification System, or NAICS, codes 31 to 33) and the output of establishments primarily engaged in operating electric, gas and water utilities (NAICS code 22).

Merchandise trade: Merchandise trade refers to trade in physical goods, such as cars, wheat and iron ore.

Purchasing power parity (PPP): To adjust for price differences across countries for identical products, a calculation of GDP that uses PPP assumes that a given product has the same price in each country.

Resource-based goods: Resource-based goods are products of the agriculture, forestry, fishing and hunting sector (NAICS code 11), as well as the mining, quarrying, and oil and gas extraction sector (NAICS code 21).

Services trade: Services trade is trade in travel, transportation and government, and commercial services. Travel services are goods and services purchased abroad by travellers, with one exception: cross-border transportation. Transportation services are the transportation of goods and cross-border travellers, and related services. Government services arise largely from official representation and military activities, and some governmental commercial activities. Commercial services are all other services, such as management, financial or engineering services; the category also includes charges for the use of intellectual property.