#### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES Saint John, Moncton CMAs and Fredericton CA

Date Released: Second Quarter 2016







#### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

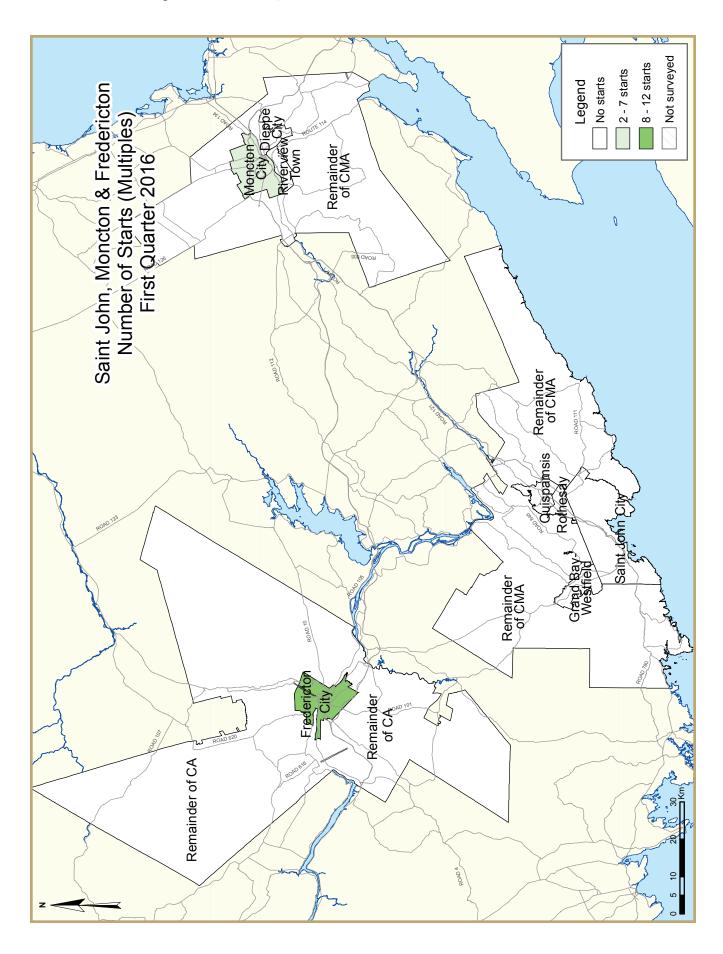
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

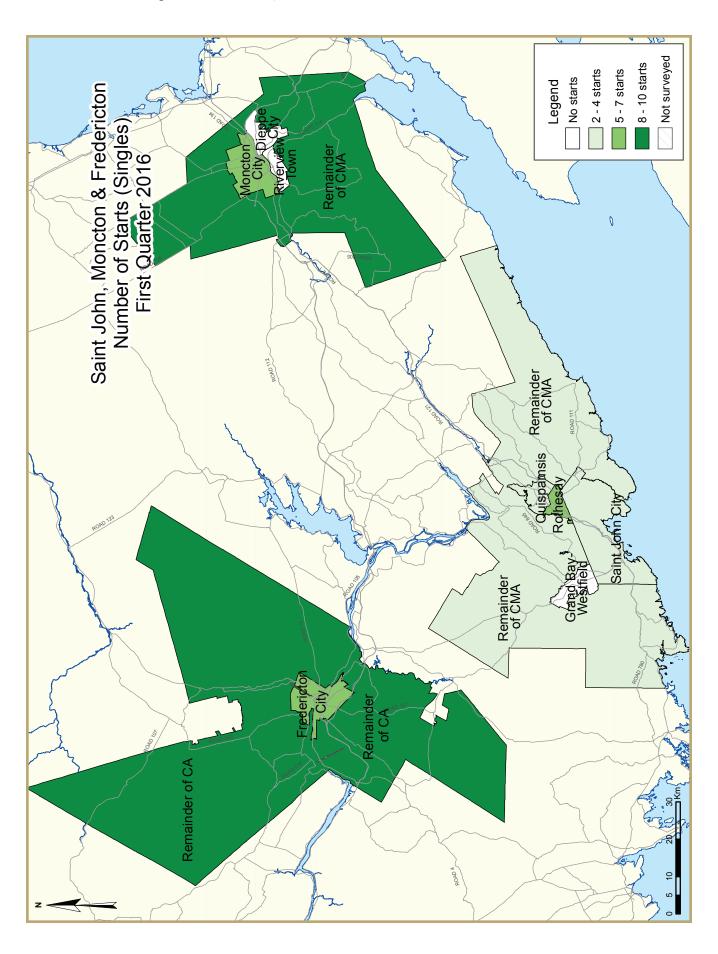
In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

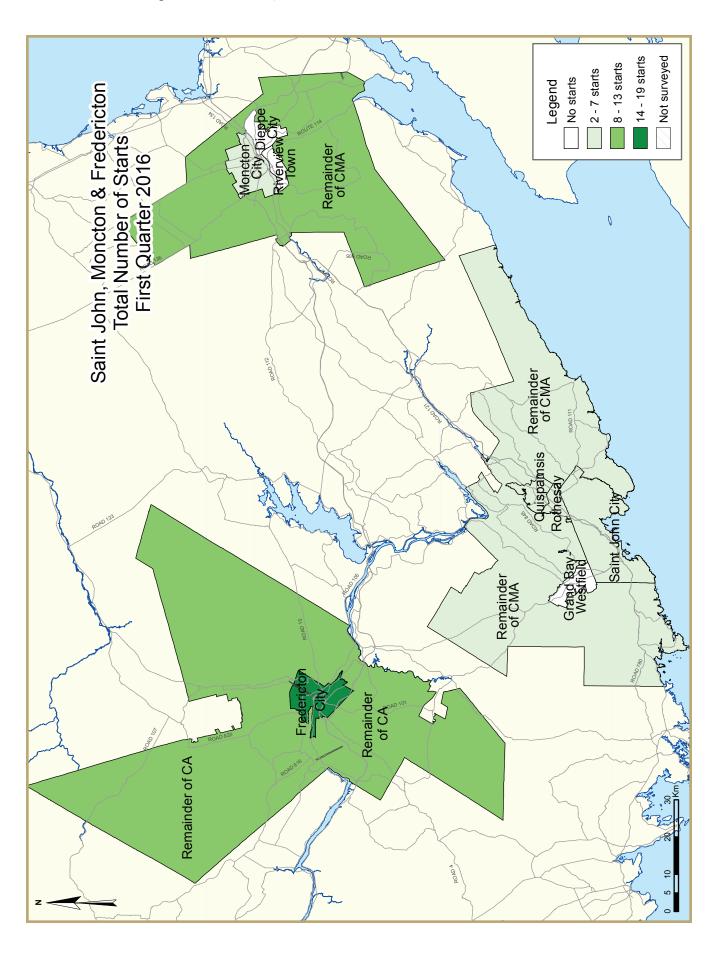
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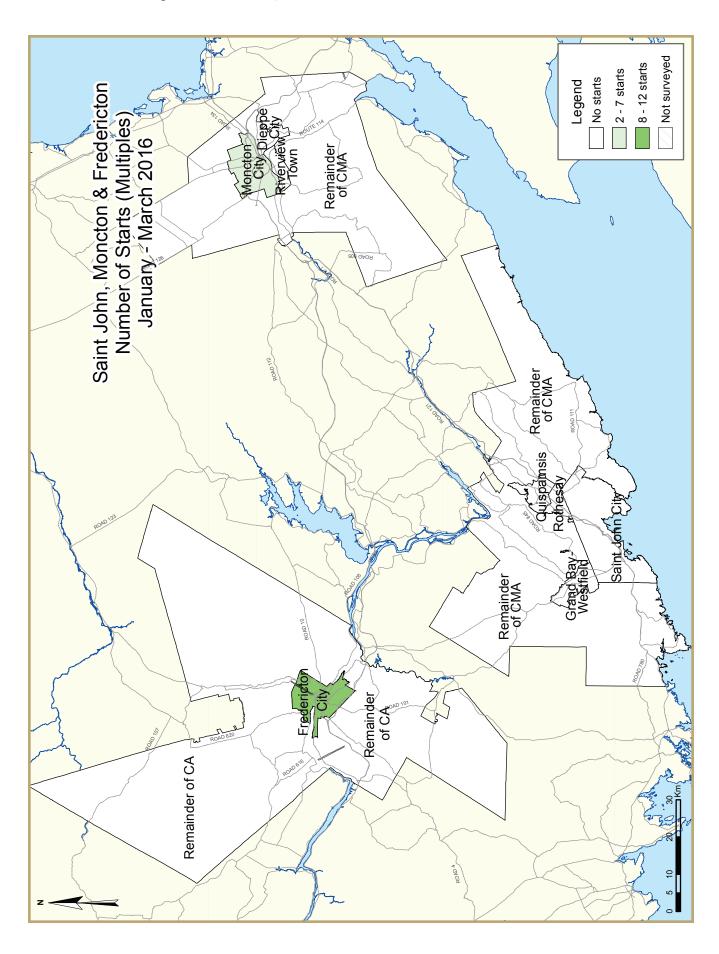
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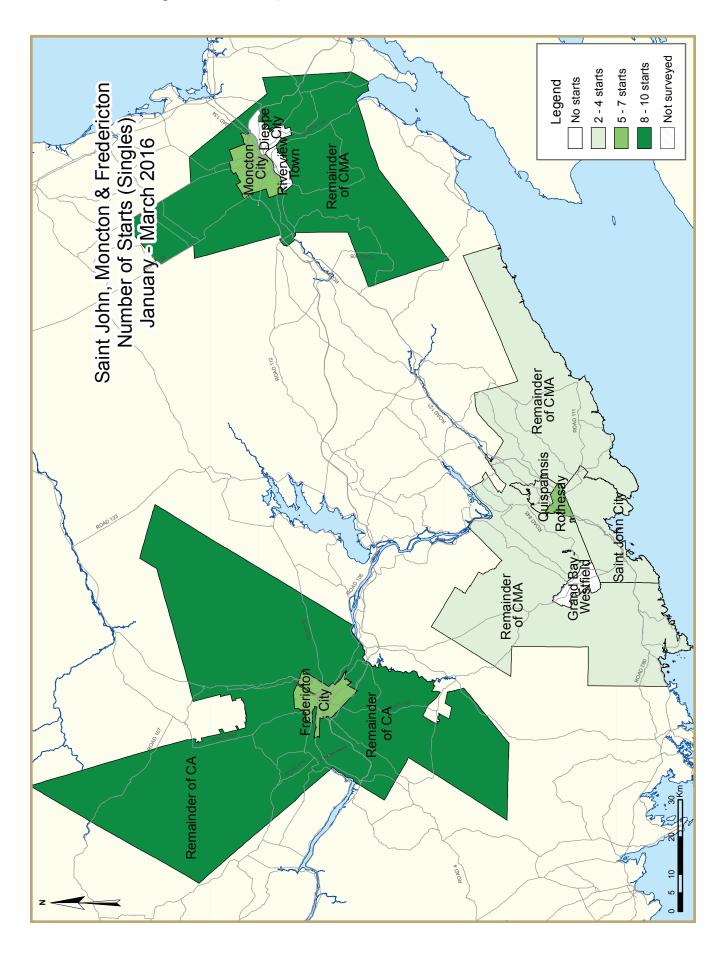


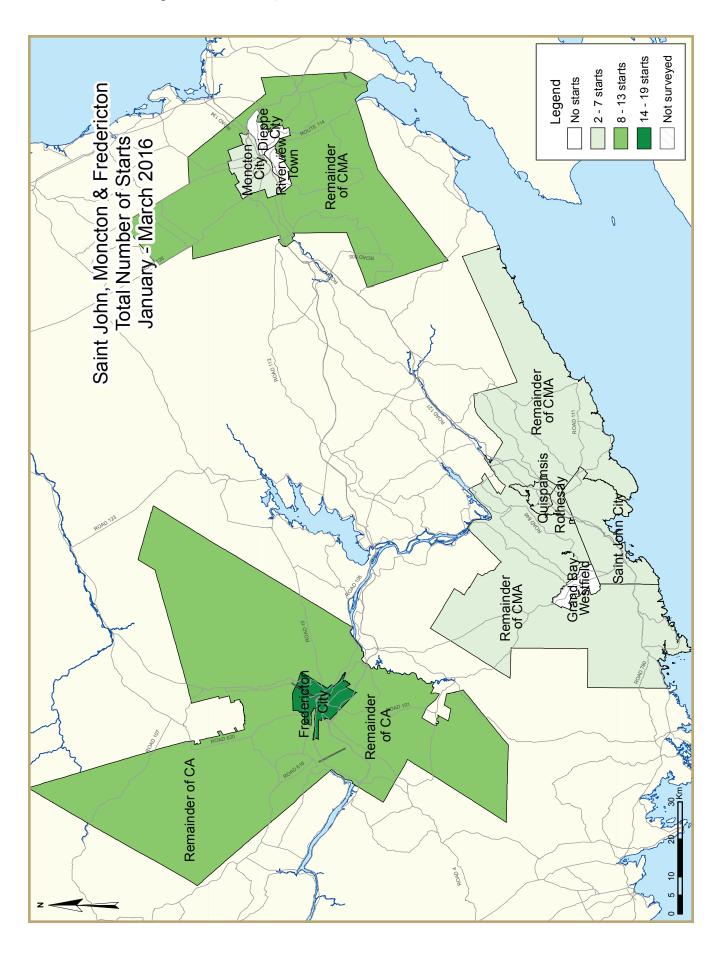












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

|                             | Table I: Housing Starts (SAAR and Trend) |         |           |             |           |           |                    |           |  |  |  |  |  |  |
|-----------------------------|--|---------|-----------|-------------|-----------|-----------|--------------------|-----------|--|--|--|--|--|--|
|                             | First Quarter 2016                       |         |           |             |           |           |                    |           |  |  |  |  |  |  |
| Saint John CMA <sup>1</sup> | Anr                                      | nual    | ١         | 1onthly SAA | R         |           | Trend <sup>2</sup> |           |  |  |  |  |  |  |
|                             | 2014                                     | 2015    | Jan. 2016 | Feb. 2016   | Mar. 2016 | Jan. 2016 | Feb. 2016          | Mar. 2016 |  |  |  |  |  |  |
| Single-Detached             | 127                                      | 130     | 211       | 163         | 105       | 155       | 159                | 142       |  |  |  |  |  |  |
| Multiples                   | 109                                      | 95      | -         | -           | -         | 106       | 100                | 24        |  |  |  |  |  |  |
| Total                       | 236                                      | 225     | 211       | 163         | 105       | 261       | 259                | 166       |  |  |  |  |  |  |
|                             |  |         |           |             |           |           |                    |           |  |  |  |  |  |  |
|                             | Quarter                                  | ly SAAR |           | Actual      |           |           | YTD                |           |  |  |  |  |  |  |
|                             | 2015 Q4                                  | 2016 Q1 | 2015 Q1   | 2016 Q1     | % change  | 2015 Q1   | 2016 Q1            | % change  |  |  |  |  |  |  |
| Single-Detached             | 131                                      | 154     | 5         | 13          | 160.0%    | 5         | 13                 | 160.0%    |  |  |  |  |  |  |
| Multiples                   | 48                                       | -       | I         | -           | #VALUE!   | I         | -                  | #VALUE!   |  |  |  |  |  |  |
| Total                       | 179                                      | 154     | 6         | 13          | 116.7%    | 6         | 13                 | 116.7%    |  |  |  |  |  |  |

|                 | Table I:           | Housing | Starts (S | AAR and     | Trend)    |           |                    |           |  |  |  |  |  |
|-----------------|--------------------|---------|-----------|-------------|-----------|-----------|--------------------|-----------|--|--|--|--|--|
|                 | First Quarter 2016 |         |           |             |           |           |                    |           |  |  |  |  |  |
| Moncton CMA     | Anr                | nual    | ١         | 1onthly SAA | R         |           | Trend <sup>2</sup> |           |  |  |  |  |  |
|                 | 2014               | 2015    | Jan. 2016 | Feb. 2016   | Mar. 2016 | Jan. 2016 | Feb. 2016          | Mar. 2016 |  |  |  |  |  |
| Single-Detached | 262                | 243     | 344       | 107         | 191       | 249       | 223                | 219       |  |  |  |  |  |
| Multiples       | 590                | 349     | -         | -           | 24        | 358       | 274                | 222       |  |  |  |  |  |
| Total           | 852                | 592     | 344       | 107         | 215       | 607       | 497                | 441       |  |  |  |  |  |
|                 |                    |         |           |             |           |           |                    |           |  |  |  |  |  |
|                 | Quarter            | ly SAAR |           | Actual      |           |           | YTD                |           |  |  |  |  |  |
|                 | 2015 Q4            | 2016 Q1 | 2015 Q1   | 2016 Q1     | % change  | 2015 Q1   | 2016 Q1            | % change  |  |  |  |  |  |
| Single-Detached | 215                | 196     | 22        | 14          | -36.4%    | 22        | 14                 | -36.4%    |  |  |  |  |  |
| Multiples       | 431                | 51      | 56        | 2           | -96.4%    | 56        | 2                  | -96.4%    |  |  |  |  |  |
| Total           | 646                | 247     | 78        | 16          | -79.5%    | 78        | 16                 | -79.5%    |  |  |  |  |  |

Source: CMHC

Detailed data available upon request

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^{2}\,\</sup>mbox{The trend}$  is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| Tab                               | ole I.Ia: H |          | _                    |         | of Saint Jo     | ohn CM          | <b>\</b>                    |                 |        |
|-----------------------------------|-------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                   |             | Fi       | rst Quart            | er 2016 |                 |                 |                             |                 |        |
|                                   |             |          | Owne                 | rship   |                 |                 | <b>D</b>                    | . 1             |        |
|                                   |             | Freehold |                      | C       | Condominium     |                 | Ren                         | tal             |        |
|                                   | Single      | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                            |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 9           | 0        | 0                    | 0       | 0               | 0               | 4                           | 0               | 13     |
| Q1 2015                           | 5           | 0        | 0                    | 0       | 0               | 0               | 0                           | - 1             | 6      |
| % Change                          | 80.0        | n/a      | n/a                  | n/a     | n/a             | n/a             | n/a                         | -100.0          | 116.7  |
| Year-to-date 2016                 | 9           | 0        | 0                    | 0       | 0               | 0               | 4                           | 0               | 13     |
| Year-to-date 2015                 | 5           | 0        | 0                    | 0       | 0               | 0               | 0                           | - 1             | 6      |
| % Change                          | 80.0        | n/a      | n/a                  | n/a     | n/a             | n/a             | n/a                         | -100.0          | 116.7  |
| UNDER CONSTRUCTION                |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 70          | 8        | 18                   | 0       | 0               | 0               | 6                           | 139             | 241    |
| QI 2015                           | 62          | 12       | 32                   | 0       | 0               | 0               | 2                           | 83              | 191    |
| % Change                          | 12.9        | -33.3    | - <del>4</del> 3.8   | n/a     | n/a             | n/a             | 200.0                       | 67.5            | 26.2   |
| COMPLETIONS                       |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 34          | 6        | 3                    | 0       | 0               | 0               | 0                           | 0               | 43     |
| Q1 2015                           | 31          | 4        | 0                    | 0       | 0               | 0               | - 1                         | 0               | 36     |
| % Change                          | 9.7         | 50.0     | n/a                  | n/a     | n/a             | n/a             | -100.0                      | n/a             | 19.4   |
| Year-to-date 2016                 | 34          | 6        | 3                    | 0       | 0               | 0               | 0                           | 0               | 43     |
| Year-to-date 2015                 | 31          | 4        | 0                    | 0       | 0               | 0               | - 1                         | 0               | 36     |
| % Change                          | 9.7         | 50.0     | n/a                  | n/a     | n/a             | n/a             | -100.0                      | n/a             | 19.4   |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED          |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 8           | 0        | 0                    | 0       | 0               | 2               | n/a                         | n/a             | 10     |
| Q1 2015                           | 9           | 6        | - 1                  | 0       | 0               | 2               | n/a                         | n/a             | 18     |
| % Change                          | -11.1       | -100.0   | -100.0               | n/a     | n/a             | 0.0             | n/a                         | n/a             | -44.4  |
| ABSORBED                          |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 33          | 8        | 3                    | 0       | 0               | 0               | n/a                         | n/a             | 44     |
| Q1 2015                           | 31          | 4        | 0                    | 0       | 0               | - 1             | n/a                         | n/a             | 36     |
| % Change                          | 6.5         | 100.0    | n/a                  | n/a     | n/a             | -100.0          | n/a                         | n/a             | 22.2   |
| Year-to-date 2016                 | 33          | 8        | 3                    | 0       | 0               | 0               | n/a                         | n/a             | 44     |
| Year-to-date 2015                 | 31          | 4        | 0                    | 0       | 0               | - 1             | n/a                         | n/a             | 36     |
| % Change                          | 6.5         | 100.0    | n/a                  | n/a     | n/a             | -100.0          | n/a                         | n/a             | 22.2   |

| Ta                                | ble I.Ib: F |          | _                    | _       | of Monct        | on CMA          | <u>.</u>                    |                 |        |
|-----------------------------------|-------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                   |             | Fi       | rst Quart            | er 2016 |                 |                 |                             |                 |        |
|                                   |             |          | Owne                 | rship   |                 |                 |                             | . 1             |        |
|                                   |             | Freehold |                      | C       | Condominium     |                 | Ren                         | tai             |        |
|                                   | Single      | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                            |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 9           | 2        | 0                    | I       | 0               | 0               | 4                           | 0               | 16     |
| Q1 2015                           | 16          | 2        | 0                    | 3       | 0               | 0               | 3                           | 54              | 78     |
| % Change                          | -43.8       | 0.0      | n/a                  | -66.7   | n/a             | n/a             | 33.3                        | -100.0          | -79.5  |
| Year-to-date 2016                 | 9           | 2        | 0                    | - 1     | 0               | 0               | 4                           | 0               | 16     |
| Year-to-date 2015                 | 16          | 2        | 0                    | 3       | 0               | 0               | 3                           | 54              | 78     |
| % Change                          | -43.8       | 0.0      | n/a                  | -66.7   | n/a             | n/a             | 33.3                        | -100.0          | -79.5  |
| UNDER CONSTRUCTION                |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 127         | 78       | 42                   | 9       | 6               | 10              | 17                          | <del>4</del> 27 | 740    |
| Q1 2015                           | 166         | 118      | 43                   | 3       | 17              | 24              | 9                           | 429             | 809    |
| % Change                          | -23.5       | -33.9    | -2.3                 | 200.0   | -64.7           | -58.3           | 88.9                        | -0.5            | -8.5   |
| COMPLETIONS                       |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 65          | 60       | 18                   | - 1     | 0               | 0               | 7                           | 17              | 168    |
| Q1 2015                           | 58          | 28       | 6                    | 0       | 0               | 0               | 3                           | 22              | 117    |
| % Change                          | 12.1        | 114.3    | 200.0                | n/a     | n/a             | n/a             | 133.3                       | -22.7           | 43.6   |
| Year-to-date 2016                 | 65          | 60       | 18                   | 1       | 0               | 0               | 7                           | 17              | 168    |
| Year-to-date 2015                 | 58          | 28       | 6                    | 0       | 0               | 0               | 3                           | 22              | 117    |
| % Change                          | 12.1        | 114.3    | 200.0                | n/a     | n/a             | n/a             | 133.3                       | -22.7           | 43.6   |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED          |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 1           | 17       | 4                    | 0       | 3               | 21              | n/a                         | n/a             | 46     |
| Q1 2015                           | - 1         | 23       | 5                    | 0       | 10              | 51              | n/a                         | n/a             | 90     |
| % Change                          | 0.0         | -26.1    | -20.0                | n/a     | -70.0           | -58.8           | n/a                         | n/a             | -48.9  |
| ABSORBED                          |             |          |                      |         |                 |                 |                             |                 |        |
| Q1 2016                           | 65          | 59       | 20                   | I       | I               | 0               | n/a                         | n/a             | 146    |
| Q1 2015                           | 58          | 34       | 7                    | 0       | - 1             | 0               | n/a                         | n/a             | 100    |
| % Change                          | 12.1        | 73.5     | 185.7                | n/a     | 0.0             | n/a             | n/a                         | n/a             | 46.0   |
| Year-to-date 2016                 | 65          | 59       | 20                   | I       | - 1             | 0               | n/a                         | n/a             | 146    |
| Year-to-date 2015                 | 58          | 34       | 7                    | 0       | - 1             | 0               | n/a                         | n/a             | 100    |
| % Change                          | 12.1        | 73.5     | 185.7                | n/a     | 0.0             | n/a             | n/a                         | n/a             | 46.0   |

| Tat                               | ole I.Ic: F |          | Activity So          |        | of Freder       | icton C <i>F</i> |                             |                 |        |
|-----------------------------------|-------------|----------|----------------------|--------|-----------------|------------------|-----------------------------|-----------------|--------|
|                                   |             |          | Owne                 |        |                 |                  | _                           |                 |        |
|                                   |             | Freehold |                      | C      | Condominium     |                  | Ren                         | tal             |        |
|                                   | Single      | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other  | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                            |             |          |                      |        |                 |                  |                             |                 |        |
| Q1 2016                           | 13          | 0        | 12                   | 0      | 0               | 0                | 4                           | 0               | 29     |
| Q1 2015                           | 2           | 0        | 0                    | 0      | 0               | 0                | 2                           | 0               | 4      |
| % Change                          | **          | n/a      | n/a                  | n/a    | n/a             | n/a              | 100.0                       | n/a             | **     |
| Year-to-date 2016                 | 13          | 0        | 12                   | 0      | 0               | 0                | 4                           | 0               | 29     |
| Year-to-date 2015                 | 2           | 0        | 0                    | 0      | 0               | 0                | 2                           | 0               | 4      |
| % Change                          | **          | n/a      | n/a                  | n/a    | n/a             | n/a              | 100.0                       | n/a             | **     |
| UNDER CONSTRUCTION                |             |          |                      |        |                 |                  |                             |                 |        |
| Q1 2016                           | 72          | 8        | 12                   | 0      | 0               | 0                | 36                          | 193             | 341    |
| Q1 2015                           | 70          | 10       | 26                   | 0      | 0               | 12               | 3                           | 169             | 290    |
| % Change                          | 2.9         | -20.0    | -53.8                | n/a    | n/a             | -100.0           | **                          | 14.2            | 17.6   |
| COMPLETIONS                       |             |          |                      |        |                 |                  |                             |                 |        |
| Q1 2016                           | 76          | 2        | 6                    | 0      | 0               | 0                | 5                           | 79              | 168    |
| Q1 2015                           | 60          | 2        | 4                    | 0      | 15              | 0                | 3                           | 29              | 113    |
| % Change                          | 26.7        | 0.0      | 50.0                 | n/a    | -100.0          | n/a              | 66.7                        | 172.4           | 48.7   |
| Year-to-date 2016                 | 76          | 2        | 6                    | 0      | 0               | 0                | 5                           | 79              | 168    |
| Year-to-date 2015                 | 60          | 2        | 4                    | 0      | 15              | 0                | 3                           | 29              | 113    |
| % Change                          | 26.7        | 0.0      | 50.0                 | n/a    | -100.0          | n/a              | 66.7                        | 172.4           | 48.7   |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED          |          |                      |        |                 |                  |                             |                 |        |
| Q1 2016                           | 21          | 4        | 18                   | 0      | 1               | 53               | n/a                         | n/a             | 97     |
| Q1 2015                           | 18          | 2        | 13                   | 0      | 2               | 57               | n/a                         | n/a             | 92     |
| % Change                          | 16.7        | 100.0    | 38.5                 | n/a    | -50.0           | -7.0             | n/a                         | n/a             | 5.4    |
| ABSORBED                          |             |          |                      |        |                 |                  |                             |                 |        |
| Q1 2016                           | 69          | 2        | 2                    | 0      | 0               | - 1              | n/a                         | n/a             | 74     |
| Q1 2015                           | 65          | 4        | 2                    | 0      | 13              | 0                | n/a                         | n/a             | 84     |
| % Change                          | 6.2         | -50.0    | 0.0                  | n/a    | -100.0          | n/a              | n/a                         | n/a             | -11.9  |
| Year-to-date 2016                 | 69          | 2        | 2                    | 0      | 0               | - 1              | n/a                         | n/a             | 74     |
| Year-to-date 2015                 | 65          | 4        | 2                    | 0      | 13              | 0                | n/a                         | n/a             | 84     |
| % Change                          | 6.2         | -50.0    | 0.0                  | n/a    | -100.0          | n/a              | n/a                         | n/a             | -11.9  |

|                             | Table 1.2: | Housing  | Activity             | Summar   | y by Subr       | narket          |                             |                 |        |
|-----------------------------|------------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                             |            | Fi       | rst Quar             | ter 2016 |                 |                 |                             |                 |        |
|                             |            |          | Owne                 | ership   |                 |                 | _                           |                 |        |
|                             |            | Freehold |                      | ·        | Condominium     | n .             | Rer                         | ıtal            |        |
|                             | Single     | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                      |            |          |                      |          |                 |                 |                             |                 |        |
| Saint John City             |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 0          | 0        | 0                    | 0        | 0               | 0               | 2                           | 0               | 2      |
| Q1 2015                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| Grand Bay-Westfield         |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| QI 2015                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| Quispamsis                  |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 2          | 0        | 0                    | 0        | 0               | 0               | 2                           | 0               | 4      |
| QI 2015                     | 3          | 0        | 0                    | 0        | 0               | 0               | 0                           | 1               | 4      |
| Rothesay                    |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 5          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 5      |
| QI 2015                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| Remainder of Saint John CMA |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                     | 2          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |
| QI 2015                     | 2          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |
| Saint John CMA              |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 9          | 0        | 0                    | 0        | 0               | 0               | 4                           | 0               | 13     |
| Q1 2015                     | 5          | 0        | 0                    | 0        | 0               | 0               | 0                           | - 1             | 6      |
|                             |            |          |                      |          |                 |                 |                             |                 |        |
| Moncton City                |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 3          | 2        | 0                    | 1        | 0               | 0               | 1                           | 0               | 7      |
| Q1 2015                     | 4          | 2        | 0                    | 3        | 0               | 0               | 0                           | 54              | 63     |
| Dieppe City                 |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| QI 2015                     | 1          | 0        |                      | 0        | 0               | 0               | 0                           | 0               | I      |
| Riverview Town              |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 0          | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |
| QI 2015                     | 2          | 0        | 0                    | 0        | 0               | 0               | 2                           | 0               | 4      |
| Remainder of Moncton CMA    |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 6          | 0        | 0                    | 0        | 0               | 0               | 3                           | 0               | 9      |
| QI 2015                     | 9          | 0        | 0                    | 0        | 0               | 0               | - 1                         | 0               | 10     |
| Moncton CMA                 |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 9          | 2        | 0                    | 1        | 0               | 0               | 4                           | 0               | 16     |
| QI 2015                     | 16         | 2        |                      | 3        | 0               | 0               |                             | 54              |        |
|                             |            |          |                      |          |                 |                 |                             |                 |        |
| Fredericton City            |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                     | 6          | 0        | 12                   | 0        | 0               | 0               | 1                           | 0               | 19     |
| QI 2015                     | 1          | 0        |                      |          | 0               | 0               | 2                           | 0               | 3      |
| Remainder of Fredericton CA |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                     | 7          | 0        | 0                    | 0        | 0               | 0               | 3                           | 0               | 10     |
| QI 2015                     | 1          | 0        |                      |          | 0               | 0               | 0                           | 0               | 1      |
| Fredericton CA              |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                     | 13         | 0        | 12                   | 0        | 0               | 0               | 4                           | 0               | 29     |
| QI 2015                     | 2          |          |                      |          |                 |                 |                             |                 |        |
| -                           |            |          |                      |          |                 |                 | _                           |                 | -      |

|                             | Table 1.2: | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |        |
|-----------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                             |            |          | rst Quart            |        |                 |                 |                             |                 |        |
|                             |            |          | Owne                 |        |                 |                 |                             |                 |        |
|                             |            | Freehold |                      | · ·    | Condominium     | 1               | Ren                         | tal             |        |
|                             | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| UNDER CONSTRUCTION          |            |          |                      |        |                 |                 | 11011                       |                 |        |
| Saint John City             |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2016                     | 12         | 8        | 14                   | 0      | 0               | 0               | 4                           | 104             | 142    |
| QI 2015                     | 16         | 8        | 25                   | 0      | 0               | 0               | 2                           | 82              | 133    |
| Grand Bay-Westfield         |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2016                     | 4          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 4      |
| QI 2015                     | 3          | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 6      |
| Quispamsis                  |            |          |                      | •      |                 | Ū               | J                           | Ĭ               |        |
| Q1 2016                     | 26         | 0        | 0                    | 0      | 0               | 0               | 2                           | 2               | 30     |
| Q1 2015                     | 19         | 2        |                      | 0      | 0               | 0               | 0                           | 1               | 22     |
| Rothesay                    | 17         |          | J                    | U      | U               | J               | U                           | '               | ZZ     |
| QI 2016                     | 13         | 0        | 4                    | 0      | 0               | 0               | 0                           | 33              | 50     |
| Q1 2016<br>Q1 2015          |            | 2        | 4                    |        |                 | 0               |                             | 0               | 10     |
|                             | 4          | 2        | 4                    | 0      | 0               | U               | 0                           | U               | 10     |
| Remainder of Saint John CMA |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2016                     | 15         | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 15     |
| Q1 2015                     | 20         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 20     |
| Saint John CMA              |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2016                     | 70         | 8        | 18                   | 0      | 0               | 0               | 6                           | 139             | 241    |
| Q1 2015                     | 62         | 12       | 32                   | 0      | 0               | 0               | 2                           | 83              | 191    |
| Moncton City                |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2016                     | 44         | 56       | 7                    | 9      | 0               | 10              | 5                           | 378             | 509    |
| QI 2015                     | 46         | 72       | 4                    | 3      | 4               | 0               | 2                           | 369             | 500    |
| Dieppe City                 |            |          | ·                    |        |                 | J               | _                           |                 |        |
| Q1 2016                     | 20         | 14       | 25                   | 0      | 0               | 0               | 3                           | 24              | 110    |
| Q1 2015                     | 31         | 24       | 35                   | 0      | 3               | 24              | 0                           | 50              | 167    |
| Riverview Town              | 31         | 21       | 33                   | U      | J               | Z 1             | J                           | 30              | 107    |
| Q1 2016                     | 14         | 6        | 10                   | 0      | 6               | 0               | 4                           | 24              | 64     |
| Q1 2015                     | 26         | 20       | 0                    | 0      | 6               | 0               | 4                           | 10              | 66     |
| Remainder of Moncton CMA    | 20         | 20       | Ŭ                    | · ·    | J               | J               | •                           | 10              |        |
| QI 2016                     | 49         | 2        | 0                    | 0      | 0               | 0               | 5                           | 1               | 57     |
| Q1 2015                     | 63         | 2        |                      | 0      | 4               | 0               |                             | 0               | 76     |
| Moncton CMA                 | US         |          | ·                    | · ·    | •               | J               | J                           | Ĭ               | 70     |
| Q1 2016                     | 127        | 78       | 42                   | 9      | 6               | 10              | 17                          | 427             | 740    |
| Q1 2015                     | 166        | 118      |                      | 3      |                 | 24              |                             | 429             | 809    |
| Q1 2013                     | 100        | 110      | 13                   | 3      | 17              | Z 1             | ,                           | 127             | 007    |
| Fredericton City            | 2.1        |          |                      |        |                 |                 | 2.4                         |                 | 22.    |
| Q1 2016                     | 31         | 6        |                      | 0      |                 | 0               |                             | 193             | 296    |
| Q1 2015                     | 34         | 8        | 26                   | 0      | 0               | 12              | 2                           | 169             | 251    |
| Remainder of Fredericton CA | 45         |          |                      |        |                 |                 |                             |                 |        |
| Q1 2016                     | 40         | 2        |                      | 0      | 0               | 0               |                             | 0               | 44     |
| QI 2015                     | 36         | 2        | 0                    | 0      | 0               | 0               | I                           | 0               | 39     |
| Fredericton CA              | wa!        |          |                      | -1     | -               |                 |                             |                 | 2.11   |
| Q1 2016                     | 72         | 8        |                      | 0      | 0               | 0               |                             | 193             | 341    |
| Q1 2015                     | 70         | 10       | 26                   | 0      | 0               | 12              | 3                           | 169             | 290    |

|                             | Table 1.2: | Housing          | Activity             | Summar | y by Subr        | narket          |                             |                 |        |
|-----------------------------|------------|------------------|----------------------|--------|------------------|-----------------|-----------------------------|-----------------|--------|
|                             |            |                  | rst Quart            |        |                  |                 |                             |                 |        |
|                             |            |                  | Owne                 |        |                  |                 |                             |                 |        |
|                             |            | Freehold         |                      |        | Condominium      | 1               | Ren                         | tal             |        |
|                             | Single     | Semi             | Row, Apt.<br>& Other | Single | Row and<br>Semi  | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETIONS                 |            |                  |                      |        |                  |                 |                             |                 |        |
| Saint John City             |            |                  |                      |        |                  |                 |                             |                 |        |
| QI 2016                     | 3          | 2                | 0                    | 0      | 0                | 0               | 0                           | 0               | 5      |
| QI 2015                     | 9          | 2                | 0                    | 0      | 0                | 0               | 0                           | 0               | П      |
| Grand Bay-Westfield         |            |                  |                      |        |                  |                 |                             |                 |        |
| QI 2016                     | 4          | 0                | 3                    | 0      | 0                | 0               | 0                           | 0               | 7      |
| QI 2015                     | 4          | 2                | 0                    | 0      | 0                | 0               | 0                           | 0               | 6      |
| Quispamsis                  |            |                  |                      |        |                  |                 |                             |                 |        |
| QI 2016                     | 12         | 2                | 0                    | 0      | 0                | 0               | 0                           | 0               | 14     |
| QI 2015                     | 8          | 0                | 0                    | 0      | 0                | 0               | - 1                         | 0               | 9      |
| Rothesay                    |            |                  |                      |        |                  |                 |                             |                 |        |
| QI 2016                     | 5          | 0                | 0                    | 0      | 0                | 0               | 0                           | 0               | 5      |
| QI 2015                     | 4          | 0                | 0                    | 0      | 0                | 0               | 0                           | 0               | 4      |
| Remainder of Saint John CMA | -          | -                | -                    | -      | -                | -               |                             | -               |        |
| Q1 2016                     | 10         | 2                | 0                    | 0      | 0                | 0               | 0                           | 0               | 12     |
| Q1 2015                     | 6          | 0                | 0                    | 0      | 0                | 0               | 0                           | 0               | 6      |
| Saint John CMA              | Ü          | , and the second | Ĭ                    |        | , and the second | J               |                             | J               |        |
| Q1 2016                     | 34         | 6                | 3                    | 0      | 0                | 0               | 0                           | 0               | 43     |
| Q1 2015                     | 31         | 4                |                      | 0      | 0                | 0               | I                           | 0               | 36     |
| Q1 2013                     | 51         |                  |                      |        | Ū                |                 |                             |                 | 30     |
| Moncton City                |            |                  |                      |        |                  |                 |                             |                 |        |
| Q1 2016                     | 15         | 38               | 5                    | 1      | 0                | 0               | 0                           | 1               | 60     |
| Q1 2015                     | 14         | 18               | 0                    | 0      | 0                | 0               | 0                           | 2               | 34     |
| Dieppe City                 |            | . •              | Ĭ                    |        |                  | -               | -                           | _               |        |
| Q1 2016                     | 9          | 12               | 9                    | 0      | 0                | 0               | 6                           | 0               | 36     |
| Q1 2015                     | 7          | 10               | 6                    | 0      | 0                | 0               | 3                           | 0               | 26     |
| Riverview Town              | ,          | 10               | Ĭ                    | V      | J                | Ü               | 3                           | J               | 20     |
| Q1 2016                     | 3          | 10               | 0                    | 0      | 0                | 0               | 1                           | 16              | 30     |
| QI 2015                     | 5          | 0                | 0                    | 0      | 0                | 0               | 0                           | 20              | 25     |
| Remainder of Moncton CMA    |            | -                | -                    | -      | -                | -               |                             |                 |        |
| Q1 2016                     | 37         | 0                | 4                    | 0      | 0                | 0               | 0                           | 0               | 41     |
| QI 2015                     | 32         | 0                | 0                    | 0      | 0                | 0               | 0                           | 0               | 32     |
| Moncton CMA                 |            |                  |                      |        |                  |                 |                             |                 |        |
| Q1 2016                     | 65         | 60               | 18                   | 1      | 0                | 0               | 7                           | 17              | 168    |
| QI 2015                     | 58         | 28               | 6                    | 0      |                  | 0               | 3                           | 22              |        |
|                             |            |                  |                      |        |                  |                 |                             |                 |        |
| Fredericton City            |            |                  |                      |        |                  |                 |                             |                 |        |
| Q1 2016                     | 26         | 2                |                      | 0      | 0                | 0               |                             | 79              | 117    |
| QI 2015                     | 18         | 2                | 4                    | 0      | 15               | 0               | 3                           | 29              | 71     |
| Remainder of Fredericton CA |            |                  |                      |        |                  |                 |                             |                 |        |
| Q1 2016                     | 45         | 0                |                      | 0      | 0                | 0               | 1                           | 0               |        |
| Q1 2015                     | 42         | 0                | 0                    | 0      | 0                | 0               | 0                           | 0               | 42     |
| Fredericton CA              |            |                  |                      |        |                  |                 |                             |                 |        |
| Q1 2016                     | 76         | 2                |                      | 0      | 0                | 0               |                             | 79              |        |
| QI 2015                     | 60         | 2                | 4                    | 0      | 15               | 0               | 3                           | 29              | 113    |

| 1                                 | Гable I.2: | Housing  | Activity             | Summar   | y by Subr       | narket          |                             |                 |        |
|-----------------------------------|------------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                   |            | Fi       | rst Quar             | ter 2016 |                 |                 |                             |                 |        |
|                                   |            |          | Owne                 | ership   |                 |                 |                             | . 1             |        |
|                                   |            | Freehold |                      | C        | Condominium     | n               | Rer                         | ital            |        |
|                                   | Single     | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED         |          |                      |          |                 |                 | NOW                         |                 |        |
| Saint John City                   |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 3          | 0        | 0                    | 0        | 0               | 2               | n/a                         | n/a             | 5      |
| QI 2015                           | 2          | 6        | - 1                  | 0        | 0               | 2               | n/a                         | n/a             | 11     |
| Grand Bay-Westfield               |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 0          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 0      |
| QI 2015                           | 0          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 0      |
| Quispamsis                        |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 3          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 3      |
| QI 2015                           | 2          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 2      |
| Rothesay                          |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 1          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | I      |
| QI 2015                           | - 1        | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 1      |
| Remainder of Saint John CMA       |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | I          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | I      |
| QI 2015                           | 4          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 4      |
| Saint John CMA                    |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 8          | 0        | 0                    | 0        | 0               | 2               | n/a                         | n/a             | 10     |
| QI 2015                           | 9          | 6        | - 1                  | 0        | 0               | 2               | n/a                         | n/a             | 18     |
|                                   |            |          |                      |          |                 |                 |                             |                 |        |
| Moncton City                      |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 0          | 12       | 0                    | 0        | 0               | 20              | n/a                         | n/a             | 32     |
| Q1 2015                           | 0          | 20       | 0                    | 0        | I               | 46              | n/a                         | n/a             | 67     |
| Dieppe City                       |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | I          | 5        | 4                    | 0        | 3               | 0               | n/a                         | n/a             | 13     |
| QI 2015                           | 0          | 1        | 5                    | 0        | 9               | 0               | n/a                         | n/a             | 15     |
| Riverview Town                    |            |          |                      |          |                 |                 |                             |                 |        |
| QI 2016                           | 0          | 0        | 0                    | 0        | 0               | 1               | n/a                         | n/a             | I      |
| Q1 2015                           | 1          | 1        | 0                    | 0        | 0               | 5               | n/a                         | n/a             | 7      |
| Remainder of Moncton CMA          |            | -        | -                    | -        | -               | _               | .,,                         |                 |        |
| QI 2016                           | 0          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 0      |
| QI 2015                           | 0          | 1        |                      | 0        | 0               | 0               | n/a                         | n/a             | - 1    |
| Moncton CMA                       |            | -        | -                    | -        | -               | -               | .,,                         |                 | -      |
| QI 2016                           | - 1        | 17       | 4                    | 0        | 3               | 21              | n/a                         | n/a             | 46     |
| QI 2015                           | - 1        | 23       |                      |          |                 | 51              | n/a                         | n/a             | 90     |
| Ç. 200                            |            |          |                      |          |                 |                 |                             |                 |        |
| Fredericton City                  |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2016                           | 15         | 4        | 18                   | 0        | I               | 53              | n/a                         | n/a             | 91     |
| QI 2015                           | 16         | 2        |                      |          |                 | 57              | n/a                         | n/a             | 90     |
| Remainder of Fredericton CA       | . •        |          | . 0                  |          |                 | 3,              | , u                         | , u             | . 0    |
| Q1 2016                           | 5          | 0        | 0                    | 0        | 0               | 0               | n/a                         | n/a             | 5      |
| Q1 2015                           | 2          | 0        |                      |          | 0               | 0               |                             | n/a             | 2      |
| Fredericton CA                    |            |          |                      |          |                 |                 | 11/α                        | 11/4            |        |
| QI 2016                           | 21         | 4        | 18                   | 0        | I               | 53              | n/a                         | n/a             | 97     |
| Q1 2015                           | 18         | 2        |                      |          |                 |                 |                             | n/a             |        |
| Z: =#1#                           | .0         |          |                      | Ū        |                 | 5,              | 11/4                        | 11/4            | 7.2    |

|                             | Table 1.2: | Housing  | Activity             | Summar | y by Subr        | narket          |                             |                 |          |
|-----------------------------|------------|----------|----------------------|--------|------------------|-----------------|-----------------------------|-----------------|----------|
|                             |            |          | rst Quar             |        | •                |                 |                             |                 |          |
|                             |            |          | Owne                 | ership |                  |                 |                             |                 |          |
|                             |            | Freehold |                      |        | Condominium      | 1               | Rer                         | ital            |          |
|                             | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi  | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*   |
| ABSORBED                    |            |          |                      |        |                  |                 |                             |                 |          |
| Saint John City             |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 4          | 4        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 8        |
| QI 2015                     | - 11       | 2        | 0                    | 0      | 0                | - 1             | n/a                         | n/a             | 14       |
| Grand Bay-Westfield         |            |          |                      |        |                  |                 |                             |                 |          |
| QI 2016                     | 4          | 0        | 3                    | 0      | 0                | 0               | n/a                         | n/a             | 7        |
| QI 2015                     | 4          | 2        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 6        |
| Quispamsis                  |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | - 11       | 2        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 13       |
| Q1 2015                     | 7          | 0        |                      | 0      | 0                | 0               | n/a                         | n/a             | 7        |
| Rothesay                    |            |          |                      |        | -                |                 |                             | ,               |          |
| QI 2016                     | 5          | 0        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 5        |
| Q1 2015                     | 4          | 0        |                      | 0      | 0                | 0               | n/a                         | n/a             | 4        |
| Remainder of Saint John CMA | •          |          | J                    | J      | , and the second | J               | 11/4                        | 11/4            |          |
| QI 2016                     | 9          | 2        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 11       |
| Q1 2015                     | 5          | 0        |                      | 0      | 0                | 0               | n/a                         | n/a             | 5        |
| Saint John CMA              | 3          | •        | U                    | U      | U                | J               | 11/α                        | 11/4            |          |
| QI 2016                     | 33         | 8        | 3                    | 0      | 0                | 0               | n/a                         | n/a             | 44       |
| Q1 2015                     | 31         | 4        |                      | 0      | 0                | ı               | n/a                         | n/a<br>n/a      | 36       |
| Q1 2013                     | 31         |          | U                    | U      | U                |                 | 11/4                        | 11/4            | 30       |
| Moncton City                |            |          |                      |        |                  |                 |                             |                 |          |
| QI 2016                     | 15         | 40       | 5                    | ı      | 0                | 0               | n/a                         | 2/2             | 41       |
| Q1 2015                     | 13         | 22       | 0                    | 0      | 0                | 0               |                             | n/a             | 61<br>36 |
|                             | 14         | 22       | U                    | U      | U                | U               | n/a                         | n/a             | 36       |
| Dieppe City                 | 0          |          |                      | 0      |                  |                 | ,                           | ,               | 20       |
| Q1 2016                     | 9          | 8        |                      | 0      | - 1              | 0               | n/a                         | n/a             | 29       |
| QI 2015                     | 7          | - 11     | 6                    | 0      | I                | 0               | n/a                         | n/a             | 25       |
| Riverview Town              |            |          |                      |        | •                |                 | ,                           | ,               |          |
| Q1 2016                     | 3          |          | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 14       |
| Q1 2015                     | 5          | I        | ı                    | 0      | 0                | 0               | n/a                         | n/a             | 7        |
| Remainder of Moncton CMA    |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 37         | 0        |                      | 0      | 0                | 0               | n/a                         | n/a             | 41       |
| Q1 2015                     | 32         | 0        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 32       |
| Moncton CMA                 |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 65         | 59       |                      |        | I                | 0               |                             | n/a             | 146      |
| Q1 2015                     | 58         | 34       | 7                    | 0      | 1                | 0               | n/a                         | n/a             | 100      |
|                             |            |          |                      |        |                  |                 |                             |                 |          |
| Fredericton City            |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 23         | 2        |                      |        |                  | - 1             | n/a                         | n/a             | 28       |
| Q1 2015                     | 20         | 4        | 2                    | 0      | 13               | 0               | n/a                         | n/a             | 39       |
| Remainder of Fredericton CA |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 42         | 0        |                      |        | 0                | 0               |                             | n/a             |          |
| Q1 2015                     | 45         | 0        | 0                    | 0      | 0                | 0               | n/a                         | n/a             | 45       |
| Fredericton CA              |            |          |                      |        |                  |                 |                             |                 |          |
| Q1 2016                     | 69         | 2        | 2                    | 0      | 0                | - 1             | n/a                         | n/a             |          |
| Q1 2015                     | 65         | 4        | 2                    | 0      | 13               | 0               | n/a                         | n/a             | 84       |

| Table 1.3a: History of Housing Starts of Saint John CMA<br>2006 - 2015 |        |          |                      |        |                 |                 |                             |                 |        |  |  |  |  |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|
|  |        |          | Owne                 | ership |                 |                 | _                           |                 |        |  |  |  |  |
|  |        | Freehold |                      | C      | Condominium     |                 | Ren                         | ital            |        |  |  |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |  |  |
| 2015   | 123    | 9        | 14                   | 0      | 0               | 0               | 7                           | 72              | 225    |  |  |  |  |
| % Change   | 1.7    | -55.0    | 40.0                 | n/a    | n/a             | n/a             | 16.7                        | -8.9            | -4.7   |  |  |  |  |
| 2014   | 121    | 20       | 10                   | 0      | 0               | 0               | 6                           | 79              | 236    |  |  |  |  |
| % Change   | -10.4  | -23.1    | -33.3                | n/a    | n/a             | n/a             | 20.0                        | -16.8           | -14.5  |  |  |  |  |
| 2013   | 135    | 26       | 15                   | 0      | 0               | 0               | 5                           | 95              | 276    |  |  |  |  |
| % Change   | -27.4  | 44.4     | 15.4                 | n/a    | n/a             | n/a             | 25.0                        | -29.1           | -22.3  |  |  |  |  |
| 2012   | 186    | 18       | 13                   | 0      | 0               | 0               | 4                           | 134             | 355    |  |  |  |  |
| % Change   | -14.3  | -47.1    | -50.0                | n/a    | -100.0          | n/a             | 33.3                        | 71.8            | -1.7   |  |  |  |  |
| 2011   | 217    | 34       | 26                   | 0      | 3               | 0               | 3                           | 78              | 361    |  |  |  |  |
| % Change   | -36.2  | 70.0     | -39.5                | n/a    | n/a             | -100.0          | -62.5                       | -51.6           | -44.7  |  |  |  |  |
| 2010   | 340    | 20       | 43                   | 0      | 0               | 81              | 8                           | 161             | 653    |  |  |  |  |
| % Change   | -7.9   | -63.0    | -8.5                 | n/a    | -100.0          | **              | n/a                         | 1.9             | -0.9   |  |  |  |  |
| 2009   | 369    | 54       | 47                   | 0      | 16              | 15              | 0                           | 158             | 659    |  |  |  |  |
| % Change   | -24.1  | -37.2    | -46.0                | n/a    | n/a             | n/a             | -100.0                      | -3.7            | -20.8  |  |  |  |  |
| 2008   | 486    | 86       | 87                   | 0      | 0               | 0               | 9                           | 164             | 832    |  |  |  |  |
| % Change   | 18.0   | 87.0     | -1.1                 | n/a    | -100.0          | n/a             | n/a                         | 18.8            | 21.1   |  |  |  |  |
| 2007   | 412    | 46       | 88                   | 0      | 3               | 0               | 0                           | 138             | 687    |  |  |  |  |
| % Change   | 14.1   | 53.3     | 29.4                 | n/a    | -25.0           | -100.0          | -100.0                      | 68.3            | 21.6   |  |  |  |  |
| 2006   | 361    | 30       | 68                   | 0      | 4               | 13              | 5                           | 82              | 565    |  |  |  |  |

| Т        | able 1.3b: | History  | of Housin<br>2006 - 2 | $\sim$ | of Moncto       | on CMA          |                             |                  |                    |
|----------|------------|----------|-----------------------|--------|-----------------|-----------------|-----------------------------|------------------|--------------------|
|          |            |          | Owne                  | rship  |                 |                 | D                           | e-1              |                    |
|          |            | Freehold |                       | C      | Condominium     |                 | Ren                         |                  |                    |
|          | Single     | Semi     | Row, Apt.<br>& Other  | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other  | Total*             |
| 2015     | 207        | 122      | 64                    | 11     | 0               | 10              | 25                          | 121              | 592                |
| % Change | -17.9      | -42.5    | 48.8                  | n/a    | -100.0          | n/a             | 150.0                       | -62.7            | -30.5              |
| 2014     | 252        | 212      | 43                    | 0      | 11              | 0               | 10                          | 324              | 852                |
| % Change | 7.2        | -1.9     | 30.3                  | n/a    | 37.5            | n/a             | -56.5                       | -18.2            | -6.5               |
| 2013     | 235        | 216      | 33                    | 0      | 8               | 0               | 23                          | 396              | 911                |
| % Change | -30.5      | -39.7    | -47.6                 | n/a    | **              | n/a             | -11.5                       | -22.4            | -29.8              |
| 2012     | 338        | 358      | 63                    | 0      | 2               | 0               | 26                          | 510              | 1,297              |
| % Change | -8.2       | 5.9      | 3.3                   | n/a    | -50.0           | -100.0          | 0.0                         | 43.3             | 8.6                |
| 2011     | 368        | 338      | 61                    | 0      | 4               | 41              | 26                          | 356              | 1,194              |
| % Change | -18.0      | -13.3    | -10.3                 | n/a    | -80.0           | n/a             | 4.0                         | -20.5            | -14.7              |
| 2010     | 449        | 390      | 68                    | 0      | 20              | 0               | 25                          | <del>44</del> 8  | 1, <del>4</del> 00 |
| % Change | 15.4       | 15.4     | 58.1                  | n/a    | -25.9           | -100.0          | -44.4                       | **               | 43.9               |
| 2009     | 389        | 338      | 43                    | 0      | 27              | 14              | 45                          | 117              | 973                |
| % Change | -27.7      | -24.2    | 16.2                  | n/a    | -3.6            | **              | 60.7                        | -58.1            | -28.4              |
| 2008     | 538        | 446      | 37                    | 0      | 28              | 3               | 28                          | 279              | 1,359              |
| % Change | -12.5      | 6.2      | -22.9                 | n/a    | 180.0           | -92.5           | -46.2                       | 16.3             | -4.6               |
| 2007     | 615        | 420      | 48                    | 0      | 10              | 40              | 52                          | 2 <del>4</del> 0 | 1, <del>4</del> 25 |
| % Change | 17.6       | 8.8      | -48.4                 | n/a    | 25.0            | **              | -31.6                       | -26.4            | 0.6                |
| 2006     | 523        | 386      | 93                    | 0      | 8               | 4               | 76                          | 326              | 1,416              |

| Table 1.3c: History of Housing Starts of Fredericton CA 2006 - 2015 |        |          |                      |        |                 |                 |                                   |       |        |  |  |  |
|---|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------------|-------|--------|--|--|--|
|   |        |          | Owne                 | ership |                 |                 | _                                 |       |        |  |  |  |
|   |        | Freehold |                      |        | Condominium     |                 | Ren                               | tal   |        |  |  |  |
|   | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row Other |       | Total* |  |  |  |
| 2015  | 167    | 14       | 6                    | 0      | 0               | 0               | 44                                | 125   | 376    |  |  |  |
| % Change  | -34.5  | -22.2    | 100.0                | n/a    | n/a             | -100.0          | **                                | 45.3  | -5.5   |  |  |  |
| 2014  | 255    | 18       | 13                   | 86     | 398             |                 |                                   |       |        |  |  |  |
| % Change  | -15.6  | -10.0    | -90.3                | -50.0  | -69.2           | -40.9           |                                   |       |        |  |  |  |
| 2013  | 302    | 20       | 31                   | 0      | 15              | 0               | 26                                | 279   | 673    |  |  |  |
| % Change  | -14.2  | -23.1    | -36.7                | n/a    | n/a             | n/a             | 73.3                              | 45.3  | 6.2    |  |  |  |
| 2012  | 352    | 26       | 49                   | 0      | 0               | 0               | 15                                | 192   | 634    |  |  |  |
| % Change  | 7.6    | -7.1     | -50.0                | n/a    | n/a             | -100.0          | 25.0                              | -14.7 | -13.2  |  |  |  |
| 2011  | 327    | 28       | 98                   | 0      | 0               | 40              | 12                                | 225   | 730    |  |  |  |
| % Change  | -3.8   | 55.6     | 36.1                 | n/a    | -100.0          | -13.0           | -60.0                             | 25.7  | 5.2    |  |  |  |
| 2010  | 340    | 18       | 72                   | 0      | 9               | 46              | 30                                | 179   | 694    |  |  |  |
| % Change  | -7.4   | 12.5     | 80.0                 | n/a    | 28.6            | -52.6           | -53.8                             | 9.8   | -8.1   |  |  |  |
| 2009  | 367    | 16       | 40                   | 0      | 7               | 97              | 65                                | 163   | 755    |  |  |  |
| % Change  | -14.5  | -11.1    | -41.2                | n/a    | -46.2           | 169.4           | 41.3                              | 85.2  | 8.2    |  |  |  |
| 2008  | 429    | 18       | 68                   | 0      | 13              | 36              | 46                                | 88    | 698    |  |  |  |
| % Change  | 9.4    | 12.5     | 51.1                 | n/a    | -38.1           | -10.0           | -16.4                             | 31.3  | 9.7    |  |  |  |
| 2007  | 392    | 16       | 45                   | 0      | 21              | 40              | 55                                | 67    | 636    |  |  |  |
| % Change  | 22.5   | -42.9    | -43.8                | n/a    | -44.7           | -64.0           | -25.7                             | 13.6  | -10.4  |  |  |  |
| 2006  | 320    | 28       | 80                   | 0      | 38              | 111             | 74                                | 59    | 710    |  |  |  |

|                             | Table 2: Starts by Submarket and by Dwelling Type First Quarter 2016 |         |         |         |         |         |         |              |         |         |             |  |  |
|-----------------------------|--|---------|---------|---------|---------|---------|---------|--------------|---------|---------|-------------|--|--|
|                             | Sir  | ngle    | Se      | Semi    |         | Row     |         | Apt. & Other |         | Total   |             |  |  |
| Submarket                   | QI 2016  | QI 2015 | QI 2016 | QI 2015 | QI 2016 | QI 2015 | QI 2016 | QI 2015      | QI 2016 | QI 2015 | %<br>Change |  |  |
| Saint John CMA              | 13   | 5       | 0       | 0       | 0       | 0       | 0       | - 1          | 13      | 6       | 116.7       |  |  |
| Saint John City             | 2  | 0       | 0       | 0       | 0       | 0       | 0       | 0            | 2       | 0       | n/a         |  |  |
| Grand Bay-Westfield         | 0  | 0       | 0       | 0       | 0       | 0       | 0       | 0            | 0       | 0       | n/a         |  |  |
| Quispamsis                  | 4  | 3       | 0       | 0       | 0       | 0       | 0       | - 1          | 4       | 4       | 0.0         |  |  |
| Rothesay                    | 5  | 0       | 0       | 0       | 0       | 0       | 0       | 0            | 5       | 0       | n/a         |  |  |
| Remainder of CMA            | 2  | 2       | 0       | 0       | 0       | 0       | 0       | 0            | 2       | 2       | 0.0         |  |  |
| Moncton CMA                 | 14   | 22      | 2       | 2       | 0       | 0       | 0       | 54           | 16      | 78      | -79.5       |  |  |
| Moncton City                | 5  | 7       | 2       | 2       | 0       | 0       | 0       | 54           | 7       | 63      | -88.9       |  |  |
| Dieppe City                 | 0  | - 1     | 0       | 0       | 0       | 0       | 0       | 0            | 0       | - 1     | -100.0      |  |  |
| Riverview Town              | 0  | 4       | 0       | 0       | 0       | 0       | 0       | 0            | 0       | 4       | -100.0      |  |  |
| Remainder of Moncton CMA    | 9  | 10      | 0       | 0       | 0       | 0       | 0       | 0            | 9       | 10      | -10.0       |  |  |
| Fredericton CA              | 17   | 4       | 0       | 0       | 12      | 0       | 0       | 0            | 29      | 4       | **          |  |  |
| Fredericton City            | 7  | 3       | 0       | 0       | 12      | 0       | 0       | 0            | 19      | 3       | **          |  |  |
| Remainder of Fredericton CA | 10   | I       | 0       | 0       | 0       | 0       | 0       | 0            | 10      | I       | **          |  |  |

| Table 2.1: Starts by Submarket and by Dwelling Type |      |      |      |      |      |      |              |      |       |      |        |  |  |
|---|------|------|------|------|------|------|--------------|------|-------|------|--------|--|--|
| January - March 2016                                |      |      |      |      |      |      |              |      |       |      |        |  |  |
|   | Sin  | gle  | Sei  | Semi |      | w    | Apt. & Other |      | Total |      |        |  |  |
| Submarket   | YTD          | YTD  | YTD   | YTD  | %      |  |  |
|   | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016         | 2015 | 2016  | 2015 | Change |  |  |
| Saint John CMA                                      | 13   | 5    | 0    | 0    | 0    | 0    | 0            | - 1  | 13    | 6    | 116.7  |  |  |
| Saint John City                                     | 2    | 0    | 0    | 0    | 0    | 0    | 0            | 0    | 2     | 0    | n/a    |  |  |
| Grand Bay-Westfield                                 | 0    | 0    | 0    | 0    | 0    | 0    | 0            | 0    | 0     | 0    | n/a    |  |  |
| Quispamsis  | 4    | 3    | 0    | 0    | 0    | 0    | 0            | - 1  | 4     | 4    | 0.0    |  |  |
| Rothesay  | 5    | 0    | 0    | 0    | 0    | 0    | 0            | 0    | 5     | 0    | n/a    |  |  |
| Remainder of CMA                                    | 2    | 2    | 0    | 0    | 0    | 0    | 0            | 0    | 2     | 2    | 0.0    |  |  |
| Moncton CMA   | 14   | 22   | 2    | 2    | 0    | 0    | 0            | 54   | 16    | 78   | -79.5  |  |  |
| Moncton City  | 5    | 7    | 2    | 2    | 0    | 0    | 0            | 54   | 7     | 63   | -88.9  |  |  |
| Dieppe City   | 0    | - 1  | 0    | 0    | 0    | 0    | 0            | 0    | 0     | - 1  | -100.0 |  |  |
| Riverview Town                                      | 0    | 4    | 0    | 0    | 0    | 0    | 0            | 0    | 0     | 4    | -100.0 |  |  |
| Remainder of Moncton CMA                            | 9    | 10   | 0    | 0    | 0    | 0    | 0            | 0    | 9     | 10   | -10.0  |  |  |
| Fredericton CA                                      | 17   | 4    | 0    | 0    | 12   | 0    | 0            | 0    | 29    | 4    | **     |  |  |
| Fredericton City                                    | 7    | 3    | 0    | 0    | 12   | 0    | 0            | 0    | 19    | 3    | **     |  |  |
| Remainder of Fredericton CA                         | 10   | - 1  | 0    | 0    | 0    | 0    | 0            | 0    | 10    | - 1  | **     |  |  |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2016 |                  |                         |     |      |                  |         |         |         |  |  |  |
|--|------------------|-------------------------|-----|------|------------------|---------|---------|---------|--|--|--|
|  |                  | Ro                      | W   |      | Apt. & Other     |         |         |         |  |  |  |
| Submarket  | Freeho<br>Condoi |                         | Rer | ntal | Freeho<br>Condor |         | Rental  |         |  |  |  |
|  | QI 2016          | QI 2015 QI 2016 QI 2015 |     |      | QI 2016          | Q1 2015 | QI 2016 | Q1 2015 |  |  |  |
| Saint John CMA   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 1       |  |  |  |
| Saint John City  | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Grand Bay-Westfield  | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Quispamsis   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | - 1     |  |  |  |
| Rothesay   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Remainder of CMA   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Moncton CMA  | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 54      |  |  |  |
| Moncton City   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 54      |  |  |  |
| Dieppe City  | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Riverview Town   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Remainder of Moncton CMA   | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Fredericton CA   | 12               | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Fredericton City   | 12               | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |
| Remainder of Fredericton CA  | 0                | 0                       | 0   | 0    | 0                | 0       | 0       | 0       |  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - March 2016 |                 |          |          |          |                  |          |          |          |  |  |  |  |
|---|-----------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|
|   |                 | Ro       | w        |          | Apt. & Other     |          |          |          |  |  |  |  |
| Submarket   | Freeho<br>Condo |          | Rer      | ntal     | Freeho<br>Condor |          | Rental   |          |  |  |  |  |
|   | YTD 2016        | YTD 2015 | YTD 2016 | YTD 2015 | YTD 2016         | YTD 2015 | YTD 2016 | YTD 2015 |  |  |  |  |
| Saint John CMA  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 1        |  |  |  |  |
| Saint John City   | 0 0 0 0 0 0     |          |          |          |                  |          | 0        | 0        |  |  |  |  |
| Grand Bay-Westfield   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Quispamsis  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 1        |  |  |  |  |
| Rothesay  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Remainder of CMA  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Moncton CMA   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 54       |  |  |  |  |
| Moncton City  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 54       |  |  |  |  |
| Dieppe City   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Riverview Town  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Remainder of Moncton CMA  | 0               | 0 0      |          | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Fredericton CA  | 12              | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Fredericton City  | 12              | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |
| Remainder of Fredericton CA   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market First Quarter 2016 |         |         |         |         |         |         |         |         |  |  |  |  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket  | Freel   | nold    | Condor  | minium  | Ren     | ntal    | Total*  |         |  |  |  |  |
| Submarket  | QI 2016 | Q1 2015 | QI 2016 | Q1 2015 | QI 2016 | QI 2015 | QI 2016 | Q1 2015 |  |  |  |  |
| Saint John CMA   | 9       | 5       | 0       | 0       | 4       | 1       | 13      | 6       |  |  |  |  |
| Saint John City  | 0       | 0       | 0       | 0       | 2       | 0       | 2       | 0       |  |  |  |  |
| Grand Bay-Westfield  | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       |  |  |  |  |
| Quispamsis   | 2       | 3       | 0       | 0       | 2       | - 1     | 4       | 4       |  |  |  |  |
| Rothesay   | 5       | 0       | 0       | 0       | 0       | 0       | 5       | 0       |  |  |  |  |
| Remainder of CMA   | 2       | 2       | 0       | 0       | 0       | 0       | 2       | 2       |  |  |  |  |
| Moncton CMA  | 11      | 18      | - 1     | 3       | 4       | 57      | 16      | 78      |  |  |  |  |
| Moncton City   | 5       | 6       | 1       | 3       | 1       | 54      | 7       | 63      |  |  |  |  |
| Dieppe City  | 0       | 1       | 0       | 0       | 0       | 0       | 0       | 1       |  |  |  |  |
| Riverview Town   | 0       | 2       | 0       | 0       | 0       | 2       | 0       | 4       |  |  |  |  |
| Remainder of Moncton CMA   | 6       | 9       | 0       | 0       | 3       | - 1     | 9       | 10      |  |  |  |  |
| Fredericton CA   | 25      | 2       | 0       | 0       | 4       | 2       | 29      | 4       |  |  |  |  |
| Fredericton City   | 18      | - 1     | 0       | 0       | 1       | 2       | 19      | 3       |  |  |  |  |
| Remainder of Fredericton CA  | 7       | - 1     | 0       | 0       | 3       | 0       | 10      | 1       |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market  January - March 2016 |          |          |          |             |          |          |          |          |  |  |  |
|---|----------|----------|----------|-------------|----------|----------|----------|----------|--|--|--|
| Submarket   | Free     | hold     | Condo    | Condominium |          | ntal     | To       | tal*     |  |  |  |
| Submarket   | YTD 2016 | YTD 2015 | YTD 2016 | YTD 2015    | YTD 2016 | YTD 2015 | YTD 2016 | YTD 2015 |  |  |  |
| Saint John CMA  | 9        | 5        | 0        | 0           | 4        | I        | 13       | 6        |  |  |  |
| Saint John City   | 0        | 0        | 0        | 0           | 2        | 0        | 2        | 0        |  |  |  |
| Grand Bay-Westfield   | 0        | 0        | 0        | 0           | 0        | 0        | 0        | 0        |  |  |  |
| Quispamsis  | 2        | 3        | 0        | 0           | 2        | - 1      | 4        | 4        |  |  |  |
| Rothesay  | 5        | 0        | 0        | 0           | 0        | 0        | 5        | 0        |  |  |  |
| Remainder of CMA  | 2        | 2        | 0        | 0           | 0        | 0        | 2        | 2        |  |  |  |
| Moncton CMA   | 11       | 18       | 1        | 3           | 4        | 57       | 16       | 78       |  |  |  |
| Moncton City  | 5        | 6        | 1        | 3           | - 1      | 54       | 7        | 63       |  |  |  |
| Dieppe City   | 0        | - 1      | 0        | 0           | 0        | 0        | 0        | 1        |  |  |  |
| Riverview Town  | 0        | 2        | 0        | 0           | 0        | 2        | 0        | 4        |  |  |  |
| Remainder of Moncton CMA  | 6        | 9        | 0        | 0           | 3        | - 1      | 9        | 10       |  |  |  |
| Fredericton CA  | 25       | 2        | 0        | 0           | 4        | 2        | 29       | 4        |  |  |  |
| Fredericton City  | 18       | - 1      | 0        | 0           | - 1      | 2        | 19       | 3        |  |  |  |
| Remainder of Fredericton CA   | 7        | - 1      | 0        | 0           | 3        | 0        | 10       | 1        |  |  |  |

| Table 3: Completions by Submarket and by Dwelling Type First Quarter 2016 |         |         |         |         |         |         |              |         |         |         |             |  |
|---|---------|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|--|
|   | Sir     | ngle    |         | mi      |         | ow      | Apt. & Other |         | Total   |         |             |  |
| Submarket   | QI 2016 | QI 2015 | QI 2016 | QI 2015 | QI 2016 | QI 2015 | QI 2016      | QI 2015 | QI 2016 | QI 2015 | %<br>Change |  |
| Saint John CMA  | 34      | 32      | 6       | 4       | 3       | 0       | 0            | 0       | 43      | 36      | 19.4        |  |
| Saint John City   | 3       | 9       | 2       | 2       | 0       | 0       | 0            | 0       | 5       | - 11    | -54.5       |  |
| Grand Bay-Westfield   | 4       | 4       | 0       | 2       | 3       | 0       | 0            | 0       | 7       | 6       | 16.7        |  |
| Quispamsis  | 12      | 9       | 2       | 0       | 0       | 0       | 0            | 0       | 14      | 9       | 55.6        |  |
| Rothesay  | 5       | 4       | 0       | 0       | 0       | 0       | 0            | 0       | 5       | 4       | 25.0        |  |
| Remainder of CMA  | 10      | 6       | 2       | 0       | 0       | 0       | 0            | 0       | 12      | 6       | 100.0       |  |
| Moncton CMA   | 73      | 61      | 60      | 28      | 18      | 6       | 17           | 22      | 168     | 117     | 43.6        |  |
| Moncton City  | 16      | 14      | 38      | 18      | 5       | 0       | - 1          | 2       | 60      | 34      | 76.5        |  |
| Dieppe City   | 15      | 10      | 12      | 10      | 9       | 6       | 0            | 0       | 36      | 26      | 38.5        |  |
| Riverview Town  | 4       | 5       | 10      | 0       | 0       | 0       | 16           | 20      | 30      | 25      | 20.0        |  |
| Remainder of Moncton CMA  | 37      | 32      | 0       | 0       | 4       | 0       | 0            | 0       | 41      | 32      | 28.1        |  |
| Fredericton CA  | 81      | 63      | 2       | 2       | 6       | 19      | 79           | 29      | 168     | 113     | 48.7        |  |
| Fredericton City  | 30      | 21      | 2       | 2       | 6       | 19      | 79           | 29      | 117     | 71      | 64.8        |  |
| Remainder of Fredericton CA   | 46      | 42      | 0       | 0       | 0       | 0       | 0            | 0       | 46      | 42      | 9.5         |  |

| Tab                         | Table 3.1: Completions by Submarket and by Dwelling Type |      |         |        |        |      |              |      |       |      |        |  |  |
|-----------------------------|--|------|---------|--------|--------|------|--------------|------|-------|------|--------|--|--|
|                             |  |      | January | - Marc | h 2016 |      |              |      |       |      |        |  |  |
|                             | Sin  | gle  | Sei     | mi     | Ro     | w    | Apt. & Other |      | Total |      |        |  |  |
| Submarket                   | YTD  | YTD  | YTD     | YTD    | YTD    | YTD  | YTD          | YTD  | YTD   | YTD  | %      |  |  |
|                             | 2016   | 2015 | 2016    | 2015   | 2016   | 2015 | 2016         | 2015 | 2016  | 2015 | Change |  |  |
| Saint John CMA              | 34   | 32   | 6       | 4      | 3      | 0    | 0            | 0    | 43    | 36   | 19.4   |  |  |
| Saint John City             | 3  | 9    | 2       | 2      | 0      | 0    | 0            | 0    | 5     | - 11 | -54.5  |  |  |
| Grand Bay-Westfield         | 4  | 4    | 0       | 2      | 3      | 0    | 0            | 0    | 7     | 6    | 16.7   |  |  |
| Quispamsis                  | 12   | 9    | 2       | 0      | 0      | 0    | 0            | 0    | 14    | 9    | 55.6   |  |  |
| Rothesay                    | 5  | 4    | 0       | 0      | 0      | 0    | 0            | 0    | 5     | 4    | 25.0   |  |  |
| Remainder of CMA            | 10   | 6    | 2       | 0      | 0      | 0    | 0            | 0    | 12    | 6    | 100.0  |  |  |
| Moncton CMA                 | 73   | 61   | 60      | 28     | 18     | 6    | 17           | 22   | 168   | 117  | 43.6   |  |  |
| Moncton City                | 16   | 14   | 38      | 18     | 5      | 0    | - 1          | 2    | 60    | 34   | 76.5   |  |  |
| Dieppe City                 | 15   | 10   | 12      | 10     | 9      | 6    | 0            | 0    | 36    | 26   | 38.5   |  |  |
| Riverview Town              | 4  | 5    | 10      | 0      | 0      | 0    | 16           | 20   | 30    | 25   | 20.0   |  |  |
| Remainder of Moncton CMA    | 37   | 32   | 0       | 0      | 4      | 0    | 0            | 0    | 41    | 32   | 28.1   |  |  |
| Fredericton CA              | 81   | 63   | 2       | 2      | 6      | 19   | 79           | 29   | 168   | 113  | 48.7   |  |  |
| Fredericton City            | 30   | 21   | 2       | 2      | 6      | 19   | 79           | 29   | 117   | 71   | 64.8   |  |  |
| Remainder of Fredericton CA | 46   | 42   | 0       | 0      | 0      | 0    | 0            | 0    | 46    | 42   | 9.5    |  |  |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2016 |                 |                           |           |      |                  |         |         |         |  |  |  |  |
|---|-----------------|---------------------------|-----------|------|------------------|---------|---------|---------|--|--|--|--|
|   |                 |                           | w Quarter | 2010 |                  | Apt. &  | Other   |         |  |  |  |  |
| Submarket   | Freeho<br>Condo |                           | Rer       | ntal | Freeho<br>Condor |         | Rental  |         |  |  |  |  |
|   | QI 2016         | QI 2016 QI 2015 QI 2016 Q |           |      | QI 2016          | Q1 2015 | QI 2016 | Q1 2015 |  |  |  |  |
| Saint John CMA  | 3               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Saint John City   | 0               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Grand Bay-Westfield   | 3               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Quispamsis  | 0               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Rothesay  | 0               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Remainder of CMA  | 0               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Moncton CMA   | 18              | 6                         | 0         | 0    | 0                | 0       | 17      | 22      |  |  |  |  |
| Moncton City  | 5               | 0                         | 0         | 0    | 0                | 0       | I       | 2       |  |  |  |  |
| Dieppe City   | 9               | 6                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Riverview Town  | 0               | 0                         | 0         | 0    | 0                | 0       | 16      | 20      |  |  |  |  |
| Remainder of Moncton CMA  | 4               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Fredericton CA  | 6               | 19                        | 0         | 0    | 0                | 0       | 79      | 29      |  |  |  |  |
| Fredericton City  | 6               | 19                        | 0         | 0    | 0                | 0       | 79      | 29      |  |  |  |  |
| Remainder of Fredericton CA   | 0               | 0                         | 0         | 0    | 0                | 0       | 0       | 0       |  |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2016 |                 |                   |     |      |                  |          |          |          |  |  |  |  |
|--|-----------------|-------------------|-----|------|------------------|----------|----------|----------|--|--|--|--|
|  |                 | Ro                | ow  |      | Apt. & Other     |          |          |          |  |  |  |  |
| Submarket  | Freeho<br>Condo | old and<br>minium | Rer | ntal | Freeho<br>Condor |          | Rer      | ntal     |  |  |  |  |
|  | YTD 2016        |                   |     |      | YTD 2016         | YTD 2015 | YTD 2016 | YTD 2015 |  |  |  |  |
| Saint John CMA   | 3               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Saint John City  | 0               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Grand Bay-Westfield  | 3               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Quispamsis   | 0               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Rothesay   | 0               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Remainder of CMA   | 0               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Moncton CMA  | 18              | 6                 | 0   | 0    | 0                | 0        | 17       | 22       |  |  |  |  |
| Moncton City   | 5               | 0                 | 0   | 0    | 0                | 0        | 1        | 2        |  |  |  |  |
| Dieppe City  | 9               | 6                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Riverview Town   | 0               | 0                 | 0   | 0    | 0                | 0        | 16       | 20       |  |  |  |  |
| Remainder of Moncton CMA   | 4               | 4 0               |     | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Fredericton CA   | 6               | 19                | 0   | 0    | 0                | 0        | 79       | 29       |  |  |  |  |
| Fredericton City   | 6               | 19                | 0   | 0    | 0                | 0        | 79       | 29       |  |  |  |  |
| Remainder of Fredericton CA  | 0               | 0                 | 0   | 0    | 0                | 0        | 0        | 0        |  |  |  |  |

| Tableau 3.4 : Logements achevés par sous-marché et marché visé  Premier trimestre 2016 |            |                      |         |                |         |            |                           |         |  |  |  |  |
|--|------------|----------------------|---------|----------------|---------|------------|---------------------------|---------|--|--|--|--|
| Sous-marché  | En proprié | En propriété absolue |         | En copropriété |         | s locatifs | Tous logements confondus* |         |  |  |  |  |
|  | TI 2016    | TI 2015              | TI 2016 | TI 2015        | TI 2016 | TI 2015    | TI 2016                   | TI 2015 |  |  |  |  |
| Saint John (RMR)   | 43         | 35                   | 0       | 0              | 0       | 1          | 43                        | 36      |  |  |  |  |
| Saint John (ville)   | 5          | - 11                 | 0       | 0              | 0       | 0          | 5                         | - 11    |  |  |  |  |
| Grand Bay-Westfield  | 7          | 6                    | 0       | 0              | 0       | 0          | 7                         | 6       |  |  |  |  |
| Quispamsis   | 14         | 8                    | 0       | 0              | 0       | - 1        | 14                        | 9       |  |  |  |  |
| Rothesay   | 5          | 4                    | 0       | 0              | 0       | 0          | 5                         | 4       |  |  |  |  |
| Reste de la RMR de Saint John  | 12         | 6                    | 0       | 0              | 0       | 0          | 12                        | 6       |  |  |  |  |
| Moncton (RMR)  | 143        | 92                   | - 1     | 0              | 24      | 25         | 168                       | 117     |  |  |  |  |
| Moncton (ville)  | 58         | 32                   | 1       | 0              | 1       | 2          | 60                        | 34      |  |  |  |  |
| Dieppe (ville)   | 30         | 23                   | 0       | 0              | 6       | 3          | 36                        | 26      |  |  |  |  |
| Riverview (ville)  | 13         | 5                    | 0       | 0              | 17      | 20         | 30                        | 25      |  |  |  |  |
| Reste de la RMR de Moncton   | 41         | 32                   | 0       | 0              | 0       | 0          | 41                        | 32      |  |  |  |  |
| Fredericton (AR)   | 84         | 66                   | 0       | 15             | 84      | 32         | 168                       | 113     |  |  |  |  |
| Ville de Fredericton   | 34         | 24                   | 0       | 15             | 83      | 32         | 117                       | 71      |  |  |  |  |
| Reste de l'AR  | 45         | 42                   | 0       | 0              | - 1     | 0          | 46                        | 42      |  |  |  |  |

| Tableau 3.5 : Logements achevés par sous-marché et marché visé |            |            |            |            |            |             |                           |            |  |  |  |
|--|------------|------------|------------|------------|------------|-------------|---------------------------|------------|--|--|--|
| Janvier - mars 2016  |            |            |            |            |            |             |                           |            |  |  |  |
| Sous-marché  | En proprié | té absolue | En copr    | opriété    | Logemen    | ts locatifs | Tous logements confondus* |            |  |  |  |
|  | Cumul 2016 | Cumul 2015 | Cumul 2016 | Cumul 2015 | Cumul 2016 | Cumul 2015  | Cumul 2016                | Cumul 2015 |  |  |  |
| Saint John (RMR)   | 43         | 35         | 0          | 0          | 0          | - 1         | 43                        | 36         |  |  |  |
| Saint John (ville)   | 5          | 11         | 0          | 0          | 0          | 0           | 5                         | 11         |  |  |  |
| Grand Bay-Westfield  | 7          | 6          | 0          | 0          | 0          | 0           | 7                         | 6          |  |  |  |
| Quispamsis   | 14         | 8          | 0          | 0          | 0          | I           | 14                        | 9          |  |  |  |
| Rothesay   | 5          | 4          | 0          | 0          | 0          | 0           | 5                         | 4          |  |  |  |
| Reste de la RMR de Saint John                                  | 12         | 6          | 0          | 0          | 0          | 0           | 12                        | 6          |  |  |  |
| Moncton (RMR)  | 143        | 92         | - 1        | 0          | 24         | 25          | 168                       | 117        |  |  |  |
| Moncton (ville)  | 58         | 32         | 1          | 0          | 1          | 2           | 60                        | 34         |  |  |  |
| Dieppe (ville)   | 30         | 23         | 0          | 0          | 6          | 3           | 36                        | 26         |  |  |  |
| Riverview (ville)  | 13         | 5          | 0          | 0          | 17         | 20          | 30                        | 25         |  |  |  |
| Reste de la RMR de Moncton                                     | 41         | 32         | 0          | 0          | 0          | 0           | 41                        | 32         |  |  |  |
| Fredericton (AR)   | 84         | 66         | 0          | 15         | 84         | 32          | 168                       | 113        |  |  |  |
| Ville de Fredericton   | 34         | 24         | 0          | 15         | 83         | 32          | 117                       | 71         |  |  |  |
| Reste de l'AR  | 45         | 42         | 0          | 0          | I          | 0           | 46                        | 42         |  |  |  |

Source : SCHL (Relevé des mises en chantier et des achèvements)

| Table 4: Absorbed Single-Detached Units by Price Range |                |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
|--|----------------|--------------|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|-------------|--------------|-------|----------------------|-----------------------|
| First Quarter 2016                                     |                |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
|  | Price Ranges   |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
| Submarket  | < \$150,000    |              | \$150,000 -<br>\$199,999 |              | \$200,000 -<br>\$249,999 |              | \$250,000 -<br>\$349,999 |              | \$350,000 + |              | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|  | Units          | Share<br>(%) | Units                    | Share<br>(%) | Units                    | Share<br>(%) | Units                    | Share<br>(%) | Units       | Share<br>(%) |       | πιτε (φ)             | πιτο (φ)              |
| Saint John CMA   | Saint John CMA |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
| Q1 2016  | - 1            | 5.0          | - 1                      | 5.0          | 2                        | 10.0         | 9                        | 45.0         | 7           | 35.0         | 20    | 300,000              | 362,079               |
| Q1 2015  | - 1            | 5.3          | - 1                      | 5.3          | 3                        | 15.8         | 5                        | 26.3         | 9           | 47.4         | 19    | -                    | 332,579               |
| Year-to-date 2016                                      | - 1            | 5.0          | - 1                      | 5.0          | 2                        |              | 9                        | 45.0         | 7           | 35.0         | 20    | 300,000              | 362,079               |
| Year-to-date 2015                                      | - 1            | 5.3          | - 1                      | 5.3          | 3                        | 15.8         | 5                        | 26.3         | 9           | 47.4         | 19    | -                    | 332,579               |
| Moncton CMA  |                |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
| QI 2016  | - 1            | 1.5          | 5                        | 7.6          | 16                       | 24.2         | 16                       | 24.2         | 28          | 42.4         | 66    | 350,000              | 323,492               |
| QI 2015  | 5              | 8.6          | 3                        | 5.2          | 8                        | 13.8         | 26                       | 44.8         | 16          | 27.6         | 58    | 315,000              | 305,131               |
| Year-to-date 2016                                      | - 1            | 1.5          | 5                        | 7.6          | 16                       | 24.2         | 16                       | 24.2         | 28          | 42.4         | 66    | 350,000              | 323,492               |
| Year-to-date 2015                                      | 5              | 8.6          | 3                        | 5.2          | 8                        | 13.8         | 26                       | 44.8         | 16          | 27.6         | 58    | 315,000              | 305,131               |
| Fredericton CA   |                |              |                          |              |                          |              |                          |              |             |              |       |                      |                       |
| QI 2016  | 2              | 2.9          | 7                        | 10.1         | 9                        | 13.0         | 34                       | 49.3         | 17          | 24.6         | 69    | 280,000              | 308,833               |
| QI 2015  | - 1            | 1.5          | 7                        | 10.8         | 22                       | 33.8         | 26                       | 40.0         | 9           | 13.8         | 65    | 250,000              | 273,364               |
| Year-to-date 2016                                      | 2              | 2.9          | 7                        | 10.1         | 9                        | 13.0         | 34                       | 49.3         | 17          | 24.6         | 69    | 280,000              | 308,833               |
| Year-to-date 2015                                      | - 1            | 1.5          | 7                        | 10.8         | 22                       | 33.8         | 26                       | 40.0         | 9           | 13.8         | 65    | 250,000              | 273,364               |

Source: CMHC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units |                |         |          |          |          |          |  |  |  |  |  |
|---|----------------|---------|----------|----------|----------|----------|--|--|--|--|--|
| First Quarter 2016  |                |         |          |          |          |          |  |  |  |  |  |
| Submarket   | Q1 2016        | Q1 2015 | % Change | YTD 2016 | YTD 2015 | % Change |  |  |  |  |  |
| Saint John CMA  | 362,079        | 332,579 | 8.9      | 362,079  | 332,579  | 8.9      |  |  |  |  |  |
| Moncton CMA   | 323,492 305,13 |         | 6.0      | 323,492  | 305,131  | 6.0      |  |  |  |  |  |
| Fredericton CA  | 308,833        | 273,364 | 13.0     | 308,833  | 273,364  | 13.0     |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

| Table 5: MLS® Residential Activity by Submarket |       |                            |                              |       |                            |                              |          |                            |                              |  |  |
|---|-------|----------------------------|------------------------------|-------|----------------------------|------------------------------|----------|----------------------------|------------------------------|--|--|
|   | F     | irst Quarter 20            | 016                          | F     | irst Quarter 20            | )15                          | % Change |                            |                              |  |  |
| Submarket                                       | Sales | Average Sale<br>Price (\$) | Average<br>Days on<br>Market | Sales | Average Sale<br>Price (\$) | Average<br>Days on<br>Market | Sales    | Average Sale<br>Price (\$) | Average<br>Days on<br>Market |  |  |
| Saint John CMA                                  | 303   | 158,401                    | 124                          | 288   | 165,005                    | 134                          | 5.2      | -4.0                       | -7.6                         |  |  |
| Saint John City                                 | 133   | 143,290                    | 122                          | 96    | 133,716                    | 115                          | 38.5     | 7.2                        | 6.1                          |  |  |
| Grand Bay-Westfield                             | 17    | 157,206                    | 131                          | 21    | 131,298                    | 89                           | -19.0    | 19.7                       | 47.2                         |  |  |
| Rothesay/Quispamsis                             | 72    | 250,012                    | 94                           | 75    | 269,635                    | 98                           | -4.0     | -7.3                       | -4.1                         |  |  |
| Remainder of CMA                                | 81    | 102,033                    | 152                          | 96    | 121,925                    | 191                          | -15.6    | -16.3                      | -20.4                        |  |  |
| Moncton CMA                                     | 427   | 149,713                    | 128                          | 337   | 153,021                    | 119                          | 26.7     | -2.2                       | 7.6                          |  |  |
| Moncton City                                    | 173   | 165,720                    | 131                          | 152   | 149,629                    | 103                          | 13.8     | 10.8                       | 27.5                         |  |  |
| Dieppe City                                     | 89    | 163,676                    | 126                          | 58    | 185,217                    | 109                          | 53.4     | -11.6                      | 15.4                         |  |  |
| Riverview Town                                  | 57    | 142,931                    | 99                           | 56    | 172,300                    | 139                          | 1.8      | -17.0                      | -28.8                        |  |  |
| Remainder of Moncton CMA                        | 108   | 116,144                    | 140                          | 71    | 118,775                    | 145                          | 52.1     | -2.2                       | -3.7                         |  |  |
| Fredericton CA                                  | 372   | 168,893                    | 124                          | 319   | 173,230                    | 117                          | 16.6     | -2.5                       | 5.4                          |  |  |
| Fredericton City                                | 248   | 193,433                    | 107                          | 236   | 194,337                    | 103                          | 9.8      | -0.5                       | 3.9                          |  |  |
| Oromocto  | 28    | 173,913                    | 167                          | 20    | 180,780                    | 160                          | 40.0     | -3.8                       | 4.4                          |  |  |
| Woodstock                                       | 43    | 109,257                    | 199                          | 28    | 108,568                    | 200                          | 53.6     | 0.6                        | -0.5                         |  |  |
| Outlaying Areas                                 | 53    | 99,794                     | 117                          | 35    | 78,326                     | 123                          | 51.4     | 27.4                       | -4.9                         |  |  |
|   |       |                            |                              |       |                            |                              |          |                            |                              |  |  |
|   | ١     | ear-to-date 20             | 116                          | ١     | ear-to-date 20             | 15                           |          | % Change                   |                              |  |  |
| Submarket                                       | Sales | Average Sale<br>Price (\$) | Average<br>Days on<br>Market | Sales | Average Sale<br>Price (\$) | Average<br>Days on<br>Market | Sales    | Average Sale<br>Price (\$) | Average<br>Days on<br>Market |  |  |
| Saint John CMA                                  | 303   | 158,401                    | 124                          | 288   | 165,005                    | 134                          | 5.2      | -4.0                       | -7.6                         |  |  |
| Saint John City                                 | 133   | 143,290                    | 122                          | 96    | 133,716                    | 115                          | 38.5     | 7.2                        | 6.1                          |  |  |
| Grand Bay-Westfield                             | 17    | 157,206                    | 131                          | 21    | 131,298                    | 89                           | -19.0    | 19.7                       | 47.2                         |  |  |
| Rothesay/Quispamsis                             | 72    | 250,012                    | 94                           | 75    | 269,635                    | 98                           | -4.0     | -7.3                       | -4.1                         |  |  |
| Remainder of CMA                                | 81    | 102,033                    | 152                          | 96    | 121,925                    | 191                          | -15.6    | -16.3                      | -20.4                        |  |  |
| Moncton CMA                                     | 427   | 149,713                    | 128                          | 337   | 153,021                    | 119                          | 26.7     | -2.2                       | 7.6                          |  |  |
| Moncton City                                    | 173   | 165,720                    | 131                          | 152   | 149,629                    | 103                          | 13.8     | 10.8                       | 27.5                         |  |  |
| Dieppe City                                     | 89    | 163,676                    | 126                          | 58    | 185,217                    | 109                          | 53.4     | -11.6                      | 15.4                         |  |  |
| Riverview Town                                  | 57    | 142,931                    | 99                           | 56    | 172,300                    | 139                          | 1.8      | -17.0                      | -28.8                        |  |  |
| Remainder of Moncton CMA                        | 108   | 116,144                    | 140                          | 71    | 118,775                    | 145                          | 52.1     | -2.2                       | -3.7                         |  |  |
| Fredericton CA                                  | 372   | 168,893                    | 124                          | 319   | 173,230                    | 117                          | 16.6     | -2.5                       | 5.4                          |  |  |
| Fredericton City                                | 248   | 193,433                    | 107                          | 236   | 194,337                    | 103                          | 5.1      | -0.5                       | 3.9                          |  |  |
| Oromocto  | 28    | 173,913                    | 167                          | 20    | 180,780                    | 160                          | 40.0     | -3.8                       | 4.4                          |  |  |
| Woodstock                                       | 43    | 109,257                    | 199                          | 28    | 108,568                    | 200                          | 53.6     | 0.6                        | -0.5                         |  |  |
| Outlaying Areas                                 | 53    | 99,794                     | 117                          | 35    | 78,326                     | 123                          | 51.4     | 27.4                       | -4.9                         |  |  |

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Source: Greater Moncton Real Estate Board/Saint John Real Estate Board/Fredericton Real Estate Board

|      |           |                           | Т                              | able 6: | Economic                      | Indicat | tors                     |                             |                              |                                    |  |
|------|-----------|---------------------------|--------------------------------|---------|-------------------------------|---------|--------------------------|-----------------------------|------------------------------|------------------------------------|--|
|      |           |                           |                                | Fin     | st Quarter                    | 2016    |                          |                             |                              |                                    |  |
|      |           | Inter                     | est Rates                      |         | NHPI, Total,                  | CPI,    | Saint John Labour Market |                             |                              |                                    |  |
|      |           | P & I<br>Per<br>\$100,000 | Mortgag<br>(%<br>I Yr.<br>Term |         | Saint John<br>CMA<br>2007=100 | 2002    | Employment<br>SA (,000)  | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |
| 2015 | January   | 570                       | 3.14                           | 4.79    | 107.9                         | 123.0   | 63.7                     | 9.0                         | 66.3                         | 816                                |  |
|      | February  | 567                       | 2.89                           | 4.74    | 107.9                         | 124.1   | 63.3                     | 8.8                         | 65.7                         | 823                                |  |
|      | March     | 567                       | 2.89                           | 4.74    | 107.7                         | 125.3   | 63.3                     | 8.9                         | 65.9                         | 835                                |  |
|      | April     | 561                       | 2.89                           | 4.64    | 107.7                         | 124.8   | 63.9                     | 7.8                         | 65.6                         | 854                                |  |
|      | May       | 561                       | 2.89                           | 4.64    | 107.6                         | 125.9   | 63.8                     | 7.3                         | 65.2                         | 866                                |  |
|      | June      | 561                       | 2.89                           | 4.64    | 108.1                         | 126.0   | 63.8                     | 7.3                         | 65.2                         | 860                                |  |
|      | July      | 561                       | 2.89                           | 4.64    | 108.2                         | 126.1   | 63.7                     | 8.2                         | 65.8                         | 847                                |  |
|      | August    | 561                       | 2.89                           | 4.64    | 108.2                         | 125.9   | 64.7                     | 8.6                         | 67.1                         | 839                                |  |
|      | September | 561                       | 2.89                           | 4.64    | 108.2                         | 125.4   | 64.8                     | 8.3                         | 67.2                         | 835                                |  |
|      | October   | 561                       | 2.89                           | 4.64    | 108.2                         | 125.7   | 64.5                     | 7.6                         | 66.2                         | 830                                |  |
|      | November  | 561                       | 3.14                           | 4.64    | 108.4                         | 125.6   | 63.2                     | 7.3                         | 64.7                         | 828                                |  |
|      | December  | 561                       | 3.14                           | 4.64    | 108.4                         | 125.4   | 62.2                     | 7.9                         | 64.0                         | 831                                |  |
| 2016 | January   | 561                       | 3.14                           | 4.64    | 108.2                         | 125.9   | 62.1                     | 8.3                         | 64.2                         | 832                                |  |
|      | February  | 561                       | 3.14                           | 4.64    | 108.2                         | 126.3   | 62.6                     | 8.3                         | 64.8                         | 831                                |  |
|      | March     | 561                       | 3.14                           | 4.64    |                               | 126.8   | 62.8                     | 8.3                         | 65.1                         | 828                                |  |
|      | April     |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | May       |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | June      |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | July      |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | August    |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | September |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | October   |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | November  |                           |                                |         |                               |         |                          |                             |                              |                                    |  |
|      | December  |                           |                                |         |                               |         |                          |                             |                              |                                    |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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