

### Date Released: July 2016

"Due to higher inventory levels and softer economic conditions in the Edmonton market, housing starts are expected to remain below demographic fundamentals in both 2016 and 2017. This period of underbuilding will be necessary to draw inventory down to a more sustainable level and bring balance back into the new home market."



Christina Butchart Principal, Market Analysis (Edmonton)

### **SUBSCRIBE NOW!**

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at <u>www.cmhc.ca/housingmarketinformation</u>. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.

# Examining the link between household formation and housing starts

Housing starts and household formation are closely linked in the Edmonton Census Metropolitan Area (CMA). Periods where housing starts have exceeded household formation have led to rising inventory. Conversely, when housing starts are below household creation inventory tends to fall. This relationship can therefore be used to help forecast future housing construction. In 2015, housing starts were well above demographic fundamentals and this has led to a build-up in inventory. Over the next two years, the Edmonton CMA can expect housing starts to fall below the rate of household formation, as excess inventories are absorbed to move the market to a more balanced position.

## Demographic fundamentals drive housing demand in the long run

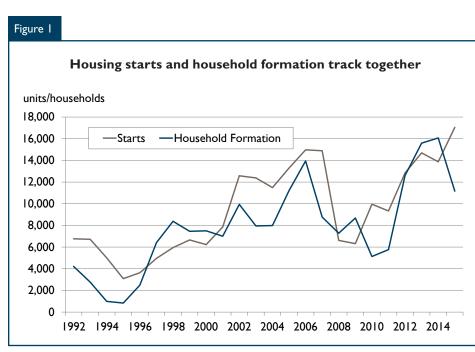
Household growth is a fundamental driver of housing demand. Additions to the housing stock and household creation, which is fueled by population growth, generally move in line over the long term. However, changes in economic conditions including employment, wages, and the interest rate also have a large impact on housing demand at any given time. Indeed, housing demand, and by extension housing construction, are swayed by current economic conditions. When economic conditions drive housing demand too far away from the demographic fundamentals, the market will eventually correct. The Edmonton CMA has seen many such cycles.

Housing starts are the main source of new housing supply. In the long run, the average number of housing starts should be in line with the number of new households. This is not expected to be a perfect relationship as additional



Canada

Housing market intelligence you can count on



Source: CMHC, Statistics Canada, CMHC Calculations

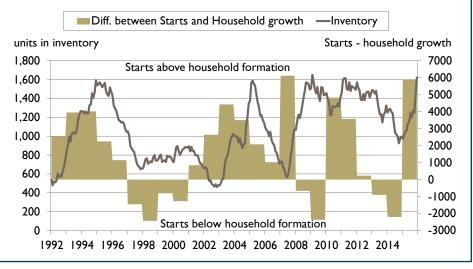
sources of housing supply, including conversions, are not included in housing starts estimates. Further, deletions from the housing stock are not captured with this measure. Despite these exceptions, housing starts should remain fairly close to household formations, which can be due to both new household creation within the current population and from migration.

An examination of the past two decades in the Edmonton CMA show the market response to periods when housing starts and household formation diverged. Housing starts exceeded household formation levels by about 1,500 units, on average, on an annual basis from 1992 to 2015. However, economic cycles led to larger discrepancies between housing starts and household formation over this same period.

In eight years from1992 to 2015, housing starts were below household formation. The short term consequences of this underbuilding was apparent by examining inventory levels of new homes. In general, when housing starts were below housing formation, inventory declined either in the current year or in the following year. There were some exceptions to this, particularly in those years where the difference between housing starts and housing formation was relatively low. There were four periods where housing starts exceeded household formation. In each case, this led inventory to trend higher. This, in turn, led builders to decrease production to levels below demographic fundamentals, drawing inventory down and bringing the market back into balance.

Economic conditions are typically the driving force behind the divergence between housing starts and housing formation. An example of this was in the 2006 to 2010 period. Edmonton's economy experienced strong growth from 2006 to early 2008. Large employment gains were made and incomes moved higher. This supported strong demand for housing, particularly in 2006 and 2007. This fueled an elevated level of new home construction in 2006 and 2007. By the end of 2007 and into 2008, demand for housing began to wane. Economic fundamentals also started to erode in mid-2008 and supply in both the new and competing resale market was increasing. When the financial crisis occurred, the economic slowdown exacerbated the situation and

### Figure 2



Building above demographic fundamentals leads to higher inventory

Source: CMHC, Statistics Canada, CMHC Calculation

declining sales led to a further increase in inventory. Over the next two years, housing starts fell below household formation which helped bring inventory down. Although strong economic fundamentals had temporarily supported housing construction above demographic fundamentals, this could not be sustained.

These findings are aligned with the CMHC's Housing Market Assessment<sup>1</sup>, which uses inventory as one measure to indicate whether there is evidence of overbuilding in a CMA. When inventory rises beyond threshold levels, this suggests that supply has significantly outpaced demand. The current threshold for the Edmonton CMA housing market is 14.32 complete and unsold new homes per 10,000 people.

Most recently, the gap between housing starts and household formation widened in 2015. Housing starts totalled 17,050 units<sup>2</sup>, while population growth and household formation rates slowed. This has led to an elevated number of units under construction, and has pushed inventory up. Indeed, as of May 2016, the number of newly completed homes in ownership inventory was over 67 per cent higher than one year prior, and at 1,901 units<sup>3</sup> was the highest level on record<sup>4</sup>. Given that the number of units under construction remains elevated, there is a risk that inventory will move higher as more units move into completion. Due to higher inventory levels and softer economic conditions in the Edmonton market, housing starts are expected to remain below demographic fundamentals in both 2016 and 2017. This period of underbuilding will be necessary to draw inventory down to a more sustainable level and bring balance back into the new home market. Eventually, housing starts will increase to move back in line with demographic growth.

<sup>I</sup> Edmonton HMA

<sup>2</sup> <u>HMI Portal</u>

<sup>3</sup> HMI Portal

<sup>4</sup> Data is available from 1991

### CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for almost 70 years.

CMHC helps Canadians meet their housing needs. As Canada's authority on housing, we contribute to the stability of the housing market and financial system, provide support for Canadians in housing need, and offer objective housing research and information to Canadian governments, consumers and the housing industry. Prudent risk management, strong corporate governance and transparency are cornerstones of our operations.

For more information, visit our website at <u>www.cmhc.ca</u> or follow us on <u>Twitter</u>, <u>LinkedIn</u>, <u>Facebook</u> and <u>YouTube</u>.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274.

Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to <a href="http://www.cmhc.ca/en/hoficlincl/homain">www.cmhc.ca/en/hoficlincl/homain</a>

For more information on MAC and the wealth of housing market information available to you, visit us today at <u>www.cmhc.ca/housingmarketinformation</u>

To subscribe to printed editions of MAC publications, call 1-800-668-2642.

©2016 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please complete the <u>CMHC Copyright request form</u> and email it to CMHC's Canadian Housing Information Centre at <u>chic@cmhc.ca</u>. For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

## Housing market intelligence you can count on

#### FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Condominium Owners Report
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

#### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

### HOUSING MARKET INFORMATION PORTAL

The housing data you want, the way you want it

Information in one central location.

Neighbourhood level data. CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis Future-oriented information about local, regional and national housing trends.
- Statistics and Data Information on current housing market activities – starts, rents, vacancy rates and much more.

cmhc.ca/hmiportal

Quick and easy access.