HOUSING MARKET INFORMATION

HOUSING NOW TABLES Sherbrooke CMA

Date Released: Second Quarter 2016







Publication Update!

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

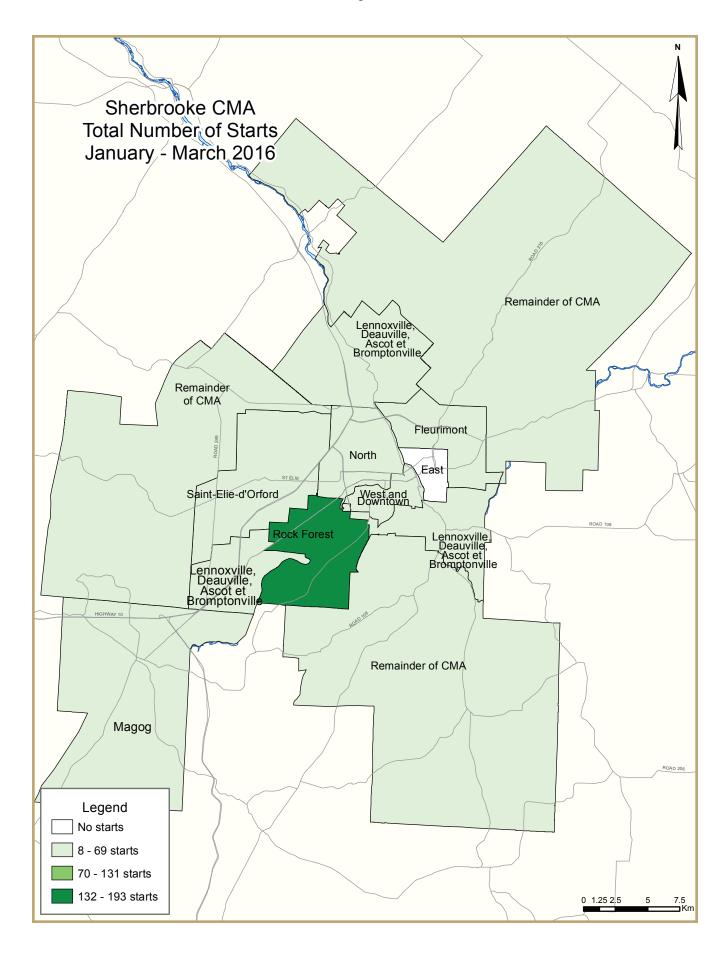
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

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HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
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Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
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- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)										
First Quarter 2016											
Sherbrooke CMA	Anr	nual	١	1onthly SAA	R		Trend ²				
	2014	2015	Jan. 2016	Feb. 2016	Mar. 2016	Jan. 2016	Feb. 2016	Mar. 2016			
Single-Detached	369	305	282	223	256	326	297	272			
Multiples	759	1,062	2,784	456	720	1,226	1,252	1,288			
Total	1,128	1,367	3,066	679	976	1,552	1,549	1,560			
	Quarter	ly SAAR		Actual			YTD				
	2015 Q4	2016 Q1	2015 Q1	2016 Q1	% change	2015 QI	2016 Q1	% change			
Single-Detached	300	279	29	30	3.4%	29	30	3.4%			
Multiples	1,256	1,320	204	330	61.8%	204	330	61.8%			
Total	1,556	1,599	233	360	54.5%	233	360	54.5%			

Source: CMHC

Census Metropolitan Area

 $^{^2}$ The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Tab	le I.I: Ho			_	f Sherbro	oke CM/	Α		
		Fi	rst Quart						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		ixen	tai	T - 4 - 1*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q1 2016	30	48	6	0	0	10	0	242	360
Q1 2015	29	30	26	0	0	0	0	148	233
% Change	3.4	60.0	-76.9	n/a	n/a	n/a	n/a	63.5	54.5
Year-to-date 2016	30	48	6	0	0	10	0	242	360
Year-to-date 2015	29	30	26	0	0	0	0	148	233
% Change	3.4	60.0	-76.9	n/a	n/a	n/a	n/a	63.5	54.5
UNDER CONSTRUCTION									
Q1 2016	140	90	57	0	0	161	0	416	912
Q1 2015	150	64	52	0	0	43	4	644	957
% Change	-6.7	40.6	9.6	n/a	n/a	**	-100.0	-35.4	-4.7
COMPLETIONS									
Q1 2016	45	16	17	0	0	16	0	30	124
Q1 2015	51	14	20	0	0	11	0	24	120
% Change	-11.8	14.3	-15.0	n/a	n/a	45.5	n/a	25.0	3.3
Year-to-date 2016	45	16	17	0	0	16	0	30	124
Year-to-date 2015	51	14	20	0	0	11	0	24	120
% Change	-11.8	14.3	-15.0	n/a	n/a	45.5	n/a	25.0	3.3
COMPLETED & NOT ABSORB	ED								
Q1 2016	28	55	32	0	0	32	n/a	n/a	147
Q1 2015	34	46	42	0	0	15	n/a	n/a	137
% Change	-17.6	19.6	-23.8	n/a	n/a	113.3	n/a	n/a	7.3
ABSORBED									
Q1 2016	43	15	12	0	0	10	n/a	n/a	80
Q1 2015	50	22	23	0	0	16	n/a	n/a	111
% Change	-14.0	-31.8	-47.8	n/a	n/a	-37.5	n/a	n/a	-27.9
Year-to-date 2016	43	15	12	0	0	10	n/a	n/a	80
Year-to-date 2015	50	22	23	0	0	16	n/a	n/a	111
% Change	-14.0	-31.8	-47.8	n/a	n/a	-37.5	n/a	n/a	-27.9

-	Γable 1.2:	_			y by Subr	narket			
		Fi	rst Quar	er 2016					
			Owne	rship			D	4-1	
		Freehold		C	Condominium	ı	Ren	tai	T - 4 - 1*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Old City of Sherbrooke									
Q1 2016	2	0	0	0	0	10	0	38	50
Q1 2015	6	2	2	0	0	0	0	16	26
Suburbs of the old city of Sherbroo	ke								
Q1 2016	16	42	6	0	0	0	0	204	292
Q1 2015	10	14	24	0	0	0	0	126	174
New City of Sherbrooke									
QI 2016	18	42	6	0	0	10	0	242	342
Q1 2015	16	16	26	0	0	0	0	142	200
Magog									
QI 2016	4	6	0	0	0	0	0	0	10
Q1 2015	6	10	0	0	0	0	0	0	16
Remainder of the CMA									
Q1 2016	8	0	0	0	0	0	0	0	8
QI 2015	7	4	0	0	0	0	0	6	17
Sherbrooke CMA									
QI 2016	30	48	6	0	0	10	0	242	360
QI 2015	29	30	26	0	0	0	0	148	233
UNDER CONSTRUCTION									
Old City of Sherbrooke									
Q1 2016	11	6	0	0	0	155	0	163	335
Q1 2015	17	2	2	0	0	34	0	428	483
Suburbs of the old city of Sherbrook				· ·	Ū	31	Ü	120	103
Q1 2016	45	74	52	0	0	0	0	244	463
Q1 2015	49	36	48	0	0	0	0	179	312
New City of Sherbrooke	17	30	10	J	Ū	U	J	17.7	312
Q1 2016	56	80	52	0	0	155	0	407	798
Q1 2015	66	38	50	0	0	34	0	607	795
Magog	00	30	30	U	U	JT	U	007	775
	13	10	3	0	0	0	0	4	30
Q1 2016					-	9	-		30 87
QI 2015 Remainder of the CMA	27	16	U	0	0	9	4	31	8/
	71	^	2	^	^		^	г	0.4
Q1 2016	71	0		0		6		5	84
QI 2015	57	10	2	0	0	0	0	6	75
Sherbrooke CMA	1.40	0.0				141		41.4	010
Q1 2016	140	90		0		161	0	416	
Q1 2015	150	64	52	0	0	43	4	644	957

7	Гable I.2:	_			y by Subr	narket			
		Fi	rst Quar	ter 2016					
			Owne	ership			Ren	4-1	
		Freehold		C	Condominium	ı	Ken	tai	T - 4 - 1*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Old City of Sherbrooke									
Q1 2016	2	0	3	0	0	4	0	28	37
Q1 2015	3	0	0	0	0	5	0	8	16
Suburbs of the old city of Sherbrook	ke								
Q1 2016	28	16	14	0	0	0	0	2	60
QI 2015	13	6	20	0	0	6	0	16	61
New City of Sherbrooke									
Q1 2016	30	16	17	0	0	4	0	30	97
Q1 2015	16	6	20	0	0	11	0	24	77
Magog									
QI 2016	5	0	0	0	0	12	0	0	17
QI 2015	16	8	0	0	0	0	0	0	24
Remainder of the CMA									
Q1 2016	10	0	0	0	0	0	0	0	10
QI 2015	19	0	0	0	0	0	0	0	19
Sherbrooke CMA		·	,		•		J	Ĭ	
Q1 2016	45	16	17	0	0	16	0	30	124
Q1 2015	51	14	20	0	0		0	24	120
COMPLETED & NOT ABSORB			20	, and the second			J		120
Old City of Sherbrooke									
Q1 2016	5	I	2	0	0	21	n/a	n/a	29
Q1 2015	10	2	2	0	0	14	n/a	n/a	28
Suburbs of the old city of Sherbrook				J	U	''	11/4	11/α	20
Q1 2016	15	43	30	0	0	5	n/a	n/a	93
Q1 2015	13	41	40	0	0	0	n/a	n/a	95
New City of Sherbrooke	17	71	70	U	U	U	11/4	11/4	/3
QI 2016	20	44	32	0	0	26	n/a	n/a	122
Q1 2015	24	43	42	0	0	14	n/a	n/a	122
	27	נד	72	U	U	דו	11/4	11/4	123
Magog	2		_	0	0	,		1.	20
Q1 2016	3	11	0	0	0	6		n/a	20 9
Q1 2015	5	3	0	0	0	Ţ	n/a	n/a	7
Remainder of the CMA	-	•			0	•	,	,	-
Q1 2016	5	0		0		0		n/a	
QI 2015	5	0	0	0	0	0	n/a	n/a	5
Sherbrooke CMA									
QI 2016	28	55		0		32		n/a	
Q1 2015	34	46	42	0	0	15	n/a	n/a	137

1	Γable 1.2:	_	Activity rst Quart		y by Subr	narket			
			Owne				_		
		Freehold		(Condominium	ı	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Old City of Sherbrooke									
Q1 2016	4	0	2	0	0	3	n/a	n/a	9
Q1 2015	3	0	- 1	0	0	5	n/a	n/a	9
Suburbs of the old city of Sherbrook	ke								
Q1 2016	24	15	10	0	0	- 1	n/a	n/a	50
Q1 2015	11	15	21	0	0	8	n/a	n/a	55
New City of Sherbrooke									
Q1 2016	28	15	12	0	0	4	n/a	n/a	59
Q1 2015	14	15	22	0	0	13	n/a	n/a	64
Magog									
Q1 2016	4	0	0	0	0	6	n/a	n/a	10
Q1 2015	18	7	- 1	0	0	3	n/a	n/a	29
Remainder of the CMA									
QI 2016	11	0	0	0	0	0	n/a	n/a	П
Q1 2015	18	0	0	0	0	0	n/a	n/a	18
Sherbrooke CMA									
Q1 2016	43	15	12	0	0	10	n/a	n/a	80
Q1 2015	50	22	23	0	0	16	n/a	n/a	111

Table	2: S ta		Subma rst Qua			welling	Туре				
	Sin		Se		Ro	ow .	Apt. &	Other		Total	
Submarket	Q1 2016	Q1 2015	Q1 2016	Q1 2015	Q1 2016	QI 2015	QI 2016	QI 2015	QI 2016	QI 2015	% Change
Sherbrooke (West and City Centre)	0	0	0	2	0	0	8	2	8	4	100.0
Sherbrooke (East)	0	0	0	0	0	0	0	4	0	4	-100.0
Sherbrooke (North)	2	6	0	0	0	0	40	12	42	18	133.3
Old City of Sherbrooke	2	6	0	2	0	0	48	18	50	26	92.3
Fleurimont	5	2	8	0	0	0	30	106	43	108	-60.2
Rock Forest	3	- 1	4	2	0	0	186	16	193	19	**
Saint-Élie-d'Orford	3	3	18	8	0	0	6	6	27	17	58.8
Lennoxville, Deauville, Ascot, Bromptonville	5	4	12	4	4	16	8	6	29	30	-3.3
Suburbs of the old city of Sherbrooke	16	10	42	14	4	16	230	134	292	174	67.8
New City of Sherbrooke	18	16	42	16	4	16	278	152	342	200	71.0
Magog	4	6	6	10	0	0	0	0	10	16	-37.5
Remainder of the CMA	8	7	0	4	0	0	0	6	8	17	-52.9
Sherbrooke CMA	30	29	48	30	4	16	278	158	360	233	54.5

Table 2.1: Starts by Submarket and by Dwelling Type												
January - March 2016												
	Sin	Single		Semi		Row		Other	Total			
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	Change	
Sherbrooke (West and City Centre)	0	0	0	2	0	0	8	2	8	4	100.0	
Sherbrooke (East)	0	0	0	0	0	0	0	4	0	4	-100.0	
Sherbrooke (North)	2	6	0	0	0	0	40	12	42	18	133.3	
Old City of Sherbrooke	2	6	0	2	0	0	48	18	50	26	92.3	
Fleurimont	5	2	8	0	0	0	30	106	43	108	-60.2	
Rock Forest	3	- 1	4	2	0	0	186	16	193	19	**	
Saint-Élie-d'Orford	3	3	18	8	0	0	6	6	27	17	58.8	
Lennoxville, Deauville, Ascot, Bromptonville	5	4	12	4	4	16	8	6	29	30	-3.3	
Suburbs of the old city of Sherbrooke	16	10	42	14	4	16	230	134	292	174	67.8	
New City of Sherbrooke	18	16	42	16	4	16	278	152	342	200	71.0	
Magog	4	6	6	10	0	0	0	0	10	16	-37.5	
Remainder of the CMA	8	7	0	4	0	0	0	6	8	17	-52.9	
Sherbrooke CMA	30	29	48	30	4	16	278	158	360	233	54.5	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2016											
		Ro	ow .			Apt. &	Other				
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rer	ital			
	Q1 2016	QI 2015	QI 2016	QI 2015	QI 2016	QI 2015	Q1 2016	QI 2015			
Sherbrooke (West and City Centre)	0	0 0 0 0 0 2 8									
Sherbrooke (East)	0	0	0	0	0	0	0	4			
Sherbrooke (North)	0	0	0	0	10	0	30	12			
Old City of Sherbrooke	0	0	0	0	10	2	38	16			
Fleurimont	0	0	0	0	2	0	4	106			
Rock Forest	0	0	0	0	0	2	186	14			
Saint-Élie-d'Orford	0	0	0	0	0	6	6	0			
Lennoxville, Deauville, Ascot, Bromptonville	4	16	0	0	0	0	8	6			
Suburbs of the old city of Sherbrooke	4	16	0	0	2	8	204	126			
New City of Sherbrooke	4	16	0	0	12	10	242	142			
Magog	0	0	0	0	0	0	0	0			
Remainder of the CMA	0	0	0	0	0	0	0	6			
Sherbrooke CMA	4	16	0	0	12	10	242	148			

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - March 2016											
	-ر	<u> </u>	ow on a	. •		Apt. &	Other				
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rer	ntal			
	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015			
Sherbrooke (West and City Centre)	0	0	0	0	0	2	8	0			
Sherbrooke (East)	0 0 0 0 0 0										
Sherbrooke (North)	0	0	0	0	10	0	30	12			
Old City of Sherbrooke	0	0	0	0	10	2	38	16			
Fleurimont	0	0	0	0	2	0	4	106			
Rock Forest	0	0	0	0	0	2	186	14			
Saint-Élie-d'Orford	0	0	0	0	0	6	6	0			
Lennoxville, Deauville, Ascot, Bromptonville	4	16	0	0	0	0	8	6			
Suburbs of the old city of Sherbrooke	4	16	0	0	2	8	204	126			
New City of Sherbrooke	4	16	0	0	12	10	242	142			
Magog	0	0	0	0	0	0	0	0			
Remainder of the CMA	0	0	0	0	0	0	0	6			
Sherbrooke CMA	4	16	0	0	12	10	242	148			

Table 2.4: Starts by Submarket and by Intended Market First Quarter 2016												
Submarket	Free	hold	Condo	minium	Rer	ntal	Tot	al*				
Submarket	QI 2016	QI 2015	QI 2016	QI 2015	QI 2016	QI 2015	QI 2016	Q1 2015				
Sherbrooke (West and City Centre)	0	4	0	0	8	0	8	4				
Sherbrooke (East)	0	0 0 0 0 0 4 0										
Sherbrooke (North)	2	2 6 10 0 30 12 42 1										
Old City of Sherbrooke	2	10	10	0	38	16	50	26				
Fleurimont	15	2	0	0	4	106	43	108				
Rock Forest	7	5	0	0	186	14	193	19				
Saint-Élie-d'Orford	21	17	0	0	6	0	27	17				
Lennoxville, Deauville, Ascot, Bromptonville	21	24	0	0	8	6	29	30				
Suburbs of the old city of Sherbrooke	64	48	0	0	204	126	292	174				
New City of Sherbrooke	66	58	10	0	242	142	342	200				
Magog	10 16		0	0	0	0	10	16				
Remainder of the CMA	8	П	0	0	0	6	8	17				
Sherbrooke CMA	84	85	10	0	242	148	360	233				

Table 2.5	5: Starts l	-	rket and March 20	-	ded M arl	cet		
	Free	hold	Condo	minium	Rei	ntal	To	tal*
Submarket	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015
Sherbrooke (West and City Centre)	0	4	0	0	8	0	8	4
Sherbrooke (East)	0	0	0	0	0	4	0	4
Sherbrooke (North)	2	6	10	0	30	12	42	18
Old City of Sherbrooke	2	10	10	0	38	16	50	26
Fleurimont	15	2	0	0	4	106	43	108
Rock Forest	7	5	0	0	186	14	193	19
Saint-Élie-d'Orford	21	17	0	0	6	0	27	17
Lennoxville, Deauville, Ascot, Bromptonville	21	24	0	0	8	6	29	30
Suburbs of the old city of Sherbrooke	64	48	0	0	204	126	292	174
New City of Sherbrooke	66	58	10	0	242	142	342	200
Magog	10	16	0	0	0	0	10	16
Remainder of the CMA	8	- 11	0	0	0	6	8	17
Sherbrooke CMA	84	85	10	0	242	148	360	233

Table 3: Completions by Submarket and by Dwelling Type												
First Quarter 2016												
	Sin	gle	Sei	Semi		Row		Apt. & Other		Total		
Submarket	Q1 2016	Q1 2015	Q1 2016	Q1 2015	Q1 2016	QI 2015	Q1 2016	Q1 2015	Q1 2016	Q1 2015	% Change	
Sherbrooke (West and City Centre)	- 1	0	0	0	3	0	24	0	28	0	n/a	
Sherbrooke (East)	0	0	0	0	0	0	0	8	0	8	-100.0	
Sherbrooke (North)	- 1	3	0	0	0	0	8	5	9	8	12.5	
Old City of Sherbrooke	2	3	0	0	3	0	32	13	37	16	131.3	
Fleurimont	4	- 1	2	0	6	4	0	4	12	9	33.3	
Rock Forest	7	4	0	0	4	8	- 1	12	12	24	-50.0	
Saint-Élie-d'Orford	6	0	4	0	0	0	0	4	10	4	150.0	
Lennoxville, Deauville, Ascot, Bromptonville	11	8	10	6	4	4	I	6	26	24	8.3	
Suburbs of the old city of Sherbrooke	28	13	16	6	14	16	2	26	60	61	-1.6	
New City of Sherbrooke	30	16	16	6	17	16	34	39	97	77	26.0	
Magog	5	16	0	8	0	0	12	0	17	24	-29.2	
Remainder of the CMA	10	19	0	0	0	0	0	0	10	19	-47.4	
Sherbrooke CMA	45	51	16	14	17	16	46	39	124	120	3.3	

Table 3.1	Table 3.1: Completions by Submarket and by Dwelling Type													
January - March 2016														
	Sin	gle	Se	mi	Ro	Row		Other						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	0/ Cl			
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	% Change			
Sherbrooke (West and City Centre)	1	0	0	0	3	0	24	0	28	0	n/a			
Sherbrooke (East)	0	0	0	0	0	0	0	8	0	8	-100.0			
Sherbrooke (North)	- 1	3	0	0	0	0	8	5	9	8	12.5			
Old City of Sherbrooke	2	3	0	0	3	0	32	13	37	16	131.3			
Fleurimont	4	- 1	2	0	6	4	0	4	12	9	33.3			
Rock Forest	7	4	0	0	4	8	- 1	12	12	24	-50.0			
Saint-Élie-d'Orford	6	0	4	0	0	0	0	4	10	4	150.0			
Lennoxville, Deauville, Ascot, Bromptonville	11	8	10	6	4	4	I	6	26	24	8.3			
Suburbs of the old city of Sherbrooke	28	13	16	6	14	16	2	26	60	61	-1.6			
New City of Sherbrooke	30	16	16	6	17	16	34	39	97	77	26.0			
Magog	5	16	0	8	0	0	12	0	17	24	-29.2			
Remainder of the CMA	10	19	0	0	0	0	0	0	10	19	-47.4			
Sherbrooke CMA	45	51	16	14	17	16	46	39	124	120	3.3			

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2016													
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condor		Rer	ntal	Freeho Condoi		Rental						
	Q1 2016	QI 2015	QI 2016	QI 2015	Q1 2016	QI 2015	Q1 2016	QI 2015					
Sherbrooke (West and City Centre)	3	0	0	0	0	0	24	0					
Sherbrooke (East)	0	0	0	0	0	0	0	8					
Sherbrooke (North)	0	0	0	0	4	5	4	0					
Old City of Sherbrooke	3	0	0	0	4	5	28	8					
Fleurimont	6	4	0	0	0	0	0	4					
Rock Forest	4	8	0	0	0	4	I	8					
Saint-Élie-d'Orford	0	0	0	0	0	0	0	4					
Lennoxville, Deauville, Ascot, Bromptonville	4	4	0	0	0	6	I	0					
Suburbs of the old city of Sherbrooke	14	16	0	0	0	10	2	16					
New City of Sherbrooke	17	16	0	0	4	15	30	24					
Magog	0 0		0	0	12	0	0	0					
Remainder of the CMA	0	0 0		0	0	0	0	0					
Sherbrooke CMA	17	16	0	0	16	15	30	24					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - March 2016													
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condo		Rei	ntal		old and minium	Rental						
	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015	YTD 2016	YTD 2015					
Sherbrooke (West and City Centre)	3	0	0	0	0	0	24	0					
Sherbrooke (East)	0	0	0	0	0	0	0	8					
Sherbrooke (North)	0	0	0	0	4	5	4	0					
Old City of Sherbrooke	3	0	0	0	4	5	28	8					
Fleurimont	6	4	0	0	0	0	0	4					
Rock Forest	4	8	0	0	0	4	- 1	8					
Saint-Élie-d'Orford	0	0	0	0	0	0	0	4					
Lennoxville, Deauville, Ascot, Bromptonville	4	4	0	0	0	6	I	0					
Suburbs of the old city of Sherbrooke	14	16	0	0	0	10	2	16					
New City of Sherbrooke	17	16	0	0	4	15	30	24					
Magog	0	0 0		0	12	0	0	0					
Remainder of the CMA	0	0 0		0	0	0	0	0					
Sherbrooke CMA	17	16	0	0	16	15	30	24					

Table 3.4: Completions by Submarket and by Intended Market First Quarter 2016												
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*					
Submarket	QI 2016	QI 2015										
Sherbrooke (West and City Centre)	4	0	0	0	24	0	28	0				
Sherbrooke (East)	0	0	0	0	0	8	0	8				
Sherbrooke (North)	- 1	3	4	5	4	0	9	8				
Old City of Sherbrooke	5	3	4	5	28	8	37	16				
Fleurimont	12	5	0	0	0	4	12	9				
Rock Forest	П	16	0	0	1	8	12	24				
Saint-Élie-d'Orford	10	0	0	0	0	4	10	4				
Lennoxville, Deauville, Ascot, Bromptonville	25	18	0	6	1	0	26	24				
Suburbs of the old city of Sherbrooke	58	39	0	6	2	16	60	61				
New City of Sherbrooke	63	42	4	П	30	24	97	77				
Magog	5	24	12	0	0	0	17	24				
Remainder of the CMA	10	10 19		0	0	0	10	19				
Sherbrooke CMA	78	85	16	П	30	24	124	120				

Table 3.5: Completions by Submarket and by Intended Market January - March 2016												
	Free	hold	Condo	minium	Rer	ntal	Total*					
Submarket	YTD 2016	YTD 2015										
Sherbrooke (West and City Centre)	4	0	0	0	24	0	28	0				
Sherbrooke (East)	0	0	0	0	0	8	0	8				
Sherbrooke (North)	- 1	3	4	5	4	0	9	8				
Old City of Sherbrooke	5	3	4	5	28	8	37	16				
Fleurimont	12	5	0	0	0	4	12	9				
Rock Forest	- 11	16	0	0	I	8	12	24				
Saint-Élie-d'Orford	10	0	0	0	0	4	10	4				
Lennoxville, Deauville, Ascot, Bromptonville	25	18	0	6	I	0	26	24				
Suburbs of the old city of Sherbrooke	58	39	0	6	2	16	60	61				
New City of Sherbrooke	63	42	4	П	30	24	97	77				
Magog	5	5 24		0	0	0	17	24				
Remainder of the CMA	10	19	0	0	0	0	10	19				
Sherbrooke CMA	78	85	16	П	30	24	124	120				

	Table 4: Absorbed Single-Detached Units by Price Range												
					irst Q	<u>uarte</u>	r 2016						
	Price Ranges												
Submarket	< \$20	0,000	\$200, \$249		\$250,000 - \$299,999		\$300,000 - \$349,999		\$350,000 +		Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	. • • • • • • • • • • • • • • • • • • •	Price (\$)	Price (\$)
Old City of Sherbrooke	Id City of Sherbrooke												
Q1 2016	0	0.0	1	50.0	0	0.0	0	0.0	1	50.0	2	-	-
QI 2015	0	0.0	- 1	33.3	0	0.0	- 1	33.3	- 1	33.3	3	-	-
Year-to-date 2016	0	0.0	- 1	50.0	0	0.0	0	0.0	- 1	50.0	2	-	-
Year-to-date 2015	0	0.0	- 1	33.3	0	0.0	- 1	33.3	- 1	33.3	3	-	-
Suburbs of the old city of Sherbrooke													
QI 2016	0	0.0	0	0.0	3	60.0	- 1	20.0	- 1	20.0	5	-	-
QI 2015	0	0.0	0	0.0	2	18.2	- 1	9.1	8	72.7	- 11	-	-
Year-to-date 2016	0	0.0	0	0.0	3	60.0	- 1	20.0	- 1	20.0	5	-	-
Year-to-date 2015	0	0.0	0	0.0	2	18.2	- 1	9.1	8	72.7	- 11	-	-
New City of Sherbrook	New City of Sherbrooke												
QI 2016	0	0.0	1	14.3	3	42.9	- 1	14.3	2	28.6	7	-	-
QI 2015	0	0.0	1	7.1	2	14.3	2	14.3	9	64.3	14	-	-
Year-to-date 2016	0	0.0	1	14.3	3	42.9	- 1	14.3	2	28.6	7	-	-
Year-to-date 2015	0	0.0	I	7.1	2	14.3	2	14.3	9	64.3	14	-	-
Magog													
QI 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q1 2015	3	25.0	- 1	8.3	I	8.3	4	33.3	3	25.0	12	-	-
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2015	3	25.0	- 1	8.3	- 1	8.3	4	33.3	3	25.0	12	-	-
Remainder of the CMA													
Q1 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q1 2015	0	0.0	3	17.6	2	11.8	6	35.3	6	35.3	17	-	345,460
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2015	0	0.0	3	17.6	2	11.8	6	35.3	6	35.3	17	-	345,460
Sherbrooke CMA													
Q1 2016	0	0.0	I	14.3	3	42.9	1	14.3	2	28.6	7	-	288,750
Q1 2015	3	7.0	5	11.6	5	11.6	12	27.9	18	41.9	43	345,000	346,584
Year-to-date 2016	0	0.0	- 1	14.3	3	42.9	I	14.3	2	28.6	7	-	288,750
Year-to-date 2015	3	7.0	5	11.6	5	11.6	12	27.9	18	41.9	43	345,000	346,584

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2016												
Submarket	Q1 2016	Q1 2015	% Change	YTD 2016	YTD 2015	% Change						
Old City of Sherbrooke	-	-	n/a	-	-	n/a						
Suburbs of the old city of Sherbrooke	-	-	n/a	-	-	n/a						
New City of Sherbrooke	-	-	n/a	-	-	n/a						
Magog	-	-	n/a	-	-	n/a						
Remainder of the CMA	-	345,460	n/a	-	345,460	n/a						
Sherbrooke CMA	288,750	346,584	-16.7	288,750	346,584	-16.7						

Source: CMHC (Market Absorption Survey)

	Table 5: Ce	ntris [®] Resid	lential Activ	rity ^l for S he	rbrooke		
						Last Four	Quarters ³
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio ²	Average Price ² (\$)	Active Listings to Sales Ratio ²
SINGLE FAMILY*							
Q1 2016	388	790	1,486	221, 44 8	11.5	252,528	13.5
Q1 2015	347	768	1,467	222,741	12.7	230,814	13.6
% Change	11.8	2.9	1.3	-0.6	n/a	9.4	n/a
YTD 2016	388	790	1,486	221,448	11.5	n/a	n/a
YTD 2015	347	768	1,467	222,741	12.7	n/a	n/a
% Change	11.8	2.9	1.3	-0.6	n/a	n/a	n/a
CONDOMINIUMS*							
QI 2016	60	144	394	166,213	19.7	171,648	19.4
Q1 2015	57	175	365	178,540	19.2	172,586	17.7
% Change	5.3	-17.7	8.0	-6.9	n/a	-0.5	n/a
YTD 2016	60	144	394	166,213	19.7	n/a	n/a
YTD 2015	57	175	365	178,540	19.2	n/a	n/a
% Change	5.3	-17.7	8.0	-6.9	n/a	n/a	n/a
PLEX*							
Q1 2016	47	102	250	229,287	16.0	248,852	14.4
Q1 2015	41	97	214	249,241	15.7	238,994	15.6
% Change	14.6	5.2	16.8	-8.0	n/a	4.1	n/a
YTD 2016	47	102	250	229,287	16.0	n/a	n/a
YTD 2015	41	97	214	249,241	15.7	n/a	n/a
% Change	14.6	5.2	16.8	-8.0	n/a	n/a	n/a
TOTAL							
Q1 2016	496	1,045	2,153	214,960	13.0	242,989	14.5
Q1 2015	449	1,045	2,062	218,972	13.8	223,292	14.5
% Change	10.5	0.0	4.4	-1.8	n/a	8.8	n/a
YTD 2016	496	1,045	2,153	214,960	13.0	n/a	n/a
YTD 2015	449	1,045	2,062	218,972	13.8	n/a	n/a
% Change	10.5	0.0	4.4	-1.8	n/a	n/a	n/a

 $^{^{\}rm I}$ Source: QFREB by the Centris $^{\rm @}$ system

 $^{^{\}rm 2}$ Calculations: CMHC.

 $^{^{3}}$ Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

⁻⁻ Data not available when there are fewer than 30 sales.

n/a Not applicable.

 $[\]ensuremath{^{*}}$ Refer to Centris® for the definitions.

^{**} Observed change greater than 100%.

			T	able 6:	Economi	c Indica	tors				
				Fire	st Quarte	er 2016					
		Inter	est Rates		NHPI,	СРІ	Sherbrooke Labour Market				
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, (Quebec) 2007=100	(Quebec) 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2015	January	570	3.14	4.79	118.0	122.6	102.7	7.6	62.4	801	
	February	567	2.89	4.74	118.3	123.9	102.8	7.6	62.3	789	
	March	567	2.89	4.74	118.3	124.7	101.9	7.2	61.5	787	
	April	561	2.89	4.64	118.2	124.7	103.2	6.9	62.0	786	
	May	561	2.89	4.64	118.0	125.3	104.0	6.8	62.4	793	
	June	561	2.89	4.64	118.0	125.2	107.0	6.9	64.2	797	
	July	561	2.89	4.64	118.2	125.3	107.5	7.0	64.5	791	
	August	561	2.89	4.64	118.2	125.2	107.4	7.1	64.4	783	
	September	561	2.89	4.64	118.4	125.1	106.7	6.7	63.7	772	
	October	561	2.89	4.64	118.4	125.2	106.2	6.5	63.2	773	
	November	561	3.14	4.64	118.8	124.9	105.9	6.3	62.8	780	
	December	561	3.14	4.64	118.7	124.4	105.5	6.6	62.7	794	
2016	January	561	3.14	4.64	118.7	124.6	105.3	6.6	62.6	807	
	February	561	3.14	4.64	118.9	125.1	106.1	6.9	63.2	810	
	March	561	3.14	4.64		125.6	106.6	7.0	63.5	807	
	April										
	May										
	June										
	July										
	August										
	September										
	October										
	November										
	December										

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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