

Wednesday, April 26, 2000
For release at 8:30 a.m.

## MAJOR RELEASES

- Retail trade, February 2000

Consumers reduced their purchases in retail stores by $1.1 \%$ in February to $\$ 22.3$ billion. All sectors except food stores contributed to this decline.

- Canada's international transactions in securities, February 2000

In February, foreign investors continued to add substantially to their holdings of Canadian equities and divested an even greater amount of their holdings of debt instruments. Canadian investors made further significant investments in foreign securities, specifically foreign shares.

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## MAJOR RELEASES

## Retail trade

## February 2000

Consumers reduced their purchases in retail stores by $1.1 \%$ in February to $\$ 22.3$ billion. This decline follows a month of unchanged sales in January. Retail sales were down in all sectors in February by at least $1.0 \%$, with the exception of food stores ( $+1.8 \%$ ).

Despite the weak performance of the last two months, retailers have enjoyed strong sales since the fall of 1998, after a period of smaller gains in the spring and summer of that year. Before that, sales rose from the start of 1996 until the spring of 1998. Sales in February were $4.9 \%$ higher than the same month in 1999.


## Consumers are back in food stores

In February, sales advances in supermarkets ( $+1.9 \%$ ) and other food stores ( $+0.8 \%$ ) pushed sales up in the retail food sector by $1.8 \%$. February's gain follows two months of unusual sales. Concern over potential Y2K problems and millennial festivities were mainly responsible for strong sales in December 1999. In January, consumers reduced considerably their purchases in food stores after strong activity the previous month. Sales in food stores have generally been increasing since the spring of 1996.

## Note to users

Retail sales estimates are revised every year with the February release. The unadjusted monthly estimates in current and constant dollars for 1997, 1998, 1999 and January 2000 have been revised. Seasonal factors and seasonally adjusted estimates in current and constant dollars have also been revised for the period from January 1997 to January 2000. These revisions are now available on CANSIM or on request from Statistics Canada. The revised 1999 estimates will also appear in the February 2000 issue of Retail trade (63-005-XIB).

Sales in food stores are following the trend again


## Auto sector led the declines

Lower sales by motor and recreational vehicle dealers ( $-5.1 \%$ ) and automotive parts, accessories and service stores ( $-1.0 \%$ ) led to a $2.5 \%$ sales drop in the automotive sector in February. Sales by both dealers and parts and service stores were also weak in January, after two months of healthy gains. Despite some slowing in recent months, motor and recreational vehicle dealers have enjoyed strong sales since the fall of 1998. Sales in automotive parts, accessories and service stores have generally been rising since the fall of 1997.

Also in the auto sector, gasoline service stations posted a $6.0 \%$ jump in sales in February, partially owing to higher gasoline prices, which rose an average $3.1 \%$ from the previous month. In February, sales by gasoline service stations were $35.0 \%$ higher compared with

February 1999, the last month before gasoline prices took off.


Restrained consumer spending in February also took its toll on sales in the general merchandise sector ( $-1.5 \%$ ). In this sector, sales were down $2.2 \%$ in department stores and $0.5 \%$ in other general merchandise stores. Despite February's decline, sales in the whole general merchandise sector remain about the same as at the end of summer 1999, before the most recent industry restructuring.

Retailers in the remaining sectors posted similar sales declines in February. Sales were down 1.3\% in both furniture stores and clothing stores, after two months of strong gains. Sales in furniture stores and clothing stores have generally advanced since early 1996.

Stores classified as "other retail" reported a $1.2 \%$ sales drop in February, following a 2.0\% gain in January. The "other retail" category includes liquor stores, sporting goods stores, hardware stores and bookstores. Retailers in this sector have been enjoying rising sales since mid-1996.

Drug store sales ( $-1.1 \%$ ) were also down in February. Sales in drug stores have flattened out since the fall of 1999, after a year of gains.

## Retail sales varied considerably by province

Retailers in Quebec (-2.8\%), New Brunswick (-1.5\%) and Ontario ( $-1.3 \%$ ) posted the greatest sales declines in February; those in Nova Scotia ( $+3.0 \%$ ) and Prince Edward Island (+2.9\%) reported the strongest gains.

February's diminishing retail sales in Quebec and Ontario followed three consecutive monthly gains. In February, sales in these two provinces were down in all retail sectors except food stores. Quebec retailers have reported generally advancing sales since the summer of 1998, after volatile sales in the first part of that year. In Ontario, retail sales have generally been rising since the summer of 1996.

## Related indicators for March

On the strength of full-time jobs, total employment increased $0.2 \%$ in March compared with February. Preliminary figures from the auto industry indicate a rise in the number of new motor vehicles sold to consumers in March. Housing starts fell $1.1 \%$ in March, following a significant $11.9 \%$ rise in February.

Available on CANSIM: matrices 2399 and 2400 (main matrices), 2299, 2397, 2398, 2401-2416 and 2418-2420.

The February 2000 issue of Retail trade (63-005-XPB, \$21/\$206; 63-005-XIB, \$16/\$155) will be available shortly. See How to order publications.

Retail sales estimates for March will be released on May 18.

To order data, or for more information, contact the Client Services Unit (613-951-3549; 1-877-421-3067; retailinfo @statcan.ca). For analytical information, or to enquire about the concepts, methods and data quality of this release, contact Paul Gratton (613-951-3541; gratpau@statcan.ca), Retail Trade Section, Distributive Trades Division.

Retail sales

|  | $\begin{gathered} \text { Feb. } \\ 1999^{r} \end{gathered}$ | $\begin{aligned} & \text { Nov. } \\ & 1999^{r} \end{aligned}$ | $\begin{aligned} & \text { Dec. } \\ & 1999^{r} \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 2000^{r} \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 2000^{p} \end{aligned}$ | $\begin{array}{r} \text { Jan. } \\ \text { to } \\ \text { Feb. } \\ 2000 \end{array}$ | $\begin{array}{r} \text { Feb. } \\ 1999 \\ \text { to } \\ \text { Feb. } \\ 2000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | season | usted |  |  |  |
|  |  |  | illions |  |  | \% ch |  |
| Food | 4,842 | 4,946 | 5,038 | 4,862 | 4,949 | 1.8 | 2.2 |
| Supermarkets and grocery stores | 4,482 | 4,574 | 4,664 | 4,491 | 4,576 | 1.9 | 2.1 |
| All other food stores | 361 | 371 | 374 | 370 | 373 | 0.8 | 3.6 |
| Drug and patent medicine stores | 1,113 | 1,131 | 1,118 | 1,121 | 1,109 | -1.1 | -0.4 |
| Clothing | 1,190 | 1,198 | 1,207 | 1,236 | 1,220 | -1.3 | 2.5 |
| Shoe stores | 136 | 128 | 137 | 138 | 136 | -1.1 | 0.2 |
| Men's clothing stores | 128 | 129 | 128 | 128 | 130 | 1.3 | 1.7 |
| Women's clothing stores | 378 | 383 | 380 | 386 | 377 | -2.4 | -0.2 |
| Other clothing stores | 549 | 558 | 562 | 584 | 577 | -1.2 | 5.2 |
| Furniture | 1,093 | 1,175 | 1,193 | 1,222 | 1,207 | -1.3 | 10.4 |
| Household furniture and appliance stores | 886 | 946 | 971 | 998 | 977 | -2.1 | 10.3 |
| Household furnishings stores | 207 | 230 | 222 | 224 | 229 | 2.1 | 10.8 |
| Automotive | 8,253 | 8,782 | 9,111 | 9,080 | 8,853 | -2.5 | 7.3 |
| Motor and recreational vehicle dealers | 5,741 | 5,877 | 6,108 | 6,134 | 5,818 | -5.1 | 1.3 |
| Gasoline service stations | 1,314 | 1,629 | 1,691 | 1,673 | 1,773 | 6.0 | 35.0 |
| Automotive parts, accessories and services | 1,199 | 1,276 | 1,312 | 1,274 | 1,261 | -1.0 | 5.2 |
| General merchandise stores | 2,432 | 2,446 | 2,482 | 2,587 | 2,550 | -1.5 | 4.8 |
| Retail stores not elsewhere classified | 2,308 | 2,376 | 2,370 | 2,417 | 2,387 | -1.2 | 3.4 |
| Other semi-durable goods stores | 694 | 710 | 685 | 745 | 697 | -6.4 | 0.4 |
| Other durable goods stores | 589 | 588 | 596 | 609 | 614 | 0.7 | 4.3 |
| All other retail stores not elsewhere classified | 1,025 | 1,078 | 1,089 | 1,063 | 1,076 | 1.2 | 5.0 |
| Total, retail sales | 21,231 | 22,054 | 22,518 | 22,525 | 22,273 | -1.1 | 4.9 |
| Total excluding motor and recreational vehicle dealers | 15,490 | 16,177 | 16,411 | 16,392 | 16,455 | 0.4 | 6.2 |
| Provinces and territories |  |  |  |  |  |  |  |
| Newfoundland | 344 | 359 | 360 | 363 | 359 | -1.0 | 4.4 |
| Prince Edward Island | 89 | 100 | 102 | 99 | 102 | 2.9 | 14.2 |
| Nova Scotia | 665 | 692 | 705 | 674 | 694 | 3.0 | 4.4 |
| New Brunswick | 535 | 561 | 571 | 566 | 557 | -1.5 | 4.0 |
| Quebec | 5,018 | 5,104 | 5,199 | 5,250 | 5,102 | -2.8 | 1.7 |
| Ontario | 8,001 | 8,426 | 8,548 | 8,594 | 8,482 | -1.3 | 6.0 |
| Manitoba | 746 | 755 | 778 | 769 | 774 | 0.7 | 3.8 |
| Saskatchewan | 627 | 658 | 674 | 666 | 667 | 0.1 | 6.4 |
| Alberta | 2,379 | 2,503 | 2,577 | 2,573 | 2,561 | -0.5 | 7.7 |
| British Columbia | 2,754 | 2,822 | 2,928 | 2,896 | 2,900 | 0.1 | 5.3 |
| Yukon | 28 | 28 | 28 | 28 | 28 | 1.1 | -1.2 |
| Northwest Territories | 31 | 31 | 33 | 32 | 32 | 0.3 | 5.2 |
| Nunavut | 13 | 15 | 14 | 15 | 15 | -1.1 | 9.5 |

[^0]Retail sales

|  | $\begin{gathered} \text { Feb. } \\ 1999^{r} \end{gathered}$ | $\begin{aligned} & \text { Jan. } \\ & 2000^{r} \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 2000^{p} \end{aligned}$ | $\begin{array}{r} \text { Feb. } \\ 1999 \\ \text { to } \\ \text { Feb. } \\ 2000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | unadjusted |  |  |  |
|  | \$ millions |  |  | \% change |
| Food | 4,277 | 4,634 | 4,491 | 5.0 |
| Supermarkets and grocery stores | 3,961 | 4,313 | 4,156 | 4.9 |
| All other food stores | 316 | 321 | 335 | 6.0 |
| Drug and patent medicine stores | 1,015 | 1,071 | 1,043 | 2.8 |
| Clothing | 775 | 905 | 821 | 5.9 |
| Shoe stores | 81 | 105 | 82 | 1.6 |
| Men's clothing stores | 80 | 99 | 83 | 4.8 |
| Women's clothing stores | 253 | 276 | 263 | 3.8 |
| Other clothing stores | 362 | 425 | 393 | 8.6 |
| Furniture | 845 | 1,000 | 971 | 14.9 |
| Household furniture and appliance stores | 684 | 829 | 785 | 14.7 |
| Household furnishings stores | 161 | 171 | 186 | 15.5 |
| Automotive | 6,593 | 7,224 | 7,392 | 12.1 |
| Motor and recreational vehicle dealers | 4,559 | 4,648 | 4,842 | 6.2 |
| Gasoline service stations | 1,137 | 1,526 | 1,569 | 38.0 |
| Automotive parts, accessories and services | 897 | 1,051 | 981 | 9.3 |
| General merchandise stores | 1,744 | 1,929 | 1,885 | 8.0 |
| Retail stores not elsewhere classified | 1,687 | 1,835 | 1,787 | 5.9 |
| Other semi-durable goods stores | 480 | 538 | 497 | 3.6 |
| Other durable goods stores | 422 | 486 | 452 | 7.1 |
| All other retail stores not elsewhere classified | 785 | 811 | 837 | 6.7 |
| Total, retail sales | 16,937 | 18,599 | 18,390 | 8.6 |
| Total excluding motor and recreational vehicle dealers | 12,378 | 13,950 | 13,548 | 9.5 |
| Provinces and territories |  |  |  |  |
| Newfoundland | 262 | 281 | 285 | 8.6 |
| Prince Edward Island | 65 | 75 | 77 | 18.4 |
| Nova Scotia | 530 | 553 | 573 | 8.2 |
| New Brunswick | 413 | 443 | 445 | 7.7 |
| Quebec | 3,936 | 4,251 | 4,160 | 5.7 |
| Ontario | 6,384 | 7,056 | 6,984 | 9.4 |
| Manitoba | 602 | 642 | 646 | 7.2 |
| Saskatchewan | 501 | 565 | 549 | 9.6 |
| Alberta | 1,902 | 2,179 | 2,118 | 11.3 |
| British Columbia | 2,282 | 2,492 | 2,491 | 9.2 |
| Yukon | 21 | 22 | 21 | 1.6 |
| Northwest Territories | 26 | 27 | 28 | 8.8 |
| Nunavut | 12 | 13 | 13 | 11.2 |

[^1]
## Canada's international transactions

## in securities

## February 2000

In February, foreign investors continued to add substantially to their holdings of Canadian equities and divested an even greater amount of their holdings of debt instruments. Canadian investors made further significant investments in foreign securities, specifically foreign shares.


## Americans heavy buyers of Canadian technology shares

American investors buying Canadian technology shares led the way as foreigners increased their holdings of Canadian shares by $\$ 4.1$ billion in February, principally through acquisitions on the secondary market. This followed the massive $\$ 4.7$ billion buildup in January, which was mainly accounted for by new Canadian shares exchanged in the acquisition of an American company.

Canadian stock prices jumped 7.6\% in February, in tandem with a $50 \%$ increase in the foreign trading of Canadian shares. Canadian equity values have risen $31 \%$ since October 1999. In sharp contrast, U.S. stock prices dropped $2.0 \%$ in February and rose only $6.5 \%$ over this same five-month period.

## Related market information

## Interest rates

In February, the combination of unchanged Canadian short-term interest rates and advancing American rates pushed the differential further in favour of investment in the United States. The differential at month-end was 80 basis points, the greatest since January 1998. The differential on long-term government instruments, also favouring investment in the United States, fluctuated in the 10- to 30-point range for a second month, closing February at about 30 basis points.

## Stock prices

Canadian stock prices (measured by the TSE 300 Composite Index) jumped $7.6 \%$ in February, a fifth consecutive month of higher closes, and contributed to a total increase of $31 \%$ over this period. This is in sharp contrast to U.S. stock prices (Standard \& Poor's 500 Index), which recorded a $2.0 \%$ drop in February and only a $6.5 \%$ rise over the same five-month period.

## Canadian dollar

The Canadian dollar closed marginally lower in February against the U.S. dollar (US\$0.69) for the second consecutive month. The dollar has traded in a range of one and two-thirds U.S. cents against its American counterpart over the first two months of the year.

## Foreign holdings of Canadian debt instruments decline sharply

Foreign investors continued to reduce their holdings of Canadian bonds in February by $\$ 4.4$ billion; they have divested almost $\$ 13$ billion over the past three months. Most of February's decline resulted from a $\$ 2.4$ billion sell-off of existing bonds, mainly federal, although retirements continued to exceed new issues floated in foreign markets.

Since December 1999, retirements of foreign-held Canadian bonds have outstripped new issues placed abroad by a margin of more than 2 to 1 ; foreigners have sold $\$ 7.4$ billion of outstanding bonds, mainly federal issues. These reductions have been widespread, concentrated in the United States, Europe and Asia.

Foreigners resumed the 1999 downward trend in their holdings of Canadian short-term paper, reversing roughly half of the $\$ 1.1$ billion investment made in January. Declines in February were concentrated in government paper, mainly federal Treasury bills, as advancing American rates pushed the differential further in favour of investment in the United States. The differential at month-end stood at 80 basis points, a spread not seen since January 1998.

## Continued heavy Canadian investment in foreign stocks

Canadian investors' demand for foreign securities continued, as they directed a further $\$ 2.8$ billion into foreign stocks in February. However, they did shed a small amount of foreign bonds for the second month in a row. Canadian mutual funds stepped up their buying in February, and continued to account for the bulk of acquisitions of foreign shares.

Purchases of foreign stocks to date this year have been weighted toward American companies, consistent with the pattern for 1999, when almost three-quarters were directed to American shares.


## Available on CANSIM: matrices 2328-2330,

 2378-2380 and 4195.The February 2000 issue of Canada's international transactions in securities (67-002-XPB, \$18/\$176; 67-002-XIB, \$14/\$132) will be available in May. See How to order publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Don Granger (613-951-1864), Balance of Payments and Financial Flows Division.

Canada's international transactions in securities

|  | $\begin{gathered} \text { Nov. } \\ 1999 \end{gathered}$ | $\begin{aligned} & \hline \text { Dec. } \\ & 1999 \end{aligned}$ | $\begin{gathered} \text { Jan. } \\ 2000 \end{gathered}$ | $\begin{aligned} & \text { Feb. } \\ & 2000 \end{aligned}$ | Jan. to <br> Feb. <br> 1999 | $\begin{array}{r} \text { Jan } \\ \text { to } \\ \text { Feb. } \\ 2000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ millions |  |  |  |  |  |
| Foreign investmen in Canadian securities | 6,054 | -6,578 | 4,616 | -775 | -4,318 | 3,841 |
| Bonds (net) | 6,047 | -7,114 | -1,239 | -4,427 | -702 | -5,666 |
| Outstanding | 3,135 | -3,431 | -1,499 | -2,447 | -160 | -3,946 |
| New issues | 3,511 | 1,189 | 1,552 | 1,580 | 6,257 | 3,132 |
| Retirements | -1,269 | -3,881 | -1,502 | -3,736 | -6,963 | -5,238 |
| Change in interest payable ${ }^{1}$ | 669 | -991 | 210 | 176 | 164 | 386 |
| Money market paper (net) |  |  | 1,130 |  | -3,554 |  |
| Government of Canada | -173 | 393 | -496 | -299 | -1,686 | -795 |
| Other paper | -397 | -602 | 1,626 | -198 | -1,868 | 1,429 |
| Stocks (net) | 578 | 745 | 4,725 | 4,149 | -62 | 8,873 |
| Outstanding (including retirements) | 846 | 692 | 768 | 3,837 | -373 | 4,605 |
| New issues | -268 | 53 | 3,957 | 312 | 310 | 4,269 |
| Canadian investment in foreign securities | -8,778 | -2,542 | -2,762 | -2,199 | -634 | -4,961 |
| Bonds (net) | -2,861 | -437 | 341 | 592 | 484 | 933 |
| Stocks (net) | -5,917 | -2,106 | -3,102 | -2,791 | -1,118 | -5,894 |

[^2]
## OTHER RELEASES

Natural gas sales<br>February 2000 (preliminary)

Natural gas sales totalled 7900 million cubic metres in February, up $7.9 \%$ from February 1999. Part of the increase was accounted for by the extra trading day in February. Use by the industrial sector (including direct sales) rose 9.3 \% from February 1999. This increase was due to higher demand for natural gas by electric utilities and the chemical industry. Colder-than-normal weather throughout Canada resulted in higher sales to the residential ( $+6.3 \%$ ) and commercial ( $+6.6 \%$ ) sectors.

Year-to-date sales were up $0.9 \%$ over the same period in 1999. Consumption by the residential sector rose $1.6 \%$, while use by the commercial sector increased $1.9 \%$. The industrial sector (including direct sales) posted a slight $0.2 \%$ increase.

## Natural gas sales

|  | $\begin{aligned} & \text { Feb. } \\ & 2000^{p} \end{aligned}$ | $\begin{gathered} \text { Feb. } \\ 1999 \end{gathered}$ | $\begin{array}{r} \text { Feb. } \\ 1999 \\ \text { to } \\ \text { Feb. } \\ 2000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | thousands of cubic metres |  | \% change |
| Natural gas sales | 7899697 | 7317934 | 7.9 |
| Residential | 2165391 | 2037756 | 63 |
| Commercial | 1508036 | 1414398 | 6.6 |
| Industrial | 1894417 | 1799997 |  |
| Direct | 2331853 | 2065783 | 9.3 |


|  | Year-to-date |  |  |
| :---: | :---: | :---: | :---: |
|  | $2000^{\text {p }}$ | 1999 | 1999 to 2000 |
|  | thousands of cubic metres |  | \% change |
| Natural gas sales | 16041138 | 15892076 | 0.9 |
| Residential | 4621186 | 4548783 | 1.6 |
| Commercial | 3209263 | 3150142 | 1.9 |
| Industrial | 3630161 | 3865481 |  |
| Direct | 4580528 | 4327670 |  |

[^3]
## Available on CANSIM: matrices 1052-1055.

The February 2000 issue of Natural gas transportation and distribution (55-002-XIB, \$13 / \$125) will be available in May. See How to order publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Gary Smalldridge (613-951-3567; smalgar@statcan.ca) or Denis Ouellette (613-951-5452; ouelden@statcan.ca) Energy Section, Manufacturing, Construction and Energy Division.

## Construction-type plywood

February 2000
Canadian firms produced 162647 cubic metres of construction-type plywood during February, up $7.6 \%$ from the 151104 cubic metres produced in February 1999.

Year-to-date production totalled 324957 cubic metres, an increase of $8.4 \%$ from the 299829 cubic metres produced during the same period in 1999.

## Available on CANSIM: matrix 122.

The February 2000 issue of Construction type plywood ( $35-001-\mathrm{XIB}, \$ 5 / \$ 47$ ) is now available. See How to order publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Don Grant (613-951-5998), Manufacturing, Construction and Energy Division.

## PUBLICATIONS RELEASED

Construction type plywood, February 2000
Catalogue number 35-001-XIB (\$5/\$47).

Imports by commodity, February 2000
Catalogue number 65-007-XMB (\$37/\$361).

Imports by commodity, February 2000
Catalogue number 65-007-XPB (\$78/\$773).

## All prices are in Canadian dollars and exclude sales tax. Additional shipping charges apply for delivery outside Canada.

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| $\underline{1+1}=$ |  |


[^0]:    $r$ Revised figures.
    $p$ Preliminary figures.

[^1]:    Revised figures.
    $p$ Preliminary figures.

[^2]:    1 Interest accrued less interest paid.
    Note: A minus sign indicates an outflow of money from Canada, i.e., a withdrawal of foreign investment from Canada or an increase in Canadian investment abroad.

[^3]:    p Preliminary figures.

