

Prepared in Farm Finance Section, AGRICULTURE DIVISION

## CASH INCOME FROM THE SALE OF FARM PRODUCTS, JANUARY - SEPTEMBER, 1960 1/

It is estimated that during the first nine months of 1960 Canadian farmers received 2,030.4 million dollars from the sale of farm products. This is only fractionally below the nine-months estimate and all-time high of 2,032.8 million for 1959, and about one per cent higher than the 2,008.2 million dollars realized during the corresponding period of 1958. On a commodity basis, the more important gains in farm cash income during the first nine months of 1960, relative to 1959, were recorded for wheat, potatoes, fruits, cattle, dairy products and poultry meat; the more important income reductions occurred in the case of barley and hogs. Provincially, gains of between one and two per cent were estimated for Nova Scotia, Ontario and British Columbia. In Prince Edward Island and New Brunswick cash income for the first nine months was up by about 10 and 18 per cent respectively. For Quebec and the Prairie Provinces, it was down from one to three per cent.

In addition to the returns from the sale of farm products, farmers in the Prairie Provinces received, during the first nine months of 1960, about 51 million dollars paid out under the provisions of the Prairie Farm Assistance Act, Western Grain Producers' Acreage Payment Plan and the Federal-Provincial Emergency Unthreshed Grain Assistance Policy. This is in contrast to a year earlier when farmers received approximately 21 million dollars, most of which was received under the provisions of the Prairie Farm Assistance Act. When these payments were added to cash income from the sale of farm products, total cash returns to farmers from their farming operations amounted to 2,081.5 million dollars. This estimate, the highest on record for this period of the year, is slightly above the previous high of 2,054.2 million dollars established in 1959.

A review of farm cash income, quarter by quarter since the beginning of the year, indicates that total income was below the 1959 level during the first quarter as a result of smaller returns from wheat, barley, hogs and poultry products. It gradually rose until, in the second quarter, it was slightly above the 1959 estimates for the like period. The gain in the second quarter can be attributed in large part to a substantial increase in wheat marketings and a significant rise in the price of potatoes. During the third quarter, a further gain in cash income of 4.5 per cent was nearly sufficient to bring the total for the first nine months of 1960 to the level attained for the first nine months of a year earlier. In the third quarter, marketings of wheat continued to rise; in addition, higher income was also received from flaxseed, potatoes, fruits and poultry products. Total Canadian Wheat Board Participation Payments on wheat, oats and barley and cash advances on farm stored grains were also up.

Crops During the first nine months of 1960, farmers' returns from crop sales totalled 754.2 million dollars as compared with 724.4 million for the corresponding period of 1959. Cash income from wheat, at 328.2 million dollars for the 1960 period, was approximately 17 million dollars above the estimate for the first nine months of 1959; marketings rose substantially and far more than offset the lower average prices resulting from that part of the lower quality 1959 crop delivered in the spring of this year. Although the marketings of potatoes up to the end of September 1960 did not differ greatly from those of a year earlier, average prices for the first nine months of this year were well above the 1959 level. Reduced repayments of cash advances on farm stored grain and increased returns from fruits also contributed to the gain in income from crops. The most significant offset to these gains was a reduction in cash receipts from the sale of barley; although prices did not vary to any extent between 1959 and 1960, marketings so far during the current year have been well below the 1959 level. On a provincial basis, cash income from the sale of crops was practically unchanged for Nova Scotia, Quebec and Manitoba. A decline of less than four per cent was estimated for Alberta, while income for Saskatchewan gained nearly three per cent. Increases of approximately 10 per cent occurred in both Ontario and British Columbia. A substantial increase in returns from potatoes is reflected in the significant rise in crop income for Prince Edward Island and New Brunswick.

## Livestock and Livestock Products

Total cash returns to farmers from the sale of livestock and livestock products is estimated at 1,247.3 million dollars for the first nine months of 1960, three per cent below the estimate of 1,283.9 million dollars for the like period of a year earlier. This decline was due entirely to hogs and eggs. In the case of hogs, a substantial decline in marketings, together with lower average prices over the nine-month period, resulted in an income of 206.6 million dollars for the 1960 period as against 261.3 million for the first three quarters of 1959. Average egg prices to the end of September were only slightly lower in 1960 than in 1959, but marketings over this period were

down substantially. Partially offsetting the reduction in income from these two commodities was the increase in returns from such items as cattle, calves, dairy products and poultry meat. Lower average prices for cattle and calves were offset by higher marketings, particularly for cattle. In the case of dairy products, average prices were slightly lower, but production for the first nine months was higher this year than last. Higher returns from poultry meat sales are due almost entirely to higher prices. A slight increase in returns from the sale of livestock and livestock products was estimated for Nova Scotia, the only province in which a gain occurred. Declines estimated for all of the remaining provinces varied from about one per cent for Ontario and Quebec to thirteen per cent for Prince Edward Island.

The estimates contained herein are based on reports of marketings and prices received by farmers for principal farm products and are subject to revision as more complete data become available. They include in the period in which paid, grain participation payments and those Federal and Provincial Government payments which farmers receive as subsidies to prices. Payments made under the provisions of the Prairie Farm Assistance Act are not included with cash income from the sale of farm products but are included in total cash income in the year in which payments were made, being classified as "Supplementary Payments."

In Table 1 overleaf is summarized the preliminary estimates of cash income from the sale of farm products, by provinces, for the first nine months of 1959 and 1960, and revised estimates for 1958. Tables 2, 3 and 4 present farm cash income by commodity sources for each province in the three years and include supplementary payments. No information is available for Newfoundland.

TABLE	1	- FARM	CASH	INCOME	FROM	THE	SALE	OF	FARM	PRODUCTS,	BY	QUARTERS

	Jan Mar.	April - June	July - Sept.	Jan Sept.
		- thousand	dollars -	
1960 (preliminary)				
Prince Edward Island	7,396	9,157	5,572	22,125
Nova Scotia	8,728	10,389	12,012	31,129
New Brunswick	12,215	13, 517	9,970	35,702
Quebec	79,176	110,650	117,606	307,432
Ontario	231, 151	192,573	225,205	648,929
Manitoba	40,144	55,523	62,710	158,377
Saskatchewan	91,788	151,159	158,216	401,163
Alberta	107,872	113,549	121,151	342,572
British Columbia	24,641	25,602	32,730	82,973
Canada <sup>2/</sup>	6 <b>03,11</b> 1	682,119	745,172	2,030,402
1050 /				
1959 (preliminary)	5 701	0 ( 0 0	5 0(0	0.0 1.70
Prince Edward Island	5,781	8,428	5,969	20,178
Nova Scotia	9,181	9,812	11,810	30,803
New Brunswick	8,953	10,751	10,415	30,119
Quebec	77,931	108,059	123,882	309,872
Ontario	228,849	187,002	221,843	637,694
Manitoba	44,848	55,446	60,434	160,728
Saskatchewan	117,010	151,797	139,447	408,254
Alberta	120,467	124,465	108,556	353,488
British Columbia	25,844	25,007	30,817	81,668
Canada <sup>2/</sup>	638,864	680,767	713,173	2,032,804
1958 (revised)				
Prince Edward Island	7,143	7,572	5,520	20,235
Nova Scotia	9,296	8,976	10,482	28,754
New Brunswick	11,656	11,216	9,534	32,406
Quebec	75,637	110,830	120,076	306,543
Ontario	216,133	184,755	227,858	628,746
Manitoba	43,223	57,208	55,006	155,437
Saskatchewan	,			411,977
	113,655	158,576	139,746	
Alberta Britich Columbia	116,277	108,797	118,976	344,050
British Columbia	25,036	24,014	30,985	80,035
Canada <sup>2/</sup>	618,056	671,944	718,183	2,008,183

JANUARY - SEPTEMBER 1958-601/

1/ Excludes supplementary payments. 2/ Excludes Newfoundland.

TABLE 2. - PRELIMINARY ESTIMATE OF FARM CASH INCOME FROM THE SALE OF FARM PRODUCTS, BY PROVINCES, 1/ JANUARY TO SEPTEMBER, 1960-

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
					- thousand	dollars -				
Wheat			_	_	8,560	41,725	202,035	74,821	1.063	328,204
Wheat, C.W.B. payments 2/	-	-	-	-	-	8,529	43,633	18,477	-,	70,639
Oats	280	35	341	1,750	3,250	3,764	3,928	3,646	110	17,104
Oats, C.W.B. payments 2/	-	-		- ,		1,164	1,250	740		3.154
Barley	-		-	21	418	10,621	17,654	20,346	534	49,594
Barley, C.W.B. payments 2/		-		-	-	971	2,191	2,173	-	5,335
C.W.B. net cash advance payments 2/				-		-2,066	3,112	-2,690	-	-1,644
Rye		-	-		107	755	1,620	678	-	3,160
Flaxseed	-			-	90	7,613	9,639	8,352	90	25,784
Potatoes	9,067	475	11,513	5,807	14,160	346	167	817	1,580	43,932
Fruits	388	1,944	830	3,021	18,501	340	107	-	8,899	33,583
Vegetables 3/	163	834	477	9,103	34,331	863	343	821	5,015	51,950
Tobacco		004	411	4,722	65,188	005	545	-	11	69,921
Other crops	649	474	695	6,445	27,470	2,416	4,494	5,373	5,437	53,453
									5,457	
TOTAL CROPS	10,547	3,762	13,856	30,869	172,075	76,701	290,066	133,554	22,739	754,169
Cattle and calves	3,470	4,736	3,768	45,825	166,101	30,849	57,991	106,863	9,274	428,877
Hogs	2,302	2,296	2,179	43,860	77,648	12,895	16,940	46,294	2,197	206,611
Sheep and lambs	59	197	228	890	1,510	286	373	2,221	456	6,220
Dairy products	3,758	9,457	9,331	133,906	142,902	20,624	23,450	31,289	26,979	401,696
Poultry	319	2,873	1,172	21,246	33,471	5,484	3,401	7,083	7,531	82,580
Eggs	1,252	5,689	2,059	13,423	45,884	6,415	5,130	8,128	9,133	97,113
Other livestock and products	100	381	155	1,493	4,748	4,696	3,544	5,263	3,843	24,223
TOTAL LIVESTOCK AND PRODUCTS	11,260	25,629	18,892	260,643	472,264	81,249	110,829	207,141	59,413	1,247,320
Forest and maple products	275	1,717	2,947	15,737	3,568	220	181	238	748	25,631
Deficiency payments: 4/										
Eggs Sugar beets	43	21	7	183	1,022	207	87	166 1,473	73	1,809 1,473
CASH INCOME FROM FARM PRODUCTS	22,125	31,129	35,702	307,432	648,929	158,377	401,163	342,572	82,973	2,030,402
Supplementary payments 5/	-	-		-	-	5,726	28,598	16,490	284	51,098
TOTAL CASH INCOME	22,125	31,129	35,702	307,432	648,929	164,103	429,761	359,062	83,257	2,081,500

1/ Excludes Newfoundland. 2/ C.W.B. = Canadian Wheat Board.

3/ Estimates of income from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1960 inclusive will not be strictly comparable with earlier years because of a change in methods of estimation. Comparability will be restored as soon as it is possible to rework the earlier estimates on the basis of the new method.

4/ Payments made directly to producers or indirectly to producers through marketing boards or producer associations under the Agricultural Stabilization Act and not included above with estimate of income from farm marketings.

5/ Payments made under the provisions of the Prairie Farm Assistance Act, Western Grain Producers' Acreage Payment Plan and Federal-Provincial Emergency Unthreshed Grain Assistance Policy. TABLE 3. - PRELIMINARY ESTIMATE OF FARM CASH INCOME FROM THE SALE OF FARM PRODUCTS, BY PROVINCES, 1/ JANUARY TO SEPTEMBER, 1959

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada	
	_	- thousand dollars -									
Wheat	-	_			5,606	41,487	185,029	78,159	959	311,240	
Wheat, C.W.B. payments 2/	-	-	_		-	6,988	48,135	17,537	-	72,660	
Oats	265	40	372	1,611	3,342	4,870	4,797	2,603	109	18,00	
Oats, C.W.B. payments 2/	-	-	-	-	-	694	824	554	-	2,07	
Barley		-	-	25	429	14,083	26,220	24,153	565	65,47	
Barley, C.W.B. payments 2/	-	-	-	-	-	980	2,678	2,463	-	6,12	
C. W. B. net cash advance payments 2/	-	-	-	-	-	-3,234	-4,890	-3,536	-	- 11,66	
Rye	-	-	-	-	88	944	2,045	1,054		4,13	
Flaxseed	-	-00	-00		123	5,772	12,579	7,659	86	26,21	
Potatoes	5,726	494	5,340	5,177	8,489	272	128	868	1,218	27,71:	
Fruits	203	1,744	612	2,938	13,330	-	-		7,553	26,380	
Vegetables 3/	178	1,002	572	11,440	33,566	950	375	902	4,487	53,47	
Tobacco	-	-,	-	3,255	64,930	-	-	-	8	68,19	
Other crops	585	465	583	6,455	27,345	2,812	4,603	6,049	5,441	54,33	
TOTAL CROPS	6,957	3,745	7,479	30,901	157,248	76,618	282,523	138,465	20,426	724,36	
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Cattle and calves	4,345	4,992	4,090	45,158	152,483	29,023	64,050	103,253	10,043	417,43	
Hogs	2,873	1,941	2,243	52,896	96.065	17,360	24,875	60,771	2,281	261,30	
Sheep and lambs	55	110	213	998	1,611	266	398	1,973	414	6,03	
Dairy products	4,001	9,879	9,377	129,670	140,573	21,125	23,397	29,662	28,590	396,27	
Poultry	373	2,254	1,261	17,662	32,157	4,824	3,210	6,421	6,702	74,86	
Eggs	1,191	5,774	2,287	16,249	49,111	7,430	6,248	8,215	9,602	106,10	
Other livestock and products	110	388	250	1,445	5,112	3,863	3,373	4,491	2,865	21,89	
TOTAL LIVESTOCK AND PRODUCTS	12,948	25,338	19,721	264,078	477,112	83,891	125,551	214,786	60,497	1,283,92	
Forest and maple products	273	1,720	2,919	14,893	3,334	219	180	237	745	24,52	
CASH INCOME FROM FARM PRODUCTS	20,178	30,803	30,119	309,872	637,694	160,728	408,254	353,488	81,668	2,032,804	
Supplementary payments 4/					-	1,463	13,097	6,695	135	21,390	
suppresentary payments y						-,	,	-,			
TOTAL CASH INCOME	20,178	30,803	30,119	309,872	637,694	162,191	421,351	360,183	81,803	2,054,194	

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2/ C.W.B. = Canadian Wheat Board.

1/ Excludes Newfoundland.
2/ C.W.B. = Canadian Wheat Board.
3/ Estimates of income from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1960 inclusive will not be strictly comparable with earlier years because of a change in methods of estimation. Comparability will be restored as soon as it is possible to rework the earlier estimates on the basis of the new method.

4/ Payments made under the provisions of the Prairie Farm Assistance Act and Western Grain Producers' Acreage Payment Plan.

TABLE 4. - REVISED ESTIMATE OF FARM CASH INCOME FROM THE SALE OF FARM PRODUCTS, BY PROVINCES, 1/ JANUARY TO SEPTEMBER, 1958.

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
and the second		- thousand dollars -								
Wheat	-	-	-		12,958	38,641	203,921	72,361	878	328,759
Wheat, C.W.B. payments 2/	-	-	-	-	-	6,077	40,225	17,955	-	64,257
Oats	225	42	388	1,701	2,876	6,400	6,821	4,708	120	23,28
Barley		-	-	27	408	10,998	24,166	22,325	502	58,420
Barley, C.W.B. payments 2/	-	_	-	-	-	1,431	3,380	2,759	-	7,57
C.W.B. net cash advance payments 2/	-	-	-	_	-	-2,691	-10,436	-2,680	-	-15,80
Rye	-	-	-	-	132	716	2,594	1,616	-	5,05
Flaxseed	-	-	-		114	3,699	10,738	6,442	64	21,05
Potatoes	6,323	494	6,985	5,551	8,063	367	130	824	1,607	30,344
Fruits	303	1,476	662	3,390	18,124	_	-	-	8.749	32,70
Vegetables 3/	205	859	491	10,264	36,057	907	357	864	4,671	54,67
Tobacco		-		2,854	59,134	-		-	15	62,00
Other crops	589	424	690	6,686	29,133	2,844	4,392	6,125	5,462	56,34
TOTAL CROPS	7,645	3,295	9,216	30,473	166,999	69,389	286,288	133,299	22,068	728,67
Cattle and calves	3,988	4,008	3,699	44,249	150,346	33,730	65,916	102,359	10,898	419,193
Hogs	2,827	1,533	2,415	47,747	83,984	13,785	22,896	57,844	1,924	234,955
Sheep and lambs	61	176	190	909	1,634	263	351	1,847	272	5,70
Dairy products	3,743	9,164	9,412	130,431	131,425	21,106	22,827	29,175	26,425	383,70
Poultry	276	2,465	1,631	21,094	34.647	5,502	3,372	5,880	5,792	80,65
Egga	1,296	5,835	2,332	15,249	51,839	7,952	6,922	8,992	9,126	109,54
Other livestock and products	90	325	168	1,373	3,793	3,464	3,198	4,385	2,684	19,48
TOTAL LIVESTOCK AND PRODUCTS	12,281	23,506	19,847	261,052	457,668	85,802	125,482	210,482	57,121	1,253,241
Forest and maple products	309	1,953	3,343	15,018	4,079	246	207	269	846	26,270
CASH INCOME FROM FARM PRODUCTS	20,235	28,754	32,406	306,543	628,746	155,437	411,977	344,050	80,035	2,008,183
Supplementary payments 4/		-	-	-	-	1,720	9,831	5,700	373	17,624
TOTAL CASH INCOME	20,235	28,754	32,406	306,543	628,746	157,157	421,808	349,750	80,408	2,025,807

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1/ Excludes Newfoundland.
2/ C.W.B. = Canadian Wheat Board.
3/ Estimates of income from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1960 inclusive will not be strictly comparable with earlier years because of a change in methods of estimation. Comparability will be restored as soon as it is possible to rework the earlier estimates on the basis of the new method.

4/ Payments made under the provisions of the Prairie Farm Assistance Act.

