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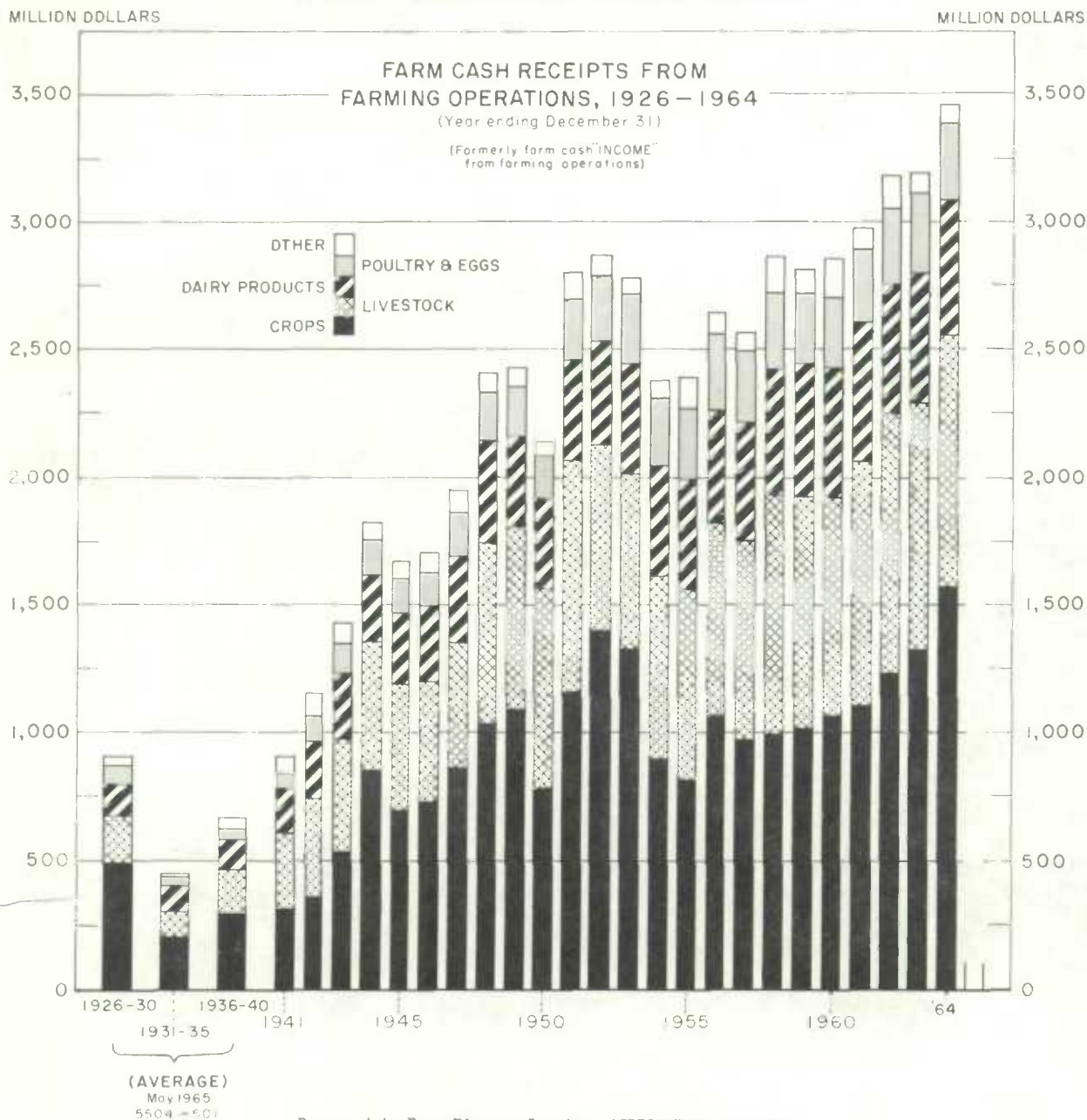
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# FARM CASH RECEIPTS, 1964

(FOURTH QUARTER AND ANNUAL TOTALS)



Prepared in Farm Finance Section, AGRICULTURE DIVISION

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## FARM CASH RECEIPTS(1), 1964(2)

(Formerly Farm Cash Income)

This report presents, by commodity and by province, preliminary estimates of farm cash receipts from farming operations for the year 1964. As a result of more up-to-date information becoming available in recent weeks, the provincial and Canada totals contained herein differ slightly from those presented in the advance preliminary report published in March. Included in this report are data concerning cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada, deficiency payments made by the Agricultural Stabilization Board, and supplementary payments outlined below. No deductions are made for the cost of production of commodities sold(3).

Total cash receipts from farming operations, excluding supplementary payments, are now estimated at 3,455.6 million dollars for Canada, excluding Newfoundland. This estimate is a record high and exceeds by 8.5 per cent the previous high of 3,184.5 million established in 1963. In comparing these estimates with those for earlier years, it should be remembered that the totals for 1962, 1963 and 1964 have been revised to include substantial revisions to receipts from dairy production. Complete revisions for all products will be published sometime in 1965(4).

The increase in farm cash receipts in 1964 over 1963 can be attributed for the most part to a substantial increase in farmers' marketings of wheat and to much larger participation payments made by the Canadian Wheat Board. Somewhat less important contributions were made by oilseed crops, potatoes, barley, fruits, vegetables, cattle, hogs and dairy products. Partially offsetting these gains were lower total receipts from poultry products, tobacco and oats, and a substantial repayment of cash advances on farm-stored grains in Western Canada.

Under the provisions of the Prairie Farm Assistance Act(5) farmers also received, in 1964, supplementary payments amounting to 8.5 million dollars as against 14.8 million during 1963. When added together, farm cash receipts from farming operations and total supplementary payments amounted to 3,464.1 million dollars for 1964, about 8.3 per cent above the previous record high of 3,199.3 million in 1963.

Field Crops - It is estimated that during 1964 farmers realized 1,569.8 million dollars from the sale of field crops, cash advances on farm-stored grains in Western Canada, and Canadian Wheat Board payments. This is nearly 20 per cent above the revised estimate of 1,320.4 million dollars for the previous year and results largely from substantially higher total receipts from wheat marketings and Canadian Wheat Board participation payments. In total, income from field crops in 1964 accounted for approximately 45 per cent of total cash receipts for the year, excluding supplementary payments. This compares with about 40 per cent in 1963.

Cash receipts to farmers from wheat at the time of delivery and before adjustment for cash advances, totalled 741.0 million dollars for 1964, about 24 per cent above the 598.1 million dollars received a year earlier. For the most part, this gain arises out of unusually heavy marketings by farmers from the record 1963 crop to meet above-normal export demand. During 1964, the Canadian Wheat Board distributed to farmers a total of nearly 225 million dollars in the form of participation payments. This compares with about 124 million dollars in 1963. The 1964 payments represent a final payment of 42.5 cents per bushel on wheat delivered to the Board from the 1962 crop and also final payments of 12.4 cents and 18.2 cents per bushel paid respectively on deliveries from the 1962 crops of oats and barley. The payments made in 1963 were made up entirely of a final payment of 43.0 cents per bushel on deliveries from the 1961 wheat crop. These payments arise out of the system of grain marketings in Western Canada whereby farmers, at the time they deliver their grain, are given initial payments and certificates stating the quantities and grades delivered. These certificates entitle producers to share in surpluses accumulated by the Board through subsequent sales of these grains for domestic consumption or export. The share of the money accruing to farmers represents the Canadian Wheat Board payments included in these estimates of farm receipts.

- (1) The title of this publication has been changed from Farm Cash Income to Farm Cash Receipts to conform to international usage. The term "receipts" connotes returns to farmers before allowance is made for costs of production.
- (2) Excludes Newfoundland.
- (3) Estimates of farm income which take into account costs incurred in production are published in the spring of each year in the D.B.S. publications entitled Farm Net Income (Catalogue No. 21-202 and 21-204).
- (4) A complete revision of farm income estimates based on data from the 1961 Census of Agriculture and 1958 Farm Expenditure and Income Survey is in progress. Publication of complete revisions for the period 1951 to date is planned for 1965.
- (5) Payments to farmers under the provisions of the Prairie Farm Assistance Act are made from the Prairie Farm Emergency Fund to which farmers help contribute by means of a one per cent levy on grain marketings.

Receipts from flaxseed, rapeseed and soybeans, rose from a total of 61.5 million dollars in 1963 to 93.4 million in 1964 largely as a result of increased marketings. Rapeseed was the only oilseed for which there was any noticeable increase in prices. Cash receipts from flaxseed were up from 36.4 million dollars in 1963 to nearly 60.0 million in 1964, and returns to rapeseed growers increased from 11.7 million dollars to about 18.0 million.

While initial delivery prices for barley remained unchanged, marketings increased to give total receipts from this crop in 1964 of almost 72.0 million dollars as against 67.7 million a year earlier. Receipts from potatoes, at 55.1 million dollars in 1964, was 31.4 per cent above the 1963 level as a result of both larger marketings and higher prices. Fruits and vegetables rose from a total of 146.3 million dollars in 1963 to 157.2 million in 1964.

The most important offset to the above gains was caused by repayments of cash advances on farm-stored grains in Western Canada. Heavy marketings of grains during the year 1964 led to repayments which exceeded cash advances by 12.1 million dollars. As a result, the net entry in farm cash receipts was minus 12.1 million dollars. This was in contrast with the previous year when advances exceeded repayments by 11.2 million dollars. Returns from tobacco declined from 114.2 million dollars to 96.7 million dollars. Most of this decline occurred in Ontario and can be attributed to lower prices and a much larger proportion of the 1963 crop sold during the year of production than was the case for the 1962 crop.

Farmers' marketings of oats declined quite significantly in 1964. This together with average prices approximately the same as in 1963 provided total cash receipts from this source of 33.0 million in 1964, 27.8 per cent less than a year earlier.

Livestock and Livestock Products - Total cash receipts to producers of livestock and livestock products amounting to 1,853.0 million dollars in 1964, were little different from those of 1963. Marketings of cattle, calves and hogs were above 1963 levels, but prices averaged lower. Total cash receipts from cattle and calves amounted to 645.5 million dollars as against 638.1 million in the previous year while hogs at 325.5 million dollars compared with 318.2 in 1963. Farmers marketed fewer sheep and lambs at prices not greatly different from those of a year earlier with the result that receipts from these sources, at 9.4 million dollars, were slightly below the 1963 estimate.

A record production of poultry meat in 1964 more than offset slightly lower prices, to give a total cash income of 173.2 million dollars as against 168.9 a year earlier. Egg production also increased quite substantially but the decline in prices was proportionally greater with the result cash receipts decreased from 148.4 million dollars in 1963 to 132.6 million in 1964. A combination of higher prices and a slight increase in production provided total receipts from dairy products of approximately 531 million dollars in 1964, about 20 million dollars above the level of the previous year.

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Estimates of farm cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct interfarm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Many sources of information are used in the preparation of these estimates. These include: the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

In Table 1 is summarized the preliminary estimate of cash receipts from farming operations, by quarters and by provinces, for the calendar year 1964 and estimates for 1962 and 1963. Tables 2, 3 and 4 present farm cash receipts by commodity sources for each province, in the three years and include supplementary payments. No information is available for Newfoundland.



TABLE 1. Farm Cash Receipts from Farming Operations, by Quarters 1962-64(1)

	Jan. - Mar.	Apr. - June	July - Sept.	Oct. - Dec.	Year
thousand dollars					
1964:					
Prince Edward Island ..	5,723	9,841	7,132	10,027	32,723
Nova Scotia .....	9,841	9,856	12,136	12,077	43,910
New Brunswick .....	9,146	13,564	10,157	16,203	49,070
Quebec .....	88,709	115,453	131,222	121,251	456,635
Ontario .....	217,481	225,735	277,005	276,375	996,596
Manitoba .....	72,880	55,703	79,754	85,619	293,956
Saskatchewan .....	251,135	210,947	187,333	187,296	836,711
Alberta .....	170,005	124,433	128,758	172,862	596,058
British Columbia .....	29,952	28,488	40,966	50,517	149,923
Canada(2) .....	854,872	794,020	874,463	932,227	3,455,582
1963:					
Prince Edward Island ..	6,122	6,833	5,608	7,201	25,764
Nova Scotia .....	10,196	10,477	12,591	12,987	46,251
New Brunswick .....	10,642	10,261	9,833	12,018	42,754
Quebec .....	89,412	117,919	132,620	119,564	459,515
Ontario .....	245,298	225,432	262,330	253,310	986,370
Manitoba .....	42,570	68,893	76,616	76,705	264,784
Saskatchewan .....	89,937	203,306	189,113	208,479	690,835
Alberta .....	123,544	114,513	127,269	154,316	519,642
British Columbia .....	28,053	28,140	40,040	52,378	148,611
Canada(2) .....	645,774	785,774	856,020	896,958	3,184,526
1962:					
Prince Edward Island ..	4,905	7,006	6,031	6,987	24,929
Nova Scotia .....	9,358	10,372	12,896	13,402	46,028
New Brunswick .....	8,606	10,510	9,787	13,574	42,477
Quebec .....	83,858	113,162	128,899	123,713	449,632
Ontario .....	227,600	213,773	248,219	236,218	925,810
Manitoba .....	33,662	54,477	71,222	88,750	248,111
Saskatchewan .....	78,394	194,382	185,417	217,655	675,848
Alberta .....	109,199	132,503	138,215	172,707	552,624
British Columbia .....	27,859	27,374	40,038	55,226	150,497
Canada(2) .....	583,441	763,559	840,724	928,232	3,115,956

(1) Excludes supplementary payments.

(2) Excludes Newfoundland.

Note: The above estimates include intercensal revisions for dairy products whereas the estimates for earlier years contain unrevised data. A complete revision of the series back to 1951 is in progress.

TABLE 2. Farm Cash Receipts from Farming Operations, by Provinces(1), 1964

Commodity	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
thousand dollars										
Wheat .....	-	-	-	-	23,247	75,151	474,065	165,120	3,421	741,004
Wheat, C.W.B. payments(2) .....	-	-	-	-	-	25,815	131,786	42,143	-	199,744
Oats .....	381	42	362	2,312	4,420	8,348	8,203	8,242	701	33,011
Oats, C.W.B. payments(2) .....	-	-	-	-	-	3,971	3,808	2,894	-	10,673
Barley .....	-	-	-	24	676	7,694	20,974	39,887	2,717	71,972
Barley, C.W.B. payments(2) .....	-	-	-	-	-	2,266	5,339	6,487	-	14,092
C.W.B. net cash advance payments(3) ...	-	-	-	-	-	513	6,891	4,719	-	12,123
Rye .....	-	-	-	-	219	1,711	3,895	2,234	-	8,059
Flaxseed .....	-	-	-	-	983	29,311	17,389	12,027	44	59,754
Rapeseed .....	-	-	-	-	-	2,260	6,745	8,952	-	17,957
Soybeans .....	-	-	-	-	15,709	-	-	-	-	15,709
Potatoes .....	12,736	592	15,761	6,461	12,912	1,320	261	2,524	2,547	55,114
Fruits .....	362	3,166	1,407	9,746	32,967	-	-	-	23,483	71,131
Vegetables(4) .....	1,195	1,672	997	14,044	54,832	1,783	648	2,230	8,635	86,036
Tobacco .....	158	118	32	4,046	92,369	-	-	-	-	96,723
Other crops .....	1,022	710	1,000	12,177	48,022	7,339	4,542	15,547	10,610	100,969
Total crops .....	15,854	6,300	19,559	48,810	286,356	166,456	670,764	303,568	52,158	1,569,825
Cattle and calves .....	5,088	7,324	6,326	66,739	230,356	50,556	101,051	153,299	24,748	645,487
Hogs .....	4,087	3,877	3,057	75,700	127,553	23,283	22,043	63,624	2,302	325,526
Sheep and lambs .....	137	328	242	1,029	2,608	453	1,008	2,933	699	9,437
Dairy products(5) .....	5,629	12,049	11,509	173,366	206,397	23,695	22,203	41,364	34,771	530,983
Poultry .....	294	4,259	1,570	47,148	71,416	12,668	8,758	15,120	11,922	173,155
Eggs .....	1,220	5,945	3,679	24,474	56,140	10,743	5,958	9,036	15,371	132,566
Other livestock and products .....	87	1,153	197	2,514	9,605	5,702	4,598	6,460	5,513	35,829
Total livestock and products .....	16,542	34,935	26,580	390,970	704,075	127,100	165,619	291,836	95,326	1,852,983
Forest and maple products .....	310	2,666	2,926	16,768	5,658	304	300	575	2,400	31,907
Deficiency payments(6) .....	17	9	5	87	507	96	28	79	39	867
Cash Receipts from Farming Operations	32,723	43,910	49,070	456,635	996,596	293,956	836,711	596,058	149,923	3,455,582
Supplementary payments(7) .....	-	-	-	-	-	2,217	1,634	4,466	160	8,477
Total Cash Receipts .....	32,723	43,910	49,070	456,635	996,596	296,173	838,345	600,524	150,083	3,464,059

(1) Excludes Newfoundland.

(2) Represents interim and final payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.

(3) Explanation of this item included in each of the quarterly reports for the years 1958 and 1959.

(4) Estimates of receipts from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1964 inclusive will not be strictly comparable with earlier years because of changes in methods of estimation. Comparability will be restored as soon as earlier estimates can be reworked by the new methods.

(5) See text, page 2, paragraph 2.

(6) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs. Deficiency payments on other products are included as part of the estimated income for them.

(7) Payments made under the provisions of the Prairie Farm Assistance Act.

TABLE 3. Farm Cash Receipts from Farming Operations, by Provinces(1), 1963

Commodity	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
thousand dollars										
Wheat .....	-	-	-	-	19,699	77,293	390,075	108,034	3,001	598,102
Wheat, C.W.B. payments (2) .....	-	-	-	-	-	13,724	74,450	35,794	-	123,968
Oats .....	378	42	407	2,560	4,769	12,481	13,355	10,685	1,068	45,745
Barley .....	-	-	-	30	575	9,362	23,439	32,229	2,109	67,744
C.W.B. net cash advance payments (3) ...	-	-	-	-	-	- 1,340	5,823	6,720	-	11,203
Rye .....	-	-	-	-	247	1,469	4,301	1,746	-	7,763
Flaxseed .....	-	-	-	-	929	16,707	10,885	7,802	44	36,367
Rapeseed .....	-	-	-	-	-	1,091	5,807	4,817	-	11,715
Soybeans .....	-	-	-	-	13,463	-	-	-	-	13,463
Potatoes .....	8,033	543	9,939	5,911	11,820	914	203	2,441	2,141	41,945
Fruits .....	357	4,012	1,425	11,009	26,841	-	-	-	22,787	66,431
Vegetables (4) .....	900	1,516	884	13,701	49,874	1,727	600	1,998	8,691	79,891
Tobacco .....	56	77	24	4,582	109,465	-	-	-	-	114,204
Other crops .....	749	673	899	11,363	40,857	10,017	4,306	22,735	10,266	101,865
Total crops .....	10,473	6,863	13,578	49,156	278,539	143,445	533,244	235,001	50,107	1,320,406
Cattle and calves .....	4,588	7,460	5,690	68,058	236,454	48,186	94,862	148,165	24,659	638,122
Hogs .....	3,587	3,848	3,202	78,483	130,741	18,851	17,727	59,491	2,244	318,174
Sheep and lambs .....	125	357	303	1,032	2,914	476	948	2,865	695	9,715
Dairy products (5) .....	4,897	11,688	11,075	168,747	193,454	23,984	22,550	39,709	33,708	509,812
Poultry .....	322	4,547	1,584	46,371	64,181	12,732	10,082	16,154	12,889	168,862
Eggs .....	1,358	7,507	3,895	25,940	64,413	11,171	6,906	10,151	17,040	148,381
Other livestock and products .....	88	1,357	179	2,643	9,893	5,344	4,188	6,784	5,066	35,542
Total livestock and products .....	14,965	36,764	25,928	391,274	702,050	120,744	157,263	283,319	96,301	1,828,608
Forest and maple products .....	325	2,623	3,247	18,910	5,746	300	325	525	2,200	34,201
Deficiency payments (6) .....	1	1	1	175	35	295	3	797	3	1,311
Cash Receipts from Farming Operations .	25,764	46,251	42,754	459,515	986,370	264,784	690,835	519,642	148,611	3,184,526
Supplementary payments (7) .....	-	-	-	-	-	1,754	6,091	6,895	29	14,769
Total Cash Receipts .....	25,764	46,251	42,754	459,515	986,370	266,538	696,926	526,537	148,640	3,199,295

(1) Excludes Newfoundland.

(2) Represents interim and final payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.

(3) Explanation of this item included in each of the quarterly reports for the years 1958 and 1959.

(4) Estimates of receipts from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1964 inclusive will not be strictly comparable with earlier years because of changes in methods of estimation. Comparability will be restored as soon as earlier estimates can be reworked by the new methods.

(5) See text, page 2, paragraph 2.

(6) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, sugar beets and potatoes. Deficiency payments on other products are included as part of the estimated income for them.

(7) Payments made under the provisions of the Prairie Farm Assistance Act.

TABLE 4. Farm Cash Receipts from Farming Operations, by Province(1), 1962

Commodity	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
thousand dollars										
Wheat .....	-	-	-	-	15,918	60,141	331,811	114,630	4,027	526,527
Wheat, C.W.B. payments(2) .....	-	-	-	-	-	17,275	100,357	34,891	-	152,523
Oats .....	422	47	446	2,694	4,775	9,298	6,462	8,313	1,074	33,531
Oats, C.W.B. payments(2) .....	-	-	-	-	-	831	758	2,712	-	4,301
Barley .....	-	-	-	36	524	7,692	16,458	26,034	1,641	52,385
Barley, C.W.B. payments(2) .....	-	-	-	-	-	3,703	8,646	11,895	-	24,244
C.W.B. nat cash advance payments(3) ...	-	-	-	-	-	2,005	3,678	233	-	5,916
Rye .....	-	-	-	-	229	2,544	4,271	1,603	-	8,647
Flaxseed .....	-	-	-	-	919	20,654	15,145	10,791	108	47,617
Rapeseed .....	-	-	-	-	-	830	5,132	4,165	-	10,127
Soybeans .....	-	-	-	-	14,906	-	-	-	-	14,906
Potatoes .....	6,069	521	7,684	5,742	10,754	768	175	2,770	2,542	37,025
Fruits .....	336	3,688	1,246	9,709	22,613	-	-	-	20,763	58,355
Vegetables(4) .....	487	1,280	729	13,430	53,374	1,377	549	1,310	7,480	80,016
Tobacco .....	42	33	5	4,213	92,216	-	-	-	-	96,509
Other crops .....	723	691	836	10,859	32,224	6,659	4,022	14,533	9,854	80,401
Total crops .....	8,079	6,260	10,946	46,683	248,452	133,777	497,464	233,880	47,489	1,233,030
Cattle and calves .....	5,938	8,486	6,699	69,086	230,477	44,177	111,037	173,256	30,899	680,055
Hogs .....	3,633	3,952	3,414	77,692	122,094	20,305	23,926	72,726	2,559	330,301
Sheep and lambs .....	146	361	316	1,093	3,325	502	1,086	3,182	670	10,681
Dairy products(5) .....	5,079	12,330	11,478	166,905	183,885	24,096	22,470	38,998	34,335	499,576
Poultry .....	425	3,998	1,409	42,471	60,116	10,391	9,010	13,287	12,211	153,318
Eggs .....	1,191	6,991	3,527	25,016	62,021	9,613	6,973	10,940	15,329	141,601
Other livestock and products .....	95	1,026	191	2,309	8,449	4,886	3,530	5,776	4,879	31,141
Total livestock and products .....	16,507	37,144	27,034	384,572	670,367	113,970	178,032	318,165	100,882	1,846,673
Forest and maple products .....	330	2,617	3,538	18,319	5,932	300	325	525	2,100	33,986
Deficiency payments(6) .....	13	7	959	58	1,059	64	27	54	26	2,267
Cash Receipts from Farming Operations	24,929	46,028	42,477	449,632	925,810	248,111	675,848	552,624	150,497	3,115,956
Supplementary payments(7) .....	-	-	-	-	-	11,765	36,861	21,387	300	70,313
Total Cash Receipts .....	24,929	46,028	42,477	449,632	925,810	259,876	712,709	574,011	150,797	3,186,269

(1) Excludes Newfoundland.

(2) Represents interim and final payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.

(3) Explanation of this item included in each of the quarterly reports for the years 1958 and 1959.

(4) Estimates of receipts from the sale of vegetables in all provinces except Ontario and British Columbia for the years 1957 to 1964 inclusive will not be strictly comparable with earlier years because of changes in methods of estimation. Comparability will be restored as soon as earlier estimates can be reworked by the new methods.

(5) See text, page 2, paragraph 2.

(6) Made under the authority of the Agricultural Stabilization Act. For this report this item includes only deficiency payments on eggs, sugar beets and potatoes. Deficiency payments on other products are included as part of the estimated income for them.

(7) Payments made under the provisions of the Prairie Farm Assistance Act and the Western Grain Producers' Acreage Payment Plan.

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