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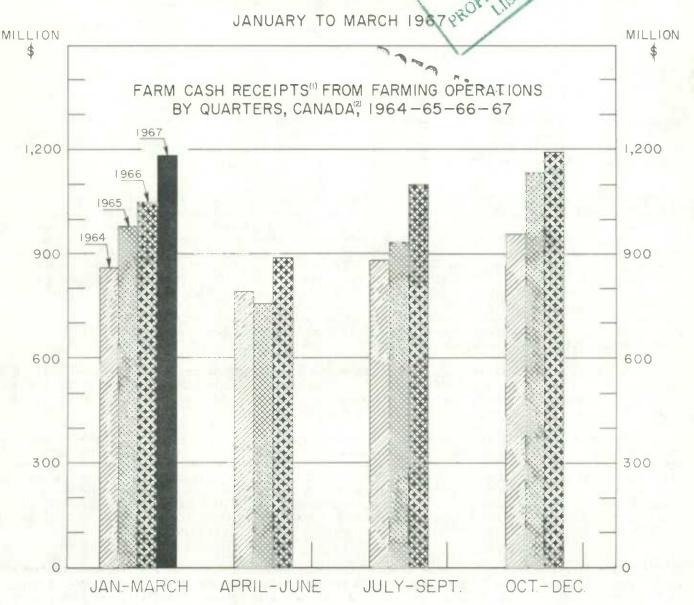
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FARM CASH RECEIPTS



⁽I) EXCLUDES ALL SUPPLEMENTARY PAYMENTS EXCEPT DAIRY.

JULY 1967 5504-501 Farm Finance Section, AGRICULTURE DIVISION

⁽²⁾ EXCLUDES NEWFOUNLAND

FARM CASH RECEIPTS, JANUARY - MARCH 1967(1)

Farmers' cash receipts from farming operations totalled \$1,185.0 million during the first quarter of 1967. This represents an increase of 12.9 per cent over the revised and previous record of \$1,049.4 million set in the corresponding period of 1966. These estimates include cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada, and payments made by the Agricultural Stabilization Board. No deductions are made for the cost of production of commodities sold.(2)

The increase in total returns reflects higher total cash receipts from the sale of wheat, barley, tobacco, dairy products and poultry meat, and a substantial increase in Canadian Wheat Board payments and dairy support payments. Reduced returns were recorded for several commodities with the most important being the oilseed crops, rye, potatoes, cattle, calves and hogs.

Cash receipts were up in all provinces except Prince Edward Island and New Brunswick. The reduction in total receipts which occurred in these two provinces is largely attributable to lower cash returns from the sale of potatoes. The increase in the other provinces ranged from less than 2 per cent in Manitoba and Nova Scotia to 23 per cent in Saskatchewan.

In addition to the above income farmers also received supplementary payments amounting to \$2.5 million dollars as against \$16.6 million in 1966. These payments consist of those made under the provisions of the Prairie Farm Assistance Act and those covering other government assistance to farmers who suffered losses as a result of adverse weather conditions. When added together, farm cash receipts from farming operations and supplementary payments totalled \$1,187.4 million, 11.4 per cent above the estimate of \$1,066.0 million a year earlier.

Field Crops - Total cash returns to farmers from the sale of field crops during the first three months of 1967 amounted to \$626.5 million. This total was about 25 per cent above the level for the same period a year ago and accounted for about 53 per cent of total cash receipts from farming operations. Total returns to wheat producers at time of delivery were up by approximately \$17 million as a result of increased sales and higher average prices arising out of a better grading crop than a year earlier. Marketings of barley were well above the first-quarter level of 1966 and this is reflected in total cash receipts which rose from \$10.8 million to \$16.6 million for the first three months of 1967. The only other field crop for which a substantial increase in returns was recorded was tobacco. Production in 1966 was up quite significantly and prices rose quite sharply in response to demand which formerly had been directed to the Rhodesian market. As a consequence, total cash returns to farmers for that part of the crop which was marketed during the first quarter of 1967 amounted to \$108.5 million as against \$67.7 million for the corresponding period of 1966.

In addition to the above gains Canadian Wheat Board participation payments on previous years¹ crops rose from \$229.2 million for 1966 to \$311.8 million for the January-March period of 1967. The payments for the current year represent final payments on the 1965 Western crops of wheat, oats and barley of 48.2 cents, 24.8 cents, and 32.9 cents per bushel respectively.

In contrast with the above gains was the subtantial reduction in marketings of flaxseed, rape-seed and soybeans. In terms of cash receipts, flaxseed displayed the most important decline; from \$16.1 million in 1966, returns from this crop dropped to \$6.5 million in 1967. Rapeseed was down from \$14.6 million to \$10.4 million and soybeans from \$5.2 million to \$2.4 million. Lower marketings are also reflected in lower cash returns from oats and rye. Although marketings of potatoes during the first three months of 1967 were above the 1966 first-quarter level, prices were down significantly and total returns to the end of March were estimated at \$15.8 million as against almost \$22.0 million for the 1966 period.

Livestock and Livestock Products - Total cash returns to producers of livestock and livestock products during the first three months of 1967 were about 2 per cent below the 1966 level. Estimated at \$530.2 million, it accounted for about 45 per cent of total receipts from farming operations. Average prices of both cattle and calves were higher in 1967 than in 1966, but marketings were down with the result that total returns declined from \$216.4 million to \$205.6 million. Cash receipts to producers of hogs were down during the 1967 period because lower prices more than offset higher marketings.

⁽¹⁾ Excludes Newfoundland.

⁽²⁾ Estimates of all farm income from farming operations as well as farm production costs are published annually in DBS publication "Farm Net Income" (Catalogue No. 21-202).

Returns from the sale of dairy products, exclusive of supplementary payments, totalled \$114.5 million for the January-March period of 1967. This is up from the 1966 estimate of \$109.9 million because of slightly increased deliveries and somewhat higher prices. In addition to these returns dairy producers also received subsidy payments during this period which amounted to \$19.9 million.

Further increases in the production of poultry meat accounts for the rise in total returns from this commodity, from \$41.0 million in 1966 to \$45.6 million in 1967. Lower egg prices slightly more than offset increased production to give total cash receipts from this source of \$38.7 million as compared with \$38.9 million for the 1966 first quarter.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Many sources of information are used in the preparation of these estimates. These include the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

TABLE 1. Farm Cash Receipts from Farming Operations, January - March 1964-67(1)

| | 1964 | 1965 | 1966 | 1967 | | | | |
|----------------------|---------|-----------|------------|-----------|--|--|--|--|
| | | thousands | of dollars | | | | | |
| | | | | | | | | |
| Prince Edward Island | 5,543 | 10,113 | 9,841 | 7,279 | | | | |
| Nova Scotia | 10,157 | 10,436 | 11,941 | 12,146 | | | | |
| New Brunswick | 8,755 | 15,459 | 13,884 | 12,148 | | | | |
| Quebec | 87,802 | 91,989 | 110,100 | 120,726 | | | | |
| Ontario | 225,559 | 250,901 | 304,146 | 344,620 | | | | |
| Manitoba | 72,654 | 79,847 | 100,064 | 100,216 | | | | |
| Saskatchewan | 250,727 | 294,815 | 247,342 | 304, 280 | | | | |
| Alberta | 168,881 | 195,197 | 216,011 | 245,784 | | | | |
| British Columbia | 29,971 | 31,313 | 36,028 | 37,755 | | | | |
| | | | | | | | | |
| Canada(2) | 860,049 | 980,070 | 1,049,357 | 1,184,954 | | | | |

⁽¹⁾ Excludes supplementary payments.

⁽²⁾ Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to March

| | Prince Edward Island | Nove Scotia | New Bruns- wick | Quebec | Ontario | Manitoba | Saskat- chewan | Alberta | British Columbia | Canada(1 |
|--------------------------------------|----------------------------|----------------|---|----------------|-----------------|----------------|-------------------|-----------------|---------------------|---------------|
| | thousands of dollars | | | | | | | | | |
| 1964 | | | | i | | | | 1 | | |
| Wheat | - | - | - | - | 1,998 | 9,293 | 83,569 131,785 | 44,899 | 792 | 140,55 |
| Wheat, C.W.B. payments(2) | 24 | 10 | 73 | 613 | 1,086 | 25,815 483 | 831 | 42,142 1,850 | 118 | 199,74 |
| Barley | - | - | - | 3 | 213 | 799 | 3,173 | 9,441 | 540 | 14,10 |
| Barley C.W.B. payments(2) | - | - | | | - | 2,266 | - 10,429 | 6,487 | | 8,7 - 18,3 |
| Rye | _ | | - | - | - | 217 | 808 | 330 | | 1,3 |
| Flaxseed | - | - | - | - | - | 4,303 | 5,867 | 2,889 | 10 | 13,0 |
| Rapeseed | - | - | - | - | 595 | 86 | 430 | 385 | - | 9 |
| Corn | - | - | - | - | 2,742 | 16 | - | - | - | 2,7 |
| Sugar beets | 1,934 | 124 | 2 529 | 1,235 2,042 | 901 3,046 | 1,006 | 39 | 580 | 501 | 3,7 |
| Fruits | 1,934 | 252 | 2,528 | 2,042 | 2,384 | 343 | 39 | 505 | 2,123 | 4,7 |
| Vegetables | 74 | 151 | 48 | 1,447 | 4,412 | 232 | | 155 | 1,918 | 8,4 |
| Other crops | (4) | (4) 418 | (4) | 4,046 1,011 | 43,081 6,701 | 484 | 1,333 | 1,059 | 1,571 | 47,1 |
| | | | | | | | | | | |
| Total crops | 2,267 | 955 | 2,865 | 10,397 | 67,159 | 44,425 | 217,406 | 103,698 | 7,573 | 456,7 |
| attle and calves | 1,197 | 1,776 | 1,257 | 13,942 | 51,466 | 11,748 | 20,158 | 33,879 | 4,072 603 | 139,4 |
| Sheep and lambs | 937 | 843 20 | 669 | 18,179 86 | 30,479 452 | 5,370 | 5,152 | 14,884 | 106 | 1,1 |
| Dairy products | 622 | 2,774 | 2,191 | 24,474 | 42,535 | 5,007 | 4,507 | 8,694 | 8,399 | 99,2 |
| Poultry | 32 360 | 1,010 | 397 952 | 10,761 | 12,614 | 890 | 388 | 1,822 | 2, 105 3, 908 | 30,0 |
| Other livestock and products | 58 | 1,670 598 | 100 | 6,415 1,175 | 4,223 | 3,129 1,918 | 1.779 983 | 2,547 | 2,776 | 13,8 |
| Total livestock and products | 3,207 | 8,691 | 5,569 | 75,032 | 157,180 | 28,133 | 33,115 | 64,706 | 21,969 | 397,6 |
| orest and maple products | 61 | 489 | 300 | 2,300 | 1,067 | 70 | 124 | 267 | 390 | 5,0 |
| eficiency payments(5) | 8 | 22 | 21 | 73 | 153 | 26 | 82 | 210 | 39 | , |
| ash receipts from farming operations | 5,543 | 10,157 | 8,755 | 87,802 | 225,559 | 72,654 | 250,727 | 168,881 | 29,971 | 860,0 |
| Supplementary payments(6) | 5,545 | 10,157 | 0,755 | 01,002 | 229,339 | 2,015 | 460 | 4,010 | 159 | 6,6 |
| | 5,543 | 10,157 | | 87,802 | | | | | 30,130 | |
| Total cash receipts | 3,343 | 10,137 | 8,755 | 87,802 | 225,559 | 74,669 | 251,187 | 172,891 | 30,130 | 866,6 |
| 1965 | | | | | | | | | | |
| heat | - | | | - | 2,235 | 13,045 | 54,776 | 37,047 | 879 | 107,9 |
| heat, C.W.B. payments(2) | - 20 | | * | - | 1 00/ | 25,672 | 188,401 | 57,896 | | 271,9 |
| arley | 32 | 13 | 82 | 644 | 1,054 | 574 984 | 450 2,133 | 1,002 8,065 | 96 496 | 3,9 |
| Marley, C.W.B. payments(2) | - | | | | - | 1,909 | 6,890 | 11,294 | | 20,0 |
| .W.B. net cash advance payments(3) | - | an. | - | - | • | - 734 | - 2,373 | - 2,869 | - | - 5,9 |
| lye | _ | - | * | | | 251 | 352 1,786 | 309 2,109 | 10 | 6,5 |
| Impeseed | - | 80 | - | - | _ | 463 | 2,224 | 3,084 | - | 5,7 |
| oybeans | - | - | - | - | 3,051 | | | - | - | 3,0 |
| orn | _ | | - | 568 | 3,408 | 16 465 | ~ | 264 | - | 3,4 |
| otatoes | 6,233 | 281 | 8,771 | 3,101 | 5,946 | 1,584 | 89 | 1,441 | 1,070 | 28,5 |
| ruitsegetables | 69 | 278 106 | = | 1 100 | 3,080 | - | - | 106 | 1,897 | 5,2 |
| opacco | (4) | (4) | (4) | 1,238 4,299 | 4,401 46,045 | 257 | | 186 | 2,098 | 8,4 50,3 |
| ther crops | 343 | 467 | 436 | 1,039 | 7,238 | 514 | 1,562 | 1,180 | 1,641 | 14,4 |
| Total crops | 6,677 | 1,145 | 9,339 | 1D,892 | 76,864 | 47,643 | 256,290 | 121,008 | 8,187 | 538,0 |
| attle and calves | 1,183 | 1,512 | 1,507 | 13,843 | 62,730 | 14,451 | 24,424 | 39,658 | 3,829 | 163,1 |
| ogs | 1,112 | 1,082 | 731 | 18,058 | 32, 785 394 | 6,170 80 | 6,269 | 18,361 776 | 507 122 | 85,0 |
| airy products | 692 | 2,899 | 2,239 | 27,335 | 45,432 | 4,985 | 4,39D | 8,548 | 8,301 | 104,8 |
| oultry | 30 | 1,044 | 443 | 11,781 | 13,955 | 1,176 | 464 | 1,827 | 2,298 | 33,0 |
| ggsther livestock and products | 269 79 | 1,428 B16 | 789 130 | 6,377 1,336 | 12,278 | 2,692 | 1,436 | 2,196 | 3,960 | 31,4 |
| Total livestock and products | 3,365 | 8,792 | 5,843 | 78,786 | 172,804 | 32,108 | 38,330 | | 22,688 | 436,4 |
| orest and maple products | | | | | | | | 73,737 | | |
| | 61 | 480 | 260 | 2,240 | 1,064 | 66 | 123 | 270 | 400 | 4,5 |
| Deficiency payments(5) | 10 | 19 | 17 | 71 | 169 | 30 | 72 | 182 | 38 | |
| ash receipts from farming operations | 10,113 | 10,436 | 15,459 | 91,989 | 250,901 | 79,847 | 294,815 | 195,197 | 31,313 | 980,0 |
| Supplementary payments(7) | | - | - | 661 | | 270 | 5,957 | 2,522 | 21 | 9,4 |
| Total cash raceipts | 10,113 | 10,436 | | 92,650 | 250,901 | | | 197,719 | | 989, |

⁽¹⁾ Excludes Newfoundland.
(2) Represents participation payments made by the Canadian Wheat Soard direct to producers on crops delivered in previous years.
(3) Explanation of this item set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65.
(4) Receipts from the sale of tobacco are included with "other crops" because less than three firms reporting.
(5) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, and wool. Deficiency payments on other products are included as part of the estimated income for them,
(6) Payments made under the provisions of the Prairie Farm Assistance Act.
(7) Includes payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to farmers who suffered losses as a result of adverse weather conditions.
-- 500 dollars or less.

| | Prince Edward Island | Nova Scotia | New Bruns- wick | Quebec | Ontario | Mani toba | Saskat- chewan | Alberta | British Columbia | Canada(i) |
|---|----------------------------|----------------|-----------------------|------------------|------------------|------------------|-------------------|------------------|---------------------|------------------|
| 1966 | | | | | thousands o | f doilars | | | | |
| Wheat | . | | _ | | 1,724 | 14,756 | 51,198 | 36,238 | 826 | 104.74 |
| Wheat, C.W.B. payments(2) | - | - | - | - | | 25,489 | 124,567 | 50,055 | - | 200,11 |
| OatsOats, C.W.B. payments(2) | 25 | 10 | 74 | 589 | 1,147 | 2,945 | 2,455 | 951 1,451 | 60 | 4,46 6,85 |
| Barley | | - | - | 5 | 411 | 1,139 2,606 | 1,726 | 6,839 12,782 | 663 | 10,78 |
| Barley, C.W.B. payments(2) | - | - | - | _ | | - 926 | - 3,863 | - 4,459 | _ | - 9,24 |
| Rye | - | - | - | | - | 9,048 | 1,228 | 834 3,171 | 1.7 | 2,48 16,10 |
| Rapesesd | - | - | - | | E 220 | 1,722 | 6,757 | 6,103 | - | 14,58 |
| SoybeansCorn | - | - | - | | 5,230 4,035 | 19 | - | - | - | 5,23 4,05 |
| Sugar beets | 4,383 | 173 | 6,185 | 640 2,597 | 5,735 | 1,012 | 55 | 202 953 | 832 | 1,34 |
| Fruits | - | 300 | | - | 2,505 | - | - | - | 1,863 | 4,66 |
| Vegetables | (4) | (4) | (4) | 952 3,961 | 4,175 63,705 | 247 | - | 99 | 2,208 | 7,91 67,66 |
| Other crops | 294 | 485 | 348 | 949 | 8,368 | 642 | 1,206 | 1,150 | 1,620 | 15,06 |
| Total crops | 4,765 | 1,070 | 6,676 | 9,693 | 97,035 | 60,623 | 196,630 | 116,369 | 8,089 | 500,95 |
| Cattle and calves | 1,901 | 1,978 | 1,910 988 | 17,220 26,320 | 74,382 45,348 | 18,480 8,837 | 34,894 7,696 | 59,353 22,849 | 6,284 852 | 216,40 116,36 |
| Sheep and lambs | 1 | 19 | 3 | 58 | 771 | 73 | 193 4,219 | 984 8,252 | 9,391 | 2,21 109,94 |
| Poultry | 687 48 | 3,031 | 2,283 | 30,258 14,761 | 46,971 | 4,848 | 461 | 2,326 | 2,845 | 40,96 |
| Sggs Other livestock and products | 321 82 | 1,917 | 1,005 | 7,539 1,282 | 15,653 | 3,363 2,236 | 1,571 | 2,784 | 4,759 3,253 | 38,91 16,00 |
| Total livestock and products | 4,976 | 10,352 | 6,893 | 97,438 | 205,361 | 39,180 | 50,158 | 98,945 | 27,496 | 540,79 |
| forest and maple products | 61 | 480 | 260 | 2,241 | 1,063 | 66 | 123 | 270 | 400 | 4,9 |
| Dairy supplementary paymentseficiency payments(5) | 24 15 | 14 25 | 30 25 | 630 98 | 426 261 | 146 49 | 347 84 | 219 208 | 38 | 1,8 |
| ash receipts from farming operations | 9,841 | 11,941 | 13,884 | 110,100 | 304,146 | 100,064 | 247,342 | 216,011 | 36,028 | 1,049,3 |
| Supplementary payments(7) | - | - | - | 6,273 | 5,081 | 452 | 1,129 | 3,674 | 20 | 16,6 |
| Total cash receipts | 9,841 | 11,941 | 13,884 | 116,373 | 309,227 | 100,516 | 248,471 | 219,685 | 36,048 | 1,065,98 |
| 1967 | | | | | | | | | | |
| Wheat | - | - | - | m - u | 2,079 | 11,261 32,904 | 59,680 173,558 | 47,685 63,727 | 1,030 | 121,73 |
| Dats | 31 | 13 | 79 | 676 | 967 | 451 | 586 | 1,200 | 77 | 4,08 |
| Dats, C.W.B. payments(2) | - | _ | - | 3 | 509 | 5,389 1,206 | 4,751 2,883 | 2,191 | 612 | 12,33 |
| Barley, C.W.B. payments(2) | - | - | - | 0 | - | 4, 225 - 563 | 12,692 | 12,340 | - | 29,2 - 9,0 |
| C.W.B. net cash advance payments(3) | - | - | - | - | - | 124 | 556 | 270 | | 9. |
| lapseed , | - | | - | - | - | 2,804 1,061 | 1,588 | 2,076 5,027 | 17 | 6,4 10,3 |
| orn | | - | - | - | 2,422 4,475 | - 6 | - | - | | 2,4 |
| Sugar beets | - | | - | 521 | - | 490 | - 0 | 201 | 6 027 | 1,2 |
| otatoes | 2,188 | 207 290 | 4,103 | 1,964 | 4,012 2,779 | 1,215 | 51 | 1,241 | 1,914 | 15,8 |
| egetables | 58 | 170 | 78 (4) | 1,080 6,050 | 4,552 102,402 | 235 | 1 | 157 | 2,213 | 8,5 108,4 |
| obacco | 228 | 483 | 292 | 1,024 | 10,500 | 651 | 1,574 | 1,345 | 1,622 | 17,7 |
| Total crops | 2,505 | 1,163 | 4,552 | 11,318 | 134,697 | 61,459 | 258, 101 | 144,405 | 8,319 | 626,5 |
| attle and calves | 1,561 | 1,765 1,321 | 1,963 | 18,365 24,688 | 69,582 42,039 | 15,545 9,071 | 29,915 7,696 | 61,040 19,011 | 5, 892 763 | 205,6 |
| Sheep and lambs | 1 | 22 | 4 | 97 | 949 | 58 4,898 | 207 | 820 | 117 | 2,2 114,5 |
| eiry products | 726 48 | 3,270 1,198 | 2,438 673 | 31,455 16,649 | 48,692 18,759 | 1,602 | 4,057 574 | 8,766 2,451 | 10,244 3,620 | 45,5 |
| ggs Other livestock and products | 304 78 | 1,998 | 964 140 | 7,300 1,367 | 15,721 4,883 | 3,432 2,339 | 1,469 1,122 | 2,889 2,335 | 4,658 3,312 | 38,7 |
| Total livestock and products | 4,434 | 10,301 | 7,059 | 99,921 | 200,625 | 36,945 | 45,040 | 97,312 | 28,606 | 530, 24 |
| Porest and maple products | 62 | 492 | 266 | 2,295 | 1,089 | 68 | 126 | 276 | 409 | 5,08 |
| Pairy supplementary payments Deficiency payments(6) | 270 | 169 21 | 254 17 | 7,125 67 | 7,833 376 | 946 798 | 934 79 | 1,951 | 391 30 | 19,8 |
| Cash receipts from farming operations | 7,279 | 12,146 | 12,148 | 120,726 | 344,620 | 100,216 | 304,280 | 245,784 | 37,755 | 1,184,95 |
| Supplementary payments(7) | - | - | - | 54 | - | 216 | 889 | 1,318 | 4 | 2,48 |
| Total cash receipts | 7,279 | 12,146 | 12,148 | 120,780 | 344,620 | 100,432 | 305,169 | 247,102 | 37,759 | 1,187,43 |

⁽¹⁾ Excludes Newfoundland.
(2) Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.
(3) Explanation of this item set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65.
(4) Receipts from the sale of tobacco are included with "other crops" because less than three firms reporting.
(5) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs and wool. Deficiency payments on other products are included as part of the estimated income for them.
(6) Payments made under the authority of the Agricultural Stabilization Act. For this report, this item includes only payments on sugar beets and wool. Deficiency payments on other products are included as part of the estimated income for them.
(7) Includes payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to farmers who suffered losses as a result of adverse weather conditions.

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