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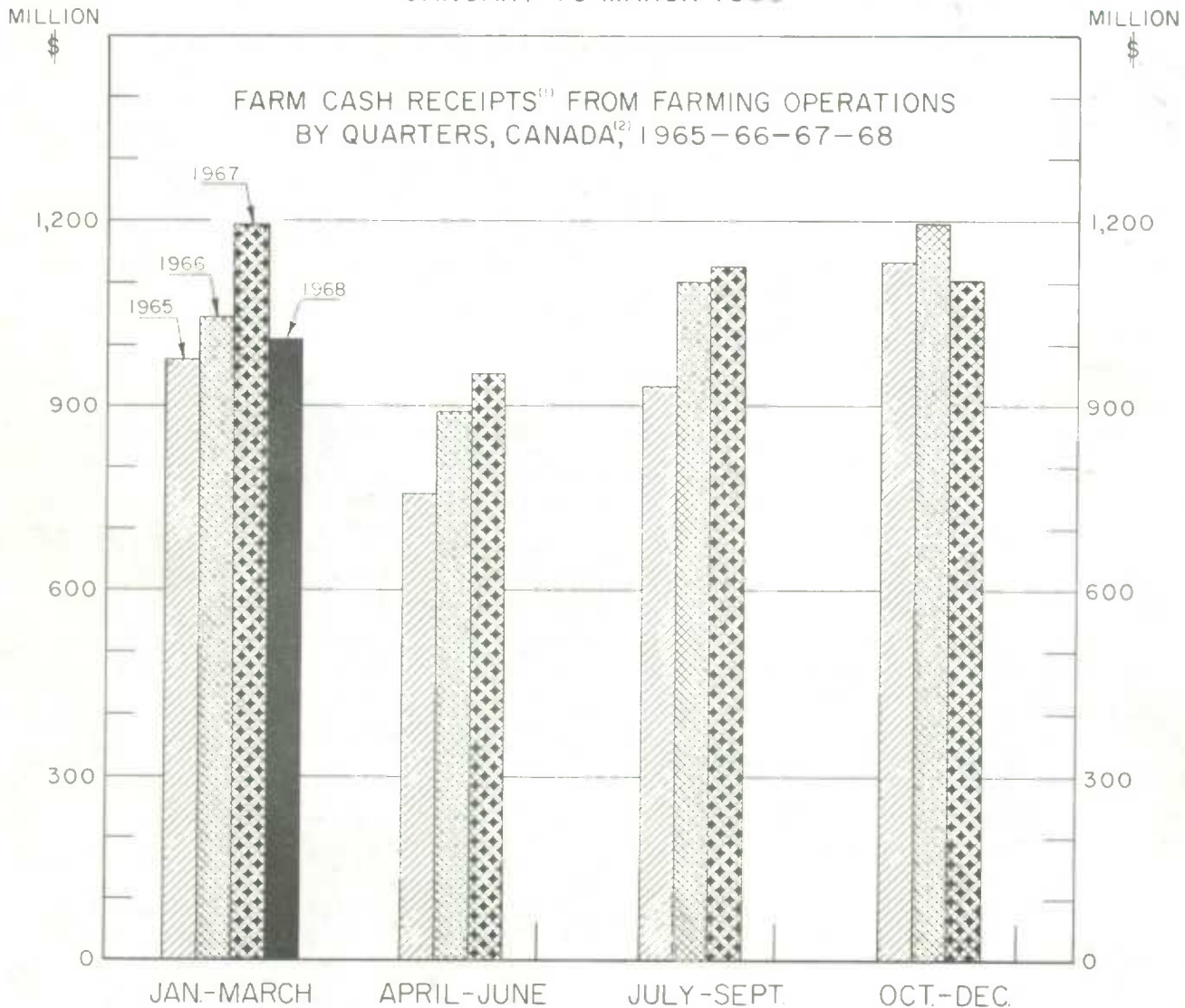
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FARM CASH RECEIPTS

JANUARY TO MARCH 1968



(1) EXCLUDES ALL SUPPLEMENTARY PAYMENTS EXCEPT DAIRY.

(2) EXCLUDES NEWFOUNDLAND.

JULY 1968
5504-501

Farm Finance Section, AGRICULTURE DIVISION

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FARM CASH RECEIPTS, JANUARY - MARCH 1968(1)

During the first three months of 1968, farmers' cash receipts from farming operations totalled \$1,010.1 million. Compared to the record \$1,195.1 million set in the corresponding period of 1967 this represents a decrease of 15.5 per cent which can be entirely accounted for by the difference in timing of the final wheat payments as described below in further detail. If, as happened in 1967, all payments had been made during the first quarter of 1968, then farmers' cash receipts for the January-March period would have been approximately \$1,248.0 million, or about 4.4 per cent above the 1967 level. These estimates include cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada and deficiency payments made by the Agricultural Stabilization Board. No allowance was made for the cost incurred by farmers in the production of the commodities sold. Estimates of expenses incurred by farmers in their farming operations together with total farm income are published annually in DBS publication "Farm Net Income" (Catalogue No. 21-202).

A large decrease in the first-quarter income, compared to that of a year earlier, can be entirely attributed to the difference in timing of final wheat payments distributed by the Canadian Wheat Board for the 1966-67 crop year. In recent years, such payments have been made during the first three months of the year. However, this year only a small amount was paid before the end of March. In fact, Canadian Wheat Board payments on previous years' wheat crops, made during the first three months of 1968, amounted to only \$77.1 million compared to \$270.2 million, paid out during the same period of 1967. A further \$238 million, was distributed after the end of March 1968, thus, giving a record final payment of about \$315.0 million. Final participation payments on oats and barley, which were all paid during the first quarter of 1968, amounted to \$44.3 million slightly above the \$41.6 million paid in 1967. Provincially, delay in the distribution of wheat payments only affected Manitoba and Saskatchewan, which exhibited decreases in cash receipts of 28.2 per cent and 51.6 per cent respectively. In Alberta where the final payment was made during the first three months, cash receipts showed an increase of 11.7 per cent from the level established in the first quarter of 1967.

In the Maritimes, cash receipts dropped slightly in Nova Scotia and New Brunswick while Prince Edward Island exhibited an increase of almost 3 per cent. A slight increase in returns from field crops in Nova Scotia was more than offset by the decline in livestock and livestock products. The decline in total receipts in New Brunswick and the increase registered in Prince Edward Island are largely due to a fall in the value of the potato crop in the former province and a greater value reported in Prince Edward Island. Total cash receipts from the sale of farm products were down in both Quebec and Ontario. Various items contributed to the lower income in Quebec, while in Ontario the decline of 6.9 per cent in cash receipts is largely attributable to the lower value of the tobacco crop which fell by about \$16 million. Declines also occurred in receipts from sales of cattle, calves and hogs. In British Columbia, receipts for the first quarter of 1968 were little changed from those of 1967.

In addition to the above income Canadian farmers also received supplementary payments amounting to \$7.6 million compared to \$2.5 million during the same period of 1967. These payments consist of those made under provisions of the Prairie Farm Assistance Act and those covering other government assistance to farmers who suffered losses resulting from adverse weather conditions. When added together, farmers' cash receipts from farming operations and supplementary payments total \$1,017.6 million, 15 per cent below the estimate of \$1,197.6 million a year earlier.

Field Crops - Total cash returns from field crops including Canadian Wheat Board payments and cash advances on farm-stored grains in Western Canada amounted to \$443.3 million for the January-March period of 1968. As explained above, due to the difference in timing of Canadian Wheat Board payments, this is about 30 per cent lower than the corresponding estimate of \$628.7 million for the previous year. Total returns from wheat at time of delivery were up by approximately \$31 million as a result of increased farm deliveries and higher average prices. Smaller marketings of barley at higher prices resulted in receipts from this crop being little changed from the previous year. Similar average prices in both years, together with a larger volume of sales in 1968, resulted in increased earnings from the sale of oats. A significant decrease occurred in the returns for flaxseed; although the prices received in 1968 were higher, marketings were down by more than half and cash receipts declined from \$6.5 million to \$2.9 million. Marketings of rapeseed during the first three months of 1968 were similar to those of the first quarter of 1967 but with lower prices total returns to the end of March were estimated at \$8.5 million as against \$10.4 million for the 1967 period. During the first three months of this year, marketings of tobacco were lower than in 1967 and this, together with lower average prices resulted in total receipts from this crop declining from \$110.2 million last year to \$93.8 million.

(1) Excludes Newfoundland.

Livestock and Livestock Products — Cash receipts from the sale of livestock and livestock products during the first quarter of 1968 are estimated at \$542.2 million, only slightly more than the 1967 first-quarter estimate of \$538.2 million. Average prices for cattle and calves were little changed for the two periods. Although calf marketings were similar in the first quarters of both years an increase in cattle marketings raised receipts for cattle and calves from \$210.8 million to \$220.7 million. Cash receipts to producers of hogs were lower in the 1968 period as higher marketings were insufficient to offset the decline in prices. While marketings of dairy products showed little change, prices rose and total receipts increased by about \$8 million. Declines were also experienced in receipts from poultry and eggs. For poultry this decline in receipts resulted from lower marketings while for eggs a fall in prices caused income from this source to drop.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Many sources of information are used in the preparation of these estimates. These include the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

TABLE 1. Farm Cash Receipts from Farming Operations,
January - March 1965-68(1)

	1965	1966	1967	1968
	thousands of dollars			
Prince Edward Island	10,114	9,776	7,271	7,485
Nova Scotia	10,444	12,131	11,916	11,776
New Brunswick	15,456	13,978	11,201	10,896
Quebec	91,882	110,733	124,059	120,895
Ontario	250,526	303,385	349,327	325,115
Manitoba	79,887	100,180	100,754	72,340
Saskatchewan	294,802	247,058	305,834	148,027
Alberta	195,201	215,871	246,392	275,287
British Columbia	31,027	35,214	38,310	38,236
Canada(2)	979,339	1,048,326	1,195,064	1,010,057

(1) Excludes supplementary payments.

(2) Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to March

	Prince Edward Island	Nova Scotia	New Brun- swick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1965										
Wheat.....	—	—	—	—	2,235	13,045	54,776	37,047	879	107,982
Wheat, C.W.B. payments(2)	—	—	—	—	—	25,672	188,401	57,896	—	271,969
Oats	32	13	82	644	1,054	574	450	1,002	96	3,947
Barley	—	—	—	3	284	984	2,133	8,065	496	11,965
Barley, C.W.B. payments(2)	—	—	—	—	—	1,909	6,890	11,294	—	20,093
C.W.B. net cash advance payments(3)	—	—	—	—	—	— 734	— 2,373	— 2,869	—	— 5,976
Rye	—	—	—	—	—	251	352	309	—	912
Flaxseed	—	—	—	—	—	2,643	1,786	2,109	10	6,548
Rapeseed	—	—	—	—	—	463	2,224	3,084	—	5,771
Soybeans	—	—	—	—	3,051	—	—	—	—	3,051
Corn	—	—	—	—	3,408	16	—	—	—	3,424
Sugar beets	—	—	—	568	122	465	—	264	—	1,419
Potatoes	6,233	281	8,771	3,101	5,946	1,584	89	1,441	1,070	28,516
Fruits	—	278	—	—	3,080	—	—	—	1,897	5,255
Vegetables	69	106	50	1,238	4,401	257	—	186	2,098	8,405
Tobacco	(4)	(4)	(4)	4,299	46,045	—	—	—	—	50,344
Other crops	344	477	428	1,019	6,987	552	1,566	1,197	1,399	13,969
Total crops	6,678	1,155	9,331	10,872	76,613	47,681	256,294	121,025	7,945	537,594
Cattle and calves	1,183	1,512	1,507	13,843	62,730	14,451	24,424	39,658	3,829	163,137
Hogs	1,112	1,082	731	18,058	32,785	6,170	6,269	18,361	507	85,075
Sheep and lambs	—	11	4	56	394	80	142	776	122	1,585
Dairy products	692	2,899	2,239	27,335	45,432	4,985	4,390	8,548	8,301	104,821
Poultry	33	1,051	451	11,875	14,011	1,216	494	1,850	2,304	33,285
Eggs	269	1,428	789	6,377	12,278	2,692	1,436	2,196	3,960	31,425
Other livestock and products	76	807	127	1,155	5,050	2,516	1,158	2,334	3,622	16,845
Total livestock and products	3,365	8,790	5,848	78,699	172,680	32,110	38,313	73,723	22,645	436,173
Forest and maple products	61	480	260	2,240	1,064	66	123	270	400	4,964
Deficiency payments(5)	10	19	17	71	169	30	72	183	37	608
Cash receipts from farming operations	10,114	10,444	15,456	91,882	250,526	79,887	294,802	195,201	31,027	979,339
Supplementary payments(6)	—	—	—	661	—	270	5,957	2,522	21	9,431
Total cash receipts	10,114	10,444	15,456	92,543	250,526	80,157	300,759	197,723	31,048	988,770
1966										
Wheat	—	—	—	—	1,724	14,756	51,196	36,346	823	104,845
Wheat, C.W.B. payments(2)	—	—	—	—	—	25,489	124,567	50,055	—	200,111
Oats	25	10	74	589	1,147	998	607	941	58	4,449
Oats, C.W.B. payments(2)	—	—	—	—	—	2,945	2,455	1,450	—	6,850
Barley	—	—	—	5	411	1,136	1,723	6,832	656	10,763
Barley, C.W.B. payments(2)	—	—	—	—	—	2,606	6,830	12,782	—	22,218
C.W.B. net cash advance payments(3)	—	—	—	—	—	— 926	— 3,863	— 4,459	—	— 9,248
Rye	—	—	—	—	—	424	1,227	849	—	2,500
Flaxseed	—	—	—	—	—	9,047	3,862	3,159	17	16,085
Rapeseed	—	—	—	—	—	1,513	6,376	5,847	—	13,736
Soybeans	—	—	—	—	5,230	—	—	—	—	5,230
Corn	—	—	—	—	4,035	19	—	—	—	4,054
Sugar beets	—	—	—	640	—	501	—	202	—	1,343
Potatoes	4,314	178	6,185	2,276	5,434	1,064	55	946	828	21,280
Fruits	—	314	—	—	2,505	—	—	—	1,863	4,682
Vegetables	62	102	69	990	4,175	247	—	99	2,201	7,945
Tobacco	(4)	(4)	(4)	3,961	63,705	—	—	—	—	67,666
Other crops	292	542	369	868	7,428	690	1,202	1,104	1,283	13,778
Total crops	4,693	1,146	6,697	9,329	95,794	60,509	196,237	116,153	7,729	498,287
Cattle and calves	1,901	1,978	1,910	17,220	74,382	18,480	34,894	59,353	6,284	216,402
Hogs	1,936	1,540	988	26,320	45,221	8,837	7,696	22,849	852	116,239
Sheep and lambs	1	19	3	58	771	73	193	984	112	2,214
Dairy products	687	3,033	2,274	30,540	47,156	4,848	4,236	8,251	9,390	110,415
Poultry	51	1,170	579	14,868	17,521	1,384	497	2,384	2,856	41,310
Eggs	314	2,045	1,089	8,104	15,853	3,654	1,679	2,986	4,538	40,262
Other livestock and products	93	681	123	1,325	4,937	2,134	1,072	2,214	3,011	15,590
Total livestock and products	4,983	10,466	6,966	98,435	205,841	39,410	50,267	99,021	27,043	542,432
Forest and maple products	61	480	260	2,241	1,063	66	123	270	400	4,964
Dairy supplementary payments	24	14	30	630	426	146	347	219	4	1,840
Deficiency payments(5)	15	25	25	98	261	49	84	208	38	803
Cash receipts from farming operations	9,776	12,131	13,978	110,733	303,385	100,180	247,058	215,871	35,214	1,048,326
Supplementary payments(6)	—	—	—	6,273	5,081	452	1,129	3,674	20	16,629
Total cash receipts	9,776	12,131	13,978	117,006	308,466	100,632	248,187	219,545	35,234	1,064,955

See footnotes at end of table.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to March - Concluded

	Prince Edward Island	Nova Scotia	New Brun- swick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1967										
Wheat	—	—	—	—	2,079	11,253	59,805	47,542	1,227	121,906
Wheat, C.W.B. payments(2)	—	—	—	—	—	32,904	173,559	63,728	—	270,191
Oats	34	10	78	617	770	499	621	1,174	148	3,931
Oats, C.W.B. payments(2)	—	—	—	—	—	5,389	4,751	2,191	—	12,331
Barley	—	—	—	6	692	1,254	2,944	11,234	810	16,940
Barley, C.W.B. payments(2)	—	—	—	—	—	4,225	12,691	12,340	—	29,256
C.W.B. net cash advance payments(3)	—	—	—	—	—	— 564	— 4,112	— 4,410	—	— 9,086
Rye	—	—	—	—	—	124	556	270	—	950
Flaxseed	—	—	—	—	—	2,804	1,588	2,055	6	6,453
Rapeseed	—	—	—	—	—	1,061	4,293	5,027	—	10,381
Soybeans	—	—	—	—	2,422	—	—	—	—	2,422
Corn	—	—	—	—	4,475	6	—	—	—	4,481
Sugar beets	—	—	—	521	—	490	—	201	—	1,212
Potatoes	2,386	117	3,734	2,180	2,516	1,032	35	1,222	805	14,027
Fruits	—	323	—	—	2,779	—	—	—	2,100	5,202
Vegetables	58	170	78	1,525	4,554	150	—	203	2,402	9,140
Tobacco	(4)	(4)	(4)	6,845	103,365	—	—	—	—	110,210
Other crops	335	646	326	1,609	10,742	698	1,573	1,291	1,488	18,708
Total crops	2,813	1,266	4,216	13,303	134,394	61,325	258,304	144,068	8,986	628,675
Cattle and calves	1,340	1,510	1,568	17,418	74,936	16,007	30,789	61,375	5,899	210,842
Hogs	1,619	1,204	633	24,922	41,423	9,012	7,903	19,279	723	106,718
Sheep and lambs	1	26	6	89	775	61	240	821	73	2,092
Dairy products	722	3,270	2,411	32,284	49,190	4,859	4,086	8,889	10,278	115,989
Poultry	48	1,128	668	17,156	18,203	1,734	574	2,462	3,654	45,627
Eggs	314	2,101	1,026	8,007	16,145	3,603	1,674	3,078	4,551	40,499
Other livestock and products	74	726	134	1,378	4,956	2,342	1,122	2,351	3,313	16,396
Total livestock and products	4,118	9,965	6,446	101,254	205,628	37,618	46,388	98,255	28,491	538,163
Forest and maple products	62	495	268	2,310	1,096	68	127	278	412	5,116
Dairy supplementary payments	270	169	254	7,125	7,833	946	935	1,951	391	19,874
Deficiency payments(7)	8	21	17	67	376	797	80	1,840	30	3,236
Cash receipts from farming operations	7,271	11,916	11,201	124,059	349,327	100,754	305,834	246,392	38,310	1,195,064
Supplementary payments(6)	—	—	—	81	—	216	889	1,318	4	2,508
Total cash receipts	7,271	11,916	11,201	124,140	349,327	100,970	306,723	247,710	38,314	1,197,572
1968										
Wheat	—	—	—	—	2,013	18,767	79,303	52,417	787	153,287
Wheat, C.W.B. payments(2)	—	—	—	—	—	—	—	77,124	—	77,124
Oats	23	7	63	546	741	1,404	678	1,066	103	4,631
Oats, C.W.B. payments(2)	—	—	—	—	—	3,155	3,098	2,167	—	8,420
Barley	—	—	—	6	782	2,032	2,761	10,379	595	16,555
Barley, C.W.B. payments(2)	—	—	—	—	—	4,668	12,065	19,128	—	35,861
C.W.B. net cash advance payments(3)	—	—	—	—	—	— 2,443	— 5,855	— 4,878	—	— 13,176
Rye	—	—	—	—	—	423	887	369	—	1,679
Flaxseed	—	—	—	—	—	1,281	694	938	4	2,917
Rapeseed	—	—	—	—	—	580	3,337	4,549	—	8,466
Soybeans	—	—	—	—	3,507	—	—	—	—	3,507
Corn	—	—	—	—	3,855	14	—	—	—	3,869
Sugar beets	—	—	—	533	—	525	—	260	—	1,318
Potatoes	2,737	95	3,415	2,445	2,240	960	34	1,123	724	13,773
Fruits	—	330	—	—	2,505	—	—	—	2,384	5,219
Vegetables	55	142	53	1,684	4,750	333	—	148	2,500	9,665
Tobacco	(4)	(4)	(4)	6,017	87,781	—	—	—	—	93,798
Other crops	420	699	361	1,282	9,815	410	614	1,446	1,375	16,422
Total crops	3,235	1,273	3,892	12,513	117,989	32,109	97,616	166,236	8,472	443,335
Cattle and calves	1,288	1,573	1,434	16,652	73,355	17,576	34,289	68,538	5,986	220,691
Hogs	1,620	1,254	788	23,810	36,553	8,747	7,624	18,913	823	100,132
Sheep and lambs	—	24	5	66	618	48	224	786	46	1,817
Dairy products	626	3,399	2,480	35,120	51,868	5,228	4,156	9,563	11,149	123,589
Poultry	25	1,052	754	14,479	16,983	1,659	647	2,410	3,298	41,307
Eggs	255	1,812	924	7,341	14,880	3,728	1,426	3,079	4,470	37,915
Other livestock and products	73	741	126	1,449	5,188	2,394	1,167	2,339	3,288	16,765
Total livestock and products	3,887	9,855	6,511	98,917	199,445	39,380	49,533	105,628	29,060	542,216
Forest and maple products	66	519	281	2,420	1,148	71	133	291	432	5,361
Dairy supplementary payments	287	97	187	6,944	6,229	746	616	1,494	229	16,829
Deficiency payments(8)	10	32	25	101	304	34	129	1,638	43	2,316
Cash receipts from farming operations	7,485	11,776	10,896	120,895	325,115	72,340	148,027	275,287	38,236	1,010,037
Supplementary payments(9)	—	—	—	—	—	156	5,207	2,032	193	7,588
Total cash receipts	7,485	11,776	10,896	120,895	325,115	72,496	153,234	277,319	38,429	1,017,645

(1) Excludes Newfoundland.

(2) Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.

(3) Explanation of this item set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65.

(4) Receipts from the sale of tobacco are included with "other crops" because less than three firms reporting.

(5) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs and wool. Deficiency payments on other products are included as part of the estimated income for them.

(6) Payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to farmers who suffered losses as a result of adverse weather conditions.

(7) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on sugar beets and wool. Deficiency payments on other products are included as part of the estimated income for them.

(8) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only payments on sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them.

(9) Payments made under the provisions of the Prairie Farm Assistance Act.

-- 500 dollars or less.

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