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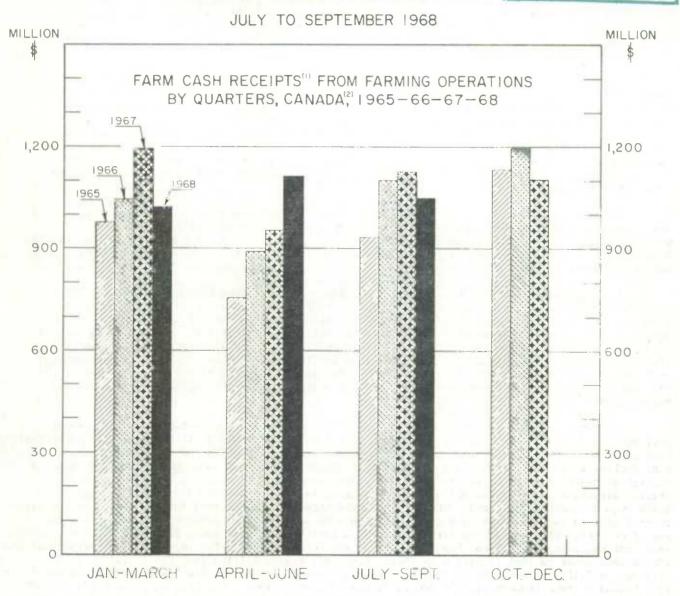
Published by Authority of the Minister of Trade and ConferSTATISTICS

Vol 29 No. 3

Price: 25 cents, \$1.00 a year

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## FARM CASH RECEIPTS



<sup>(1)</sup> EXCLUDES ALL SUPPLEMENTARY PAYMENTS EXCEPT DAIRY.

DECEMBER 1968 5504-501

Farm Finance Section, AGRICULTURE DIVISION

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<sup>(2)</sup> EXCLUDES NEWFOUNDLAND.

## FARM CASH RECEIPTS, JANUARY - SEPTEMBER, 1968(1)

During the first nine months of 1968, it is estimated that farmers' total cash receipts from farming operations reached \$3,192.2 million, 2.5 per cent below the record of \$3,274.1 million realized during the same period of 1967. These estimates include cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farmstored grains in Western Canada, deficiency payments made by the Agricultural Stabilization Board and supplementary payments to dairy producers. No deduction was made for the cost incurred by farmers in the production of the commodities sold. Estimates of the expenses involved in farming operations together with total farm income are published annually in the DBS publication "Farm Net Income" (Catalogue number 21-202).

This decline in farm cash receipts can be attributed for the most part to lower receipts from the sale of wheat brought about by substantially lower marketings. Smaller returns from the sale of most other field crops also contributed to the decline. In contrast, returns from the sale of livestock and livestock products showed a 3.6 per cent increase, rising to \$1,825.9 million from \$1,762.4 million. While receipts from the sale of hogs declined slightly, all other commodities in this category showed increases.

Mainly due to lower receipts from sales of wheat, farmers' cash returns in Saskatchewan and Alberta fell by 9.8 and 1.5 per cent respectively. In Manitoba where a 5.2 per cent decline occurred, receipts from wheat were similar for both years, but flaxseed sales were substantially lower in the 1968 period. A slight decrease also occurred in Nova Scotia with total farm cash receipts 1.2 per cent below those earned in the January to September period of 1967. Prince Edward Island exhibited the greatest increase with cash receipts rising by 4.4 per cent. Other gains occurred in British Columbia with a 2.2 per cent increase, in New Brunswick with a rise of 2.1 per cent and in Quebec where the gain was 1.4 per cent. Ontario maintained practically the same level in attaining an increase of 0.5 per cent.

In addition to the above income, farmers received supplementary payments amounting to \$7.8 million during the January — September period of 1968, compared to \$2.7 million received in the previous year. These payments consisted entirely of those made under the provisions of the Prairie Farm Assistance Act. When added together, farmers' cash receipts from farming operations and supplementary payments totalled \$3,200.0 million, 2.3 per cent below the 1967 level of \$3,276.7 million.

<u>Field Crops.</u> — Total cash receipts from field crops including Canadian Wheat Board participation payments and cash advances on farm-stored grains in Western Canada, amounted to \$1,259.9 million, slightly more than 10 per cent below the \$1,407.1 million, realized during the January — September period of 1967. For the first nine months of 1968 this represents 39.5 per cent of total farm cash receipts. During a similar period of 1967 this share accounted for 43.0 per cent. Smaller receipts from wheat, oats, barley, flaxseed, rapeseed, corn and tobacco, together with increased repayments of cash advances on farm-stored grains, more than offset increased cash returns from potatoes, fruits and vegetables, and larger Canadian Wheat Board participation payments on previous years' wheat and barley crops.

Farmers' returns from wheat at the time of delivery declined more than any other commodity, falling from \$569.0 million for the first nine months of 1967 to \$446.9 million in 1968. Marketings were sufficiently lower to offset the higher prices which prevailed in 1968 resulting in a 21.5 per cent decline in receipts from wheat sales. These higher prices came about through the increase in initial payments, for the major Prairie grain crops, which came into effect in August 1967. A similar situation occurred for barley where a slight rise in prices was counteracted by a fall in marketings of about 25 per cent. The largest percentage decline occurred for flaxseed where receipts of \$8.8 million for the first nine months of 1968 were \$27.7 million below returns for a similar period of 1967. Flaxseed prices for 1968 were, in fact, higher than those prevailing in the previous year, but marketings were less than a quarter of the earlier level. For rapeseed, both marketings and prices were lower in 1968 resulting in income from this source falling from \$35.2 million to \$25.5 million. A fall also occurred in cash receipts for tobacco which totalled \$94.1 million for the first nine months of 1968 compared to the record \$110.2 million in 1967. For this crop, both prices and marketings were lower in the more recent period. A further offset to farm cash receipts arose due to net repayments of \$5.0 million made by farmers on cash advances for farm-stored grains in Western Canada.

<sup>(1)</sup> Excludes Newfoundland

Canadian Wheat Board participation payments on previous years' wheat and barley crops increased during the first nine months of 1968. The \$351.2 million which was paid out during this period was \$51.7 million higher than the amount received during the corresponding months of 1967. Cash receipts from sales of potatoes totalled \$42.2 million compared to \$33.4 million a year earlier. Although marketings during the first nine months of both years were very similar considerably higher average prices were obtained during 1968.

Livestock and Livestock Products. — During the first nine months of 1968, farmers' total cash receipts from the sale of livestock and livestock products amounted to \$1,825.9 million, 3.6 per cent above the estimate of \$1,762.4 million for the same period of 1967. This 1968 amount represents 57.2 per cent of farmers' total receipts from farming operations. Farmers' returns from the sale of cattle and calves during the January to September period of 1968 amounted to \$714.7 million, an increase of 7.4 per cent over the estimate of \$665.3 million for 1967. This increase is almost entirely due to larger marketings of cattle. The increase of \$12.1 million in receipts from dairy products, which rose to \$497.1 million in 1968, is mainly due to slightly higher prices. In addition to these returns dairy producers received supplementary payments amounting to \$76.5 million compared to \$74.9 million received during the first nine months of 1967. Expanded egg marketings during 1968 lead to receipts from this source rising by \$4.9 million to \$115.9 million.

Although hog marketings for the first nine months of 1968 were higher than for the same period of 1967, the decline in prices was sufficient to result in cash receipts from this source falling from \$305.6 million for 1967 to \$295.8 million this year.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Many sources of information are used in the preparation of these estimates. These include the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

TABLE 1. Farm Cash Receipts from Farming Operations, by Quarters January — September 1965-68(1)

	January - March	April - June	July - September	January — Septembe
		thousa	nds of dollars	
1965				
2303				
Prince Edward Island	10,114	11,891	7,634	29,639
Nova Scotia	10,444	11,231	15,267	36,942
New Brunswick	15,456	17,070	12,186	44,712
Quebec	91,882	124,697	151,425	368,004
Ontario	250,526	225,509	301,253	777,288
Manitoba	79,887	62,052	77,177	219,116
Saskatchewan	294,802	148,794	188,227	631,823
Alberta	195,201	123,890	135,505	454,596
British Columbia	31,027	28,797	45,176	105,000
Canada(2)	979,339	753,931	933,850	2,667,120
1966				
Prince Edward Island	9,776	9,526	7,767	27,069
Nova Scotia	12,131	13,059	16,048	41,238
New Brunswick	13,978	14,572	11,927	40,477
Quebec	110,733	151,752	171,502	433,987
Ontario	303,385	257,867	313,006	874,258
fanitoba	100,180	69,049	100,466	269,695
Saskatchewan	247,058	189,524	252,840	689,422
Alberta	215,871	150,703	176,782	543,356
British Columbia	35,214	35,627	51,838	122,679
Canada(2)	1,048,326	891,679	1,102,176	3,042,181
1967				
Prince Edward Island	7,271	8,406	8,838	24,515
ova Scotia	11,916	12,981	15,340	40,237
lew Brunswick	11,201	10,776	13,305	35,282
uebec	124,059	161,899	185,909	471,867
ntario	349,327	267,813	326,279	943,419
lanitoba	100,754	70,246	99,104	270,104
Saskatchewan	305,834	217,724	231,832	755,390
lberta	246,392	164,799	191,403	602,594
British Columbia	38,310 1,195,064	36,208 950,852	56,151 t 1,128,161	130,669 3,274,077
	1,173,001	,,0,5	2,220,102	3,417,011
<u>1968</u>				
Prince Edward Island	7,616	9,277	8,703	25,596
lova Scotia	11,917	12,568	15,253	39,738
ew Brunswick	11,112	12,733	12,177	36,022
uebec	119,529	162,403	196,429	478,361
ntario	331,236	265,280	351,621	948,137
lanitoba	72,943	104,320	78,886	256,149
askatchewan	151,003	361,306	169,004	681,313
lberta	278,020	152,733	162,608	593,361
British Columbia	39,093	37,186	57,255	133,534
Canada(2)	1,022,469	1,117,806	1,051,936	3,192,211

Excludes supplementary payments.
 Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to September

	Prince Edward Island	Nova Scotia	New Bruns- wick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(
	thousands of dollars									
1965			1	1						1
heat	_		_	_	15,553	48,233	259,593	97,034	2,348	422,76
Meat, C.W.B. payments(2)	84	33	235	1,879	3,181	25,672 7,734	188,403	57,896 4,079	384	271,97
ats, C.W.B. payments(2)	_	_	_	11	937	L,416	1,829	1,462	-	4.70
arleyarley, C.W.B. payments(2)	_	_	+611	- 1	737	8,170 L,909	23,203 6,890	24,488	1,623	58,43
.W.B. net cash advance payments(3)	_	***	_	_	56	- 592 1,766	- 417	- 3,239	_	- 4,24
laxseed	_	_	_	345	308	7,705	3,517	1,830	18	7,1
apeseedoybeans	_	_	-	_	4,056	883	4,284	4,766	_	9,9
orn		-	_	_	16,541	49	_	_	_	16,5
ugar beets	13,670	950	19,954	568 9,644	19,059	700	217	922	4 206	2,3
otatoes ruits	392	4,856	1,130	3,666	23,726	3,813	- 217	3,445	4,396	75, L4
egetablesobacco	856	997	836	4,299	40,168	1,281	_	1,525	6,446	62,50
ther crops	682	1,308	1,014	3,467	19,669	3,075	3,623	5,182	6,497	50,3
Total crops	15,684	8,144	23,169	34,332	189,421	111,814	502,655	214,611	32,293	1,132,12
attle and calves	4,340	4,667	4,926	47,873	201,760	49,249	82,750	126,845	14,371	536,78
ogs	3,763	3,525	2,226	57,926	106,813	19,426	18,114	56,797	1,852	270,4
airy products	4,303	9,555	163 8,875	517 147,423	1,809	264 18,489	16,664	1,619	462 27,025	5,5
oultry	192	3,468	1,608	40,169	50,853	7,115	4,566	9,684	9,386	127,04
ggs ther livestock and products	841 211	4,801 1,260	2,559 325	19,827 2,596	40,370 10,638	8,111	3,790 2,488	6,609 5,598	12,417	99,3
Total livestock and products	13,709	27,422	20,682	316, 131	581,095	107,082	128,861	238,998	71,570	1,505,7
orest and maple products	169	1,344	817	13,969	3,879	121	225	495	1,100	22,1
iry supplementary payments	67	13	27	3,293	2,712	69	8	291	-	6,48
ficiancy payments(5)	10	19	17	79	181	30	74	201	37	64
sh receipts from farming operations	29,639	36,942	44,712	368,004	777,288	219,116	631,823	454,596	105,000	2,667,12
upplementary payments(6)	-			965		318	6,859	3,865	42	12,04
Total cash receipts	29,639	36,942	44,712	368,969	777,288	219,434	638,682	458,461	105,042	2,679,16
1966										
heat	-	_	_	-	18,881	58,881	344,044	131,038	3,071	555,91
neat, C.W.B. payments(2)	78	27	221	1,775	3,129	25,491 10,190	124,573 8,646	50,080	457	200,14
its, C.W.8. psyments(2)	_	_	-	- 16	1 (20	2,945	2,455	1,450	_	6,85
arley, C.W.S. payments(2)	-	_	_	-	1,430	8,345 2,606	17.582 6,830	29,981 12,782	2,804	60,15
W.B. net cash advance payments(3)	940	~	_	~~	62	- 375	- 1,986	- 6,326	_	- 8,68
axseed	-	-	_	196	170	2,836 25,889	7,739 11,811	3,559 7,016	35	14,19
pybeans	_	-	_	0.00	9,075	3,545	15,242	11,435	-	30,22
rn		_	_	-	18,387	51	_	_	_	9,07
ugar beets	6,864	664	13,033	640	14,578	882 2,669	132	832	- 100	2,35
ruita	317	4,598	1,671	6,972	24,564	2,009	-	2,430	3,189	52,50 54,15
ngetables	937	1,227	919	12,092 3,961	37,569 63,705	1,268	_	1,984	6,880	62,87
her crops	555	1,442	877	2,950	19,217	3,277	3,607	4,215	7,122	67,66
Total crops	10,751	7,958	16,721	35,551	210,767	148,500	540,675	256,225	39,593	1,266,74
attle and calves	5,106	5,653	5,614	56,281	227,173	54,051	99,301	164,525	16,707	634,41
neep and lambs	4,937	4,113 122	2,561 138	69,873 481	123,146 2,159	24,689 204	20,386 471	1,701	2,405	312,83
airy products	4,231	10,160	8,748	158,359	173,453	17,099	15,323	30,839	30,669	448,88
gs	923	4,053 6,472	3,003	50,230 24,609	61,131	8,310	4,709	11,846 8,731	12,265	154,94
her livestock and products	250	1,155	340	3,426	11,131	4,075	2,321	5,021	5,205	32,92
Total livestock and products	15,704	31,728	22,605	363,259	647,380	119,265	146,869	283,365	81,473	1,711,64
The state of the s	169	1,369	802	17,539	4,655	121	227	498	1,105	26,48
		200	321	17,522	10,760	1,227	1,561	2,086	466	34,52
iry supplementary payments	428	156								
orest and maple products	17	27	28	116	696	582	90	1,182	42	2,78
dry Supplementary payments				116 433,987 18,788	696 874,258 9,587	582 269,695	90 689,422	1,182		2,78 3,042,18

See footnotes at end of table.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to September - Concluded

	Prince Edward Island	Nova Scotia	New Bruns- wick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1
	thousands of dollars									
1967										
Wheat	-	-	_	_	22,608	55,303	346,018	141,588	3,529	569,04
Wheat, C.W.B. payments(2)	87	26	217	1,739	2,241	32,904 5,597	173,559 3,907	63,729 5,369	646	270,19 19,82
Oats Dats, C.W.B. payments(2)	- 07	_	_	-		5,389	4,751	2,191	_	12,33
Barley	-	↔ :	-	17	2,175	8,442	19,085	39,812	2,717	72,24
Barley, C.W.B. payments(2)	_	-	_	_	_	4,225 2,021	12,691	12,340 - 3,056	_	29,25
C.W.B. net cash advance payments(3)	_	_	_	_	63	1,418	3,869	1,585		6,93
Flaxseed	_	-		210	89	15,166	10,772	10,162	28	36,42
Rapeseed		-	-	-	_	3,499	15,370	16,352	_	35,22
Soybeans	_	_	-	_	10,908	35	_	_		10,90
Corn	_	_	_	521	20,209	1,015	-	1,036	_	2,57
Potatoes	4,527	464	6,876	6,362	6,955	2,330	8.3	2,826	3,003	33,42
Fruits	404	4,476	1,633	6,059	25,907	1 504	-	1 507	19,063	57,54
Vegetables	734	1,381	891	14,269	42,105	1,584	_	1,507	7.314	69,78
Tobacco	(4)	1,533	(4) 729	6,845 4,068	103,365	3,063	3,815	4,328	7,191	50,09
orner crops	500	,,,,,,								
Total crops	6,318	7,880	10,346	40,090	261,484	141,991	595,698	299,769	43,491	1,407,00
attle and csives	5,879	5,208	5,127	60,060 72,674	230,030	56,909 26,241	106,643 22,628	177,289 56,269	18,180 2,300	665,33 305,58
Rogs	4,830 48	3,598	2,006	455	1,900	222	411	1,443	374	5,0
Oairy products	4,296	10,751	8,948	176,972	186,173	17,877	14,792	32,433	32,763	485,00
Poultry	175	3,990	2,296	50,627	60,719	8,266	5,124	12,253	13,169	156,6
Eggs	801	5,552	2,658	3,559	10,636	9,710 4,398	3,960 2,484	8,152 5,370	5,616	33,8
Other livestock and products	223	1,199	345	3,327						
Total livestock and products	16,252	30,420	21,489	386,769	649,425	123,623	156,042	293,209	85,202	1,762,4
Forest and maple products	173	1,401	811	15,089	4,286	123	233	510	1,135	23,7
Dairy supplementary payments	1,117	514	907	29,849	27,678	3,528	3,337	7,151	811	74,8
Deficiency payments(8)	655	22	1,729	70	546	839	80	1,955	30	5,9
Cash receipts from farming operations	24,515	40,237	35,282	471,867	943,419	270,104	755,390	602,594	130,669	3,274,0
Supplementary payments(6)	_	_	_	81	_	233	896	1,442	4	2,6
			25 202	471,948	943,419	270,337	756,286	604,036	130,673	3.276.7
Total cash receipts	24,515	40,237	35,282	471,540	3431443	2,0,557		001,000	,	5,8,4,1
1968										
Theat	-	-	-	-	21,220	55,924	256,491	110,586	2,690	446,9 315,2
Wheat, C.W.B. payments(2)	71	21	186	1,627	2,150	32,306 6,922	205,867	77,124 2,943	600	17,3
DatsDats, C.W.B. payments(2)	- 74	-1		-,027	-	3,155	3,098	2,167	-	8,4
Barley	-	-	_	18	2,402	8,947	13,181	30,765	2,274	57,5
Barley, C.W.B. payments(2)	-	-	_	-	-	4,668	12,065	19,128	_	35,8 - 5,0
C.W.B. net cash advance payments(3)	_	_	_	_	62	- 913 1,288	3,105	- 4,125 1,044	_	5,4
Rye	_	_	_	228	88	4,084	2,163	2,188	18	8,7
Rapeseed		-	_	-	-	2.434	11,099	11,919	_	25,4
Soybeans	-		_	-	8,682		_	_	_	8,6
Corn	4000	_	_	533	17,514	23 956	_	1,041	_	17,5
Sugar beets	6,292	436	9,036	8,966	9,076	2,529	97	2,767	3,051	42,2
Fruits	353	3,508	969	7,321	27,382	-	_	-	18,572	58,1
Vegetables	732	1,372	766	13,899	44,611 88,114	1,843		1,568	7,759	72,5
Tobacco	(4) 730	1,536	810	6,018 3,472	23,906	2,852	3,486	4,322	6,883	47,9
Total crops	8,178	6,873	11,767	42,082	245,207	127,018	513,531	263,437	41,847	1.259,9
Cattle and calves	5,347	5,412	4,546	57,544	249,292	57,134	113,745	201,653	20,065	714,7
logs	4,859	3,853	2,566	67,205	108,033	26,197	22,707	57,929	2,404	295,7
Sheep and lambs	50	138	96	435	2,146	184	481	1,676	34,157	5,6 497,1
Dairy products	3,964	11,140	9,078	183,016 52,205	189,504 65,890	18,010 8,483	14,884	12,020	12,032	162,7
Poultry	765	3,813 5,292	3,067	22,566	46,224	10,789	3,729	8,400	15,048	115,8
ther livestock and products	210	1,224	339	3,635	10,665	4,367	2,532	5,337	5,602	33,9
Total livestock and products	15,341	30,872	22,116	386,606	671,754	125,164	163,855	320,403	89,752	1,825,8
orest and maple products	183	1,471	846	16,162	4,462	130	245	535	1,195	25.2
airy supplementary payments	1,240	447	891	32,709	26,135	3,725	3,531	7,218	611	76,
Deficiency payments(9)	654	75	402	B02	579	112	151	1,768	129	4,6
			100	478,361	948,137	256,149	681,313	593,361	133,534	
Cash receipts from farming operations	25,596	39,738	36,022		940,137	156		2,102	207	7,7
Supplementary payments(10)	_		36,022		948,137		5,303	595,463		3,199,9
				478,361		256,305	686,616			

(6) Payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to tarmers who suffered tosses as a result of adversa weather conditions.
(7) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, sugar beets and wool. Deficiency payments on other products are included as part of the estimated income for them.
(8) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only payments on eggs, sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them.
(9) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them.
(10) Payments made under the provisions of the Prairie Farm Assistance Act.

<sup>(2)</sup> Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years.

(3) Explanation of this item set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65.

(4) Receipts from the sale of tobacco are included with "other crops" because less than three firms reporting.

(5) Made under the suthority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs and wool. Deficiency payments on other products are included as part of the estimated Income for them.

(6) Payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to farmers who suffered Losses as a result of adverse weather conditions.

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