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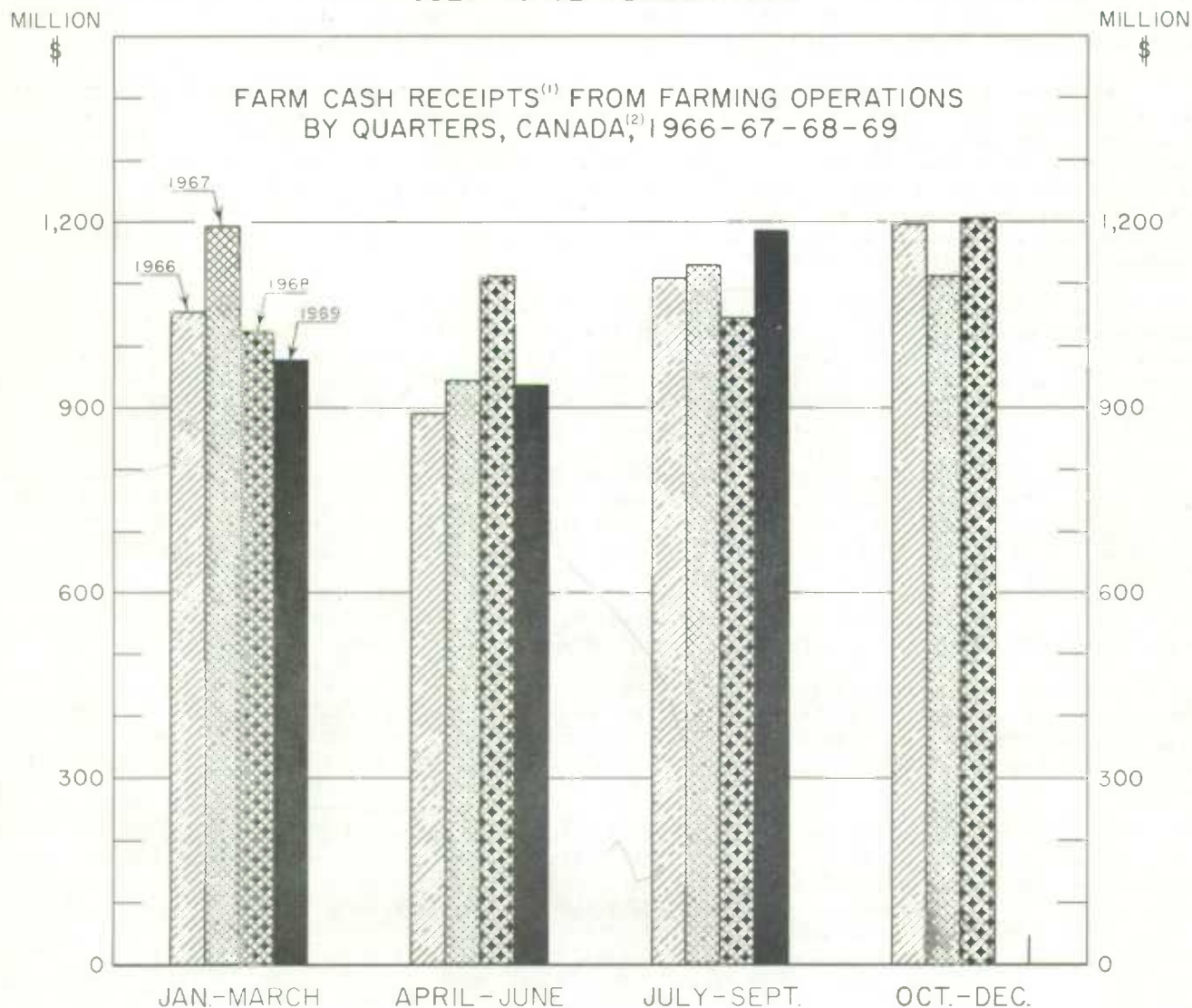
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FARM CASH RECEIPTS

JULY TO SEPTEMBER 1969



(1) EXCLUDES ALL SUPPLEMENTARY PAYMENTS EXCEPT DAIRY.

(2) EXCLUDES NEWFOUNDLAND.

DECEMBER 1969
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Farm Finance Section, AGRICULTURE DIVISION

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FARM CASH RECEIPTS, JANUARY - SEPTEMBER, 1969(1)

It is estimated that during the first nine months of 1969, cash receipts from farming operations totalled \$3,087.5 million, 2.9 per cent below the \$3,179.7 million realized during the corresponding period of 1968. Included in these estimates are cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada, deficiency payments made by the Agricultural Stabilization Board and supplementary payments to dairy producers. No deduction was made for the cost incurred by farmers in the production of the commodities sold. Estimates of the expenses involved in farming operations, together with total farm income, are published annually in the DBS publication "Farm Net Income" (Catalogue No. 21-202).

The decline in cash receipts for the first nine months of 1969, compared to the same period of 1968, is attributable mainly to a substantial decrease in Canadian Wheat Board participation payments on previous years' grain crops and a lesser decline in the value of sales of wheat and rye, together with lower dairy supplementary payments. Partially offsetting these declines were increased returns from oats, flaxseed, rapeseed, corn, tobacco, hogs, dairy products, and poultry and eggs. In addition, reflecting the establishment of new maximum levels, net cash advances on farm-stored grains in Western Canada were considerably higher than in the same period of the previous year.

Due mainly to lower participation payments on previous years' grain crops and a decline in the returns from the sale of wheat, farmers' cash returns in Saskatchewan and Alberta fell by 19.2 and 11.7 per cent respectively. In Manitoba the decline in participation payments was largely offset by increased receipts from oats and flaxseed, together with a small rise in the value of sales of livestock and livestock products. A large increase occurred in Nova Scotia with farm cash receipts 18.5 per cent above those earned in the January to September period of 1968. Almost all farm products contributed to this increase. In the other provinces the gains registered varied from 3.7 per cent in British Columbia to 8.7 per cent in Prince Edward Island.

In addition to the above income farmers received supplementary payments amounting to \$9.1 million during the January to September period of 1969, compared to \$7.8 million received in the previous year. For 1968 these payments consisted entirely of those made under the provisions of the Prairie Farm Assistance Act. In 1969 payments to sugar beet growers in Ontario are also included. When added together, farm cash receipts from farming operations and supplementary payments total \$3,096.6 million, 2.9 per cent below the 1968 level of \$3,187.5 million.

Field Crops. - During the first nine months of 1969, farmers' cash returns from field crops, Canadian Wheat Board participation payments and cash advances on farm-stored grains in Western Canada amounted to \$1,099.0 million. This estimate is 13.6 per cent below the value of \$1,272.3 million for the same period a year ago and accounts for 35.6 per cent of total cash receipts from farming operations. Smaller receipts from wheat, barley, rye, soybeans and vegetables, together with a decrease in Canadian Wheat Board participation payments on previous years' wheat, oats and barley crops more than offset increased cash returns from oats, flaxseed, rapeseed, corn, sugar beets, potatoes, tobacco, fruit and the extremely large increase in net cash advances on farm-stored grains.

Cash receipts to farmers from wheat at the time of delivery totalled \$422.6 million for the 1969 period, 5.8 per cent below the \$448.8 million received during the first nine months of 1968. A slight increase in marketings was more than offset by a lowering of average prices received. Although marketings of barley increased over last year's level, the decline in prices received by farmers was sufficient to result in slightly lower returns being obtained from this crop.

Farmers' marketings of rye during the January to September period of 1969 were lower than in the same period of last year which, together with a slightly lower price, resulted in a considerable drop in cash returns from this crop. Lower average soybean prices combined with considerably lower marketings to lead to the value of sales dropping below last year's level. However, of major importance in the decline in cash receipts from field crops during the first nine months of 1969 compared to a similar period in the previous year was the fall in Canadian Wheat Board participation payments. Payments on previous years' wheat crops at \$60.2 million are much below the \$315.3 million paid during 1968. For oats, payments declined from \$8.4 million in 1968 to a value of \$4.8 million this year. Barley payments this year are estimated at \$3.5 million, only about 10 per cent of the 1968 level of \$35.9 million. These smaller payments reflect a reduction in both the per bushel payments and the marketings on which such payments are made.

The most important offset to the previously mentioned declines was caused by a large increase in net cash advances on farm-stored grains in Western Canada. During the first nine months of 1968 farmers made net repayments of \$5.0 million. In contrast, during the same period of 1969, advances to

(1) Excludes Newfoundland.

farmers rose to \$93.1 million. An increase in receipts occurred from the sale of oats which rose from \$18.6 million in 1968 to \$28.9 million this year. Higher marketings more than compensated for a drop in average prices. Similarly, farmers' marketings of flaxseed were much greater during the January to September period of 1969 compared to 1968. This increase in quantity was sold at slightly lower prices and resulted in receipts rising from \$8.8 million to \$34.3 million. For rapeseed, prices were little different in the two periods but with larger marketings during 1969 cash receipts from this crop showed an increase. In marketing a larger crop at higher average prices corn producers also saw their receipts rising above the 1968 level. With an increase both in quantity marketed and average prices received, cash receipts from the sale of tobacco totalled \$101.5 million, 7.8 per cent above the \$94.1 million received a year earlier.

Livestock and Livestock Products. - Cash receipts from the sale of livestock and livestock products amounted to \$1,906.3 million for the first nine months of 1969, 5.4 per cent above the estimate of \$1,809.3 million for the same months in 1968. For 1969, this amount represents 61.7 per cent of farmers' total receipts from farming operations. Although average prices of cattle and calves were higher in 1969 than in 1968, lower marketings led to cash receipts declining slightly from \$709.4 million to \$707.9 million. In spite of lower hog marketings during the first nine months of 1969, higher prices resulted in cash receipts from this source reaching \$329.1 million, 9.8 per cent above receipts of \$299.8 million for the January to September period of 1968. With both quantity marketed and average prices for dairy products rising during 1969 returns to dairy producers increased by 5.0 per cent to \$515.6 million.

Marketings of eggs to the end of September, together with prices received, were above the 1968 levels and provided an income of \$135.9 million compared to \$115.4 million for the first nine months of 1968. Returns from poultry sales also increased, reaching \$179.9 million, 13.6 per cent above the previous year's level.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Many sources of information are used in the preparation of these estimates. These include the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

Table 1. Farm Cash Receipts from Farming Operations, by Quarters
January - September 1966-69(1)

	January - March	April - June	July - September	January - September
	thousands of dollars			
<u>1966</u>				
Prince Edward Island	9,920	9,627	7,948	27,495
Nova Scotia	11,800	12,474	15,684	39,958
New Brunswick	13,723	14,258	11,659	39,640
Quebec	109,563	149,829	171,478	430,870
Ontario	308,679	260,031	318,122	886,832
Manitoba	100,137	68,876	101,348	270,361
Saskatchewan	247,632	189,845	253,775	691,252
Alberta	217,972	151,965	178,162	548,099
British Columbia	35,038	35,001	51,661	121,700
Canada(2)	1,054,464	891,906	1,109,837	3,056,207
<u>1967</u>				
Prince Edward Island	7,273	8,348	8,888	24,509
Nova Scotia	11,826	12,609	15,258	39,693
New Brunswick	11,117	10,610	12,908	34,635
Quebec	123,059	159,081	182,276	464,416
Ontario	350,028	266,411	330,727	947,166
Manitoba	99,795	69,208	99,521	268,524
Saskatchewan	305,830	217,767	234,322	757,919
Alberta	246,387	164,622	191,976	602,985
British Columbia	38,197	35,390	55,003	128,590
Canada(2)	1,193,512	944,046	1,130,879	3,268,437
<u>1968</u>				
Prince Edward Island	7,384	9,107	8,785	25,476
Nova Scotia	11,859	12,324	15,377	39,560
New Brunswick	10,816	12,265	12,313	35,394
Quebec	117,602	158,607	192,484	468,693
Ontario	331,606	264,990	356,217	952,813
Manitoba	72,551	103,847	77,209	253,607
Saskatchewan	151,230	360,911	167,410	679,551
Alberta	279,574	152,448	159,613	591,635
British Columbia	40,274	36,986	55,734	132,994
Canada(2)	1,023,096	1,111,485	1,045,142	3,179,723
<u>1969</u>				
Prince Edward Island	8,634	9,932	9,121	27,687
Nova Scotia	13,118	15,162	18,613	46,893
New Brunswick	11,495	13,494	13,145	38,134
Quebec	130,848	171,496	199,747	502,091
Ontario	357,440	287,406	365,462	1,010,308
Manitoba	73,863	78,454	100,649	252,966
Saskatchewan	157,716	150,537	240,600	548,853
Alberta	175,618	166,535	180,484	522,637
British Columbia	44,089	38,052	55,757	137,898
Canada(2)	972,821	931,068	1,183,578	3,087,467

(1) Excludes supplementary payments.

(2) Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to September

	Prince Edward Island	Nova Scotia	New Brun- swick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
thousands of dollars										
1966										
Wheat	—	—	—	—	18,881	58,880	344,043	131,000	3,071	555,875
Wheat, C.W.B. payments(2)	—	—	—	—	—	25,491	124,573	50,080	—	200,144
Oats	79	24	216	1,678	2,779	10,190	8,646	5,741	455	29,808
Oats, C.W.B. payments(2)	—	—	—	—	—	2,945	2,455	1,450	—	6,850
Barley	—	—	—	18	1,810	8,345	17,582	30,025	2,807	60,587
Barley, C.W.B. payments(2)	—	—	—	—	—	2,606	6,830	12,782	—	22,218
C.W.B. net cash advance payments(3)	—	—	—	—	—	—	—	—	—	—
Rye	—	—	—	—	62	2,834	7,683	3,558	—	14,137
Flaxseed	—	—	—	196	170	25,890	11,771	7,028	35	45,090
Rapeseed	—	—	—	—	—	3,678	16,699	12,460	—	32,837
Soybeans	—	—	—	—	9,075	—	—	—	—	9,075
Corn	—	—	—	—	17,532	53	—	—	—	17,585
Sugar beets	—	—	—	640	—	882	—	832	—	2,354
Potatoes	8,864	629	13,033	8,248	13,794	2,105	94	2,445	3,179	52,391
Fruits	317	4,598	1,671	6,848	24,564	—	—	—	16,035	54,033
Vegetables	994	1,104	981	12,037	39,067	1,260	—	1,899	6,880	64,222
Tobacco	(4)	(4)	(4)	3,961	63,705	—	—	—	—	67,666
Other crops	553	1,415	876	3,213	22,125	3,555	3,619	4,314	7,087	46,757
Total crops	10,807	7,770	16,777	36,839	213,564	148,339	542,009	257,288	39,549	1,272,942
Cattle and calves	5,382	5,648	5,202	56,708	242,637	54,587	99,300	169,654	16,959	656,077
Hogs	5,148	3,613	2,364	68,087	119,256	25,476	21,286	60,006	2,172	307,408
Sheep and lambs	45	110	125	486	1,987	209	403	1,636	412	5,413
Dairy products	4,216	10,160	8,518	158,359	173,453	17,099	15,323	30,839	30,669	448,636
Poultry	195	4,053	2,201	50,230	61,131	8,310	4,710	11,846	12,265	154,941
Eggs	923	6,472	3,003	24,609	49,187	10,837	4,358	8,731	13,802	121,922
Other livestock and products	226	1,100	325	3,349	10,959	3,641	2,176	4,736	4,489	31,001
Total livestock and products	16,135	31,156	21,738	361,828	658,610	120,159	147,556	287,448	80,768	1,725,398
Forest and maple products	108	849	776	14,565	3,202	54	36	95	875	20,560
Dairy supplementary payments	428	156	321	17,522	10,760	1,227	1,561	2,086	466	34,527
Deficiency payments(5)	17	27	28	116	696	582	90	1,182	42	2,780
Cash receipts from farming operations	27,495	39,958	39,640	430,870	886,832	270,361	691,252	548,099	121,700	3,056,207
Supplementary payments(6)	150	—	691	18,788	9,587	561	1,175	5,617	20	36,589
Total cash receipts	27,645	39,958	40,331	449,658	896,419	270,922	692,427	553,716	121,720	3,092,796
1967										
Wheat	—	—	—	—	22,608	55,749	348,091	141,560	3,682	571,690
Wheat, C.W.B. payments(2)	—	—	—	—	—	32,904	173,559	63,729	—	270,192
Oats	87	26	217	1,739	2,241	5,602	3,937	5,868	712	20,429
Oats, C.W.B. payments(2)	—	—	—	—	—	5,389	4,751	2,191	—	12,331
Barley	—	—	—	17	2,175	8,728	19,417	40,569	2,929	73,835
Barley, C.W.B. payments(2)	—	—	—	—	—	4,225	12,691	12,340	—	29,256
C.W.B. net cash advance payments(3)	—	—	—	—	—	2,021	1,778	—	—	743
Rye	—	—	—	—	63	1,417	3,887	1,599	—	6,966
Flaxseed	—	—	—	211	90	15,132	10,755	10,112	29	36,329
Rapeseed	—	—	—	—	—	3,085	15,959	16,356	—	35,400
Soybeans	—	—	—	—	10,758	—	—	—	—	10,758
Corn	—	—	—	—	19,201	37	—	—	—	19,238
Sugar beets	—	—	—	521	—	1,015	—	1,036	—	2,572
Potatoes	4,528	495	6,876	6,617	7,010	1,567	78	2,832	2,984	32,987
Fruits	455	4,621	1,338	4,157	26,652	—	—	—	17,223	54,446
Vegetables	794	1,257	932	13,040	45,989	1,547	—	1,422	7,528	72,509
Tobacco	(4)	(4)	(4)	6,927	103,365	—	—	—	—	110,292
Other crops	571	1,607	705	4,461	27,400	3,164	3,830	4,802	7,602	54,142
Total crops	6,435	8,006	10,068	37,690	267,552	141,582	598,733	301,360	42,689	1,414,115
Cattle and calves	5,879	5,208	5,127	60,060	230,030	56,985	106,643	177,289	18,180	665,401
Hogs	4,830	3,598	2,006	72,674	115,063	26,241	22,628	56,269	2,300	305,609
Sheep and lambs	59	122	109	455	1,900	222	411	1,443	374	5,095
Dairy products	4,220	10,750	8,689	175,377	185,605	17,601	14,805	32,295	32,812	482,154
Poultry	175	3,990	2,296	50,627	60,719	8,266	5,124	12,253	13,169	156,619
Eggs	801	5,552	2,658	22,422	44,924	9,710	3,960	8,152	12,800	110,979
Other livestock and products	238	1,155	337	3,597	10,544	3,502	2,163	4,735	4,571	30,842
Total livestock and products	16,202	30,375	21,222	385,212	648,785	122,527	155,734	292,436	84,206	1,756,699
Forest and maple products	100	776	709	11,595	2,605	48	35	83	854	16,805
Dairy supplementary payments	1,117	514	907	29,849	27,678	3,528	3,337	7,151	811	74,892
Deficiency payments(7)	655	22	1,729	70	546	839	80	1,955	30	5,926
Cash receipts from farming operations	24,509	39,693	34,635	464,416	947,166	268,524	757,919	602,985	128,590	3,268,437
Supplementary payments(6)	—	—	—	81	—	233	896	1,442	4	2,656
Total cash receipts	24,509	39,693	34,635	464,497	947,166	268,757	758,815	604,427	128,594	3,271,093

See footnotes at end of table.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to September - Concluded

	Prince Edward Island	Nova Scotia	New Brun- swick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
thousands of dollars										
1968										
Wheat	—	—	—	—	21,220	55,896	257,309	111,194	3,187	448,806
Wheat, C.W.B. payments(2)	—	—	—	—	—	32,306	205,868	77,125	—	315,299
Oats	71	21	186	1,627	2,150	6,738	3,009	4,068	759	18,629
Oats, C.W.B. payments(2)	—	—	—	—	—	3,155	3,098	2,167	—	8,420
Barley	—	—	—	18	2,402	9,505	13,944	34,080	3,041	62,990
Barley, C.W.B. payments(2)	—	—	—	—	—	4,668	12,064	19,128	—	35,860
C.W.B. net cash advance payments(3)	—	—	—	—	—	— 913	25	— 4,124	—	— 5,012
Rye	—	—	—	—	62	1,288	3,105	1,044	—	5,499
Flaxseed	—	—	—	228	88	4,084	2,163	2,183	8	8,754
Rapeseed	—	—	—	—	—	2,434	11,099	11,919	—	25,452
Soybeans	—	—	—	—	8,682	—	—	—	—	8,682
Corn	—	—	—	—	16,299	25	—	—	—	16,324
Sugar beets	—	—	—	533	—	956	—	1,042	—	2,531
Potatoes	6,292	477	9,036	9,317	9,153	2,559	97	2,764	3,026	42,721
Fruits	398	3,684	906	4,973	27,611	—	—	—	17,805	55,377
Vegetables	802	1,218	884	13,349	48,804	1,493	—	1,749	7,658	75,957
Tobacco	(4)	(4)	(4)	6,018	88,114	—	—	—	—	94,132
Other crops	736	1,612	800	3,887	26,420	2,494	3,519	4,777	7,611	51,856
Total crops	8,299	7,012	11,812	39,950	251,005	126,688	515,300	269,116	43,095	1,272,277
Cattle and calves	5,207	5,515	4,746	57,242	253,612	56,236	111,557	195,163	20,100	709,378
Hogs	4,907	3,926	2,613	68,840	111,024	26,110	21,966	58,180	2,240	299,806
Sheep and lambs	39	149	127	442	1,946	150	479	1,655	390	5,377
Dairy products	3,881	11,161	8,381	178,960	188,151	17,866	14,784	33,579	34,233	490,996
Poultry	164	3,775	2,416	51,881	61,395	8,784	6,016	11,998	11,981	158,410
Eggs	769	5,659	3,022	22,445	45,859	10,662	3,652	8,434	14,896	115,398
Other livestock and products	222	1,134	331	3,443	10,571	3,234	2,085	4,457	4,487	29,964
Total livestock and products	15,189	31,319	21,636	383,253	672,558	123,042	160,539	313,466	88,327	1,809,329
Forest and maple products	94	707	653	11,978	2,536	43	31	67	832	16,941
Dairy supplementary payments	1,240	447	891	32,709	26,135	3,723	3,531	7,218	611	76,505
Deficiency payments(8)	654	75	402	803	579	111	150	1,768	129	4,671
Cash receipts from farming operations	25,476	39,560	35,394	468,693	952,813	253,607	679,551	591,635	132,994	3,179,723
Supplementary payments(9)	—	—	—	—	—	156	5,303	2,102	208	7,769
Total cash receipts	25,476	39,560	35,394	468,693	952,813	253,763	684,854	593,737	133,202	3,187,492
1969										
Wheat	—	—	—	—	18,259	57,615	244,332	97,289	5,079	422,574
Wheat, C.W.B. payments(2)	—	—	—	—	—	8,505	37,265	14,427	—	60,197
Oats	72	26	186	1,588	1,920	10,190	4,792	9,217	880	28,871
Oats, C.W.B. payments(2)	—	—	—	—	—	2,551	1,301	963	—	4,815
Barley	—	—	—	20	2,655	7,693	12,536	34,913	3,434	61,251
Barley, C.W.B. payments(2)	—	—	—	—	—	526	954	2,021	—	3,501
C.W.B. net cash advance payments(10)	—	—	—	—	—	8,130	59,583	25,380	—	93,093
Rye	—	—	—	—	69	1,019	2,311	488	—	3,887
Flaxseed	—	—	—	161	35	15,055	10,804	8,194	5	34,254
Rapeseed	—	—	—	—	—	2,851	16,401	9,995	—	29,247
Soybeans	—	—	—	—	7,559	—	—	—	—	7,559
Corn	—	—	—	—	19,382	53	—	—	—	19,435
Sugar beets	—	—	—	814	—	1,440	—	2,027	—	4,281
Potatoes	5,837	476	9,280	8,914	9,837	2,681	94	2,970	3,246	43,335
Fruits	614	5,156	1,432	5,243	32,254	—	—	—	13,801	58,500
Vegetables	845	1,262	718	13,604	43,580	1,305	—	1,590	7,777	70,681
Tobacco	(4)	(4)	(4)	7,389	94,126	—	—	—	—	101,515
Other crops	1,055	1,837	830	3,967	26,658	2,830	2,733	4,461	7,584	51,955
Total crops	8,423	8,757	12,446	41,700	256,334	122,444	393,106	213,935	41,806	1,098,951
Cattle and calves	6,928	7,563	5,858	66,639	271,166	51,734	100,018	177,284	20,666	707,856
Hogs	5,679	4,729	2,869	73,712	123,619	30,677	24,618	60,843	2,358	329,104
Sheep and lambs	44	165	150	388	1,970	129	371	1,152	362	4,731
Dairy products	4,212	12,040	8,349	194,722	195,582	18,027	14,943	32,867	34,815	515,557
Poultry	159	4,477	2,922	58,809	69,636	10,235	7,082	12,830	13,751	179,901
Eggs	851	6,883	3,191	25,422	54,889	12,526	4,029	10,561	17,593	135,945
Other livestock and products	263	1,307	373	3,829	12,127	3,517	2,206	4,559	4,997	33,178
Total livestock and products	18,136	37,164	23,712	423,521	728,989	126,845	153,267	300,096	94,542	1,906,272
Forest and maple products	87	632	602	9,566	2,272	38	30	55	811	14,093
Dairy supplementary payments	1,023	303	661	26,490	21,436	2,873	2,313	5,616	690	61,405
Deficiency payments(7)	18	37	713	814	1,277	766	137	2,935	49	6,746
Cash receipts from farming operations	27,687	46,893	38,134	502,091	1,010,308	252,966	548,853	522,637	137,898	3,087,467
Supplementary payments(11)	—	—	—	—	968	333	5,285	2,371	126	9,083
Total cash receipts	27,687	46,893	38,134	502,091	1,011,276	253,299	554,138	525,008	138,024	3,096,550

(1) Excludes Newfoundland. (2) Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years. (3) Explanation of this item is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65. (4) Receipts from the sale of tobacco are included with "other crops" because less than three farms reporting. (5) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, sugar beets and wool. Deficiency payments on other products are included as part of the estimated income for them. (6) Payments made under the provisions of the Prairie Farm Assistance Act and other government assistance to farmers who suffered losses as a result of adverse weather conditions. (7) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only payments on eggs, sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them. (8) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them. (9) Payments made under the provisions of the Prairie Farm Assistance Act. (10) Apart from cash advances on farm-stored grains, an explanation of which is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65, this item also includes special advances made to certain cereal growers to enable them to have their grain dried commercially. (11) Payments made under the provisions of the Prairie Farm Assistance Act and payments made by the federal government to eligible sugar beet growers, following closure of the sugar beet refinery in south-western Ontario.

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