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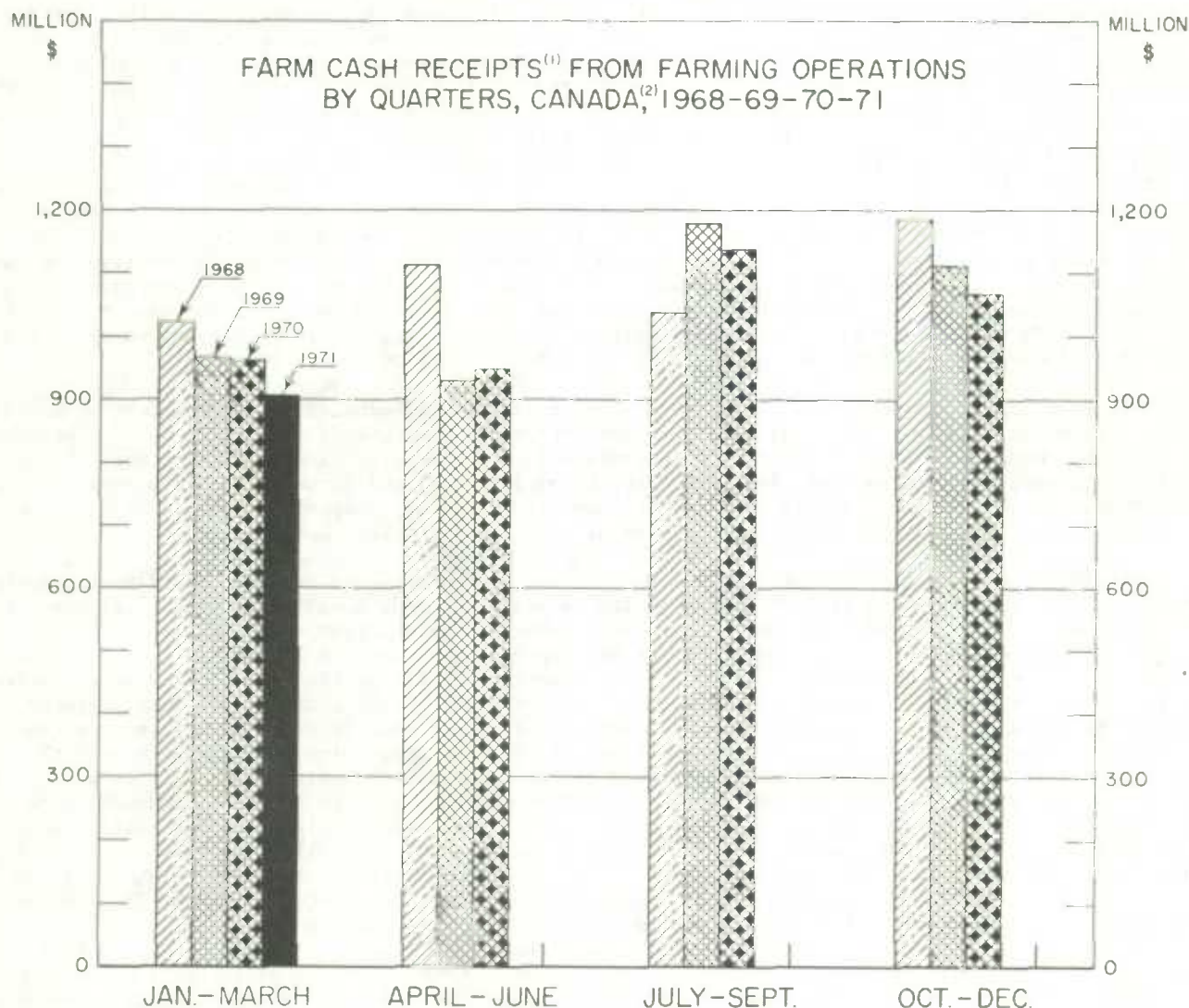
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FARM CASH RECEIPTS

JANUARY TO MARCH 1971



(1) EXCLUDES ALL SUPPLEMENTARY PAYMENTS EXCEPT DAIRY.

(2) EXCLUDES NEWFOUNDLAND.

JUNE 1971
5504-501

Farm Income and Prices Section, AGRICULTURE DIVISION

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FARM CASH RECEIPTS JANUARY - MARCH 1971(1)

Farm cash receipts from farming operations during the first three months of 1971 totalled \$905.5 million, a decrease of 5.8 per cent from the revised value of \$960.8 million for the first quarter of 1970. These estimates include cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada and deficiency payments made by the Agricultural Stabilization Board. No allowance was made for the cost incurred by farmers in the production of the commodities sold. Estimates of the expenses involved together with total farm income are published annually in the DBS publication "Farm Net Income" (Catalogue No. 21-202).

The decline in the first-quarter income compared to that of a year earlier can be attributed for the most part to lower cash receipts from the sale of wheat, potatoes, tobacco and all livestock and livestock products with the exception of poultry. Net cash advances on farm-stored grains were also considerably below those recorded for the first three months of 1970.

Cash receipts were lower in all provinces. In the Maritime provinces cash receipts from farming operations declined by about 20 per cent in Prince Edward Island and New Brunswick while the decline in Nova Scotia was slightly more than 7 per cent. The lower income in Prince Edward Island and New Brunswick is almost entirely attributable to the considerably lower income earned from the sale of potatoes. In Quebec, while the returns from crops in the first quarter of 1971 were very similar to those for the same period of the previous year, sales of livestock and livestock products were about \$11 million lower in 1971 and the drop in cash receipts from farming operations amounted to 6.4 per cent. In Ontario, cash receipts from farming operations fell by almost \$28 million compared to the first quarter of 1970. Lower receipts from the sale of tobacco, hogs and eggs were mainly responsible for this decline. Reductions in cash receipts occurred in Manitoba, 5 per cent, Saskatchewan, 2.8 per cent and Alberta, 1.4 per cent. Such reductions were mostly caused by reduced income from the sale of wheat, a decline in net cash advances especially in Saskatchewan and Alberta and lower returns from livestock and livestock products in Manitoba and Alberta. Saskatchewan was the only province where returns from the sale of livestock and livestock products, during the first quarter of 1971, exceeded those for the same period of 1970. In British Columbia, while cash receipts from crops remained virtually unchanged, receipts from livestock declined from the level attained during the January-March period of 1970.

In addition to the above income, farmers also received supplementary payments amounting to \$8.2 million considerably above the \$1.6 million received during the same period of 1970. For both years these payments consist of those made under the provisions of the Prairie Farm Assistance Act. In addition they include, in 1971, payments made under the Lower Inventory for Tomorrow (LIFT) program. When added together farmers' cash receipts from farming operations and supplementary payments give a value of \$913.7 million, 5.1 per cent below the estimate of \$962.4 million for the first quarter of 1970.

Field Crops - Total cash receipts from field crops including Canadian Wheat Board participation payments and net cash advances on farm-stored grains in Western Canada amounted to \$315.4 million for the January to March period of 1971, about 3 per cent lower than the corresponding estimate of \$325.6 million for the previous year. The major decline in crop receipts occurred in returns from wheat at time of delivery which decreased from \$110.5 million during the first quarter of 1970 to \$86.2 million for the same period of 1971. Lower marketings more than offset a slight increase in average prices. As a result of a considerable increase in marketings, the value of cash receipts from oats more than doubled in reaching \$9.6 million. With a considerable increase in marketings and higher prices the values of sales of barley rose by almost \$32.0 million from the value of \$11.6 million in 1970. A significant increase also occurred in returns to rapeseed producers with cash receipts from this crop increasing from \$22.6 million during the first quarter of 1970 to \$40.2 million for the same three months of 1971. Although the average price received during 1971 was only slightly above that prevailing during the first quarter of 1970, marketings during the 1971 period were considerably higher. In contrast, the value of sales of flaxseed declined slightly from that which prevailed in the first three months of the previous year with lower prices offsetting a small increase in marketings. Potato receipts decreased by \$4 million to a value of \$19.1 million for the January to March period of 1971. Almost all of this decline occurred in Prince Edward Island and New Brunswick as a result of smaller marketings and lower prices. Other provinces showed receipts from this source very similar to those of previous years. During the first three months of this year marketings of tobacco were lower than in 1970 resulting in total receipts from this crop declining from \$93.7 million to \$82.0 million. For the first quarter of 1970 cash advance payments on farm-stored grains exceeded repayments by \$1.4 million. In contrast, during the similar period in 1971 repayments of cash advances exceeded payments by \$27.6 million.

Livestock and Livestock Products - During the first three months of 1971 total cash receipts to farmers from the sale of livestock and livestock products amounted to \$574.1 million, 7.6 per cent below

(1) Excludes Newfoundland.

the 1970 first-quarter estimate of \$621.2 million. While the prices received from the sale of cattle and calves were very similar for the two periods, the decline in marketings of cattle more than offset the increase in marketings of calves resulting in returns from such sales declining from \$229.8 million in 1970 to \$222.6 million during the first quarter of 1971. Cash receipts from the sale of hogs fell by \$23.2 million to a value of \$114.8 million for the first three months of 1971. Although marketings during 1971 were considerably higher than during the first three months of 1970 the prices received in 1971 were much lower. For dairy products a slight increase in prices combined with a decline in marketings to give a value of sales of \$133.6 million compared to \$138.0 million for the January to March period of 1970. However, supplementary dairy payments of \$13.7 million showed an increase of \$3.7 million over those made during the first three months of 1970.

Of the items included in livestock and livestock products category, poultry was the only one to provide an increase over the previous year. Returns from this source rose from \$48.6 million in 1970 to \$50.1 million in 1971, due to increased marketings. For eggs, the considerable decline in average prices more than offset increased marketings resulting in total receipts falling by 25.1 per cent to \$37.9 million.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Sources of information used in the preparation of these estimates include the Censuses of Agriculture; periodic Bureau surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Bureau surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

TABLE 1. Farm Cash Receipts from Farming Operations, January - March 1968-71(1)

	1968	1969	1970	1971
	thousands of dollars			
Prince Edward Island	7,597	8,625	13,050	10,210
Nova Scotia	11,999	13,045	15,211	14,076
New Brunswick	10,795	11,099	15,061	12,021
Quebec	117,145	130,589	140,743	131,767
Ontario	331,488	355,359	355,921	328,010
Manitoba	72,230	73,042	72,768	69,132
Saskatchewan	151,410	158,142	141,902	137,927
Alberta	279,566	172,886	165,035	162,671
British Columbia	39,866	41,992	41,083	39,705
CANADA(2)	1,022,096	964,779	960,774	905,519

(1) Excludes supplementary payments.

(2) Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to March

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1968										
Wheat	—	—	—	—	2,013	18,776	79,679	52,721	1,139	154,328
Wheat, C.W.B. payments(2)	—	—	—	—	—	—	—	77,125	—	77,125
Oats	23	7	63	546	741	1,369	715	1,448	167	5,079
Oats, C.W.B. payments(2)	—	—	—	—	—	3,155	3,098	2,167	—	8,420
Barley	—	—	—	6	782	2,163	2,926	11,493	854	18,224
Barley, C.W.B. payments(2)	—	—	—	—	—	4,668	12,064	19,128	—	35,860
C.W.B. net cash advance payments(3)	—	—	—	—	—	2,443	5,856	4,878	—	13,177
Rye	—	—	—	—	—	422	887	369	—	1,678
Flaxseed	—	—	—	—	—	1,280	815	937	3	3,035
Rapeseed	—	—	—	—	—	590	3,509	4,439	—	8,538
Soybeans	—	—	—	—	3,507	—	—	—	—	3,507
Corn	—	—	—	—	3,428	17	—	—	—	3,445
Sugar beets	—	—	—	533	—	525	—	261	—	1,319
Potatoes	2,737	92	3,415	2,400	2,272	686	34	1,123	706	13,465
Fruits	—	318	—	—	2,968	—	—	—	2,837	6,123
Vegetables	55	142	53	1,525	4,907	350	—	148	2,685	9,865
Tobacco	(4)	(4)	(4)	6,018	88,114	—	—	—	—	94,132
Other crops	420	756	325	800	10,453	403	596	1,521	1,299	16,573
Total crops	3,235	1,315	3,856	11,828	119,185	31,961	98,467	168,002	9,690	447,539
Cattle and calves	1,409	1,712	1,545	15,469	78,405	18,019	37,175	71,873	6,749	232,356
Hogs	1,647	1,260	818	24,302	36,878	8,948	7,838	18,449	738	100,878
Sheep and lambs	—	33	2	78	685	45	198	986	95	2,122
Dairy products	611	3,405	2,268	34,233	51,426	5,146	4,058	9,734	11,204	122,085
Poultry	16	1,094	731	14,208	17,091	1,719	568	2,175	3,212	40,814
Eggs	246	1,871	1,001	7,477	15,155	3,651	1,392	2,941	4,622	38,356
Other livestock and products	101	938	153	1,593	5,697	1,939	952	2,237	2,980	16,590
Total livestock and products	4,030	10,313	6,518	97,360	205,337	39,467	52,181	108,395	29,600	553,201
Forest and maple products	35	242	209	911	433	23	17	37	303	2,210
Dairy supplementary payments	287	97	187	6,944	6,229	745	616	1,494	229	16,828
Deficiency payments(5)	10	32	25	102	304	34	129	1,638	44	2,318
Cash receipts from farming operations	7,597	11,999	10,795	117,145	331,488	72,230	151,410	279,566	39,866	1,022,096
Supplementary payments(6)	—	—	—	—	—	156	5,207	2,032	193	7,588
Total cash receipts	7,597	11,999	10,795	117,145	331,488	72,386	156,617	281,598	40,059	1,029,684
1969										
Wheat	—	—	—	—	1,368	10,854	47,722	32,294	1,591	93,829
Wheat, C.W.B. payments(2)	—	—	—	—	—	—	27,133	7	—	27,140
Oats	26	10	63	542	694	5,262	1,777	2,431	461	11,266
Oats, C.W.B. payments(2)	—	—	—	—	—	2,551	1,301	963	—	4,815
Barley	—	—	—	6	891	1,834	2,304	8,433	723	14,191
Barley, C.W.B. payments(2)	—	—	—	—	—	526	954	2,021	—	3,501
C.W.B. net cash advance payments(7)	—	—	—	—	—	1,974	20,246	6,088	—	28,308
Rye	—	—	—	—	—	65	231	81	—	377
Flaxseed	—	—	—	—	—	7,950	3,639	4,141	9	15,739
Rapeseed	—	—	—	—	—	1,037	5,580	4,275	—	10,892
Soybeans	—	—	—	—	4,687	—	—	—	—	4,687
Corn	—	—	—	—	3,654	31	—	—	—	3,685
Sugar beets	—	—	—	814	—	650	—	537	—	2,001
Potatoes	2,515	64	3,173	2,893	2,079	722	34	942	854	13,276
Fruits	—	318	—	—	3,501	—	—	—	2,733	6,552
Vegetables	45	196	61	1,207	4,068	237	—	205	2,748	8,767
Tobacco	(4)	(4)	(4)	7,389	94,126	—	—	—	—	101,515
Other crops	630	1,014	377	1,008	11,589	448	685	906	1,698	18,355
Total crops	3,216	1,602	3,674	13,859	126,657	34,141	111,606	63,324	10,817	368,896
Cattle and calves	2,188	1,766	1,762	17,510	83,473	14,733	30,179	67,659	6,147	225,417
Hogs	1,750	1,467	982	24,975	38,940	9,501	8,469	19,636	781	106,501
Sheep and lambs	3	24	1	65	731	54	165	581	63	1,687
Dairy products	773	3,646	2,320	38,874	55,041	5,109	4,192	9,391	11,282	130,628
Poultry	34	1,339	852	17,466	19,459	2,056	713	2,432	3,588	47,939
Eggs	300	2,174	1,030	9,022	19,361	4,508	1,639	3,847	6,184	47,865
Other livestock and products	92	742	163	1,477	5,126	1,606	824	1,951	2,602	14,583
Total livestock and products	5,140	11,158	7,110	109,389	222,131	37,567	45,981	105,497	30,647	574,620
Forest and maple products	32	217	188	781	380	22	16	30	295	1,961
Dairy supplementary payments	220	66	125	5,856	4,926	547	404	1,166	184	13,494
Deficiency payments(8)	17	2	2	704	1,265	765	135	2,869	49	5,808
Cash receipts from farming operations	8,625	13,045	11,099	130,589	355,359	73,042	158,142	172,886	41,992	964,779
Supplementary payments(9)	—	—	—	—	968	297	4,897	1,210	69	7,441
Total cash receipts	8,625	13,045	11,099	130,589	356,327	73,339	163,039	174,096	42,061	972,220

See footnotes at end of table.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province, January to March — Concluded

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1970										
Wheat	—	—	—	—	1,469	15,948	63,161	28,912	1,041	110,531
Wheat, C.W.B. payments(2)	—	—	—	—	—	—	7	2	—	9
Oats	23	9	58	480	493	1,178	391	686	191	3,509
Barley	—	—	—	7	816	1,707	1,762	6,867	442	11,601
C.W.B. net cash advance payments(3)	—	—	—	—	—	3,246	5,071	— 393	—	1,432
Rye	—	—	—	—	—	620	1,180	358	—	2,158
Flaxseed	—	—	—	—	—	3,360	4,825	3,515	6	11,706
Rapeseed	—	—	—	—	—	2,219	12,747	7,621	—	22,587
Soybeans	—	—	—	—	3,802	—	—	—	—	3,802
Corn	—	—	—	—	3,767	17	—	—	—	3,784
Sugar beets	—	—	—	634	—	757	—	828	—	2,219
Potatoes	5,135	141	6,674	2,762	4,318	1,514	38	1,720	885	23,187
Fruits	—	298	—	—	3,418	—	—	—	1,538	5,254
Vegetables	71	179	79	1,717	5,394	310	—	169	3,068	10,987
Tobacco	(4)	(4)	(4)	7,613	86,100	—	—	—	—	93,713
Other crops	1,859	1,269	495	1,023	11,281	355	555	818	1,499	19,154
Total crops	7,088	1,896	7,306	14,236	120,858	24,739	89,737	51,103	8,670	325,633
Cattle and calves	2,162	2,444	1,777	21,430	80,523	17,138	30,895	67,240	6,188	229,797
Hogs	2,363	1,750	1,133	28,689	50,815	14,781	12,305	25,306	927	138,069
Sheep and lambs	13	31	3	73	874	34	232	419	51	1,730
Dairy products	734	4,082	2,344	41,796	56,367	5,585	4,481	10,178	12,429	137,996
Poultry	46	1,475	988	18,612	17,864	2,137	960	2,639	3,919	48,640
Eggs	321	2,540	1,049	9,206	19,716	5,645	1,931	4,090	6,066	50,564
Other livestock and products	92	708	159	1,521	4,890	1,664	868	2,048	2,429	14,379
Total livestock and products	5,731	13,030	7,453	121,327	231,049	46,984	51,672	111,920	32,009	621,175
Forest and maple products	31	209	180	751	366	22	16	30	283	1,888
Dairy supplementary payments	194	49	105	4,370	3,466	485	370	929	95	10,063
Deficiency payments(8)	6	27	17	59	182	538	107	1,053	26	2,015
Cash receipts from farming operations	13,050	15,211	15,061	140,743	355,921	72,768	141,902	165,035	41,083	960,774
Supplementary payments(6)	—	—	—	—	—	450	538	624	16	1,628
Total cash receipts	13,050	15,211	15,061	140,743	355,921	73,218	142,440	165,659	41,099	962,402
1971										
Wheat	—	—	—	—	1,001	10,464	52,081	21,959	646	86,151
Wheat, C.W.B. payments(2)	—	—	—	—	—	—	6	—	—	6
Oats	18	7	49	462	526	1,752	3,549	3,025	199	9,587
Oats, C.W.B. payments(2)	—	—	—	—	—	911	408	419	—	1,738
Barley	—	—	—	8	965	4,742	14,667	22,609	540	43,531
Barley, C.W.B. payments(2)	—	—	—	—	—	664	1,596	2,053	—	4,313
C.W.B. net cash advance payments(3)	—	—	—	—	—	3,580	15,797	8,232	—	27,609
Rye	—	—	—	—	—	345	811	411	—	1,567
Flaxseed	—	—	—	—	—	3,156	4,543	2,685	2	10,386
Rapeseed	—	—	—	—	—	4,416	21,075	14,730	—	40,221
Soybeans	—	—	—	—	3,553	—	—	—	—	3,553
Corn	—	—	—	—	4,839	24	—	—	—	4,863
Sugar beets	—	—	—	709	—	697	—	331	—	1,737
Potatoes	2,518	130	4,111	3,009	4,905	1,383	53	2,109	907	19,125
Fruits	—	252	—	—	2,739	—	—	—	1,830	4,821
Vegetables	53	145	56	1,498	4,823	310	—	176	3,139	10,200
Tobacco	(4)	(4)	(4)	8,033	74,017	—	—	—	—	82,050
Other crops	2,093	1,720	490	1,049	10,550	364	518	902	1,508	19,194
Total crops	4,682	2,254	4,706	14,768	107,918	25,648	83,510	63,177	8,771	315,434
Cattle and calves	2,209	2,312	1,661	23,817	81,628	17,026	31,536	57,495	4,956	222,640
Hogs	1,939	1,443	1,048	22,099	38,481	13,468	13,903	21,731	713	114,825
Sheep and lambs	1	25	16	50	673	103	297	387	39	1,591
Dairy products	736	4,200	2,266	38,673	55,286	5,209	4,356	10,212	12,701	133,639
Poultry	49	1,249	971	16,973	20,566	2,201	897	2,717	4,444	50,067
Eggs	233	1,655	887	7,237	13,374	3,268	2,046	3,802	5,389	37,891
Other livestock and products	85	661	150	1,377	4,542	1,567	838	1,889	2,343	13,452
Total livestock and products	5,252	11,545	6,999	110,226	214,550	42,842	53,873	98,233	30,585	574,105
Forest and maple products	31	207	178	744	364	22	16	30	281	1,873
Dairy supplementary payments	241	53	128	5,996	5,069	600	453	1,130	45	13,715
Deficiency payments(10)	4	17	10	33	109	20	75	101	23	392
Cash receipts from farming operations	10,210	14,076	12,021	131,767	328,010	69,132	137,927	162,671	39,705	905,519
Supplementary payments(11)	—	—	—	—	—	1,279	3,809	2,984	120	8,192
Total cash receipts	10,210	14,076	12,021	131,767	328,010	70,411	141,736	165,655	39,825	913,711

(1) Excludes Newfoundland. (2) Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years. (3) Explanation of this item is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65. (4) Receipts from the sale of tobacco are included with "other crops" because less than three firms reporting. (5) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them. (6) Payments made under the provisions of the Prairie Farm Assistance Act. (7) Apart from cash advances on farm-stored grains, an explanation of which is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65, this item also includes special advances made to certain western cereal growers to enable them to have their grain dried commercially. (8) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them. (9) Payments made under the provisions of the Prairie Farm Assistance Act and payments made by the federal government to eligible sugar beet growers, following closure of the sugar beet refinery in south-western Ontario. (10) Made under the authority of the Agricultural Stabilization Act. For this report, this item includes only payments on wool. Deficiency payments on other products are included as part of the estimated income for them. (11) Payments made under the provisions of the Prairie Farm Assistance Act and payments made under the Lower Inventory For Tomorrow (LIFT) program. -- 500 dollars or less.

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