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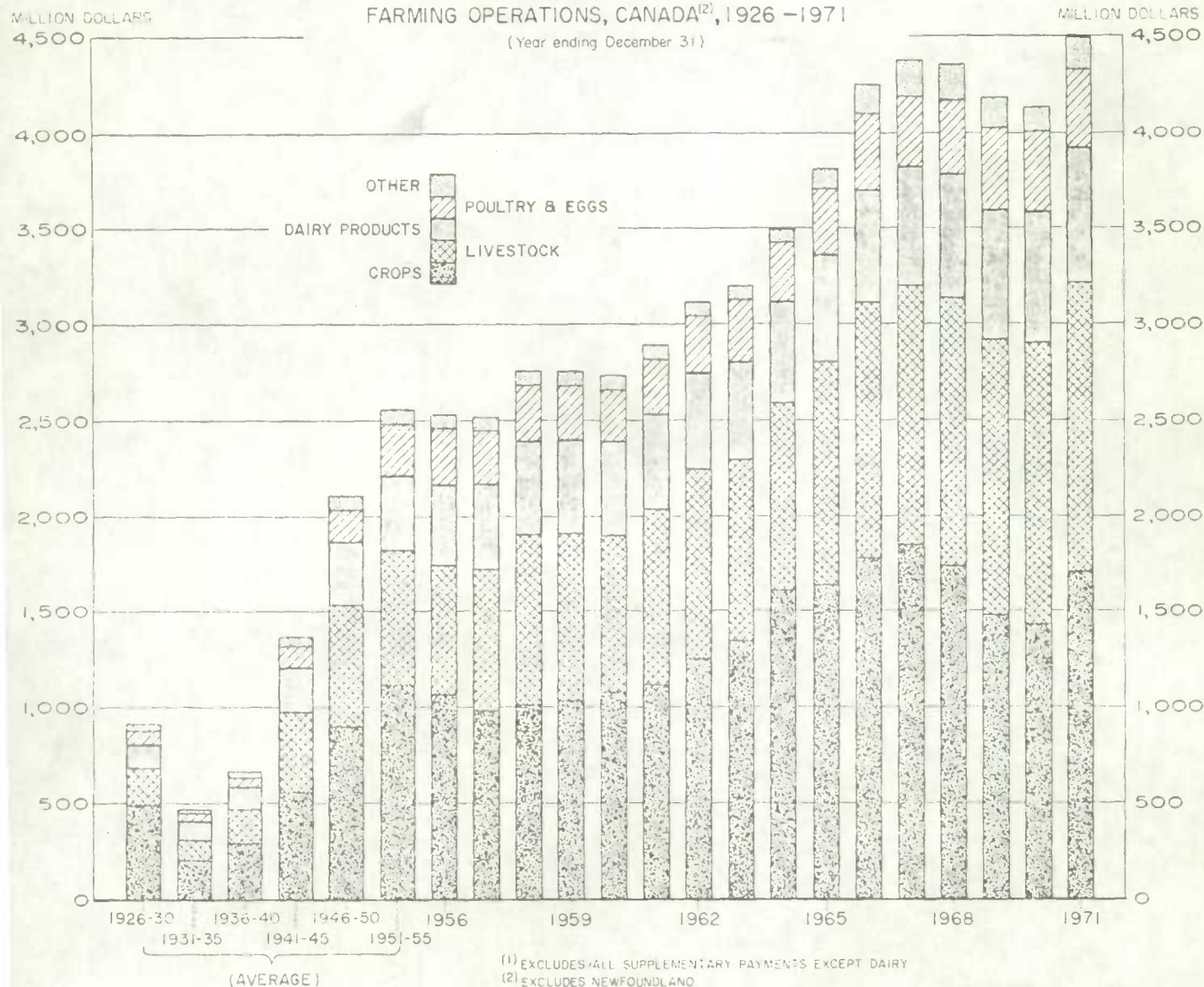
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FARM CASH RECEIPTS, 1971

(FOURTH QUARTER AND ANNUAL TOTALS)

FARM CASH RECEIPTS⁽¹⁾ FROM
FARMING OPERATIONS, CANADA⁽²⁾, 1926-1971

(Year ending December 31)



May 1972
5504-501

Farm Income and Prices Section, AGRICULTURE DIVISION

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FARM CASH RECEIPTS, 1971(1)

This report presents, by commodity and by province, estimates of farm cash receipts from farming operations for the calendar year 1971. As a result of more up-to-date information becoming available in recent weeks, the provincial and Canada totals contained herein for 1971 differ slightly from those presented in the preliminary report published in April. Included in this report are cash receipts from the sale of farm products, Canadian Wheat Board participation payments on previous years' grain crops, net cash advances on farm-stored grains in Western Canada, deficiency payments made by the Agricultural Stabilization Board and supplementary payments outlined below. No deductions have been made for the cost of production of commodities sold. Estimates of expenses involved in farming operations together with total farm income are published annually in the Statistics Canada publication "Farm Net Income" (Catalogue no. 21-202).

Total cash receipts from farming operations for 1971, excluding supplementary payments, are now estimated at \$4,494.9 million for Canada, 8.6 % above the revised value of \$4,139.0 million in 1970 and 5.4 % above the average for the five year period 1966-70. This increase in cash receipts can be attributed to increases in almost all cash receipt items with the more important exceptions of potatoes, tobacco, hogs and eggs.

The largest increase in total cash receipts occurred in Saskatchewan which registered a rise of 31.4 %. In Alberta the increase in total cash receipts amounted to 11.5 % while in Manitoba a rise of 9.9 % occurred. In contrast, the Maritime provinces, Prince Edward Island, Nova Scotia and New Brunswick, registered declines of 12.3 %, 3.6 % and 10.2 % respectively. Such decreases were mainly caused by lower cash receipts from potatoes and hogs.

In addition to the above income, farmers also received supplementary payments amounting to \$18.3 million during 1971, considerably below the \$58.2 million received in 1970. For both years these payments included those made under the provisions of the Prairie Farm Assistance Act together with payments made under the Lower Inventory for Tomorrow (LIFT) program. In Manitoba, in 1971, they also included payments to farmers under the Farm Acreage Payment program. When added together cash receipts from farming operations and supplementary payments totalled \$4,513.1 million, 7.5 % above the estimate of \$4,197.2 million in 1970.

Field Crops. - During 1971, farmers' total returns from the sale of field crops, cash advances on farms-stored grains in Western Canada and Canadian Wheat Board payments amounted to \$1,703.6 million, 19.5 % above the 1970 level of \$1,425.2 million. This estimate, representing almost 38 % of farmers' total cash receipts from farming operations, is a slight increase from the 34.4 % share in 1970.

With both marketings and prices of wheat above those prevailing during the previous year, returns from this source rose by almost \$80 million, an increase of 14 %. Although the prices of oats at time of delivery were almost the same for both years, quantities marketed during 1971 were considerably above those of the previous year resulting in cash receipts increasing by slightly more than 50 %. For barley, the increase in returns of 32.9 % came about from an expansion of marketings and a higher level of prices.

A decline in average prices for flaxseed in 1971 more than offset an increase in marketings and resulted in returns from this source declining from \$59.7 million in 1970 to \$57.1 million in 1971. With both average prices and marketings of rapeseed being above those prevailing during 1970, the value of sales in 1971 reached \$130.9 million, an increase of 35.7 %. A decline in cash receipts from potatoes of 10.3 % in 1971 compared to 1970 occurred mainly through a lower level of prices. Prices and marketings of tobacco both declined and returns from this source fell by \$19.4 million to a value of \$135.4 million in 1971.

A large increase occurred in Canadian Wheat Board participation payments on previous years' wheat, oats and barley crops. These payments at \$93.5 million during 1971 were \$87.0 million higher than for 1970.

Livestock and Livestock Products. - Cash receipts from the sale of livestock and livestock products in 1971 amounted to \$2,672.5 million, 1.7 % above the 1970 level of \$2,626.6 million. The increase in the value of sales of cattle, calves and dairy products was almost entirely offset by declines in receipts from the sale of hogs and eggs. With slight increases in marketing of cattle and calves and in the average prices received, returns from such sales increased from \$978.2 million in 1970 to \$1,071.2 million in 1971. Cash receipts from the sale of hogs fell by \$56.0 million to a value of \$431.0 million. While marketings during 1971 were above those of 1970, the average prices received were much

(1) Excludes Newfoundland.

lower. For dairy products, a slight decrease in marketings combined with an increase in prices to give a value of \$704.9 million for 1971. Dairy supplementary payments of \$100.3 million showed an increase of \$33.7 million over those made during the previous year. Sales of poultry products in 1971 estimated at \$258.0 million were little changed from the value of \$258.9 million in 1970. For eggs, a decline in average prices more than offset a slight increase in marketings resulting in receipts from this source falling from \$172.1 million in 1970 to \$152.0 million in 1971.

Estimates of cash receipts from farming operations include the returns from all sales of agricultural products except those associated with direct inter-farm transfers. The prices used to value all products sold are prices to farmers at the farm level; they include any subsidies, bonuses and premiums which can be attributed to specific products, but they exclude any storage, transportation, processing and handling charges which are not actually received by farmers.

Sources of information used in the preparation of these estimates include the Censuses of Agriculture; periodic Statistics Canada surveys of production and disposition of crops, livestock and animal products; farm product marketing agencies; processors of agricultural products; Statistics Canada surveys of prices received by farmers in connection with agricultural activities; agricultural statistics arising out of administrative responsibilities of various government departments, both Federal and Provincial.

TABLE 1. Farm Cash Receipts from Farming Operations, by Quarters, 1968-71(1)

	January — March	April — June	July — September	October — December	Year
	thousands of dollars				
<u>1968</u>					
Prince Edward Island	7,597	9,122	8,789	8,968	34,476
Nova Scotia	11,999	12,244	15,530	15,253	55,026
New Brunswick	10,795	12,245	12,495	13,499	49,034
Quebec	117,145	157,997	193,594	168,078	636,814
Ontario	331,488	263,627	354,109	369,599	1,318,823
Manitoba	72,230	103,504	76,391	112,535	364,660
Saskatchewan	151,410	360,794	163,951	216,959	893,114
Alberta	279,566	153,858	157,484	209,031	799,939
British Columbia	39,866	38,006	55,074	71,669	204,615
Canada(2)	1,022,096	1,111,397	1,037,417	1,185,591	4,356,501
<u>1969</u>					
Prince Edward Island	8,625	9,958	8,901	10,386	37,870
Nova Scotia	13,045	15,266	18,752	16,317	63,380
New Brunswick	11,099	12,885	13,135	14,162	51,281
Quebec	130,713	171,747	198,499	171,536	672,495
Ontario	356,012	287,379	366,018	368,491	1,377,900
Manitoba	73,022	77,140	98,690	101,060	349,912
Saskatchewan	158,151	148,930	234,058	171,277	712,416
Alberta	172,754	167,588	189,246	197,581	727,169
British Columbia	41,922	38,918	55,668	60,953	197,461
Canada(2)	965,343	929,811	1,182,967	1,111,763	4,189,884
<u>1970</u>					
Prince Edward Island	13,398	12,640	9,230	9,307	44,575
Nova Scotia	15,521	14,781	18,671	15,961	64,934
New Brunswick	15,098	17,087	12,330	12,957	57,472
Quebec	140,973	176,770	191,498	156,788	666,029
Ontario	359,204	313,095	358,176	352,168	1,382,643
Manitoba	72,142	73,670	91,097	97,069	333,978
Saskatchewan	141,483	150,461	208,866	187,598	688,408
Alberta	163,716	153,824	191,494	182,828	691,862
British Columbia	40,414	40,477	61,063	67,141	209,095
Canada(2)	961,949	952,805	1,142,425	1,081,817	4,138,996
<u>1971</u>					
Prince Edward Island	11,162	9,913	8,464	9,565	39,104
Nova Scotia	14,665	14,318	17,460	16,129	62,572
New Brunswick	11,831	14,453	12,052	13,263	51,599
Quebec	133,591	169,624	212,799	176,252	692,266
Ontario	337,532	303,408	366,868	377,639	1,385,447
Manitoba	69,073	80,235	98,055	119,623	366,986
Saskatchewan	137,360	213,943	253,916	299,599	904,818
Alberta	163,525	177,417	209,339	220,999	771,280
British Columbia	43,926	42,021	62,353	72,520	220,820
Canada(2)	922,665	1,025,332	1,241,306	1,305,589	4,494,892

(1) Excludes supplementary payments.

(2) Excludes Newfoundland.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1968										
Wheat	—	—	—	—	22,710	77,180	346,796	153,805	4,757	605,248
Wheat, C.W.B. payments(2)	—	—	—	—	—	32,306	205,870	77,126	—	315,302
Oats	96	30	247	2,273	2,807	8,137	3,720	5,554	770	23,634
Oats, C.W.B. payments(2)	—	—	—	—	—	3,155	3,098	2,167	—	8,420
Barley	—	—	—	24	3,233	12,459	18,526	47,006	3,645	84,893
Barley, C.W.B. payments(2)	—	—	—	—	—	4,668	12,064	19,128	—	35,860
C.W.B. not cash advance payments(3)	—	—	—	—	—	13,407	26,291	12,918	—	52,616
Rye	—	—	—	—	155	1,367	3,307	1,094	—	5,923
Flaxseed	—	—	—	640	257	15,192	5,813	4,680	11	26,593
Rapeseed	—	—	—	—	—	3,103	14,896	15,198	—	33,197
Soybeans	—	—	—	—	22,363	—	—	—	—	22,363
Corn	—	—	—	—	26,114	68	—	—	—	26,182
Sugar beets	—	—	—	2,174	—	3,217	—	7,024	—	12,415
Potatoes	9,127	681	12,137	12,163	12,611	3,735	197	5,193	4,857	60,701
Fruits	333	4,137	1,609	13,018	35,759	—	—	—	11,750	86,606
Vegetables	945	1,856	1,278	18,614	55,081	2,226	—	2,197	12,275	94,502
Tobacco	(4)	(4)	(4)	6,018	136,156	—	—	—	—	142,374
Other crops	832	2,146	917	4,203	44,060	6,902	15,321	14,467	10,299	99,147
Total crops	11,333	8,850	16,168	59,147	361,516	187,122	655,899	367,557	68,364	1,735,976
Cattle and calves	6,799	8,255	7,413	78,839	339,247	77,819	165,547	258,665	37,808	980,392
Hogs	6,790	5,295	3,524	94,782	152,812	35,484	29,578	78,600	3,035	409,900
Sheep and lambs	95	304	216	842	2,667	269	896	2,607	563	8,659
Dairy products	5,107	14,923	10,894	232,660	248,780	23,075	18,767	43,924	46,093	644,223
Poultry	248	5,244	3,156	71,794	89,781	13,961	8,926	17,529	17,113	127,952
Eggs	1,029	8,059	4,085	31,159	65,877	15,483	5,208	11,808	21,113	163,821
Other livestock and products	338	2,161	522	5,238	17,036	5,329	3,334	7,189	7,363	48,510
Total livestock and products	20,406	44,241	30,010	515,314	916,400	171,420	232,256	420,322	133,088	2,483,457
Forest and maple products	170	1,253	1,125	13,986	3,510	78	58	124	1,513	21,817
Dairy supplementary payments	1,863	606	1,276	47,474	36,757	5,313	4,748	10,154	1,509	109,700
Deficiency payments(5)	704	76	435	893	640	727	153	1,782	141	5,551
Cash receipts from farming operations	34,476	55,026	49,034	636,814	1,318,823	364,660	893,114	799,939	204,615	4,356,501
Supplementary payments(6)	—	—	—	—	—	156	5,453	2,151	208	7,968
Total cash receipts	34,476	55,026	49,034	636,814	1,318,823	364,816	898,567	802,090	204,823	4,364,469
1969										
Wheat	—	—	—	—	19,746	63,552	280,202	108,260	5,049	476,809
Wheat, C.W.B. payments(2)	—	—	—	—	—	8,505	37,265	14,429	—	60,199
Oats	94	34	242	2,148	2,382	10,315	4,726	6,750	1,393	28,104
Oats, C.W.B. payments(2)	—	—	—	—	—	2,551	1,301	963	—	4,815
Barley	—	—	—	29	3,437	12,742	23,046	46,023	3,462	88,739
Barley, C.W.B. payments(2)	—	—	—	—	—	576	954	2,021	—	3,501
C.W.B. not cash advance payments(7)	—	—	—	—	—	19,932	92,266	45,708	—	157,906
Rye	—	—	—	—	177	1,184	2,890	619	—	4,870
Flaxseed	—	—	—	444	103	25,685	18,118	12,420	22	56,792
Rapeseed	—	—	—	—	—	5,418	27,489	20,746	—	53,653
Soybeans	—	—	—	—	16,661	—	—	—	—	16,661
Corn	—	—	—	—	37,639	64	—	—	—	37,703
Sugar beets	—	—	—	2,240	—	4,578	—	8,731	—	15,549
Potatoes	9,509	942	12,454	10,338	14,357	4,167	168	6,646	4,879	63,460
Fruits	573	5,738	2,040	10,432	39,840	—	—	—	20,926	79,549
Vegetables	831	1,987	1,256	18,137	55,439	2,294	—	2,219	12,340	94,503
Tobacco	(4)	(4)	(4)	7,389	137,504	—	—	—	—	144,893
Other crops	1,168	2,825	1,132	5,014	47,341	6,597	9,304	9,070	9,797	92,248
Total crops	12,175	11,526	17,124	56,171	374,626	168,130	497,729	284,605	57,868	1,479,954
Cattle and calves	8,636	9,995	7,666	87,417	348,552	69,605	134,781	259,826	37,639	964,117
Hogs	8,086	6,368	4,068	101,705	174,050	43,376	36,426	83,999	3,226	461,294
Sheep and lambs	96	343	216	907	3,412	295	937	1,898	626	8,730
Dairy Products	5,437	16,052	10,808	256,012	255,847	23,551	19,263	43,345	46,715	677,030
Poultry	262	6,021	3,837	79,865	95,589	15,666	10,385	19,211	18,805	244,641
Eggs	1,157	9,683	4,297	34,594	75,792	18,744	5,908	14,667	23,608	188,450
Other livestock and products	336	1,820	537	5,364	15,918	5,478	3,544	8,211	6,622	47,810
Total livestock and products	24,010	50,282	31,429	565,864	969,150	176,715	211,244	431,157	137,241	2,597,092
Forest and maple products	158	1,117	1,025	10,805	3,081	69	54	100	1,474	17,883
Dairy supplementary payments	1,509	417	982	38,234	29,767	4,041	3,252	7,911	829	86,942
Deficiency payments(5)	18	38	721	1,421	1,276	957	137	3,396	49	8,013
Cash receipts from farming operations	37,870	63,380	51,281	672,495	1,377,900	349,912	712,416	727,169	197,461	4,189,884
Supplementary payments(8)	—	—	—	—	968	497	5,913	2,429	128	9,935
Total cash receipts	37,870	63,380	51,281	672,495	1,378,868	350,409	718,329	729,598	197,589	4,199,819

See footnotes at end of table.

TABLE 2. Farm Cash Receipts from Farming Operations, by Province - Concluded

	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada(1)
	thousands of dollars									
1970										
Wheat	—	—	—	—	23,371	71,983	347,646	121,920	4,484	569,404
Wheat, C.W.B. payments(2)	—	—	—	—	—	234	5,195	1,037	—	6,566
Oats	81	30	208	1,895	1,982	6,354	4,570	5,030	1,181	21,331
Barley	—	—	—	31	3,412	21,472	52,507	63,169	4,077	144,668
C.W.B. net cash advance payments(3)	—	—	—	—	—	20,810	54,848	29,739	—	105,397
Rye	—	—	—	—	176	1,897	4,634	1,672	—	8,379
Flaxseed	—	—	—	448	76	17,613	28,341	13,199	23	59,700
Rapeseed	—	—	—	—	—	10,350	51,033	35,084	—	96,467
Soybeans	—	—	—	—	23,732	—	—	—	—	23,732
Corn	—	—	—	—	49,214	162	—	—	—	49,376
Sugar beets	—	—	—	2,229	—	3,710	—	9,206	—	15,145
Potatoes	14,702	1,037	19,197	11,534	21,493	5,266	220	9,239	5,745	88,437
Fruits	362	5,298	931	10,381	37,219	—	—	—	29,014	83,205
Vegetables	919	1,724	1,471	18,495	59,711	2,329	—	1,669	12,620	98,938
Tobacco	(4)	(4)	(4)	7,446	147,313	—	—	—	—	154,809
Other crops	2,187	4,192	1,416	6,259	57,510	7,629	7,221	12,554	11,423	110,391
Total crops	18,251	12,281	23,223	58,772	425,209	126,289	446,519	244,040	68,567	1,425,151
Cattle and calves	8,708	10,898	8,765	98,600	330,383	82,920	144,373	257,749	35,825	978,221
Hogs	8,759	6,134	4,177	95,898	169,913	55,408	51,397	91,850	3,462	486,998
Sheep and lambs	104	392	184	1,057	3,106	194	803	1,582	512	7,934
Dairy products	5,549	17,200	10,804	251,595	253,762	23,890	19,902	45,516	50,665	678,881
Poultry	334	6,738	4,329	82,809	95,150	16,660	12,263	20,641	19,935	258,859
Eggs	1,132	8,126	3,707	32,255	65,149	17,513	7,006	14,593	22,602	172,083
Other livestock and products	367	1,730	514	5,257	14,343	4,871	3,262	7,620	5,674	43,638
Total livestock and products	24,953	51,218	32,480	567,471	931,806	201,456	239,006	439,551	138,675	2,626,616
Forest and maple products	153	1,097	990	10,446	2,994	69	54	100	1,425	17,328
Dairy supplementary payments	1,211	310	761	28,931	22,429	3,357	2,700	6,517	387	66,603
Deficiency payments(5)	7	28	18	409	205	807	129	1,654	41	3,298
Cash receipts from farming operations	44,575	64,934	57,472	666,029	1,382,643	333,978	688,408	691,862	209,095	4,138,996
Supplementary payments(9)	—	—	—	—	—	5,696	37,189	14,493	829	58,207
Total cash receipts	44,575	64,934	57,472	666,029	1,382,643	339,674	725,597	706,355	209,924	4,197,203
1971										
Wheat	—	—	—	—	21,161	70,133	422,288	130,550	5,129	649,261
Wheat, C.W.B. payments(2)	—	—	—	—	—	8,938	47,184	19,080	—	75,202
Oats	76	25	196	1,980	1,972	6,942	11,359	8,013	1,659	32,222
Oats, C.W.B. payments(2)	—	—	—	—	—	911	408	419	—	1,738
Barley	—	—	—	36	4,006	30,145	75,558	77,152	5,329	192,326
Barley, C.W.B. payments(2)	—	—	—	—	—	2,153	6,481	7,972	—	16,606
C.W.B. net cash advance payments(3)	—	—	—	—	—	8,958	57,111	18,496	—	84,565
Rye	—	—	—	—	156	2,005	5,571	2,425	—	10,157
Flaxseed	—	—	—	310	62	14,699	29,611	12,387	31	57,100
Rapeseed	—	—	—	—	—	13,613	72,080	45,220	—	130,913
Soybeans	—	—	—	—	27,898	—	—	—	—	27,898
Corn	—	—	—	—	58,948	238	—	—	—	59,186
Sugar beets	—	—	—	2,227	—	5,765	—	10,584	—	18,576
Potatoes	10,208	936	13,549	12,407	20,330	6,087	228	9,659	5,943	79,347
Fruits	479	4,478	1,719	9,738	40,580	—	—	—	27,826	84,820
Vegetables	655	1,529	1,648	19,706	57,189	2,731	—	1,722	13,361	98,541
Tobacco	(4)	(4)	(4)	8,085	127,304	—	—	—	—	135,389
Other crops	2,357	4,431	1,285	6,555	59,749	10,701	10,524	12,099	11,234	118,935
Total crops	13,775	11,399	18,397	61,044	419,355	166,103	624,181	318,786	70,512	1,703,552
Cattle and calves	9,700	11,603	8,088	107,896	356,153	88,985	182,199	268,049	38,540	1,071,213
Hogs	6,537	5,602	3,907	84,438	139,017	49,756	53,749	84,333	3,614	430,953
Sheep and lambs	94	401	215	886	3,386	363	923	1,892	532	8,692
Dairy products	5,818	18,386	10,921	261,300	264,171	24,171	19,920	46,945	53,264	704,896
Poultry	278	6,346	4,216	80,837	96,928	15,360	10,005	20,746	23,311	258,027
Eggs	1,015	5,759	3,490	28,833	55,929	13,178	6,991	14,168	22,686	152,044
Other livestock and products	315	1,639	527	5,028	14,358	5,322	3,966	8,923	6,550	46,628
Total livestock and products	23,757	49,736	31,364	569,218	929,942	197,135	277,753	445,056	148,497	2,672,458
Forest and maple products	162	1,150	1,028	10,307	2,929	72	57	104	1,498	17,307
Dairy supplementary payments	1,405	269	800	51,511	33,099	3,471	2,748	6,743	290	100,336
Deficiency payments(10)	5	18	10	186	122	205	79	591	23	1,239
Cash receipts from farming operations	39,104	62,572	51,599	692,266	1,385,447	366,986	904,818	771,280	220,820	4,494,892
Supplementary payments(11)	—	—	—	—	—	5,572	6,810	5,633	240	18,255
Total cash receipts	39,104	62,572	51,599	692,266	1,385,447	372,558	911,628	776,913	221,060	4,513,147

(1) Excludes Newfoundland. (2) Represents participation payments made by the Canadian Wheat Board direct to producers on crops delivered in previous years. (3) Explanation of this item is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65. (4) Receipts from the sale of tobacco are included with "other crops" because less than three farms reporting. (5) Payments made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on eggs, sugar beets, potatoes and wool. Deficiency payments on other products are included as part of the estimated income for them. (6) Payments made under the provisions of the Prairie Farm Assistance Act. (7) Apart from cash advances on farm-stored grains, an explanation of which is set forth on page 16 of Handbook of Agricultural Statistics, Part II, Farm Income, 1926-65, this item also includes special advances made to certain cereal growers to enable them to have their grain dried commercially. (8) Payments made under the provisions of the Prairie Farm Assistance Act and payments made by the federal government to eligible sugar beet growers following closure of the sugar beet refinery in south-western Ontario. (9) Payments made under the provisions of the Prairie Farm Assistance Act and payments made under the Lower Inventory For Tomorrow (LIFT) program. (10) Payments made under the authority of the Agricultural Stabilization Act. For this report, this item includes only deficiency payments on sugar beets and wool. Deficiency payments on other products are included as part of the estimated income for them. (11) Payments made under the provisions of the Prairie Farm Assistance Act, payments made under the Lower Inventory For Tomorrow (LIFT) program and payments to Manitoba farmers under the Farm Acreage Payment program.

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