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A-Annual

M-Monthly

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WIRE AND WIRE PRODUCTS MANUFACTURERS

1965

For Statistical purposes the industry titled Wire and Wire Products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in drawing wire from rods and in manufacturing nails, spikes, staples, bolts, nuts, rivets, screws, washers, wire fencing, screening, wire cloth, barbed wire, tire chains, uninsulated wire rope and cable, kitchen wire goods and other wire products. Establishments primarily engaged in manufacturing insulated wire and cable are included in Industry No. 328 — Manufacturers of Electric Wire and Cable.

An analysis of the principal statistics of this industry indicates that the total value of shipments increased by 10.2 per cent, the value of production increased by 12 per cent, the total cost of materials used increased by 12 per cent and value added increased by 10 per cent. The ratio of cost of materials to production was 52 per cent in 1964 and 1965.

The total value of wire and wire products shipped by the firms classified to this industry in 1965 accounted for 94 per cent of total shipments. Some of the other products shipped were hoists, automotive stampings, putty, hand pumps, tungsten powders, screening machines and polyethylene pipes and tubes.

SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-65

					ufacturing		8, 1961 - 0			Т	otal activ	rity	
Vene	Estab-		oduction a				Value of			owners artners	Emp	loyees	
and province	lish- ments	Number	Man- hours pald	Wages	Cost of fuel and elec- tricity	Cost of materials and supplies	shipments of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		1000			\$'000		l		\$'000		\$10	000
1961													
Totals	200	9,099	19,470	40, 148	3, 062	124,029	220,940	93, 197	48	195	12,227	58,484	95,591
1962													
	0.10	0.371	01 000	44 110	2 222	140 000	240 800	100 004	40				
Totals	210	9,751	21,020	44, 110	3,270	140,388	248,023	106, 264	48	175	13,045	63,387	109,080
1963													
Totals	213	10, 328	22, 232	47, 954	3,471	157, 284	277, 258	117.357	35	141	13,743	68, 317	120,723
1964													
Newfoundland													
	1	Х	х	X	х	Х	X	Х	-	-	Х	Х	Х
Prince Edward Island	_	_			_			-			-	_	-
Nova Scotia	2	Х	X	Х	Х	Х	Х	X	_	_	Х	X	Х
New Brunswick	2	Х	X	Х	x	Х	х	Х	7		х	Х	х
Qualec	54	3,435	7,746	16,577	1,217	63,336	106,074	42,544	3	12	4,576	23,929	45,386
Catario	131	7,002	15,319	35,076	2,256	107,824	193,667	85,216	32	128	9,215	48,781	86,813
Manitoba	6	х	Х	Х	Х	Х	X	Х	X	X	X	Х	х
Saskatchewan	-	-	-	-	_	-	_	_	-	-	-	-	
Alberta	7	83	174	412	21	1,619	2,763	1,118	х	х	111	595	1,088
British Columbia	22	524	1,100	2,656	170	8,630	17,183	8,341	x	Х	742	4,070	8,991
Yukon and Northwest Territories		-	-	-	-	_	_	-	_	-		_	-
Totals	225	11,212	24, 720	55.518	3.785	183,533	323, 013	138,349	38	151	14, 850	78, 365	143,475
1965													
Newfoundland	1	х	x	x	х	x	x	X	_	_	x	x	
Prince Edward Island	_	_	_	_			_		_	_			_
Nova Scotia	2	х	x	x	x	x	x	Х			x	x	x
New Brunswick	1	x	x	x	х	x	x	X			x	x	x
Quebec	53	3,516	7,929	17,488	1,310	69,962	115,819	47,149	7	31	4,733	25,514	50,065
Ontario	132	7,822	16,920	39, 343	2,462	121,470	215, 100	94,560	18	87	10, 179		
Manitoba	5	x	X	X	x	X X	x	34,300				54,261	96,706
Saskatchewan		_	^			^				_	X	X	X
	7	84	- 17			1.500	2 000	- 020	area a	_	_		
Alberta	100		169	409	25	1,720	2,666	929	Х	х	114	588	894
litish Columbia	22	626	1,318	3,240	173	10,990	19,844	9,158	X	Х	872	4,814	10,031
Yukon and Northwest Territories	-		_	_	_			_	-	_	-	-	_
Totals	223	12, 212	26, 721	61,333	4,098	206, 363	356,949	152,908	27	124	16,099	86, 237	158,882

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1964 and 1965

				Man	ufacturing	activity				Т	otal activ	ity	
Size group	Estab- lish- ments		duction a ited works		Cost of fuel and	Cost of	Value of shipments of goods	Value	Working and pa		Empl	oyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$'000		\$'0	00
1964												10	
Under \$10,000	11 12 20 26 31 46 28 31 20	6 12 41 128 292 911 1,083 2,416 6,323	12 24 82 258 1,979 2,353 5,368 14,049	15 36 133 463 1,024 3,571 4,152 11,274 34,850	1 4 11 300 54 158 231 819 2,477	27 76 282 754 1,825 6,726 9,223 32,678 131,942	83 217 703 1,894 4,432 14,692 19,364 63,271 218,357	55 140 415 1,111 2,611 8,123 9,927 29,931 86,037	7 11 10 10 - - -	17 39 40 55 —	7 17 57 160 378 1,172 1,337 3,361 8,361	17 51 194 615 1,419 5,127 5,946 16,889 48,107	55 140 415 1, 113 2, 672 8, 911 10, 564 32, 196 87, 410
auxiliary units				***									
Totals	225	11, 212	24,720	55,518	3, 785	183,533	323,013	138,349	38	151	14, 850	78, 365	143, 475
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 1,000,000 '' 4,999,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	6 9 19 30 31 45 27 36 20	1 13 47 142 272 880 969 3,096 6,792	2 26 95 289 555 1,878 2,084 6,755 15,037	3 42 162 498 1,022 3,453 4,085 14,260 37,807	1 2 14 31 66 150 205 904 2,727	15 59 245 940 2,007 6,588 8,936 41,496 146,076	50 188 709 2, 232 4, 578 14, 744 18, 853 77, 017 238, 580	34 128 455 1,368 2,549 8,221 9,917 35,860 94,376	5 7 8 6 1	16 34 37 31 6	1 19 59 188 359 1,137 1,201 4,162 8,973	3 59 210 719 1,440 4,904 5,921 20,858 52,123	34 128 455 1,367 2,654 8,808 10,722 38,861 95,854
Totals	223	12, 212	26,721	61, 333	4.098	206, 363	356,949		27	124			158.88

(ABLE 2. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1964 and 1965

				Мал	ufacturing	activity				T	otal acti	vity	
Size group	Estab- lish- ments		duction a		Cost of fuel and	Cost of	Value of shipments of goods	Value	Working and pa	owners utners	Emp	loyees	Value
	11101110	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$'000		\$'0	00
1964			799		1					-11		1	
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 1,000,000 " 499,999 5,000,000 " 4,99,999 5,000,000 and over Head offices, sales offices and auxiliary units	14 27 19 36 38 42 16 27 6	7 44 76 287 623 1,629 1,043 4,301 3,202	14 88 154 578 1,312 3,600 2,318 9,543 7,113	17 141 268 1,004 2,283 6,438 4,659 22,341 18,367	2 14 22 555 143 311 343 1,435 1,458	44 363 468 2.227 5,405 14,215 12,716 72,029 76,066	124 832 1,167 4,710 10,931 28,485 23,724 141,764 111,275	78 464 679 2,483 5,464 13,870 10,931 69,517 34,864	11 16 9 2 - - -	31 59 47 13	8 63 94 377 807 2,004 1,308 6,114 4,075	19 211 354 1,384 3,383 8,903 6,244 33,524 24,342	78 463 682 2,535 6,141 14,588 11,260 72,463 35,264
Totals	225	11,212	24, 720	55, 518	3, 785	183, 533	323,013	138 349	38	151	14,850	78, 365	143, 475
1965	220	11,212	N T, 1 NO	00,020	3, 103	100, 000	345,010	200, 510	30				
Under \$10,000	8 21 26 37 33 44 18 30 6	3 46 102 261 612 1,482 1,295 5,372 3,039	6 94 205 539 1,242 3,269 2,860 11,749 6,757	9 182 351 970 2,211 6,212 5,405 28,597 17,397	2 20 28 55 107 283 324 2, 151 1, 130	31 376 675 2,592 4,398 13,504 15,428 107,766 61,593	83 792 1.621 5,216 9,206 27,869 27,087 184,117 100,957	51 395 932 2,709 4,705 14,476 11,738 77,608 40,294	6 111 8 2 2	19 52 38 14 - - -	4 644 134 357 750 1,863 1,568 7,384 3,975	500 1, 420 2, 958 8, 877 7, 188 41, 274	51 501 931 2,710 4,918 15,610 11,900 81,46 40,78
Totals	223	12, 212	26. 721	61,333	4, 098	206, 363		152,908	27	124	16,099	86, 237	158, 88

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

		334		Man	ufacturing	activity				Т	otal activ	rity	
Size group	Estab- lish-		duction a sted work		Cost of	Cost of	Value of shipments		Working and pa		Empi	oyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$ 000				\$'000		\$*0	00
1964													
Jnder \$10,000	14 27 19 35 36 42 18 26 8	7 44 76 283 606 1,530 1,068 3,920 3,678	14 88 154 570 1,274 3,372 2,397 8,698 8,154	17 141 268 986 2,167 6,033 4,695 20,400 20,810	2 14 22 54 113 311 330 1.345 1,595	44 363 468 2,055 4,763 13,278 13,435 67,847 81,279	124 832 1.167 4,472 9,876 26,792 24,685 128,387 126,678	78 464 679 2,388 5,079 13,159 11,256 60,506 44,741	11 16 9 2	31 59 47 13 —	8 63 94 367 769 1,887 1,339 5,486 4,837	19 211 354 1,337 3,080 8,436 6,368 30,200 28,361	78 463 682 2,405 5,356 13,872 11,886 63,163 45,570
auxiliary units		* * *	111	2 4 4	4 4 4	4 0 0	***	* * *	* * * *				
Totals	225	11,212	24,720	55,518	3,785	183,533	323,013	138,349	38	151	14,850	78,365	143,475
1965 Under \$10,000	8 20 26 37 33 43 20 30 6		6 74 205 539 1,216 3,143 3,031 11,749 6,757	9 123 351 970 2,170 5,929 5,787 28,597 17,397	2 8 28 555 112 275 339 2,151 1,130	31 255 675 2.592 4.144 13,363 15,944 107,766 61,593	83 634 1,621 5,216 8,795 27,111 28,414 184,117 100,957	51 377 932 2,709 4,566 13,827 12,544 77,608 40,294	6 11 8 2	19 52 38 14 - - -	4 49 134 357 729 1,790 1,677 7,384 3,975	11 175 500 1,420 2,845 8,447 7,816 41,274 23,749	51 376 931 2,710 4,739 14,594 13,235 81,462 40,785
Totals	223	12,212	26.721	61,333	4, 098	206, 363	356, 949	152,908	27	124	16,099	86,237	158, 88

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1964 and 1965

				Mar	ufacturing	activity				7	Total acti	vity	
Size group	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments	47	Working and pa	owners artners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		,000		1	\$'000		1		\$1000		\$'0	00
1964								1					
Under 5 employed	45 55 63 25 19 13 5	58 341 1,407 1,350 1,844 3,346 2,866	116 701 3,021 2,990 4,213 7,318 6,362	193 1,326 5,466 5,811 8,394 18,036 16,293	19 89 360 282 615 1,239 1,181	576 3,521 13,889 16,012 26,758 65,269 57,509	1,270 7,550 28,017 31,182 52,850 114,807 87,338	685 3,990 14,143 14,829 25,604 49,451 29,646	28 10 — — —	96 55	82 469 1,750 1,749 2,589 4,545 3,666	288 1,974 7,699 8,459 12,847 25,350 21,747	688 4,293 14,831 15,540 27,653 50,431 30,039
Totals	225	11,212	24,720		3,785	183,533	323,013		38	151	14.850	78,365	143,475
1965													
Under 5 employed	37 61 58 28 19 15 5	61 384 1,325 1,550 1,996 3,820 3,076	122 795 2.780 3.459 4.445 8.268 6.852	218 1,475 5,303 6,818 9,086 20,912 17,522	18 105 258 385 591 1,650 1,090	532 4,457 11,005 20,240 29,113 82,853 58,162	1,274 8,987 24,527 36,070 56,828 137,576 91,686	737 4,676 13,454 16,080 28,719 55,284 33,958	18 9	77 48	85 524 1,636 1,958 2,685 5,222 3,989	314 2,212 7,441 9,545 13,374 29,559 23,793	736 4,693 14,161 16,797 31,661 56,680 34,154
Totals	223	12,212	26,721	61,333	4,098	206,363	356,949	152,908	27	124	16,099	86,237	158,882

TABLE 6, Principal Statistics classified by Type of Organization, 1964 and 1965

				Man	ufacturing	activity					rotal acti	vity	
Type of organization	Estab- lish-		oduction lated work		Cost of	Cost of	Value of shipments			owners artners	Empl	oyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawais	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$10	000
1964								1					
Individual ownerships	23	52	104	171	13	299	752	443	23	96	55	179	443
Partnerships	9	36	72	109	8	230	503	290	15	55	40	131	287
Incorporated companies	193	11,124	24,543	55,238	3,763	183,005	321,758	137,615			14.755	78,055	142,744
Co-operatives	-	-	-	_	-	-	-	-			-	-	-
Head offices, sales offices and auxiliary units						* * *							
Totals	225	11,212	24,720	55,518	3,785	183,533	323, 013	138,349	38	151	14,850	78, 365	143,475
1965													
Individual ownerships	18	96	191	359	10	005							
Partnerships	6	30	191	3 28	19	607	1,587	962	27	124	104	395	1,007
Incorporated companies	199	12, 116	26,530	60,974	4,079	205,756	355,362	151.946		, , ,	15,995	85,842	157,876
Co-operatives	-	_	-	_	_	_	-				_		
Head offices, sales offices and auxiliary units		6 p c		b 0 0			0.00						
Totals	223	12 212	26,721	61,333	4 098	206, 363	356, 949	152, 968	27	124	16.099	86, 237	138, 883

TABLE 7. Calculation of Dusput, Imput and Value Added, 1964 and 1965

	Manufacti activi		Non-manufa activiti		Tota activi	
	1964	1965	1964	1965	1964	1965
			\$'00	0		
Output						
1. Shipments and other revenue	323,013	356,949	23,807	25,730	346,820	382, 679
inventories - Goods of own manufacture:						
Add closing - Goods in process	5.429	6,262	* 0 4	1 * *	5,429	6, 262
Finished goods	28,513	33,920			28,513	33,920
Deduct opening - Goods in process	4,213	5,387		4	4,213	5,387
Finished goods	27.075	28,375		* * *	27,075	28,375
. Net inventory change	2,654	6,420		4 4 4	2,654	6,420
Gross output (1+2)	325,667	363,369	23,807	25,730	349,474	389,099
Input	19.0					
. Purchases of goods not of own manufacture	4 + 4	***	17,973	19,962	17,973	19,962
inventories - Goods not of own manufacture:						
Add opening			3,100	3,425	3,100	3,425
Deduct closing			3,428	4,638	3,428	4,638
. Cost of goods sold (not of own manufacture)			17,645	18,749	17,645	18,740
, Materials, supplies, etc.	183,533	206,363	1,036	1,006	184,569	207,369
Fuel and electricity	3,785	4,098	4 4 4		3,785	4,09
. Gross input (5 + 6 + 7)	187,318	210,461	18,681	19,755	205,999	230, 210
Value added (3 - 8)	138,349	152,908	5.126	5,975	143 . 475	158, 882

TABLE 8. Employment and Payroll, 1964 and 1965

					Emplo	yees						Salari	es and wa	iges	
t and		Product related			Adm	inis-		les nd	-	tal	Product	ion and	Admin-	Cala	
province	Manufa	cturing	Ot	ther		office		bution	10	AC SETT	related v	workers	istra- tive and	Sales and distri-	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	bution	
1964					numb	er				ı	barn	1	\$'000		
Newfoundland	X	_	_		x	x	x	_	x	x	x		X	x	x
Prince Edward Island		_	_	_	_		_		_ ^_		^	_	_ ^_	λ	
Nova Scotia	x	_		_	x	x	X		X	x	x	_	_ x	x	X
New Brunswick	x	_	_		X	x	x		x	x	x	_	-		
Quebec	3, 236	199	_		646	214	259	22	4, 141	435	16,577	_	X E E E E	X	X 00 000
Ontario	6.052	950	3	_	1. 277	536	328						5,577	1.775	23, 929
anitoba	X		3		X	X	3 20 X	69	7,660 x	1,555 x	35, 076 x	13	11,508	2.184	48,78
askatchewan	_				_ ^_		Α	_	^_	, A	× _	_	Х	X	Х
lberta	83		-		19	3	6	_	108	3	412	_		25	801
ritish Columbia	495	29	4	_	84	53	70	7	653	89	2. 856	20	158		593
ukon and Northwest Terri- tories	_	_	_	_		_	-		_	-	2,030	20	- 091	503	4,070
Totals	10,034	1,178	7	-	2,058	811	664	98	12,763	2,087	55,518	33	18,325	4,489	78,36
1965						36									
Newfoundland	X					_									
rince Edward Island	A	_	_	_	х	X		-	X	x	X		X	-	X
lova Scotia	x	x			_	-	10.00	_	_	-	-0.00	-	-	_	-
Sew Brunswick	X	X	_		X	X	****	-	х	X	X		х	-	×
hannec	3.319	197	- 6	2	X 686	222	276	- 06	X	X 440	X 100	-	X	-	X
mario	6.644	1.178	9	_	1.386	562	331	25 67	4, 287 8, 372	446	17, 488	42	6,004	1,980	25, 51
initoba	X	-	_		1,000 X	X	331	- 01	0,312	1.807 x	39, 343 x	44	12,543	2.332	54, 261
liskatchewan					^_	^	_						х	_	Х
iberta	84	_	_	_	19	5	Б	_	109	5	400	_	157	- 00	588
hitish Columbia	595	31	3	_	106	54	74	9	778	94	409 3, 240	T 1	151	28	
ukon and Northwest Terri- tories	_	_	_	_	-	_	- 12		110	94	3, 240	I1	1,028	535	4,81
Totals	10,804	1,408	18	2	2,230	849	687	101	13. 739	2,360	61,333	96	19,933	4, 875	86, 23

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

Month	196	14	196	5
MOHELL	Male	Female	Male	Female
		numb	er	
Establishments reporting monthly detail (large establishments only):	t t	1		
January	8,597	1,054	9,807	1.152
February	8.727	1,083	9,908	1,186
March	8,941	1,119	9,951	1, 207
April	9,086	1.097	10,049	1.213
May	9, 252	1,110	10.193	1,175
June	9.344	1,117	10, 291	1,214
July	9,086	922	9, 987	1,033
August	9,360	1,073	9, 598	1,211
September	9,466	1.116	10, 266	1.374
October	9, 411	1.003	10, 452	1,404
November	9, 505	1,163	10, 371	1.486
Detricher	9.509	1, 143	10, 256	1,564
Averages	9, 249	1,085	10,103	1,276
Establishments reporting annual averages (small establishments only)	765	93	701	132
Average for all establishments	10,034	1,178	10.804	1.408

TABLE 10. Inventories, 1965

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	e \$'000		
Opening:						
Newfoundiand	x		x	х	-	х
Prince Edward Island	_	_	- 1	_	_	_
Nova Scotia	х	Х	x	x	Х	x
New Brunswick	x	_	x	х	X	x
Quebec	10,702	691	10,724	22.116	1,693	23.809
Ontario	15,642	4,262	15.754	35,658	1,352	37,009
Manitoba	х	x	x	х	-	х
Saskatchewan		_	_		-	_
Alberta	115	5	55	175	**	175
British Columbia	2,480	315	1,372	4,167	350	4.51
Yukon and Northwest Territories	-	_		_	_	_
† Totals	29, 219	5,387	28,375	62,982	3,425	66, 40
Closing:						
Newfoundland	X	x	x	x	_	x
Prince Edward Island		_	_	_	_	_
Nova Scotla	X	х	x	x	х	х
New Brunswick	x	x	x	х	х	x
Quebec	11,541	1.018	12,999	25,557	2,709	28,26
Onlario	20,103	4,700	18,709	43.511	1.549	45,06
Manitoba	х	х	x	х	_	x
Saskatchewan	_	_		_	_	_
Alberta	261	6	61	328		323
British Columbia	2.976	397	1,768	5,141	359	5,50
Yukon and Northwest Territories	_	-	-	-		
Totals	35, 163	62,620	33,920	75,345	4,638	79,98

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

		1964		1965	
Description		Quantity	Cost	Quantity	Cost
			\$'000		\$'000
Large establishments reporting commodity detail:					
Bituminous coal:					
(a) From Canadian mines	ton	-		-	-
(b) Imported	. 44	3,815	50	2,920	3
Sub-bituminous coal (from Alberta mines only)	44	3		5	
Anthracite coal	4.0	556	8	456	
Lignite coal			4000	-	-
Coke	44	70	1	50	
Gasoline (including gasoline used in cars and trucks)	1mp. gal.	483,801	183	547,099	20
Fuel oil including kerosene or coal oil	48	3,308,371	380	3,796,472	4:
Wood	cord	504	4	527	
Gas:					
(a) Liquefied petroleum gases		338,214	80	362,366	
(b) Other manufactured gas	M cu.ft.	155,028	30	150,432	
(c) Natural gas	*1	2,005,646	1,118	2,157,231	1,2
Other fuel		0 0 0	2	* * 1	
Electricity purchased	kwh.	204,855,257	1,687	223,479,032	1,8
Steam purchased		* * *	87	* * *	
Small establishments not reporting commodity detail:					
Estimate for fuel and electricity		a 4 a	156	4 * *	1:
All establishments:					
Total fuel and electricity used			3,785		4.0

TABLE 12. Materials and Supplies - Manufacturing Activity, 1964 and 1965

	1964		1965	
Description	Quantity	Cost	Quantity	Cost
I. Materials used:		\$'000		\$'000
Iron and steel: Bars ton Wire rods	65. 453 489, 170	8, 254 64, 964	74. 571 529, 776	9.944 70,780
Plain Galvanized Sheets Strips Pipe and tubing Nail and tack plate Other iron and steel Stainless steel:	158, 405 45,763 27, 210 9,392 1,776,655	31, 201 10, 294 4, 268 1, 678 1, 347 123 14, 431	177, 468 52, 597 29, 208 8, 890 2, 325, 083	34.788 12.007 4.867 1.683 1.488 164
Wire lb. Other forms " Non-ferrous metals; Aluminum:	2, 337, 506 1, 759, 379	2, 170 963	3, 028, 102 1, 211, 613	2, 863 660
Castings " Sheet " Other forms " Brass and bronze " Copper:	71.117 56.375 2.771,226 13.305,853	34 26 1, 202 7, 772	117.506 2,818.906 15.808.692	57 1. 181 9, 363
Sheet " Wire Other forms " Lead " Tin " Zinc All other non-ferrous metals Acid, muriatic lb. Acid, sulphuric, 100% "	72.987 361,182 411,223 2,419,551 21,546 10,255,387 3,703,058 19,917,132	34 188 151 305 21 1,411 794 77 296	38, 225 244, 672 607, 782 2, 018, 776 25, 498 10, 516, 382 4, 390, 547 22, 322, 548	22 134 254 305 26 1,557 902 95
All other materials and components used		15, 965		18,547
2. Containers and other packaging materials and supplies used		4, 161		4,775
3. Operating, maintenance and repair supplies used (excluding fuel)		8,795		11,084
. Amount paid out to others for work done on materials owned by establishments		2,610	***	2,791
Totals	0 1 5	183, 533		206, 363

¹ No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$5,230,416 in 1964 and \$5,617,628 in 1965.

TABLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965

			1964			1965	
Description		Quantity made	Quantity shipped	Value	Quantity made	Quantity shipped	Value
				\$'000			\$'000
Wires							
(Total production, whether for sale or for further manufacture)							
Iron and steel wires: Plain wire (including welding wire but not welding rods)	et ton	452, 160 74, 775 6, 723 5, 386	205,949 65,198 5,007 6,733	41, 282 14, 664 1, 638 1, 042	489, 215 66, 500 6, 554 6, 794	220, 835 62, 142 5, 065 6, 365	41.875 14.200 1.722 1.131
ing nut steel		***	3,379	1, 241		3, 398	1,300
Nails, staples and tacks							
Wire nalls, from and steel (all wire nails, including shoe rivets and other small sizes of wire nails) Wire staples, from and steel, of all kinds Tacks, all kinds (all cut and wire tacks, including hob nails, clout nails, trunk nails and other small cut nalls, but not cut shingle	keg	1,988,357 21,602	2.046,703 36,326	20,422 524	2, 100, 120 32, 060	2, 082, 600 27, 800	21, 577 550
nalls) Miscellaneous, including thumb tacks, upholstery nalls, brass and copper nalls, cut nails, aluminum nalls and staples forpaper stitching		}		3,772	- ***		3,925
Wire fencing and wire netting							
	ton		14,404 8,761	3,082 1,806		13,643	3,073
fences)	44		8,761	1,806		11,555	2,335
Steel fence posts	No.		23,723	502		26,914	546
Snow fence				1	***		1
purposes other than fencing	ton	* * *	73, 899	15, 206		77,052	15,519
Wile cloth: Pourdrinier wire cloth Other wire cloth, including insect wire screening — Steel, includ-			b h q	13,879		* # *	15,669
ing stainless steel				4, 457		4 5 5	5.822
Non-ferrous metal		* : *		1. 294		* * *	1.615
MIDELINETURE LEICHIE GHU HEWHIS HAMMANNAMANNAMANNAMANNAMANNAMANNAMANNAM		* * *		1,017	***	7 7 7	1,010

TABLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965 - Concluded

		1964 1965				
Description	Quantity made	Quantity shipped	Value	Quantity made	Quantity shipped	Value
			\$'000			\$'000
Wire goods						
Steel wire rope or cable (multiple strand — all types) ton	1	28,388	21,088	b 6 0	32,119	23,688
Strand (two or more single wires helically wound together, include galvanized and other metallic and plastic coatings)		11,017	3,606	6 = 4	18, 146	5,707
Steel wire upholstering springs and constructions			19,462			21,881
Other steel wire springs (except bed springs)			9,069			11,689
Misceilaneous wire goods (including wire lacing, hairpins, tire braids, wire paper clips, wire guards, welding rods, etc.)	* * *	• • •	20,659	4 4 9	0.00	37,883
Fasteners and miscellaneous						
Automatic screw machine products			9,705			12,757
Fasteners (bolts, nuts, rivets, washers, screws, etc.)	A 4 +		52,915			59,106
All other products	4 4 4		60,397			53,518
Amount received in payment for work done on materials and products owned by others	a + +		296	* * *		412
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above			(569)			(551
Net adjustment for establishments receiving progress payments			_			_
Total adjusted value of shipments and work done		* * *	323,013		p + q	356, 949

¹ Confidential; included with "Miscellaneous fencing and netting".

TABLE 14. Shipments of Selected Goods of Own Manufacture — All Industries (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

A. Steel Wire, 1961-65

0/3	Year		Plain wire	Galvanized wire	Barbed wire	Wire, other coated
	400					
	1961					
Quantity made			315, 316	56, 289	4,244	4,72
Quantity shipped			152,913	43,100	4,000	4,04
/alue	>======================================	\$'000	28, 507	9, 393	732	1,27
	1962					
Quantity made	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ton	355,786	64,688	5,740	5,37
Quantity shipped		64	162,336	49,818	5,391	4,42
Value		\$'000	30, 448	11,026	943	1.44
	1963					
Quantity made		ton	401,945	70,939	6.972	5, 84
Quantity shipped		14	175, 112	57,067	6,443	4,70
Zalue		\$'000	32,544	12,000	1,087	1,57
	1964					
Quantity made		ton	468, 214	78,844	5,681	6, 89
Quantity shipped		44	214,980	67,914	7.203	5, 19
Zalue		\$'000	42,491	15, 275	1,113	1,69
	1965					
Quantity made		ton	493,963	79,854	6,971	7,09
* *			220,835	63,063	6,552	5, 14
			41,875	14,412	1,208	1,75

Note: Figures on quantity made include the amounts made and used in subsequent processes in the same plants such as, in the manufacture of nails, galvanized wire, etc.

TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries - Continued B. Steel Wire Fencing, 1961-65

Year	Quantity shipped	Value
	net tons	\$*000
1961		
arm fence	13,906	3,074
awn fence	1, 298	369
hain link fabric	8,725	2, t33
Totals	23,929	5,576
1962		
arm fence	14,059	3,062
awn fence	1,640	447
hain link fabric	9,069	2,423
Totals	24,768	5.932
	44,700	
1963		
arm fence	13,763	2,934
awn fence	1,391	425
hain link fabric	10,066	2,979
Totals	25, 220	6,338
1964		
arm fence	14,404	3,082
awn fence	1.482	382
inda Hak fabric	12,799	3, 187
Totals	28,685	6,651
1965		
am ince	13,758	3,073
and Isace	1,157	316
hain link (abric	19,503	4,150
Totals	34,418	7,539

C. Nails, Tacks and Staples, 1961-65

Year	Iron and steel wire staples	Iron and steel wire nails and spikes	Wire and cut tacks of all kinds
1961	ke	(8	lbs.
Quantity shipped	20, 106	1,431,874	1,866,000
7alue	247	14,960	730
1962			
quantity shipped	21,776	1,515,047	1,708,000
alue\$'000	268	15,437	684
1963			
uantity shipped	36,628	1,699,409	1,820,209
alue	457	17,271	688
1964			
puantity shipped	36,326	2,056,281	1,662,071
'alue \$'000	524	21,008	618
1965			
Quantity shipped	27,800	2, 120, 800	1,411,528
/alue\$'000	550	21,959	605

Note: 1 keg = 100 pounds.

TABLE 14. Shipments of Selected Goods of Own Manufacture — All Industries — Concluded D. Steel Wire Rope and Cable, 1955-65

	Year	Wire rope ar (multiple all typ	strand	Twisted stra (single strand inc. plastic	all types	Total value
		Quantity shipped	Value	Quantity shipped	Value	raide
	QVIII QVIII	tons	\$*000	tons	\$*00	0
1955		23,658	14,599	8,018	2, 684	17, 283
1956		30,006	18,537	10,582	3,952	22, 489
1957		28,304	18,906	7.745	2, 758	21,664
1958		24,182	16,655	7, 536	2,828	19,483
1959		26, 109	17, 841	8,511	3, 084	20, 925
1960		25,746	17, 423	9,517	3,427	20, 850
1961		23, 459	15. 782	7,773	2, 988	18,771
1962		26,518	17.608	9, 267	3, 150	20,758
1963		25,749	18, 465	13,819	4,577	23,042
1964		28,713	21,813	12,867	4,572	26, 385
1965		32,142	23,705	18,298	5,755	29, 460

E. Welded Wire Mesh, 1960 - 65

Year	Quantity shipped	Value
	tons	\$.000
60	39,676	8,126
61	44,568	8,946
62	58,876	11,816
63	64,139	12,945
164	75,586	15,561
65	79,335	16,436

F. Welding Rods, 2 1960 - 65

Year	Quantity	Value
	tons	\$*000
960	19,490	7,342
961	21,236	9,054
962	26,039	11,073
963	25,620	12,230
964	34,626	14,279
965	39,043	15,944

¹ Totals shown under this heading for earlier years (prior to 1961) excluded some tonnages of multiple strand wire not classed as "wire rope" which were reported separately. As of 1961, this category is being interpreted to include all types of multiple strand wire. Totals shown under this heading prior to 1961 have been adjusted to reflect this change in interpretation.

¹ Includes only ferrous type gas and electric welding rod.

List of Establishments classified to this Industry, 1965
(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
Newfoundland:	
Dawes' Nail and Hardware Ltd.	Bay Roberts
Nova Scotia:	
Dosco Steel Ltd.	Sydney
Starr Mfg. Works Ltd.	Prince Albert Rd., Dartmouth
New Brunswick:	
New Brunswick Wire Fence Co. Ltd.	402 Main St., Moncton
Outline	
Quebec: Air Reduction Canada Ltd.	905 Hodge Street, Montreal
Apex Wire Products Ltd.	2211 Champlain St., Montreal
Argo Machine Tools Inc. Artistic Wire Works Limited	5605 St-Andre St., Montreal 10 2300 Bennett Ave., Montreal 18
B.D.O. Products	6293 Casgrain, Montreal
Bales Tie Corporation	27A Monk St., Longueil 8530 Esplanade St., Montreal 14
Christie, George Canada Limited	2106 rue Bellefeuille, Trois-Rivières
City Wire & Iron Products Co. Cogan Wire and Metal Products Div. of Great Lakes Steel Products Ltd	1584 Laurier Ave. E., Montreal 2245 de la Salle Ave., Montreal 4
D. & B. Wire Works Reg'd	7951 Dante St., Ville St-Michel
Debro Metal Products Ltd. Dominion Wire Rope Limited	5410 Ferrier St., Montreal 9 175 St-Joseph St., Lachine
Dosco Steel Ltd.	5870 St. Patrick St., Montreal
Eutectic Welding Alloys Co. of Canada Ltd.	5051 Côte de Liesse Rd., Montreal 10049 London Ave., Montreal-Nord
Formaster Inc.	7528, rue Dante, Ville St-Michel
Foster Springs Limited General Spring Co. Ltd.	Granby 1885 Darling St., Montreal 4
Gerrard Co. Limited	St-Laurent St-Laurent
Helplex Springs Ltd.	150, boui. Central-Sud., Québec
industrial Pasteners Ltd.	Marieville 5445 Pare St., Montreal
Industries Pont-Rouge Ltée	Pont-Rouge
Johnson Wire Works Ltd., The	
Jones Lamp Frame Co.	
L'Allier, J.E.M. & Fils	4602, rue Iberville, Montreal
Laramée Wire Works Ltd. Laurentian Wire Products Ltd.	
Les Produits d'Acier Morco Ltée	Baie Comeau
Live Wire Products Co. Ltd. London Zig Zag Spring Ltd.	738 Marin Ave. Montreal 2455 Desautels, Montreal 5
Manhattan Wire Works Co. Ltd.	2331 Provencale Lane, Montreal 24
Mercury Wire & Nail Co. Ltd. New York Wire Works Ltd.	
Ontario Wire Works Mfg. Limited	8585, boul. Langelier, Montreal
Pan-American Screw Corp. Ltd. Precision Automatique J.R.N. Ltée	
Premier Wire & Metal Products Pre radovich Metal Inc.	1977 Grand Trunk St., Montreal Val d'Or
Sido Limitée	480, rue Robinson-Sud, Granby
Signode Canada Ltd. Sivaco Wire and Nail Co.	
Steel Company of Canada Limited, The	Montreal
Steel Company of Canada Limited, The	2625 Duchesne, St-Laurent
Triplex Engineering Co. Ltd. Wallace Barnes Co. Limited, The	
Whitehouse Fastenings Limited	165 Graveline St., St-Laurent
World Wide Staple Co. Inc.	397, Place de Louvain, Montreal
Ontario:	
Accumatic Mfg. Co. Ltd.	302 Bridgeland Ave., Toronto 19
Acom Manufacturing Ltd. Albion Hills Workshop, The	Fort Erie Bolton
Androck Ltd.	Watford
Armour Art Craft Artcraft Shoppe Ltd.	111 Queen St. E., Toronto i
Argos Mfg. Co.	Stoney Creek
Associated Screw Machine Products	55 Brown's Line, Toronto 14
Automatic Staple Mfg. Ltd.	130 Oakdale Rd., Downsview
Beaverton Specialties Limited	49 Chauncey Ave., Toronto 18
Rennett Wire Products Co. Johne Spring Industries Ltd.	1948 Mattawa Ave, Cooksville 1153 Queen St. W., Toronto 3
Bost:tch (Toronto) Ltd.	55 Judson St., Toronto 18
Bown Screw Products Co. (Reg)	104 Fenmar Dr., Weston Esna Park Dr., Milliken
Ball Dog Lacer Co. of Canada Ltd.	200 Queen St. N., Hamilton
Burk - Thumm Ltd.	14 Breadalbane St., Toronto 5

List of Establishments classified to this Industry, 1965 - Continued

Location

List of Establishments classified to this Industry, 1965 - Concluded

Name	Lo	ocation
Ontario - Concluded:		
Steeles' Wire Springs Limited Superior Wire Works Swan, Piper & Co. Ltd. Tac-Lite Limited Tadco Manufacturing Ltd. Tamco Limited Thomson (Canada) Rivet Co. Ltd. Toronto Screw Machine & Stamping Products Ltd. Toronto Wire Works Co. Tyler, W. S. Co. of Canada Ltd., The Vanstone, E. G. & Son Ltd. Wallace Barnes Company Limited, The Wallace Barnes Company Limited, The Wallank, P. J. Mfg. Co. Ltd. Waily's Screw Machines Warren Automatics Webster & Horsfall (Canada) Ltd. West Coast Wire Works Ltd. Willow Mfg. Co. Ltd. Willow Mfg. Co. Ltd. Wiresmith Limited Yonge Hanger & Wire Products Ltd. Young G. R. Screw Machine Prod. Ltd. Young Gspring & Wire Corp. of Canada Ltd. Zenith Screw Company Ltd.	128 Vine Ave., Toronto 347 Leaside Ave., Stoney Creek 131 Grand Ave., S., Galt 19 River St., Toronto 1180 Gladstone Ave., La Salle Gananoque 376 Enford Rd., Richmond Hill 21008 Dundas St. W., Toronto 3 Kensington Ave., St. Catharines 23 Racine Rd., Rexdale 274 Sherman Ave N., Hamilton Plattsville 3t King St. E., Burford 918 High St., Peterborough Prescott 1101 West Walsh St., Fort William 2362 Fairview, Burlington 21 Sable Si., Toronto 15 44 Chauncey Ave., Toronto 18 164 Mulock Ave., Toronto 18 164 My Points Rd., Toronto 18 1641 McDougall St., Windsor	
Manitoba;		
Centennial Steel Products Ltd. Hunter Wire & Steel Prod. Ltd. J. R. Wire & Metal Speciafty Ltd. Regional Products Company Scott Screen and Wire Co. Ltd.	376 Bertrand, St. Bontface Aikins & Highland, Old Kildonan 455 Provencher Ave., St. Bontface	
Alberta:		
Alberta Wire Works Ltd. Alberta Wire Works Ltd. Alberta TV and Supply Co. Ltd. Deader C. H. Manufacturing Ltd. Cates Forming Accessories Ltd. Living industries Ltd. Soldan Fence & Metal Products Co. Ltd. Soroy Upholstery Springs	1017 - 10th Ave, S.W., Caigary F. R. = 2, South Edmonton 125 - 66th Ave, S. W., Calgary 125-66th Ave, S. W., Calgary 19935 - 75th St., Edmonton	
British Columbia;		
Advance Wire Products Ltd. B. C., Diesel Service Engineers Ltd. B. R. C. Weldmesh (1960) Ltd. British Ropes Canadian Factory (1963) Ltd. Butler, E. A., Limited Capital Wire Cloth Western Limited Chamberlain Spring Co., Ltd. Columbia Mig. Co., Ltd. Columbia Mig. Co., Ltd. Gerrard Co., Limited Hardfacing Alloys (Canada) Ltd. Industrial Wire & Iron Works Justesen, E. P. Mig. Co. Morrison Steel & Wire Co., Ltd. Scarr Industries Ltd. Staymet Alloys Ltd. Tree Island Steel Co., Ltd. West Coast Wire Works Limited Western Canada Steel Ltd., Pacific Bolt Div. Western Wire Conducts (1963) Ltd. Western Wire Call Div., George Wertman Ltd. Wright's Canadian Ropes Limited	1356 Francis St., Vancouver 6 3072-192nd St., Langley 3157 Grandview Hwy., Vancouver 12 3185 Grandview Hwy., Vancouver 12 3185 Grandview Hwy., Vancouver 1849 Franklin St., Vancouver 6 2055 Dundas St., Vancouver 6 Vancouver 2015 Coljumbia St., Vancouver 10 1435 Powell St., Vancouver 6 4004 Grant St., North Burnaby Granville Island, Vancouver 9 1510 West 3rd Ave., Vancouver Pitt Meadows Tree Island, Richmond 8383 Manitoba St., Vancouver 15 450 S. E. Marine Dr., Vancouver 15 7326 Antrim Ave., Burnaby 1 1101 Union St., Vancouver 6	eī

CONCEPTS AND DEFINITIONS

Census of Manufactures

General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 55 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures; (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as parof a general programme to achieve a fully integrated system of economic statistics.

Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment:
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

Employees

(a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

(b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

(c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

(d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

(e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

Materials and Supplies

(a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Non-manufacturing activities

1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, heverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

Shipments

(a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

(b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification ton the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

(c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

(d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

(b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

(c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".



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