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### MOTOR CARRIERS - FREIGHT QUARTERLY (Class 1 and 2 Carriers only)

### VOITURAGE MOTORISÉ - MARCHANDISE TRIMESTRIELLE (Voituriers des catégories 1 et 2 seulement)

APRIL TO JUNE - 1966 - AVRIL À JUIN

This publication is designed to provide a timely report on current economic trends in the Motor Carrier industry, on a quarterly basis. The report contains principal operating statistics of Common and Contract Class I and Class 2 inter-city motor carriers of freight in Canada. It is meeting a long felt need for a current indicator of industry trends and providing motor carrier firms with a basis for comparing their own operating positions with others in the industry.

Class 1 carriers are defined as those which have a gross operating revenue in excess of \$500,000 annually, while Class 2 carriers are those whose gross operating revenues lie between \$100,000 and \$499,999. The breakdown of accounts used in this report follows the revised "Classification of Financial Accounts of Motor Carriers of Freight in Canada", Catalogue Number 12-517, released by the Dominion Bureau of Statistics in 1960.

The Table on pages 2 and 3 presents provincial and national revenues and operating expenses of the firms reporting, together with a brief statement of tonnage handled and the number and revenues of firms reporting tonnage during the quarter. The table, shown on page 4, gives the ratios of the operating expenses to operating revenues, by province and class of carrier.

### SUMMARY

The number of carriers reporting increased from 266 in the second quarter of 1965 to 316 for the same period in 1966.

The operating revenues reported by 126 Class 1 carriers was \$81.1 million, and \$14.1 million by 190 Class 2 carriers, for a total of \$95.2 million. In the corresponding quarter of 1965, 104 Class 1 and 162 Class 2 carriers reported a total of \$90.1 million.

The increase in operating revenues from the first quarter of 1966 is due to a 20.8 per cent increase in the average revenue of Class 1 and a 5.7 per cent increase in the average revenue of Class 2 carriers. The largest increases in operating revenues are to be noted in Class 1, Ontario and Quebec, of \$6.7 million and \$3.6 million, respectively. However, there was a \$2.7 million decrease in British Columbia for class 1. This is attributed to several large companies which did not file a report during this quarter.

Text concluded on page 4.

Governments and Transportation Division  
Transportation and Public Utilities Section

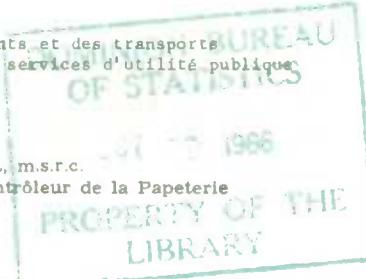
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Division des gouvernements et des transports  
Section des transports et des services d'utilité publique

ROGER DUHAMEL, m.s.r.c.  
Imprimeur de la Reine et Contrôleur de la Papeterie  
Ottawa



**Motor Carriers - Freight, Quarterly**

April to June 1966

No.		Canada total	Class 1 - Carriers(1) by province						Total	Atlan- tic(3)	Quebec	Ontario	Prairies	British Columbia	Total	Québec	Ontario	Prairies	Colombie- Britannique	N°		
			Total	Atlan- tic(3)	Quebec	Ontario	Prairies	British Columbia														
1	Carriers reporting .....	No.	316	126	12	27	46	31	10							190	63	63	31	33	nomb. Camionneurs répondants .....	1
2	Operating revenues .....	\$'000	95,237	81,122	1,330	25,023	30,517	21,241	3,011							14,115	4,664	5,810	1,729	1,912	\$'000 Total, recettes d'exploitation ...	2
	Operating expenses:																				Frais d'exploitation:	
3	Maintenance and garage ...	"	13,081	10,944	208	2,973	4,275	3,040	448							2,137	869	780	240	248	" Entretien et garage .....	3
4	Transportation .....	"	39,004	32,572	548	9,996	10,713	10,039	1,276							6,432	1,950	2,621	872	989	" Transport .....	4
5	Terminal .....	"	17,091	16,313	156	5,126	7,095	3,531	405							778	278	341	80	79	" Terminus .....	5
6	Traffic department .....	"	2,077	1,854	26	659	666	460	43							223	100	83	19	21	" Département du trafic .....	6
7	Insurance and claims ....	"	3,534	3,011	63	1,130	1,120	613	85							523	192	208	67	56	" Assurances et réclamations ....	7
8	Administration and general	"	8,350	6,704	98	2,024	2,926	1,418	238							1,646	627	631	225	163	" Administration et généraux ....	8
9	Depreciation .....	"	6,613	5,379	138	1,366	2,639	1,010	226							1,234	426	458	174	176	" Amortissement .....	9
10	Total operating expenses	"	89,750	76,777	1,237	23,274	29,434	20,111	2,721							12,973	4,442	5,122	1,677	1,732	" Total, frais d'exploitation ..	10
11	Net operating revenues ....	"	5,487	4,345	93	1,749	1,083	1,130	290							1,142	222	688	52	180	" Recettes, nettes d'exploitation ..	11
	Employees:																				Employés:	
12	Full-time .....	No.	26,290	22,870	432	7,392	10,108	4,279	659							3,420	1,250	1,287	430	453	nomb. A plein temps .....	12
13	Part-time .....	"	1,299	1,039	13	246	426	306	48							260	90	80	49	41	" A temps partiel .....	13
14	Total salaries and wages	\$'000	34,476	29,586	445	9,906	12,452	5,693	1,090							4,890	1,569	2,054	565	702	\$'000 Total, salaires et traitements	14
	Tonnage:																				Tonnage:	
15	Carriers reporting .....	No.	216	106	10	24	39	25	8							110	46	34	18	12	nomb. Camionneurs répondants .....	15
16	Tonnage hauled .....	'000 tons	8,322	6,798	149	1,937	2,877	1,457	378							1,524	729	564	159	72	'000 tonnes Tonnes transportées .....	16
17	Operating revenues .....	\$'000	79,854	71,014	1,235	23,564	25,050	18,400	2,765							8,840	3,611	3,167	1,196	866	\$'000 Recettes d'exploitation .....	17

(1) Class 1 carriers are those earning \$500,000 or more gross annual operating revenue.

(2) Class 2 carriers are those earning \$100,000 to \$499,999 gross annual operating revenue.

(3) Class 2 totals are included with class 1 for Atlantic Provinces.

**Voiturage motorisé - Marchandise, trimestriel**

Avril à Juin 1966

No.	Camionneurs classe 2(2) par province						Total	Québec	Ontario	Prairies	Colombie- Britannique	N°	
	Total	Québec	Ontario	Prairies	Colombie- Britannique								
1	Carriers reporting .....	No.	316	126	12	27	46	31	10				
2	Operating revenues .....	\$'000	95,237	81,122	1,330	25,023	30,517	21,241	3,011				
	Operating expenses:												
3	Maintenance and garage ...	"	13,081	10,944	208	2,973	4,275	3,040	448				
4	Transportation .....	"	39,004	32,572	548	9,996	10,713	10,039	1,276				
5	Terminal .....	"	17,091	16,313	156	5,126	7,095	3,531	405				
6	Traffic department .....	"	2,077	1,854	26	659	666	460	43				
7	Insurance and claims ....	"	3,534	3,011	63	1,130	1,120	613	85				
8	Administration and general	"	8,350	6,704	98	2,024	2,926	1,418	238				
9	Depreciation .....	"	6,613	5,379	138	1,366	2,639	1,010	226				
10	Total operating expenses	"	89,750	76,777	1,237	23,274	29,434	20,111	2,721				
11	Net operating revenues ....	"	5,487	4,345	93	1,749	1,083	1,130	290				
	Employees:												
12	Full-time .....	No.	26,290	22,870	432	7,392	10,108	4,279	659				
13	Part-time .....	"	1,299	1,039	13	246	426	306	48				
14	Total salaries and wages	\$'000	34,476	29,586	445	9,906	12,452	5,693	1,090				
	Tonnage:												
15	Carriers reporting .....	No.	216	106	10	24	39	25	8				
16	Tonnage hauled .....	'000 tons	8,322	6,798	149	1,937	2,877	1,457	378				
17	Operating revenues .....	\$'000	79,854	71,014	1,235	23,564	25,050	18,400	2,765				

(1) Camionneurs dont les recettes d'exploitation brutes atteignent \$500,000 ou plus par année.

(2) Camionneurs dont les recettes d'exploitation brutes s'établissent entre \$100,000 et \$499,999 par année.

(3) Classes 1 et 2 sont combinées pour former la classe 1 dans le cas des provinces de l'Atlantique.



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The operating ratio for Class 1 and Class 2 carriers, which is the proportion of total operating revenues absorbed by operating expenses, increased from 92.6 per cent in the second quarter of 1965 to 94.2 per cent in the current quarter. The operating ratio between the first and second quarter of 1966 decreased from 102.9 per cent to 94.2 per cent respectively.

Salaries and wages, as a percentage of gross operating revenues, increased slightly, from 36.0 per cent in the first quarter 1966 to 36.2 per cent in the current quarter.

Le coefficient d'exploitation de la classe 1 et de la classe 2, c'est-à-dire la proportion des recettes globales absorbée par les frais d'exploitation, s'établit à 94.2 p. 100 durant le trimestre observé en comparaison de 92.6 p. 100 pour le deuxième trimestre de 1965; il diminue de 102.9 à 94.2 p. 100 du premier au second trimestre de 1966.

Le pourcentage des salaires et traitements, par rapport aux recettes brutes d'exploitation, s'accroît légèrement et passe de 36.0 p. 100 au premier trimestre à 36.2 p. 100 durant le présent trimestre.

## Operating Ratios(1) - Motor Carriers - Freight -- Rapport d'exploitation(1) - Entrepreneurs en camionnage

	Canada total	Carriers - Class 1 - Camionneurs					Carriers - Class 2 - Camionneurs				
		Atlan-tic(2) -- Atlanti-que(2)	Québec	Ontario	Prairies	British Columbia -- Colombie-Britanni-que	Québec	Ontario	Prairies	British Columbia -- Colombie-Britanni-que	
Operating expenses -- Frais d'exploitation:											
Maintenance and garage --											
Entretien et de garage ..	13.7	15.6	11.9	14.0	14.3	14.9	18.6	13.4	13.9	13.0	
Transportation -- Transport	41.0	41.2	39.9	35.1	47.3	42.4	41.8	45.1	50.4	51.7	
Terminal -- Terminus .....	17.9	11.7	20.5	23.2	16.6	13.5	6.0	5.9	4.6	4.1	
Traffic department --											
Service du trafic .....	2.2	2.0	2.6	2.2	2.2	1.4	2.1	1.4	1.1	1.1	
Insurance and claims --											
Assurance et réclama-tions .....	3.7	4.7	4.5	3.7	2.9	2.8	4.1	3.6	3.9	2.9	
Administration and general expenses -- Administra-tion et dépenses géné-rales .....	8.8	7.4	8.1	9.6	6.7	7.9	13.4	10.9	13.0	8.5	
Depreciation -- Amortisse-ment .....	6.9	10.4	5.5	8.6	4.7	7.5	9.1	7.9	10.1	9.2	
Expenses - Total -- Frais d'exploitation .....	94.2	93.0	93.0	96.4	94.7	90.4	95.2(3)	88.2	97.0	90.6(3)	
Net operating revenues --											
Recette d'exploitation nettes .....	5.8	7.0	7.0	3.6	5.3	9.6	4.8	11.8	3.0	9.4	
Gross revenues -- Recettes d'exploitation .....	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	
Salaries and wages --											
Salaires et traitements ...	36.2	33.4	39.6	40.8	26.8	36.2	33.6	35.4	32.7	36.7	

(1) The ratios of operating expenses to operating revenues. -- Le rapport entre les frais d'exploitation et les recettes d'exploitation.

(2) Class 2 totals are included with class 1 for Atlantic Provinces. -- Classes 1 et 2 sont combinées pour former la classe 1 dans le cas des provinces de l'Atlantique.

(3) Because of rounding, the sum of individual ratios do not correspond to the total. -- En raison de l'arrondi, le total indiqué ne correspond pas à la somme des éléments.