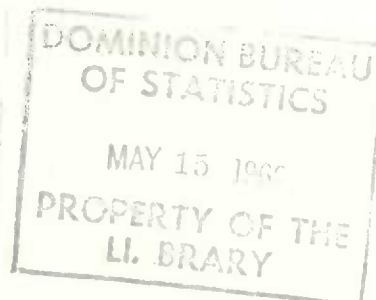


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MOVING AND STORAGE HOUSEHOLD GOODS

1960

First Issue

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MOVING AND STORAGE HOUSEHOLD GOODS

1960

This publication presents, for the first time in a separate report, statistics of firms earning the predominant proportion of their annual gross operating revenues from the moving and storage of household goods. Prior to 1960, firms engaged in both trucking and public warehousing activities were required to file separate returns to cover each operation. However, a breakdown of financial data was not usually available. Firms were therefore allocated to a report on the basis of the predominant source of their annual gross operating revenues. Data for companies which obtained the majority of their operating revenues from for hire intercity trucking were contained in the report "Motor Carriers - Freight", catalogue no. 53-205, while statistics for firms engaged primarily in public warehousing were published in the "Warehousing" report, catalogue no. 63-212.

The majority of companies having both for hire trucking and public warehousing operations were found to be engaged primarily in household goods moving and storage. As this activity, requiring specialized equipment, is considered to be a distinct industry, it was decided to present such information in a separate publication called "Moving and Storage, Household Goods", catalogue no. 53-221. With the exclusion of household goods movers from the "Motor Carriers - Freight" report, the title of this report is more appropriate and the data contained in it more meaningful. As firms earning the predominant portion of their annual gross operating revenues from household goods storage are no longer contained in the "Warehousing" report its title has been changed to "Warehousing, General Merchandise and Refrigerated Goods", catalogue no. 63-212, to indicate more clearly what it contains.

The improvement in the presentation of data pertaining to for hire trucking and public warehousing described above is part of a continuing programme to increase the usefulness, coverage and accuracy of statistics relating to the various industries in the field of road transport.

Although not all firms deriving revenue from household goods moving and storage operations are included in this report, the coverage is considered representative of the industry. Factors accounting for incomplete coverage are:

- (1) Firms sometimes do not respond;
- (2) Firms sometimes file returns too incomplete to be used.
- (3) Firms engaged predominantly in some other industry which cannot provide separate statistics for their household goods moving and storage operations are excluded.
- (4) Firms operating predominantly in the U.S.A. which cannot provide separate statistics for their Canadian operations are excluded.
- (5) Mailing lists are not always comprehensive.

The Dominion Bureau of Statistics gratefully acknowledges the co-operation of respondents, provincial authorities, trucking, warehousing and household goods moving associations and other interested parties which has made this report possible.

Summary

The following highlights of the household goods moving and storage industry are presented to provide a concise statistical picture of its size and relative importance.

Firms reporting	No.	163
Total property account (after depreciation)	\$	8.7 million
Total operating revenues	\$	30.9 million
Total operating expenses	\$	30.3 million
Net operating revenues	\$.6 million
Average number of employees	No.	3,658
Revenue equipment:		
Trucks	No.	1,302
Road tractors	"	650
Semi-trailers	"	647
Full-trailers	"	40
Storage space:		
Household goods	cu. ft.	27.4 million
Average occupancy:		
Household goods	%	72.8

TABLE 1. Assets and Liabilities, 1960

No.		Canada	Atlantic Provinces
1	Carriers reporting No.	163	9
Assets			
Current assets:			
2	Cash on hand \$	957,683	112,493
3	Accounts receivable \$	4,429,973	197,768
4	Materials and supplies \$	383,896	21,663
5	Other current assets \$	2,264,306	257,485
6	Total current assets \$	8,035,858	589,409
Fixed assets:			
7	Land and land rights \$	1,366,794	39,550
8	Buildings \$	5,420,360	300,912
9	Revenue equipment — Trucks, tractors, trailers \$	9,672,182	377,014
10	Other automotive equipment, service equipment, etc. \$	248,162	7,641
11	Shop and garage equipment \$	502,180	33,183
12	Furniture and office equipment \$	470,137	6,439
13	Other operating equipment \$	336,723	—
14	Total fixed assets \$	18,016,538	764,739
15	Less reserve for depreciation \$	9,296,939	281,396
16	Value at year end \$	8,719,599	483,343
17	Other assets (investments, intangibles, etc.) \$	2,375,717	74,530
18	Total assets \$	19,131,174	1,147,282
Liabilities			
Current liabilities:			
19	Loans and notes payable \$	1,473,949	74,902
20	Accounts payable \$	2,215,692	159,252
21	Other current liabilities \$	2,886,801	5,166
22	Total current liabilities \$	6,576,442	239,320
23	Mortgage, equipment notes payable and other long term debt \$	2,577,417	248,319
24	Other liabilities \$	705,412	12,990
25	Capital stock and investment \$	3,674,501	168,341
26	Surplus \$	5,597,402	478,312
27	Total liabilities \$	19,131,174	1,147,282

TABLE 1. Assets and Liabilities 1960

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
24	60	11	10	17	32	1
135,294	311,159	101,074	76,761	60,876	160,026	2
564,782	1,880,638	571,053	92,698	554,489	568,545	3
21,528	239,574	37,389	8,034	20,892	34,816	4
112,636	1,514,879	66,064	19,030	223,017	71,195	5
834,240	3,946,250	775,580	196,523	859,274	834,582	6
612,639	426,191	46,500	41,890	15,818	184,206	7
1,626,371	1,922,643	211,222	258,066	325,530	775,616	8
2,342,697	3,838,584	648,460	448,210	620,055	1,397,162	9
49,086	95,368	14,658	3,697	40,331	37,381	10
35,222	290,461	29,927	12,978	34,100	66,309	11
106,991	206,038	21,895	32,410	34,961	61,403	12
17,111	231,093	7,650	—	24,664	56,205	13
4,790,117	7,010,378	980,312	797,251	1,095,459	2,578,282	14
2,528,175	3,516,989	605,383	344,603	580,780	1,439,613	15
2,261,942	3,493,389	374,929	452,648	514,679	1,138,669	16
260,261	973,460	100,524	72,172	100,313	794,457	17
3,356,443	8,413,099	1,251,033	721,343	1,474,266	2,767,708	18
159,670	812,498	92,835	28,518	105,670	199,856	19
362,961	850,086	267,203	61,756	240,001	274,433	20
61,950	2,618,495	21,218	61,018	57,012	61,942	21
584,581	4,281,079	381,256	151,292	402,683	536,231	22
670,292	979,494	82,149	92,500	125,284	379,379	23
105,970	269,987	38,629	23,861	16,683	237,292	24
641,834	1,624,441	371,381	235,038	217,329	416,137	25
1,353,766	1,258,098	377,618	218,652	712,287	1,198,669	26
3,356,443	8,413,099	1,251,033	721,343	1,474,266	2,767,708	27

TABLE 2. Operating and Income Accounts, 1960

No.		Canada	Atlantic Provinces
1	Carriers reporting No.	163	9
	Operating revenues:		
	Cartage revenues:		
2	Long distance \$	14,138,283	613,656
3	Local \$	7,743,799	594,010
	Storage and warehousing revenues:		
4	Household goods \$	3,952,626	197,779
5	General merchandise \$	238,463	9,943
6	Refrigerated goods \$	1,692	—
7	Other warehouse revenue (including office and storage space rentals) \$	182,202	2,539
8	Packing revenues \$	3,116,592	106,138
9	Other operating revenues \$	1,589,120	70,526
10	Total operating revenues \$	30,962,777	1,594,591
	Operating expenses:		
11	Maintenance of buildings, service and revenue equipment \$	2,226,563	95,565
12	Tires and tubes \$	369,445	37,646
13	Salaries and wages, charged to operations \$	9,925,366	490,718
14	Fuel, oil and grease (including taxes) \$	2,066,943	164,474
15	Operating licences \$	560,644	41,757
16	Purchased transportation \$	1,242,261	99,906
17	Insurance, claims and safety expenses \$	1,502,786	76,649
18	Other cartage expenses \$	1,884,625	49,409
19	Other warehouse expenses \$	2,384,414	135,416
20	Sales salaries and expenses \$	1,584,430	32,798
21	Administration salaries and general expenses \$	5,080,094	275,268
22	Depreciation \$	1,287,299	69,965
23	Interest \$	209,179	17,964
24	Total operating expenses \$	30,324,049	1,587,535
	Income account:		
25	Net operating revenues \$	638,728	7,056
26	Other non-operating income \$	304,230	13,800
27	Net income before income taxes \$	942,958	20,856
28	Provision for income taxes \$	283,190	9,188
29	Net income transferred to earned surplus \$	659,768	11,668

TABLE 2. Operating and Income Accounts, 1960

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
24	60	11	10	17	32	1
2, 248, 339	6, 275, 990	1, 116, 162	550, 649	1, 720, 700	1, 612, 787	2
1, 715, 108	2, 640, 573	1, 064, 406	215, 361	367, 871	1, 146, 470	3
724, 017	1, 853, 402	347, 100	142, 819	327, 315	360, 194	4
115, 009	22, 345	9, 312	700	—	81, 154	5
—	—	—	—	—	1, 692	6
45, 897	99, 125	776	2, 345	14, 823	16, 697	7
400, 085	1, 633, 904	375, 488	46, 933	279, 902	274, 142	8
129, 003	741, 731	218, 463	87, 193	105, 828	236, 376	9
5, 377, 458	13, 267, 070	3, 131, 707	1, 046, 000	2, 816, 439	3, 729, 512	10
407, 004	948, 164	289, 647	55, 690	177, 096	253, 397	11
54, 725	152, 819	38, 116	8, 193	43, 624	34, 322	12
1, 706, 428	4, 144, 082	1, 058, 504	323, 459	764, 161	1, 438, 014	13
293, 997	878, 782	212, 611	84, 758	192, 341	239, 980	14
101, 243	213, 836	48, 882	19, 962	50, 598	84, 366	15
84, 838	424, 177	238, 321	26, 975	279, 160	88, 884	16
324, 380	640, 663	129, 037	37, 861	112, 819	181, 377	17
414, 091	921, 045	154, 146	83, 871	108, 467	153, 596	18
419, 850	1, 181, 257	228, 901	52, 579	207, 802	158, 609	19
234, 267	813, 543	127, 614	31, 901	179, 167	165, 140	20
862, 837	2, 279, 773	412, 421	143, 256	512, 862	593, 677	21
231, 749	463, 123	147, 918	64, 709	109, 387	200, 448	22
32, 641	93, 325	5, 923	6, 782	21, 702	30, 842	23
5, 168, 050	13, 154, 589	3, 092, 041	939, 996	2, 759, 186	3, 622, 652	24
209, 408	112, 481	39, 666	106, 004	57, 253	106, 860	25
Dr. 13, 597	286, 259	Dr. 40, 857	3, 993	18, 596	36, 036	26
195, 811	398, 740	Dr. 1, 191	109, 997	75, 849	142, 896	27
27, 690	161, 169	19, 894	17, 826	16, 812	30, 611	28
168, 121	237, 571	Dr. 21, 085	92, 171	59, 037	112, 285	29

TABLE 3. Employees and their Compensation, 1960

No.		Canada		Atlantic provinces		Quebec	
		Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
			\$		\$		\$
1	Highway drivers	870	3,681,748	63	213,240	137	604,080
2	Local drivers and helpers	1,248	3,886,902	68	177,221	244	772,201
3	Packers	259	910,572	8	17,646	42	139,710
4	Warehousemen	205	802,389	22	57,545	30	109,062
5	Administration, sales and other employees	1,076	4,420,294	37	172,305	155	724,967
6	Totals	3,658	13,701,905	198	637,957	608	2,350,020

¹ Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1960

No.		Canada	Atlantic provinces
1	Gasoline fuel tax	\$ 620,513	68,112
2	Diesel fuel tax	\$ 32,043	2,824
3	Operating licences (commercial, P.C.V. etc.)	\$ 560,644	41,757
4	All other taxes (except income taxes)	\$ 420,918	4,004
5	Total Canadian taxes (except income taxes)	\$ 1,634,118	116,697

TABLE 5. Storage Facilities, 1960

No.	Storage space (available for occupancy)	Canada	Atlantic provinces
Owned warehouses:			
1	Household goods	cu. ft. 13,755,954	641,277
2	General merchandise	" 933,520	54,000
3	Refrigerated goods	" 5,350	—
Leased warehouses:			
4	Household goods	" 13,616,754	340,400
5	General merchandise	" 854,440	14,200
6	Refrigerated goods	" —	—
Total storage space:			
7	Household goods	" 27,372,708	981,677
8	General merchandise	" 1,787,960	68,200
9	Refrigerated goods	" 5,350	—
Percentage of occupancy (average for year):			
10	Household goods	% 72.8	81.4
11	General merchandise	% 79.8	78.1
12	Refrigerated goods	% 83.7	—

TABLE 3. Employees and their Compensation, 1960

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	
	\$		\$		\$		\$		\$	
419	1,687,539	47	243,825	29	130,429	68	323,427	107	479,208	1
493	1,411,575	166	615,446	33	89,616	65	228,447	179	592,396	2
109	406,134	41	140,319	6	16,744	23	82,910	30	107,109	3
95	399,543	13	61,651	9	34,362	19	71,119	17	69,107	4
473	2,091,085	130	321,821	43	156,427	83	352,800	155	600,889	5
1,589	5,995,876	397	1,383,062	120	427,578	258	1,058,703	488	1,848,709	6

TABLE 4. Canadian Taxes, 1960

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
88,109	266,287	63,403	23,900	48,473	62,229	1
—	23,422	—	—	2,884	2,913	2
101,243	213,836	48,882	19,962	50,598	84,366	3
114,925	172,201	50,841	13,611	25,010	40,326	4
304,277	675,746	163,126	57,473	126,965	189,834	5

TABLE 5. Storage Facilities, 1960

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
3,134,801	5,810,836	779,456	759,108	673,856	1,956,620	1
515,000	109,000	88,920	54,600	—	112,000	2
—	—	—	—	—	5,350	3
2,345,125	7,265,787	1,193,908	100,000	1,034,072	1,337,462	4
254,000	184,240	26,000	—	—	376,000	5
—	—	—	—	—	—	6
5,479,926	13,076,623	1,973,364	859,108	1,707,928	3,294,082	7
769,000	293,240	114,920	54,600	—	488,000	8
—	—	—	—	—	5,350	9
78.2	70.5	79.6	82.0	73.7	63.5	10
94.1	71.9	85.2	6.9	—	69.1	11
—	—	—	—	—	83.7	12

TABLE 6. Revenue Equipment Operated at close of 1960

No.		Canada		Atlantic Provinces	
		Owned	Leased	Owned	Leased
		number			
	By model year				
	Trucks:				
1	Prior to 1950	239	46	2	—
2	1950-1955	446	98	28	14
3	1956-1957	177	30	13	6
4	1958	77	2	3	—
5	1959	79	21	7	2
6	1960	52	24	4	1
7	1961	11	—	2	—
8	Totals	1,081	221	59	23
	Road tractors:				
9	Prior to 1950	30	5	1	—
10	1950-1955	179	54	6	5
11	1956-1957	140	43	2	5
12	1958	60	15	3	3
13	1959	43	7	3	5
14	1960	47	21	3	5
15	1961	4	2	—	—
16	Totals	503	147	18	23
	Semi-trailers:				
17	Prior to 1950	117	30	—	1
18	1950-1955	193	62	8	10
19	1956-1957	93	35	4	10
20	1958	44	3	3	2
21	1959	33	6	1	—
22	1960	22	6	2	2
23	1961	3	—	—	—
24	Totals	505	142	18	25
	Full trailers:				
25	Prior to 1950	4	—	—	—
26	1950-1955	5	1	—	—
27	1956-1957	4	4	—	—
28	1958	6	—	—	—
29	1959	4	10	—	—
30	1960	2	—	1	—
31	1961	—	—	—	—
32	Totals	25	15	1	—
	Type of engine				
	Trucks:				
33	Gasoline	1,080	221	59	23
34	Diesel	1	—	—	—
35	Totals	1,081	221	59	23
	Road tractors:				
36	Gasoline	472	142	16	23
37	Diesel	31	5	2	—
38	Totals	503	147	18	23

TABLE 6. Revenue Equipment Operated at close of 1960

Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	
number												
53	—	75	11	13	33	14	—	25	2	57	—	1
69	—	160	22	27	54	20	—	46	8	96	—	2
33	—	69	9	11	15	5	—	8	—	38	—	3
11	—	27	—	2	2	2	—	5	—	27	—	4
19	—	30	12	5	7	2	—	6	—	10	—	5
13	—	19	10	3	12	3	—	2	1	8	—	6
1	—	6	—	2	—	—	—	—	—	—	—	7
199	—	386	64	63	123	46	—	92	11	236	—	8
9	—	14	3	2	2	—	—	1	—	3	—	9
33	—	82	17	8	19	12	—	18	13	20	—	10
28	—	76	26	7	7	11	—	8	5	8	—	11
9	—	26	6	3	4	—	—	6	2	13	—	12
14	—	17	2	1	—	2	—	3	—	3	—	13
17	—	19	13	1	3	2	—	1	—	4	—	14
—	—	3	—	1	—	—	—	—	2	—	—	15
110	—	237	67	23	35	27	—	37	22	51	—	16
23	—	66	21	6	6	3	—	1	2	18	—	17
46	—	76	22	11	19	12	—	24	11	16	—	18
25	—	38	16	4	5	9	—	10	4	3	—	19
9	—	18	1	1	—	—	—	2	—	11	—	20
7	—	13	6	4	—	1	—	3	—	4	—	21
6	—	11	2	—	2	1	—	2	—	—	—	22
—	—	2	—	—	—	—	—	—	—	1	—	23
116	—	224	68	26	32	26	—	42	17	53	—	24
—	—	—	—	—	—	—	—	—	—	4	—	25
—	—	4	—	1	1	—	—	—	—	—	—	26
—	—	2	—	—	4	2	—	—	—	—	—	27
1	—	3	—	—	—	—	—	—	—	2	—	28
1	—	1	10	1	—	1	—	—	—	—	—	29
—	—	—	—	1	—	—	—	—	—	—	—	30
—	—	—	—	—	—	—	—	—	—	—	—	31
2	—	10	10	3	5	3	—	—	—	6	—	32
199	—	385	64	63	123	46	—	92	11	236	—	33
—	—	1	—	—	—	—	—	—	—	—	—	34
199	—	386	64	63	123	46	—	92	11	236	—	35
110	—	216	67	23	35	27	—	33	17	47	—	36
—	—	21	—	—	—	—	—	4	5	4	—	37
110	—	237	67	23	35	27	—	37	22	51	—	38

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