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MOVING AND STORAGE
HOUSEHOLD GOODS
1961

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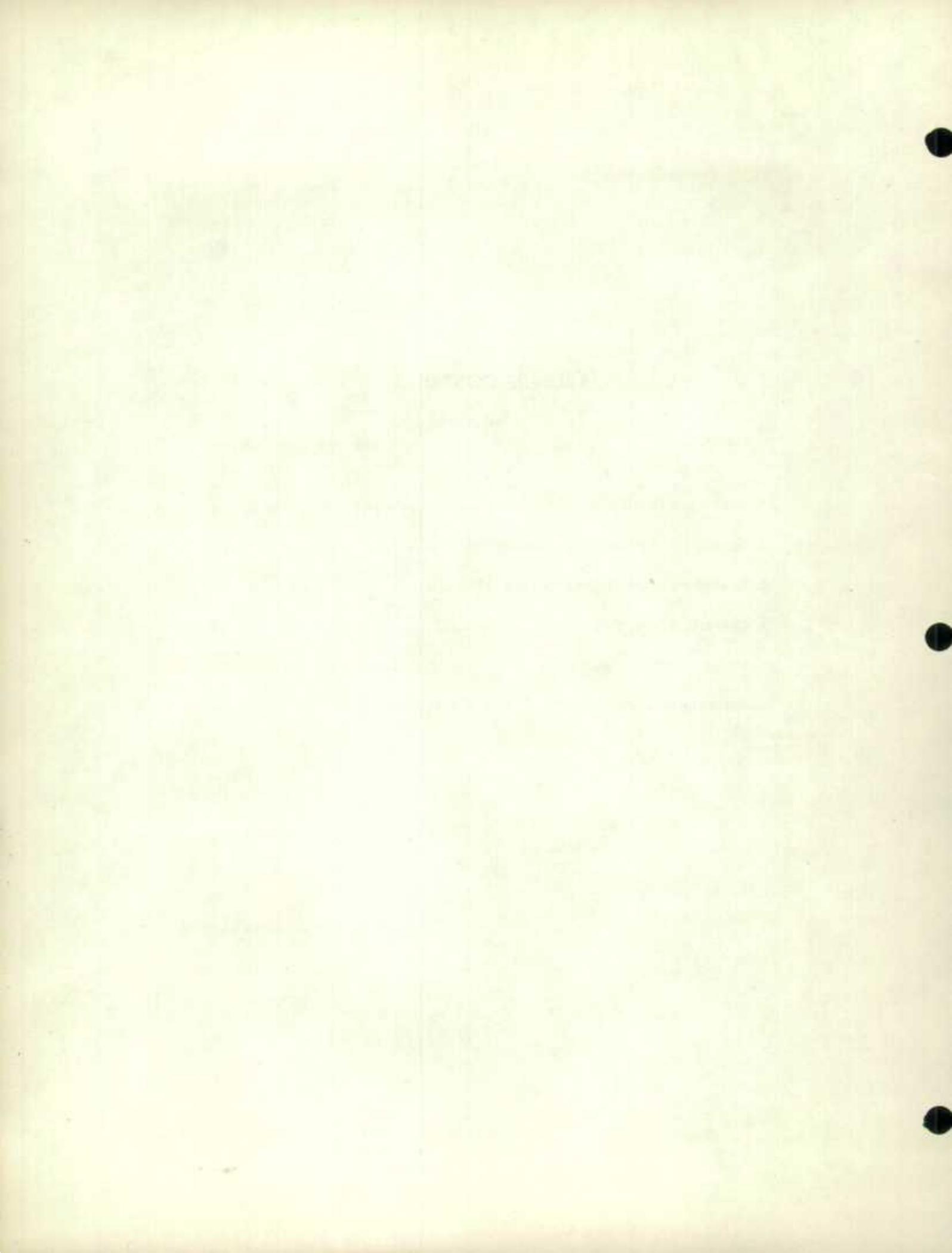
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MOVING AND STORAGE HOUSEHOLD GOODS, 1961

This publication presents the statistics of firms engaged primarily in the moving and storage of household goods.

Prior to 1960, companies having both public warehousing and for hire intercity trucking operations were allocated either to the "Warehousing" report, catalogue no. 63-212, or the "Motor Carriers - Freight" series, catalogue no. 53-205, according to the predominant source of their gross annual operating revenues. However, as most of these firms derived the majority of their revenues from the moving and storage of household goods, it was decided, in 1960, to present such information in a separate report entitled "Moving and Storage, Household Goods".

The exclusion of household goods storage operators and household goods movers from the "Warehousing" and "Motor Carriers - Freight" reports respectively necessitated the renaming of the former as "Warehousing, General Merchandise and Refrigerated Goods", catalogue no. 63-212, while the latter's title remained unchanged.

The above mentioned innovation is part of a continuing programme intended to increase the usefulness, coverage and accuracy of road transport statistics.

Although not all firms deriving revenue from household goods moving and storage operations are included in this report, the coverage is considered representative of the industry. Factors accounting for incomplete coverage are:

- (1) Firms sometimes do not respond in time for publication.
- (2) Firms sometimes file returns too incomplete to be used.

- (3) Firms engaged predominantly in some other industry and which cannot provide separate statistics for their household goods moving and storage operations are contained in another publication.
- (4) Both Canadian and American firms operating predominantly in the United States and which cannot provide separate statistics for their Canadian operations are excluded.
- (5) Mailing lists are not always comprehensive.

In addition to this lack of total coverage, other factors account for fluctuations in the data from the previous year. These include:

- (1) Amalgamations.
- (2) Births and deaths in the industry.
- (3) Expansions and contractions due to business conditions.
- (4) Improvements in response due to the intensive follow-up and tracer programme.

It should also be noted that the necessity of allocating interprovincial carriers according to the location of their head office distorts provincial totals to some extent.

The Dominion Bureau of Statistics gratefully acknowledges the continued co-operation of respondents, provincial authorities, trucking and warehousing associations and other interested parties which has improved the statistical quality of this report.

Summary

The following comparative highlights of the household goods moving and storage industry are presented to provide a concise statistical picture of its size and importance.

		1961	1960
Firms reporting	No.	192	163
Total property account (after depreciation)	\$	11,756,840	8,719,599
Total operating revenues	\$	34,315,516	30,962,777
Total operating expenses	\$	33,547,487	30,324,049
Net operating revenues	\$	768,029	638,728
Average number of employees	No.	3,906	3,658
Revenue equipment:			
Trucks	No.	1,437	1,302
Road tractors	"	672	650
Semi-trailers	"	711	647
Full-trailers	"	39	40
Storage space:			
Household goods	cu. ft.	30,235,601	27,372,708
Average occupancy:			
Household goods	%	71.8	72.8

97.9

TABLE 1. Assets and Liabilities, 1961

No.		Canada	Atlantic Provinces
1	Carriers reporting No.	192	8
	Assets		
	Current assets:		
2	Cash on hand \$	1,267,813	68,854
3	Accounts receivable \$	5,015,595	272,844
4	Materials and supplies \$	451,836	12,954
5	Other current assets \$	1,744,386	106,169
6	Total current assets \$	8,479,630	460,821
	Fixed assets:		
7	Land and land rights \$	1,558,063	76,550
8	Buildings \$	7,703,854	379,340
9	Revenue equipment — Trucks, tractors, trailers \$	13,420,450	380,853
10	Other automotive equipment, service equipment, etc. \$	365,403	5,025
11	Shop and garage equipment \$	345,725	35,474
12	Furniture and office equipment \$	871,530	70,838
13	Other operating equipment \$	241,018	—
14	Total fixed assets \$	24,506,043	948,080
15	Less reserve for depreciation \$	12,749,203	380,500
16	Value at year end \$	11,756,840	567,580
17	Other assets (investments, intangibles, etc.) \$	2,985,257	190,178
18	Total assets \$	23,221,727	1,218,579
	Liabilities		
	Current liabilities:		
19	Loans and notes payable \$	4,097,859	174,941
20	Accounts payable \$	3,035,111	210,986
21	Other current liabilities \$	1,014,469	36,246
22	Total current liabilities \$	8,147,439	422,173
23	Mortgage, equipment notes payable and other long term debt \$	3,807,123	261,546
24	Other liabilities \$	755,028	41,347
25	Capital stock and investment \$	4,828,889	143,234
26	Surplus \$	5,683,248	350,279
27	Total liabilities \$	23,221,727	1,218,579

TABLE 1. Assets and Liabilities, 1961

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
28	76	10	13	21	36	1
216,340	484,175	121,561	96,156	142,468	138,259	2
668,518	2,002,350	663,795	136,769	685,761	585,558	3
37,173	240,616	38,506	13,421	51,762	57,404	4
132,170	1,258,562	71,035	57,424	64,269	54,757	5
1,054,201	3,985,703	894,897	303,770	944,260	835,978	6
606,418	463,977	18,915	72,797	127,725	191,681	7
1,773,998	2,522,456	229,515	875,745	974,106	948,694	8
3,000,099	5,244,073	1,400,089	696,198	1,268,541	1,430,597	9
43,250	199,048	17,318	1,300	50,709	48,753	10
34,446	134,491	24,793	31,477	32,666	52,378	11
145,753	416,153	21,867	55,605	94,388	66,926	12
23,784	131,453	2,723	1,755	19,026	62,277	13
5,627,748	9,111,651	1,715,220	1,734,877	2,567,161	2,801,306	14
3,104,159	4,691,162	1,182,379	664,878	1,237,853	1,488,272	15
2,523,589	4,420,489	532,841	1,069,999	1,329,308	1,313,034	16
340,574	1,212,050	92,988	33,292	296,395	819,780	17
3,918,364	9,618,242	1,520,726	1,407,061	2,569,963	2,968,792	18
237,196	3,193,706	77,923	49,067	133,075	231,951	19
380,607	1,122,118	408,081	331,455	305,161	276,703	20
217,243	446,878	35,714	12,495	92,035	173,858	21
835,046	4,762,702	521,718	393,017	530,271	682,512	22
633,136	1,318,130	103,897	86,484	956,826	447,104	23
152,800	320,699	17,446	37,860	34,263	150,613	24
853,787	2,289,440	563,364	269,225	254,433	455,406	25
1,443,595	927,271	314,301	620,475	794,170	1,233,157	26
3,918,364	9,618,242	1,520,726	1,407,061	2,569,963	2,968,792	27

TABLE 2. Operating and Income Accounts, 1961

No.		Canada	Atlantic Provinces
1	Carriers reporting No.	192	8
	Operating revenues:		
	Cartage revenues:		
2	Long distance \$	45.4 15,573,138	483,395
3	Local \$	25.5 8,756,189	256,292
	Storage and warehousing revenues:		
4	Household goods \$	4,149,231	228,746
5	General merchandise \$	446,411	86,916
6	Refrigerated goods \$	8,364,403 24.4 1,260	—
7	Other warehouse revenue (including office and storage space rentals) \$	161,865	2,539
8	Packing revenues \$	3,605,636	116,057
9	Other operating revenues \$	4.7 1,621,786	138,397
10	Total operating revenues \$	100.0 34,315,516	1,312,342
	Operating expenses:		
11	Maintenance of buildings, service and revenue equipment \$	2,426,787	87,836
12	Tires and tubes \$	349,793	13,072
13	Salaries and wages, charged to operations \$	10,692,026	370,332
14	Fuel, oil and grease (including taxes) \$	2,129,351	67,589
15	Operating licences \$	598,533	19,512
16	Purchased transportation \$	1,503,661	93,369
17	Insurance, claims and safety expenses \$	1,504,389	62,726
18	Other cartage expenses \$	2,269,976	51,237
19	Other warehouse expenses \$	2,505,279	158,622
20	Sales salaries and expenses \$	1,938,418	28,691
21	Administration salaries and general expenses \$	5,720,302	326,040
22	Depreciation \$	1,642,122	75,466
23	Interest \$	266,850	14,479
24	Total operating expenses \$	33,547,487	1,368,771
	Income account:		
25	Net operating revenues \$	768,029	Dr. 56,429
26	Other non-operating income \$	250,988	13,308
27	Net income before income taxes \$	1,019,017	Dr. 43,121
28	Provision for income taxes \$	325,699	4,293
29	Net income transferred to earned surplus \$	693,318	Dr. 47,414

TABLE 2. Operating and Income Accounts, 1961

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
28	76	10	13	21	36	1
2,609,974	6,863,388	1,136,742	654,953	2,284,514	1,540,172	2
2,214,692	3,205,773	995,230	369,302	501,536	1,213,364	3
731,997	1,984,333	322,475	121,136	383,604	376,940	4
88,873	109,654	4,498	67,664	8,667	80,139	5
-	-	-	-	-	1,260	6
5,760	30,090	-	-	93,551	29,925	7
649,576	1,746,745	395,856	112,557	298,947	285,898	8
86,972	974,403	51,380	126,128	64,320	180,186	9
6,387,844	14,914,386	2,906,181	1,451,740	3,635,139	3,707,884	10
523,753	1,011,485	220,311	67,798	299,660	216,144	11
79,524	153,258	24,043	7,606	42,255	30,035	12
2,053,199	4,447,028	1,015,214	452,906	1,010,887	1,342,460	13
343,601	959,954	193,901	99,164	233,056	232,086	14
113,247	247,250	52,371	24,208	59,846	82,099	15
123,008	621,247	64,646	81,988	347,931	171,472	16
351,303	668,076	113,695	30,465	146,965	131,159	17
524,898	1,117,131	143,004	64,800	185,961	182,945	18
324,069	1,128,849	393,621	51,600	250,925	197,593	19
330,105	914,205	185,054	28,916	238,462	212,985	20
880,817	2,648,005	417,606	373,317	522,135	552,382	21
359,856	596,918	156,916	57,887	198,630	196,449	22
39,705	113,141	8,830	6,608	49,142	34,945	23
6,047,085	14,626,547	2,989,212	1,347,263	3,585,855	3,582,754	24
340,759	287,839	Dr. 83,031	104,477	49,284	125,130	25
Dr. 41,613	102,618	100,617	20,714	9,768	45,576	26
299,146	390,457	17,586	125,191	59,052	170,706	27
56,416	188,268	14,823	20,504	12,318	29,077	28
242,730	202,189	2,763	104,687	46,734	141,629	29

TABLE 3. Employees and their Compensation, 1961

No.		Canada		Atlantic provinces		Quebec	
		Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
			\$		\$		\$
1	Highway drivers	828	3,464,777	27	86,215	139	616,882
2	Local drivers and helpers	1,441	4,741,045	62	179,316	265	1,000,142
3	Packers	277	936,256	10	24,161	42	167,396
4	Warehousemen	273	1,017,996	26	80,088	37	166,495
5	Administration, sales and other employees	1,087	4,777,583	43	204,298	163	727,997
6	Totals	3,906	14,937,657	168	574,078	646	2,678,912

¹ Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1961

No.		Canada	Atlantic provinces
1	Gasoline fuel tax	\$ 674,947	27,916
2	Diesel fuel tax	\$ 32,492	—
3	Operating licences (commercial, P.C.V. etc.)	\$ 598,533	19,512
4	All other taxes (except income taxes)	\$ 512,631	8,305
5	Total Canadian taxes (except income taxes)	\$ 1,818,603	55,733

TABLE 5. Storage Facilities, 1961

No.	Storage space (available for occupancy)	Canada	Atlantic provinces
	Owned warehouses:		
1	Household goods cu. ft.	14,990,797	1,431,500
2	General merchandise	2,209,382	54,000
3	Refrigerated goods	4,000	—
	Leased warehouses:	<i>17,244,179</i>	<i>1,415,500</i>
4	Household goods	15,244,804	245,000
5	General merchandise	1,836,000	783,000
6	Refrigerated goods	—	—
	Total storage space:		
7	Household goods cu. ft.	30,235,601	1,676,500
8	General merchandise	4,045,382	837,000
9	Refrigerated goods	4,000	—
	Percentage of occupancy (average for year):		
10	Household goods	% 71.8	77.0
11	General merchandise	% 71.3	80.7
12	Refrigerated goods	% 85.0	—

TABLE 3. Employees and their Compensation, 1961

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	
	\$		\$		\$		\$		\$	
403	1,546,586	46	241,581	39	169,412	92	444,217	82	359,884	1
590	1,802,689	157	605,197	71	197,153	95	294,852	201	661,696	2
128	404,587	36	138,869	9	26,675	21	77,253	31	97,315	3
115	440,346	23	85,336	16	37,963	29	109,269	27	98,499	4
524	2,246,011	68	339,496	50	222,586	106	480,645	133	556,550	5
1,760	6,440,219	330	1,410,479	185	653,789	343	1,406,236	474	1,773,944	6

TABLE 4. Canadian Taxes, 1961

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
110,301	298,127	74,005	33,737	62,255	68,606	1
2,008	18,784	1,827	—	7,583	2,290	2
113,247	247,250	52,371	24,208	59,846	82,099	3
147,575	209,990	59,987	17,532	34,378	34,864	4
373,131	774,151	188,190	75,477	164,062	187,859	5

TABLE 5. Storage Facilities, 1961

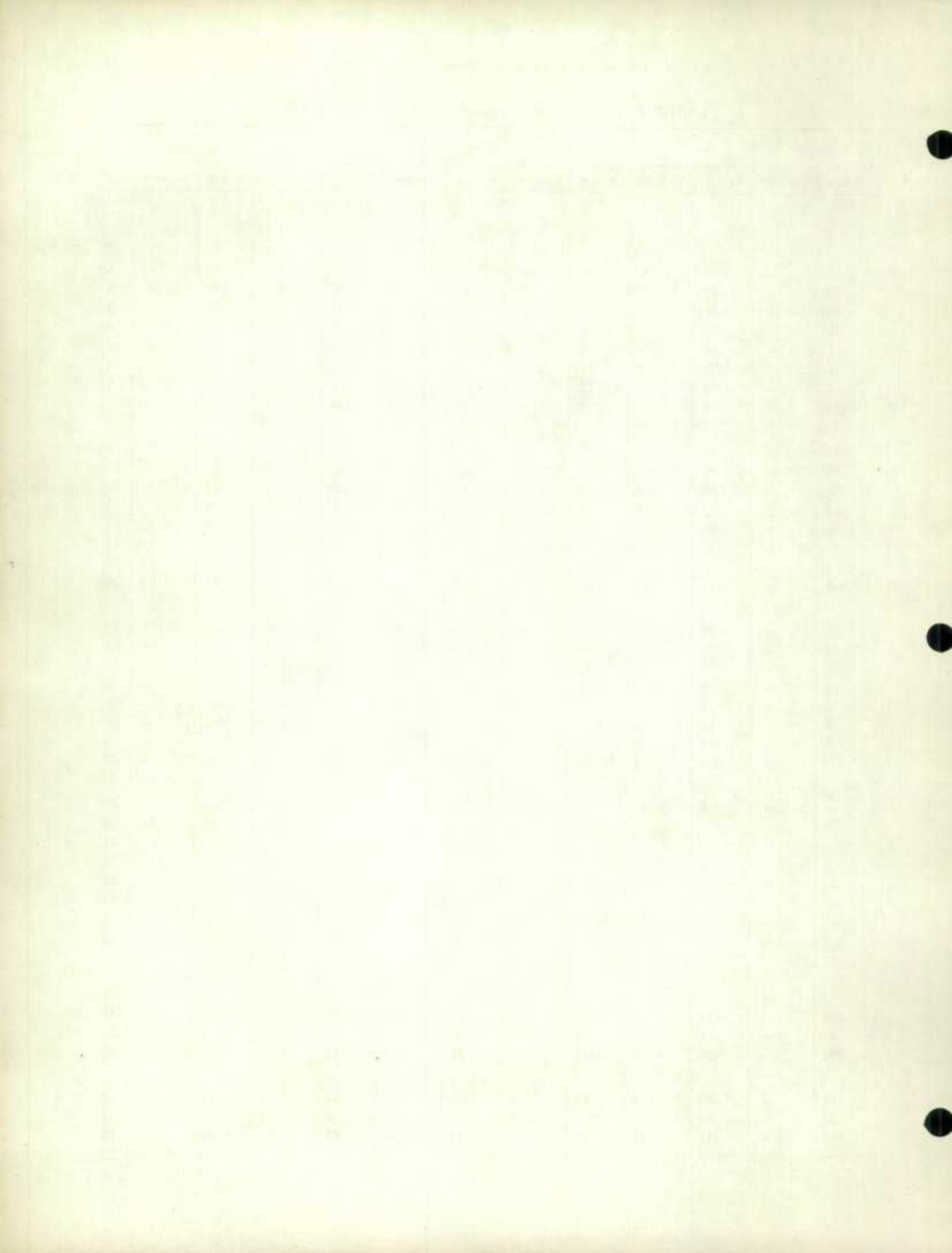
Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
3,345,173	6,414,680	785,416	826,308	438,400	1,749,320	1
500,000	745,350	—	762,612	—	147,420	2
3,345,173	7,160,030	785,416	1,588,920	438,400	1,896,740	3
2,474,947	7,800,387	1,208,908	100,000	1,747,192	1,668,370	4
257,000	15,000	26,000	—	375,000	380,000	5
—	—	—	—	—	—	6
5,820,120	14,215,067	1,994,324	926,308	2,185,592	3,417,690	7
757,000	760,350	26,000	762,612	375,000	527,420	8
—	—	—	—	—	4,000	9
76.5	68.9	73.0	73.0	75.6	69.8	10
93.1	58.0	90.0	78.7	11.6	75.0	11
—	—	—	—	—	85.0	12

TABLE 6. Revenue Equipment Operated at close of 1961

No.		Canada		Atlantic Provinces	
		Owned	Leased	Owned	Leased
		number			
	By model year				
	Trucks:				
1	Prior to 1950	267	6	1	—
2	1950-1955	546	5	20	2
3	1956-1958	301	7	14	7
4	1959	109	2	7	2
5	1960	103	6	8	2
6	1961	67	3	2	1
7	1962	15	—	1	—
8	Totals	1,408	29	53	14
	Road tractors:				
9	Prior to 1950	27	—	—	—
10	1950-1955	216	7	1	—
11	1956-1958	220	8	4	1
12	1959	58	4	2	1
13	1960	53	1	2	1
14	1961	55	13	—	—
15	1962	9	1	—	—
16	Totals	638	34	9	3
	Semi-trailers:				
17	Prior to 1950	153	—	—	—
18	1950-1955	265	7	4	1
19	1956-1958	152	4	4	1
20	1959	57	1	1	1
21	1960	28	1	1	—
22	1961	31	4	—	1
23	1962	8	—	—	—
24	Totals	694	17	10	4
	Full trailers:				
25	Prior to 1950	6	—	—	—
26	1950-1955	14	—	—	—
27	1956-1958	2	—	—	—
28	1959	12	—	—	—
29	1960	5	—	1	—
30	1961	—	—	—	—
31	1962	—	—	—	—
32	Totals	39	—	1	—
	Type of engine				
	Trucks:				
33	Gasoline	1,403	29	53	14
34	Diesel	5	—	—	—
35	Totals	1,408	29	53	14
	Road tractors:				
36	Gasoline	592	30	9	3
37	Diesel	46	4	—	—
38	Totals	638	34	9	3

TABLE 6. Revenue Equipment Operated at close of 1961

Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	
number												
50	—	78	—	36	—	16	6	32	—	54	—	1
63	—	187	—	72	—	33	3	66	—	105	—	2
44	—	116	—	29	—	13	—	21	—	64	—	3
28	—	38	—	8	—	5	—	8	—	15	—	4
13	—	38	3	18	—	7	—	6	1	13	—	5
16	—	25	2	11	—	7	—	1	—	5	—	6
4	—	8	—	2	—	—	—	—	—	—	—	7
218	—	490	5	176	—	81	9	134	1	256	—	8
7	—	15	—	2	—	—	—	—	—	3	—	9
26	—	99	—	22	2	13	—	33	5	22	—	10
40	—	113	2	19	1	13	—	19	4	12	—	11
19	—	24	2	3	—	2	—	5	1	3	—	12
11	—	30	—	3	—	3	—	2	—	2	—	13
21	—	25	10	3	1	1	—	2	2	3	—	14
1	—	5	—	—	—	1	—	1	—	1	1	15
125	—	311	14	52	4	33	—	62	12	46	1	16
25	—	84	—	11	—	3	—	6	—	24	—	17
54	—	100	1	35	—	20	—	35	5	17	—	18
30	—	77	—	11	—	7	—	15	3	8	—	19
12	—	28	—	6	—	2	—	7	—	1	—	20
9	—	12	1	—	—	2	—	3	—	1	—	21
9	—	15	2	2	—	1	—	1	1	3	—	22
2	—	4	—	—	—	—	—	1	—	1	—	23
141	—	320	4	65	—	35	—	68	9	55	—	24
—	—	2	—	—	—	2	—	—	—	2	—	25
1	—	8	—	5	—	—	—	—	—	—	—	26
—	—	1	—	—	—	1	—	—	—	—	—	27
1	—	8	—	2	—	1	—	—	—	—	—	28
—	—	3	—	1	—	—	—	—	—	—	—	29
—	—	—	—	—	—	—	—	—	—	—	—	30
—	—	—	—	—	—	—	—	—	—	—	—	31
2	—	22	—	8	—	4	—	—	—	2	—	32
218	—	489	5	173	—	81	9	134	1	255	—	33
—	—	1	—	3	—	—	—	—	—	1	—	34
218	—	490	5	176	—	81	9	134	1	256	—	35
117	—	284	14	52	3	33	—	54	9	43	1	36
8	—	27	—	—	1	—	—	8	3	3	—	37
125	—	311	14	52	4	33	—	62	12	46	1	38



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