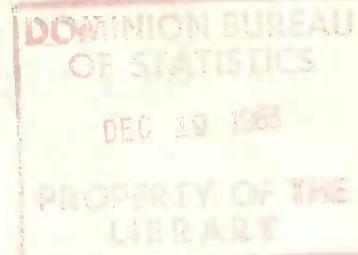


CATALOGUE No. 3

53-221

ANNUAL



MOVING AND STORAGE HOUSEHOLD GOODS

1962

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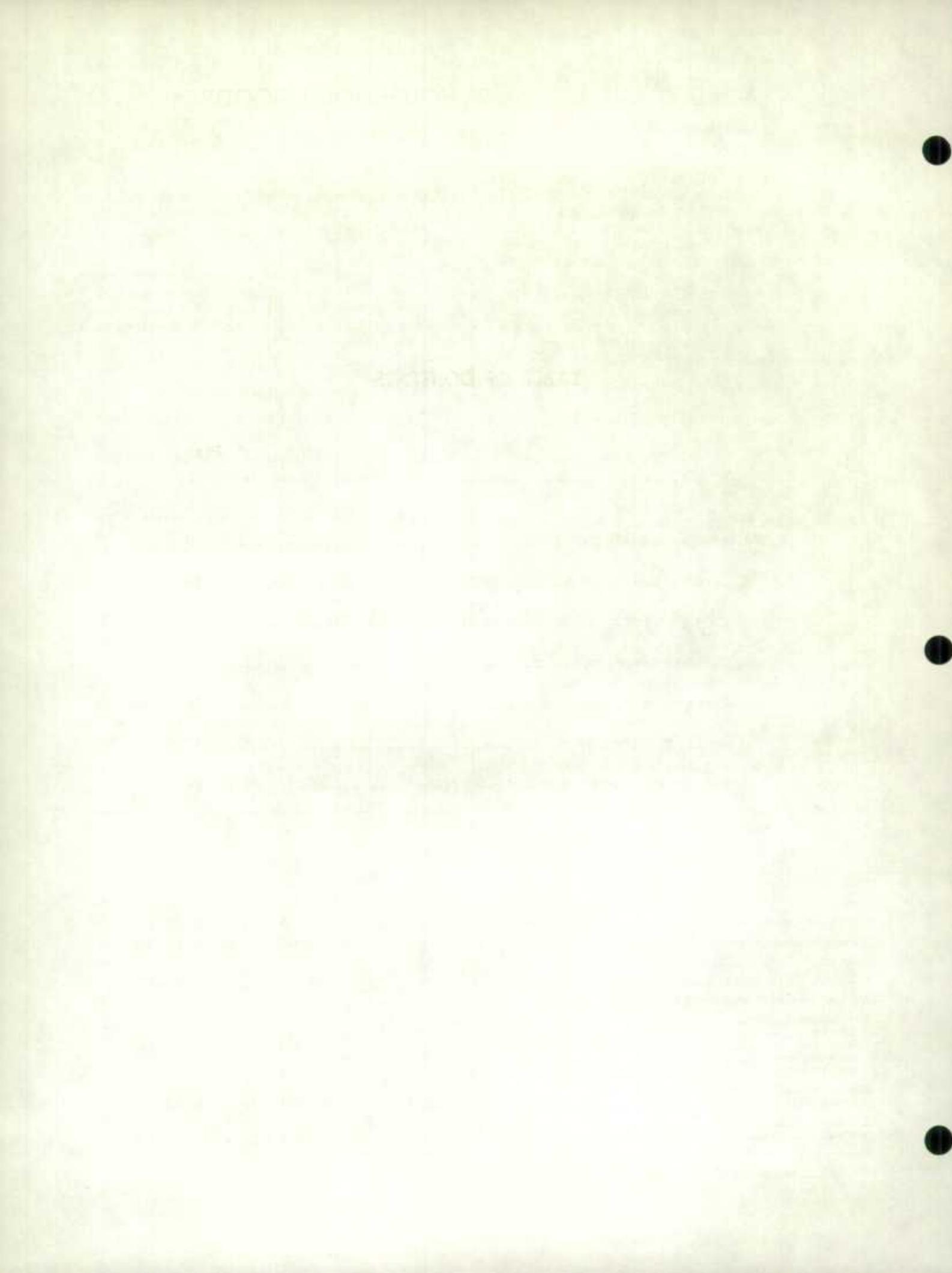
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MOVING AND STORAGE HOUSEHOLD GOODS

1962

This publication presents the statistics of firms engaged primarily in the moving and storage of household goods. A separate report covering this industry has been published since 1960. Prior to that year companies having both household goods moving and household goods storage operations were allocated either to the "Motor Carriers-Freight" series, Catalogue No. 53-205 or to the "Warehousing" report, Catalogue No. 63-212, according to the predominant source of their gross annual operating revenues.

For the 1962 survey, the reporting form was redesigned to obtain a more detailed breakdown of revenue sources with the result that a few firms which were previously considered as warehousing were reclassified to household goods moving and storage. This refinement, to a large extent, accounts for the variation in the data between 1961 and 1962.

The improvements in the presentation of data pertaining to public warehousing and for hire trucking mentioned above are part of a continuing programme to increase the usefulness, coverage and accuracy of road transport statistics.

Although not all firms deriving revenue from household goods moving and storage operations are included in this report, the coverage is considered representative of the industry. Factors accounting for incomplete coverage are:

(1) Firms engaged predominantly in some other industry which cannot provide separate statistics for their household goods moving and storage operations, are excluded.

(2) Firms operating predominantly in the U.S.A., which cannot provide separate statistics for their Canadian operations, are excluded.

In addition to the better allocation of firms between this and the "Warehousing" report, resulting from the improved reporting form, other factors account for fluctuations in the data from the previous year. These include:

- (1) Amalgamations.
- (2) Births and deaths in the industry.
- (3) Expansions and contractions due to business conditions.
- (4) Improvements in response due to the intensive follow-up and tracer programme.

It should also be noted that the practice of allocating interprovincial carriers according to the location of their head office distorts provincial totals to some extent.

SUMMARY

The following highlights of the household goods moving and storage industry are presented to provide a concise statistical comparison of its operations for 1961 and 1962.

		1961	1962
Firms reporting	No.	192	193
Total property account (after depreciation)	\$	11,756,840	14,672,891
Total operating revenues	\$	34,315,516	38,482,035
Total operating expenses	\$	33,547,487	36,526,348
Operating ratio ¹	%	97.8	94.9
Net operating revenues	\$	768,029	1,955,687
Average number of employees	No.	3,906	4,010
Revenue equipment:			
Trucks	"	1,437	1,578
Road tractors	"	672	741
Semi-trailers	"	711	780
Full trailers	"	39	59
Storage space:			
Households goods	cu. ft.	30,235,601	31,217,234
Average occupancy:			
Household goods	%	71.8	71.9

¹ The proportion of total operating revenues absorbed by total operating expenses.

There were 150 firms which reported in both 1961 and 1962. A comparison is presented below of the main features of these reports, which will probably give a better indication of how the industry fared in this period.

		1961	1962	Percentage change
Firms included		150	150	-
Total property account (after depreciation)	\$	10,632,709	12,869,500	+ 21.0
Operating revenues:				
Household goods cartage revenues:				
Long distance	\$	13,832,290	13,929,731	+ 0.7
Local	\$	7,871,961	8,608,842	+ 9.4
Household goods storage revenues	\$	3,930,462	4,062,197	+ 3.4
All other revenues	\$	5,508,415	6,895,742	+ 25.2
Total operating revenues	\$	31,143,128	33,496,512	+ 7.6
Total operating expenses	\$	30,362,468	31,825,581	+ 4.8
Operating ratio ¹	%	97.5	95.0	
Net operating revenues	\$	780,660	1,670,931	+ 114.0
Household goods storage facilities:				
Space available	cu. ft.	28,531,793	28,106,687	- 1.5
Percentage of occupancy (average for year)	%	71.7	71.9	+ 0.3
Revenue equipment:				
Trucks	No.	1,198	1,296	+ 8.3
Road tractors	"	621	646	+ 4.0
Semi-trailers	"	640	685	+ 7.0
Full trailers	"	26	28	+ 7.7
Employees:				
Average number of employees	"	3,469	3,512	+ 1.2
Total salaries and wages	\$	13,259,289	14,156,695	+ 6.8

¹ The proportion of total operating revenues absorbed by total operating expenses.

STATISTICAL TABLES

TABLE 1. Assets and Liabilities, 1962

No.		No.	Canada	Atlantic Provinces
1	<i>Carriers reporting.....</i>	193		10
Assets				
Current assets:				
2	Cash on hand	\$ 1,694,261		63,496
3	Accounts receivable	\$ 5,613,436		437,532
4	Materials and supplies	\$ 354,954		32,595
5	Other current assets	\$ 1,704,682		216,471
6	Total current assets	\$ 9,367,333		750,094
Fixed assets:				
7	Land and land rights	\$ 2,265,491		59,203
8	Buildings.....	\$ 9,468,130		735,286
9	Revenue equipment—Trucks, tractors, trailers	\$ 14,505,140		567,468
10	Other automotive equipment, service equipment, etc.	\$ 744,164		16,099
11	Shop and garage equipment	\$ 451,489		35,149
12	Furniture and office equipment	\$ 1,050,351		115,278
13	Other operating equipment	\$ 376,579		36,186
14	Total fixed assets	\$ 28,861,344		1,564,669
15	Less reserve for depreciation	\$ 14,188,453		703,005
16	Value at year end.....	\$ 14,672,891		861,664
17	Other assets (investments, intangibles, etc.)	\$ 5,130,324		156,606
18	Total assets	\$ 29,170,548		1,768,364
Liabilities				
Current liabilities:				
19	Loans and notes payable	\$ 4,589,421		148,634
20	Accounts payable.....	\$ 3,193,786		229,951
21	Other current liabilities	\$ 950,854		55,213
22	Total current liabilities	\$ 8,734,061		433,798
23	Mortgage, equipment notes payable and other long term debt	\$ 5,823,497		573,153
24	Other liabilities	\$ 622,153		19,257
25	Capital stock and investment	\$ 6,900,854		151,168
26	Surplus.....	\$ 7,089,983		590,988
27	Total liabilities	\$ 29,170,548		1,768,364

TABLE 1. Assets and Liabilities, 1962

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
27	78	11	12	17	38	1
427,938	675,603	115,829	121,455	87,344	202,596	2
882,063	2,106,013	747,715	240,428	590,240	609,445	3
30,794	152,449	27,520	11,644	40,605	59,347	4
190,539	972,590	30,674	84,587	39,080	171,341	5
1,531,334	3,906,655	921,138	458,114	757,269	1,042,729	6
739,343	466,701	68,109	87,716	648,235	196,184	7
1,742,155	2,472,959	391,693	1,036,190	2,114,759	975,088	8
3,238,151	5,372,939	1,503,528	1,014,924	1,260,151	1,547,979	9
108,450	477,330	22,021	19,685	48,650	51,929	10
56,291	196,632	13,958	60,093	40,088	49,278	11
165,764	422,793	29,976	80,715	119,283	116,542	12
41,962	182,698	22,410	10,865	8,844	73,614	13
6,092,116	9,592,052	2,051,695	2,310,188	4,240,010	3,010,614	14
3,105,987	5,079,435	1,262,632	1,157,779	1,198,905	1,680,710	15
2,986,129	4,512,617	789,063	1,152,409	3,041,105	1,329,904	16
570,341	1,491,088	83,007	36,855	1,937,351	855,076	17
5,087,804	9,910,360	1,793,208	1,647,378	5,735,725	3,227,709	18
371,865	3,110,122	72,987	293,186	353,085	239,542	19
652,335	1,038,142	491,226	99,144	375,162	307,826	20
198,382	382,601	37,048	11,905	95,337	170,368	21
1,222,582	4,530,865	601,261	404,235	823,584	717,736	22
892,285	1,426,992	305,467	128,223	1,980,330	517,047	23
195,017	229,977	24,954	6,044	30,449	116,455	24
976,766	2,023,702	570,853	322,473	2,445,775	410,117	25
1,801,154	1,698,824	290,673	786,403	455,587	1,466,354	26
5,087,804	9,910,360	1,793,208	1,647,378	5,735,725	3,227,709	27

TABLE 2. Operating and Income Accounts, 1962

No.		No.	Canada	Atlantic Provinces
1	<i>Carriers reporting</i>	193		10
	Operating revenues:			
	Household goods cartage revenues:			
2	Long distance	\$ 15,931,886		950,677
3	Local	\$ 10,048,553		276,487
	Storage and warehousing revenues:			
4	Household goods	\$ 4,513,162		357,146
5	General merchandise	\$ 809,458		179,826
6	Refrigerated goods	\$ 5,095		1,825
7	Other warehouse revenue (including office and storage space rentals)	\$ 488,658		31,885
8	Packing revenues	\$ 3,546,449		183,761
	Other motor carrier freight revenues:			
9	Long distance	\$ 811,138		129,230
10	Local	\$ 761,767		49,251
11	Other operating revenues	\$ 1,565,869		210,824
12	Total operating revenues	\$ 38,482,035		2,370,912
	Operating expenses:			
13	Maintenance of buildings, service and revenue equipment	\$ 2,835,251		182,728
14	Tires and tubes	\$ 405,808		28,232
15	Salaries and wages, charged to operations	\$ 10,917,519		567,550
16	Fuel, oil and grease (including taxes)	\$ 2,322,820		114,757
17	Operating licences	\$ 656,598		26,792
18	Purchased transportation	\$ 1,571,519		64,876
19	Insurance, claims and safety expenses	\$ 1,616,864		89,673
20	Other cartage expenses	\$ 2,607,760		157,522
21	Other warehouse expenses	\$ 2,378,406		219,255
22	Sales salaries and expenses	\$ 1,852,259		66,665
23	Administration salaries and general expenses	\$ 6,991,813		541,466
24	Depreciation	\$ 1,970,132		120,576
25	Interest	\$ 399,599		26,134
26	Total operating expenses	\$ 36,526,348		2,206,226
	Income account:			
27	Net operating revenues	\$ 1,955,687		164,686
28	Other non-operating income	\$ Dr. 366,650	Dr.	41,798
29	Net income before income taxes	\$ 1,589,037		122,888
30	Provision for income taxes	\$ 430,256		41,092
31	Net income transferred to earned surplus	\$ 1,158,781		81,796

TABLE 2. Operating and Income Accounts, 1962

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.	
27	78	11	12	17	38	1	
2,706,395	6,753,691	1,223,194	748,229	1,812,599	1,737,101	2	
2,770,097	3,501,025	1,061,062	561,593	472,576	1,405,713	3	
825,535	2,059,273	336,686	136,793	365,871	431,858	4	
44,586	170,479	5,460	280,845	5,628	122,634	5	
—	—	—	3,270	—	—	6	
35,980	98,442	11,063	2,759	281,932	26,597	7	
674,124	1,736,671	315,068	92,990	206,538	337,297	8	
9,947	436,936	34,544	10,978	114,121	75,382	9	
199,384	274,125	—	218,882	—	20,125	10	
145,595	737,473	234,736	42,858	33,434	160,949	11	
7,411,643	15,768,115	3,221,813	2,099,197	3,292,699	4,317,656	12	
621,250	1,107,220	237,775	126,074	318,334	241,870	13	
66,867	200,068	24,973	15,140	41,861	28,667	14	
2,346,954	4,248,026	1,084,972	503,711	820,585	1,345,721	15	
434,260	987,293	213,996	128,506	210,892	233,116	16	
132,021	261,835	58,803	34,140	53,618	89,389	17	
94,485	628,012	170,138	135,056	242,546	236,406	18	
390,688	692,837	125,720	50,309	126,532	141,105	19	
659,791	1,091,366	203,021	146,059	153,723	196,278	20	
347,092	923,780	259,916	180,964	229,313	218,086	21	
272,214	973,294	63,878	41,373	210,701	224,134	22	
1,164,104	3,049,020	394,545	458,582	484,961	899,135	23	
465,387	674,483	102,921	122,236	287,110	197,419	24	
38,222	131,556	13,149	11,123	151,687	27,728	25	
7,033,335	14,968,790	2,953,807	1,953,273	3,331,863	4,079,054	26	
378,308	799,325	268,006	145,924	Dr.	39,164	238,602	27
Dr. 149,318	Dr. 52,753	Dr. 152,469	5,744		287	23,657	28
228,990	746,572	115,537	151,668	Dr.	38,877	262,259	29
56,489	226,649	10,851	21,574		7,010	66,591	30
172,501	519,923	104,686	130,094	Dr.	45,887	195,668	31

TABLE 3. Employees and their Compensation, 1962

No.		Canada		Atlantic Provinces		Quebec	
		Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
			\$		\$		\$
1	Highway drivers	815	3,859,403	47	201,095	157	793,699
2	Local drivers and helpers	1,562	4,942,126	108	209,875	322	1,178,201
3	Packers	272	976,266	4	11,791	45	186,559
4	Warehousemen	269	1,111,221	41	144,789	46	188,495
5	Administration, sales and other employees	1,146	5,331,960	72	319,805	181	896,152
6	Totals	4,064	16,218,972	272	887,355	751	3,243,106

¹ Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1962

No.		Canada	Atlantic Provinces
1	Gasoline fuel tax	\$ 778,704	48,535
2	Diesel fuel tax	\$ 46,716	—
3	Operating licences (commercial, P.C.V. etc.)	\$ 656,598	26,792
4	All other taxes (except income taxes)	\$ 507,337	6,924
5	Total Canadian taxes (except income taxes)	\$ 1,989,355	82,251

TABLE 5. Fuel Consumed, 1962

No.		Canada	Atlantic Provinces
Fuel consumed:			
1	Gasoline (Imp. gal.)	'000 5,903	283
2	Diesel oil (Imp. gal.)	" 281	—

¹ Less than 1,000 gallons.

TABLE 6. Storage Facilities, 1962

No.	Storage space (available for occupancy)	Canada	Atlantic Provinces
1	Owned warehouses:		
1	Household goods	cu. ft. 15,671,465	1,184,260
2	General merchandise	" 3,357,433	398,000
3	Refrigerated goods	" 800	—
4	Leased warehouses:		
4	Household goods	" 15,545,769	475,955
5	General merchandise	" 1,981,050	653,000
6	Refrigerated goods	" 6,083	6,083
7	Total storage space:		
7	Household goods	cu. ft. 31,217,234	1,660,215
8	General merchandise	" 5,338,483	1,051,000
9	Refrigerated goods	" 6,083	6,083
10	Percentage of occupancy (average for year):		
10	Household goods	% 71.9	79.9
11	General merchandise	% 73.6	88.2
12	Refrigerated goods	% 100.0	100.0

TABLE 3. Employees and their Compensation, 1962

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	No.
	\$		\$		\$		\$		\$	
359	1,583,465	52	295,703	38	170,541	77	405,544	85	409,356	1
571	1,747,103	162	594,538	89	227,140	85	277,093	225	708,174	2
124	451,314	39	114,831	11	39,123	17	67,318	32	103,328	3
101	444,025	12	79,900	26	66,907	14	62,242	29	124,863	4
513	2,385,470	54	330,780	86	365,914	83	368,455	157	665,384	5
1,668	6,611,377	319	1,415,752	250	869,625	276	1,180,462	528	2,011,105	6

TABLE 4. Canadian Taxes, 1962

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
143,325	326,654	84,159	37,621	61,287	77,123	1
12,147	22,449	21	118	8,418	3,563	2
132,021	261,835	58,803	34,140	53,618	89,389	3
139,724	225,390	40,393	21,990	28,960	43,956	4
427,217	836,328	183,376	93,869	152,283	214,031	5

TABLE 5. Fuel Consumed, 1962

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
1,086	2,575	613	288	465	593	1
77	114	1	1	61	28	2

TABLE 6. Storage Facilities, 1962

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
3,428,176	6,734,630	1,106,765	895,620	594,214	1,727,800	1
87,600	1,156,950	—	908,530	24,853	781,500	2
—	—	—	800	—	—	3
2,354,984	8,366,830	1,148,308	226,500	1,266,192	1,707,000	4
245,500	240,000	26,000	138,550	250,000	428,000	5
—	—	—	—	—	—	6
5,783,160	15,101,460	2,255,073	1,122,120	1,860,406	3,434,800	7
333,100	1,396,950	26,000	1,047,080	274,853	1,209,500	8
—	—	—	800	—	—	9
74.3	70.8	72.2	72.8	77.8	65.4	10
52.5	53.3	90.0	89.8	50.4	81.0	11
—	—	—	—	—	—	12

TABLE 7. Revenue Equipment Operated at close of 1962

No.		Canada		Atlantic Provinces		
		Owned	Leased	Owned	Leased	
number						
By model year						
Trucks:						
1	Prior to 1950	244	6	4	—	
2	1950-1955	548	7	14	3	
3	1956-1959	435	16	24	13	
4	1960	111	5	5	4	
5	1961	86	1	1	1	
6	1962	90	3	8	1	
7	1963	25	1	1	—	
8	Totals	1,539	39	57	22	
Road tractors:						
9	Prior to 1950	21	—	—	—	
10	1950-1955	232	1	2	—	
11	1956-1959	268	10	11	2	
12	1960	72	3	3	1	
13	1961	55	13	2	—	
14	1962	48	5	2	—	
15	1963	13	—	1	—	
16	Totals	709	32	21	3	
Semi-trailers:						
17	Prior to 1950	177	1	1	—	
18	1950-1955	270	3	4	1	
19	1956-1959	193	4	9	2	
20	1960	37	1	2	—	
21	1961	34	1	1	1	
22	1962	38	4	2	—	
23	1963	17	—	6	—	
24	Totals	766	14	25	4	
Full trailers:						
25	Prior to 1950	6	—	—	—	
26	1950-1955	16	—	—	—	
27	1956-1959	11	1	—	1	
28	1960	2	—	—	—	
29	1961	6	—	—	—	
30	1962	6	1	—	—	
31	1963	10	—	10	—	
32	Totals	57	2	10	1	
Type of engine						
Trucks:						
33	Gasoline	1,536	39	57	22	
34	Diesel	3	—	—	—	
35	Totals	1,539	39	57	22	
Road tractors:						
36	Gasoline	657	29	21	3	
37	Diesel	52	3	—	—	
38	Totals	709	32	21	3	

TABLE 7. Revenue Equipment Operated at close of 1962

Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	
number												
43	-	69	-	34	-	28	6	22	-	44	-	1
67	-	193	-	72	-	35	4	53	-	114	-	2
86	-	159	1	45	-	17	1	26	-	78	1	3
21	-	41	1	21	-	7	-	5	-	11	-	4
28	-	32	-	13	-	8	-	-	-	4	-	5
24	-	24	2	12	-	6	-	6	-	10	-	6
5	-	8	1	3	-	1	-	3	-	4	-	7
274	-	526	5	200	-	102	11	115	-	265	1	8
8	-	10	-	-	-	-	-	-	-	3	-	9
25	-	106	-	25	1	20	-	25	-	29	-	10
51	-	119	8	34	-	15	-	21	-	17	-	11
18	-	38	1	4	1	3	-	2	-	4	-	12
10	-	30	11	4	1	2	-	4	1	3	-	13
22	-	15	4	-	-	3	-	5	-	1	1	14
-	-	10	-	1	-	-	-	-	-	1	-	15
134	-	328	24	68	3	43	-	57	1	58	1	16
25	-	106	1	11	-	6	-	6	-	22	-	17
43	-	109	-	35	-	24	-	30	2	25	-	18
44	-	82	-	23	-	8	-	21	2	6	-	19
9	-	15	1	1	-	1	-	5	-	4	-	20
6	-	18	-	2	-	3	-	1	-	3	-	21
10	-	18	4	2	-	-	-	4	-	2	-	22
3	-	7	-	-	-	-	-	-	-	1	-	23
140	-	355	6	74	-	42	-	67	4	63	-	24
-	-	-	-	-	-	5	-	-	-	1	-	25
-	-	6	-	5	-	5	-	-	-	-	-	26
-	-	6	-	2	-	2	-	-	-	1	-	27
-	-	1	-	1	-	-	-	-	-	-	-	28
2	-	4	-	-	-	-	-	-	-	-	-	29
1	-	3	-	1	1	-	-	1	-	-	-	30
-	-	-	-	-	-	-	-	-	-	-	-	31
3	-	20	-	9	1	12	-	1	-	2	-	32
273	-	526	5	198	-	102	11	115	-	265	1	33
1	-	-	-	2	-	-	-	-	-	-	-	34
274	-	526	5	200	-	102	11	115	-	265	1	35
122	-	303	22	68	3	42	-	47	-	54	1	36
12	-	25	2	-	-	1	-	10	1	4	-	37
134	-	328	24	68	3	43	-	57	1	58	1	38

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