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MOVING AND STORAGE
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1966

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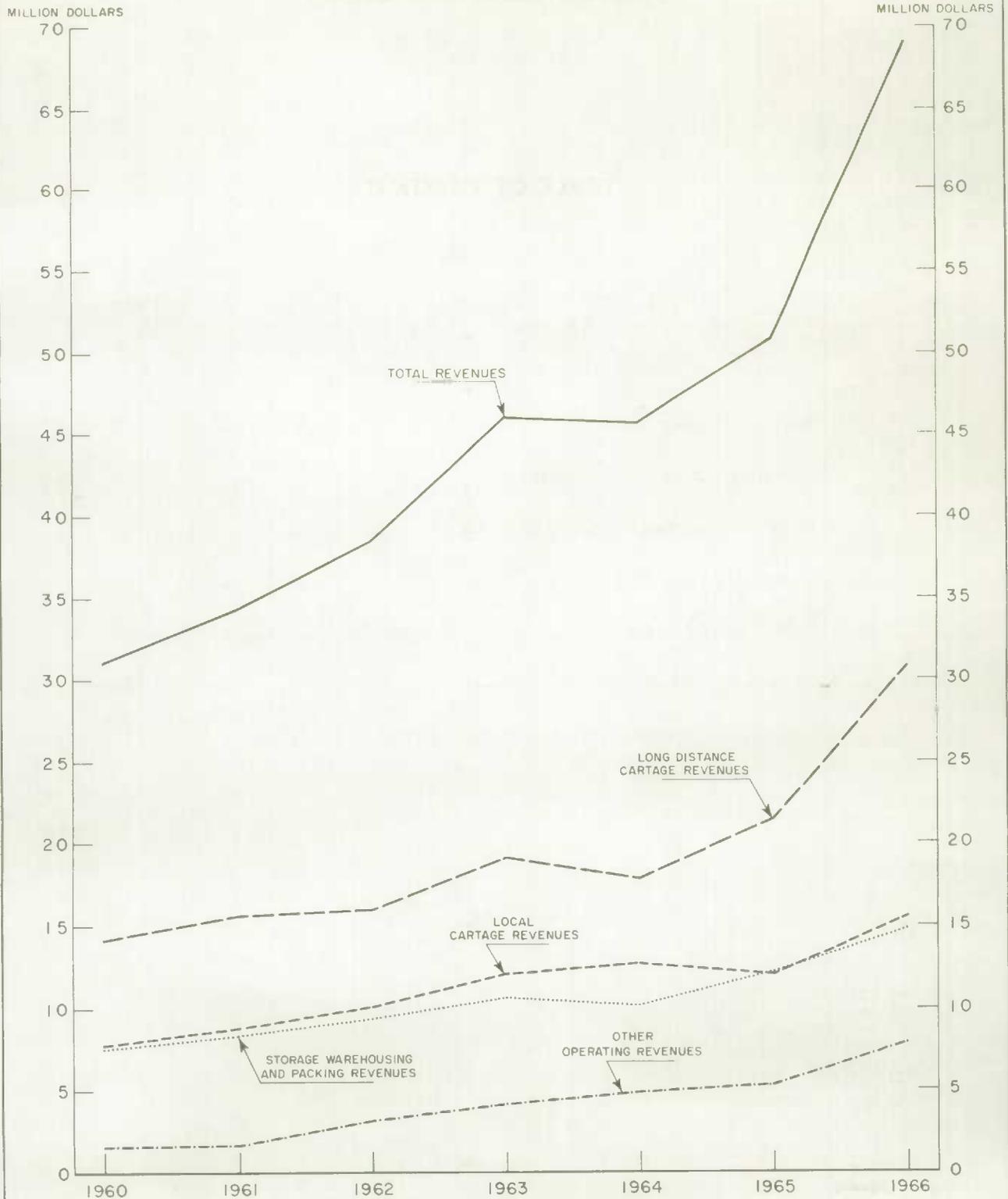
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MOVING AND STORAGE HOUSEHOLD GOODS REVENUES



MOVING AND STORAGE HOUSEHOLD GOODS

1966

This publication presents the statistics of firms engaged primarily in the moving and storage of household goods. In 1960, firms in this category were removed from the "Motor Carrier-Freight" (Catalogue No. 53-205) and the "Warehousing" (Catalogue No. 63-212) Reports and allocated to this new report.

Anyone desiring to obtain a complete picture of the warehousing and cartage industry, including the moving and storage of household goods, should use the material in Tables 2, 3, and 6 of this report, in conjunction with the "Warehousing, General Merchandise and Refrigerated Goods Report" (Catalogue No. 63-212). Special note should also be made of Table 5 of the Warehousing report, which shows the amount of storage service provided by firms primarily engaged in motor carrier-freight operations.

As this publication is intended to cover the operations of firms engaged primarily in the moving and storage of household goods in Canada, the following are excluded:

- (a) Firms whose predominant source of revenue is from some other activity and that cannot provide separate data for their household goods moving and storage operations;
- (b) Firms operating predominately in the U.S.A., that cannot provide separate data on their Canadian operations.

Among the factors which account for fluctuations in the data and the number of firms reporting, are the following:

- (a) Amalgamations,
- (b) Births and deaths in the industry,
- (c) Expansions and contractions due to business conditions,
- (d) Improvement in response due to the intensive follow-up and tracer programme.

It should be noted that the allocation of inter-provincial carriers according to their headquarters location can distort provincial totals to some extent.

SUMMARY TABLES

The comparative items in the following table comprise the statistical highlights in the moving and storage of household goods.

		1965	1966
Firms reporting	No.	222	246
Total property account (after depreciation)	\$	18,359,657	23,484,035
Total operating revenues	\$	50,829,107	69,010,938
Total operating expenses	\$	47,918,103	65,822,360
Operating ratio ¹	%	94.3	95.4
Net operating revenues	\$	2,911,004	3,188,578
Average number of employees	No.	4,864	5,927
Revenue equipment:			
Trucks	"	1,785	2,082
Road tractors	"	848	1,037
Semi-trailers	"	898	1,167
Full trailers	"	39	51
Storage space:			
Households goods	cu. ft.	35,333,750	46,616,388
Average occupancy:			
Household goods	%	71.5	71.7

¹ The proportion of total operating revenues absorbed by total operating expenses.

There were 181 firms which reported in both 1965 and 1966. A comparison is presented below of the main features of their reports.

Comparison Table

		1965	1966	Percentage change
Firms included	No.	181	181	—
Total property account (after depreciation)	\$	17,247,697	19,219,673	+ 11.4
Operating revenues:				
Household goods cartage revenues:				
Long distance	\$	19,595,350	22,183,200	+ 13.2
Local	\$	10,802,972	12,967,675	+ 20.0
Household goods storage revenues	\$	4,543,493	4,950,650	+ 9.0
All other revenues	\$	11,620,927	13,943,718	+ 20.0
Total operating revenues	\$	46,562,742	54,045,243	+ 16.1
Total operating expenses	\$	43,853,589	51,307,502	+ 17.0
Operating ratio ¹	%	94.2	94.9	+ 0.7
Net operating revenues	\$	2,709,153	2,737,741	+ 1.1
Household goods storage facilities:				
Space	cu. ft.	33,010,300	38,730,315	+ 17.3
Percentage of occupancy (average for year)	%	72.0	71.9	- 0.1
Revenue equipment:				
Trucks	No.	1,583	1,637	+ 3.4
Road tractors	"	788	824	+ 4.6
Semi-trailers	"	838	904	+ 7.9
Full trailers	"	37	43	+ 16.2
Employees:				
Average number of employees	"	4,362	4,679	+ 7.3
Total salaries and wages	\$	19,801,679	23,006,302	+ 16.2

¹ The proportion of total operating revenues absorbed by total operating expenses.

SUMMARY

The number of firms reporting increased from 222 in 1965 to 246 in 1966. Increases were: Quebec (3), Ontario (11), Alberta (5) and British Columbia (3). Manitoba and Saskatchewan had an increase of 1 firm each while the Atlantic Provinces remained the same.

The total property account (after depreciation) increased 27.9 per cent. This is attributed to a 18.2 per cent increase in owned revenue equipment and a 23.7

per cent increase in owned warehouse space at the close of 1966, as well as a 10.8 per cent increase in the number of firms reporting.

Total operating revenues increased 35.8 per cent and total operating expenses increased 37.4 per cent from 1965. The operating ratio, which is the proportion of total operating revenues absorbed by operating expenses for all firms, rose slightly by 1.1 per cent from 94.3 per cent in 1965 to 95.4 per cent in 1966. Net operating revenues increased by 9.5 per cent.

Household goods storage space increased 31.9 per cent, while the average occupancy increased 0.2 per cent from 71.5 per cent in 1965 to 71.7 per cent in 1966.

Increases in Diesel Equipment and Diesel Fuel Consumption

Table 7 shows that diesel engine trucks increased to 80 in 1966 from 7 in 1965. Diesel engine tractors owned or leased during the year increased 66.7 per cent to 195 units from 117 units the previous year. There were corresponding increases in diesel fuel consumption, as indicated in Table 5. Diesel oil rose to 1,496 thousand gallons from 568 thousand gallons in 1965.

Comparison Table

The Comparison Table on page 6 gives the progress of 181 firms from 1965 to 1966. Operating revenues increased considerably—long distance

movement of household goods increased by 13.2 per cent, and local cartage increased by 20.0 per cent. Household goods storage revenues increased by 9.0 per cent. All other operating revenues were up by 20.0 per cent from 1965. In 1966, the net operating revenues increased 1.1 per cent, and the operating ratio improved by 0.7 per cent over 1965. The 181 firms that reported in both years accounted for 38.7 million cubic feet, or 83.1 per cent of the total household goods storage space in 1966: the remaining 65 firms reporting in 1966 accounted for 7.9 million cubic feet.

The average number of employees increased by 7.3 per cent and the total salaries and wages paid during 1966 increased 16.2 per cent.

Based on depreciated property values, the net operating revenue per investment dollar of the 181 firms declined from 15.7 cents in 1965 to 14.2 cents in 1966.

TABLE 1. Assets and Liabilities, 1966

No.		Canada	Atlantic Provinces
		dollars	
1	<i>Carriers reporting</i> No.	246	20
	Assets		
	Current assets:		
2	Cash on hand	2,493,585	423,829
3	Accounts receivable	9,879,246	795,178
4	Materials and supplies	702,443	103,913
5	Other current assets	3,659,972	117,940
6	Total current assets	16,735,246	1,440,860
	Fixed assets:		
7	Land and land rights	3,076,292	105,065
8	Buildings	13,604,283	1,359,095
9	Revenue equipment - Trucks, tractors, trailers	23,761,922	1,539,801
10	Other automotive equipment, service equipment, etc.	908,586	86,758
11	Shop and garage equipment	797,131	67,301
12	Furniture and office equipment	1,863,222	223,822
13	Other operating equipment	403,725	11,906
14	Total fixed assets	44,415,161	3,393,748
15	Less reserve for depreciation	20,931,126	1,657,158
16	Value at year end	23,484,035	1,736,590
17	Other assets (investments, intangibles, etc.)	7,847,535	652,046
18	Total assets	48,066,816	3,829,496
	Liabilities		
	Current liabilities:		
19	Loans and notes payable	5,473,671	304,093
20	Accounts payable	5,742,934	848,228
21	Other current liabilities	3,768,452	82,366
22	Total current liabilities	14,985,057	1,234,687
23	Mortgage, equipment notes payable and other long term debt	10,260,445	695,664
24	Other liabilities	1,982,816	71,696
25	Capital stock and investment	6,953,953	239,034
26	Surplus	13,884,545	1,588,415
27	Total liabilities	48,066,816	3,829,496

TABLE 1. Assets and Liabilities, 1966

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
dollars						
35	92	14	15	24	46	1
306,608	806,258	233,734	146,881	341,589	234,686	2
1,786,028	3,189,170	1,000,991	338,702	1,696,921	1,072,256	3
130,301	224,306	64,965	27,652	95,874	55,432	4
284,013	798,675	1,716,257	64,020	508,871	170,196	5
2,506,950	5,018,409	3,015,947	577,255	2,643,255	1,532,570	6
789,537	776,669	207,853	86,791	795,515	314,862	7
3,049,107	3,610,713	1,134,914	483,442	2,552,963	1,414,049	8
5,275,646	8,018,157	2,882,903	1,205,656	2,342,676	2,497,083	9
139,686	455,106	29,142	25,345	84,230	88,319	10
284,498	165,211	85,717	45,095	42,102	107,207	11
281,220	723,347	107,147	81,537	241,238	204,911	12
86,659	198,588	15,303	63,248	2,097	25,924	13
9,906,353	13,947,791	4,462,979	1,991,114	6,060,821	4,652,355	14
4,415,340	6,800,467	2,265,420	1,156,006	2,135,439	2,501,296	15
5,491,013	7,147,324	2,197,559	835,108	3,925,382	2,151,059	16
564,591	2,471,163	412,534	160,509	2,310,110	1,276,582	17
8,562,554	14,636,896	5,626,040	1,572,872	8,878,747	4,960,211	18
562,797	3,099,514	173,941	209,834	537,182	586,310	19
930,270	1,777,635	368,455	152,945	964,407	700,994	20
602,275	893,844	1,498,145	26,988	485,785	179,049	21
2,095,342	5,770,993	2,040,541	389,767	1,987,374	1,466,353	22
2,657,341	2,581,010	945,869	177,015	2,558,187	645,359	23
37,284	390,475	158,050	176,831	826,028	322,452	24
1,025,871	2,078,570	433,505	240,644	2,413,804	522,525	25
2,746,716	3,815,848	2,048,075	588,615	1,093,354	2,003,522	26
8,562,554	14,636,896	5,626,040	1,572,872	8,878,747	4,960,211	27

TABLE 2. Operating and Income Accounts, 1966

No.		Canada	Atlantic Provinces
		dollars	
1	Carriers reporting No.	245	20
	Operating revenues:		
	Household goods cartage revenues:		
2	Long distance	30,763,061	2,922,931
3	Local	15,497,810	591,024
	Storage and warehousing revenues:		
4	Household goods	6,043,677	466,007
5	General merchandise	2,144,096	579,919
6	Refrigerated goods	3,984	—
7	Other warehouse revenue (including office and storage space rentals)	515,992	15,975
8	Packing revenues	6,128,807	636,258
	Other motor carrier freight revenues:		
9	Long distance	1,761,020	150,825
10	Local	2,613,180	316,115
11	Other operating revenues	3,539,311	141,671
12	Total operating revenues	69,010,938	5,820,725
	Operating expenses:		
13	Maintenance of buildings, service and revenue equipment	4,907,822	193,306
14	Tires and tubes	733,869	50,781
15	Salaries and wages, charged to operations	21,695,553	1,749,604
16	Fuel, oil and grease (including taxes)	3,964,887	313,149
17	Operating licences	1,008,569	65,233
18	Purchased transportation	3,500,779	219,012
19	Insurance, claims and safety expenses	2,787,809	209,551
20	Other cartage expenses	5,461,210	943,692
21	Other warehouse expenses	3,945,071	376,474
22	Sales salaries and expenses	3,605,440	190,733
23	Administration salaries and general expenses	9,994,863	920,852
24	Depreciation	3,263,670	212,962
25	Interest	952,818	60,202
26	Total operating expenses	65,822,360	5,505,551
	Income account:		
27	Net operating revenues	3,188,578	315,174
28	Other non-operating income	Dr. 225,785	Dr. 15,565
29	Net income before income taxes	2,962,793	299,609
30	Provision for income taxes	749,308	77,606
31	Net income transferred to earned surplus	2,213,485	222,003

TABLE 2. Operating and Income Accounts, 1966

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
dollars						
35	92	14	15	24	46	1
5,266,915	11,359,112	2,389,417	932,254	4,880,922	2,911,510	2
3,784,518	6,135,219	1,258,246	456,134	1,003,164	2,319,505	3
830,221	2,607,402	530,857	205,917	629,789	773,484	4
807,820	298,752	163,693	165,368	45,776	82,768	5
-	3,296	-	-	688	-	6
51,824	272,944	21,768	12,812	16,501	124,168	7
1,254,468	2,506,821	472,665	207,159	485,543	565,893	8
221,981	466,464	209,521	230,847	341,531	139,851	9
388,185	941,012	252,906	84,270	397,986	232,706	10
306,437	1,275,594	421,861	187,892	886,848	319,008	11
12,962,369	25,866,616	5,720,934	2,482,653	8,688,748	7,468,893	12
1,513,351	1,794,959	291,916	175,280	526,667	412,343	13
176,831	296,257	27,537	15,812	76,329	90,322	14
3,867,497	8,288,851	1,719,064	812,929	2,439,709	2,817,899	15
657,822	1,592,448	358,749	162,057	514,236	366,426	16
200,380	349,749	87,612	54,048	129,008	122,539	17
261,799	1,079,733	548,269	63,721	1,072,136	256,109	18
592,096	1,034,694	212,327	84,552	363,511	291,078	19
744,774	2,185,029	412,428	164,890	610,555	399,842	20
824,744	1,397,878	354,686	151,542	444,275	395,472	21
535,311	1,684,107	334,653	75,022	355,209	430,405	22
2,009,863	3,755,022	810,836	410,021	1,037,583	1,050,686	23
744,459	1,061,868	287,654	137,671	457,776	361,280	24
288,702	258,322	69,181	15,722	160,413	100,276	25
12,417,629	24,778,917	5,514,912	2,323,267	8,187,407	7,094,677	26
544,740	1,087,699	206,022	159,386	501,341	374,216	27
Dr. 66,621	51,233	3,502	Dr. 17,219	Dr. 128,239	Dr. 52,876	28
478,119	1,138,932	209,524	142,167	373,102	321,340	29
112,534	384,384	Dr. 8,010	25,548	71,076	86,170	30
365,585	754,548	217,534	116,619	302,026	235,170	31

TABLE 3. Employees and their Compensation, 1966

No.		Canada		Atlantic Provinces		Quebec	
		Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
			\$		\$		\$
1	Highway drivers	1,058	6,650,349	116	435,269	169	1,207,976
2	Local drivers and helpers	2,420	9,520,469	177	502,363	426	1,911,704
3	Packers	388	1,755,346	38	84,468	44	243,926
4	Warehousemen	400	1,928,188	101	330,857	58	309,448
5	Administration, sales and other employees	1,661	8,723,675	148	652,491	263	1,518,121
6	Totals	5,927	28,578,027	580	2,005,448	960	5,191,175

¹ Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1966

No.		Canada	Atlantic Provinces
		dollars	
1	Gasoline fuel tax	1,281,480	98,123
2	Diesel fuel tax	283,277	26,203
3	Operating licences (commercial, P.C.V. etc.)	1,008,569	65,233
4	All other taxes (except income taxes)	751,054	35,582
5	Total Canadian taxes (except income taxes)	3,324,380	225,141

TABLE 5. Fuel Consumed, 1966

No.		Canada	Atlantic Provinces
		'000	
	Fuel consumed:		
1	Gasoline (Imp. gal.)	8,564	566
2	Diesel oil (Imp. gal.)	1,496	102
3	Liquefied petroleum gases (propane, butane, etc.) (Imp. gal.)	—	—

TABLE 6. Storage Facilities, 1966

No.	Storage space (available for occupancy)	Canada	Atlantic Provinces
	Owne d warehouses:		
1	Household goods	23,280,318	2,855,990
2	General merchandise	10,234,260	1,454,000
3	Refrigerated goods	106,350	10,000
	Leased warehouses:		
4	Household goods	23,336,070	2,069,300
5	General merchandise	5,397,300	1,343,000
6	Refrigerated goods	27,000	10,000
	Total storage space:		
7	Household goods	46,616,388	4,925,290
8	General merchandise	15,631,560	2,797,000
9	Refrigerated goods	133,350	20,000
	Percentage of occupancy (average for year):		
10	Household goods	71.7	75.6
11	General merchandise	63.0	77.5
12	Refrigerated goods	51.4	85.0
	Storage space leased to others:		
13	Household goods	2,441,160	51,000
14	General merchandise	3,133,950	17,000
15	Refrigerated goods	—	—

TABLE 3. Employees and their Compensation, 1966

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	
	\$		\$		\$		\$		\$	
437	2,862,210	62	395,221	34	201,303	123	780,505	117	767,865	1
802	3,444,585	203	940,271	83	366,679	249	952,667	390	1,402,200	2
134	783,396	43	201,803	13	49,026	40	180,849	56	211,878	3
115	623,679	30	131,415	26	126,027	38	192,698	32	214,064	4
629	3,493,225	164	684,929	66	308,152	174	958,968	217	1,107,789	5
2,227	11,207,095	502	2,353,639	222	1,051,187	624	3,065,687	812	3,703,796	6

TABLE 4. Canadian Taxes, 1966

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
dollars						
226,321	567,778	118,598	55,995	113,320	101,345	1
107,724	54,806	20,302	6,175	46,189	21,878	2
200,380	349,749	87,612	54,048	129,008	122,539	3
184,769	290,123	78,496	43,560	55,460	63,064	4
719,194	1,262,456	305,008	159,778	343,977	308,826	5

TABLE 5. Fuel Consumed, 1966

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
'000						
1,423	3,640	840	376	947	772	1
493	295	97	35	330	144	2
—	—	—	—	—	—	3

TABLE 6. Storage Facilities, 1966

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
4,541,185	8,339,580	2,042,880	815,000	1,738,150	2,947,533	1
1,847,630	1,345,600	995,620	270,730	3,448,180	872,500	2
—	1,000	90,000	—	—	5,350	3
2,483,370	10,722,252	1,748,308	640,600	3,074,580	2,597,660	4
809,000	1,493,600	84,000	852,050	368,500	447,150	5
—	—	—	—	17,000	—	6
7,024,555	19,061,832	3,791,188	1,455,600	4,812,730	5,545,193	7
2,656,630	2,839,200	1,079,620	1,122,780	3,816,680	1,319,650	8
—	1,000	90,000	—	17,000	5,350	9
76.1	71.7	75.1	75.1	57.1	71.7	10
86.4	79.0	37.2	84.8	17.4	84.7	11
—	50.0	40.0	—	58.8	95.0	12
—	995,100	14,500	—	1,169,810	210,750	13
—	57,500	—	—	3,054,400	5,050	14
—	—	—	—	—	—	15

TABLE 7. Revenue Equipment Operated at Close of 1966

No.		Canada		Atlantic Provinces	
		Owned	Leased	Owned	Leased
		number			
	By model year				
	Trucks:				
1	Prior to 1957	577	19	31	—
2	1957 - 1962	727	24	43	7
3	1963	174	9	18	5
4	1964	137	14	20	6
5	1965	170	14	19	8
6	1966	151	20	14	7
7	1967	46	—	4	—
8	Totals	1,982	100	149	33
	Road tractors:				
9	Prior to 1957	220	16	4	1
10	1957 - 1962	340	32	9	6
11	1963	79	17	6	4
12	1964	86	12	8	2
13	1965	94	14	5	2
14	1966	92	15	4	3
15	1967	17	3	1	—
16	Totals	928	109	37	18
	Semi-trailers:				
17	Prior to 1957	450	23	6	2
18	1957 - 1962	314	19	19	7
19	1963	64	12	5	10
20	1964	78	7	4	2
21	1965	78	10	5	2
22	1966	90	7	2	1
23	1967	15	—	2	—
24	Totals	1,089	78	43	24
	Full trailers:				
25	Prior to 1957	32	—	1	—
26	1957 - 1962	13	—	2	—
27	1963	—	—	—	—
28	1964	3	—	—	—
29	1965	2	—	—	—
30	1966	1	—	—	—
31	1967	—	—	—	—
32	Totals	51	—	3	—
	Type of engine				
	Trucks:				
33	Gasoline	1,910	92	148	27
34	Diesel	72	8	1	6
35	Totals	1,982	100	149	33
	Road tractors:				
36	Gasoline	776	66	31	6
37	Diesel	152	43	6	12
38	Totals	928	109	37	18

TABLE 7. Revenue Equipment Operated at Close of 1966

Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	
number												
60	—	133	—	77	—	43	6	78	11	155	2	1
160	—	257	2	68	—	33	1	56	14	110	—	2
46	—	65	3	9	—	7	—	18	—	11	1	3
26	—	49	6	11	—	5	1	10	1	16	—	4
36	—	56	1	32	—	4	—	9	1	14	4	5
23	—	64	5	15	1	12	—	6	—	17	7	6
9	—	20	—	8	—	2	—	1	—	2	—	7
360	—	644	17	220	1	106	8	178	27	325	14	8
22	—	99	1	19	—	12	3	33	9	31	2	9
59	—	172	3	36	3	17	4	29	14	18	2	10
14	—	38	6	6	1	4	—	8	6	3	—	11
18	2	41	4	7	3	—	—	6	1	6	—	12
29	1	34	5	8	4	3	—	10	—	5	2	13
21	—	41	4	5	2	6	—	11	2	4	4	14
5	2	5	1	4	—	1	—	1	—	—	—	15
168	5	430	24	85	13	43	7	98	32	67	10	16
64	—	214	2	47	—	26	4	46	12	47	3	17
69	—	129	3	42	—	7	3	33	6	15	—	18
12	—	28	2	6	—	4	—	7	—	2	—	19
23	—	29	4	3	—	1	—	12	1	6	—	20
25	—	21	5	6	—	—	—	14	3	7	—	21
30	—	23	5	15	—	2	—	14	1	4	—	22
7	—	4	—	—	—	1	—	—	—	1	—	23
230	—	448	21	119	—	41	7	126	23	82	3	24
4	—	17	—	4	—	—	—	6	—	—	—	25
4	—	—	—	2	—	1	—	4	—	—	—	26
—	—	—	—	—	—	—	—	—	—	—	—	27
2	—	1	—	—	—	—	—	—	—	—	—	28
—	—	—	—	2	—	—	—	—	—	—	—	29
—	—	1	—	—	—	—	—	—	—	—	—	30
—	—	—	—	—	—	—	—	—	—	—	—	31
10	—	19	—	8	—	1	—	10	—	—	—	32
319	—	622	17	218	1	105	8	178	27	320	12	33
41	—	22	—	2	—	1	—	—	—	5	2	34
360	—	644	17	220	1	106	8	178	27	325	14	35
121	—	396	19	71	3	37	7	72	30	48	1	36
47	5	34	5	14	10	6	—	26	2	19	9	37
168	5	430	24	85	13	43	7	98	32	67	10	38

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