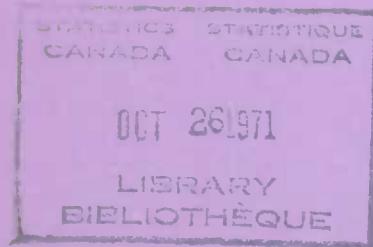


Moving and storage household goods

1969





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HOUSEHOLD GOODS

1969

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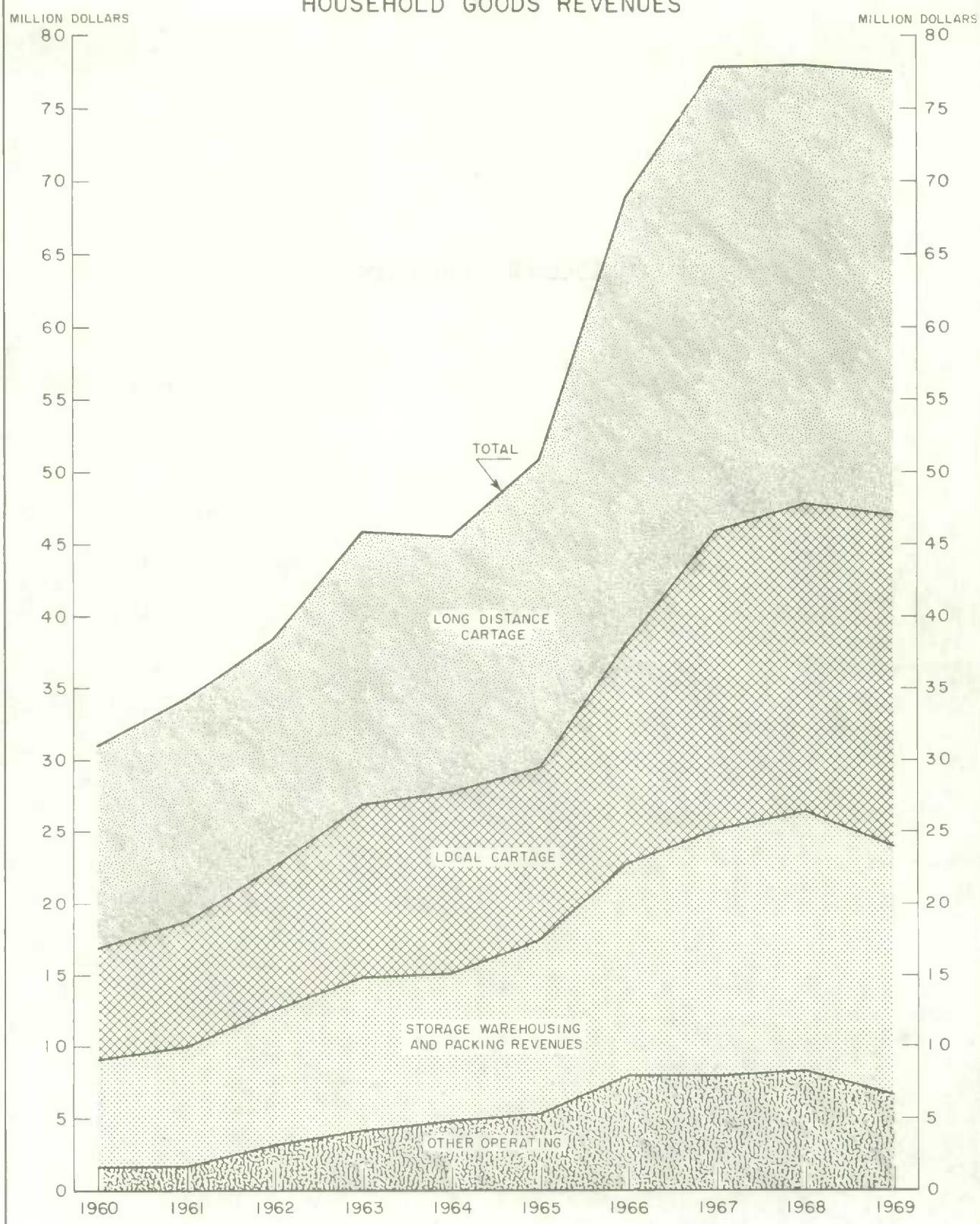
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MOVING AND STORAGE HOUSEHOLD GOODS REVENUES



INTRODUCTION

This publication presents the statistics of firms engaged primarily in the moving and storage of household goods. In 1960, firms in this category were removed from the "Motor Carrier-Freight" (Catalogue No. 53-205) and the "Warehousing" (Catalogue No. 63-212) reports and allocated to this new report.

Anyone desiring to obtain a complete picture of the warehousing and cartage industry, including the moving and storage of household goods, should use the material in Tables 2, 3, and 6 of this report, in conjunction with the "Warehousing, General Merchandise and Refrigerated Goods Report" (Catalogue No. 63-212). Special note should also be made of Table 5 of the Warehousing report, which shows the amount of storage service provided by firms primarily engaged in motor carrier-freight operations.

As this publication is intended to cover the operations of firms engaged primarily in the moving and storage of household goods in Canada, the following are excluded:

- (a) Firms whose predominant source of revenue is from some other activity and which cannot provide separate data for their household goods moving and storage operations;
- (b) Firms operating predominately in the U.S.A., that cannot provide separate data on their Canadian operations.

Among the factors which account for fluctuations in the data and the number of firms reporting, are the following:

- (a) Amalgamations,
- (b) Births and deaths in the industry,
- (c) Expansions and contractions due to business conditions,
- (d) Response by firms engaged in the moving and storage of household goods.

It should be noted that the allocation of inter-provincial carriers according to their headquarters location can distort provincial totals to some extent.

SUMMARY TABLES

The items in the following table comprise the statistical highlights of firms reporting to Statistics Canada which are engaged in the moving and storage of household goods.

		1968	1969	Percentage change
Firms reporting	No.	316	259	- 18.0
Total property account (after depreciation)	\$	27,598,458	25,682,779	- 7.0
Total operating revenues	\$	77,988,766	77,507,749	- 0.6
Total operating expenses	\$	75,808,295	74,255,639	- 2.0
Operating ratio ¹		97.2	95.8	- 1.4
Net operating revenues	\$	2,180,471	3,252,110	+ 49.1
Average number of employees	No.	6,296	5,900	- 6.3
Revenue equipment:				
Trucks	"	2,298	1,951	- 15.1
Road tractors	"	1,063	979	- 7.9
Semi-trailers	"	1,168	1,099	- 5.9
Full trailers	"	81	50	- 38.3
Storage space:				
Households goods	cu. ft.	50,227,473	46,376,445	- 7.7
Average occupancy:				
Household goods	%	68.9	73.2	+ 4.3

¹ The proportion of total operating revenues absorbed by total operating expenses.

There were 232 firms which reported in both 1968 and 1969. A comparison is presented below of the main features of their reports.

Comparison Table

		1968	1969	Percentage change
Firms included	No.	232	232	-
Total property account (after depreciation)	\$	23,285,568	24,379,406	+ 4.7
Operating revenues:				
Household goods cartage revenues:				
Long distance	\$	25,975,488	27,011,444	+ 4.0
Local	\$	17,109,552	16,642,947	- 2.7
Household goods storage revenues	\$	5,839,050	6,340,998	+ 8.6
All other revenues	\$	16,716,329	22,453,169	+ 34.3
Total operating revenues	\$	65,640,419	72,448,558	+ 10.4
Total operating expenses	\$	63,286,136	69,574,882	+ 9.9
Operating ratio ¹		96.4	96.0	- 0.4
Net operating revenues	\$	2,354,283	2,873,676	+ 22.1
Household goods storage facilities:				
Space	cu. ft.	42,248,423	42,659,376	+ 1.0
Percentage of occupancy (average for year)	%	68.5	72.7	+ 4.2
Revenue equipment:				
Trucks	No.	1,775	1,779	+ 0.2
Road tractors	"	896	930	+ 3.8
Semi-trailers	"	977	1,045	+ 7.0
Full trailers	"	69	44	- 36.2
Employees:				
Average number of employees	"	5,247	5,526	+ 5.3
Total salaries and wages	\$	28,515,532	33,723,368	+ 18.3

¹ The proportion of total operating revenues absorbed by total operating expenses.

SUMMARY

The number of firms included in this report decreased by 57 to 259, from 316 in 1968. Decreases were Atlantic (1), Quebec (14), Ontario (21), Manitoba (2), Saskatchewan (2), Alberta (2), and British Columbia (15).

The decrease in the number of respondents was principally due to firms failing to submit a completed questionnaire in time to be included in the annual report. This has caused a great deal of concern and new procedures are under development to ensure that this situation will be corrected.

These will include strong representation to the associations of movers, the van lines and the firms themselves.

The total property account (after depreciation) decreased 7.0 per cent. Total operating revenues decreased 0.6 per cent and total operating expenses decreased 2.0 per cent from 1968. The operating ratio, which is the proportion of total operating revenues absorbed by operating expenses for all firms, declined by 1.4 per cent from 97.2 in 1968 to 95.8 in 1969. Net operating revenues increased by 49.1 per cent.

Owned warehouse storage space available for occupancy during 1969 as reported, increased by 8.7 per cent from 1968, and leased warehouse storage space decreased by 13.6 per cent. Household goods storage space decreased 7.7 per cent, while the average occupancy increased 4.3 per cent from 68.9 per cent in 1968 to 73.2 per cent in 1969.

Diesel Equipment and Diesel Fuel Consumption

Table 7 shows that diesel engine powered trucks decreased to 32 in 1969 from 45 in 1968. Diesel engine tractors owned or leased during the year decreased to 237 units from the 245 units reported in the previous year. Diesel fuel consumption, as indicated in Table 5, decreased to 1,231 thousand gallons from 1,248 thousand gallons in 1968.

Comparison Table

The Comparison Table on page 6 gives the progress of 232 firms from 1968 to 1969. Operating revenues increased by 10.4 per cent, with long dis-

tance movement of household goods increasing by 4.0 per cent and local cartage decreasing by 2.7 per cent. Household goods storage revenues increased by 8.6 per cent. All other operating revenues were up by 34.3 per cent from 1968. Operating revenues rose by 10.4 per cent while expenses increased 9.9 per cent and as a result the latter amounted to 96.0 cents per dollar of revenue in 1969 as against 96.4 cents in the earlier year. The 232 firms that reported in both years accounted for 42.7 million cubic feet, or 92.0 per cent of the total household goods storage space reported in 1969; the remaining 27 firms reporting in 1969 accounted for 3.7 million cubic feet.

The average number of employees increased by 5.3 per cent and the total salaries and wages paid during 1969 increased 18.3 per cent.

Based on depreciated property values, the net operating revenue per investment dollar of the 232 firms increased from 10.1 cents in 1968 to 11.8 cents in 1969.

TABLE 1. Assets and Liabilities, 1969

No.		Canada	Atlantic Provinces
			dollars
1	<i>Carriers reporting</i>	259	21
	Assets		
	Current assets:		
2	Cash on hand	2,725,637	89,991
3	Accounts receivable	12,422,089	1,040,501
4	Materials and supplies	808,997	139,343
5	Other current assets	5,525,284	126,343
6	Total current assets	21,482,007	1,396,178
	Fixed assets:		
7	Land and land rights	3,331,386	120,772
8	Buildings	13,124,840	1,404,402
9	Revenue equipment — Trucks, tractors, trailers	31,240,705	2,425,342
10	Other automotive equipment, service equipment, etc.,	1,238,171	61,743
11	Shop and garage equipment	785,664	38,625
12	Furniture and office equipment	2,338,881	361,002
13	Other operating equipment	1,094,774	183,335
14	Total fixed assets	53,154,421	4,595,221
15	Less reserve for depreciation	27,471,642	2,673,334
16	Value at year end	25,682,779	1,921,887
17	Fixed assets (other than moving and storage household goods business)	359,900	63,873
18	Less reserve for depreciation	128,393	41,634
19	Value at year end	231,507	22,239
20	Other assets (investments, intangibles, etc.)	9,606,761	745,762
21	Total assets	57,003,054	4,086,066
	Liabilities		
	Current liabilities:		
22	Loans and notes payable	3,841,704	270,544
23	Accounts payable	6,084,057	658,465
24	Other current liabilities	4,204,246	305,828
25	Total current liabilities	14,130,007	1,234,837
26	Mortgage, equipment notes payable and other long-term debt	10,941,305	686,646
27	Other liabilities	3,252,330	163,363
28	Capital stock and investment	7,310,030	505,298
29	Surplus	21,369,382	1,495,922
30	Total liabilities	57,003,054	4,086,066

¹ Includes one firm in the Yukon Territory.

TABLE 1. Assets and Liabilities, 1969

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and Yukon Territory ¹	No.
dollars						
33	103	13	19	23	47	1
445,486	996,496	257,809	297,091	158,864	479,900	2
1,949,621	3,725,519	996,739	943,118	1,876,246	1,890,345	3
155,107	175,300	56,020	52,155	132,091	98,981	4
337,953	892,280	1,111,092	920,103	1,078,396	1,059,117	5
2,888,167	5,789,595	2,421,660	2,212,467	3,245,597	3,528,343	6
1,021,856	597,708	263,189	169,010	813,271	345,580	7
2,944,682	3,619,892	784,461	648,836	2,121,908	1,600,659	8
4,682,983	8,914,968	3,022,695	3,256,762	4,118,951	4,819,004	9
82,584	758,652	27,882	40,158	121,709	145,443	10
122,572	337,624	96,714	72,996	73,990	43,143	11
396,488	573,460	103,232	146,315	403,754	354,630	12
299,642	341,189	69,660	32,239	46,841	121,868	13
9,550,807	15,143,493	4,367,833	4,366,316	7,700,424	7,430,327	14
3,809,961	8,123,716	2,292,536	2,785,948	3,400,440	4,385,707	15
5,740,846	7,019,777	2,075,297	1,580,368	4,299,984	3,044,620	16
44,072	201,867	4,782	959	19,000	25,347	17
18,759	63,552	—	848	—	3,600	18
25,313	138,315	4,782	111	19,000	21,747	19
1,363,766	2,601,875	242,353	275,946	2,665,105	1,711,954	20
10,018,092	15,549,562	4,744,092	4,068,892	10,229,686	8,306,664	21
429,726	1,611,907	273,914	191,043	430,356	634,214	22
1,042,166	2,233,599	263,103	255,888	841,836	789,000	23
484,289	1,125,842	631,661	443,289	622,150	591,187	24
1,956,181	4,971,348	1,168,678	890,220	1,894,342	2,014,401	25
2,743,139	4,024,046	446,566	341,771	1,962,607	736,530	26
304,860	589,720	267,786	231,150	1,163,809	531,642	27
951,089	2,289,418	283,677	259,813	2,521,473	499,262	28
4,062,823	3,675,030	2,577,385	2,345,938	2,687,455	4,524,829	29
10,018,092	15,549,562	4,744,092	4,068,892	10,229,686	8,306,664	30

TABLE 2. Operating and Income Accounts, 1969

No.		Canada	Atlantic Provinces
		dollars	
1	<i>Carriers reporting</i>	No.	259
Operating revenues:			
	Household goods cartage revenues:		
2	Long distance	28,895,172	3,217,353
3	Local	18,305,687	1,190,242
	Storage and warehousing revenues:		
4	Household goods	6,604,345	663,594
5	General merchandise	2,289,821	643,648
6	Refrigerated goods	1,250	-
7	Other warehouse revenue (including office and storage space rentals)	712,315	23,433
8	Packing revenues	7,757,648	470,440
	Other motor carrier freight revenues:		
9	Long distance	1,574,498	-
10	Local	4,805,855	858,741
11	Other operating revenues	6,561,158	292,522
12	Total operating revenues	77,507,749	7,359,973
Operating expenses:			
13	Maintenance of buildings, service and revenue equipment	4,773,973	470,601
14	Tires and tubes	852,680	96,004
15	Salaries and wages, charged to operations	19,631,533	1,348,724
16	Fuel, oil and grease (including taxes)	3,923,173	360,869
17	Operating licences	1,069,559	94,973
18	Purchased transportation	4,491,457	365,781
19	Insurance, claims and safety expenses	2,523,338	223,956
20	Other cartage expenses	3,973,371	482,096
21	Warehouse expenses including salaries (Terminal supervisors, packers, warehousemen)	10,590,294	1,277,671
22	Sales salaries and expenses	5,404,596	389,041
23	Administration salaries and general expenses	12,706,095	1,337,498
24	Depreciation	3,415,740	378,566
25	Interest	899,830	111,122
26	Total operating expenses	74,255,639	6,936,902
Income account:			
27	Net operating revenues	3,252,110	423,071
28	Other non-operating income	Dr. 336,163	Dr. 100,927
29	Net income before income taxes	2,915,947	322,144
30	Provision for income taxes	694,216	77,546
31	Net income transferred to earned surplus	2,221,731	244,598

¹ Include one firm in the Yukon Territory.

TABLE 2. Operating and Income Accounts, 1969

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and Yukon Territory ¹	No.
dollars						
33	103	13	19	23	47	1
4,947,389	11,455,964	1,861,252	1,334,464	2,924,685	3,154,065	2
3,528,033	7,418,789	1,175,349	494,857	1,200,495	3,297,922	3
993,128	2,841,223	432,326	202,287	489,757	982,030	4
443,316	437,803	33,000	239,601	417,607	74,846	5
—	1,250	—	—	—	—	6
111,925	237,023	22,017	4,013	249,185	64,719	7
1,399,418	3,408,478	540,204	329,512	809,872	799,724	8
806,627	514,431	—	61,945	34,659	156,836	9
657,571	780,007	852,307	320,551	667,588	669,090	10
1,253,985	2,252,772	438,395	466,505	1,177,816	679,163	11
14,141,392	29,347,740	5,354,850	3,453,735	7,971,664	9,878,395	12
893,681	1,786,286	313,395	190,214	599,201	520,595	13
133,044	370,086	52,470	33,281	68,234	99,561	14
3,730,779	7,606,045	1,323,012	753,928	1,931,494	2,937,551	15
691,820	1,641,053	266,208	171,758	380,641	410,824	16
202,939	390,321	84,452	64,026	99,506	133,342	17
369,240	1,664,625	619,520	278,268	669,996	524,027	18
428,150	947,509	188,706	112,438	320,778	301,801	19
1,199,564	1,194,108	308,547	137,646	182,168	469,242	20
2,041,697	4,149,688	736,448	598,316	855,355	931,119	21
927,396	2,148,218	318,341	248,691	758,586	614,323	22
2,464,234	4,851,257	637,338	614,968	1,014,447	1,786,353	23
684,943	1,183,203	254,544	167,838	408,338	338,308	24
118,355	292,891	48,337	59,640	165,768	103,717	25
13,885,842	28,225,290	5,151,318	3,431,012	7,454,512	9,170,763	26
255,550	1,122,450	203,532	22,723	517,152	707,632	27
Dr. 62,715	Dr. 23,251	Dr. 1,245	3,299	Dr. 59,856	Dr. 91,468	28
192,835	1,099,199	202,287	26,022	457,296	616,164	29
107,987	152,499	53,832	18,996	111,859	171,497	30
84,848	946,700	148,455	7,026	345,437	444,667	31

TABLE 3. Employees and their Compensation, 1969

No.		Canada		Atlantic Provinces		Quebec	
		Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages
			\$		\$		\$
1	Highway drivers	997	8,584,538	95	688,061	151	1,480,245
2	Local drivers and helpers	2,385	11,046,995	206	660,663	425	2,250,534
3	Packers, supervisors warehouse men	748	4,554,952	127	470,544	119	877,977
4	Mechanics	107	793,113	9	58,793	22	148,174
5	Administration, sales and other employees	1,663	11,167,303	163	1,013,808	244	1,919,363
6	Totals	5,900	36,146,901	600	2,891,869	961	6,676,293

¹ Includes one firm in the Yukon Territory.

TABLE 4. Canadian Taxes, 1969

No.		Canada	Atlantic Provinces	
			dollars	
1	Gasoline fuel tax	1,262,375		115,134
2	Diesel fuel tax	269,652		44,341
3	Operating licences (commercial, P.C.V. etc.)	1,069,559		94,973
4	All other taxes (except income taxes)	1,061,504		67,597
5	Total Canadian taxes (except income taxes)	3,663,090		322,045

¹ Includes one firm in the Yukon Territory.

TABLE 5. Fuel Consumed, 1969

No.	Fuel consumed:	Canada	Atlantic Provinces	
			'000	
1	Gasoline (Imp. gal.)	7,544		577
2	Diesel oil (Imp. gal.)	1,231		175

¹ Includes one firm in the Yukon Territory.

TABLE 6. Storage Facilities, 1969

No.	Storage space (available for occupancy)	Canada	Atlantic Provinces	
	Owned warehouses:			
1	Household goods	cu. ft.	25,600,231	1,827,300
2	General merchandise	"	11,820,350	864,000
3	Refrigerated goods	"	8,530	1,936
	Leased warehouses:			
4	Household goods	"	20,776,214	1,948,400
5	General merchandise	"	5,640,820	215,000
6	Refrigerated goods	"	11,152	10,000
	Total storage space:			
7	Household goods	"	46,376,445	3,775,700
8	General merchandise	"	17,461,170	1,079,000
9	Refrigerated goods	"	19,682	11,936
	Percentage of occupancy (average for year):			
10	Household goods	%	73.2	79.8
11	General merchandise	%	76.4	84.1
12	Refrigerated goods	%	78.9	87.6
	Storage space leased to others:			
13	Household goods	cu. ft.	1,438,609	110,835
14	General merchandise	"	2,747,530	—
15	Refrigerated goods	"	—	—

¹ Includes one firm in the Yukon Territory.

TABLE 3. Employees and their Compensation, 1969

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia and Yukon Territory ¹		No.
Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages	Average number employed ²	Salaries and wages	No.
422	\$ 3,639,516	65	\$ 468,827	53	\$ 365,256	92	\$ 904,516	119	\$ 1,038,117	1
942	3,966,529	161	854,185	95	388,672	176	1,026,978	380	1,899,434	2
271	1,640,149	61	439,273	46	250,106	62	459,167	62	417,736	3
41	321,284	9	40,000	8	50,323	8	85,358	10	89,181	4
675	4,424,327	105	588,214	91	549,048	152	1,134,539	233	1,538,004	5
2,351	13,991,805	401	2,390,499	293	1,603,405	490	3,610,558	804	4,982,472	6

² Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1969

Quebec		Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and Yukon Territory ¹	No.
dollars							
208,729		543,490	110,298	64,985	103,228	116,511	1
82,535		71,220	26,170	9,779	17,642	17,965	2
202,939		390,321	84,452	64,026	99,506	133,342	3
315,907		393,740	89,507	55,796	66,822	72,135	4
810,110		1,398,771	310,427	194,586	287,198	339,953	5

TABLE 5. Fuel Consumed, 1969

Quebec		Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and Yukon Territory ¹	No.
'000							
1,160	345	3,273	599	369	698	868	1
		335	107	49	105	115	2

TABLE 6. Storage Facilities, 1969

Quebec		Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and Yukon Territory ¹	No.
5,980,100		10,971,600	1,669,880	519,082	1,305,189	3,327,080	1
2,481,465		2,608,180	20,420	1,202,730	3,490,705	1,152,850	2
—		—	—	—	5,244	1,350	3
2,401,200		8,178,598	2,484,878	945,100	2,140,500	2,677,538	4
942,000		953,550	240,000	1,451,330	1,464,940	374,000	5
—		—	—	—	—	1,152	6
8,381,300		19,150,198	4,154,758	1,464,182	3,445,689	6,004,618	7
3,423,465		3,561,730	260,420	2,654,060	4,955,645	1,526,850	8
—		—	—	—	5,244	2,502	9
79.4		76.8	48.4	70.9	71.2	68.4	10
77.9		70.0	81.5	78.7	74.6	83.5	11
—		—	—	—	76.3	43.2	12
781,500		269,750	—	—	—	276,534	13
—		1,192,230	—	510,000	102,700	942,600	14
—		—	—	—	—	—	15

TABLE 7. Revenue Equipment Operated at Close of 1969

No.		Canada		Atlantic Provinces		
		Owned	Leased	Owned	Leased	
By model year						
number						
Trucks:						
1	Prior to 1960	509	8	21	—	
2	1960-1965	708	25	63	5	
3	1966	205	9	26	2	
4	1967	173	8	17	2	
5	1968	122	7	13	—	
6	1969	125	7	13	1	
7	1970	44	1	10	1	
8	Totals	1,886	65	163	11	
Road tractors:						
9	Prior to 1960	208	15	12	—	
10	1960-1965	321	48	26	—	
11	1966	94	9	8	—	
12	1967	102	13	9	3	
13	1968	77	6	5	—	
14	1969	61	3	4	—	
15	1970	19	3	3	—	
16	Totals	882	97	67	3	
Semi-trailers:						
17	Prior to 1960	477	22	15	—	
18	1960-1965	282	12	18	3	
19	1966	106	4	7	2	
20	1967	83	9	7	2	
21	1968	46	8	4	1	
22	1969	36	7	2	2	
23	1970	7	—	1	—	
24	Totals	1,037	62	54	9	
Full trailers:						
25	Prior to 1960	27	2	—	—	
26	1960-1965	11	2	1	—	
27	1966	—	—	—	—	
28	1967	2	3	—	3	
29	1968	3	—	—	—	
30	1969	—	—	—	—	
31	1970	—	—	—	—	
32	Totals	43	7	1	3	
Type of engine						
Trucks:						
33	Gasoline	1,855	64	162	11	
34	Diesel	31	1	1	—	
35	Totals	1,886	65	163	11	
Road tractors:						
36	Gasoline	688	54	35	—	
37	Diesel	194	43	32	3	
38	Totals	882	97	67	3	

¹ Includes one firm in the Yukon Territory.

TABLE 7. Revenue Equipment Operated at Close of 1969

Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia and Yukon Territory ¹		No.
Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	
number												
47	-	121	-	64	1	56	2	64	5	136	-	1
116	-	247	5	72	-	36	5	69	3	105	7	2
32	-	80	3	18	-	15	1	11	-	23	3	3
35	-	64	2	16	1	8	1	9	-	24	2	4
17	3	34	2	18	-	5	-	9	-	26	2	5
29	-	40	2	14	-	4	-	9	-	16	4	6
6	-	19	-	1	-	-	-	2	-	6	-	7
282	3	605	14	203	2	124	9	173	8	336	18	8
23	-	95	-	22	1	20	4	14	10	22	-	9
53	4	144	10	22	9	11	6	37	12	28	7	10
19	-	42	2	10	3	6	-	6	2	3	2	11
27	3	36	2	11	3	6	-	12	-	1	2	12
15	-	41	5	4	-	-	-	5	-	7	1	13
12	-	27	3	3	-	3	-	7	-	5	-	14
-	-	15	3	-	-	-	-	-	-	1	-	15
149	7	400	25	72	16	46	10	81	24	67	12	16
77	-	217	3	62	-	33	6	34	13	39	-	17
48	-	105	3	41	2	12	1	25	4	33	-	18
26	-	35	1	7	-	4	-	22	1	5	-	19
22	-	24	4	5	3	2	-	16	-	7	-	20
5	-	20	5	5	-	2	-	5	-	5	2	21
10	-	19	5	1	-	-	-	2	-	2	-	22
1	-	3	-	-	-	-	-	2	-	-	-	23
189	-	423	21	121	5	53	7	106	18	91	2	24
-	-	21	-	-	-	6	2	-	-	-	-	25
1	-	6	-	1	-	2	1	-	-	-	1	26
-	-	-	-	-	-	-	-	-	-	-	-	27
-	-	2	-	-	-	-	-	-	-	-	-	28
-	-	3	-	-	-	-	-	-	-	-	-	29
-	-	-	-	-	-	-	-	-	-	-	-	30
-	-	-	-	-	-	-	-	-	-	-	-	31
1	-	32	-	1	-	8	3	-	-	-	1	32
270	3	598	13	203	2	115	9	172	8	335	18	33
12	-	7	1	-	-	9	-	1	-	1	-	34
282	3	605	14	203	2	124	9	173	8	336	18	35
110	-	337	14	54	6	43	9	61	21	48	4	36
39	7	63	11	18	10	3	1	20	3	19	8	37
149	7	400	25	72	16	46	10	81	24	67	12	38

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