

MOVING
AND STORAGE
HOUSEHOLD GOODS

1970



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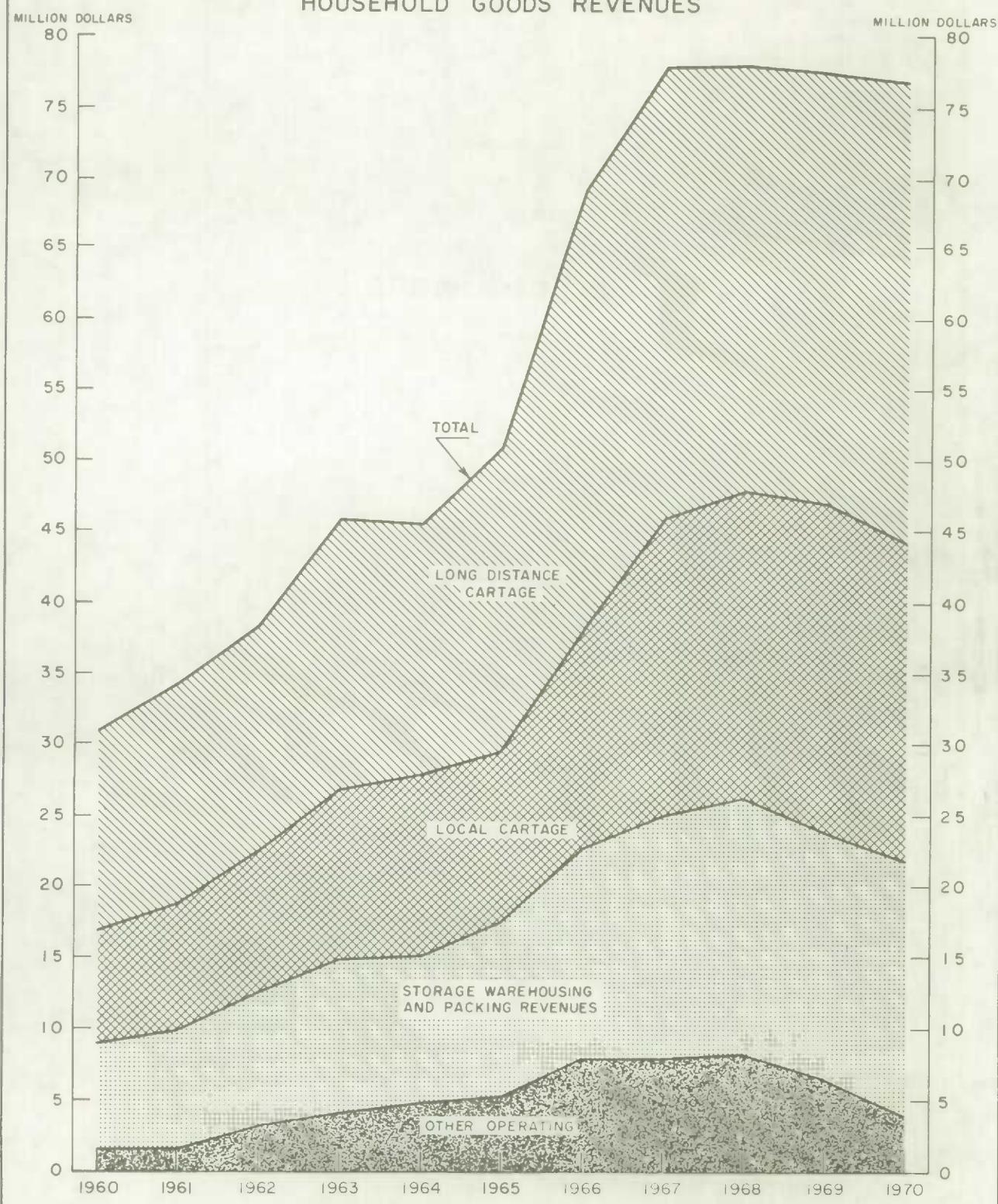
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1. *What is the
purpose of the
present study?*

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MOVING AND STORAGE HOUSEHOLD GOODS REVENUES



INTRODUCTION

This publication presents the statistics of firms engaged primarily in the moving and storage of household goods. In 1960, firms in this category were removed from the "Motor Carrier-Freight" (Catalogue 53-205) and the "Warehousing" (Catalogue 63-212) reports and allocated to this new report.

Anyone desiring to obtain a complete picture of the warehousing and cartage industry, including the moving and storage of household goods, should use the material in Tables 2, 3, and 6 of this report, in conjunction with the "Warehousing, General Merchandise and Refrigerated Goods Report" (Catalogue 63-212).

As this publication is intended to cover the operations of firms engaged primarily in the moving and storage of household goods in Canada, the following are excluded:

- (a) Firms whose predominant source of revenue is from some other activity and which cannot

provide separate data for their household goods moving and storage operations;

- (b) Firms operating predominately in the U.S.A., that cannot provide separate data on their Canadian operations.

Among the factors which account for fluctuations in the data and the number of firms reporting, are the following:

- (a) Amalgamations,
- (b) Births and deaths in the industry,
- (c) Expansions and contractions due to business conditions,
- (d) Response by firms engaged in the moving and storage of household goods.

It should be noted that the allocation of inter-provincial carriers according to their headquarters location can distort provincial totals to some extent.

SUMMARY TABLES

The items in the following table comprise the statistical highlights of firms reporting to Statistics Canada which are engaged in the moving and storage of household goods.

		1969	1970	Percentage change
Firms reporting	No.	259	263	+ 1.5
Total property account (after depreciation)	\$	25,682,779	23,221,870	- 9.6
Total operating revenues	\$	77,507,749	76,845,351	- 0.9
Total operating expenses	\$	74,255,639	74,518,503	+ 0.4
Operating ratio ¹		95.8	97.0	+ 1.2
Net operating revenues	\$	3,252,110	2,326,848	- 28.5
Average number of employees	No.	5,900	5,504	- 6.7
Revenue equipment:				
Trucks	"	1,951	1,867	- 4.3
Road tractors	"	979	930	- 5.0
Semi-trailers	"	1,099	1,064	- 3.2
Full trailers	"	50	23	- 54.0
Storage space:				
Households goods	cu. ft.	46,376,445	42,287,598	- 8.8
Average occupancy:				
Household goods	%	73.2	72.3	- 0.9

¹ The proportion of total operating revenues absorbed by total operating expenses.

There were 201 firms which reported in both 1969 and 1970. A comparison is presented below of the main features of their reports.

Comparison Table

		1969	1970	Percentage change
Firms included	No.	201	201	-
Total property account (after depreciation)	\$	20,357,354	20,350,412	- 0.1
Operating revenues:				
Household goods cartage revenues:				
Long distance	\$	24,101,029	26,624,764	+ 10.5
Local	\$	14,378,971	15,458,265	+ 7.5
Household goods storage revenues	\$	5,293,270	5,929,442	+ 12.0
All other revenues	\$	19,505,596	20,102,087	+ 3.1
Total operating revenues	\$	63,278,866	68,114,558	+ 7.6
Total operating expenses	\$	60,672,703	65,992,114	+ 8.8
Operating ratio ¹		95.9	96.9	+ 1.0
Net operating revenues	\$	2,606,163	2,122,444	- 18.6
Household goods storage facilities:				
Space	cu. ft.	38,676,540	36,789,709	- 4.9
Percentage of occupancy (average for year)	%	72.5	72.9	+ 0.4
Revenue equipment:				
Trucks	No.	1,557	1,589	+ 2.1
Road tractors	"	817	832	+ 1.8
Semi-trailers	"	926	959	+ 3.6
Full trailers	"	23	21	- 8.7
Employees:				
Average number of employees	"	4,794	4,827	+ 0.7
Total salaries and wages	\$	29,323,629	30,708,058	+ 4.7

¹ The proportion of total operating revenues absorbed by total operating expenses.

SUMMARY

The number of firms included in this report increased by 4 to 263, from 259 in 1969. Decreases were Atlantic (2), Manitoba (1), Saskatchewan (2); Alberta and British Columbia remained constant, while Ontario increased by (9).

The total property account (after depreciation) decreased 9.6 per cent. Total operating revenues

decreased 0.9 per cent and total operating expenses increased 0.4 per cent from 1969. The operating ratio, which is the proportion of total operating revenues absorbed by operating expenses for all firms, increased by 1.2 per cent from 95.8 in 1969 to 97.0 in 1970. Net operating revenues decreased by 28.5 per cent.

Owned warehouse storage space available for occupancy during 1970 as reported, decreased by 10.1 per cent from 1969, and leased warehouse storage space decreased by 2.3 per cent. Household goods storage space decreased 8.8 per cent, while the average occupancy decreased 0.9 per cent from 73.2 per cent in 1969 to 72.3 per cent in 1970.

Diesel Equipment and Diesel Fuel Consumption

Table 7 shows that diesel engine powered trucks decreased to 14 in 1970 from 32 in 1969. Diesel engine tractors owned or leased during the year increased to 251 units from the 237 units reported in the previous year. Diesel fuel consumption, as indicated in Table 5, decreased to 1,136 thousand gallons from 1,231 thousand gallons in 1969.

Comparison Table

The Comparison Table on page 6 gives the progress of 201 firms from 1969 to 1970. Operating revenues increased by 7.6 per cent, with long dis-

tance movement of household goods increasing by 10.5 per cent and local cartage increasing by 7.5 per cent. Household goods storage revenues increased by 12.0 per cent. All other operating revenues were up by 3.1 per cent from 1969. Operating revenues rose by 7.6 per cent while expenses increased 8.8 per cent and as a result the latter amounted to 96.9 cents per dollar of revenue in 1970 as against 95.9 cents in the earlier year. The 201 firms that reported in both years accounted for 36.8 million cubic feet, or 87.0 per cent of the total household goods storage space reported in 1970; the remaining 62 firms reporting in 1970 accounted for 5.5 million cubic feet.

The average number of employees increased by 0.7 per cent and the total salaries and wages paid during 1970 increased 4.7 per cent.

Based on depreciated property values, the net operating revenue per investment dollar of the 201 firms decreased from 12.8 cents in 1969 to 10.4 cents in 1970.

TABLE I. Assets and Liabilities, 1970

No.		No.	Canada	Atlantic Provinces
				dollars
1	<i>Carriers reporting</i>	263		19
	Assets			
	Current assets:			
2	Cash on hand	2,856,782	462,842	
3	Accounts receivable	10,902,941	1,081,510	
4	Materials and supplies	814,734	130,081	
5	Other current assets	1,971,639	171,336	
6	Total current assets.....	16,546,096	1,845,769	
	Fixed assets:			
7	Land and land rights	2,976,726	184,464	
8	Buildings	13,432,131	1,494,421	
9	Revenue equipment — Trucks, tractors, trailers	25,163,304	2,715,590	
10	Other automotive equipment, service equipment, etc.	1,028,794	159,636	
11	Shop and garage equipment	876,576	22,644	
12	Furniture and office equipment.....	2,364,190	275,582	
13	Other operating equipment	776,442	52,442	
14	Total fixed assets	46,618,163	4,904,779	
15	Less reserve for depreciation	23,396,293	2,735,928	
16	Value at year end	23,221,870	2,168,851	
17	Fixed assets (other than moving and storage household goods business)	445,360	155,287	
18	Less reserve for depreciation	166,738	85,632	
19	Value at year end	278,622	69,655	
20	Other assets (investments, intangibles, etc.)	11,197,944	685,865	
21	Total assets	51,244,532	4,770,140	
	Liabilities			
	Current liabilities:			
22	Loans and notes payable	4,366,850	330,106	
23	Accounts payable	5,926,345	762,882	
24	Other current liabilities	2,517,961	247,210	
25	Total current liabilities.....	12,811,156	1,340,198	
26	Mortgage, equipment notes payable and other long-term debt	9,397,165	937,197	
27	Other liabilities	4,960,552	199,648	
28	Capital stock and investment	8,180,372	347,319	
29	Surplus	15,895,287	1,945,778	
30	Total liabilities	51,244,532	4,770,140	

TABLE 1. Assets and Liabilities, 1970

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
dollars						
33	112	12	17	23	47	1
355,021	1,291,181	184,004	234,552	112,929	216,253	2
1,657,387	4,873,667	472,506	362,205	1,384,436	1,071,230	3
100,386	252,628	26,488	39,840	141,487	123,824	4
360,541	855,040	265,626	38,418	134,477	146,201	5
2,473,335	7,272,516	948,624	675,015	1,773,329	1,557,508	6
990,596	704,858	204,349	144,621	489,396	258,442	7
2,993,273	3,984,466	818,172	804,191	2,240,884	1,096,724	8
4,373,667	11,309,223	1,180,178	1,176,550	1,974,601	2,433,495	9
83,000	440,392	10,756	26,679	173,537	134,794	10
168,585	229,094	113,022	61,638	65,309	216,284	11
327,074	1,051,057	83,211	89,464	368,667	169,135	12
301,058	218,296	24,161	15,271	67,980	97,234	13
9,237,253	17,937,386	2,433,849	2,318,414	5,380,374	4,406,108	14
3,729,846	10,363,389	1,056,507	1,286,861	1,851,990	2,371,772	15
5,507,407	7,573,997	1,377,342	1,031,553	3,528,384	2,034,336	16
-	260,006	5,104	1,563	-	23,400	17
-	74,559	-	870	-	5,677	18
-	185,447	5,104	693	-	17,723	19
1,480,266	3,996,936	225,117	311,157	2,901,359	1,597,244	20
9,461,008	19,028,896	2,556,187	2,018,418	8,203,072	5,206,811	21
608,711	2,184,777	160,549	223,379	240,277	619,051	22
807,564	2,444,531	392,181	143,231	824,513	551,443	23
291,075	1,143,183	211,222	116,548	274,667	234,056	24
1,707,350	5,772,491	763,952	483,158	1,339,457	1,404,550	25
2,781,209	1,968,275	367,081	323,199	1,941,143	1,079,061	26
188,727	2,248,242	357,874	244,826	1,370,994	350,241	27
1,036,182	3,443,766	233,659	213,338	2,467,586	438,522	28
3,747,540	5,596,122	833,621	753,897	1,083,892	1,934,437	29
9,461,008	19,028,896	2,556,187	2,018,418	8,203,072	5,206,811	30

TABLE 2. Operating and Income Accounts, 1970

No.		Canada	Atlantic Provinces
		dollars	
1	<i>Carriers reporting</i>	263	
Operating revenues:			
	Household goods cartage revenues:		
2	Long distance	8,538	
3	Local	7,368	
	Storage and warehousing revenues:		
4	Household goods	8,54	
5	General merchandise	5,16	
6	Refrigerated goods	3,29	
7	Other warehouse revenue (including office and storage space rentals)	1,	
8	Packing revenues		
	Other motor carrier freight revenues:		
9	Long distance		
10	Local		
11	Other operating revenues		
12	Total operating revenues		
Operating expenses:			
13	Maintenance of buildings, service and revenue equipment		
14	Tires and tubes		
15	Salaries and wages, charged to operations		
16	Fuel, oil and grease (including taxes)		
17	Operating licences		
18	Purchased transportation		
19	Insurance, claims and safety expenses		
20	Other cartage expenses		
21	Warehouse expenses including salaries (Terminal supervisors, packers, warehousemen)		
22	Sales salaries and expenses		
23	Administration salaries and general expenses		
24	Depreciation		
25	Interest		
26	Total operating expenses		
Income account:			
27	Net operating revenues		
28	Other non-operating income		
29	Net income before income taxes		
30	Provision for income taxes		
31	Net income transferred to earned surplus		

TABLE 2. Operating and Income Accounts, 1970

TABLE 3. Employees and their Compensation,

No.		Canada		Atlantic Provinces		Quebec	
		Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
1	Highway drivers						
2	Local drivers and helpers						
3	Packers, supervisors warehouse men						
4	Mechanics						
5	Administration, sales and other employees						
6	Totals						

¹ Based on counts made at February 28 and August 31.

TABLE 4. Canadian Taxes, 1970

No.		Canada	Atlantic Provinces
		dollars	
1	Gasoline fuel tax	1,258,658	128,023
2	Diesel fuel tax	259,555	54,519
3	Operating licences (commercial, P.C.V. etc.)	1,025,391	91,330
4	All other taxes (except income taxes)	947,657	67,943
5	Total Canadian taxes (except income taxes)	3,491,261	341,815

TABLE 5. Fuel Consumed, 1970

No.		Canada	Atlantic Provinces
		'000	
	Fuel consumed:		
1	Gasoline (Imp. gal.)	7,231	650
2	Diesel oil (Imp. gal.)	1,136	221

TABLE 6. Storage Facilities, 1970

No.	Storage space (available for occupancy)	Canada	Atlantic Provinces
	Owned warehouses:		
1	Household goods	cu. ft. 23,101,572	1,723,300
2	General merchandise	" 10,550,391	170,000
3	Refrigerated goods	" 7,714	-
	Leased warehouses:		
4	Household goods	" 19,186,026	1,241,540
5	General merchandise	" 6,630,573	2,757,083
6	Refrigerated goods	" 5,152	4,000
	Total storage space:		
7	Household goods	" 42,287,598	2,964,840
8	General merchandise	" 17,180,964	2,927,083
9	Refrigerated goods	" 12,866	4,000
	Percentage of occupancy (average for year):		
10	Household goods	% 72.3	79.2
11	General merchandise	% 78.2	89.2
12	Refrigerated goods	% 75.5	95.0
	Storage space leased to others:		
13	Household goods	cu. ft. 1,151,109	110,825
14	General merchandise	" 995,600	-
15	Refrigerated goods	" -	-

TABLE 3. Employees and their Compensation, 1970

Ontario		Manitoba		Saskatchewan		Alberta		British Columbia		No.
Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	
	\$		\$		\$		\$		\$	
437	3,680,590	47	399,581	45	287,497	108	763,855	100	783,135	1
1,037	4,861,132	93	443,574	54	242,858	168	846,409	307	1,735,611	2
267	1,782,818	44	250,930	36	246,242	70	493,924	39	384,917	3
46	343,484	2	11,500	4	29,589	7	44,742	15	95,512	4
718	5,013,497	64	582,258	69	460,759	139	980,800	201	1,431,701	5
2,505	15,681,521	250	1,687,843	208	1,266,945	492	3,129,730	662	4,430,876	6

TABLE 4. Canadian Taxes, 1970

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
dollars						
192,865	621,685	64,706	50,316	104,010	97,053	1
70,438	89,403	9,758	6,647	15,717	13,073	2
185,758	461,883	57,111	50,954	73,679	104,676	3
310,195	343,992	56,297	50,573	46,765	71,892	4
759,256	1,516,963	187,872	158,490	240,171	286,694	5

TABLE 5. Fuel Consumed, 1970

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
'000						
1,015	3,452	381	294	693	746	1
282	372	49	33	92	87	2

TABLE 6. Storage Facilities, 1970

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	No.
4,531,600	10,054,806	2,318,405	572,082	1,382,389	2,518,990	1
3,543,756	1,530,900	260,420	1,472,530	3,472,785	100,000	2
—	1,120	—	—	5,244	1,350	3
2,014,620	9,437,680	1,717,378	694,100	2,103,330	1,977,378	4
815,000	720,750	150,000	730,000	1,434,940	22,800	5
—	—	—	—	—	1,152	6
6,546,220	19,492,486	4,035,783	1,266,182	3,485,719	4,496,368	7
4,358,756	2,251,650	410,420	2,202,530	4,907,725	122,800	8
—	1,120	—	—	5,244	2,502	9
76.5	73.8	67.3	65.0	68.6	63.9	10
74.8	81.3	86.6	83.6	71.1	65.0	11
—	75.0	—	—	76.3	43.2	12
17,224	362,060	260,000	—	8,000	393,000	13
—	339,500	50,000	533,400	72,700	—	14
—	—	—	—	—	—	15

TABLE 7. Revenue Equipment Operated at Close of 1970

No.		Canada		Atlantic Provinces		
		Owned	Leased	Owned	Leased	
By model year						
Trucks:						
1	Prior to 1960					
2	1960-1966					
3	1967					
4	1968					
5	1969					
6	1970					
7	1971					
8	Totals					
Road tractors:						
9	Prior to 1960					
10	1960-1966					
11	1967					
12	1968					
13	1969					
14	1970					
15	1971					
16	Totals					
Semi-trailers:						
17	Prior to 1960					
18	1960-1966					
19	1967					
20	1968					
21	1969					
22	1970					
23	1971					
24	Totals					
Full trailers:						
25	Prior to 1960					
26	1960-1966					
27	1967					
28	1968					
29	1969					
30	1970					
31	1971					
32	Totals					
Type of engine						
Trucks:						
33	Gasoline					
34	Diesel					
35	Totals					
Road tractors:						
36	Gasoline					
37	Diesel					
38	Totals					

TABLE 7. Revenue Equipment Operated at Close of 1970



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