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53-223

ANNUAL



# MOTOR CARRIERS - FREIGHT (Common and Contract)

Part II - Classes 3 and 4

1966

*Published by Authority of*  
The Minister of Trade and Commerce

DOMINION BUREAU OF STATISTICS  
Transportation and Public Utilities Division

September 1968  
8702-575

Price: 50 cents



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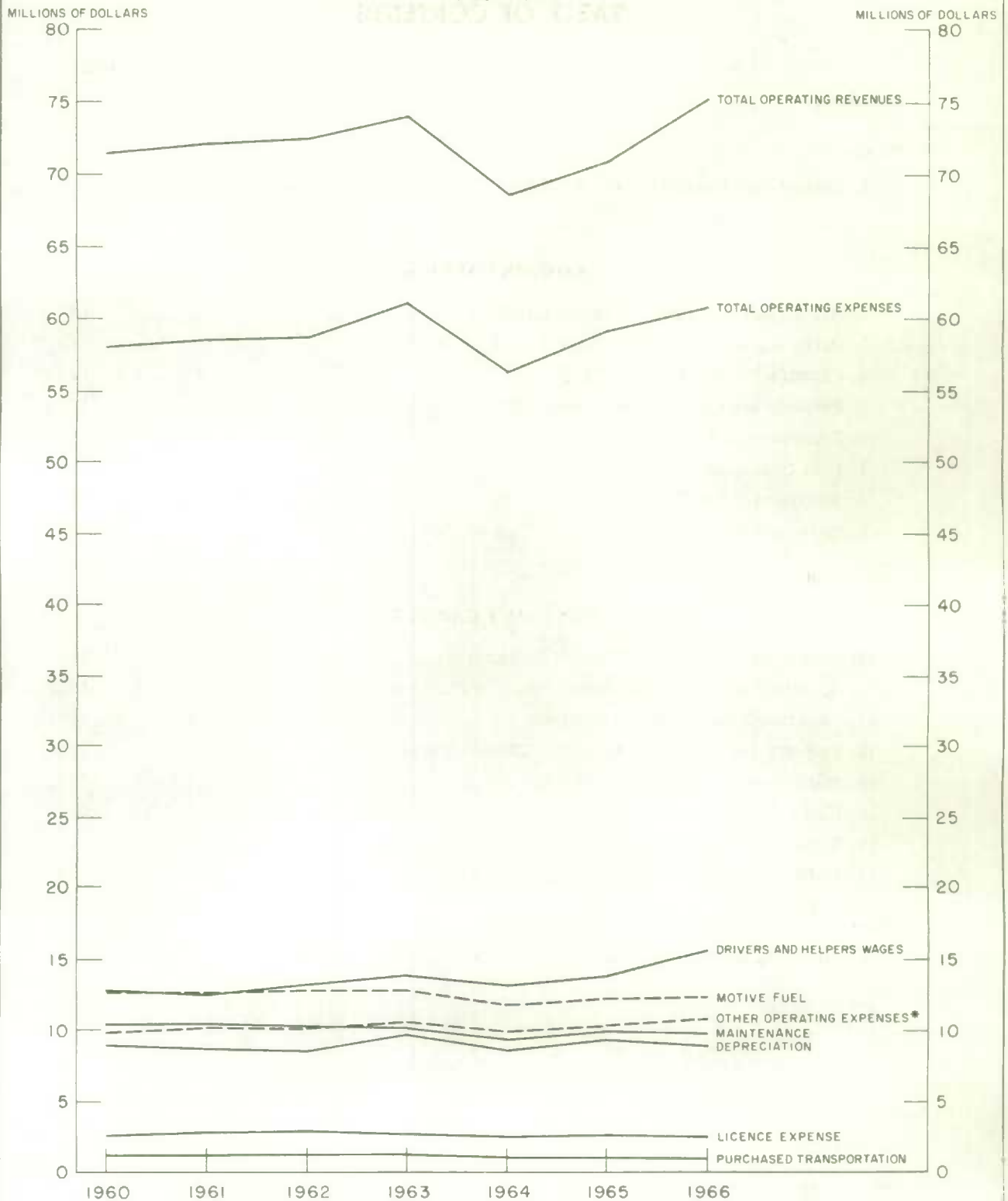
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# MOTOR CARRIERS FREIGHT COMMON AND CONTRACT CLASSES 3 AND 4 1960-1966



\*Includes other transportation expense, traffic department expenses, insurance and claims, administration, other terminal expenses (including property taxes), salaries and wages of terminal supervisors and platform workers.



# MOTOR CARRIERS - FREIGHT

## (Common and Contract)

### Part II - Classes 3 and 4

1966

#### INTRODUCTION

Financial statistics on road transportation were first published by the Dominion Bureau of Statistics for the year 1930. Since their inception, coverage has been progressively specialized and expanded into the following six reports:

	Catalogue No.
Passenger Bus Statistics .....	53-215
Urban Transit .....	53-216
Moving and Storage, Household Goods .....	53-221
Motor Carriers - Freight - Part I	53-222
Motor Carriers - Freight - Part II	53-223
Warehousing, General Merchandise and Refrigerated Goods .....	63-212

#### Origin of Motor Carriers - Freight Statistics

In order to obtain some idea of the importance of road transportation in Canada, the 1930 Census of Merchandising and Service Establishments collected limited information on the financial operations of common intercity and rural motor carriers of freight and passengers and urban bus firms. The data were published separately on a provincial basis, in the bulletin "A Survey of Motor Transportation 1930".

The next collection of data on the motor transport industry was undertaken for the year 1941. The results of this survey were published as the first annual report, entitled "Motor Carriers Freight - Passenger". The quality of this report was improved over that of 1930 by:

- excluding data received from industries whose predominant source of revenue was not derived from motor carrier operations,
- providing greater revenue and expense detail, and
- by introducing a revenue classification of "less than \$20,000 annual gross operating revenue" and "\$20,000 and over".

Carriers were allocated to intercity and rural passenger and freight or urban bus categories, according to their predominant source of revenue.

From 1942 to 1947, staff shortages made it necessary to reduce coverage. These reductions were effected by eliminating, from the report, motor carriers whose revenues were less than \$8,000 per year.

#### Warehousing Report

In 1944, at the request of the Canadian Warehousing Association, a new report called "Warehousing" was introduced, covering firms engaged in the public warehousing of household goods, general merchandise and refrigerated goods. The creation of this new report resulted in the removal from the "Motor Carriers Freight and Passenger" report of firms deriving the majority of their revenues from warehousing.

#### Expansion of the Motor Carrier Survey

Following the conclusion of World War II and the lifting of war-time restrictions on civilian automotive equipment manufacture, the motor carrier industry in Canada began to expand rapidly, making the production of comprehensive statistics on the industry more important than ever. To meet this need efforts were made, with the co-operation of provincial motor carrier boards and the Canadian Trucking Associations and its provincial affiliates, to improve the quality, detail and coverage of the report. Major steps in this direction were the reintroduction in 1947 of motor carriers having revenues of less than \$8,000 per year and the presentation in 1954 of motor carriers of freight data according to the following categories:

- Class 1 - firms with gross annual operating revenues of \$500,000 or more;
- Class 2 - firms with gross annual operating revenues from \$100,000 to \$499,999;
- Class 3 - firms with gross annual operating revenues from \$20,000 to \$99,999;
- Class 4 - firms with gross annual operating revenues less than \$20,000.

In the case of intercity and rural passenger carriers, the following classes were used:

- Class 1 - firms with gross annual operating revenues of \$100,000 or more;
- Class 2 - firms with gross annual operating revenues from \$20,000 to \$99,999;
- Class 3 - firms with gross annual operating revenues from \$6,000 to \$19,999.

Starting with the 1955 report, questionnaires for Class 4 motor carriers were collected on a random sample basis. This procedure was introduced in an effort to reduce the disproportionate amount of time spent in collecting and processing data on these carriers which represented 65 per cent of all common motor carriers of freight and only 6 per cent of the total operating revenue. As the number of motor carriers in the Atlantic Provinces was very small and provincial regulations required complete cover-

age in Saskatchewan and British Columbia, the sampling was confined to Quebec, Ontario, Manitoba and Alberta.

### Passenger Bus and Urban Transit Reports

In 1955, the gradual separation of passenger bus data from motor carrier-freight material was underlined by the production of monthly passenger bus (intercity and rural) and urban transit reports. By 1956, with production of the first annual reports on "Passenger Bus Statistics" and "Urban Transit" the separation was complete and the motor carrier report for the first time dealt only with common carriers of freight.

### Contract Carriers

In the 1958 "Motor Carriers-Freight" report Contract carriers were introduced, resulting in the renaming of the report "Motor Carriers-Freight (Common and Contract)". The following definitions of common and contract carriers were applied:

- (a) Common Carriers—those firms who hold themselves out to the general public to engage in the transport of property over regular or irregular routes; and
- (b) Contract Carriers—those firms under continuing contracts, with one or a limited number of persons or firms, either for the furnishing or transportation service for the exclusive use of each person served or distinct services designed to meet the needs of various customers.

The collection of Class 4 data by means of a random sample ceased in 1958. Since 1958 data from these carriers have been collected on a complete coverage basis. In order to reduce processing time, after all carrier's returns have been sorted into revenue order, a systematic sample is taken for Class 4 carriers. The sample is then blown up to represent the total from which it was chosen.

### Reporting Forms

In 1959, short reporting forms for the Class 4 carriers in Newfoundland, Prince Edward Island, New Brunswick, Quebec and Alberta were introduced. This change was designed to:

- (a) reduce the amount of detail required,
- (b) increase response and
- (c) improve the quality of the returns.

The success of the short form led to its use for Class 4 carriers in the remaining provinces in the following year.

### Moving and Storage of Household Goods — Report

In 1960, firms engaged primarily in the moving of household goods were removed from the "Motor Carriers-Freight" series and together with firms deriving the major portion of their revenue from

household goods storage operations, formerly included in the "Warehousing" report, were combined to make up a separate report known as "Moving and Storage, Household Goods". The "Warehousing" report was renamed "Warehousing, General Merchandise and Refrigerated Goods" to reflect the removal of the household goods storage firms.

### Classification of Accounts

Also in 1960 a revised "Classification of Financial Accounts of Motor Carriers of Freight in Canada" was issued by the Dominion Bureau of Statistics. This brought up-to-date the first classification issued in 1947. The new set of accounts was revised and distributed to carriers with the assistance of the Canadian Trucking Associations and its provincial affiliates. The financial sections of the 1960 reporting schedule were amended to conform with the uniform classification.

### Current Situation

Although not all firms deriving revenue from the intercity carriage of freight by truck are included in this report, coverage is considered representative of the industry. Factors accounting for incomplete coverage are:

- (a) Firms engaged predominantly in urban cartage or some other industry, e.g. construction, which cannot provide separate statistics for their intercity motor carrier operations, are excluded.
- (b) Carriers operating predominantly in the U.S.A. which cannot provide separate statistics for their Canadian operations are excluded.

In addition to this lack of total coverage, other factors account for fluctuations in the data from previous years. These include:

- (c) Amalgamations,
- (d) Births and deaths in the industry,
- (e) Changes from one type of for hire carrier to another, such as from common to contract,
- (f) Changes from one revenue class to another due to business conditions and
- (g) Improvements in response due to the intensive follow-up and tracer programme.

It should also be noted that the necessity of allocating interprovincial carriers according to the location of their head office distorts provincial totals to some extent.

### Motor Carriers — Freight Part I and Part II

In 1961, in order to improve the timeliness of the publication of annual statistics of for hire intercity motor carriers of freight, it was decided to publish in two separate parts the data previously

contained in the report "Motor Carriers - Freight (Common and Contract)", Catalogue No. 53-205. The report "Motor Carriers - Freight (Common and Contract) Part I", Catalogue No. 53-222, presents information relating to Class 1 and 2 carriers while Part II, Catalogue No. 53-223 contains data relating to Class 3 and 4 operators together with a summary table for the industry as a whole.

The Dominion Bureau of Statistics gratefully acknowledges the continued co-operation of respondents, provincial authorities, trucking associations

and other interested parties which has resulted in the steady improvement of the statistical quality of this report.

Motor carriers are allocated to a class according to gross annual operating revenues as follows:

Gross operating revenues	
Class 1 .....	\$500,000 and over
" 2 .....	100,000 to \$499,999
" 3 .....	20,000 " 99,999
" 4 .....	Under \$20,000

### Summary

The following highlights of Class 3 and 4 carriers are presented to provide a concise statistical comparison of their operations for 1965 and 1966.

	1965	1966
<b>Class 3 Carriers</b>		
<i>Carriers reporting</i> .....	<i>No.</i> 1,107	1,274
Total property account (after depreciation).....	\$ 23,400,000	25,900,000
Total operating revenues .....	\$ 49,700,000	56,100,000
Total operating expenses .....	\$ 43,300,000	48,100,000
Net operating revenues .....	\$ 6,400,000	7,900,000
Operating ratio <sup>1</sup> .....	% 87.1	85.8
Number of employees .....	3,359	3,607
Equipment:		
Trucks .....	No. 3,487	3,928
Road tractors .....	" 916	895
Semi-trailers .....	" 983	861
Full trailers .....	" 300	421
<b>Class 4 Carriers</b>		
<i>Carriers reporting</i> .....	<i>No.</i> 2,528	2,145
Total property account (after depreciation).....	\$ 12,400,000	8,300,000
Total operating revenues .....	\$ 22,200,000	19,100,000
Total operating expenses .....	\$ 15,900,000	12,800,000
Net operating revenues .....	\$ 6,300,000	6,300,000
Operating ratio <sup>1</sup> .....	% 71.6	66.8
Number of employees .....	777	804
Equipment:		
Trucks .....	No. 3,429	2,893
Road tractors .....	" 154	122
Semi-trailers .....	" 164	70
Full trailers .....	" 38	21

<sup>1</sup> The proportion of total operating revenues absorbed by total operating expenses.



## SUMMARY OF MOTOR CARRIERS, 1966 (Class 1, 2, 3 and 4)

Although carriers earning more than \$20,000 gross annual operating revenue represented a minority of the total number of firms in the industry, they

accounted for a large majority of the revenues earned. This is especially true in the common carrier segment as shown below:

## Gross Annual Operating Revenues and Number of Motor Carriers by Class, 1966

Class	Common carriers				Contract carriers				All carriers			
	Number	Per cent	Operating revenues	Per cent	Number	Per cent	Operating revenues	Per cent	Number	Per cent	Operating revenues	Per cent
			\$ millions				\$ millions				\$ millions	
1 .....	191	7.1	468.8	78.7	50	3.3	64.0	47.0	241	5.7	532.8	72.8
2 .....	357	13.3	82.7	13.9	190	12.5	41.2	30.3	547	13.0	123.9	16.9
3 .....	732	27.2	32.3	5.4	542	35.7	23.8	17.5	1,274	30.3	56.1	7.7
4 .....	1,407	52.4	12.0	2.0	738	48.5	7.1	5.2	2,145	51.0	19.1	2.6
<b>Totals .....</b>	<b>2,687</b>	<b>100.0</b>	<b>595.8</b>	<b>100.0</b>	<b>1,520</b>	<b>100.0</b>	<b>136.1</b>	<b>100.0</b>	<b>4,207</b>	<b>100.0</b>	<b>731.9</b>	<b>100.0</b>

## Number of Carriers, 1965-66

The total number of carriers reporting in 1965 and 1966 remained fairly constant. There was a noticeable increase in Class 1 and 2 carriers. Class 1 increased by 17.0 per cent, from 206 in 1965 to 241 in 1966. Class 2 increased by 11.2 per cent from 492 in 1965 to 547 in 1966. Class 3 increased by 15.1 per cent over the previous year, from 1,107 to 1,274 in 1966. However, Class 4 decreased by 15.2 per cent, from 2,528 in 1965 to 2,145 in 1966. Since Class 4 carriers account for a relatively small portion of the total revenue earned by the industry, the reduction in their response has little effect upon the industry's financial picture. The increase in the response of the larger firms due to transfer from other classes, smaller firms going out of business for a variety of reasons, and, the elimination of individuals or firms whose operations were urban in character, were all factors which helped to improve the quality of this report.

## Intercity Revenues

Household goods movers and some public warehousing companies earn revenues from intercity cartage. Statistics of these firms are included in the reports "Moving and Storage, Household Goods" and "Warehousing, General Merchandise and Refrigerated Goods" and are not included in the tables of this publication. However, to present a more complete picture of intercity motor carrier revenues, their earnings from this source are presented in the summary below together with the intercity revenues of the motor carriers of freight contained in this report.

## Summary of Intercity Revenues, 1966

Motor carriers of freight .....	\$731,986,896
Household goods movers .....	30,763,061
General merchandise and refrigerated warehouses .....	2,758,840
<b>Total intercity revenues .....</b>	<b>765,508,797</b>



TABLE 1. Comparative Summary 1965 and 1966 (Class 1, 2, 3 and 4 Carriers)

	Common carriers		Contract carriers		Total common and contract carriers	
	1965	1966	1965	1966	1965	1966
Carriers reporting ..... No.	2,885	2,687	1,448	1,520	4,333	4,207
<b>Property account:</b>						
Fixed assets (motor carrier business) ..... \$	380,095,350	411,057,346	103,750,118	115,944,337	483,845,468	527,001,683
Less reserve for depreciation ..... \$	213,892,542	234,063,512	53,014,549	61,765,734	266,907,091	295,829,246
Value at year end ..... \$	166,202,808	176,993,834	50,735,569	54,178,603	216,938,377	231,172,437
<b>Operating revenues:</b>						
<b>Freight revenues:</b>						
Inter-city and rural ..... \$	524,404,233	566,412,129	115,546,480	126,521,352	639,950,713	692,933,481
Local cartage ..... \$	8,456,888	11,552,579	3,290,193	6,388,430	11,747,081	17,941,009
Other revenues ..... \$	13,720,374	17,905,309	2,875,918	3,207,097	16,596,292	21,112,406
<b>Total operating revenues ..... \$</b>	<b>546,581,495</b>	<b>595,870,017</b>	<b>121,712,591</b>	<b>136,116,879</b>	<b>668,294,086</b>	<b>731,986,896</b>
<b>Operating expenses:</b>						
Equipment, maintenance and garage expenses ..... \$	67,070,082	72,673,623	19,022,228	23,045,112	86,092,310	95,718,735
Wages of drivers and helpers ..... \$	106,523,338	119,887,920	25,283,272	29,481,681	131,806,610	149,369,601
Fuel, oil and other transportation expenses (including rents and fuel taxes) ..... \$	63,414,677	68,890,337	17,857,273	19,450,876	81,271,950	88,341,213
Purchased transportation ..... \$	88,539,342	89,859,533	12,803,567	14,162,574	101,342,909	104,022,107
Insurance and claims expenses ..... \$	18,629,054	21,313,741	3,332,933	4,007,310	21,981,987	25,321,051
Depreciation ..... \$	37,868,305	40,471,630	13,274,704	15,089,636	51,143,009	55,561,266
Licence expense ..... \$	16,489,501	17,860,159	3,665,974	4,084,961	20,155,475	21,945,120
Administration and general expenses ..... \$	118,499,704	135,157,423	16,181,882	17,702,016	134,681,586	152,859,439
<b>Total operating expenses ..... \$</b>	<b>517,034,003</b>	<b>566,114,366</b>	<b>111,421,833</b>	<b>127,024,166</b>	<b>628,455,836</b>	<b>693,138,532</b>
Net operating revenues ..... \$	29,547,492	29,755,651	10,290,758	9,092,713	39,838,250	38,848,364
Operating ratios <sup>1</sup> ..... %	94.6	95.0	91.5	93.3	94.0	94.7
Working proprietors ..... No.	1,966	1,778	1,037	1,021	3,003	2,799
Number of employees ..... "	35,262	38,525	6,761	7,281	42,023	45,806
Total salaries and wages ..... \$	186,760,947	210,204,354	35,147,810	39,687,237	221,908,757	249,891,591
<b>Equipment:</b>						
Trucks ..... No.	13,339	12,746	4,058	5,953	17,397	18,699
Road tractors ..... "	12,816	13,806	2,815	3,139	15,631	16,945
Semi-trailers ..... "	21,595	20,760	3,522	4,362	25,027	25,122
Full trailers ..... "	1,933	3,812	534	863	2,467	4,675

<sup>1</sup> The proportion of operating revenues absorbed by operating expenses.

TABLE 2. Assets and Liabilities, 1966 (Class 3 Carriers)

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia and Yukon Territory
	dollars							
<i>Carriers reporting</i> ..... No.	732	42	154	252	52	33	65	134
<b>Assets</b>								
<b>Current assets:</b>								
Cash, working funds and deposits .....	2,133,638	122,602	416,005	715,777	144,265	85,328	256,988	392,673
Accounts receivable .....	2,618,508	104,834	548,862	883,150	125,224	112,836	211,574	632,028
Materials and supplies inventory .....	340,518	18,010	92,035	135,127	18,668	18,687	29,364	28,627
Other current assets .....	766,327	60,892	157,012	273,246	63,989	45,656	18,885	146,647
<b>Total current assets</b> .....	<b>5,858,991</b>	<b>306,338</b>	<b>1,213,914</b>	<b>2,007,300</b>	<b>352,146</b>	<b>262,507</b>	<b>516,811</b>	<b>1,199,975</b>
<b>Fixed assets:</b>								
Land .....	520,970	33,897	126,848	195,404	33,931	26,350	52,960	51,580
Buildings .....	2,113,390	165,621	886,925	596,731	119,000	85,737	121,386	137,990
Revenue equipment — Trucks, tractors, trailers .....	23,098,795	1,178,494	4,876,692	8,150,524	1,675,955	987,104	1,822,511	4,407,515
Other automotive equipment, service equip- ment, etc. ....	1,005,336	25,937	308,212	464,000	85,825	23,230	41,500	56,632
Shop and garage equipment .....	268,150	7,119	64,464	109,705	15,752	17,331	15,577	38,202
Furniture and office equipment .....	171,232	7,870	52,205	28,562	16,119	12,483	18,715	35,278
Other operating property .....	245,646	7,509	127,019	71,389	1,028	19,244	12,980	6,477
<b>Total fixed assets (motor carrier business)</b> .....	<b>27,423,519</b>	<b>1,426,447</b>	<b>6,442,365</b>	<b>9,616,315</b>	<b>1,947,610</b>	<b>1,171,479</b>	<b>2,085,629</b>	<b>4,733,674</b>
Less reserve for depreciation .....	12,923,416	526,119	2,852,875	4,754,105	865,033	577,739	962,577	2,384,968
Value at year end .....	14,500,103	900,328	3,589,490	4,862,210	1,082,577	593,740	1,123,052	2,348,706
Fixed assets (other) .....	1,000,539	32,114	150,899	597,263	38,049	22,835	43,200	116,179
Less reserve for depreciation .....	237,717	12,555	28,116	136,999	2,000	5,000	6,600	46,447
Value at year end .....	762,822	19,559	122,783	460,264	36,049	17,835	36,600	69,732
Other assets (investments, intangibles, etc.) .....	2,690,226	106,969	355,519	1,278,621	171,266	86,396	185,557	505,898
<b>Total assets</b> .....	<b>23,812,142</b>	<b>1,333,194</b>	<b>5,281,706</b>	<b>8,608,395</b>	<b>1,642,038</b>	<b>960,478</b>	<b>1,862,020</b>	<b>4,124,311</b>
<b>Liabilities</b>								
<b>Current liabilities:</b>								
Loans and notes payable .....	3,133,413	163,113	740,382	1,075,473	217,373	219,748	168,754	548,570
Accounts payable .....	1,954,736	168,887	486,595	658,050	110,391	81,813	113,721	335,279
Other current liabilities .....	1,103,477	68,938	390,944	246,651	35,832	4,155	68,753	288,204
<b>Total current liabilities</b> .....	<b>6,191,626</b>	<b>400,938</b>	<b>1,617,921</b>	<b>1,980,174</b>	<b>363,596</b>	<b>305,716</b>	<b>351,228</b>	<b>1,172,053</b>
Equipment notes and other long-term obliga- tions .....	4,080,517	341,566	729,795	1,252,772	261,337	177,424	315,090	1,002,533
Other reserves .....	348,490	38,131	29,981	7,567	1,075	3,516	32,478	235,742
Capital stock and investment .....	11,340,893	452,908	2,752,703	4,541,541	948,149	339,096	1,060,016	1,246,480
Surplus .....	1,850,616	99,651	151,306	826,341	67,881	134,726	103,208	467,503
<b>Total liabilities</b> .....	<b>23,812,142</b>	<b>1,333,194</b>	<b>5,281,706</b>	<b>8,608,395</b>	<b>1,642,038</b>	<b>960,478</b>	<b>1,862,020</b>	<b>4,124,311</b>

TABLE 3. Operating and Income Accounts, 1966 (Class 3 Carriers)

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia and Yukon Territory
				dollars				
<i>Carriers reporting</i> ..... <i>No.</i>	732	42	154	252	52	33	65	134
<b>Operating revenues:</b>								
Freight revenues:								
Intercity and rural .....	30,493,536	1,944,391	6,859,244	10,533,577	1,933,866	1,322,975	2,246,975	5,652,508
Local cartage .....	1,069,970	72,055	332,152	394,602	58,623	81,923	18,366	112,249
Storage and warehousing revenues .....	85,337	15,672	11,857	19,643	4,887	8,623	—	24,655
Other motor carrier operating revenues (in- cluding revenue equipment rentals) .....	609,779	37,520	79,483	231,580	34,850	47,700	66,335	112,311
<b>Total operating revenues</b> .....	<b>32,258,622</b>	<b>2,069,638</b>	<b>7,282,736</b>	<b>11,179,402</b>	<b>2,032,226</b>	<b>1,461,221</b>	<b>2,331,676</b>	<b>5,901,723</b>
<b>Operating expenses:</b>								
Equipment, maintenance and garage expenses	3,570,853	181,052	925,348	1,217,816	210,651	156,328	235,579	644,079
Tires and tubes .....	585,981	36,216	152,082	174,213	29,671	27,727	44,459	121,613
Highway drivers' wages .....	7,416,554	526,965	1,845,527	2,387,848	425,055	290,632	395,078	1,545,449
Fuel, oil and grease (including taxes) .....	5,046,927	362,782	1,151,824	1,930,678	396,586	252,602	360,803	591,652
Licence expense .....	1,046,612	66,380	180,565	402,370	77,475	70,164	80,459	169,199
Purchased transportation .....	631,919	19,488	100,513	170,154	27,721	77,855	61,049	175,139
Other transportation expenses .....	626,017	34,076	138,434	185,130	55,222	39,804	79,616	93,735
Pick-up and delivery drivers' and helpers' wages .....	352,743	16,110	73,375	102,339	21,618	33,554	17,692	88,055
Terminal supervisors and platform workers — Salaries and wages .....	264,384	20,358	38,745	50,790	12,894	30,623	1,557	109,417
Other terminal expenses (including property taxes) .....	349,736	21,960	39,560	98,507	45,605	25,015	40,985	78,104
Traffic department expenses .....	142,404	6,238	29,938	44,083	8,775	2,792	7,772	42,806
Insurance and claims expenses .....	1,138,695	74,426	341,538	367,995	81,126	24,548	87,677	161,385
Administration and general expenses .....	3,023,733	212,396	592,638	850,239	179,244	117,166	331,316	740,734
Depreciation .....	3,644,989	253,911	800,286	1,308,219	213,994	132,345	241,262	694,972
<b>Total operating expenses</b> .....	<b>27,841,547</b>	<b>1,832,358</b>	<b>6,410,373</b>	<b>9,290,381</b>	<b>1,785,637</b>	<b>1,281,155</b>	<b>1,985,304</b>	<b>5,256,339</b>
<b>Income account:</b>								
Net operating revenues .....	4,417,075	237,280	872,363	1,889,021	246,589	180,066	346,372	645,384
Income from other sources .....	351,782	50,699	24,381	159,829	16,020	20,140	46,937	33,776
<b>Gross income</b> .....	<b>4,768,857</b>	<b>287,979</b>	<b>896,744</b>	<b>2,048,850</b>	<b>262,609</b>	<b>200,206</b>	<b>393,309</b>	<b>679,160</b>
<b>Deductions:</b>								
Bond interest .....	13,435	—	8,881	4,754	—	—	—	—
Other deductions .....	242,184	39,156	50,659	103,179	9,738	2,416	21,712	15,324
<b>Total deductions</b> .....	<b>255,619</b>	<b>39,156</b>	<b>59,340</b>	<b>107,933</b>	<b>9,738</b>	<b>2,416</b>	<b>21,712</b>	<b>15,324</b>
Net income before income taxes .....	4,513,238	248,823	837,404	1,940,917	252,871	197,790	371,597	663,836
Provision for income taxes .....	138,063	20,954	13,235	59,555	1,267	3,710	7,349	31,993
Net income transferred to earned surplus .....	4,375,175	227,869	824,169	1,881,362	251,604	194,080	364,248	631,843

TABLE 4. Canadian Taxes, 1966 (Class 3 Carriers)

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia and Yukon Territory
	dollars							
Gasoline fuel tax .....	1,652,783	139,043	396,917	670,287	129,465	77,706	82,029	157,336
Diesel fuel tax .....	271,298	11,825	49,859	78,486	32,751	20,731	32,292	45,354
Operating licences (commercial, P.C.V., etc.)....	1,046,612	66,380	180,565	402,370	77,475	70,164	80,459	169,199
All other taxes (except income taxes).....	55,033	3,203	8,706	26,145	2,737	6,307	4,047	3,888
<b>Total Canadian Taxes (except income taxes)</b>	<b>3,025,726</b>	<b>220,451</b>	<b>636,047</b>	<b>1,177,288</b>	<b>242,428</b>	<b>174,908</b>	<b>198,827</b>	<b>375,777</b>

TABLE 5. Property and Operating Accounts, 1966 (Class 4 Carriers)

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
<i>Carriers reporting..... No.</i>	<i>1,407</i>	<i>43</i>	<i>302</i>	<i>586</i>	<i>71</i>	<i>59</i>	<i>199</i>	<i>147</i>
<b>Property account:</b>								
Fixed assets (motor carrier business).....	9,803,439	267,194	1,925,610	3,639,017	648,798	519,083	1,472,915	1,330,822
Less reserve for depreciation .....	4,410,168	91,881	800,790	1,725,950	250,695	205,363	596,960	738,329
Value at year end .....	5,393,271	175,313	1,124,820	1,913,067	397,903	313,720	875,955	592,493
<b>Operating revenues:</b>								
Freight revenues:								
Intercity and rural .....	10,634,853	373,243	1,903,823	4,632,981	673,066	497,758	1,416,209	1,137,773
Local cartage .....	1,027,267	400	274,769	477,838	24,980	5,337	9,439	234,504
Other motor carrier revenues .....	365,015	44	92,836	123,844	15,706	36,638	94,706	1,241
<b>Total operating revenues .....</b>	<b>12,027,135</b>	<b>373,687</b>	<b>2,271,428</b>	<b>5,234,663</b>	<b>713,752</b>	<b>539,733</b>	<b>1,520,354</b>	<b>1,373,518</b>
<b>Operating expenses:</b>								
Equipment, maintenance and garage expenses	1,559,153	47,121	273,433	754,133	76,700	60,133	190,828	156,805
Drivers' and helpers' wages.....	1,415,276	57,141	336,826	525,735	99,508	71,430	105,944	218,692
Fuel, oil and grease (including taxes) .....	2,425,679	80,549	424,655	1,131,595	154,339	121,902	322,474	190,165
Licence expense .....	493,233	14,288	73,692	235,016	23,685	30,520	55,616	60,416
Other transportation expenses .....	220,688	8,089	61,822	54,184	20,790	15,500	22,689	37,614
Insurance and claims expenses .....	417,983	13,541	123,883	153,350	25,678	7,238	54,814	39,479
Depreciation .....	1,186,158	42,137	241,423	351,843	85,864	65,927	230,893	168,071
Other operating expenses (including property taxes).....	543,175	18,815	36,500	282,425	37,811	23,548	69,314	74,762
<b>Total operating expenses .....</b>	<b>8,261,345</b>	<b>281,681</b>	<b>1,572,234</b>	<b>3,488,281</b>	<b>524,375</b>	<b>396,198</b>	<b>1,052,572</b>	<b>946,004</b>
<b>Net operating revenues .....</b>	<b>3,765,790</b>	<b>92,006</b>	<b>699,194</b>	<b>1,746,382</b>	<b>189,377</b>	<b>143,535</b>	<b>467,782</b>	<b>427,514</b>



TABLE 3. Employees and their Compensation, 1966  
COMMON CARRIERS

	Class 3 Carriers							
	Canada		Atlantic Provinces		Quebec		Ontario	
	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages
		\$		\$		\$		\$
Highway drivers .....	1,828	7,416,554	148	526,965	495	1,845,527	595	2,387,848
Pick-up and delivery drivers and helpers .....	90	352,743	4	16,110	22	73,375	26	102,339
Terminal supervisors and platform workers .....	53	264,384	3	20,358	10	38,745	11	50,790
Mechanics and maintenance .....	22	96,299	—	—	10	36,263	9	41,986
Executive officers .....	124	719,201	11	75,384	19	95,774	32	167,624
Office clerks and other employees .....	81	253,921	3	7,252	22	75,089	19	60,499
<b>Totals .....</b>	<b>2,198</b>	<b>9,103,102</b>	<b>169</b>	<b>646,069</b>	<b>578</b>	<b>2,164,773</b>	<b>692</b>	<b>2,811,086</b>
Working proprietors (number and withdrawals) ....	570	3,579,580	22	125,585	118	719,830	222	1,539,957
	Manitoba		Saskatchewan		Alberta		British Columbia and Yukon Territory	
		\$		\$		\$		\$
Highway drivers .....	118	425,055	68	290,632	97	395,078	307	1,545,449
Pick-up and delivery drivers and helpers .....	6	21,618	9	33,554	4	17,692	19	88,055
Terminal supervisors and platform workers .....	3	12,894	6	30,623	1	1,557	19	109,417
Mechanics and maintenance .....	1	3,190	—	—	—	—	2	14,860
Executive officers .....	11	68,839	2	10,940	11	98,256	38	202,384
Office clerks and other employees .....	2	7,595	2	8,052	8	20,735	25	74,699
<b>Totals .....</b>	<b>141</b>	<b>539,191</b>	<b>87</b>	<b>373,801</b>	<b>121</b>	<b>533,318</b>	<b>410</b>	<b>2,034,864</b>
Working proprietors (number and withdrawals) ....	48	241,130	27	174,694	62	321,074	71	457,310
	Class 4 Carriers							
	Canada		Atlantic Provinces		Quebec		Ontario	
		\$		\$		\$		\$
Total number of employees .....	535	1,437,343	19	57,141	157	352,095	202	525,735
Working proprietors (number and withdrawals) ....	1,159	3,724,705	31	94,929	263	702,519	527	1,748,933
	Manitoba		Saskatchewan		Alberta		British Columbia	
		\$		\$		\$		\$
Total number of employees .....	31	99,558	21	71,430	39	105,794	66	225,590
Working proprietors (number and withdrawals) ....	51	180,407	44	165,534	131	448,147	112	384,238

<sup>1</sup> Based on counts made at April 30 and October 31.

TABLE 7. Fuel Consumed, 1966

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia and Yukon Territory <sup>1</sup>
<b>Class 3 Carriers</b>								
<b>Fuel consumed:</b>								
Gasoline (Imp. gal.)..... '000	10,603	737	2,484	4,206	762	518	684	1,212
Diesel oil (Imp. gal.)..... "	1,514	50	236	411	164	115	232	306
Liquefied petroleum gases (Imp. gal.) .... "	—	—	—	—	—	—	—	—
<b>Class 4 Carriers</b>								
<b>Fuel consumed:</b>								
Gasoline (Imp. gal.)..... '000	5,343	175	980	2,518	335	281	759	295
Diesel oil (Imp. gal.)..... "	181	2	—	166	4	—	—	9
Liquefied petroleum gases (Imp. gal.) .... "	—	—	—	—	—	—	—	—

<sup>1</sup> Yukon Territory included in class 3 only.

TABLE 8. Accidents, 1966 (Class 3 Carriers)

## COMMON CARRIERS

	Canada		Atlantic Provinces		Quebec		Ontario	
	Killed	Injured	Killed	Injured	Killed	Injured	Killed	Injured
Drivers and helpers .....	—	41	—	3	—	12	—	17
Other employees .....	—	—	—	—	—	—	—	—
Pedestrians .....	1	—	—	—	—	—	—	—
Other persons .....	2	7	—	1	—	1	1	3
<b>Totals .....</b>	<b>3</b>	<b>48</b>	<b>—</b>	<b>4</b>	<b>—</b>	<b>13</b>	<b>1</b>	<b>20</b>
Fatal accidents .....	3	—	—	—	—	—	1	—
Injured accidents .....	46	—	3	—	12	—	20	—
Accidents — Property damage only (over \$100) ....	149	—	5	—	61	—	39	—
	Manitoba		Saskatchewan		Alberta		British Columbia and Yukon Territory	
Drivers and helpers .....	—	1	—	—	—	—	—	8
Other employees .....	—	—	—	—	—	—	—	—
Pedestrians .....	—	—	—	—	—	—	1	—
Other persons .....	—	—	1	—	—	—	—	2
<b>Totals .....</b>	<b>—</b>	<b>1</b>	<b>1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>10</b>
Fatal accidents .....	—	—	1	—	—	—	—	—
Injury accidents .....	1	—	—	—	—	—	10	—
Accidents — Property damage only (over \$100) ....	6	—	13	—	—	—	25	—

TABLE 9. Revenue Equipment Operated at Close of 1966  
COMMON CARRIERS

	Canada		Atlantic Provinces		Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia and Yukon Territory	
	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased
number																
Class 3 Carriers (\$20,000 to \$99,999)																
Model year:																
Trucks:																
Prior to 1955.....	205	1	—	—	40	—	59	—	12	—	13	—	6	—	75	1
1955-60.....	508	1	37	—	140	—	172	1	26	—	18	—	19	—	96	—
1961-63.....	588	3	47	2	187	—	186	—	32	—	18	—	34	—	84	1
1964.....	282	1	31	—	76	1	80	—	15	—	11	—	22	—	47	—
1965.....	353	5	27	—	87	1	112	2	28	1	17	—	30	—	52	1
1966.....	330	4	28	—	90	—	113	4	26	—	9	—	14	—	50	—
1967.....	77	—	16	—	8	—	30	—	9	—	1	—	3	—	10	—
Totals.....	2,343	15	186	2	628	2	752	7	148	1	87	—	128	—	414	3
Road tractors:																
Prior to 1955.....	47	—	—	—	19	—	15	—	4	—	4	—	1	—	4	—
1955-60.....	167	1	4	—	21	—	86	—	14	—	12	—	15	1	15	—
1961-63.....	143	2	6	1	25	1	64	—	16	—	6	—	18	—	8	—
1964.....	56	2	3	—	7	—	25	—	7	—	3	2	8	—	3	—
1965.....	71	10	8	—	12	1	26	6	7	1	7	—	8	1	3	1
1966.....	53	1	4	—	7	—	21	—	6	—	7	—	3	1	5	—
1967.....	16	4	1	—	—	—	9	2	5	—	—	—	1	2	—	—
Totals.....	553	20	26	1	91	2	246	8	59	1	39	2	54	5	38	1
Semi-trailers:																
Prior to 1955.....	113	—	1	—	16	—	57	—	14	—	13	—	4	—	8	—
1955-60.....	144	3	3	—	23	—	65	1	10	—	13	—	19	2	11	—
1961-63.....	129	3	6	—	15	1	41	2	26	—	7	—	22	—	12	—
1964.....	61	2	1	—	7	1	27	1	6	—	6	—	12	—	2	—
1965.....	40	11	5	—	3	2	12	7	1	—	5	—	11	2	3	—
1966.....	30	2	—	—	3	—	11	1	9	—	5	—	1	1	1	—
1967.....	11	2	—	—	—	—	7	2	1	—	1	—	2	—	—	—
Totals.....	528	23	16	—	67	4	220	14	67	—	50	—	71	5	37	—
Full trailers:																
Prior to 1955.....	53	1	4	—	4	—	26	1	6	—	4	—	5	—	4	—
1955-60.....	47	1	1	—	19	—	17	1	4	—	1	—	4	—	1	—
1961-63.....	45	1	3	—	13	—	19	1	1	—	1	—	2	—	6	—
1964.....	26	—	—	—	4	—	13	—	4	—	1	—	1	—	3	—
1965.....	24	3	4	1	6	—	6	1	—	—	—	—	3	—	5	1
1966.....	17	1	2	1	4	—	4	—	—	—	—	—	1	—	6	—
1967.....	3	—	—	—	—	—	—	—	2	—	—	—	—	—	1	—
Totals.....	215	7	14	2	50	—	85	4	17	—	7	—	16	—	26	1
Type of engine:																
Trucks:																
Gasoline.....	2,284	14	184	2	618	2	745	7	147	1	87	—	125	—	380	2
Diesel.....	59	1	2	—	12	—	7	—	1	—	—	—	3	—	34	1
Totals.....	2,343	15	186	2	628	2	752	7	148	1	87	—	128	—	414	3
Road tractors:																
Gasoline.....	406	14	22	1	64	2	201	6	43	1	30	2	27	1	19	1
Diesel.....	147	6	4	—	27	—	45	2	16	—	9	—	27	4	19	—
Totals.....	553	20	26	1	91	2	246	8	59	1	39	2	54	5	38	1

TABLE 9. Revenue Equipment Operated at Close of 1968 - Concluded

## COMMON CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	number							
	Class 4 Carriers (under \$20,000)							
<b>Model year:</b>								
Trucks:								
Prior to 1955 .....	280	2	33	167	6	7	11	54
1955-60 .....	393	3	62	180	12	15	55	66
1961-63 .....	512	10	89	279	21	19	67	27
1964 .....	204	11	60	39	20	14	12	48
1965 .....	273	9	79	75	24	13	53	20
1966 .....	223	12	68	41	17	14	43	28
1967 .....	15	3	—	—	4	3	1	4
<b>Totals .....</b>	<b>1,900</b>	<b>50</b>	<b>391</b>	<b>781</b>	<b>104</b>	<b>85</b>	<b>242</b>	<b>247</b>
Road tractors:								
Prior to 1955 .....	37	—	—	36	—	1	—	—
1955-60 .....	6	2	—	—	1	3	—	—
1961-63 .....	27	1	—	21	2	1	2	—
1964 .....	17	2	—	13	1	1	—	—
1965 .....	2	1	—	—	—	1	—	—
1966 .....	6	1	—	—	—	—	5	—
1967 .....	13	—	—	13	—	—	—	—
<b>Totals .....</b>	<b>108</b>	<b>7</b>	<b>—</b>	<b>83</b>	<b>4</b>	<b>7</b>	<b>7</b>	<b>—</b>
Semi-trailers:								
Prior to 1955 .....	9	—	—	—	1	7	1	—
1955-60 .....	7	4	—	—	1	2	—	—
1961-63 .....	28	—	—	26	1	1	—	—
1964 .....	2	1	—	—	1	—	—	—
1965 .....	1	1	—	—	—	—	—	—
1966 .....	6	1	—	—	—	—	5	—
1967 .....	—	—	—	—	—	—	—	—
<b>Totals .....</b>	<b>53</b>	<b>7</b>	<b>—</b>	<b>26</b>	<b>4</b>	<b>10</b>	<b>6</b>	<b>—</b>
Full trailers:								
Prior to 1955 .....	5	—	—	—	—	—	—	5
1955-60 .....	10	—	—	—	—	—	5	5
1961-63 .....	1	—	—	—	—	—	1	—
1964 .....	—	—	—	—	—	—	—	—
1965 .....	—	—	—	—	—	—	—	—
1966 .....	—	—	—	—	—	—	—	—
1967 .....	—	—	—	—	—	—	—	—
<b>Totals .....</b>	<b>16</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>6</b>	<b>10</b>
<b>Type of engine:</b>								
Trucks:								
Gasoline .....	1,895	50	391	781	104	85	242	242
Diesel .....	5	—	—	—	—	—	—	5
<b>Totals .....</b>	<b>1,900</b>	<b>50</b>	<b>391</b>	<b>781</b>	<b>104</b>	<b>85</b>	<b>242</b>	<b>247</b>
Road tractors:								
Gasoline .....	92	6	—	70	2	7	7	—
Diesel .....	16	1	—	13	2	—	—	—
<b>Totals .....</b>	<b>108</b>	<b>7</b>	<b>—</b>	<b>83</b>	<b>4</b>	<b>7</b>	<b>7</b>	<b>—</b>



TABLE 10. Assets and Liabilities, 1966 (Class 3 Carriers)

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
Carriers reporting ..... No.	542	14	138	147	8	25	32	178
<b>Assets</b>								
<b>Current assets:</b>								
Cash, working funds and deposits .....	1,754,075	18,249	436,336	473,474	28,852	178,693	82,871	535,600
Accounts receivable .....	1,968,422	28,155	546,511	369,728	19,644	125,380	112,941	766,063
Materials and supplies inventory .....	152,486	—	37,691	4,473	—	19,781	4,486	86,055
Other current assets .....	791,869	1,115	297,450	114,863	29,232	44,186	22,829	282,194
<b>Total current assets .....</b>	<b>4,666,852</b>	<b>47,519</b>	<b>1,317,988</b>	<b>962,538</b>	<b>77,728</b>	<b>368,040</b>	<b>223,127</b>	<b>1,669,912</b>
<b>Fixed assets:</b>								
Land .....	278,529	5,227	117,941	88,739	500	3,550	3,061	59,511
Buildings .....	1,095,428	48,627	549,995	278,191	5,000	76,620	36,508	100,487
Revenue equipment - Trucks, tractors, trailers .....	18,946,581	457,954	4,471,797	4,472,791	257,306	1,258,228	1,279,999	6,748,506
Other automotive equipment, service equip- ment, etc. ....	741,824	1,000	204,012	177,480	24,084	23,816	55,020	256,412
Shop and garage equipment .....	191,484	—	71,370	48,437	1,000	7,725	12,735	50,217
Furniture and office equipment .....	86,809	1,084	18,290	21,816	610	5,103	7,985	31,921
Other operating property .....	162,371	—	45,282	40,433	1,926	16,285	17,669	40,776
<b>Total fixed assets (motor carrier business) .....</b>	<b>21,503,026</b>	<b>513,892</b>	<b>5,478,687</b>	<b>5,127,887</b>	<b>290,426</b>	<b>1,391,327</b>	<b>1,412,977</b>	<b>7,287,830</b>
Less reserve for depreciation .....	10,119,218	203,883	2,326,240	2,488,824	149,938	555,004	817,678	3,577,651
Value at year end .....	11,383,808	310,009	3,152,447	2,639,063	140,488	836,323	595,299	3,710,179
Fixed assets (other) .....	490,090	—	165,047	102,560	5,229	—	—	217,254
Less reserve for depreciation .....	53,373	—	32,705	3,711	—	—	—	16,957
Value at year end .....	436,717	—	132,342	98,849	5,229	—	—	200,297
Other assets (investments, intangibles, etc.) .....	2,364,401	32,876	590,328	817,209	69,588	135,186	50,727	668,487
<b>Total assets .....</b>	<b>18,851,778</b>	<b>390,404</b>	<b>5,193,105</b>	<b>4,517,659</b>	<b>293,033</b>	<b>1,339,549</b>	<b>869,153</b>	<b>6,248,875</b>
<b>Liabilities</b>								
<b>Current liabilities:</b>								
Loans and notes payable .....	2,155,053	60,246	580,087	515,463	17,089	132,029	93,663	756,476
Accounts payable .....	1,583,726	26,183	684,179	218,784	6,060	64,561	44,891	539,068
Other current liabilities .....	1,023,437	17,941	299,151	109,155	—	42,886	35,133	519,171
<b>Total current liabilities .....</b>	<b>4,762,216</b>	<b>104,370</b>	<b>1,563,417</b>	<b>843,402</b>	<b>23,149</b>	<b>239,476</b>	<b>173,687</b>	<b>1,814,715</b>
Equipment notes and other long-term obliga- tions .....	3,856,119	60,216	787,450	878,977	70,251	143,240	265,343	1,650,642
Other reserves .....	426,675	—	95,406	94,029	1,945	44,881	—	190,414
Capital stock and investment .....	7,301,124	185,562	2,219,175	2,413,770	149,049	564,802	294,237	1,474,529
Surplus .....	2,505,644	40,256	527,657	287,481	48,639	347,150	135,886	1,118,575
<b>Total liabilities .....</b>	<b>18,851,778</b>	<b>390,404</b>	<b>5,193,105</b>	<b>4,517,659</b>	<b>293,033</b>	<b>1,339,549</b>	<b>869,153</b>	<b>6,248,875</b>

TABLE 11. Operating and Income Accounts, 1966 (Class 3 Carriers)

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
<i>Carriers reporting</i> ..... No.	542	14	138	147	8	25	32	178
<b>Operating revenues:</b>								
Freight revenues:								
Intercity and rural .....	23,068,674	644,181	5,882,725	6,256,697	423,293	1,186,159	1,564,219	7,111,400
Local cartage .....	375,688	15,268	77,317	159,799	—	8,972	—	114,332
Storage and warehousing revenues .....	72,843	—	6,187	8,572	—	25,425	—	32,659
Other motor carrier operating revenues (in- cluding revenue equipment rentals).....	306,657	10,296	96,433	58,292	—	21,600	—	120,036
<b>Total operating revenues</b> .....	<b>23,823,862</b>	<b>669,745</b>	<b>6,062,662</b>	<b>6,483,360</b>	<b>423,293</b>	<b>1,242,156</b>	<b>1,564,219</b>	<b>7,378,427</b>
<b>Operating expenses:</b>								
Equipment, maintenance and garage expenses	2,775,529	64,868	781,603	698,840	34,769	145,409	176,991	873,049
Tires and tubes .....	508,881	20,225	143,892	94,678	11,173	35,447	34,996	168,470
Highway drivers' wages .....	5,476,564	175,708	1,591,203	1,443,404	94,319	226,921	288,439	1,656,570
Fuel, oil and grease (including taxes) .....	3,541,294	124,464	961,536	1,052,660	75,948	250,731	253,780	822,175
Licence expense .....	744,979	20,178	143,506	198,316	10,576	73,265	49,542	249,596
Purchased transportation .....	346,092	—	76,954	77,852	7,099	11,521	42,822	129,844
Other transportation expenses .....	335,476	11,334	115,934	71,382	28,350	9,759	11,959	86,758
Pick-up and delivery drivers' and helpers' wages .....	181,487	7,491	27,222	75,935	—	—	24,128	46,711
Terminal supervisors and platform workers— Salaries and wages .....	156,367	2,700	3,662	22,117	—	8,950	9,990	108,948
Other terminal expenses (including property taxes).....	153,289	9,731	22,980	46,289	3,714	10,780	5,071	54,724
Traffic department expenses .....	63,439	1,300	17,386	18,917	48	2,959	468	22,361
Insurance and claims expenses .....	741,116	19,648	245,871	194,706	9,489	15,463	49,003	206,936
Administration and general expenses .....	2,081,748	51,328	415,679	485,937	25,677	134,291	147,460	821,376
Depreciation .....	3,196,649	89,981	739,416	766,381	55,936	201,369	214,730	1,128,836
<b>Total operating expenses</b> .....	<b>20,302,910</b>	<b>598,956</b>	<b>5,286,844</b>	<b>5,247,414</b>	<b>357,098</b>	<b>1,126,865</b>	<b>1,309,379</b>	<b>6,376,354</b>
<b>Income account:</b>								
Net operating revenues .....	3,520,952	70,789	775,818	1,235,946	66,195	115,291	254,840	1,002,073
Income from other sources .....	293,720	5,657	75,923	54,914	1,062	79,483	12,974	63,707
Gross income .....	3,814,672	76,446	851,741	1,290,860	67,257	194,774	267,814	1,065,780
Deductions:								
Bond interest .....	43,478	—	35,606	3,157	—	—	—	4,715
Other deductions .....	173,965	—	64,891	35,123	4,568	22,493	5,857	41,033
<b>Total deductions</b> .....	<b>217,443</b>	<b>—</b>	<b>100,497</b>	<b>38,280</b>	<b>4,568</b>	<b>22,493</b>	<b>5,857</b>	<b>45,748</b>
Net income before income taxes .....	3,597,229	76,446	751,244	1,252,580	62,689	172,281	261,957	1,020,032
Provision for income taxes .....	112,056	1,706	29,299	18,918	1,945	9,257	10,100	40,831
Net income transferred to earned surplus .....	3,485,173	74,740	721,945	1,233,662	60,744	163,024	251,857	979,201

TABLE 12. Canadian Taxes, 1966 (Class 3 Carriers)

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
Gasoline fuel tax .....	983,475	41,175	304,028	383,170	22,104	37,728	58,126	137,144
Diesel fuel tax .....	344,749	7,679	65,775	35,309	6,352	64,684	17,975	146,975
Operating licences (commercial, P.C.V., etc.)....	744,979	20,178	143,506	198,316	10,576	73,265	49,542	249,596
All other taxes (except income taxes) .....	35,914	1,786	9,564	8,224	925	4,066	3,651	7,698
<b>Total Canadian taxes (except income taxes)....</b>	<b>2,109,117</b>	<b>70,818</b>	<b>522,873</b>	<b>625,019</b>	<b>39,957</b>	<b>179,743</b>	<b>129,294</b>	<b>541,413</b>

TABLE 13. Property and Operating Accounts, 1966 (Class 4 Carriers)

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
<i>Carriers reporting..... No.</i>	<i>738</i>	<i>13</i>	<i>202</i>	<i>248</i>	<i>11</i>	<i>26</i>	<i>75</i>	<i>163</i>
<b>Property account:</b>								
Fixed assets (motor carrier business) .....	5,957,277	108,202	1,590,804	1,730,640	98,428	206,425	624,463	1,598,315
Less reserve for depreciation .....	3,080,725	37,809	871,337	783,812	28,885	74,955	278,884	1,005,043
Value at year end .....	2,876,552	70,393	719,467	946,828	69,543	131,470	345,579	593,272
<b>Operating revenues:</b>								
Freight revenues:								
Intercity and rural .....	6,131,968	173,213	1,162,406	2,122,482	87,831	228,368	705,503	1,652,165
Local .....	881,434	—	649,812	153,572	82	18,477	8,754	50,737
Other motor carrier revenues .....	93,684	99	39,091	6,865	1,000	15,220	5,315	26,094
<b>Total operating revenues .....</b>	<b>7,107,086</b>	<b>173,312</b>	<b>1,851,309</b>	<b>2,282,919</b>	<b>88,913</b>	<b>262,065</b>	<b>719,572</b>	<b>1,728,996</b>
<b>Operating expenses:</b>								
Equipment, maintenance and garage expenses	813,099	22,723	210,683	272,359	11,225	37,619	80,145	178,345
Drivers' and helpers' wages .....	750,696	23,984	333,887	138,709	12,835	30,957	68,047	142,277
Fuel, oil and grease (including taxes) .....	1,243,244	28,916	323,707	444,524	19,299	51,185	139,231	236,382
Licence expense .....	230,080	7,054	43,544	81,750	1,522	12,513	23,889	59,808
Other transportation expenses .....	98,146	4,026	32,405	15,266	1,041	9,223	20,158	16,027
Insurance and claims expenses .....	222,208	5,669	73,053	69,713	3,802	4,714	20,323	44,934
Depreciation .....	844,603	23,719	202,972	296,575	13,524	26,131	99,285	182,397
Other operating expenses (including property taxes) .....	323,811	12,808	61,303	70,186	2,047	12,788	39,809	124,870
<b>Total operating expenses .....</b>	<b>4,525,887</b>	<b>128,899</b>	<b>1,281,554</b>	<b>1,389,082</b>	<b>65,295</b>	<b>185,130</b>	<b>490,887</b>	<b>985,040</b>
<b>Net operating revenues .....</b>	<b>2,581,199</b>	<b>44,413</b>	<b>569,755</b>	<b>893,837</b>	<b>23,618</b>	<b>76,935</b>	<b>228,685</b>	<b>743,956</b>

**TABLE 14. Employees and their Compensation, 1966**  
**CONTRACT CARRIERS**

	Class 3 Carriers							
	Canada		Atlantic Provinces		Quebec		Ontario	
	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages	Average number employed <sup>1</sup>	Salaries and wages
		\$		\$		\$		\$
Highway drivers .....	1,202	5,476,564	42	175,708	383	1,591,203	347	1,443,404
Pick-up and delivery drivers and helpers .....	43	181,487	3	7,491	7	27,222	20	75,935
Terminal supervisors and platform workers .....	25	156,367	1	2,700	1	3,662	5	22,117
Mechanics and maintenance .....	13	46,368	—	—	4	16,598	2	6,838
Executive officers .....	88	544,218	2	6,160	9	52,396	19	104,825
Office clerks and other employees .....	38	130,975	1	3,277	7	21,597	9	26,709
<b>Totals .....</b>	<b>1,409</b>	<b>6,535,979</b>	<b>49</b>	<b>195,336</b>	<b>411</b>	<b>1,712,678</b>	<b>402</b>	<b>1,679,828</b>
Working proprietors (number and withdrawals) .....	395	2,845,525	11	68,382	103	603,664	134	1,060,050
	Manitoba		Saskatchewan		Alberta		British Columbia	
		\$		\$		\$		\$
Highway drivers .....	19	94,319	45	226,921	58	288,439	308	1,656,570
Pick-up and delivery drivers and helpers .....	—	—	—	—	5	24,128	8	46,711
Terminal supervisors and platform workers .....	—	—	1	8,950	2	9,990	15	108,948
Mechanics and maintenance .....	—	—	1	1,874	1	1,762	5	19,296
Executive officers .....	1	6,040	5	35,300	8	37,137	44	302,360
Office clerks and other employees .....	1	2,579	1	4,530	3	10,167	16	62,116
<b>Totals .....</b>	<b>21</b>	<b>102,938</b>	<b>53</b>	<b>277,575</b>	<b>77</b>	<b>371,623</b>	<b>396</b>	<b>2,196,001</b>
Working proprietors (number and withdrawals) .....	3	16,490	17	125,665	22	217,110	105	754,164
	Class 4 Carriers							
	Canada		Atlantic Provinces		Quebec		Ontario	
		\$		\$		\$		\$
Total number of employees .....	269	735,824	8	23,984	114	316,512	73	138,709
Working proprietors (number and withdrawals) .....	589	2,583,864	11	44,413	178	569,755	192	893,837
	Manitoba		Saskatchewan		Alberta		British Columbia	
		\$		\$		\$		\$
Total number of employees .....	4	12,835	9	33,460	20	68,047	41	142,277
Working proprietors (number and withdrawals) .....	9	26,366	20	81,654	55	238,889	124	728,936

<sup>1</sup> Based on counts made at April 30 and October 31.



TABLE 15. Fuel Consumed, 1966

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	Class 3 Carriers							
<b>Fuel consumed:</b>								
Gasoline (Imp. gal.)..... '000	6,459	223	1,921	2,395	130	251	484	1,055
Diesel oil (Imp. gal.)..... "	2,032	29	320	180	32	359	128	984
Liquefied petroleum gases (Imp. gal.) .... "	60	-	-	-	-	-	60	-
	Class 4 Carriers							
<b>Fuel consumed:</b>								
Gasoline (Imp. gal.)..... '000	2,873	61	763	1,043	43	107	310	546
Diesel oil (Imp. gal.)..... "	23	2	-	-	-	6	15	-
Liquefied petroleum gases (Imp. gal.) .....	-	-	-	-	-	-	-	-

TABLE 16. Accidents, 1966 (Class 3 Carriers)

## CONTRACT CARRIERS

	Canada		Atlantic Provinces		Quebec		Ontario	
	Killed	Injured	Killed	Injured	Killed	Injured	Killed	Injured
	number							
Drivers and helpers .....	—	12	—	—	—	3	—	5
Other employees .....	—	—	—	—	—	—	—	—
Pedestrians .....	1	2	—	—	—	1	—	1
Other persons .....	2	7	—	—	—	2	1	2
Totals .....	3	21	—	—	—	6	1	8
Fatal accidents .....	3		—		—		1	
Injury accidents .....	18		—		6		7	
Accidents — Property damage only (over \$100) ....	99		1		34		27	
	Manitoba		Saskatchewan		Alberta		British Columbia	
	number							
Drivers and helpers .....	—	—	—	—	—	1	—	3
Other employees .....	—	—	—	—	—	—	—	—
Pedestrians .....	—	—	—	—	1	—	—	—
Other persons .....	—	—	—	—	—	—	1	3
Totals .....	—	—	—	—	1	1	1	6
Fatal accidents .....	—		—		1		1	
Injury accidents .....	—		—		1		4	
Accidents — Property damage only (over \$100) ....	—		6		2		29	

**TABLE 17. Revenue Equipment Operated at Close of 1966**  
**CONTRACT CARRIERS**

	Canada		Atlantic Provinces		Quebec		Ontario		Manitoba		Saskatchewan		Alberta		British Columbia	
	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased	Owned	Leased
number																
Class 3 Carriers (\$20,000 to \$99,999)																
<b>Model Year:</b>																
<b>Trucks:</b>																
Prior to 1955 .....	127	3	1	—	36	1	30	—	4	—	9	—	4	—	43	2
1955-60 .....	322	—	3	—	80	—	117	—	5	—	8	—	10	—	99	—
1961-63 .....	393	1	18	—	129	—	120	—	3	—	7	—	20	—	96	1
1964 .....	191	5	7	—	63	1	58	2	1	—	6	—	6	—	50	2
1965 .....	233	7	10	—	80	2	60	3	3	—	4	—	11	—	65	2
1966 .....	238	2	15	—	66	—	89	1	4	—	11	—	12	—	41	1
1967 .....	47	1	6	—	11	—	17	—	1	—	2	—	3	—	7	1
<b>Totals .....</b>	<b>1,551</b>	<b>19</b>	<b>60</b>	<b>—</b>	<b>465</b>	<b>4</b>	<b>491</b>	<b>6</b>	<b>21</b>	<b>—</b>	<b>47</b>	<b>—</b>	<b>66</b>	<b>—</b>	<b>401</b>	<b>9</b>
<b>Road tractors:</b>																
Prior to 1955 .....	16	1	—	—	2	—	7	1	—	—	1	—	3	—	3	—
1955-60 .....	67	—	2	—	16	—	25	—	—	—	8	—	6	—	10	—
1961-63 .....	85	3	3	—	21	2	27	—	1	—	13	—	10	—	10	1
1964 .....	42	1	1	—	11	—	11	1	2	—	9	—	2	—	6	—
1965 .....	36	1	1	—	5	—	13	—	—	—	4	—	8	—	5	1
1966 .....	55	3	2	—	23	—	11	1	2	—	5	—	6	—	6	2
1967 .....	12	—	—	—	6	—	5	—	—	—	—	—	1	—	—	—
<b>Totals .....</b>	<b>313</b>	<b>9</b>	<b>9</b>	<b>—</b>	<b>84</b>	<b>2</b>	<b>99</b>	<b>3</b>	<b>5</b>	<b>—</b>	<b>40</b>	<b>—</b>	<b>36</b>	<b>—</b>	<b>40</b>	<b>4</b>
<b>Semi-trailers:</b>																
Prior to 1955 .....	59	2	—	—	10	2	35	—	—	—	4	—	5	—	5	—
1955-60 .....	70	—	2	—	14	—	21	—	1	—	15	—	6	—	11	—
1961-63 .....	65	3	—	—	14	2	22	—	—	1	8	—	12	—	9	—
1964 .....	36	1	—	—	9	—	18	—	1	—	2	—	2	—	4	1
1965 .....	36	2	—	—	8	—	12	—	—	1	4	—	3	1	9	—
1966 .....	33	1	—	—	13	1	11	—	—	—	4	—	2	—	3	—
1967 .....	2	—	—	—	—	—	—	—	—	—	—	—	2	—	—	—
<b>Totals .....</b>	<b>301</b>	<b>9</b>	<b>2</b>	<b>—</b>	<b>68</b>	<b>5</b>	<b>119</b>	<b>—</b>	<b>2</b>	<b>2</b>	<b>37</b>	<b>—</b>	<b>32</b>	<b>1</b>	<b>41</b>	<b>1</b>
<b>Full trailers:</b>																
Prior to 1955 .....	22	—	—	—	3	—	5	—	—	—	1	—	2	—	11	—
1955-60 .....	33	2	—	—	4	—	5	—	—	—	1	—	2	—	21	2
1961-63 .....	59	2	2	—	13	—	7	1	—	—	—	—	3	—	34	1
1964 .....	15	—	1	—	5	—	1	—	—	—	1	—	—	—	7	—
1965 .....	30	1	3	—	3	—	3	—	—	—	1	—	1	—	19	1
1966 .....	26	2	1	—	6	—	4	—	1	—	2	—	—	—	12	2
1967 .....	7	—	—	—	5	—	—	—	—	—	—	—	—	—	2	—
<b>Totals .....</b>	<b>192</b>	<b>7</b>	<b>7</b>	<b>—</b>	<b>39</b>	<b>—</b>	<b>25</b>	<b>1</b>	<b>1</b>	<b>—</b>	<b>6</b>	<b>—</b>	<b>8</b>	<b>—</b>	<b>106</b>	<b>6</b>
<b>Type of engine:</b>																
<b>Trucks:</b>																
Gasoline .....	1,420 <sup>1</sup>	15	57	—	450	4	485	6	21	—	42	—	63 <sup>1</sup>	—	302	5
Diesel .....	131	4	3	—	15	—	6	—	—	—	5	—	3	—	99	4
<b>Totals .....</b>	<b>1,551</b>	<b>19</b>	<b>60</b>	<b>—</b>	<b>465</b>	<b>4</b>	<b>491</b>	<b>6</b>	<b>21</b>	<b>—</b>	<b>47</b>	<b>—</b>	<b>66</b>	<b>—</b>	<b>401</b>	<b>9</b>
<b>Road Tractors:</b>																
Gasoline .....	204 <sup>2</sup>	3	7	—	52	2	83	—	3	—	17	—	25 <sup>2</sup>	—	17	1
Diesel .....	109	6	2	—	32	—	16	3	2	—	23	—	11	—	23	3
<b>Totals .....</b>	<b>313</b>	<b>9</b>	<b>9</b>	<b>—</b>	<b>84</b>	<b>2</b>	<b>99</b>	<b>3</b>	<b>5</b>	<b>—</b>	<b>40</b>	<b>—</b>	<b>36</b>	<b>—</b>	<b>40</b>	<b>4</b>

<sup>1</sup> Includes 3 trucks burning liquefied petroleum gases.<sup>2</sup> Includes 2 tractors burning liquefied petroleum gases.

TABLE 17. Revenue Equipment Operated at Close of 1966 - Concluded

## CONTRACT CARRIERS

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	number							
	Class 4 Carriers (under \$20,000)							
<b>Model year:</b>								
<b>Trucks:</b>								
Prior to 1955 .....	86	2	5	29	3	10	6	31
1955 - 60 .....	243	3	79	43	3	8	23	84
1961 - 63 .....	208	3	66	90	4	8	21	16
1964 .....	135	—	42	52	—	1	11	29
1965 .....	120	3	33	18	4	6	18	38
1966 .....	144	4	33	78	1	4	9	15
1967 .....	57	2	27	10	4	1	6	7
<b>Totals .....</b>	<b>993</b>	<b>17</b>	<b>285</b>	<b>320</b>	<b>19</b>	<b>38</b>	<b>94</b>	<b>220</b>
<b>Road tractors:</b>								
Prior to 1955 .....	5	—	—	—	—	—	1	4
1955 - 60 .....	1	—	—	—	—	1	—	—
1961 - 63 .....	3	1	—	—	—	—	2	—
1964 .....	2	—	—	—	—	2	—	—
1965 .....	—	—	—	—	—	—	—	—
1966 .....	3	1	—	—	—	2	—	—
1967 .....	—	—	—	—	—	—	—	—
<b>Totals .....</b>	<b>14</b>	<b>2</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>5</b>	<b>3</b>	<b>4</b>
<b>Semi-trailers:</b>								
Prior to 1955 .....	6	1	—	—	—	1	—	4
1955 - 60 .....	4	—	—	—	—	3	1	—
1961 - 63 .....	2	—	—	—	—	1	1	—
1964 .....	2	—	1	—	—	—	1	—
1965 .....	—	—	—	—	—	—	—	—
1966 .....	3	2	—	—	—	1	—	—
1967 .....	—	—	—	—	—	—	—	—
<b>Totals .....</b>	<b>17</b>	<b>3</b>	<b>1</b>	<b>—</b>	<b>—</b>	<b>6</b>	<b>3</b>	<b>4</b>
<b>Full trailers:</b>								
Prior to 1955 .....	1	—	—	—	—	—	1	—
1955 - 60 .....	—	—	—	—	—	—	—	—
1961 - 63 .....	2	1	—	—	1	—	—	—
1964 .....	1	—	—	—	—	—	1	—
1965 .....	1	—	—	—	1	—	—	—
1966 .....	—	—	—	—	—	—	—	—
1967 .....	—	—	—	—	—	—	—	—
<b>Totals .....</b>	<b>5</b>	<b>1</b>	<b>—</b>	<b>—</b>	<b>2</b>	<b>—</b>	<b>2</b>	<b>—</b>
<b>Type of engine:</b>								
<b>Trucks:</b>								
Gasoline .....	987	17	285	320	19	34	92	220
Diesel .....	6	—	—	—	—	4	2	—
<b>Totals .....</b>	<b>993</b>	<b>17</b>	<b>285</b>	<b>320</b>	<b>19</b>	<b>38</b>	<b>94</b>	<b>220</b>
<b>Road tractors:</b>								
Gasoline .....	13	1	—	—	—	5	3	4
Diesel .....	1	1	—	—	—	—	—	—
<b>Totals .....</b>	<b>14</b>	<b>2</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>5</b>	<b>3</b>	<b>4</b>

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