CATALOGUE No.
61-004 MONTHLY C. 2

## CREDIT STATISTICS

July 1963
The data in this report represent the estimated amount outstanding on the hooks of selected holders of credit, and are not intended to cover total credit. information is not available on certain avenues of service credit such as the amount owing to doctors, dentists and certain service establishments as hotels, the outstanding balances owing to utility companies, transportation companies, loans between individuals, etc. Certain series are available monthly, others quarterly or annually.

Special tabulations are made quarterly on the wholesale financing of sales finance companies (financing the transactions between retail dealer and supplier) and on the average repayment term of retail paper purchased. Information is also available quarterly on the balances outstanding on the books of retail dealers by trade classifications; these data will be included in this bulletin as soon as they become available.


September, 1963
6422-501

TABLE 1. Balances Outstanding on Credit Extended Selected Holders

|  | Year and month | Sales finance companies (retail) |  | Small loan companies |  | Department stores (5) | Furniture, appliance stores |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No, |  | Consumer goods (1) | Commercial goods (2) | Cash loans (3) | Instal- <br> ment credit <br> (4) |  |  |
|  | $\begin{array}{r} \text { End of: } \\ 1955 \\ 6 \\ 7 \\ 8 \\ 9 \\ 1960 \end{array}$ | millions of dollars |  |  |  |  |  |
| 1 |  | $\begin{aligned} & 599 \\ & 756 \\ & 780 \\ & 768 \\ & 806 \\ & 828 \\ & 756 \end{aligned}$ | $\begin{aligned} & 192 \\ & 279 \\ & 288 \\ & 257 \\ & 344 \\ & 393 \\ & 395 \end{aligned}$ | 273 6 |  |  |  |
| 2 |  |  |  | 34.3 | 13 | 244 | 189 |
| 3 |  |  |  | 347 | 15 | 262 | 195 |
| 4 |  |  |  | 382 | 19 | 282 | 197 |
| 5 |  |  |  | 446 | 38 | $31 / 4$ | 202 |
| 6 |  |  |  | 504 | 45 | 368 | 195 |
| 7 |  |  |  | 559 | 35 | 401 | 195 |
| 8 | $\begin{aligned} & 1962 \text { - inpe } \\ & \text { - Hay } \\ & \text { - June } \\ & \text { - July }\end{aligned}$ | $\begin{aligned} & 745 \\ & 758 \\ & 76 \% \\ & 778 \end{aligned}$ | $\begin{array}{r} 393 \\ 401 \\ 425 \\ 422 \end{array}$ | 580 | 36 | $\begin{aligned} & 306 \\ & 367 \end{aligned}$ | 181 |
| 9 |  |  |  | 588 | 37 |  | 182 |
| 10 |  |  |  | 596 |  | 364 | 183 |
| 11 |  |  |  | 603 | 30 | 356 | 130 |
| 12 | - Aug. | 786 | 428 | 613 | 40 | 356 | 784 |
| 13 | - sept. | 776 | 434 | 617 |  | 366 | 186 |
| 14 | - Oct. | 773 | 432 | 620 | 44 | 372 | 18 ? |
| 15 | - lov. | 772 | 429 | 628 | 144 | 385 | 189 |
| 16 | - Dec. | 771 | 425 | 6.4 | 45 | 427 | 194 |
| 17 | 1963 - Jer. | 771 | 423 | 64.5 | 44 | 411 | 190 |
| 18 | - Feb. | 766 | 423 | $\begin{aligned} & 650 \\ & 658 \end{aligned}$ | 44 |  |  |
| 19 | - Mar. | 771 | $\bigcirc 24$ |  | 44 | 333 | 187 |
| 20 | - Apr. | 790 | 431 | $\begin{aligned} & 658 \\ & 670 \end{aligned}$ | 14 | 385 | 184 |
| 21 | - May | 816 | 443 | $\begin{aligned} & 670 \\ & 681 \end{aligned}$ | 45 | 387 | 185 |
| 22 | - June | 835 | 454 | 681 | 45 | 387 | 186 |
| 23 | - July | 853 | 461 | 689 700 | 45 | 380 | 185 |

(1) Conditional sale agreements held in connection with the retail purchases of consumers' goods.
(2) Retail financing of commercial goods (trucks, tractors, etc.) not considered as "consumer" credit.
(3) Cash personal loans of companies licensed under the Small Loans Act usually repaid in instalments.
(4) Conditional sale agreements held in connection with the retail purchases of consumers' goods.
(5) The use of all purpose credit plans makes it impossible to separate instalment and charge accounts receivable.
(6) Fully secured by marketable bonds and stocks. Excludes luans fo fanance purchase of Canada Savings Bonds.
(7) Sub-total of series available on a monthly basis. It exclucias commerciad gonds financing by sales finance companies (col. 2).

TABLE 1. Balances Outstanding on Credit Extended Selected Holders

| Chartered banks personal loans |  |  | Subtotal (excl. col.2) (7) | Life insurance companies ${ }^{*}$ policy loans | Quebec savings banks' loans | Other retail dealers (ex. dept., furniture and applisnce stores) |  | 011 company credit cards (9) | ```Credit unions (10)``` | No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Fully } \\ \text { secured } \\ \text { (5) } \end{gathered}$ | $\begin{aligned} & \text { Home } \\ & \text { improve- } \\ & \text { ment } \end{aligned}$ | Other |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Instalment (8) | Charge (8) |  |  |  |
| millions of dollars |  |  |  |  |  |  |  |  |  |  |
| 339 | 24 | 441 | 2,083 | 250 | 8 | 81 | 340 | 20 | 174 | 1 |
| 313 | 38 | 435 | 2,331 | 270 | 11 | 85 | 354 | 26 | 226 | 2 |
| 257 | 148 | 420 | 2,324 | 295 | 13 | 100 | 343 | 32 | 258 | 3 |
| 287 | 58 | 553 | 2,54,6 | 305 | 12 | 96 | 362 | 35 | 320 | 4 |
| 282 | 60 | 719 | 2,867 | 323 | 13 | 101 | 376 | 40 | 397 | 5 |
| 286 | 56 | 857 | 3,139 | 344 | 14 | 97 | 378 | 43 | 433 | 6 |
| 336 | 66 | 1,030 | 3,378 | 358 | 17 | 102 | 390 | 47 | 525 | 7 |
| 375 | 66 | 1,103 | 3,452 | 362 | 21 |  |  |  |  | 8 |
| 373 | 67 | 1,107 | 3,539 | 363 | 20 |  |  |  |  | 9 |
| 380 | 69 | 1,216 | 3,614 | 364 | 20 | 93 | 380 | i.8 | - | 10 |
| 363 | 68 | 1,224 | 3,633 | 364 | 19 |  |  |  |  | 11 |
| 374 | 69 | 1,223 | 3,645 | 366 | 21 |  |  |  |  | 12 |
| 366 | 71 | 1,201 | 3,627 | 368 | 22 | 93 | 374 | 57 | - | 13 |
| 360 | 70 | 1,196 | 3,622 | 369 | 22 |  |  |  |  | 14 |
| 361 | 71 | 1,181 | 3,631 | 370 | 23 |  |  |  |  | 15 |
| 372 | 70 | 1,183r | 3,706r | 372 | 27 | 102 | 402 | 49 | - | 16 |
| 357 | 68 | 1,181 | 3,667 | 373 | 24 |  |  |  |  | 17 |
| 352 | 68 | 1,187 | 3,648 | 374 | 28 |  |  |  |  | 18 |
| 352 | 67 | 1,206 | 3,666 | 375 | 30 | 92 | 385 | 45 | * | 19 |
| 361 | 68 | 1,242 | 3,744 | 377 | 28 |  |  |  |  | 20 |
| 346 | 69 | 1,286 | 3,815 | 378 | 22 |  |  |  |  | 21 |
| 370 | 70 | 1,330 | 3,912 | 380 | 23 | 94 | 396 | 50 | - | 22 |
| 374 | 70 | 1,359 | 3,966 | 381 | 25 |  |  |  | - | 23 |

(8) Series excludes trades extending credit largely to commercial users, $1 . e$.
farm implement dealers and lumber dealers, but includes charge account
receivables of motor vehicle dealers.
(9) Amount owing to oil companies, excluding commercial accounts.
(10) Not available quarterly.

- Figures not available.
$r$ Revised figures.
Note: No absolute total of "consumer credit" is available. For certain purposes, fully secured loans granted by banks and life insurance companies may not be considered as outright indebtedness. On the other hand, certain avenues of credit are not surveyed, i.e. service credit (doctors, dentists, utility companies, hotels, etc.), loans between individuals, etc.
Sources: Bank of Canada, Dominion Bureau of Statistics, Department of Finance, Department of Agriculture.

TABLE 2. Sales Finance Companies - Retail Instalment Financing
(millions of dollars)

| Year and month | Consumer goods |  |  |  | Commercial goods |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Passenger cars <br> (1) | Other(2) | Total |  | $\begin{gathered} \text { Commer- } \\ \text { cial } \\ \text { vehicles } \end{gathered}$ | Other(4) | Total |  | Total <br> retail |
|  |  |  | Amount | Change <br> (3) |  |  | Amount | Change (3) |  |
| 1962 - Apr. <br> - May <br> - June <br> - July <br> - Aug. <br> - Sept. <br> - Oct. <br> - Nov. <br> - Dec. | \% |  |  |  |  |  |  |  |  |
|  | Value of contracts financed during month |  |  |  |  |  |  |  |  |
|  | 64.5 | 14.5 | 79.0 | $+13.2$ | 13.1 | 20.6 | 33.7 | $+22.5$ | 112.7 |
|  | 71.1 | 18.6 | 89.7 | +9.1 | 14.0 | 24.0 | 38.0 | + 6.1 | 127.7 |
|  | 65.7 | 17.0 | 82.7 | + 5.6 | 13.6 | 23.3 | 36.9 | +12.2 | 119.6 |
|  | 65.5 | 16.4 | 81.9 | + 3.1 | 12.9 | 21.7 | 34.6 | +20.1 | 116.5 |
|  | 56.4 | 18.1 | 74.5 | $+7.7$ | 13.2 | 20.6 | 33.8 | + 3.4 | 108.3 |
|  | 41.4 | 17.1 | 58.5 | +10.2 | 13.4 | 21.5 | 34.9 | + 7.4 | 93.4 |
|  | 50.6 | 16.4 | 67.0 | $+10.7$ | 11.6 | 19.7 | 31.3 | +13.4 | 98.3 |
|  | 49.7 | 16.5 | 66.2 | +11.1 | 11.8 | 16.0 | 27.8 | -10.3 | 94.0 |
|  | 44.6 | 17.6 | 62.2 | +21.7 | 11.0 | 20.8 | 31.8 | +20.0 | 94.0 |
| 1963 - Jan. | 46.9 | 13.0 | 59.9 | $+14.3$ | 10.5 | 16.1 | 26.6 | + 2.3 | 86.5 |
| - Feb. | 46.2 | 11.1 | 57.3 | $+5.7$ | 10.3 | 15.9 | 26.2 | +12.0 | 83.5 |
| - Mar. | 58.0 | 11.6 | 69.6 | $+3.0$ | 11.4 | 18.1 | 29.5 | + 2.8 | 99.1 |
| - Apr. | 75.3 | 14.5 | 89.8 | $+13.7$ | 13.7 | 22.2 | 36.1 | + 7.1 | 125.8 |
| - May | 77.7 | 16.5 | 94.2 | + 5.0 | 16.7 | 24.7 | 41.4 | + 8.9 | 135.6 |
| - June | 72.9 | 16.4 | 89.3 | $+8.0$ | 15.4 | 31.4 | 46.8 | +26.8 | 136.1 |
| - July |  | 16.0 | 90.9 | +11.0 | 14.7 | 24.3 | 39.0 | $+12.7$ | 129.9 |
| 1962 - Apr. <br> - Nay <br> - June <br> - July <br> - Aug. <br> - Sept. <br> - Oct. <br> - Nov. <br> - Dec. | Balances: outstanding at month-end |  |  |  |  |  |  |  |  |
|  | 566.9 |  |  |  |  |  | 392.9 | +1.8 +0.6 |  |
|  | 578.5 589.4 | 179.8 | 758.3 767.0 | -4.0 -3.8 | 137.0 139.4 | 264.2 276.1 | 401.2 415.5 | +0.6 +2.7 | $1,159.5$ $1,182.5$ |
|  | 589.4 | 177.6 | 767.0 | - 3.8 | 139.4 14.0 | 276.1 | 415.5 422.4 | +2.7 +4.0 | 1,182.5 |
|  | 600.7 | 177.5 | 778.2 | - 3.7 | 141.0 | 281.4 | 422.4 | +4.0 +5.3 | 1,200.6 |
|  | 606.3 | 179.4 | 785.7 | - 2.4 | 144.2 | 284.2 | 428.4 | + 5.3 | 1,214.1 |
|  | 600.3 | 176.0 | 776.3 | - 2.2 | 147.1 | 286.7 | 433.8 | + 7.2 | 1,210.1 |
|  | 598.2 | 174.7 | 772.9 | - 1.1 | 146.5 | 285.3 | 431.8 | + 8.2 | 1,204.7 |
|  | 595.7 | 176.5 | 772.2 | $+0.8$ | 146.7 | 232.2 | 428.9 | + 7.4 | 1,201.1 |
|  | 592.8 | 178.6 | 771.4 | $+2.1$ | 146.2 | 278.7 | 424.9 | + 7.5 | 1,196.3 |
| 1963 - Jan. | 593.5 | 177.4 | 770.9 | + 4.1 | 146.1 | 276.6 | 422.7 | $+8.1$ | 1,193.6 |
| - Feb. | 592.4 | 173.7 | 766.1 | $+4.6$ | 146.0 | 276.9 | 422.9 | + 9.2 | 1,189.0 |
| - Mar. | 600.5 | 170.8 | 771.3 | $+5.4$ | 146.5 | 277.2 | 423.7 | + 9.7 | 1,195.0 |
| - Apr. | 619.9 | 259.8 | 789.7 | + 6.0 | 149.5 | 282.0 | 431.5 | + 9.8 | 1,221.2 |
| - May | 644.9 | 170.7 | 815.6 | + 7.6 | 153.9 | 289.0 | 442.9 | +10.4 | 1,258.5 |
| - June | 664.0 | 171.3 | 835.3 | + 8.9 | 158.1 | 296.1 | 454.2 | + 9.3 | 1,289.5 |
| - July | 680.6 | 172.2 | 852.3 | $+9.6$ | 161.5 | 300.0 | 461.5 | + 9.3 | 1,314.3 |

TABLE 2. Sales Finance Companies - Retail Instalment Financing - Concluded
(millions of dollars)

| Year and month | Consumer goods |  |  |  | Commercial goods |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Passenger cars <br> (1) | Other <br> (2) | Total |  | $\begin{gathered} \text { Commer- } \\ \text { cial } \\ \text { vehicles } \end{gathered}$ | Other (4) | Total |  | Total <br> retail |
|  |  |  | Amount | Change (3) |  |  | Amount | Change <br> (3) |  |
| $\begin{aligned} & 1962 \text { - Apr. } \\ & \text { - May } \\ & \text { - June } \\ & \text { - July } \\ & \text { - Aug. } \\ & \text { - Sept } \\ & \text { Oct. } \\ & \text { - Nov. } \\ & \text { - Dec. }\end{aligned}$ | \%epaym |  |  |  |  |  |  |  |  |
|  | 51.8 | 14.1 | 65.9 | - 5.0 | 11.8 | 15.2 | 27.0 | +11.6 |  |
|  | 59.5 | 27.0 | 76.5 | - 0.9 | 11.5 | 13.2 | 29.7 | +28.6 | 106.2 |
|  | 54.8 | 19.2 | 74.0 | + 5.0 | 11.2 | 11.4 | 22.6 | -16.6 | 96.6 |
|  | 54.2 | 16.5 | 70.7 | + 2.6 | 11.3 | 16.4 | 27.7 | + 2.2 | 98.4 |
|  | 50.8 | 16.2 | 67.0 | - 6.8 | 10.0 | 17.8 | 27.8 | -13.1 | 94.8 |
|  | 47.4 | 20.5 | 67.9 | $+5.8$ | 10.5 | 19.0 | 29.5 | -15.5 | 97.4 |
|  | 52.7 | 17.7 | 70.4 | - 3.7 | 12.2 | 21.1 | 33.3 | +0.9 | 103.7 |
|  | 52.2 | 14.7 | 66.9 | -10.6 | 11.6 | 19.1 | 30.7 | +0.3 | 97.6 |
|  | 47.5 | 15.5 | 63.0 | + 2.3 | 11.5 | 24.3 | 35.8 | +15.9 | 98.8 |
| 1963 - Jan. | 46.2 | 14.2 | 60.4 | -10.7 | 10.6 | 18.2 | 28.8 | - 4.0 | 89.2 |
| - Feb. | 47.3 | 24.8 | 62.1 | - 0.6 | 10.4 | 15.6 | 26.0 | - 4.4 | 88.1 |
| - Mar. | 49.9 | 14.5 | 64.4 | - 5.2 | 10.9 | 17.8 | 28.7 | -3.7 | 93.1 |
| - ipr. | 55.9 | 15.5 | 71.4 | + 8.3 | 10.9 | 17.4 | 28.3 | + 4.8 | 99.7 |
| - May | 52.7 | 15.6 | 68.3 | -10.7 | 12.3 | 17.7 | 30.0 | + 1.0 | 98.3 |
| - June | 53.8 | 15.8 | 69.6 | - 5.9 | 11.2 | 24.3 | 35.5 | +57.1 | 105.1 |
| - July | 58.3 | 15.1 | 73.4 | + 3.8 | 11.3 | 20.4 | 31.7 | $+14.4$ | 105.1 |

(1) Passenger car financing includes cars sold for commercial as well as personal use.
(2) Covers such lines as furniture, appliances, jewellery etc.
(3) Percentage change from same month previous year.
(4) Covers commercial lines such as tractors, farm implements, comercial equipment,
factory equipment etc.
Note: Repayments are estimated by adding balances outstanding at end of previous month to the paper purchased during the month and subtracting balances owing at end of current month.

TABLE 3. Motor Vehicle Credit Extended by Sales Finance Companies

(1) Includes Yukon and Northwest Territories.

TABLE 4. Sales Finance Companies

| Date | Wholesale |  |  | Average repayment terms on retail paper purchased |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Paper Purchased | Estimated Repayments | ```Balances out- standing (end of period)``` | Passenger cars and commercial vehicles |  | $\begin{aligned} & \text { Other } \\ & \text { consumer } \\ & \text { goods } \end{aligned}$ | Other comm. \& industrial goods |
|  |  |  |  | New | Used |  |  |
|  | millions of dollars |  |  | months |  |  |  |
| Calendar Years |  |  |  |  |  |  |  |
| 1957 | 1,185 | 1,165 | 202 | . | $\cdots$ |  | -• |
| 1958 | 1,105 | 1,116 | 191 | 24.1 | 17.0 | 20.1 | 25.1 |
| 1959 | 1,307 | 1,301 | 197 | 25.2 | 17.6 | 23.2 | 26.9 |
| 1960 | 1,354 | 1,322 | 229 | 25.9 | 17.6 | 23.3 | 27.9 |
| 1961- $\begin{array}{r}\text { II } \\ \text { III } \\ \text { IV }\end{array}$ |  |  | 256 | 25.7 | 18.1 | 22.8 | 30.1 |
|  | 368 | 401 | 223 | 26.4 | 17.8 | 26.7 | 26.6 |
|  | 201 | 296 | 128 | 27.4 | 17.7 | 24.6 | 31.5 |
|  | 408 | 352 | 184 | 26.6 | 17.9 | 23.4 | 30.8 |
| 1962- $\begin{array}{r}\text { II } \\ \text { III }\end{array}$ | 387 | 341 | 230 | 26.6 | 19.0 | 23.9 | 33.3 |
|  | 485 | 479 | 236 | 27.8 | 19.0 | 25.2 | 31.3 |
|  | 231 | 327 | 140 | 28.7 | 19.0 | 26.0 | 30.9 |
|  | 450 | 354 | 237 | 27.5 | 19.1 | 23.9 | 30.9 |
| 1963 - II | 457 | 394 | 300 | 28.0 | 20.3 | 23.6 | 32.6 |
|  | 529 | 558 | 271 | 28.7 | 20.0 | 25.0 | 32.8 |

. Figures not available.

TABLE 5. Accounts Receivable = Retail Dealers
Percentage Change - June 30, 1963 Over June 30, 1962

| Trade | Instalment receivables | Charge account receivables | Total receivables |
| :---: | :---: | :---: | :---: |
| Total, all trades | - | - | $+4.2$ |
| Department stores | .. |  | $+6.3$ |
| Motor vehicle dealers | + 2.2 | + 5.5 | + 4.9 |
| Men's clothing stores | +12.9 | + 5.7 | + 8.3 |
| Family clothing stores | - 1.6 | + 3.2 | + 0.5 |
| Women's clothing stores | + 6.9 | + 1.0 | + 2.3 |
| Hardware stores | + 9.0 | + 5.8 | + 6.6 |
| Furniture, appliance and radio stores .. | + 0.8 | + 7.3 | + 1.7 |
| Jewellery stores | - 1.7 | + 1.9 | - 0.6 |
| Grocery and conbination (independent) stores. | .. | .. | - 0.6 |
| General stores | -• |  | $+5.8$ |
| Fuel dealers | +19.2 | +11.1 | +11.6 |
| Garages and filling stations | . | .. | +2.0 |

. Figures not available.

TABLE 6. Accounts Receivable - by Kind of Business (dollar estimates in millions)

| Date | Instalment | Charge | Total | Instalment | Cnarge | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total, all trades |  |  | Motor vehicle dealers |  |  |
| $\begin{array}{r} 1961 \text { - June } 30 \ldots \\ \text { Sept. } 30 \ldots \\ \text { Dec. } 31 \quad \ldots \\ 1962 \text { - March } 31 \end{array} \quad .$ | - | - . | 980.3 | 18.3 | 86.0 | 104.3 |
|  | . | . | 993.5 | 17.7 | 83.7 | 101.4 |
|  | - | - | 1,088.2 | 17.3 | 82.5 | 99.8 |
|  | - | - | 9.98.6 | 16.8 | 86.1 | 102.9 |
|  | - | . | 1,019.9 | 18.5 | 91.4 | 109.9 |
|  | . | . | 1,018.9 | 17.5 | 85.9 | 103.4 |
|  | - | . | 1,125.1 | 17.7 | 86.3 | 10.0 |
|  | - | -• | 1,044.4 | 17.6 | 89.5 | 107.1 |
|  | - | . . | 1,062.9 | 18.9 . | 96.4 | 115.3 |
|  | Men's clothing stores |  |  | Family clothing stores |  |  |
| $\begin{aligned} & 1961 \text { - June } 30 \ldots \\ & \text { Jept. } 30 \ldots \\ & \text { Dec. } 31 \ldots \\ & 1962 \text { - } \text { Jarch } 31 \ldots \\ & \text { June } 30 \ldots \\ & \text { jept. } 30 \ldots \\ & \text { Dec. } 31 \ldots \end{aligned}$ | 5.4 | 9.9 | 15.3 | 11.2 | 9.4 | 20.6 |
|  | 5.2 | 9.3 | 14.5 | 11.0 | 9.3 | 20.3 |
|  | 6.5 | 11.8 | 18.3 | 13.6 | 11.1 | 24.7 |
|  | 5.9 | 10.2 | 16.1 | 11.8 | 9.0 | 20.8 |
|  | 6.2 | 10.6 | 16.8 | 12.2 | 9.3 | 21.5 |
|  | 6.2 | 10.1 | 16.3 | 11.8 | 9.3 | 21.1 |
|  | 8.0 | 12.8 | 20.8 | 14.2 | 11.1 | 25.3 |
|  | 6.8 | 10.7 | 17.5 | 12.1 | 9.0 | 21.1 |
|  | 7.0 | 11.2 | 18.2 | 12.0 | 9.6 | 21.6 |
|  | Women's clothing stores |  |  | Hardware stores |  |  |
| 1961 - June 30 $\ldots$ <br> Sept. 30 $\ldots$ <br> Dec. 31 $\ldots$ <br> 1962 - March 31 $\ldots$ <br> June 30 $\ldots$ <br> Sept. 30 $\ldots$ <br> Dec. 31 $\ldots$ <br> - March 31 $\ldots$ <br> June 30 $\ldots$ | 2.7 | 9.8 | 12.5 | 9.5 | 27.3 | 36.8 |
|  | 2.7 | 10.6 | 13.3 | 9.7 | 28.2 | 37.9 |
|  | 3.3 | 11.8 | 15.1 | 10.1 | 27.0 | 37.1 |
|  | 2.8 | 10.4 | 13.2 | 9.7 | 24.0 | 33.7 |
|  | 2.9 | 10.2 | 13.1 | 10.0 | 27.6 | 37.6 |
|  | 2.9 | 10.6 | 13.5 | 10.8 | 27.6 | 38.4 |
|  | 3.6 | 12.4 | 16.0 | 11.0 | 28.0 | 39.0 |
|  | 3.0 | 10.7 | 13.7 | 10.3 | $24.0$ | 34.3 |
|  | 3.1 | 10.3 | 13.4 | 10.9 | 29.2 |  |
|  | Furniture, appliance and radio stores |  |  | Jewellery stores |  |  |
| 1961 - June 30... | 159.4 |  |  | 12.4 |  | 17.8 |
| Sept. 30 .. | 163.9 | $25.1$ | $189.0$ | 12.0 | 5.1 | 17.1 |
| Dec. 31 ... | 168.4 | 26.5 | 194.9 | 15.2 | 7.9 | 23.1 |
| 1962 - March 31 .. | 157.6 | 23.2 | 180.8 | 12.5 | 5.1 | 17.6 |
| - June $30 \ldots$ | 158.4 | 24.5 | 182.9 | 11.7 | 5.4 | 17.1 |
| Sept. 30 .. | 160.0 | 25.5 | 185.5 | 11.3 | 5.3 | 16.6 |
| Dec. $31 . .$. | 167.0 | 27.2 | 194.2 | 14.7 | 8.4 | 23.1 |
| 1963 - larch 31 .. | 159.3 | 24.8 | 184.1 | 12.3 | 5.7 | 18.0 |
| June $30 \ldots$ | 159.7 | 26.3 | 186.0 | 11.5 | 5.5 | 17.0 |

Figures not available.

> TABLE 6. Accounts Receivable - by Kind of Business - Concluded (dollar estimates in millions)

| Date | Instalment | Charge | Total | Instalment | Charge | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} 1961 \text { - June } 30 \ldots . . \\ \text { Sept. } 30 \\ \text { Dec. } 31 \\ 296 \\ \text { - Karch } 31 \\ \text { June } 30 \\ \text { Sept. } 30 \\ \text { Dec. } 31 \end{array} \ldots$ | Fuel dealers |  |  | Department stores |  |  |
|  | $\begin{aligned} & 2.3 \\ & 2.5 \\ & 2.8 \\ & 2.8 \\ & 2.6 \\ & 2.8 \\ & 3.1 \\ & 3.2 \\ & 3.1 \end{aligned}$ | $\begin{aligned} & 37.1 \\ & 32.9 \\ & 49.4 \\ & 57.9 \\ & 39.6 \\ & 35.7 \\ & 53.3 \\ & 63.8 \\ & 44.0 \end{aligned}$ | $\begin{aligned} & 39.4 \\ & 35.4 \\ & 52.2 \\ & 60.7 \\ & 42.2 \\ & 38.5 \\ & 56.4 \\ & 67.0 \\ & 47.1 \end{aligned}$ | $\because$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | - $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | $\begin{aligned} & 336.1 \\ & 339.4 \\ & 400.7 \\ & 358.8 \\ & 364.5 \\ & 365.8 \\ & 426.9 \\ & 383.1 \\ & 387.3 \end{aligned}$ |
|  | Grocery and combination stores (independent) |  |  | General stores |  |  |
|  | $\because$ $\because$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | $\because$ $\because$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | $\begin{aligned} & 35.8 \\ & 34.9 \\ & 36.7 \\ & 33.7 \\ & 34.3 \\ & 33.1 \\ & 35.5 \\ & 33.2 \\ & 34.1 \end{aligned}$ | $\cdots$ | - | $\begin{aligned} & 32.7 \\ & 33.6 \\ & 33.3 \\ & 31.0 \\ & 34.3 \\ & 34.9 \\ & 34.9 \\ & 32.4 \\ & 36.3 \end{aligned}$ |
|  | Garages and filling stations |  |  | All other trades |  |  |
| 1961 - June 30 <br> Sept. $30 \ldots$ <br> Dec. 31$\quad \ldots$. | - | $\because$ $\because$ $\because$ $\because$ $\because$ $\because$ | $\begin{aligned} & 30.6 \\ & 29.8 \\ & 27.7 \\ & 26.7 \\ & 30.3 \\ & 31.5 \\ & 29.4 \\ & 29.6 \\ & 30.9 \end{aligned}$ | $\begin{aligned} & 30.3 \\ & 33.5 \\ & 32.2 \\ & 28.6 \\ & 28.6 \\ & 30.1 \\ & 29.5 \\ & 27.0 \\ & 27.7 \end{aligned}$ | $\begin{aligned} & 86.0 \\ & 93.4 \\ & 92.4 \\ & 74.0 \\ & 86.8 \\ & 90.2 \\ & 90.1 \\ & 76.3 \\ & 87.9 \end{aligned}$ | $\begin{aligned} & 116.3 \\ & 126.9 \\ & 124.6 \\ & 102.6 \\ & 115.4 \\ & 120.3 \\ & 119.6 \\ & 103.3 \\ & 215.6 \end{aligned}$ |

[^0]$\bullet$


[^0]:    . Figures not available.

