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## CREDIT STATISTICS

OCTOBER 196
The data in this report represent the estimated amount outstanding on the books of selected holders of credit, and are not intended to cover total credit. Information is not available on certain avenues of service credit such as the amount owing to doctors, dentists and certain service establishments as hotels, the outstanding balances owing to utility companies, transportation companies, loans between individuals, etc. Certain series are available monthly, others quarterly or annually.

Special tabulations are made quarterly on the wholesale financing of sales finance companies (financing the transactions between retail dealer and supplier) and on the average repayment term of retail paper purchased. Information is also available quarterly on the balances outstanding on the books of retail dealers by trade classifications; these data will be included in this bulletin as soon as they become available.


Table 1. Consumer Credit *
Balances Outstanding: selected holders
(millions of dollars)

| $\begin{array}{r} \text { Year } \\ \text { and } \\ \text { Month } \end{array}$ | Sales Finance Companies (1) | Consumer Loan Companies (2) |  | :hartered Bank Personal Loans (5) | Quebec <br> Savings Bank <br> Loans <br> (6) | LifeInsuranceCompantesPolicyLoans$(7)$ | Depart ment Stores (8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Instal ment Credit (3) | $\begin{gathered} \text { Cash } \\ \text { Lonans } \\ \text { (4) } \end{gathered}$ |  |  |  |  |
| $\begin{gathered} \text { As at Dec. } 31 \\ 1956 \end{gathered}$ | 756 | 13 | 343 | 435 | 3 | 270 | 244 |
| 1957 | 780 | 15 | 347 | 421 | 4 | 295 | 262 |
| 1958 | 768 | 19 | 382 | 553 | 6 | 305 | 282 |
| 1959 | 806 | 38 | 446 | 719 | 6 | 323 | 314 |
| 1960 | 828 | 45 | 504 | 857 | 6 | 344 | 368 |
| 1961 | 756 | 35 | 559 | 1,030 | 9 | 358 | 401 |
| 1962 | 801 | 52 | 662 | 1,183 | 13 | 372 | 427 |
| 1963 | 874 | 55 | 755 | 1,432 | 14 | 385 | 456 |
| 1964 - July | 1,022 | 50 | 801 | 1,684 | 14 | 393 | 416 |
| Aug. | 1,032 | 51 | 810 | 1,715 | 15 | 394 | 417 |
| Sept. | 1,038 | 52 | 814 | 1,736 | 15 | 396 | 432 |
| Oct. | 1,044 | 53 | 817 | 1,759 | 16 | 396 | 442 |
| Nov. | 1,041 | 54 | 828 | 1,774 | 16 | 397 | 463 |
| Dec. | 1,035 | 54 | 850 | 1,793 | 15 | 398 | 508 |
| 1965 - Jan. | 1,019 |  |  |  |  |  |  |
| Feb. | 1,016 | 56 57 | 858 | 1,807 | 16 | 399 | 471 |
| Mar. | 1,023 | 57 | 868 | 1,848 | 17 | 400 | 460 |
| Apr. | 1,044 | 59 | 884 | 1,917 | 17 | 401 | 466 |
| May | 1,069 | 61 | 899 | 1,974 | 18 | 402 | 468 |
| June | 1,099 | 63 | 912 | 2,064 | 18 | 402 | 465 |
| July | 1,122 | 64 | 922 | र,081 | 18 | 402 | 463 |
| Aug. | 1,135 | 64 | 929 | 2,126 | 18 | 404 | 463 |
| Sept. | 1,136 | 65 | 929 | 2,150 | 17 | 405 | 480 |
| Oct. | 1,135 | 66 | 931 | 2,203 | 17 | 405 | 490 |

- Credit extended mainly to individuals inoludes unidentifiable amounta of oredit extended for non-oonsumer purposes; excludes cortain forms of credit, mainly service credit extended by doctors, dentists, lawyers, pawnbrokers, travel companies.
restaurants and personal credit for which no statistios are available.
(1) Conditional sales agreoments hold in connection with the finanoing of retail purchases of consumers' goods and repaid in instalments. See other pagen of this report for more detail on sales finance companies. Figures here exclude a sall amount of cash loans for which monthly data are not available.
(2) Companies llosnsed undor the Small Loans Act and affiliated ocmpanias engaged in making personal loans.
(3) Conditional seles agreements held in oonnection with the finanoing of retail purchases of oonmumers' goode.
(4) Cash loas with no conditional seles contruct but usualiy repaid in instalmonts.
(5) Personel loans other than those fully secured by marketable bonds and stocks and other than how improvement loans.
(6) Loans other than seoured loans and mortgage loans.

Table 1. Consumer Credit * Balances Outstanding: selected holders (millions of dollars)

| Furniture and Appllances Dealers |  | Motor Vehicle Dealers <br> Instalment Credit (9) | SubTotal | Other Retall <br> Dealer: (10) |  | 011 Company <br> Credit (ards (11) | Sub- <br> Total | Credit <br> Unions and Calsses Populalres (12) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Instal- } \\ & \text { ment } \\ & \text { Credit } \end{aligned}$ | Charge Accounts |  |  | Instal ment Crodit | Charge Accounts |  |  |  |  |
| 162 | 27 | 22 | 2,275 | 63 | 280 | 26 | 2,644 | 226 | 2,870 |
| 169 | 26 | 23 | 2,342 | 77 | 267 | 32 | 2,718 | 258 | 2,976 |
| 170 | 27 | 18 | 2,530 | 78 | 285 | 35 | 2,928 | 320 | 3,248 |
| 173 | 29 | 17 | 2,871 | 84 | 299 | 40 | 3,294 | 397 | 3,691 |
| 170 | 25 | 16 | 2,163 | 81 | 300 | 43 | 3,587 | 433 | 4,020 |
| 168 | 26 | 17 | 3,359 | 85 | 308 | 47 | 3,799 | 516 | 4,315 |
| 167 | 27 | 18 | 3,722 | 84 | 316 | 49 | 4,171 | 579 | 4,750 |
| 168 | 30 | 18 | 4,187 | 87 | 329 | 53 | 4,656 | 691 | 5,347 |
| 160 | 29 | 20 | 4,589 | - | - | - | - | - | - |
| 161 | 30 | 19 | 4,644 | $\because$ | $\cdots$ |  |  | - | -. |
| 162 | 30 | 19 | 4,694 | 78 | 301 | 66 | 5,139 | . | - |
| 164 | 30 | 18 | 4,739 | . | . | . | .. | - | - |
| 165 | 30 | 18 | 4,786 |  | 3 | $\stackrel{+}{0}$ |  | $\bullet$ | - ${ }^{\circ}$ |
| 169 | 32 | 18 | 4,872 | 88 | 332 | 59 | 5,351 | 840 | 6,191 |
| 167 | 30 | 18 | 4,840 | $\cdots$ | - | - | - | - | - |
| 164 | 30 | 18 | 4,835 | $\because$ | $\cdots$ | $\stackrel{\circ}{\circ}$ | $\cdots$ | . | - |
| 161 | 29 | 18 | 4,881 | 73 | 303 | 54 | 5,311 | . | - |
| 162 | 28 | 20 | 4,998 | -. | - | - | .. | - | -. |
| 162 | 28 | 20 | 5,101 | $\ddot{7}$ | - | -i | 5, 6 | 8 | -. |
| 162 | 29 | 21 | 5,235 | 74 | 303 | 61 | 5,673 | -. | - |
| 163 | 29 | 21 | 5,285 | - | - | - | .. | . | - |
| 165 | 30 | 20 | 5,354 | $\because$ | $\cdots$ | $\because$ | -0.0 | $\cdots$ | . |
| 167 | 30 | 19 | 5,398 | 75 | 307 | 75 | 5,855 | \% | - |
| 169 | 32 | 19 | 5,467 | - | - | - | - | $\cdots$ | -. |

(7) Figures for dates other than year-end are estimated on the basis of loans made by twelve compenies.
(8) The use of all purpose credit plans makes it impossible to soparate instalment and charge accounts rocelvable.
(9) Excludes charge acoounts of motor vehicle dealers which are extended mainly to businesses rather than to consumers.
(10) At quarteriy intervals more dotall by trades is avallable in the last pages of this roport.
(11) Amowit owing to ofl compenis excluding commercial accounts.
(12) Ercludes mortgage loans.
. Data not avallablo.
Sources: Bank of Canada, Department of Insurance, Department of F1nance, Department of Agriculture, and Dominion Bureau of Statistics.

TABLE 2. Sales Finance Companies - Retail Instalment Financing
(millions of dollars)

| Year and month | Consumer goods |  |  |  | Commercial goods |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Passenger cars <br> (1) | Other <br> (2) | Total |  | $\begin{gathered} \text { Commer- } \\ \text { cial } \\ \text { vehicles } \end{gathered}$ | Other <br> (4) | Tota 1 |  | Total retail |
|  |  |  | Amount | Change <br> (3) |  |  | Amount | Change (3) |  |
|  |  |  | Value of | \% | f finance | ed duri | ng month | \% |  |
| 1964-July | 83.3 | 19.7 | 103.0 | +10.6 | 16.6 | 28.1 | 44.7 | +12.0 |  |
| - Aug. | 67.9 | 19.1 | 87.0 | +18.7 | 14.3 | 26.6 | 40.9 | +10.2 | 127.9 |
| - Sept. | 62.4 | 21.6 | 84.0 | +34.8 | 15.5 | 24.8 | 40.3 | +16.8 | 124.3 |
| - Oct. | 68.1 | 18.8 | 86.9 | + 9.9 | 14.3 | 24.5 | 38.8 | +6.3 | 125.7 |
| - Nov. | 59.1 | 19.9 | 79.0 | +11.6 | 14.8 | 25.6 | 40.4 | +24.3 | 119.4 |
| - Dec. |  | 19.6 | 71.9 | $+1.7$ | 12.9 | 26.0 | 38.9 | +20.8 | 110.8 |
| 1965 - Jan. | 48.5 | 15.4 | 63.9 | - 6.6 | 10.3 | 21.5 | 31.8 | $+3.2$ | 95.7 |
| - Feb. | 58.7 | 16.0 | 74.7 | + 2.9 | 11.0 | 20.4 | 31.4 | +11.7 | 106.1 |
| - Mar. | 77.6 | 14.9 | 92.5 | + 7.4 | 14.9 | 24.1 | 39.0 | +20.7 | 131.5 |
| - Apr. | 86.4 | 16.6 | 103.0 | -0.9 | 15.0 | 30.2 | 45.2 | + 2.3 | 148.2 |
| - May | 89.0 | 19.0 | 108.0 | + 3.3 | 17.5 | 33.9 | 51.4 | + 8.9 | 159.4 |
| - June | 92.8 | 18.4 | 111.2 | - 0.5 | 17.2 | 38.9 | 56.1 | + 9.8 | 167.3 |
| - July | 79.7 | 17.5 | 97.2 | - 5.6 | 14.9 | 33.1 | 48.0 | + 7.4 | 145.2 |
| - Aug. | 76.9 | 20.4 | 97.3 | +11.8 | 17.1 | 34.0 | 51.1 | +24.9 | 148.4 |
| - Sept. | $63.1$ | $19.1$ | 82.2 | -2.1 | 16.8 | 29.8 | 46.6 | +15.6 | 128.8 |
| - Oct. |  |  |  | - 4.0 |  | 25.1 | 38.6 | -0.5 | 122.0 |
|  | Balances outstanding at month-end |  |  |  |  |  |  |  |  |
| 1964 - July | 814.3 | 207.3 | 1,021.6 | +15.7 | 194.2 | 373.4 | 567.6 | +13.3 | 1,589.2 |
| - Aug. | 820.8 | 211.0 | 1,031.8 | +16.3 | 198.2 | 379.5 | 577.7 | +13.7 | 1,609.5 |
| - Sopt. | 822.9 | 215.5 | 1,038.4 | +18.3 | 201.3 | 380.9 | 582.2 | $+13.2$ | 1,620.6 |
| - Oct. | 825.7 | 218.6 | 1,044.3 | $+19.2$ | 202.2 | 380.4 | 582.6 | +12.6 | 1,626.9 |
| - Nov. | 819.7 | 221.4 | 1,041.1 | +19.2 | 202.9 | 380.5 | 583.4 | +12.6 | 1,624.5 |
| - Dec. | 809.5 | 225.8 | 1,035.3 | +18.5 | 197.5 | 388.5 | 585.8 | +12.7 | 1,621.1 |
| 1965. - Jan. | 799.0 | 220.0 | 1,019.0 | $+16.0$ | 196.5 | 387.6 | 584.1 | +13.5 | 1,603.1 |
| - Feb. | 799.3 | 216.9 | 1,016.2 | +14.1 | 196.0 | 385.2 | 581.2 | +13.8 | 1,597.4 |
| - Mar. | 809.1 | 213.8 | 1,022.9 | +13.3 | 196.4 | 387.0 | 583.4 | +13.5 | 1,606.3 |
| - Apr. | 831.4 | 213.1 | 1,044.5 | +12.3 | 200.8 | 398.6 | 599.4 | $+14.3$ | 1,643.9 |
| - May | 854.8 | 213.9 | 1,068.7 | +11.0 | 205.4 | 411.3 | 616.7 | +13.5 | 1,685.4 |
| - June | 883.1 | 215.9 | 1,099.0 | +10.4 | 209.6 | 423.9 | 633.5 | +13.8 | 1,732.5 |
| - July | 904.1 | 218.6 | 1,122.7 | + 9.9 | 211.8 | 432.1 | 643.9 | +13.4 | 1,766.6 |
| - Aug. | 914.4 | 220.2 | 1,134.6 | +10.0 | 213.1 | 435.6 | 648.7 | +12.3 | 1,783.3 |
| - Sept. | 914.6 | 221.9 | 1,136.5 | $+9.4$ | 216.4 | 438.9 | $655.3$ | +12.6 | $1,791.8$ |
| - oct. | 911.2 | 223.7 | 1,134.9 | +8.7 | 216.0 | 437.8 | 653.8 | +12.2 | 1,788.7 |

TABLE 2. Sales Finance Companies - Retail Instalment Financing - Concluded (millions of dollars)

(1) Passenger car financing includes cars sold for comercial as well as personal use.
(2) Covers such lines as furniture, appliances, jewellery etc.
(3) Percentage change from same month previous year.
(4) Covers commercial lines such as tractors, farm implements, commerchal equipment, factory equipment etc.

Note: Repayments are estimated by adding balances outstanding at end of previous month to the paper purchased during the month and subtracting balances owing at end of current month.

TABLE 3. Motor Vehicle Credit Extended by Sales Finance Companies

| Province | Units |  |  | Amount of financing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October $1964^{r}$ | $\begin{gathered} \hline \text { October } \\ 1965 \\ \hline \end{gathered}$ | Change prev. yr. | October $1964^{\mathrm{r}}$ | $\begin{gathered} \text { Octoter } \\ 1965 \\ \hline \end{gathered}$ | Change prev. yr. |
|  | numb |  | \% | $\$^{\prime} 0$ |  | \% |
|  | New passenger cars |  |  |  |  |  |
| Atlantic Provinces. | 983 | 934 | - 5.0 | 2,506 | 2,539 | $+1.3$ |
| Quebec ........... | 5,791 | 5,267 | - 9.0 | 16,288 | 15,097 | - 7.3 |
| Ontario............. | 5,387 | 5,654 | + 5.0 | 14,440 | 15,523 | + 7.5 |
| Manitoba | 547 | 492 | - 10.1 | 1,496 | 1,356 | $-9.4$ |
| Saskat chewan | 720 | 651 | - 9.6 | 1,915 | 1,848 | - 3.5 |
| Alberta .... | 1,361 | 1,074 | - 21.1 | 3,674 | 3,038 | - 17.3 |
| British Columbia(1) | 1,479 | 1,489 | + 0.7 | 4,202 | 4,468 | + 6.3 |
| Canada ....... | 16,268 | 15,561 | - 4.3 | 44,521 | 43,869 | - 1.5 |
|  | New conmercial vehicles |  |  |  |  |  |
| Atlantic Provinces. | 250 | 160 | - 36.0 | 882 | 722 | - 18.1 |
| Quebec ........... | 676 | 553 | - 18.2 | 3,467 | 2,816 | - 18.8 |
| Ontario .......... | 728 | 583 | - 19.9 | 2,583 | 2,668 | + 3.3 |
| Manitoba | 114 | 78 | - 31.6 | 473 | 343 | - 27.5 |
| Saskatchewan | 186 | 218 | + 17.2 | 614 | 936 | + 52.4 |
| Alberta. | 403 | 335 | - 16.9 | 1,430 | 1,194 | - 16.5 |
| British Columbia(1) | 281 | 276 | - 1.8 | 942 | 1,071 | + 13.7 |
| Canada | 2,638 | 2,203 | - 16.5 | 10,391 | 9,750 | - 6.2 |
|  | Used passenger cars |  |  |  |  |  |
| Atlantic Provinces. | 1,403 | 1,091 | - 22.2 | 1,602 | 1,299 | - 18.9 |
| Quebec........... | 6,230 | 4,957 | - 20.4 | 8,199 | 0,959 | - 15.1 |
| Ontario .......... | 5,424 | 4,493 | - 17.2 | 7,262 | 6,358 | - 12.4 |
| Manitoba | 740 | 677 | - 8.5 | 786 | 777 | - 1.1 |
| Saskatchewan | 1,071 | 1,024 | - 4.4 | 1,133 | 1,201 | + 6.0 |
| Alberta | 1,856 | 1,350 | - 27.3 | 2,163 | 1,665 | - 23.0 |
| British Columbia(1) | 1,761 | 1,519 | $-13.7$ | 2,391 | 2,036 | - 14.8 |
| Canada | 18,485 | 15,111 | - 18.3 | 23,536 | 20,295 | - 13.8 |
|  | Used commercial vehicles |  |  |  |  |  |
|  | 254 | 190 | - 25.2 | 380 | 258 | - 32.1 |
| Quebec | 553 | 434 | - 21.5 | 1,204 | 961 | - 20.2 |
| Ontario ........... | 467 | 408 | - 12.6 | 791 | 744 | - 5.9 |
| Manitoba | 96 | 100 | + 4.2 | 165 | 245 | + 48.5 |
| Saskatchewan | 173 | 221 | + 27.7 | 211 | 320 | + 51.7 |
| Alberta | 473 | 392 | - 17.1 | 631 | 653 | + 3.5 |
| British Columbia(1) | 303 | 294 | - 3.0 | 502 | 574 | $+14.3$ |
| Canada ....... | 2,319 | 2,039 | - 12.1 | 3,884 | 3,755 | - 3.3 |

[^0]TABLE 4. Sales Finance Companies

| Date | Wholesale |  |  | Average repayment terms on retail paper purchased |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Paper purchased | Estimated repayments | Balances outstanding (end of period) | Passenger cars and commercial vehicles |  | Other consumer goods | Other comm. \& industrial goods |
|  |  |  |  | New | Used |  |  |
|  | millions of dollars |  |  | months |  |  |  |
| Calendar Years 1958 | 1,104.9 | 1,116.2 | 190.7 | 24.1 | 17.0 | 20.1 | 25.1 |
| 1959 | 1,306.? | 1,300.8 | 196.8 | 26.2 | 27.6 | 23.2 | 26.9 |
| 1960 | 1,353.5 | 1,320.9 | 229.4 | 25.9 | 17.6 | 23.3 | 27.9 |
| 1961 | 1,282.5 | 1,328.1 | 183.8 | 26.5 | 17.9 | 24.4 | 29.9 |
| 1962 | 1,566.4 | 1,510.2 | 240.0 | 27.6 | 19.0 | 24.8 | 31.6 |
| 1963 - III | 265.0 | 370.0 | 173.6 | 29.9 | 20.2 | 25.8 | 31.4 |
| IV | 580.2 | 452.6 | 301.2 | 28.3 | 20.1 | 23.2 | 33.1 |
| 1964 - I | 605.4 |  | 417.8 | 28.5 | 21.4 | 21.9 | 31.8 |
| II | 664.0 | 669.1 | 42.7 | 29.4 | 21.6 | 24.5 | 31.2 |
| III | 311.9 | 473.6 | 251.0 | 30.7 | 21.5 | 24.8 | 31.6 |
| IV | 482.2 | 465.6 | 267.6 | 29.2 | 21.7 | 23.1 | 32.2 |
| 1965 - I | 632.0 | 516.9 | 382.7 | 28.7 |  | 23.1 |  |
| II | 804.8 | 764.2 | 423.3 | 29.2 | 22.6 | 24.8 | 32.6 |
| III | 394.5 | 540.1 | 277.7 | 30.5 | 22.4 | 26.2 | 31.7 |

TABLE 5. Accounts Receivable - Retail Dealers
Percentage Change - September 30, 1965 over September 30, 1964

| Trade | Instalment receivables | Charge account receivables | Total receivables |
| :---: | :---: | :---: | :---: |
| Total, all trades ................... | - | -• | $+5.5$ |
| Department stores ....................... | - | -* | $+11.0$ |
| Motor vehicle dealers ................... | + 0.5 | + 5.2 | + 4.5 |
| Men's clothing stores | + 10.1 | + 15.7 | + 13.6 |
| Family clothing stores | - 8.5 | + 11.8 | + 0.9 |
| Women's clothing stores .................. | + 9.4 | + 4.6 | + 5.7 |
| Hardware stores .......................... | - 38.5 | + 7.2 | - 6.3 |
| Furniture, appliance and radio stores.. | + 2.9 | + 1.7 | + 2.7 |
| Jewellary stores .......................... | + 5.6 | + 12.1 | + 7.8 |
| Grocery and combination (independent) stores | . | .. | - 2.6 |
| Ceneral atores ............................. |  | - ${ }^{\circ}$ | + 6.7 |
| Fuel dealers ............................. | (1) | + 6.3 | + 5.7 |
| Garages and filling stations ........... | ** | +. | + 6.2 |

[^1]TABLE 6. Accounts Receivable - by Kind of Business (dollar estimates in millions)

| Date | Instalment | Charge | Total | Instalment | Charge | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total, all trades |  |  | Motor vehicle dealers |  |  |
|  | - | - | 1,071.2 | 18.5 | 91.9 | 110.4 |
|  | . |  | 1,182.8 | 18.1 | 95.0 | 113.1 |
|  | . | - | 1,094.5 | 17.9 | 97.0 | 114.9 |
|  | . | . | 1,113.2 | 20.5 | 105.? | 126.4 |
|  | . | - | 1,119.1 | 18.6 | 97.5 | 116.1 |
|  | . |  | 1,242.6 | 18.0 | 96.1 | 114.1 |
|  |  | $\cdots$ | 1,151.1 | 18.4 | 106.9 | 125.? |
|  |  |  | 1,168.1 | 21.3 | 114.1 | 135.4 |
|  |  | . |  |  | 102.6 | 121.3 |
|  | Men's clothing stores |  |  | Family clothing stores |  |  |
|  | 6.9 | 10.5 | 17.4 | 11.7 | 9.8 | 21.5 |
|  | 8.4 | 13.6 | 22.0 | 14.1 | 12.5 | 26.6 |
|  | 7.2 | 11.0 | 18.2 | 12.1 | 9.5 | 21.6 |
|  | 7.0 | 11.3 | 18.3 | 11.9 | 9.9 | 21.8 |
|  | 6.0 | 10.8 | 17.7 | 11.7 | 10.2 | 21.9 |
|  | 8.9 | 14.1 | 23.0 | 13.7 | 12.6 | 26.3 |
|  | 7.9 | 12.4 | 20.3 | 11.5 | 10.1 | 21.6 |
|  | 7.8 | 12.8 | 20.6 | 11.6 | 10.8 | 22.4 |
|  | 7.6 | 12.5 | 20.1 |  | 11.4 | 22.1 |
|  | Women's clothing stores |  |  | Hardware stores |  |  |
|  | 3.1 | 11.1 | 14.2 | 11.4 |  | 42.0 |
|  | 4.4 | 12.7 | 17.1 | 12.1 | 29.5 | 41.6 |
|  | 3.7 | 11.0 | 14.7 | 10.7 | 27.6 | 38.3 |
|  | 3.7 | 10.7 | 14.4 | 11.4 | 30.0 | 41.4 |
|  | 3.2 | 10.9 | 14.1 | 12.2 | 29.1 | 41.3 |
|  | 4.0 | 12.3 | 16.3 | 14.4 | 29.8 | 44.2 |
|  | 3.4 | 10.7 | 14.1 | 7.2 | 25.0 | 33.1 |
|  | 3.4 | 10.7 | 14.1 | 7.1 | 29.8 | 36.9 |
|  | 3.5 | 11.4 | 14.9 | 7.5 | 31.2 | 38.7 |
|  | Furniture, appliance and radio stores |  |  | Jewellery stores |  |  |
| $1963 \text { - Sept. } 30 \text {.... }$ | 160.8 | 27.4 | 188.2 | 11.0 | 5.7 | 16.7 |
|  | 167.5 | 30.0 | 197.5 | 14.6 | 9.0 | 23.6 |
| $1964 \text { - March } 31 \ldots .$ | 160.8 | 28.6 | 189.4 | 12.0 | 5.6 | 17.6 |
|  | 159.4 | 28.9 | 188.3 | 11.0 | 5.8 | 16.8 |
|  | 161.0 | 29.8 | 191.7 | 10.8 | 5.8 | 16.6 |
|  | 168.2 | 31.8 | 200.6 | 14.5 | 9.5 | 24.0 |
|  | 161.0 | 28.6 | 189.6 | 11.8 | 6.2 | 18.2 |
|  | 162.1 | 28.5 | 190.6 | 11.4 | 6.6 | 18.0 |
|  | 165.6 | 30.3 | 19.? | 12.4 | 6.5 | 17.9 |

[^2]TABLE 6. Accounts Receivable - by Kind of Business - Concluded
(dollar estimates in millions)

| Date | Instalment | Charge | Total | Instalment | Charge | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fuel dealers |  |  | Department stores |  |  |
|  | $\begin{aligned} & 3.2 \\ & 3.5 \\ & 4.3 \\ & 3.9 \\ & 3.7 \\ & 4.1 \\ & 4.2 \\ & 3.8 \\ & 3.7 \end{aligned}$ | 38.3 <br> 56.0 <br> 62.8 <br> 44.7 <br> 38.2 <br> 55.7 <br> $64 . ?$ <br> 45.2 <br> 40.6 | 41.5 59.5 67.1 48.6 41.9 59.8 68.5 49.0 44.3 | - $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | - $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ |  |
|  | Grocery and combination stores (Independent) |  |  | General stores |  |  |
|  |  | - | $\begin{aligned} & 34.0 \\ & 37.2 \\ & 33.6 \\ & 35.4 \\ & 35.2 \\ & 38.1 \\ & 33.9 \\ & 35.8 \\ & 34.3 \end{aligned}$ | - $\ldots$ $\ldots$ $\cdots$ $\cdots$ $\cdots$ | - $\bullet$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ | $\begin{aligned} & 37.2 \\ & 37.5 \\ & 34.4 \\ & 38.4 \\ & 39.0 \\ & 39.3 \\ & 36.2 \\ & 39.5 \\ & 41.6 \end{aligned}$ |
|  | Garages and filling stations |  |  | All other trades |  |  |
|  | $*$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ $\cdots$ |  | $\begin{aligned} & 31.5 \\ & 30.2 \\ & 28.6 \\ & 29.4 \\ & 30.7 \\ & 31.4 \\ & 29.7 \\ & 31.1 \\ & 32.6 \end{aligned}$ | $\begin{aligned} & 30.4 \\ & 29.7 \\ & 26.3 \\ & 27.6 \\ & 29.1 \\ & 28.6 \\ & 27.3 \\ & 29.1 \\ & 30.8 \end{aligned}$ | 94.2 <br> 91.0 <br> 76.3 <br> 88.3 <br> 91.6 <br> 88.7 <br> 72.8 <br> 80.3 <br> 84.9 | 124.6 120.7 102.6 115.9 120.7 117.3 100.1 109.4 115.7 |

.. Figures not available.


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[^0]:    (1) Includes Yukon and Northwest Territories.
    $r$ Revised figures.

[^1]:    .. Figures not available
    (1) No change.

[^2]:    Figures not available.

