Memorandum
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CREDIT STATISTICS
(Selected Holders)

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\text { JULY, } 1957
$$

Consumer credit outstanding on the books of Sales Finance Companies 11 showed a net increase during July of 2.5 per cent, bringing the total to an estimated $\$ 815.6$ million on July 31. In the corresponding month last year, the net increase was 4.3 per cent. Although 11.2 per cent higher than a year ago, the outstandings' curve continued to move closer to the 1956 level.

Consumer credit outstanding on the books of Licensees under the Small Loans Act (1.e., Small Loan Companies and Licensed Money Lenders) amounted to an estimated \$357.4 million on July 31, a net increase of 0.3 per cent during the month. The trend of increasing "small loan" balances and declining "large loan" balances continued into July.

## PERSONAL LOANS AND INSTALMENT CREDIT

held by Licensees under the Small Loans Act
(in millions of dollars)

|  | Small <br> Loans /2 | Large <br> Loans | Instalment <br> Credit | Total <br> 1957 | Total <br> 1956 | Net Change <br> $1957 / 1956$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Outstanding |  |  |  |  |  | $\%$ |

11 By D.B.S. definition "Sales Finance Companies" include, in addition to credit companies not licensed under the Small Loans Act, licensed companies whose instalment credit amounts to more than 50 per cent of their total credit.
$\angle 2$ As of January 1, 1957, loans of $\$ 1,500$ or less; prior to that date, $\$ 500$ or less. (Amendment to the Small Loans Act).

Prepared in Industry and Merchandising Division, Merchandising and Services Section.
(in millions of dollars)

|  | $R$ e $t$ a i i |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Goods |  |  | Commercial and Industrial Goods |  |  |
|  | $\begin{aligned} & \text { Total } \\ & 1957 \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & 1956 \end{aligned}$ | $\begin{aligned} & \text { Net Change } \\ & 1957 / 1956 \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & 1957 \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & 1956 \end{aligned}$ | Net Change 1957/1956 |
|  |  |  | - \% |  |  | \% |
| January | 53.5 | 52.5 |  | 18.0 | 9.6 |  |
| February ........... | 54.2 | 46.8 |  | 17.9 | 20.4 |  |
| March | 69.4 | 66.5 |  | 21.0 | 18.6 |  |
| April $0.0 . . . . . . . .$. | 86.6 | 89.8 |  | 27.4 | 26.5 |  |
| May | 96.8 | 97.8 |  | 34.5 | 43.4 |  |
| June | 85.0 | 103.1 |  | 31.8 | 29.7 |  |
| July | 96.3 | 98.5 |  | 28.4 | 33.8 |  |
| Balances Outstanding (end of month) |  |  |  |  |  |  |
| January ........... | 1743.2 | 5\%.8 | + 24.5 | 273.9 | 189.4 | + 44.6 |
| February ........... | 736.4 | 588.3 | + 25.2 | 269.1 | 191.7 | + 40.4 |
| March .............. | 736.5 | 596.2 | + 23.5 | 269.6 | 193.4 | + 39.4 |
| April .............. | 756.5 | 626.8 | + 20.7 | 274.3 | 201.1 | + 36.4 |
| May ................. | 780.8 | 666.2 | + 17.2 | 283.6 | 219.6 | + 29.1 |
| June ................ | 795.6 | 703.4 | + 13.1 | 292.6 | 235.6 | + 24.2 |
| July ............... | 815.6 | 733.6 | + 11.2 | 294.1 | 252.4 | + 16.5 |

DEPARTMENT STORES ${ }^{\circ}$ ACCOUNTS RECEIVABLE
(in millions of dollars)

|  | Instalment Accounts |  |  | Charge Accounts ${ }^{13}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1957 | 1956 | Net Change 1957/1956 | 1957 | 1956 | Net Change 1957/1956 |
| (end of month) |  |  | \% |  |  | \% |
| January | 158.7 | 144.1 | + 10.1 | 74.9 | 67.5 | + 11.0 |
| Pebruary | 154.7 | 141.2 | + 9.6 | 67.9 | 61.6 | + 10.2 |
| March | $150.2^{r}$ | 139.4 | + 7.7 | 64.55 | 60.6 | +6.4 |
| April .............. | $151.9^{r}$ | 140.7 | + 8.0 | $67.7^{\mathrm{r}}$ | 61.6 | + 9.9 |
| May ............... | 152.2r | 141.4 | + 7.6 | 67.9 r | 63.6 | + 6.8 |
| June | 151.2p | 142.0 | + 6.5 | $69.8{ }^{\text {p }}$ | 64.0 | + 9.1 |

2. Includes regular charge accounts and deferred payment plans such as revolving credit and budgeted charge accounts.
p Preliminary
