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\frac{\text { CRED I T } \frac{\text { STAT I S T I C S }}{\text { Holders) }}}{\text { (Selected }}
$$

While still below last year's figure, total accounts outstanding on the books of Sales Finance Companies at May 31 have increased by $2.9 \%$ from the amounts outstanding at Apri1 30. Most of this increase is due to passenger cars and commercial goods other than comercial vehicles. Paper purchased continued its steady increase of the past five months, except in passenger cars where a slight decrease of one million was registered.

Total accounts receivable held by Department Stores registered a small increase of $1 \%$ from last month after a continuous decreasing trend over the past four months. The increase over the May 31, 1958 figure is $7.6 \%$.

Accounts receivable on the books of companies licensed under the Small Loans Act were $1.6 \%$ greater than the balances at Apri1 30, 1959, and $10.9 \%$ greater than the balances at May 31, 1958.

Retail Instalment Credit, by holder
(Estimated amounts outstanding, in millions of dollars)

|  | Selected Financial Institutions |  | Retail Outlets |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales Finance Companies | $\begin{gathered} \text { Licensees, } \\ \text { Small } \\ \text { Loans Act } \end{gathered}$ | Dept. Stores |  | Motor <br> Vehicle <br> Dealers | Other | Amount | \% Change |
|  |  |  | C.S.A. | Other |  |  |  |  |
|  | \$ | \$ | \$ | \$ | 8 | \$ | \$ | \% |
| 1958 |  |  |  |  |  |  |  |  |
| January 31 .. | 1,047.3 | 15.1 | 169.6 | 33.5 |  |  |  |  |
| February 28. | 1,027.8 | 14.9 | 165.1 | 31.1 |  |  |  |  |
| March $31 . .$. | 1,019.5 | 14.8 | 161.6 | 30.8 | 22.9 | 236.3 | 1,485.9 |  |
| April $30 \ldots$ | 1,033.8 | 15.1 | 161.3 | 30.5 |  |  |  |  |
| May $31 . . .$. | 1,053.6 | 15.4 | 161.7 | 30.2 |  |  |  |  |
| $\frac{1959}{\text { January }} 31$ |  |  |  |  |  | $i$ | 5 |  |
| January 31. | 990.0 977.8 | 19.0 | 182.3 177.1 | 34.9 32.8 |  |  | $47 / 5$ |  |
| March $31 . .$. | 981.2 | 20.6 | 173.1 | 32.4 |  | O | 28 | -4 |
| April 30 (p). | 1,000.5 | 22.3 | 172.5 | $32.1$ |  | - | 19 |  |
| May 31 (p) .. | 1,029.5 | 24.3 |  |  |  |  |  |  |

Note: See footnotes on following pages for erplanations of headings used in this summary table.
(p) Preliminary $\qquad$
Prepared io Industry and Merchandising Division,
6542-501-59 Retail Trade Section.
(Estimated extensions, balances outstanding, and repayments, in millions of dollars)

|  | Consumer Goods |  |  |  | Commercial Goods |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Passenger Cars | Other | Total |  | Commercial <br> Vehicles | Other | Total |  |
|  |  |  | Amount | $\begin{aligned} & \text { \% Change } \\ & 1959 / 58 \end{aligned}$ |  |  | Amount | $\begin{gathered} \text { \% Change } \\ 1959 / 58 \\ \hline \end{gathered}$ |
|  | \$ | \$ | \$ | \% | \$ | \$ | \$ | \% |
|  | Value of Contracts Financed |  |  |  |  |  |  |  |
| 1958 |  |  |  |  |  |  |  |  |
| January . . . . | 45.2 | 13.4 | 58.6 |  | 8.5 | 9.3 | 17.8 |  |
| February..... | 43.0 | 11.4 | 54.4 |  | 7.2 | 8.0 | 15.2 |  |
| March . ...... | 57.0 | 13.1 | 70.1 |  | 9.6 | 9.9 | 19.5 |  |
| April ....... | 71.8 | 14.1 | 85.9 |  | 11.6 | 14.0 | 25.6 |  |
| May . ......... | 70.3 | 15.4 | 85.7 |  | 13.8 | 16.1 | 29.9 |  |
| 1959 |  |  |  |  |  |  |  |  |
| January...... | 37.1 | 10.6 | 47.7 | -18.6 | 8.5 | 9.7 | 18.2 | + 2.2 |
| February..... | 44.0 | 12.5 | 56.5 | + 3.9 | 10.4 | 9.8 | 20.2 | +32.9 |
| March ....... | 56.3 | 12.6 | 68.9 | - 1.7 | 11.0 | 13.2 | 24.2 | +24.1 |
| April ....... | 70.6 | 14.6 16.9 | 85.2 86.6 | -0.8 +5.0 | 13.8 15.3 | 14.3 20.5 | 28.1 35.8 | $+\quad 9.8$ +19.7 |
| May (p)...... | 69.1 |  |  | + 2.0 |  |  |  |  |
| 1958 Balances Outstanding |  |  |  |  |  |  |  |  |
| January 31. |  |  | 763.7 |  |  |  | 283.6 |  |
| February 28. |  |  | 752.0 |  |  |  | 275.8 |  |
| March $31 . .$. | 606.8 | 140.9 | 747.7 |  | 126.9 | 144.9 | 271.8 |  |
| April $30 \ldots$ |  |  | 760.2 |  |  |  | 273.6 |  |
| May 31 ...... |  |  | 772.4 |  |  |  | 281.2 |  |
| 1959 |  |  |  |  |  |  |  |  |
| January 31 . | 562.3 | 153.3 | 715.6 | - 6.3 | 112.5 | 161.9 | 274.4 | - 3.2 |
| February 28. | 556.1 | 152.4 | 708.5 | - 5.8 | 109.7 | 159.6 | 269.3 | - 2.4 |
| March $31 . .$. | 552.1 | 154.5 | 706.6 | - 5.5 | 111.6 | 163.0 | 274.6 | + 1.0 |
| April $30 \ldots$ | 564.9 | 155.5 | 720.4 | - 5.2 | 113.5 | 166.6 | 280.1 | + 2.4 |
| May 31 (p)... | 573.9 | 155.5 | 729.4 | - 5.6 | 116.1 | 184.0 | 300.1 | + 6.7 |
| 1958 Repayments |  |  |  |  |  |  |  |  |
| January . ... |  |  | 74.5 |  |  |  | 22.0 |  |
| February .... |  |  | 66.1 |  |  |  | 23.0 |  |
| March ...... |  |  | 74.4 |  |  |  | 23.5 |  |
| April ...... |  |  | 73.4 |  |  |  | 23.8 |  |
| May . . . . . . . |  |  | 73.5 |  |  |  | 22.3 |  |
| 1959 |  |  |  |  |  |  |  |  |
| January . .... | 47.7 | 12.4 | 60.1 | -19.3 | 8.6 | 10.0 | 18.6 | -56.4 |
| February .... | 50.2 | 13.4 | 63.6 | - 3.8 | 13.2 | 12.1 | 25.3 | +10.0 |
| March ....... | 60.3 | 10.5 | 70.8 | -4.8 | 9.1 | 9.8 | 18.9 | -19.6 |
| April ....... | 57.8 | 13.6 | 71.4 | - 2.7 | 11.9 | 10.7 | 22.6 | - 5.0 |
| May (p) ..... | 60.7 | 16.9 | 77.6 | + 5.6 | 12.7 | 3.1 | 15.8 | -29.1 |

(p) Preliminary

## Retail Instalment Credit extended by Sales Finance Companies

(Estimated number of units and value of motor vehicle contracts
financed, in thousands of dollars)

|  | Number of Units |  |  | Amount of Financing ( $\mathbf{\prime}^{\prime} 000$ ) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { May } \\ 1958 \end{array}$ | $\begin{array}{r} \text { May } \\ 1959 \end{array}$ | $\begin{aligned} & \text { \% Change } \\ & 1959 / 58 \end{aligned}$ | $\begin{array}{r} \text { May } \\ 1958 \end{array}$ | $\begin{array}{r} \text { May } \\ 1959 \end{array}$ | $\begin{aligned} & \text { \% Change } \\ & 1959 / 58 \end{aligned}$ |
|  | New Passenger Cars |  |  |  |  |  |
| Atlantic Provinces ........ | 1,083 | 1,204 | + 11.2 | 2,247 | 2,593 | + 15.4 |
| Quebec | 4,243 | 4,335 | + 2.2 | 10,216 | 10,439 | + 2.2 |
| Ontario .............................. | 6,156 | 6,464 | + 5.0 | 13,538 | 14,889 | + 10.0 |
| Manitoba ..... | 615 | 641 | + 4.2 | 1,404 | 1,562 | $+11.3$ |
| Saskatchewan | 642 | 651 | $+1.4$ | 1,441 | 1,543 | + 7.1 |
| Alberta | 1,567 | 1,407 | - 10.2 | 3,622 | 3,435 | - 5.2 |
| British Columbia ${ }^{\text {a }}$ | 1,116 | 1,086 | - 2.7 | 2,687 | 2,747 | $+\quad 2.2$ |
| Canado | 15,422 | 15,788 | + 2.4 | 35,155 | 37.208 | $\begin{array}{r} \\ +\quad 5.8 \\ \hline\end{array}$ |
|  | New Commercial Vehicles |  |  |  |  |  |
| Atlantic Provinces ....... | 219 | 242 | + 10.5 | 630 | 800 | $+27.0$ |
| Quebec ............................ | 542 | 598 | + 10.3 | 1,715 | 2,122 | + 23.7 |
| Ontario ............................ | 695 | 891 | + 28.2 | 2,685 | 3,688 | + 37.4 |
| Manitoba | 89 | 115 | + 29.2 | 367 | 519 | + 41.4 |
| Saskatchewan ................. | 146 | 132 | - 9.6 | 509 | 521 | + 2.4 |
| Alberta | 312 | 362 | + 16.0 | 1,214 | 1,398 | + 15.2 |
| British Columbia ${ }^{1}$. | 183 | 191 | + 4.4 | 760 | 914 | $+20.3$ |
| Canada | 2,186 | 2,531 | $+15.8$ | 7,880 | 9,962 | $+26.4$ |
|  | Used Passenger Cars |  |  |  |  |  |
| Atlantic Provinces ........ | 3,108 | 2,852 | - 8.2 | 2,657 | 2,438 | - 8.2 |
| Quebec | 9,035 | 8,506 | - 5.9 | 9,099 | 8,524 | - 6.3 |
| Ontario ........................... | 13,803 | 11,613 | - 15.9 | 13,543 | 11,993 | - 11.4 |
| Manitoba ......................... | 1,510 | 1,618 | + 7.2 | 1,537 | 1,699 | + 10.5 |
| Saskatchewan .................. | 1,778 | 1,643 | - 7.6 | 1,588 | 1,577 | - 0.7 |
| Alberta .......................... | 3,651 | 3,245 | - 11.1 | 3,510 | 3,148 | - 10.3 |
| British Columbia ${ }^{1}$........... | 3,128 | 2,799 | - 10.5 | 3,260 | 3,071 | - 5.8 |
| Canada | 36,013 | 32,276 | - 10.4 | 35,194 | 32,450 | - 7.8 |
|  | Used Commercial Vehicles |  |  |  |  |  |
| Atlantic Provinces ....... | 613 | 469 | - 23.5 | 475 | 397 | - 16.4 |
| Quebec ............................ | 996 | 980 | - 1.6 | 1,257 | 1,181 | - 6.0 |
| Ontario ............................ | 1,159 | 998 | - 13.9 | 1,393 | 1,345 | - 3.4 |
| Manitoba .......................... | 193 | 203 | + 5.2 | 256 | 347 | + 35.5 |
| Saskatchewan ................. | 324 | 282 | - 13.0 | 348 | 267 | - 23.3 |
| Alberta ........................... | 711 | 644 | - 9.4 | 882 | 1,029 | + 16.7 |
| British Columbia ${ }^{\text {a }}$.......... | 568 | 408 | - 28.2 | 1,301 | 750 | - 42.4 |
| Canada ....................... | 4,564 | 3,984 | - 12.7 | 5,912 | 5,316 | - 10.1 |

[^0] held by Companies Licensed under the Small Loans Act ${ }^{2}$
(Estimated amounts outstanding, in millions of dollars)

|  | Cash Loans |  | Instalment ${ }^{*}$ Credit | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{\text { Loans }}{\substack{\text { Small }}}$ | $\begin{aligned} & \text { Large } \\ & \text { Loang } \end{aligned}$ |  | Amount | \% Change |
| Balances Outstanding | \$ | \$ | \$ | \$ | \% |
| 1958-January $31 . .$. | 234.9 | 111.5 | . 15.1 | 361.5 |  |
| February $28 . .$. | 239.8 | 105.6 | 14.9 | 360.3 |  |
| March 31 .. | 248.5 | 100.2 | 14.8 | 363.5 |  |
| April 30 | 259.2 | 96.4 | 15.1 | 370.7 |  |
| May 31 ......... | 266.5 | 93.0 | 15.4 | 374.9 |  |
| 1959-January $31 . . .$. |  |  | 19.0 | 398.5 | +10.2 |
| February $28 . .$. |  |  | 19.6 | 397.8 | +10.4 |
| March 31 ....... |  |  | 20.6 | 402.5 | +10.7 |
| April 30 (p) .... |  |  | 22.3 | 409.2 | +10.4 |
| May 31 (p)..... |  |  | 24.3 | 415.8 | +10.9 |

${ }^{2}$ Including affiliated companies engaged in making cash loans.
${ }^{3}$ As of January 1, 1957, cash loans up to $\$ 1,500$; prior to that date, loans up to $\$ 500$. (Amendment to the Small Loans Act).

- Not included are the instalment balances outstanding on sales financing of those companieslicensed under the Small Loans Act which are engaged to a greater extent in sales financing than in extending cash loans. Such balances are included in the Sales Finance Companies' figures.

Accounts Receivable held by Department Stores

|  | Instalment Receivables |  | Charge <br> Receivables | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | C.S.A. ${ }^{\text {a }}$ | Other ${ }^{\text {b }}$ |  | Amount | \% Change |
|  | \$ | \$ | \$ | * | \% |
| 1958-January 31 | 169.6 | 33.5 | 43.7 | 246.8 |  |
| February 28 | 165.1 | 31.1 | 39.0 | 235.2 |  |
| March 31 . | 161.6 | 30.8 | 38.8 | 231.2 |  |
| April 30. | 161.3 | 30.5 | 39.6 | 231.5 |  |
| May 31. | 161.7 | 30.2 | 40.5 | 232.4 |  |
| 1959-January 31 | 182.3 | 34.8 | 49.3 | 266.4 | $+7.9$ |
| February 28 | 177.1 | 32.9 | 43.0 | 253.0 | $+7.6$ |
| March 31. | 173.1 | 32.4 | 42.4 | 247.9 | $+7.2$ |
| April 30 | 172.5 | 32.1 | 43.2 | 247.8 | $+7.0$ |
| May 31 (p). | 172.6 | 33.2 | 44.3 | 250.1 | $+7.6$ |

"Conditional-sale agreements
6 Other deferred payment plans, such as revolving credit and budgeted charge accounts.
(p) Preliminary


[^0]:    ${ }^{2}$ Includes Yukon and Northwest Territories.

