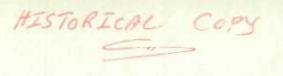
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BUSINESS FINANCIAL STATISTICS BALANCE SHEETS

Selected Financial Institutions
SECOND OUARTER 1967

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- -- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

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Improvements to the Data — Trust Companies and Mortgage Loan Companies

A redesigned questionnaire was introduced in the fourth quarter of 1966 affecting the statistics as follows:

- 1. A finer break-down of items was obtained.
- 2. Some of the items were redefined.
- 3. All securities and mortgages are to be reported at cost. Their respective reserves are to be reported in the new item "Investment reserves" in the shareholders' equity portion of the balance sheet.
- 4. The introduction of a retained earnings statement provides a reconciliation between the quarterly change in the retained earnings in the balance sheet with the net profit for the quarter. (Publication of this statement together with income statement will be initiated in the near future.)

Among the items affected were the following:

Items 3(a)(v) and 3(a)(vi).—Sales finance paper and commercial paper are now shown separately, instead of being combined.

Items 3(a)(vii) and 3(a)(viii).—Term deposits of banks and term deposits of trust and mortgage companies are new items, previously they were included variously with deposits in banks and other institutions, short-term notes, corporation bonds and collateral loans. As a result, these items were overstated in previous quarters. For example, had corporations classified deposit receipts of banks and trust certificates for fourth quarter 1966 as in the past, short-term notes of finance companies would have been at least \$34 million higher.

Items 4,17 and 24 A.—All companies are now requested to estimate quarterly accrued interest, rents, etc., receivable and payable and these are now shown as separate items. Because these items were not consistently reported in the past, the amounts that were reported by companies for receivables were deducted from the sum of interest and

dividends payable and retained earnings. This amount is included in item 24A as net accruals, payables and retained earnings. Item 24B now reflects the true retained earnings.

Item 12.—Certificates, debentures and term deposits are now segregated into three categories according to original term. The under one year category provides a traditional demarcation, the one to six year category provides the bulk of term deposits issued over the counter; the over six year category consists mainly of long term publicly offered or privately placed debentures.

Items 22 and 23.—Investment reserves and the reserve fund were combined previously. These items are now not only segregated but all investment reserves are to be reported in item 22. Previously, some corporations were charging reserves against the respective asset. As a result, it is estimated that third quarter investment in securities and investment reserves are understated by approximately \$47 million for the trust companies and by approximately \$5 million for the mortgage loan companies.

Total assets, total liabilities and shareholders' equity. — For the trust companies, third quarter figures for these items are understated relative to the fourth quarter by about \$62 million. This amount of understatement is due to the \$47 million mentioned in above paragraph regarding investment reserves and the balance of roughly \$15 million as a result of past procedures of netting accrued receivables against accrued payables and retained earnings.

For the mortgage loan companies, this understatement amounts to about \$40 million consisting of about \$5 million from investment reserves and roughly \$35 million from netting accruals.

The figures for previous quarters for both these tables are similarly understated.

BUSINESS FINANCIAL STATISTICS BALANCE SHEETS

Selected Financial Institutions

SECOND OUARTER 1967

The present publication contains selected financial statistics for trust companies, mortgage loan companies, sales finance and consumer loan companies, mutual funds, closed-end funds, investment dealers, and fire and casualty insurance companies. As information becomes available, the published tables will be expanded to include other insurance carriers, credit unions and caisses populaires, other companies in the finance, insurance and real estate industry, and non-financial corporations.

The quarterly survey was started on the recommendation of the Interdepartmental Committee on Financial Statistics, which represents several government departments and the Bank of Canada. The Committee found that the lack of up-to-date information on the assets and liabilities of corporations was a serious handicap to those concerned with economic and monetary policies. More complete and up-to-date information from financial institutions and non-financial corporations on the sources and uses of funds is essential in assessing such factors as the distribution and adequacy of funds available at any particular time. This corporation information will be combined with data from other parts of the economy to give a comprehensive picture of the financing of economic activity.

Although quarterly (or more frequent) data have been available for some time in areas such, as banking, quarterly data for the groups in this report are new, and problems in interpreting the results may occur. For example, seasonal factors affect loans by sales finance companies, and short term commercial paper held by trust companies. Until more experience has been obtained so that deseasonalized totals can be published, each quarter's results should be related to several previous quarters. There will also be discontinuities caused by reorganisations, mergers, reclassification of companies into and out of the published industries, and other factors.

The published balance sheet material is designed to show estimates of the totals at the end of each quarter. It should be used with caution when changes from one quarter to another are being studied. At a later stage, as financial flows accounts are developed, the corrected quarterly changes will be published by industry.

This publication has been prepared in the Business Finance Division. Acknowledgement is gratefully made to the companies reporting in the survey whose cooperation has made this report possible.

TABLE 1. Trust Companies

		1964			196	35			19	lőb		19	167
	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q ^t	1Q	2Q
			1			mili	lions of	dollars					
Assets													
1. Cash on hand and on deposit: (a) In Canadian dollars: (i) Cash and bank deposits (ii) Cash in other institutions	47	42	67	47	60	53	84	79	74	64 5	72	52 5	48
2. Foreign currency	9	6	13	1	2	6	8	8	7	13	13	11	15
3. Investments: (a) Investments in Canadian securities: (i) Government of Canada treasury bills (ii) Other Government of Canada debt (iii) Provincial government debt (iv) Municipal government debt	7 325 166 131	5 343 159 126	16 369 168 138	12 374 192 149	10 376 205 147	5 371 189 136	12 375 195 126	13 390 197 129	7 401 199 119	4 390 208 122	16 421 228 126	13 397 260 143	7 418 284 126
panies ² (vi) Commercial paper of other companies ²	282	236	183	366	394	292	208	332	300	316	130	161 139	i 15 99
(vii) Deposit receipts, certificates and term deposits in chartered banks ²									* * 4	4 * >	72	62	71
companies² (ix) Corporation bonds and debentures (x) Collateral loans	189	203 106	198 102	201 161	226 104	235 106	219 108	254 109	259 107	258 128	18 240 119	26 276 129	18 290 110
(b) Mortgages and sales agreements: (i) Loans under National Housing Act ² (li) Conventional mortgage loans ² (c) Investments in Canadian preferred and com-	} 1, 263	1,351	1,449	1,545	1,690	1,838	1,927	1,990	2,074	2, 121	{ 493 1,672	500 1,699	499 1, 766
mon shares (d) Investments in foreign securities	70 4	66	67	71	79	77	75 5	76 6	78 7	80 11	84	83 18	84 18
(e) Investments in sudsidiary and affiliated com- panies	13	14	18	19	18	20	19	22	25	31	30	33	33
4. Interest, dividends and rents receivable ³											24	37	39
5. Real estate and equipment	40	41	43	44	45	46	46	48	49	47	46	48	53
6, Other assets	17	17	19	17	20	19	27	25	24	22	29	27	31
Total assets ³	2,674	2, 722	2, 860	3, 208	3, 385	3, 401	3, 439	3, 681	3, 733	3, 820	3, 913	4, 117	4, 127
Liabilities													
11. Demand and savings deposits: (a) Chequing	460° 462°	479 ^p 486 ^r	5 0 5 f 5 4 3 f	519 ^r 556 ^r	568° 584°	551 ^f 563 ^f		546° 577°	563° 562°		557° 537°	570° 536°	576 548
I2. Certificates, debentures and term deposits: Original term: (a) Less than one year²	1,497	1,485	1,551	1,825	1,901	1, 953	2,006	2, 195	2, 266	2, 360	$ \begin{cases} 592^{t} \\ 1,797^{t} \\ 32 \end{cases} $		
13. Bank loans: (a) Canadian chartered banks: (i) Canadian currency (ii) Foreign currency ² (b) Other bank loans ²	3	9	2	5	10	11	4	7	10	5	{ −3	6 - 3	3
14. Short-term loans and notes payable	18	17	5	35	49	42	37	64	31	44	17	26	21
15. Owing parent and affiliated companies ²] 4	4	4	6	3	4	3	3	3	3	7	7	9
16. Interest, dividends, taxes and other liabilities	1	1	7	0	J	•		· ·			36	65	58
Shareholders' equity													
21, Paid-in capital	85	89	93	96	99	100	101	107	107	108	113	114	114
22, Investment reserves ²	124	127	135	137	145	147	153	154	160	160	67	71	73
23. Reserve fund²	1	0.0	0.5	0.0	0.6	0.1	00	95	0.4	o.r	140	140	140
24. A. Net accruals, payables and retained earnings ³ B. Retained earnings ²	20	26	21	28	25	31	20	27	31	35	12	13	15
Total liabilities and shareholders' equity ³	2,674	2,722	2, 860	3, 208	3, 385	3, 401	3, 439	3, 681	3, 733	3, 820	3, 913	4, 117	4, 127

¹ Prior to fourth quarter, 1966 a number of companies reported investments in securities after deducting investment reserves. Currently, investments are presented to be reported at original cost with investment reserves reported in item 22, 2 Detail not available prior to fourth quarter, 1966. Refer to notes on page 4. 3 Prior to fourth quarter, 1966 total assets excludes dividends, accrued interest, and other receivables. These receivables are netted against the combined liability items, interest, dividends and other payables, and retained earnings.

TABLE 2. Mortgage Loan Companies

		1964			19	965			1	966		1	967
	2Q	3Q	4Q	1Q	2Q	3 Q	4Q	1Q	2Q	3Q	4Q1	1Q	2Q
Assets			1			millio	ons of do	ollars					
1. Cash on hand and on deposit:		- 11											
(a) In Canadian dollars: (i) Cash and bank deposits (ii) Cash in other institutions	19 12	66 9	50 13	38 8	40 8	38 5	47	40 10	36 5	22 5	31 1	30	38
2. Foreign currency								4	2				
3. Investments: (a) Investments in Canadian securities: (i) Government of Canada treasury bills (ii) Other Government of Canada debt (iii) Provinctal government debt (iv) Municipal government debt	12 103 41 9	7 118 41 9	3 117 42 11	3 129 44 10	121 47 10	4 109 45 10	117 39 10	8 119 46 10	4 119 46 10	110 45 10	7 118 44 10	102 55 10	6 121 52 10
panies ² (vi) Commercial paper of other companies ²	6	11	8	11	3	5	2	9	13	11	$\begin{cases} 1\\ 1 \end{cases}$	12	21
(vli) Deposit receipts, certificates and term deposits in chartered banks?	0 4 4		* * *	B B 4			0 4 0	* * *	* * *		5	11	8
companies ³ (ix) Corporation bonds and dehentures	24 10	26 12	26 13	32 11	28 11	27 13	31 20	28 21	28 23	28 22	5 24 22	5 27 27	30 22
(i) Loans under National Housing Act ² (ii) Conventional mortgage loans ² (c) Investments in Canadian preferred and com-	} 1,328	1,410	1,492	1,593	1,693	1, 796	1,827	1,845	1,881	1,931	{ 1,815	1,32 1,828	1,853
mon shares(d) Investments in foreign securities	53	55	56 4	54 4	60	57	55 4	55 3	55 4	56	58	61	88
(e) Investments in sudsidiary and affiliated com- panies	45	49	50	2064	203	199	201	199	196	195	194	194	191
4. Interest, dividends and rents receivable				4 0 0							22	20	22
5. Real estate and equipment	38	41	42	44	44	49	50	52	55	56	59	60	60
6. Other assets	13	11	10	11	18	15	15	16	16	81	15	17	19
Total assets ³	1, 722	1, 869	1, 936	2, 199	2,290	2, 376	2, 426	2,464	2, 492	2,514	2, 564	2, 602	2, 667
Liabilities													
11. Demand and savings deposits: (a) Chequing (b) Non-chequing	148 145	150 155	155 166	151 183	157 187	155 198	162 203	149 203	166 198	162 210	165 208	168 207	173 208
12. Certificates, debentures and term deposits: Original term: (a) Less than one year ² (b) One to six years ² (c) Over six years ²	1,070	1, 145	1,182	1,235	1,274	1,303	1,372	1,408	1,434	1,455	{ 43 820 623	45 842 629	53 881 644
13. Bank loans: (a) Canadian chartered banks: (i) Canadian currency (ii) Foreign currency ² (b) Other bank loans ²	42	19	25	29	44	63	60	55	5 8	49	56	49	40
14. Short-term loans and notes payable	52	108	108	120	137	151	125	138	136	128	95	83	87
15. Owing parent and affiliated companies2	1										[188	194	197
16. Interest, dividends, taxes and other liabilities	} 22	38	46	2014	201	202	207	202	199	196	58	71	64
Shareholders' equity													
2I. Paid-in capital	101	101	107	116	120	120	123	121	122	122	122	123	129
22. Investment reserves ²	90	92	93	100	106	107	111	111	113	113	25 97	30	31
24. A. Net accruais, payables and retained earnings ³ B. Retained earnings ³	52	61	54	63	63	74	61	73	62	75	5	51	52
Total ijabilities and shareholders' equity	1,722	1,869	1,936	2, 199	2, 290	2,376	2, 426	2, 464	2, 492	2, 514	2,564	2, 602	2, 667

¹ Prior to fourth quarter, 1966 a number of companies reported investments in securities after deducting investment reserves. Currently, investments are requested to be reported at original cost with investment reserves reported in item 22.

² Detail not available prior to fourth quarter, 1966. Refer to notes on page 4.

³ Prior to fourth quarter, 1966 total assets excludes dividends, accrued interest, and other receivables. These receivables are netted against the combined liability items, interest, dividends and other payables, and retained earnings.

⁴ The increase in these items is caused by changes in inter-company accounts of affiliated companies.

TABLE 3. Sales Finance and Consumer Loan Companies

		1964			19	65			196	66		196	7
	2 Q	3 Q	4 Q	1 Q	2 Q1,2	3 Q1	4 Q ¹	1 Q ¹	2 Q1	3 Q1	4 Q ³	1 Q1	2Q1
Assets						millio	ns of do	llars					
1. Cash on hand and on deposit:													
(a) In Canadian dollars: (i) Cash and bank deposits (ii) Cash In other institutions (b) In foreign currency	36 1 13	40 4 14	46 2 14	41 11 14	41 1 14	33 1 24	44 1 12	41 40 13	53 1 13	84 1 23	64 2 44	73 3 36	76 2 34
2. Accounts and notes receivable*	3, 128	3,080	3,200	3,361	3,594	3, 521	3,738	3,6483	3,7134	3,576	3, 706	3,693	3,788
3. Other current assets	7	8	10	8	8	8	12	9	9	10	7	9	9
4. Investments and advances: (a) Investments in Canadian securities: (i) Short-term notes of finance and other com-				10	10	4.4	4	22	5	32	11	34	10
panies (li) Government of Canada treasury bilis (lii) Other Government of Canada debt (iv) Other Canadian bonds and debentures (v) Other Canadian investments (b) Investments in Canadian preferred and common	5 11 27 58 18	7 13 29 38 10	3 9 60 5	10 11 16 59 18	10 17 9 57 22	11 12 17 23 27	1 16 16 30	23 13 34	10 33 15 33	2 32 16 38	26 8 51	2 0 35 53	7 22 22 52
shares(c) Investments in foreign securities(d) Investments in subsidiary and affiliated compa-	27	23	14	9	11	11	9 2	9 2	9 2	10	5	3	9
nies	210	256	264	271	242	268	277	378 ³ 31	382	387	391	387	361
5. Property, plant and equipment 6. Other assets	31 25	31 25	32 27	34	34	33	28	31	32	32	32	34	34
Total assets	3,598	3,579	3,686	3,895	4,096	4,028	4,228	4,293	4.345	4,282	4,391	4, 428	4,467
Liabilities		450	450	401	000	005	000	732	719	743	794	811	815
11. Owing parent and affiliated companies	449	453	452	491	620	605	686	104	119	149	15%	011	013
(a) Bank loans and overdrafts (Canadian dollars) (b) Other bank loans	238 53	1 98 65	228 82	210 95	2 93 2 3	349 68	433 101	311 89	347 84	266 69	327 76	247 47	262
13. Short-term loans and notes payable: (a) Demand and short-term notes (Canadian dollars) (b) Demand and short-term notes (foreign currency) (c) Other short-term loans	1, 039 124 3	900 187 1	858 202 2	968 184 I	965 186 2	827 19 0 2	734 164 13	879 161 1	943 126 1	953 81 1	903 93 1	1.008 95 2	96.
14. Accounts payable: (a) Income and other taxes payable (b) Other payables	23 54	26 65	22 65	25 73	16 86	19 57	18 95	16 90	19 103	22 84	22 1 00	21 102	26 106
15. Other current liabilities: (a) Dealers' credit balances (b) Other current liabilities	46 6	48	46 6	45 6	48 6	50 5	48 5	47 5	50 6	50 6	49 6	47 6	49 10
16. Long-term debt: (a) Debentures, bonds and notes (Canadian dollars) (b) Debentures, bonds and notes (foreign currency) (c) Mortgages and other long-term debt	645 258 6	690 260 6	743 282 6	773 302 7	845 269 7	844 254 7	869 303 6	873 342 3	857 358 4	882 376 3	892 376 3	916 382 3	954 373 3
17. Other liabilities: (a) Unearned income and other deferred credits (b) Pensions, trust or earmarked funds	204	213 1	217	216 1	230	238	245 1	239 I	257 1	265	267 2	259 1	280 2
Shareholders' equity													
21. Paid-in capital	273	276	288	302	308	314	331	328	344	349	354	352	359
22, Retained earnings	175	183	186	194	189	195	175	177	1264	133	125	129	138
Total liabilities and shareholder's equity	3,598	3,579	3,686	3,895	4,096	4,028	4,228	4,293	4,345	4,282	4,391	4,428	4,467
 Footnote: (a) Specified receivables: Sales finance companies: 													
Consumer goods Commercial and industrial goods Whoiesale goods	996 558 413	1,038 584 251	1,035 588 268	1,022 588 381	1,091 643 421	1,124 673 274	1,131 665 452	1, 128 642 478	1, 190 676 477	1, 225 678 264	1, 212 662 393	1,166 633 434	658 410
Totals	1,967	1,873	1,891	1,991	2,155	2,071	2,248	2,248	2,343	2,167	2, 267	2,233°	2,273
Consumer loan companies: Instalment credit Cash loans	49 788	52 814	54 850	57 872	63 919	65 940	67 976	67 991	70 1,035	72 1,063	74 1,096	71	72 1,151
Totals	837	866	904	929	982	1,005	1,043	1,058	1,105	1,135	1,170	1,172	1,223
(b) Other receivables ⁶	372	390	455	494	513	505	512	4063		343	340	3581	364
Total receivables	3,176						3,803	3,712		3,645	3,777		
Allowance for bad debts	- 48	- 49		- 53	- 56	- 60	- 65	- 64	- 68	- 69	71	- 70 3,693	3.759
Total receivables (net)	3,128	3,080	3,200	3,361	3,594	3,521	3,738	3,648	3, 713	3,576	3,706	3,093	100

Includes outstanding liabilities in default of one company which went into receivership.

Reflects the reorganization of a company with its U.S. parent.

These items have been affected in this quarter by the deconsolidation of statements submitted by companies in receivership.

These items have been affected in this quarter by the write-downs of receivables held by companies in receivership.

Detail of "Specified receivables" is taken from DBS publication, Credit Statistics (Catalogue No. 61-004).

"Other receivables" includes capital loans, other non-personal loans, receivables of subsidiaries engaged in other activities and sampling errors.

TABLE 4. Mutual Funds

		1964			19	965			19	966		1	967
	2Q	3Q	4Q	10	2Q	3Q	40	1Q	2Q	3 Q	4Q	1Q	2Q
		1	1			millio	ons of de	ollars		1			1
Assets		1	1		1	1	1	1			ı	1	1
Cash on hand and on deposit: (a) Canadian dollars: (i) Cash and bank deposits (ii) Cash in other institutions (b) Foreign currency	16 3 2	17 2 2	18 4 2	24 3 1	23 5 2	25 7 4	32 9 5	42 12 10	43 7 6	40 7 6	40 15 3	43 12 11	54 5 4
2. Short-term notes and bills: (a) Government of Canada treasury bills	4	4	2	3	3	2	2	2	3	3	3	2	3
(b) Canadian short-term notes of finance and other companies (c) Foreign short-term notes	10	39	41	48	33	38	3 1 1	44	35	27	38	31	45
3. Interest and dividends due and accrued	7	6	7	7	8	9	9	9	9	9	10	9	9
4. Amount due from brokers and other current assets	5	10	7	14	12	10	15	20	22	19	10	45	46
5. Portfolio at cost (see also Table 4 A): (a) Investments in Canadian bonds: (i) Government of Canada debt. (ii) Provincial and municipal debt. (iii) Corporate honds and debentures. (iv) Mortgages and agreements of sale. (v) Other Canadian investments. (b) Investments in Canadian shares:	68 29 43 9 27	72 34 44 10 5	78 47 48 12 9	77 59 59 13 14	63 58 64 13 10	68 55 65 13 19	70 58 67 13 25	69 51 67 13 23	62 49 67 13 15	62 47 66 12 19	76 50 67 12 15	68 48 74 12 3	53 50 69 12 1
(i) Preferred shares (ii) Common shares (c) Investments In foreign securities: (l) Bonds, debentures, mortgages, etc. (ii) Preferred and common shares	558 6 166	587 4 177	635 5 186	693 5 208	755 4 245	772 4 276	808 4 316	830 9 366	858 8 465	874 12 509	864 10 545	881 6 597	892 10 664
Total portfolio at cost	977	1,004	1,094	1,209	1,303	1,379	1,471	1,548	1,674	1,741	1,767	1,810	1,869
6. Property, buildings and equipment	1, 024	1, 085	1,178	1 313	1.390	1.476	1.574	1,688	1.799	1,855	1 1,889	1,964	2,035
o, I that assets at cost, and	2,041	2,000	2,110	2,000	1,000			-,000		.,			
Liabilities 1. Short-term loans: (a) Bank loans in Canadlan currency (b) Other loans payable	2	1 1	I	1	1 1	1 1		1	1	1			1 1
(a) Income and other taxes payable	1 9	I 11	10	1 27	1 20	1 12	1 9	1 18	2 27	2 22	2 15	30	38
13. Long-term debt	I	1	1	1	1	I	1						1
14. Other [labilities		1			1	1			1		1		
Shareholders' equity		0.00			1 044	1 000	1 400	1 515	1 505	1 050	1 700	1 500	1 754
20. Paid-in capital	926	980	1.072	1, 178	1,244	1, 333	1,423	1,515	1,597	1,653	1,702	1,735	1,754
22. Retained earnings	1.024	90	92	104	123	1.476	1,574	1,688	1,799	1,855	1,889	1,964	2, 035
Totals liabilities and shareholders' equity	1,044	1,000	1.118	1,513	1,000	1,410	1,014	1,000	1, 133	1,000	4,005	41004	W) 001

TABLE 4A. Investment Portfolio at Market Value

		1964			19	965			1	966		1	967
	2Q	3Q	4Q	10	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
1. Portfolio:				1	.1	mil	lions of	dollars	1				
(a) Investments in Canadian bonds: (i) Government of Canada debt (ii) Provincial and municipal debt (iii) Corporate bonds and debentures (iv) Mortgages and agreements of sale (v) Other Canadian investments (b) Investments in Canadian shares; (i) Preferred shares (ii) Common shares (c) Investments in foreign securities: (i) Bonds, debentures, mortgages, etc. (ii) Preferred and common shares	68 29 46 9 28 75 786 6 2 t 0	72 34 44 10 5 75 853 4 226	78 47 49 12 9 78 909	77 59 60 13 14 84 1,005	63 58 64 13 10 92 1,009	68 54 64 13 19 106 1,047	69 56 65 13 25 108 1,088	68 50 66 13 23 116 1,093	61 48 66 13 15 132 1,084	61 44 63 12 19 128 977	75 46 64 12 15 114 1,003	68 46 70 12 6 114 1,133	52 46 66 11 1 1,153 10 840
Total portfolio at market	1, 257	1,323	1,423	1,582	1,600	1.722	1,846	1,922	1,980	1,824	1, 947	1,810	2,290 1,869
Total portfolio at cost (Item 5 - Table 4)	977 280	319	1,094	373	1,303	1,379	1,471 375	1,548	1,674 306	83	180	392	421
TOTAL ASSETS AT MARKET PRICES (Item 8, Table 4 plus Item 3, Table 4 A)	1,304	1,404	1,507	1,686	1,687	1,819	1,949	2,062	2,105	1, 938	2,069	2,356	2,456

TABLE 5. Closed-end Funds

		1964			19	965			19	966		19	67
	2Q	3 Q	4Q	1Q	20	3Q	40	1Q	2Q	3Q	4Q	10	2Q
Assets		l				millio	ns of d	oliars					
1. Cash on hand and on deposit; (a) Canadian dollars; (i) Cash and bank deposits (ii) Cash in other institutions (b) Foreign currency	1 1	1 3	2 2	2 3	2 2	2 2	5 3	5 2 1	2	1	3 5	3 1 1	3 2 1
2. Short-term notes and biils: (a) Government of Canada treasury bills (b) Canadian short-term notes of finance and other companies (c) Foreign short-term notes	2	6	6	21	2 9	30	1 12	1 8	28	18	13	15	9
3. Interest and dividends due and accrued	1	1	1	1	1	1	1	1	1	1	1	1	1
4. Amount due from brokers and other current assets	2	2	2	2	1	1	1	2	1	2	1	2	2
5. Portfolio at cost (see aiso Table 5 A): (a) Investments in Canadian bonds: (i) Government of Canada debt (ii) Provincial and municipal debt (iii) Corporate bonds and debentures (iv) Mortgages and agreements of sale (v) Other Canadian investments (b) Investments in Canadian shares: (i) Preferred shares (ii) Common shares¹ (c) Investments in foreign securities: (i) Bonds, debentures, mortgages, etc. (ii) Preferred and common shares¹	3 11 34 336	33 349 26	5 1 10 35 369	6 1 9 35 385	7 1 10 1 3 3 368	6 1 10 1 34 372 1 36	6 1 9 1 36 393	7 1 10 1 6 34 403	8 1 10 1 6 38 406	10 1 9 1 6 36 419	9 1 13 1 7 41 413	8 1 8 1 6 42 418	7 1 8 1 4 46 435
Total portfolio at cost	410	421	446	464	455	461	484	500	5 09	520	523	524	545
6. Property, buildings and equipment	1											1	1
7. Other assets	1	1	2	2	2	4	2	2	2		2	2	3
8. Total assets at cost	418	437	463	497	474	503	5 0 9	524	542	544	549	549	5 66
Liabilities													
11, Short-term loans: (a) Bank loans in Canadian currency (b) Other loans payable	2 15	2 24	5 25	1 44	6	6 3	14	22	24 8	17 8	17 12	11 15	15
12. Accounts payable: (a) Income and other taxes payable (b) Amount due brokers and other payables	2	3	2	3	3	4	3	4	3	3	3	4	9
13. Long-term debt	32	32	33	31	31	30	30	29	29	29	28	29	29
14. Other liabilities	1	1	1	1	1	1	1	1	1	1	1	1	
Shareholders' equity													
20. Paid-in capital	181	183	198	204	211	238	238	238	241	246	247	246	254
22. Retained earnings	186	192	199	212	218	219	221	229	237	240	241	241	249
Total liabilities and shareholders' equity	418	437	463	497	474	503	509	524	542	544	549	549	566

TABLE 5 A. Investment Portfolio at Market Value

		1964			19	65			19	66		19	967
	2Q	3Q	4Q	10	2Q	3Q	4Q	10	2Q	3Q	4Q	1Q	2Q
						millio	ons of d	lollars					
. Portfolio: (a) Investments in Canadian bonds:													
(i) Government of Canada debt	3	4	5	6	7	6	6	7	8	9	9	8	9
(it) Provincial and municipal debt (iii) Corporate bonds and debentures	14	8	10	10	10	10	9	10	10	9	12	8	7
(iv) Mortgages and agreements of sale	1.4	0	10		3	1	1	1 6	1 6	6	17	1 6	1 4
(b) Investments in Canadian shares: (i) Preferred shares (ii) Common shares'	45 619	47 652	49 686	51 730	48 682	45 678	46 685	45 693	46 676	43 634	55 605	60 668	661
(c) Investments in foreign securities: (i) Bonds, debentures, mortgages, etc. (ii) Preferred and common shares¹	33	34	33	36	1 36	1 47	1 55	1 59	1 59	1 47	1 49	60	61
Total portfolio at market	714	746	784	834	788	789	804	823	808	751	740	813	805
. Total portfolio at cost (Item 5, Table 5)	410	421	446	4 64	455	461	484	5 00	509	520	523	524	543
. Unrealized appreciation (liem 1 minus ltem 2)	304	325	338	370	333	328	320	323	299	231	217	289	26
TOTAL ASSETS AT MARKET PRICES (Item 8, Table 5 plus Item 3, Table 5 A)	722	762	801	867	807	831	829	847	841	775	766	838	82

¹ Includes investments in and advances to subsidiary and affiliated companies.

TABLE 6. Investment Dealers

Quarterly Estimates of Selected Balance Sheet Items

		1964			196	35			196	66		196	37
A PART HAS THE	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
						millio	ns of d	ollars				1	
Selected items													
1. Cash on hand and on deposit:											- 3		
(a) In Canadian dollars:													
(i) Cash and bank deposits!	16	21	23	28	49	68	109	33	22	7	9	14	12
(ii) Cash in other institutions)												
(b) In foreign currency	7	2	55	35	2	14	3	4	3	3	1	1	
(b) In total grantency	,												
. Securities owned or managed at book value;2													
(a) Investments in Canadian securities:													
(i) Chartered banks' certificates of deposits ¹)							46	78	80	44	61	3
(ii) Short-term notes of finance companies'		150	162	146	136	132	214	41	42	41	50	94	5
(iii) Other short-term commercial paper ³		100	.02	110				147	188	160	179	205	22
(lv) Government of Canada treasury bills	115	116	126	78	117	75	39	75	22	30	12	60	4
(v) Other Government of Canada debt:													
(a) Term less than 3 years	120	160	60	84	78	82	30	- 10	28	44	71	90	8
(b) Term over 3 years	33	24	40	63	5	67	- 6	- 22	5	24	64	66	1
Provincial government debt	44	56	49	69	41	49	27	28	31	65	66	90	9
(217) Municipal government debt	27	33	22	28	21	20	27	26	20	18	36	41	2
(viii) Corporation and institution bonds	38	38	49	50	53	45	53	43	53	39	46	43	5
(ix) Preferred and common shares4	20	17	25	27	28	17	24	17	18	18	23	19	1
(x) Other investments ⁴			3	5	6	10	11				- 3	1	
(b) Investments in foreign securities	1	1	2	2	2	2	2	3	4	2	10	3	
3. Loans and advances:													
(a) Short-term loans to subsidiary and affiliated companies	4	3	3	4	1	1	2	2	1		1	-2	
(b) Other short-term loans and advances receivable ⁵		4			, , ,			70	47	56	34	37	4
· ·													72
Total selected assets ⁶	531	621	619	619	540	582	534	501	563	587	647	828	64
Park Joseph				-									
4. Bank ioans:											10.4	CAPE	6.1
(a) Bank loans and overdrafts in Canadian currency	267	318	335	295	326	402	374	286	394	382	464	545'	51
(b) Other bank loans'	J							14	21	18	28	22*	2
Showt-town loans and notes navable													
 Short-term loans and notes payable; (a) Short-term loans from subsidiary and affiliated companies 	7	9	10	7	6	12	13	16	14	15	11	12	
(b) Other loans and notes, excluding buy-backs		240	243	300	207	183	152	182	136	172	132°	225	1'
									566	587	635	803	72
Total selected liabilities	503	567	588	602	539	597	538	498	300	301	000	OW	8.4
6. Total securities outstanding under buy-back agreements	188	107	201	189	236	178	97	103	106	152	140	109	13

Prior to 1966 includes some chartered banks' certificates of deposits which are included from first quarter, 1966 in item 2 (a) (i).
Net of short positions and excluding securitles outstanding under buy-back agreements.
Detail not available prior to 1966.
Excluding investments in and loans and advances to subsidiary and affiliated companies.
Not included among selected assets prior to 1966.
Commencing 1966 includes item 3 (b).

TABLE 7. Fire and Casualty Insurance Companies

Quarterly Estimates of Underwriting and Investment Accounts

			1966		1	196	;7
	19	2Q	3Q	4Q	Total	1Q	2Q
			mill	ions of dolla	ars		
Underwriting account			1				
Revenue:							
1. Net premiums written	274	343	298	316	1,232	296	377
2. Net premiums earned (100% basis)	271	291	291	319	1,171	301	322
Claims and expenses:							
3. Net claims incurred	169	145	171	212	697	176	165
4. All other expenses	1 01	118	110	119	449	116	127
5. Total claims and expenses	270	262	282	332	1,146	292	292
Underwriting gain (loss) (item 2 minus 5)	1	29	9	- 13	25	9	30
Investment account							
Investment income:						1	
6. (a) Cash dividends: (i) Companies in Canada	3	3	2	4	12	3	3
(li) Companies outside Canada							
(b) Other investment income	13	17	15	20	64	16	18
7. Net capital gains	1		1	1	2		1
8. Total investment income	16	20	19	25	80	19	22
Investment expenses:							
9. All investment expenses	2		1	I	4	1	1
Net investment income (item 8 minus 9)	14	20	81	24	76	18	21

Note: Data on precision for income taxes and dividends paid not yet available. See text, page 11.

TABLE 7A. Fire and Casualty Insurance Companies

Quarterly Estimates of Assets

		1966	3		196	7
	1Q	2Q	3Q	4Q	1Q	2Q
			millions of	dollars		
Assets ¹						
1. Cash on hand and on deposit: (a) In Canadian doltars: (i) Cash and bank deposits (ii) Cash in other institutions (b) Foreign currency	57 16 3	67 18 1	81 19 2	86 17	56 17	69 14
2. Investments: Investments in Canadian securities: (a) Government of Canada treasury bills (b) Other Government of Canada debt (c) Provincial government debt (d) Municipal government debt (e) Short-term notes of finance companies, commercial paper and bankers' acceptances (f) Other Canadian bonds and debentures	11 465 320 117 27 200	12 487 332 118 28 211	16 504 340 125 34 225	23 487 365 127 30 232	18 478 383 130 17 256	14 475 398 134 15 274
3. Mortgage loans and agreements of sale	17	18	18	18	19	19
4. Canadian preferred and common shares	208	224	241	259	273	290
5. Foreign investments	92	92	94	98	99	102
6. Collateral loans		1	1		2	1
7. Real estate	38	35	36	39	40	40
8. Deposits by reinsurers	11	9	9	11	11	12
9. Other assets	244	291	273	260	279	316
Total assets	1.826	1, 943	2,018	2, 053	2,076	2,173

Amounts are stated at book values, and include all assets in respect of business in Canada. Out-of-Canada assets of Canadian companies are not included.

CONTENT OF GROUPS

Trust Companies

This group includes all companies incorporated under the Trust Companies Act of Canada and corresponding provincial acts. Many of these companies are heavily engaged in mortgage lending as well as in the management of estate, trust and agency funds and other financial activities permitted under the federal and provincial trust companies acts.

The balance sheet data shown for this group includes both company funds (shareholders' equity) and guaranteed funds originating from deposits and the sale of certificates. Estate, trust and agency funds are not included.

Mortgage Loan Companies

This group consists of those companies which raise funds from the public (directly or through publicly owned parent companies) primarily for mortgage lending. It includes all companies incorporated under the Dominion Loan Companies Act, savings certificate companies and other institutional lenders engaged principally in mortgage lending. Privately financed mortgage companies are not included. They will be incorporated in one of the other financial groups to be published at a later date.

Sales Finance and Consumer Loan Companies

In general, sales finance companies are in the business of financing durable sales at the factory or wholesale levels and at the retail level. Consumer loan companies lend money to persons on the security of promissory notes with additional security frequently being provided by chattel mortgages on the goods purchased. Consumer loan companies include companies operating under the provisions of the Small Loans Act, and affiliated companies engaged in personal loans.

There is a close relationship between sales finance companies and consumer loan companies. Many carry out both sales financing and loan activities, while some engage primarily in one and have a wholly-owned subsidiary engaged in the other. Since consolidated returns are received from some of these companies, it was decided to include both sales finance and consumer loan companies in one table.

Sales finance companies which are whollyowned subsidiaries of merchandising and manufacturing companies and finance only the sales of their parent company are not included in these tables. Also excluded are companies primarily engaged in loans to business, such as factoring companies and investment companies, and companies lending to home owners for home improvements. Insofar as possible, the companies in this group are the same as those covered in the DBS publication. Credit Statistics. The footnote to Table 3, and the definition in the text of the item "accounts and notes receivable" show the relationship between this item, as reported in *Credit Statistics* and in this publication.

Mutual Funds

This group includes those firms which have their major assets invested in a portfolio of various types of securities and in which the public may purchase any desired number of shares at a price fixed in relationship to net asset value, and redeem any number of shares held at net asset value. Because the number of outstanding shares constantly changes with purchases and redemptions of shares by each individual investor, the companies in this group are also referred to as open-end funds.

Included in this survey are those companies whose shares are available to the public through the companies' own salesmen or agents, or through stock brokers, trust companies or other managers of funds. Excluded are those funds set up to operate a pension plan, special non-resident owned funds, funds which invest only in the shares of other mutual funds, investment clubs, and other investment companies the shares of which are not available to the general public.

Closed-end Funds

The main difference between this group and the mutual funds is the fact that shares of closedend companies are not redeemable by the company at net asset value. Share capital is set up as in an ordinary limited corporation. Once the shares have been offered to the public, the number of outstanding shares remains constant. Shares of such corporations may be purchased only from existing holders and owners of such shares must find a buyer if they wish to sell their shares. Such companies are called closed-end funds to distinguish them from the mutual funds or open-end funds.

Closed-end funds have a common feature with mutual funds in that their major assets consist of investments in securities. Investment policies and objectives of many of the closed-end funds are also similar to those of the mutual funds. However, when an investment corporation exists primarily to gain control and provide management it is excluded from the totals and will be included in another group. Because of the various degrees between these two objectives - investment or control - and also because objectives often change, it is difficult to precisely define this group. We have, therefore, closely followed the group of closed-end funds found in the Financial Post Survey of Investment Funds. The user of these data is warned however, that reclassification into or out of this industry of few companies could change drastically the published totals.

Investment Dealers

This group includes firms which act as principals in the underwriting and trading of securities. Stockbrokers and, where possible, the brokerage business of investment dealers are excluded. Where investment dealers do not maintain separate accounts for their brokerage business, total operations of the firm are included but the effect on the data is believed to be small.

Investment dealers do not report all balance sheet items, and total reported assets therefore do not equal total reported liabilities. Shareholders' equity, certain types of receivables and minor asset and liability items are not reported. The omission of these receivables is the largest single cause of difference between total reported assets and total reported liabilities.

Fire and Casualty Insurance Companies

Included in this group are fire and casualty insurance companies, including Canadian reinsurance companies, operating in Canada under the Canadian and British Insurance Companies Act, the Foreign Insurance Companies Act, and corresponding provincial legislation. Accident and Sickness Branches of life insurance companies are not included, nor are the numerous but very small local or parish mutual companies.

At present, data are presented only for underwriting, investment and asset accounts. Additional information about provision for income taxes and dividends paid was collected in the survey, but due to a lack of clarity in the questionnaire the accuracy of the data is questionable and further analysis of these items is necessary before the data can be published.

It should be noted that the quarterly figures are not directly comparable to annual data as reported by the Department of Insurance and several other published sources. There are three significant differences, and these are as follows:

- (1) quarterly underwriting data are reported net of all reinsurance, whether licensed or unlicensed; for annual statement purposes, data for British and Foreign companies are reported net of licensed or registered reinsurance only;
- (2) in the quarterly survey, earned premiums are calculated using a 100% reserve for unearned premiums, whereas for annual statement purposes an 80% reserve is generally used;
- (3) companies in the quarterly survey are requested to report assets at book values, while annual data for British and Foreign companies are reported at market values as determined by the Department of Insurance.

DEFINITION OF ITEMS

Noted below are items where special problems of interpretation may exist.

A. Trust Companies and Mortgage Loan Companies Item 3 – Investments

Investments are at book value. Prior to fourth quarter, 1966, part of these investments are shown after deduction of investment reserves, since some companies reported investments before deduction of investment reserves and other companies reported them net of reserves. Item 3(a)(x), collateral loans, consists largely of call loans and day-to-day loans to investment dealers. Item 3(d), foreign investments, consists largely of short-term securities such as United States treasury bills.

Item 11-Demand deposits and demand certificates

This item contains those deposits and certificates which can be withdrawn or cashed on demand.

Item 12—Term deposits, guaranteed investment certificates, instalment certificates and debentures

This item contains deposits which cannot be withdrawn without a waiting period, and certificates and debentures for which there is an agreement covering a specific period. The certificates and debentures can be for any number of years, with the most common term being from three to flve years.

Item 22 – Investment reserves

As stated under item 3-investments, prior to fourth quarter, 1966, some companies included investment reserves in the reported total of general, investment and special reserves, while others deducted these reserves directly from the appropriate investment category. Although transfers from surplus to reserves may take place at any time, there is a tendency for these transfers to be concentrated at the fiscal year-end, which accounts for the increase in this item in the fourth quarter.

Item 24 A - Net Accruals, payables and retained earnings

Prior to fourth quarter, 1966, a number of companies did not make quarterly calculations of interest accrued on investments or on obligations. They therefore were not able to report these items, or to report their retained income, which is dependent on these calculations. The total of assets, excluding receivables, is obtained and the balancing item on the liability side is net accruals, payables and retained earnings. Total assets are therefore understated by the amount of receivables.

B. Sales Finance and Consumer Loan Companies

Item 2-Accounts and notes receivable

The questionnaire used in the survey requests only the total of accounts and notes receivable. The Dominion Bureau of Statistics publication, *Credit Statistics* contains more detail on these receivables

and this information is given in the footnote to the table. Item (b) of the footnote, other receivables, is the difference between the receivables reported in the balance sheet survey and the receivables reported in *Credit Statistics*. A small part of this difference is due to the inclusion in consolidated returns of the receivables of subsidiaries engaged in other activities. Primarily however, it is made up of inventory financing, capital loans, other types of non-personal loans and sampling errors.

Item 11 — Total liabilities to parent and associated companies

Several of the larger consumer loan companies are owned by foreign parents or by Canadian incorporated sales finance companies, and an important part of their funds is supplied by loans from those parent companies. Since these loans are inter-company transactions they are eliminated when consolidated reports are filed. This item would therefore be larger if non-consolidated reports were received from all companies.

Item 13 - Short-term loans and notes payable

Demand and short-term notes represent an important source of funds to sales finance and consumer loan companies. They are sold, either directly or through investment dealers, to corporations, governments, foreign buyers and persons with short-term funds to invest, and are one of the major money-market instruments.

Item 15(a) - Dealers' credit balances

When an automobile dealer sells customers' paper to sales finance companies, under most agreements the dealer is liable for any default and the sales finance company customarily witholds part of the purchase price. This item represents the total amount so withheld.

Item 17(a) - Unearned income and other deferred credits

When loans are made it is customary to show under accounts and notes receivable the total which must be repaid, including all interest and other charges. The unearned portion of these charges is included in this item.

C. Mutual Funds and Closed-end Funds

Item 5 - Investment Portfolio

Investment in securities represents the major assets for these groups. There is a particular interest in the market value of the portfolio since the price of mutual fund shares depends directly on this value. The price of closed-end fund shares also has a close relationship to the market value of the portfolio. For this survey, therefore, the portfolio is shown at both cost price and market value.

Item 20 - Paid-in capital

Included in this item are all the contributions made by shareholders including share capital, capital or paid-in surplus, capital redemption reserves, etc.

Item 3 — Unrealized appreciation

This item is the difference between the value of the portfolio at market price and its cost price.

D. Investment Dealers

Item 1 - Cash on hand and on deposit

Included in this item are demand and term deposits with banks and other institutions. Short-term notes of chartered banks and guaranteed investment certificates are also included, as are foreign currency and swapped deposits.

Item 2 - Securities owned or managed by the firm

The major assets of investment dealers are various types of securities. Since the accounting practices of investment dealers often differ from the practices of other types of firms in respect to security accounts, dealers are requested to report their securities in the following manner:

- (1) Securities should be reported at book value.
- (2) Securities outstanding under buy-back agreements should be excluded. This avoids duplication, since the owner of the securities is requested to report them.
- (3) Securities held under sell-back agreements should be included. This follows the rule that the owner should report the securities.
- (4) Short positions should be deducted from long positions.
- (5) Securities sold on an "if, as and when" basis should be omitted.
- (6) Borrowed securities should not be included in reported inventory.
- (7) The accounting of security transactions may differ at any specific point in time, depending on which accounting basis is employed. By using:
 - (a) Trade date securities are entered on the accounts on the date that a buy or sell agreement or committment was made.
 - (b) Value date securities are entered on the accounts on the date that settlement of the transactions was due.
 - (c) Delivery date securities are entered on the accounts on the date that delivery of the securities took place.

Generally, value and delivery dates coincide. Since financial institutions usually use the delivered date for accounting purposes, investment dealers are requested to use delivery date as well for reporting inventories of securities to DBS in order to have the securities counted in the statistics.

Items 4 and 5 - Short-term loans and notes payable

4(a) includes short-term and day-to-day loans from chartered banks in Canadian currency. Loans from subsidiary and affiliated companies are reported in 5(a), and all other loans, excluding buy-backs, are reported in 5(b).

Item 6 - Securities outstanding under buy-back agreements

Investment dealers raise funds through buy-back (re-purchase) agreements with various financial institutions, non-financial corporations and government agencies. Dealers generally regard the transactions as loans, but since the other parties to this type of transaction treat the securities as owned, dealers have been requested to exclude buy-backs from borrowing and to exclude the underlying securities from inventory reported. The amount of securities outstanding under these buy-back agreements is reported in Item 6

E. Fire and Casualty Insurance Companies

Underwriting account: All items in this account are reported net of all reinsurance ceded, whether licensed or unlicensed.

Item 2 - Net premiums earned

Net premiums earned are calculated using a 100% reserve for unearned premiums.

Item 3 - Net claims incurred

This item does not include adjustment expenses which are included in item 4.

Item 4 – All other expenses, including adjustment expenses and taxes other than profit taxes

This item includes all expenses charged to underwriting account, with the exception of income taxes

Assets: All companies, including British and Foreign companies, are requested to report assets at book values. The data include all assets related to the companies' business in Canada. Out-of-Canada assets of Canadian companies are excluded.

Item 9 - Other assets

This item includes all assets not specified elsewhere. The largest item included here consists of agents' balances and premiums uncollected.

QUALITY AND COVERAGE OF THE ESTIMATES

As a result of full cooperation by the surveyed corporations and the relatively small number of companies in each of the published groups, coverage in terms of assets is very high for each of the groups in this publication. The estimates for all companies contained here will therefore contain relatively small sampling errors. There may be some errors in individual items due to differences in accounting

practices of companies. A complete description of the procedures of estimation used will be given in a later publication.

Where available, the tables will carry figures for the thirteen most recent quarters. The figures are published in one million dollar amounts.

OTHER SOURCES OF FINANCIAL INFORMATION

Included among the more valuable sources of background information are:

Report of the Royal Commission on Banking and Finance, 1964

The Financing of Economic Activity in Canada, by Wm. C. Hood, for the Royal Commission on Canada's Economic Prospects

Additional financial statistics on the companies and industries included in this report are available in the following publications:

Report of the Superintendent of Insurance for Canada: Loan and Trust Companies (annual) Report of the Superintendent of Insurance for Canada: Small Loan Companies and Money Lenders (annual)

Report of the Ontario Registrar of Loan and Trust Corporations (annual) Summary of Financial Statements filed within the office of the Inspector of Trust Companies for the Province of Quebec (annual)

Department of National Revenue Taxation Statistics (annual)

Bank of Canada Statistical Summary (monthly)
Dominion Bureau of Statistics Credit Statistics
(monthly)

Financial Post Survey of Industrials (annual) Financial Post Survey of Investment Funds (annual)

Report of the Superintendant of Insurance for Canada: Volume 1, Abstract of Statements of Insurance Companies in Canada (annual), and Volume II, Annual Statements - Fire and Casualty Insurance (annual).

Canadian Underwriter Statistical Review (annual).

