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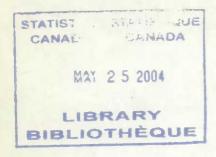
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QUARTERLY









# BUSINESS FINANCIAL STATISTICS BALANCE SHEETS

Selected Financial Institutions

FOURTH QUARTER 1967

Published by Authority of The Minister of Trade and Commerce

### DOMINION BUREAU OF STATISTICS

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### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- -- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

### TABLE OF CONTENTS

	Page
Introduction	5
Table	
1. Trust Companies	6
2. Mortgage Loan Companies	7
3. Sales Finance and Consumer Loan Companies	8
4. Mutual Funds	9
5. Closed-end Funds	10
6. Investment Dealers	1.1
7. Fire and Casualty Insurance Companies - Balance Sheets	12
8. Fire and Casualty Insurance Companies - Revenue, Expenditures and Retained Earnings Statement	13
Content of Groups	14
Definition of Items	15
Quality and Coverage of the Estimates	17
Other Sources of Financial Information	17

### Improvements to Data

### Fire and Casualty Insurance Companies

A redesigned questionnaire was introduced in the third quarter of 1967 for the Fire and Casualty Insurance group. The new questionnaire, with considerable additional information, makes it possible: to link the income and expenses accounts with the corresponding balance sheet accounts; to determine the sources and uses of funds within the Fire and Casualty Insurance group; and to trace the contra transactions with other sector accounts.

In the third quarter 1967 report, Table 7 has been expanded to reflect the new asset, liability and equity items. In the fourth quarter 1967 report, the revenue, expenditure and retained earnings statement appears as a separate table and now reflects most of the new items on the questionnaire.

# BUSINESS FINANCIAL STATISTICS BALANCE SHEETS

### Selected Financial Institutions

### FOURTH OUARTER 1967

The present publication contains selected financial statistics for trust companies, mortgage loan companies, sales finance and consumer loan companies, mutual funds, closed-end funds, investment dealers, and fire and casualty insurance companies. As information becomes available, the published tables will be expanded to include other insurance carriers, credit unions and caisses populaires, other companies in the finance, insurance and real estate industry, and non-financial corporations.

The quarterly survey was started on the recommendation of the Interdepartmental Committee on Financial Statistics, which represents several government departments and the Bank of Canada. The Committee found that the lack of up-to-date information on the assets and liabilities of corporations was a serious handicap to those concerned with economic and monetary policies. More complete and up-to-date information from financial institutions and non-financial corporations on the sources and uses of funds is essential in assessing such factors as the distribution and adequacy of funds available at any particular time. This corporation information will be combined with data from other parts of the economy to give a comprehensive picture of the financing of economic activity.

Although quarterly (or more frequent) data have been available for some time in areas such as banking, quarterly data for the groups in this report are new, and problems in interpreting the results may occur. For example, seasonal factors affect loans by sales finance companies, and short term commercial paper held by trust companies. Until more experience has been obtained so that deseasonalized totals can be published, each quarter's results should be related to several previous quarters. There will also be discontinuities caused by reorganisations, mergers, reclassification of companies into and out of the published industries, and other factors.

The published balance sheet material is designed to show estimates of the totals at the end of each quarter. It should be used with caution when changes from one quarter to another are being studied. At a later stage, as financial flows accounts are developed, the corrected quarterly changes will be published by industry.

This publication has been prepared in the Business Finance Division. Acknowledgement is gratefully made to the companies reporting in the survey whose cooperation has made this report possible.

### NOTE

The tables in this report have been revised for previous periods to take into account the latest available information.

TABLE 1. Trust Companies

Quarterly Statements of Estimated Assets, Liabilities and Shareholders' Estilly

	1964		190	65			19	<b>6</b> 6			19	67	
	4 Q	1 Q	2 Q	3 Q	40	1 Q	2 Q	3 Q	4 Q1	1Q	2 Q	3 Q	4 Q
Assets						millio	ons of do	llars					
1. Cash on hand and on deposit:													
(a) In Canadian dollars: (i) Cash and bank deposits(ii) Cash in other institutions	67 6	47 4	60 3	53 3	84	79 2	74 2	65 4	73 2	53 4	49 4	41	79 4
2. Foreign currency	13	1	2	6	8	8	7	13	13	11	15	8	11
3. Investments:  (a) Investments in Canadian securities:  (i) Government of Canada treasury bills  (ii) Other Government of Canada debt  (iii) Provincial government debt  (iv) Municipal government debt  (v) Short-term notes of sales finance companies <sup>2</sup>	16 369 168 138	12 374 192 149	10 376 205 147	5 371 189 136	12 375 195 126	13 390 197 129	7 401 200 119 303	391 209 122 319	16 422 229 127 } 131	13 399 260 143	6 421 284 127	12 424 285 119	10 445 286 112
(vl) Commercial paper of other companies2	103	300	332	232	200	200	202	212	64	142	102	94	50
(vii) Deposit receipts, certificates and term deposits in chartered banks <sup>2</sup> (viii) Certificates, debentures and term deposits in trust and mortgage loan		• •				• •	0.0		72	62	72	142	170
companies² (ix) Corporation bonds and debentures (x) Collateral loans (b) Mortgages and sales agreements;	198 102	201 161	226 104	235 106	219 108	254 109	259 107	258 128	18 240 120	26 278 128	18 290 110	16 297 114	289 115
(i) Loans under National Housing Act	} 1,449	1,545	1,690	1,838	1,927	1.992	2,076	2,123	{ 493 1,677	500 1,702	499 1,770	496 1,849	506 1,905
mon shares	67	71	79	77	75 5	77	78 8	80 11	83 14	84 18	85 19	87 16	85 25
(e) Investments in sudsidiary and affiliated com-	18	19	18	20	19	22	25	31	30	33	33	33	30
4. Interest, dividends and rents receivable,						4 2			24	37	39	43	38
5. Real estate and equipment	43	44	45	46	46	48	50	48	46	47	52	54	52
6. Other assets	19	17	20	19	27	25	24	22	29	28	31	31	25
Total assets <sup>3</sup>	2,860	3,208	3,385	3,401	3,439	3,686	3,740	3,828	3,924	4, 128	4, 142	4, 284	4,349
Liabilities									1177				
11. Demand and savings deposits: (a) Chequing(b) Non-chequing	505 543	519 556	568 584	551 563	551 564	546 578	563 564	561 545	557 539	571 537	577 550	577 588	571 591
12. Certificates, debentures and term deposits: Original term: (a) Less than one year² (b) One to six years² (c) Over six years²	} 1.551	1,825	1,901	1,953	2,006	2,198	2,270	2,364	612 1,784 30	706 1,833 33	591 1,951 34	618 2,006 32	625 2,082 32
13. Bank loans:  (a) Canadian chartered banks:  (i) Canadian currency	2	5	10	11	4	7	10	5	3	6	3 -	4	_2
(b) Other bank loans <sup>2</sup>	5	0.0	40	40	77	64	31	44	15	3	3	3	19
14. Short-term loans and notes payable	1	35	49	42	37	04	21	7.2	13	27	23	12	11
16. Interest, dividends, taxes and other liabilities <sup>3</sup>	} 4	6	3	4	3	2	3	3	36	65	58	63	59
Shareholders' equity	93	96	99	100	101	109	110	110	114	115	116	117	119
21. Paid-in capital 22. Investment reserves <sup>2</sup>	)	50	33	100	101	103	110	110.	69	70	72	73	76
23. Reserve fund²	135	137	145	147	153	154	159	160	141	141	141	141	148
24. A. Net accruals, payables and retained earnings	21	28	25	31	20	27	31	35	_	_	_	_	_
B. Retained earnings <sup>2</sup>									12	13	14	14	11
Total liabilities and shareholders' equity'	2,860	3, 208	3,385	3, 401	3, 439	3,686	3,740	3,828	3,924	4,128	4, 142	4,284	4,349

Prior to fourth quarter, 1966 a number of companies reported investments in securities after deducting investment reserves. Currently, investments are requested to be reported at original cost with investment reserves reported in item 22.
 Detail not available prior to fourth quarter, 1966.
 Prior to fourth quarter, 1966 total assets excludes dividends, accrued interest, and other receivables. These receivables are netted against the combined liability items, interest, dividends and other payables, and retained earnings.

TABLE 2. Mortgage Loan Companies

Quarterly Statements of Estimated Assets, Liabilities and Shareholders' Equity

(ii) Cash in other institutions		1964		19	65				1966			1:	967	
Cash on hand and on deponit:		4 Q	1Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q1	1 Q	2 Q	3 Q	4 Q
1. Cash on hand and on deposits (a) In Casand and Marginstan (b)   13   18   18   18   19   19   19   19   19	Associa						milli	ons of d	ollars					
3. Investments: (a) Deverament of Canadian securities: (b) Government of Canadian securities: (c) Government of Canadian securities: (d) Government of Canadian securities: (e) Covernment of Canadian securities: (e) Deverament of Canadian securities: (ii) Object Government of Canadian securities: (iv) Municipal government dubt. (iv) Short-term paces of sales finance convey() Commercial paper of other conspanies* (iv) Deposit receipts, certificates and term deposities in trust and mortisgae loans. (iv) Corporation bands and detenutes. (iv) Corporation bands an	Cash on hand and on deposit;     (a) In Canadian dollars;     (i) Cash and bank deposits					47			22 5	31				
(a) Investments in Canadian securities:  (i) Government of Canadian Securities:  (ii) Overnment of Canadian Securities:  (iii) Provincial government debt.  (iv) Monte seem to observe and the securities of the seem to observe and the securities of the seem to observe and the securities of the seem to observe and the s	2. Foreign currency						4	2						
(vii) Deposit receipts, executicates and term (viii) Certificates, debentures and term deposits in trust and mortsage loan (x) Collateral Joans. (x) C	(a) Investments in Canadian securities: (i) Government of Canada treasury bills (ii) Other Government of Canada debt (iii) Provincial government debt (iv) Municipal government debt (v) Short-term notes of sales finance com-	117 42 11	129 44	47 10	45	39	119 46	45	44	44	55 10	120 52 10	50 11	
According to the character of banks	(vi) Commercial paper of other companies <sup>2</sup> (vii) Deposit receipts, certificates and term	8	11	3	5	2	9	12	11	1				7
(ix) Corporation bonds and debentures	deposits in chartered banks <sup>2</sup>	* *				, .								17
(ii) Conventional mortscage loans (c) Investments in Canadian preferred and come (d) Investments in Canadian preferred and come (e) Investments in foreign greaters (e) Investments in foreign greaters (e) Investments in foreign greaters (e) Investments in suddidary and affiliated companies (e) Investments in suddidary and affiliated companies (e) Investments in suddidary and affiliated companies (e) Investments in State (e) Investments in Greaters (e) Investments in State (e) Investments (e) In	(ix) Corporation bonds and debentures (x) Collateral loans						27 21	28 23		24	27	30	29	28
Investments in foreign securities   4	(ii) Conventional mortgage loans <sup>2</sup>	1		1,693	1,796	1,827	1,845	1,881	1,932					1,937
## A collection of the properties of the propert	(d) Investments in Total Securities						55 3							76 5
5. Real estate and equipment		50	206	203	199	201	200	198	197	195	195	193	192	208
10	4. Interest, dividends and rents receivable4									22	20	22	22	24
Total assets4	5. Real estate and equipment	42	44	44	49	50	52	55	56	59	60	60	62	61
Liabilities  11. Demand and savings deposits: (a) Chequing	6. Other assets	10	11	18	15	15	16	16	18	16	17	20	20	21
11. Demand and savings deposits:   (a) Chequing	Total assets4	1,936	2,199	2,290	2,376	2,426	2,465	2,493	2,515	2,570	2,603	2,669	2,705	2,775
Original term:   (a) Less than one year   2   30   37   37   43   43   43   43   44   44	11, Demand and savings deposits; (a) Chequing (b) Non-chequing													
(a) Canadian chartered banks: (i) Canadian currency (ii) Foreign currency (ii) Foreign currency (b) Other bank loans  108 120 137 151 125 138 136 128 95 83 87 69 79  15. Owing parent and affiliated companies  16. Interest, dividends, taxes and other liabilities  17. Interest, dividends, taxes and other liabilities  18. Shareholders' equity  19. Paid-in capital  107 116 120 120 123 121 122 123 123 123 129 130 131 131 132 131 132 133 133 34 36 133 134 36 134 135 135 135 135 135 135 135 135 135 135	Original term: (a) Less than one year <sup>2</sup>	1,182	1,235	1,274	1,303	1,372	1,408	1,434	1,455	834	857	895	932	962
15. Owing parent and affiliated companies <sup>2</sup>	(a) Canadian chartered banks: (i) Canadian currency (ii) Foreign currency	)								[ 12				
16. Interest, dividends, taxes and other liabilities*    46   2013   201   202   207   203   200   197   59   71   64   65   65	14. Short-term loans and notes payable	108	120	137	151	125	138	136	128	95	83	87	69	79
16. Interest, dividends, taxes and other liabilities     59   71   64   65   65    Shareholders' equity   21. Paid-In capital   107   116   120   120   123   121   122   123   123   123   129   130   131    22. Investment reserves     93   100   106   107   111   111   112   113     30   31   33   34   36    23. Reserve fund   95   96   97   97   115    24. A. Net accruals, payables and retained earnings   54   63   63   74   61   75   63   76   -	15. Owing parent and affiliated companies <sup>2</sup>	1 46	20.13	20.1	202	202	202	200	105	J 176	182	177	180	179
21. Paid-in capital 107 116 120 120 123 121 122 123 123 123 129 130 131 22. Investment reserves 2 100 106 107 111 111 112 113 30 31 33 34 36 36 37 4 61 75 63 76	16. Interest, dividends, taxes and other liabilities*	, ,	201	201	202	201	203	200	191	59	71	64	65	65
23. Reserve fund <sup>2</sup>	21. Paid-in capital	107	116	120	120	123	121	122	123				130	
B. Retained earnings?			100	106	107	111	111	112	113	1				
Total lightities and charabalders' aguitst 1 000 D too D con 0 con		54								- 53	51	- 53	- 52	_
													00	31

¹ Prior to fourth quarter, 1966 a number of companies reported investments in securities after deducting investment reserves. Currently, investments are respected to be reported at original cost with investment reserves reported in item 22.
² Detail not available prior to fourth quarter, 1966.
¹ The increase in these items is caused by changes in inter-company accounts of affiliated companies.
⁴ Prior to fourth quarter, 1966 total assets excludes dividends, accrued interest, and other receivables. These receivables are netted against the combined its filtress, interest, dividends and other payables, and retained earnings.

### TABLE 3. Sales Finance and Consumer Loan Companies

Quarterly Statements of Estimated Assets, Liabilities and Shareholders' Equity

	1964		19	65			1	966			1	967	
	4 Q	1 Q	2 Q 1,2	3 Q1	4 Q1	1 Q1	2 Q1	3 Q1	4 Q1	1Q1	2 Q1	3Q1,1	4 Q
Assets						mill	ions of d	ollars					
1. Cash on hand and on deposit:													
(a) In Canadian dollars:  (i) Cash and bank deposits	46	41	41	33	44	40	53	84	64	73	76	69	104
(ii) Cash in other institutions	2	11	1	1	1	40	1	1	2	4	2	3	1
(b) In foreign currency	14	14	14	24	12		13	23	44	36	34		41
2. Accounts and notes receivable.	3, 200	3,361	3, 594	3,521		3,6474		3, 573	3,693			3,686	1
3. Other current assets 4. Investments and advances:	10	8	8	8	12	9	9	10	7	9	9	10	7
<ul> <li>(a) Investments in Canadian securities:</li> <li>(i) Short-term notes of finance and other com-</li> </ul>						000		200					
panies(ii) Government of Canada treasury bills	3	10	10	11	4	22	5 10	32	I1	33	10	14	26
(iii) Other Government of Canada debt	9	16	9	17	16	25	33	32	26	20	22	17	21
(iv) Other Canadian bonds and debentures	60	59 18	57 22	23 27	16 30	30	15 33	16 38	51	35 53	22 52	10 82°	11 85
(b) Investments in Canadian preferred and common shares	14	9	11	11	9	9	9	10	8	8	9	8	8
(c) Investments in foreign securities	1	1	1	1	2	2	2	4	5	3	3	11	0
(d) Investments in subsidiary and affiliated compa- nies	264	271	242	268	277	3684	381	384	389	387	359	294	274
5. Property, plant and equipment	32	34	34	37	39	31	34	35	36	36	36	36	214
6. Other assets	27	32	33	33	28	33	33	32	32	34	34	32	31
Total assets	3, 686	3, 895	4, 096	4,028		4,281	4, 340	4, 274	4,374	4, 417		4,312	4, 474
									.,				
Liabilities 11. Owing parent and affilated companies	423	425		600	60.0	050	000	004	500	540	85.6	000	000
12. Short-term bank loans:	423	423	555	580	62 3	650	669	694	736	746	755	683	699
(a) Bank loans and overdrafts (Canadian dollars) (b) Other bank loans	228 82	210 95	293 23	349 68	433 101	309 88	344 84	263 68	325 77	245 46	259 46	239 46	320 39
13. Short-term loans and notes payable:	240	000	0.00	0.00	-01		0.00		-	4 000			0.05
(a) Demand and short-term notes (Canadian dollars) (b) Demand and short-term notes (foreign currency) (c) Other short-term loans	858 202 2	968 184	965 186 2	827 190 2	734 164 13	877 161 I	942 126 1	950 83	898 93	1,006 95 2	965 82	902 92 1	865 117 1
14. Accounts payable:													
(a) Income and other taxes payable	22 94	25 139	16 151	19 81	18 159	16 167	19	136	158	21 167	20 164	137	25 158
15. Other current liabilities:			.0.	0.	100	10.	100	100	100	201	101	101	200
(a) Dealers' credit balances	46	45	48	50	48	46	49	50	49	46	49 10	50	48
(b) Other current liabilities	0	0	6	5	5	6	0	6	- 6	7	10		
(a) Debentures, bonds and notes (Canadian dollars) (b) Debentures, bonds and notes (foreign currency) (c) Mortgages and other long-term debt	743 282 6	773 302 7	845 269	844 254 7	869 303 6	885 328 3	855 358 4	880 376 3	890 376	915 381 3	953 372 3	960 373 2	1,018 364 3
17. Other liabilities:	0			,	V	3					3	-	
(a) Unearned income and other deferred credits	217	218	230	238 1	245 1	238	256 1	266	266 2	259 2	279 2	295	306 1
Shareholders' equity													
21. Paid-in capital	288	302	308	314	331	327	343	344	349	350	358	356	363
22. Retained earnings	186	194	189	195	175	177	1245	131	122	125	134	143	141
Total liabilities and shareholders' equity	3, 686	3,895	4,096	4,028	4, 228	4, 281	4, 340	4, 274	4, 374	4,417	4,453	4, 312	4, 474
*Footnote:													
(a) Specified receivables:7													
Sales finance companies: Consumer goods	1, 035	1.022	1,091	1,124	1 131	1, 121	1, 176	1,204	1, 184	1,142	1 182	1, 161	1, 137
Commercial and industrial goods	588	588	643	673	665	644	679	682	666	640	665	663	649
Wholesale goods	268	381	421	274	452		493	288	424	468	443	315	458
Totals	1,891	1,991	2, 155	2,071	2, 248	2, 251	2, 348	2, 174	2, 276	2, 250	4, 490	2,139	2, 244
Instalment credit	54	57	63	65	67	67	70	72	74	71	72	74	77
Cash loans	850	872	919	940	976		1,031	1,058	1,089			1,166	1,213
Totals	904	929	982	1,005	1,043	1,056	1,101	1,130	1, 163	1, 166	1,216	1,240	1,290
(b) Other receivables	455	494	513	505	512	4034	3285	338	324	338	343	379	373
Total receivables	3,250	3,414	3, 650	3,581		3,710	3,777	3,642	3,763			3, 758	3, 907
Allowance for bad debts	- 50	- 53	- 56	- 60	- 65		- 68	- 69	- 70	- 70	- 72	- 72	- 69
Total receivables (net)	3, 200	3, 361	3, 594	3,521	3, 738	3,647	3,709	3, 573	3,693	3,684	3,777	3,686	3,838

Includes outstanding liabilities in default of one company which went into receivership.

Reflects the reorganization of a company with its U.S. parent.

Data in this quarter have been affected by the consolidation of statements submitted by several companies.

These items have been affected in this quarter by the deconsolidation of statements submitted by several companies.

These items have been affected in this quarter by the write-downs of receivables held by companies in receivership.

Changes in these items have been affected by misclassifications in previous quarters.

Detail of "Specified receivables" is taken from DBS publication, \*Credit Statistics\* (Catalogue No. 61-004).

""Other receivables" includes capital loans, other non-personal loans, receivables of subsidiaries engaged in other activities and sampling errors.

TABLE 4. Mutual Funds

Quarterly Statements of Estimated Assets, Liabilities and Shareholders' Equity

	1964		19	65			196	56			19	67	
	4 Q	1Q	2 Q	3 Q	42	1 Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
					-	millio	ns of do	llars					
Assets													
1. Cash on hand and on deposit:  (a) Canadian dollars:													
(i) Cash and bank deposits	18	24	23	25	32	42	43	40	41	44	52	58	44
(ii) Cash in other institutions(b) Foreign currency	4 2	3	5 2	7 4	9 5	12	7	7	15	13	8 4	9	9
2. Short-term notes and bills:		-				10		· ·			- 1		20
(a) Government of Canada treasury bills	2	3	3	2	2	2	3	3	3	2	3	2	7
(b) Canadian short-term notes of finance and other companies	41	48	33	38	31	44	35	27	37	31	46	57	67
(c) Foreign short-term notes	1	3	1	2	1	1	33	3	1	31	40	1	0,
3. Interest and dividends due and accrued	7	7	8	9	9	9	9	9	10	9	9	9	9
4. Amount due from brokers and other cutrent assets	7	14	12	10	15	20	22	19	11	46	47	31	33
5. Portfolio at cost (see also Table 4 A):													
(a) Investments in Canadian bonds:  (i) Government of Canada debt	78	77	63	68	70	69	62	60	73	64	49	37	36
(ii) Provincial and municipal debt	47	59	58	55	58	51	49	46	49	47	49	40	39
(iii) Corporate bonds and debentures	48	59	64	65	67	67	67	66	69	77	71	70	69
(iv) Mortgages and agreements of sale(v) Other Canadian investments	12	13	13	13	13 25	13	13 15	12 19	12	12	12	11	10
(b) Investments in Canadian shates:								-					
(i) Preferred shares (ii) Common shares	635	81 693	91 755	107 772	110	120 830	137 859	140 883	128	121 899	118 903	114 887	120 877
(c) Investments in foreign securities:	000	030	129	112	000	020	009	0.00	001		303	001	011
(i) Bonds, debentures, mortgages, etc	5	5	4	4	4	9	8	12	10	6	10	18	19
(ii) Preferred and common shares	186	208	245	276	316	369	469	514	553	607	680	766	815
Total portfolio at cost	1,094	1,209	1,303	1,379	1, 471	1,551	1,679	1,752	1,791	1,836	1,892	1, 952	2,009
6. Property, buildings and equipment													
7. Other assets													
8. Total assets at cost	1,178	1, 313	1,390	1,476	1,574	1,693	1,806	1,868	1,914	1,993	2, 061	2, 129	2, 191
Liabilities													
11. Short-term loans: (a) Bank loans in Canadian currency	1	1	1	1		1	1	1			1		
(b) Other loans payable	1	1	î	1				1			î	1	I
12. Accounts payable:													
(a) Income and other taxes payable(b) Amount due brokers and other payables	10	27	20	12	1 9	18	27	2 22	2 15	30	40	32	34
13. Long-term debt	1	1	1	I	1	10	61		10	30	1	1	1
14. Other liabilities	1	,	1	1	1				1		1	1	1 A
17. Other madifiles			1	1			1	100.6	1			1	4
Shareholders' equity										= 1			
20. Paid-in capital	1,072	I,178	1,244	1,333	1,423	1,517	1,602	1,664	1,725	1,760	1,777	1,824	1,854
22. Retained earnings	92	104	123	126	139	155	173	179	170	199	240	268	295
Total liabilities and shareholders' equity	1,178	1, 313	1,390	1.476	1.574	1.693	1.806	1.868	1.914	1.993	2.061	2,129	2.191

TABLE 4 A. Investment Portfolio at Market Value

	1964		19	65			196	66			196	37	
	4 Q	10	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 ଲ
l. Portfolio:	-					millio	ns of do	llars					
(a) Investments in Canadian bonds:  (i) Government of Canada debt  (ii) Provincial and municipal debt  (iii) Corporate bonds and debentures  (iv) Mortgages and agreements of sale  (v) Other Canadian investments  (b) Investments in Canadian shares;  (i) Preferred shares  (ii) Common shares  (c) Investments in foreign securities:  (i) Bonds, debentures, mortgages, etc.  (ii) Preferred and common shares  Total portfolio at market	78 47 49 12 9 78 909 5 236	77 59 60 13 14 1,005 5 265	63 58 64 13 10 92 1,009 4 287	68 54 64 13 19 106 1,047	69 56 65 13 25 108 1,088	68 50 66 13 23 116 1,093	61 48 66 13 15 132 1,086 7 559	59 43 64 12 19 128 982 11 514 1,832	72 45 67 12 16 114 1,014	65 45 72 12 6 114 1,146 6 758 2,224	48 45 67 11 112 1,160 11 858 2,312	35 36 66 11 9 106 1,185 20 967 2,435	34 34 65 9 24 107 1,117 20 1,056 2,466
. Total portfolio at cost (Item 5-Table 4)	1,094	1,209	1,303	1,379	1, 471	1,551	1, 679			1,836		1, 952	2,009
3. Unrealized appreciation (Item 1 minus item 2)	329	373	297	343	375	375	308	80	175	388	420	483	457
TOTAL ASSETS AT MARKET PRICES (Item 8, Table 4 plus item 3, Table 4 A)	1,507	1.686	1, 687	1,819	1, 949	2, 068	2, 114	1, 948	2,089	2,381	2,481	2,612	2, 648

### TABLE 5. Closed-end Funds

Quarterly Statements of Estimated Assets, Liabilities and Saucharities' Egypty

	1964		19	965			19	966			19	967	
	4Q	10	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q
Assets						millio	ons of o	iollars					
1. Cash on hand and on deposit:													
(a) Canadian dollars: (i) Cash and bank deposits (ii) Cash in other institutions (b) Foreign currency	2 2	2 3	2 2	2 2	5 3	5 2 1	2	1	3 1 5	3 2 1	3 2 1	3	4 2 1
2. Short-term notes and bills:  (a) Government of Canada treasury bills  (b) Canadian short-term notes of finance and other companies  (c) Foreign short-term notes	6	21	2 9	1 30	1 12	1 8	28	18	1 14	1 16	9	7	9
3. Interest and dividends due and accrued	1	1	1	1	1	1	1	1	1	1	1	1	1
4. Amount due from brokers and other current assets	2	2	1	1	1	2	1	2	1	2	2	1	2
5. Portfolio at cost (see also Table 5 A):  (a) Investments in Canadian bonds:  (i) Government of Canada debt  (ii) Provincial and municipal debt  (iii) Corporate bonds and debentures  (iv) Mortgages and agreements of sale  (v) Other Canadian investments  (b) Investments in Canadian shares:  (i) Preferred shares  (ii) Common shares¹  (c) Investments in foreign securities:  (i) Bonds, debentures, mortgages, etc.  (ii) Preferred and common shares¹  Total portfolio at cost  6. Property, buildings and equipment  7. Other assets  8. Total assets at cost	35 369 26 446	35 385 385 28 464	7 1 10 1 3 33 368 1 31 455	66 11 10 1 34 372 1 36 461	66 11 99 11 366 393 11 377 484	7 1 10 1 6 34 403 1 37 500	8 1 10 1 6 38 406 1 38 509	10 1 9 1 6 36 419 1 37 520	9 1 13 1 7 43 416 1 37 528 1 2 556	8 1 8 1 6 43 422 1 40 530 1 2 5566	7 1 8 1 4 46 435 1 42 545 1 3 566	7 1 7 1 4 46 440 1 43 550 1 3 567	7 1 7 1 1 4 49 438 1 44 552 1 3
Liabilities					944								
11. Short-term loans: (a) Bank loans in Canadian currency (b) Other loans payable	5 25	1 44	6 4	6 3	14 2	22	24 8	17 8	17 12	11 15	15 15	14 18	14 t9
(a) Income and other taxes payable (b) Amount due brokers and other payables	2	3	3	4	3	4	3	3	3	4	4	4	.5
3. Long-term debt	33	31	31	30	30	29	29	29	28	29	29	24	24
4. Other liabilitles	1	1	1	1	1	1	1	1	1	1	Time		
Shareholders' equity						-							
0. Paid-in capital	198	204	211	238	238	238	241	246	254	254	254	251	251
2. Retained earnings	199	212	218	219	221	229	237	240	241	241	249	255	257
Total liabilities and shareholders' equity	463	497	474	503	509	524	542	544	556	556	566	567	571

TABLE 5 A. Investment Portfolio at Market Value

	1964		19	965			19	966			19	967	
	1 Q	1Q	2 Q	3 Q	4 Q	1 Q	2Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q
1. Portfolio:			1			millio	ns of d	ollars					
(a) Investments in Canadian bonds:     (i) Government of Canada debt     (ii) Provincial and municipal debt     (iii) Corporate bonds and debentures     (iv) Mortgages and agreements of sale     (v) Other Canadian investments     (b) Investments in Canadian shares:      (i) Preferred shares     (ii) Common shares¹     (c) Investments in foreign securities:	5 1 10 49 686	6 1 10 51 730	7 1 10 3 48 682	6 1 10 1 45 678	6 1 9 1 46 685	7 10 10 1 6 45 693	8 1 10 1 6 46 676	9 1 9 1 6 43 634	9 1 12 1 7 56 609	8 1 8 1 6 61 672	7 1 7 1 4 62 661	7 1 7 1 4 59 671	7 1 6 1 4 57 606
(i) Bonds, debentures, mortgages, etc. (ii) Preferred and common shares <sup>1</sup>	33	36	36	47	55	59	59	47	50	61	61	67	66
Total portfolio at market	784	834	788	789	804	823	808	751	746	819	805	818	749
2. Total portfolio at cost (Item 5, Table 5)	446	464	455	461	484	500	509	520	528	530	545	550	553
3. Unrealized appreciation (Item 1 minus ttem 2)	338	370	333	328	320	323	299	231	218	289	260	268	197
TOTAL ASSETS AT MARKET PRICES (Item 8, Table 5 plus item 3, Table 5 A)	80 1	867	807	831	829	847	841	775	774	845	826	835	768

<sup>1</sup> Includes investments in and advances to subsidiary and affiliated companies.

### TABLE 6. Investment Dealers

Cuations Farinaires of Selected Balance Sheet Items

	1964		196	5			196	66			19	67	
	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4Q	1 Q	2 Q	3 Q	4 Q
						million	s of do	llars				1 1	
Selected items													
1. Cash on hand and on deposit:													
(a) In Canadian dollars:		1.00											
(i) Cash and bank deposits'	23	28	49	68	109	33	22	7	9	14	12	31	17
(ii) Cash in other institutions	1												
(b) In foreign currency	55	35	2	14	3	4	3	3	1	1	6	2	1
2. Securities owned or managed at book value:2												7	
(a) Investments ln Canadlan securitles:													
(i) Chartered banks' certificates of deposits'	]					46	78	80	44	61	33	73	57
(ii) Short-term notes of finance companies	162	146	136	132	214	41	42	41	50	94	56	64	62
(iii) Other short-term commercial paper	]					147	188	160	179	205	225	224	198
(iv) Government of Canada treasury bills	126	78	117	75	39	75	22	30	12	60	44	20	85
(v) Other Government of Canada debt:													
(a) Term less than 3 years	60	84	78	82	30	- 10	28	44	71	90	81	86	71
(b) Term over 3 years	40	63	5	67	- 6	- 22	5	24	64	66	17	10	56
(vi) Provincial government debt	49	69	41	49	27	28	31	65	66	90	96	58	70
(vi) Municipal government debt	22	1	21	20	27	26	20	18	36	41	28	22	19
Corporation and institution bonds			53	45	53	43	53	39	46	43	58	42	38
(ix) Preferred and common shares <sup>4</sup>	25		28	17	24	17	18	18	23	19	15	17	24
(v) Other investments4	3	5	6	10	11					1	1		
(b) Investments in foreign securities	2	2	2	2	2	3	4	2	10	3	6	6	4
3. Loans and advances:							H						
(a) Short-term loans to subsidiary and affiliated companies	3	4	1	1	2	2	1		1	2	1	2	3
(b) Other short-term loans and advances receivable <sup>5</sup>						70	47	56	34	37	48	76	45
Total selected assets	619	619	540	582	534	501	563	587	647	828	727	733	751
4. Bank loans:													
(a) Bank loans and overdrafts in Canadian currency	)					296	410	395	482	559	524	550	548
	335	295	326	402	374	1							
(b) Other bank loans <sup>3</sup>	J					4	6	4	10	8	13	20	12
5. Short-term loans and notes payable:							-						
(a) Short-term loans from subsidiary and affiliated companies	10	7	6	12	13	16	14	15	11	12	8	8	S
(b) Other loans and notes, excluding buy-backs	243	300	207	183	152	182	136	172	132	225	179	166	153
Total selected liabilities	588	602	539	597	538	498	566	587	635	803	725	744	722
6. Total securities outstanding under buy-back agreements	201	189	236	178	97	103	106	152	140	109	131	110	127

Prior to 1966 includes some chartered banks' certificates of deposits which are included from first quarter, 1966 in item 2 (a) (1).

Net of short positions and excluding securities outstanding under buy-back agreements.

Detail not available prior to 1966.

Excluding investments in and loans and advances to subsidiary and affiliated companies.

Not included among selected assets prior to 1966.

Commencing 1966 includes item 3 (b).

TABLE 7. Fire and Casualty Insurance Companies

Quarterly Estimates of Assets, Liabilities, Shareholders' Equity and Head Office Accounts

		196	56			19	67	
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q
			-	millions	of dollars			
Assets <sup>1</sup>	l l							
1. Demand deposits:								
(a) In chartered banks	66	76	92	97	66	79	89	104
(b) In other institutions	14	17	18	16	16	12	12	8
2. Foreign currency	2	1	2	1				
3. Investments:								
(a) Investments in Canadian securities:								
(i) Canada treasury bills	8	9	13	16	13	11	13	17
(ii) Government of Canada	473	499	515	509	508	499	502	515
(iii) Provincials	314	327	335	360	381	390	426	434
(iv) Municipals	124	125	129	137	140	143	147	155
(v) Sales finance paper <sup>2</sup>	3						5 8	5
(vi) Commercial paper <sup>2</sup>	26	24	30	27	15	13	13	12
(vli) Term deposits in chartered banks2							20	24
(viii) Term deposits with trust and mortgage companies2							14	14
(ix) Corporate bonds and debentures	191	196	206	216	235	250	250	262
(x) Collateral loans	1	2	2	1	3	1	2 2	1
						•	į.	
(b) Mortgages	19	20	21	21	22	22	24	26
(c) Preferred and common shares	194	210	225	244	257	270	281	292
(d) Investments in and advances to subsidiaries <sup>2</sup>							2	3
(e) Investments in foreign securities	79	81	82	86	92	90	80	82
4. Real estate	37	35	36	39	40	39	42	38
5. Amounts due from:								
(a) Other insurance companies <sup>2</sup>							30	34
(b) Agents and uncollected premiums <sup>2</sup>							238	220
6. Deposits with reinsurers	10	9	8	10	11	13	5	3
7. All other assets	244	286	272	259	284	316	50	58
9. Total assets	1,802	1,917	1,985	2,041				
o, total essera	1,00%	1, 311	1,363	2,041	2,082	2,150	2,246	2,304
Liabilities <sup>1</sup> , <sup>2</sup>								
11. Unearned premiums							709	710
4. Provision for unpaid claims							627	667
5. Amounts due to:							001	001
(a) Other insurance companies							-	
(b) Agents and return premiums payable							32	42
							3	ь
6. Taxes due and accrued							31	34
7. Deposits by reinsurers							34	33
9. All other liabilities							48	53
Charabaldand aguith and head aftire account								
Shareholders' equity and head office accounts						1		
1. Paid-in capital							86	90
2. Reserves:								
(a) Investment, contingency and general reserves							32	39
(b) Additional policy reserves							14	12
(c) Hail insurance reserve							2	2
3. Retained earnings							265	282
4. Head office accounts							363	335
5. Total liabilities, equity and head office accounts								
comi modifices, equity and nead office accounts							2,246	2,304

Amounts are stated at book values, and include all assets in respect of business in Canada. Out-of-Canada assets, liabilities, and retained earnings of Canadian companies have been omitted where possible.

2 Detail not available prior to third quarter, 1967.

### TABLE 8. Fire and Casualty Insurance Companies

Quarterly Estimates of Revenue, Expenses and Retained Earnings

		196	6			196	7	
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q
				millions	of dollars			
Revenue, expenses, and retained earnings accounts								
1. Net premiums written	271	333	292	323	295	367	349	34
Deduct:								
2. Changes in unearned premiums and additional policy reserves.	4	50	8	- 2	- 5	54	9	-
3. Net premiums earned	267	283	284	325	300	313	340	34
Deduct:				WE HA				
14. Net claims incurred	167	143	167	216	176	161	213	23
35. Other underwriting expenses	99	114	107	120	114	123	97	12
6. Underwriting gain	1	26	10	- 11	10	29	30	- 2
Add:								
7. Profit on investment account	14	19	17	23	18	20	23	2
8. Profits accruing to Canadian companies from foreign branch operations 1	mette	197. 1					_ =	
9. Profit on sale or maturity of assets				1		1		
0. Other income <sup>1</sup>				===	12.3	W = 1		
Deduct:	Hero Et	12 H		7 m627 3 //// 13		E RELUI	mandal Dos	
1. Income taxes1	Tar.					Theory	11	1-12
2. Dividends declared	THE	- 100					2	
3, Transfers to (from) head office1							4	-
4. Transfers to reserves'			-0				••	
5. Other charges (credits)!		- 4						
Add:								
16. Retained earnings (including head office accounts) at beginning of quarter.							592	62
7. Retained earnings (including head office accounts) at end	Tig.					-	628	61

Detail not available prior to third quarter, 1967.

#### CONTENT OF GROUPS

### Trust Companies

This group includes all companies incorporated under the Trust Companies Act of Canada and corresponding provincial acts. Many of these companies are heavily engaged in mortgage lending as well as in the management of estate, trust and agency funds and other financial activities permitted under the federal and provincial trust companies acts.

The balance sheet data shown for this group includes both company funds (shareholders' equity) and guaranteed funds originating from deposits and the sale of certificates. Estate, trust and agency funds are not included.

### Mortgage Loan Companies

This group consists of those companies which raise funds from the public (directly or through publicly owned parent companies) primarily for mortgage lending. It includes all companies incorporated under the Dominion Loan Companies Act, savings certificate companies and other institutional lenders engaged principally in mortgage lending. Privately financed mortgage companies are not included. They will be incorporated in one of the other financial groups to be published at a later date.

### Sales Finance and Consumer Loan Companies

In general, sales finance companies are in the business of financing durable sales at the factory or wholesale levels and at the retail level. Consumer loan companies lend money to persons on the security of promissory notes with additional security frequently being provided by chattel mortgages on the goods purchased. Consumer loan companies include companies operating under the provisions of the Small Loans Act, and affiliated companies engaged in personal loans.

There is a close relationship between sales finance companies and consumer loan companies. Many carry out both sales financing and loan activities, while some engage primarily in one and have a wholly-owned subsidiary engaged in the other. Since consolidated returns are received from some of these companies, it was decided to include both sales finance and consumer loan companies in one table.

Sales finance companies which are whollyowned subsidiaries of merchandising and manufacturing companies and finance only the sales of their parent company are not included in these tables. Also excluded are companies primarily engaged in loans to business, such as factoring companies and investment companies, and companies lending to home owners for home improvements. Insofar as possible, the companies in this group are the same as those covered in the DBS publication. Credit Statistics. The footnote to Table 3, and the definition in the text of the item "accounts and notes receivable" show the relationship between this item, as reported in *Credit Statistics* and in this publication.

### **Mutual Funds**

This group includes those firms which have their major assets invested in a portfolio of various types of securities and in which the public may purchase any desired number of shares at a price fixed in relationship to net asset value, and redeem any number of shares held at net asset value. Because the number of outstanding shares constantly changes with purchases and redemptions of shares by each individual investor, the companies in this group are also referred to as open-end funds.

Included in this survey are those companies whose shares are available to the public through the companies' own salesmen or agents, or through stock brokers, trust companies or other managers of funds. Excluded are those funds set up to operate a pension plan, special non-resident owned funds, funds which invest only in the shares of other mutual funds, investment clubs, and other investment companies the shares of which are not available to the general public.

### Closed-end Funds

The main difference between this group and the mutual funds is the fact that shares of closedend companies are not redeemable by the company at net asset value. Share capital is set up as in an ordinary limited corporation. Once the shares have been offered to the public, the number of outstanding shares remains constant. Shares of such corporations may be purchased only from existing holders and owners of such shares must find a buyer if they wish to sell their shares. Such companies are called closed-end funds to distinguish them from the mutual funds or open-end funds.

Closed-end funds have a common feature with mutual funds in that their major assets consist of investments in securities. Investment policies and objectives of many of the closed-end funds are also similar to those of the mutual funds. However, when an investment corporation exists primarily to gain control and provide management it is excluded from the totals and will be included in another group. Because of the various degrees between these two objectives - investment or control - and also because objectives often change, it is difficult to precisely define this group. We have, therefore, closely followed the group of closed-end funds found in the Financial Post Survey of Investment Funds. The user of these data is warned however, that reclassification into or out of this industry of few companies could change drastically the published totals.

### Invisionent Dealers

This group includes firms which act as principals in the underwriting and trading of securities. Stockbrokers and, where possible, the brokerage business of investment dealers are excluded. Where investment dealers do not maintain separate accounts for their brokerage business, total operations of the firm are included but the effect on the data is believed to be small.

Investment dealers do not report all balance sheet items, and total reported assets therefore do not equal total reported liabilities. Shareholders' equity, certain types of receivables and minor asset and liability items are not reported. The omission of these receivables is the largest single cause of difference between total reported assets and total reported liabilities.

### Fire and Casualty Insurance Companies

Included in this group are fire and casualty insurance companies, including Canadian reinsurance companies, operating in Canada under the Canadian and British Insurance Companies Act, the

Foreign Insurance Companies Act, and corresponding provincial legislation. Accident and Sickness Branches of life insurance companies are not included, nor are the numerous but very small local or parish mutual companies.

- It should be noted that the quarterly figures are not directly comparable to annual data as reported by the Department of Insurance and several other published sources. There are three significant differences, and these are as follows:
- (1) quarterly underwriting data are reported net of all reinsurance, whether licensed or unlicensed; for annual statement purposes, data for British and Foreign companies are reported net of licensed or registered reinsurance only;
- (2) in the quarterly survey, earned and unearned premiums may be reported on either an 80% or 100% basis, whereas for annual statement purposes an 80% reserve is generally used;
- (3) companies in the quarterly survey are requested to report assets at book values, while annual data for British and Foreign companies are reported at market values as determined by the Department of Insurance.

### **DEFINITION OF ITEMS**

Noted below are items where special problems of interpretation may exist.

## A. Trust Companies and Mortgage Loan Companies Item 3—Investments

Investments are at book value. Prior to fourth quarter, 1966, part of these investments are shown after deduction of investment reserves, since some companies reported investments before deduction of investment reserves and other companies reported them net of reserves. Item 3(a)(x), collateral loans, consists largely of call loans and day-to-day loans to investment dealers. Item 3(d), foreign investments, consists largely of short-term securities such as United States treasury bills.

### Item 11 - Demand deposits and demand certificates

This item contains those deposits and certificates which can be withdrawn or cashed on demand.

## Item 12—Term deposits, guaranteed investment certificates, instalment certificates and debentures

This item contains deposits which cannot be withdrawn without a waiting period, and certificates and debentures for which there is an agreement covering a specific period. The certificates and debentures can be for any number of years, with the most common term being from three to five years.

### Item 22 - Investment reserves

As stated under item 3-investments, prior to fourth quarter, 1966, some companies included investment reserves in the reported total of general, investment and special reserves, while others deducted these reserves directly from the appropriate investment category. Although transfers from surplus to reserves may take place at any time, there is a tendency for these transfers to be concentrated at the fiscal year-end, which accounts for the increase in this item in the fourth quarter.

### Item 24 A – Net Accruals, payables and retained earnings

Prior to fourth quarter, 1966, a number of companies did not make quarterly calculations of interest accrued on investments or on obligations. They therefore were not able to report these items, or to report their retained income, which is dependent on these calculations. The total of assets, excluding receivables, is obtained and the balancing item on the liability side is net accruals, payables and retained earnings. Total assets are therefore understated by the amount of receivables.

### B. Sales Finance and Consumer Loan Companies

### Item 2-Accounts and notes receivable

The questionnaire used in the survey requests only the total of accounts and notes receivable. The Dominion Bureau of Statistics publication, *Credit Statistics* contains more detail on these receivables

and this information is given in the footnote to the table. Item (b) of the footnote, other receivables, is the difference between the receivables reported in the balance sheet survey and the receivables reported in *Credit Statistics*. A small part of this difference is due to the inclusion in consolidated returns of the receivables of subsidiaries engaged in other activities. Primarily however, it is made up of inventory financing, capital loans, other types of non-personal loans and sampling errors.

## Item 11 — Total liabilities to parent and associated companies

Several of the larger consumer loan companies are owned by foreign parents or by Canadian incorporated sales finance companies, and an important part of their funds is supplied by loans from those parent companies. Since these loans are inter-company transactions they are eliminated when consolidated reports are filed. This item would therefore be larger if non-consolidated reports were received from all companies.

### Item 13-Short-term loans and notes payable

Demand and short-term notes represent an important source of funds to sales finance and consumer loan companies. They are sold, either directly or through investment dealers, to corporations, governments, foreign buyers and persons with short-term funds to invest, and are one of the major money-market instruments.

### Item 15(a) - Dealers' credit balances

When an automobile dealer sells customers' paper to sales finance companies, under most agreements the dealer is liable for any default and the sales finance company customarily witholds part of the purchase price. This item represents the total amount so withheld.

## Item 17(a)—Unearned income and other deferred credits

When loans are made it is customary to show under accounts and notes receivable the total which must be repaid, including all interest and other charges. The unearned portion of these charges is included in this item.

### C. Mutual Funds and Closed-end Funds

### Item 5 - Investment Portfolio

Investment in securities represents the major assets for these groups. There is a particular interest in the market value of the portfolio since the price of mutual fund shares depends directly on this value. The price of closed-end fund shares also has a close relationship to the market value of the portfolio. For this survey, therefore, the portfolio is shown at both cost price and market value.

### Item 20 - Paid-in capital

Included in this item are all the contributions made by shareholders including share capital, capital or paid-in surplus, capital redemption reserves, etc.

### Item 3 - Unrealized appreciation

This item is the difference between the value of the portfolio at market price and its cost price.

#### D. Investment Dealers

### Item 1 - Cash on hand and on deposit

Included in this item are demand and term deposits with banks and other institutions. Short-term notes of chartered banks and guaranteed investment certificates are also included, as are foreign currency and swapped deposits.

### Item 2 — Securities owned or managed by the firm

The major assets of investment dealers are various types of securities. Since the accounting practices of investment dealers often differ from the practices of other types of firms in respect to security accounts, dealers are requested to report their securities in the following manner:

- (1) Securities should be reported at book value.
- (2) Securities outstanding under buy-back agreements should be excluded. This avoids duplication, since the owner of the securities is requested to report them.
- (3) Securities held under sell-back agreements should be included. This follows the rule that the owner should report the securities.
- (4) Short positions should be deducted from long positions.
- (5) Securities sold on an "if, as and when" basis should be omitted.
- (6) Borrowed securities should not be included in reported inventory.
- (7) The accounting of security transactions may differ at any specific point in time, depending on which accounting basis is employed.

By using:

- (a) Trade date securities are entered on the accounts on the date that a buy or sell agreement or committment was made.
- (b) Value date securities are entered on the accounts on the date that settlement of the transactions was due.
- (c) Delivery date securities are entered on the accounts on the date that delivery of the securities took place.

Generally, value and delivery dates coincide. Since financial institutions usually use the delivered date for accounting purposes, investment dealers are requested to use delivery date as well for reporting inventories of securities to DBS in order to have the securities counted in the statistics.

### Items 4 and 5 - Short-term loans and notes payable

4(a) includes short-term and day-to-day loans from chartered banks in Canadian currency. Loans from subsidiary and affiliated companies are reported in 5(a), and all other loans, excluding buy-backs, are reported in 5(b).

## Item 6 - Securities outstanding under buy-back agreements

investment dealers raise funds through buy-back (re-purchase) agreements with various financial institutions, non-financial corporations and government agencies. Dealers generally regard the transactions as loans, but since the other parties to this type of transaction treat the securities as owned, dealers have been requested to exclude buy-backs from borrowing and to exclude the underlying securities from inventory reported. The amount of securities outstanding under these buy-back agreements is reported in Item 6

### E. Fire and Casualty Insurance Companies

Underwriting account: All items in this account

are reported net of all reinsurance ceded, whether licensed or unlicensed.

### Item 2-Net premiums earned

Net premiums earned and unearned premiums may be reported either using an 80% or 100% basis for calculating reserves.

Assets: All companies, including British and Foreign companies, are requested to report assets at book values. The data include all assets related to the companies' business in Canada. Out-of-Canada assets of Canadian companies are excluded where possible.

### QUALITY AND COVERAGE OF THE ESTIMATES

As a result of full cooperation by the surveyed corporations and the relatively small number of companies in each of the published groups, coverage in terms of assets is very high for each of the groups in this publication. The estimates for all companies contained here will therefore contain relatively small sampling errors. There may be some errors in individual items due to differences in accounting

practices of companies. A complete description of the procedures of estimation used will be given in a later publication.

Where available, the tables will carry figures for the thirteen most recent quarters. The figures are published in one million dollar amounts.

### OTHER SOURCES OF FINANCIAL INFORMATION

Included among the more valuable sources of background information are:

Report of the Royal Commission on Banking and Finance, 1964

The Financing of Economic Activity in Canada, by Wm. C. Hood, for the Royal Commission on Canada's Economic Prospects

Additional financial statistics on the companies and industries included in this report are available in the following publications:

Report of the Superintendent of Insurance for Canada: Loan and Trust Companies (annual)

Report of the Superintendent of Insurance for Canada: Small Loan Companies and Money Lenders (annual)

Report of the Ontario Registrar of Loan and Trust Corporations (annual) Summary of Financial Statements filed within the office of the Inspector of Trust Companies for the Province of Quebec (annual)

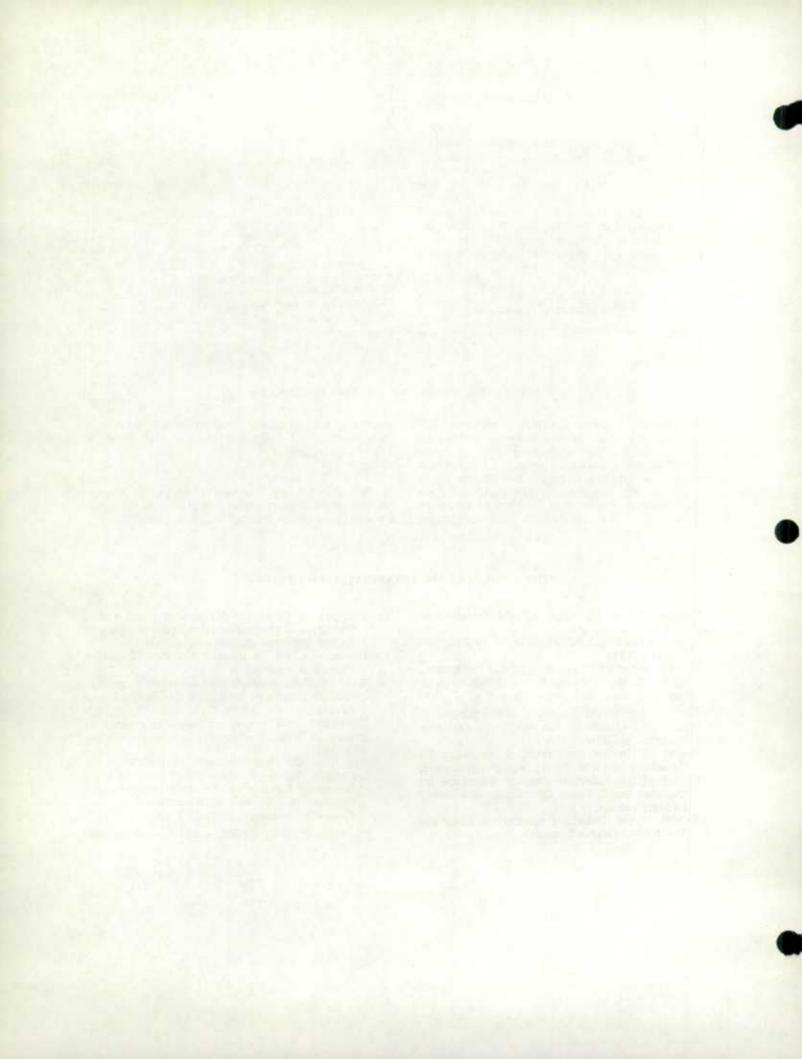
Department of National Revenue Taxation Statistics (annual)

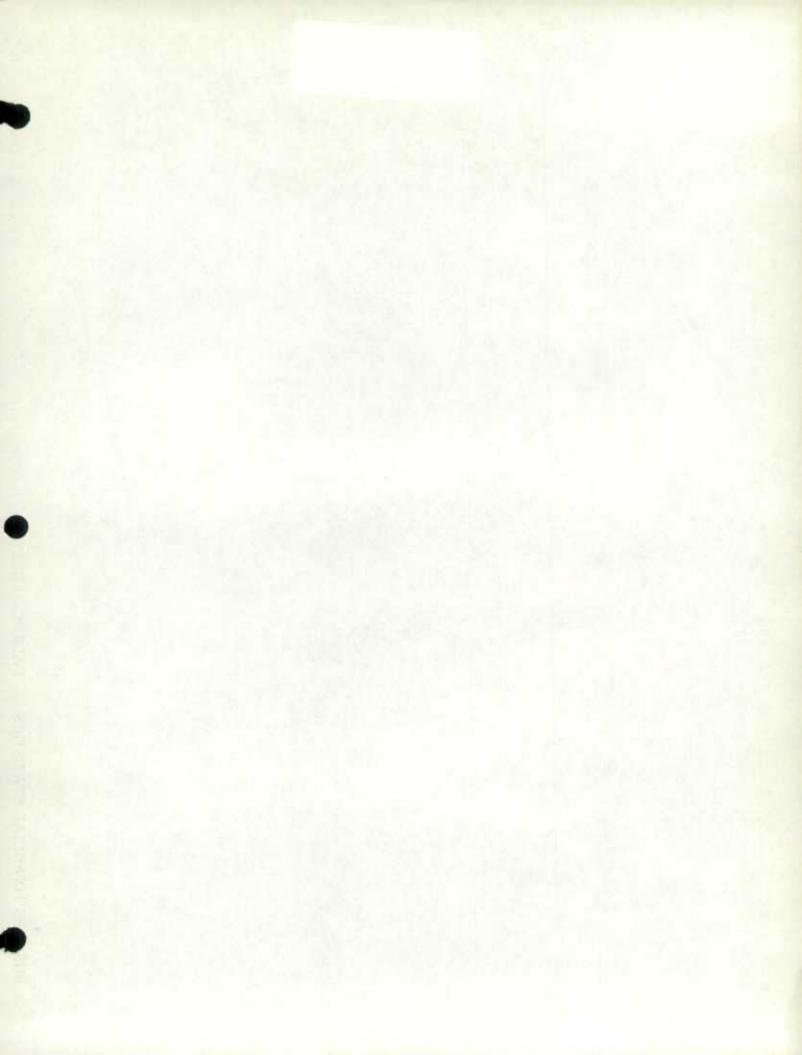
Bank of Canada Statistical Summary (monthly)
Dominion Bureau of Statistics Credit Statistics
(monthly)

Financial Post Survey of Industrials (annual) Financial Post Survey of Investment Funds (annual)

Report of the Superintendant of Insurance for Canada: Volume 1, Abstract of Statements of Insurance Companies in Canada (annual), and Volume II, Annual Statements — Fire and Casualty Insurance (annual).

Canadian Underwriter Statistical Review (annual).





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