



NEW MOTOR VEHICLE SALES AND MOTOR VEHICLE FINANCING

JUNE, 1960

Type	Number of Units			Retail Value (\$'000)		
	1959(1)	1960	% Change 1960/59	1959(1)	1960	% Change 1960/59
New Motor Vehicle Sales - January-June						
Total Vehicles (2)						
Passenger	247,105	256,307	+ 3.7	731,720	740,711	+ 1.2
Commercial	42,938	41,539	- 3.3	159,674	156,572	- 1.9
Total	290,043	297,846	+ 2.7	891,394	897,283	+ 0.7
Motor Vehicle Financing (3) - January-June						
New Vehicles						
Passenger	79,222	87,006	+ 9.8	187,314	201,310	+ 7.5
Commercial	12,474	12,799	+ 2.6	45,739	50,811	+11.1
Total	91,696	99,805	+ 8.8	233,053	252,121	+ 8.2
Used Vehicles						
Passenger	164,127	154,357	- 6.0	168,085	161,980	- 3.6
Commercial	20,831	20,546	- 1.4	30,035	29,573	- 1.5
Total	184,958	174,903	- 5.4	198,120	191,553	- 3.3
Sales of British and European Vehicles(4) - June						
Passenger Cars						
Newfoundland	260	329	+26.5	505	649	+28.5
Prince Edward Island ..	74	121	+63.5	129	226	+75.2
Nova Scotia	750	897	+19.6	1,419	1,681	+18.5
New Brunswick	387	590	+52.5	723	1,128	+56.0
Quebec	3,121	3,759	+20.4	6,285	7,621	+21.3
Ontario	4,828	5,781	+19.7	9,502	11,446	+20.5
Manitoba	479	415	-13.4	945	842	-10.9
Saskatchewan	345	356	+ 3.2	662	701	+ 5.9
Alberta	757	565	-25.4	1,506	1,133	-24.8
British Columbia (5) ..	1,771	1,644	- 7.2	3,686	3,392	- 8.0
Total Passenger	12,772	14,457	+13.2	25,362	28,819	+13.6
Total Commercial	646	697	+ 7.9	1,338	1,437	+ 7.4

(1) Revised.

(2) Includes British and European Vehicles.

(3) Financing shown in this report is only that handled by sales finance companies.

(4) Included in Table 1, Page 2. (5) Includes Yukon and Northwest Territories.

TABLE 1 New Motor Vehicle Sales, by Provinces
June 1959 and 1960

Province	Number			Retail Value		
	1959 ⁽¹⁾	1960	% Change, 1960/59	1959 ⁽¹⁾	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Newfoundland.....	667	813	+ 21.9	1,763	2,126	+ 20.6
Prince Edward Island ...	195	406	+108.2	503	1,113	+121.3
Nova Scotia	1,852	1,932	+ 4.3	4,897	4,930	+ 0.7
New Brunswick	1,184	1,482	+ 25.2	3,287	3,922	+ 19.3
Quebec	10,783	12,078	+ 12.0	31,695	34,549	+ 9.0
Ontario	20,412	21,555	+ 5.6	59,849	61,502	+ 2.8
Manitoba	2,748	2,947	+ 7.2	8,262	8,785	+ 6.3
Saskatchewan.....	2,733	2,369	- 13.3	8,275	7,056	- 14.7
Alberta	3,967	3,604	- 9.2	11,989	10,946	- 8.7
British Columbia ²	4,058	3,561	- 12.2	11,002	9,407	- 14.5
Canada	48,599	50,747	+ 4.4	141,522	144,336	+ 2.0
Commercial Vehicles						
Newfoundland.....	175	188	+ 7.4	770	560	- 27.3
Prince Edward Island ...	53	82	+ 54.7	155	247	+ 59.4
Nova Scotia	322	350	+ 8.7	949	1,093	+ 15.2
New Brunswick	307	281	- 8.5	1,102	1,102	(3)
Quebec	1,662	1,713	+ 3.1	6,859	6,932	+ 1.1
Ontario	2,882	2,729	- 5.3	10,890	9,668	- 11.2
Manitoba	474	557	+ 17.5	2,084	2,257	+ 8.3
Saskatchewan.....	642	556	- 13.4	2,134	1,869	- 12.4
Alberta	1,138	1,011	- 11.2	4,008	3,750	- 6.4
British Columbia ²	809	484	- 40.2	3,053	1,963	- 35.7
Canada	8,464	7,951	- 6.1	32,004	29,441	- 8.0
Total - Passenger Cars and Commercial Vehicles						
Newfoundland.....	842	1,001	+ 18.9	2,533	2,686	+ 6.0
Prince Edward Island ...	248	488	+ 96.8	658	1,360	+106.7
Nova Scotia	2,174	2,282	+ 5.0	5,846	6,023	+ 3.0
New Brunswick	1,491	1,763	+ 18.2	4,389	5,024	+ 14.5
Quebec	12,445	13,791	+ 10.8	38,554	41,481	+ 7.6
Ontario	23,294	24,284	+ 4.2	70,739	71,170	+ 0.6
Manitoba	3,222	3,504	+ 8.8	10,346	11,042	+ 6.7
Saskatchewan.....	3,375	2,925	- 13.3	10,409	8,925	- 14.3
Alberta	5,105	4,615	- 9.6	15,997	14,696	- 8.1
British Columbia ²	4,867	4,045	- 16.9	14,055	11,370	- 19.1
Canada	57,063	58,698	+ 2.9	173,526	173,777	+ 0.1

(1) Revised

(2) Includes Yukon and Northwest Territories

(3) Unchanged

TABLE 2 Financing of Sales of New Motor Vehicles, by Provinces
June 1959 and 1960

Province	Number of Vehicles			Amount of Financing		
	1959 ⁽¹⁾	1960	% Change, 1960/59	1959 ⁽¹⁾	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	1,156	1,473	+27.4	2,532	3,186	+25.8
Quebec	4,398	5,197	+18.2	10,636	11,949	+12.3
Ontario	7,115	7,739	+ 8.8	16,631	17,530	+ 5.4
Manitoba	782	891	+13.9	1,741	2,100	+20.6
Saskatchewan.....	716	713	- 0.4	1,710	1,611	- 5.8
Alberta	1,662	1,396	-16.0	4,036	3,354	-16.9
British Columbia ²	1,396	1,145	-18.0	3,478	2,744	-21.1
Canada	17,225	18,554	+ 7.7	40,764	47,474	+ 4.2
Commercial Vehicles						
Atlantic Provinces	269	326	+21.2	864	1,159	+34.1
Quebec	578	611	+ 5.7	2,078	2,532	+21.8
Ontario	891	789	-11.4	3,602	3,320	- 7.8
Manitoba	113	118	+ 4.4	528	586	+11.0
Saskatchewan.....	135	118	-12.6	518	433	-16.4
Alberta	388	394	+ 1.5	1,568	1,758	+12.1
British Columbia ²	256	217	-15.2	1,056	1,345	+27.4
Canada	2,630	2,573	- 2.2	10,214	11,133	+ 9.0
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	1,425	1,799	+26.2	3,396	4,345	+27.9
Quebec	4,976	5,808	+16.7	12,714	14,481	+13.9
Ontario	8,006	8,528	+ 6.5	20,233	20,850	+ 3.0
Manitoba	895	1,009	+12.7	2,269	2,686	+18.4
Saskatchewan.....	851	831	- 2.4	2,228	2,044	- 8.3
Alberta	2,050	1,790	-12.7	5,604	5,112	- 8.8
British Columbia ²	1,652	1,362	-17.6	4,534	4,089	- 9.8
Canada	19,855	21,127	+ 6.4	50,978	53,607	+ 5.2

(1) Revised

(2) Includes Yukon and Northwest Territories.

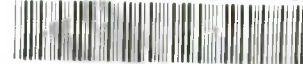
TABLE 3 Financing of Sales of Used Motor Vehicles, by Provinces

June 1959 and 1960

Province	Number of Vehicles			Amount of Financing		
	1959(1)	1960	% Change, 1960/59	1959(1)	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	2,980	2,942	- 1.3	2,557	2,685	+ 5.0
Quebec	8,512	8,065	- 5.3	8,739	7,933	- 9.2
Ontario	12,700	11,762	- 7.4	13,165	12,489	- 5.1
Manitoba	1,755	2,056	+17.2	1,843	2,238	+21.4
Saskatchewan.....	1,947	1,744	-10.4	1,821	1,596	-12.4
Alberta	3,693	3,436	- 7.0	3,696	3,499	- 5.3
British Columbia ²	3,238	2,665	-17.7	3,595	2,915	-18.9
Canada	34,825	32,670	- 6.2	35,416	33,355	- 5.8
Commercial Vehicles						
Atlantic Provinces	509	450	-11.6	484	511	+ 5.6
Quebec	911	779	-14.5	1,098	981	-10.7
Ontario	1,074	940	-12.5	1,482	1,283	-13.4
Manitoba	208	214	+ 2.9	452	391	-13.5
Saskatchewan.....	274	246	-10.2	330	309	- 6.4
Alberta	628	737	+17.4	1,367	1,256	- 8.1
British Columbia ²	552	507	- 8.2	1,284	1,026	-20.1
Canada	4,156	3,873	- 6.8	6,497	5,757	-11.4
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	3,489	3,392	- 2.8	3,041	3,196	+ 5.1
Quebec	9,423	8,844	- 6.1	9,837	8,914	- 9.4
Ontario	13,774	12,702	- 7.8	14,647	13,772	- 6.0
Manitoba	1,963	2,270	+15.6	2,295	2,629	+14.6
Saskatchewan.....	2,221	1,990	-10.4	2,151	1,905	-11.4
Alberta	4,321	4,173	- 3.4	5,063	4,755	- 6.1
British Columbia ²	3,790	3,172	-16.3	4,879	3,941	-19.2
Canada	38,981	36,543	- 6.3	41,913	39,112	- 6.7

(1) Revised

(2) Includes Yukon and Northwest Territories

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