



DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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NEW MOTOR VEHICLE SALES AND MOTOR VEHICLE FINANCING

SEPTEMBER, 1960

Type	Number of Units			Retail Value (\$'000)		
	1959(1)	1960	% Change 1960/59	1959(1)	1960	% Change 1960/59
New Motor Vehicle Sales - January-September						
<u>Total Vehicles</u> (2)						
Passenger	340,110	346,110	+ 1.8	996,329	993,846	- 0.2
Commercial	61,984	58,513	- 5.6	235,546	221,001	- 6.2
Total	402,094	404,623	+ 0.6	1,231,875	1,214,847	- 1.4
Motor Vehicle Financing(3) - January-September						
<u>New Vehicles</u>						
Passenger	122,140	129,146	+ 5.7	233,292	296,751	+ 2.9
Commercial	19,313	19,160	- 0.8	72,074	76,048	+ 5.5
Total	141,453	148,306	+ 4.8	360,366	372,799	+ 3.4
<u>Used Vehicles</u>						
Passenger	251,435	233,990	- 6.9	256,536	241,553	- 5.8
Commercial	32,042	31,034	- 3.1	45,297	43,771	- 3.4
Total	283,477	265,024	- 6.5	301,833	285,324	- 5.5
Sales of British and European Vehicles(4) - September						
<u>Passenger Cars</u>						
Newfoundland	108	208	+92.6	205	418	+103.9
Prince Edward Island .	44	58	+31.8	79	104	+31.6
Nova Scotia	555	392	-29.4	1,008	757	-24.9
New Brunswick	261	440	+68.6	475	816	+71.8
Quebec	1,894	2,084	+10.0	3,741	4,227	+13.0
Ontario	3,738	4,435	+18.6	7,275	8,778	+20.7
Manitoba	242	292	+20.7	467	601	+28.7
Saskatchewan	195	295	+51.3	383	588	+53.5
Alberta	537	387	-27.9	1,108	813	-26.6
British Columbia(5) ..	1,119	788	-29.6	2,311	1,684	-27.1
Total Passenger	8,693	9,379	+ 7.9	17,052	18,786	+10.2
<u>Total Commercial</u>	726	621	-14.5	1,527	1,327	-13.1

(1) Revised.

(2) Includes British and European Vehicles.

(3) Financing shown in this report is only that handled by sales finance companies.

(4) Included in Table 1, Page 2. (5) Includes Yukon and Northwest Territories.

TABLE 1 New Motor Vehicle Sales, by Provinces
September 1959 and 1960

Province	Number			Retail Value		
	1959 ⁽¹⁾	1960	% Change, 1960/59	1959 ⁽¹⁾	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Newfoundland.....	284	409	+44.0	745	1,033	+38.7
Prince Edward Island	101	107	+ 5.9	258	256	- 0.8
Nova Scotia	1,026	857	-16.5	2,511	2,205	-12.2
New Brunswick	570	775	+36.0	1,459	1,862	+27.6
Quebec	5,404	5,843	+ 8.1	15,533	16,529	+ 6.4
Ontario	10,955	11,790	+ 7.6	30,912	32,206	+ 4.2
Manitoba	1,457	1,648	+13.1	4,389	4,871	+11.0
Saskatchewan.....	1,157	1,197	+ 3.5	3,471	3,442	- 0.8
Alberta	2,214	1,659	-25.1	6,602	4,934	-25.3
British Columbia ²	2,387	1,888	-20.9	6,380	5,196	-18.6
Canada	25,555	26,173	+ 2.4	72,260	72,534	+ 0.4
Commercial Vehicles						
Newfoundland.....	137	136	- 0.7	391	458	+17.1
Prince Edward Island	38	31	-18.4	112	93	-17.0
Nova Scotia	198	171	-13.6	590	537	- 9.0
New Brunswick	136	245	+80.1	513	1,011	+97.1
Quebec	1,205	1,205	(3)	5,290	4,751	-10.2
Ontario	1,917	1,774	- 7.5	7,628	6,942	- 9.0
Manitoba	259	304	+17.4	1,063	1,680	+58.0
Saskatchewan.....	306	487	+59.2	1,100	1,637	+48.8
Alberta	874	679	-22.3	3,474	2,629	-24.3
British Columbia ²	593	383	-35.4	2,548	1,563	-38.7
Canada	5,663	5,415	- 4.4	22,709	21,301	- 6.2
Total - Passenger Cars and Commercial Vehicles						
Newfoundland.....	421	545	+29.5	1,136	1,491	+31.2
Prince Edward Island	139	138	- 0.7	370	349	- 5.7
Nova Scotia	1,224	1,028	-16.0	3,101	2,742	-11.6
New Brunswick	706	1,020	+44.5	1,972	2,873	+45.7
Quebec	6,609	7,048	+ 6.6	20,823	21,280	+ 2.2
Ontario	12,872	13,564	+ 5.4	38,540	39,148	+ 1.6
Manitoba	1,716	1,952	+13.8	5,452	6,551	+20.2
Saskatchewan.....	1,463	1,684	+15.1	4,571	5,079	+11.1
Alberta	3,088	2,338	-24.3	10,076	7,563	-24.9
British Columbia ²	2,980	2,271	-23.8	8,928	6,759	-24.3
Canada	31,218	31,588	+ 1.2	94,969	93,835	- 1.2

(1) Revised.

(2) Includes Yukon and Northwest Territories.

(3) Unchanged.

TABLE 2 Financing of Sales of New Motor Vehicles, by Provinces
September 1959 and 1960

Province	Number of Vehicles			Amount of Financing		
	1959 ⁽¹⁾	1960	% Change, 1960/59	1959 ⁽¹⁾	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	885	968	+ 9.4	1,975	2,050	+ 3.8
Quebec	3,170	3,091	- 2.5	7,639	7,092	- 7.2
Ontario	5,450	5,446	- 0.1	12,148	12,061	- 0.7
Manitoba	701	512	-27.0	1,637	1,228	-25.0
Saskatchewan.....	585	579	- 1.0	1,273	1,285	+ 0.9
Alberta	1,271	889	-30.1	2,971	2,083	-29.9
British Columbia ²	1,077	740	-31.3	2,585	1,673	-35.3
Canada	13,139	12,225	- 7.0	30,228	27,472	- 9.1
Commercial Vehicles						
Atlantic Provinces	242	205	-15.3	765	734	- 4.1
Quebec	603	629	+ 4.3	2,270	2,449	+ 7.9
Ontario	759	618	-18.6	3,017	2,360	-21.8
Manitoba	114	81	-28.9	487	386	-20.7
Saskatchewan.....	139	129	- 7.2	560	397	-29.1
Alberta	387	328	-15.2	1,430	1,268	-11.3
British Columbia ²	211	134	-36.5	956	890	- 6.9
Canada	2,455	2,124	-13.5	9,485	8,484	-10.6
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	1,127	1,173	+ 4.1	2,740	2,784	+ 1.6
Quebec	3,773	3,720	- 1.4	9,909	9,541	- 3.7
Ontario	6,209	6,064	- 2.3	15,165	14,421	- 4.9
Manitoba	815	593	-27.2	2,124	1,614	-24.0
Saskatchewan.....	724	708	- 2.2	1,833	1,682	- 8.2
Alberta	1,658	1,217	-26.6	4,401	3,351	-23.9
British Columbia ²	1,288	874	-32.1	3,541	2,563	-27.6
Canada	15,594	14,349	- 8.0	39,713	35,956	- 9.5

(1) Revised

(2) Includes Yukon and Northwest Territories

TABLE 3 Financing of Sales of Used Motor Vehicles, by Provinces
September 1959 and 1960

Province	Number of Vehicles			Amount of Financing		
	1959 ⁽¹⁾	1960	% Change, 1960/59	1959 ⁽¹⁾	1960	% Change, 1960/59
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	2,305	2,068	-10.3	2,017	1,822	- 9.7
Quebec	5,726	5,563	- 2.3	5,789	5,192	-10.3
Ontario	10,050	7,872	-21.7	10,331	7,959	-23.0
Manitoba	1,511	1,419	- 6.1	1,520	1,391	- 8.5
Saskatchewan.....	1,424	1,291	- 9.3	1,344	1,212	- 9.8
Alberta	2,854	2,372	-16.9	2,887	2,265	-21.5
British Columbia ²	2,742	1,996	-27.2	2,971	2,074	-30.2
Canada	26,612	22,531	-15.1	26,859	21,915	-18.4
Commercial Vehicles						
Atlantic Provinces	462	351	-24.0	398	310	-22.1
Quebec	837	846	+ 1.1	1,018	1,238	+21.6
Ontario	994	799	-19.6	1,586	1,110	-30.0
Manitoba	206	172	-16.5	280	166	-40.7
Saskatchewan.....	280	259	- 7.5	311	249	-19.9
Alberta	643	580	- 9.8	1,081	836	-22.7
British Columbia ²	519	395	-23.9	784	662	-15.6
Canada	3,941	3,402	-13.7	5,458	4,571	-16.3
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	2,767	2,419	-12.6	2,415	2,132	-11.7
Quebec	6,563	6,409	- 2.3	6,807	6,430	- 5.5
Ontario	11,044	8,671	-21.5	11,917	9,069	-23.9
Manitoba	1,717	1,591	- 7.3	1,800	1,557	-13.5
Saskatchewan.....	1,704	1,550	- 9.0	1,655	1,461	-11.7
Alberta	3,497	2,952	-15.6	3,968	3,101	-21.8
British Columbia ²	3,261	2,391	-26.7	3,755	2,736	-27.1
Canada	30,553	25,983	-15.0	32,317	26,486	-18.0

(1) Revised

(2) Includes Yukon and Northwest Territories

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