

FARM IMPLEMENT AND EQUIPMENT SALES

First Quarter, 1959

This first quarterly report on farm implement and equipment sales in Canada shows estimates of total sales and the number of selected major implements sold based upon data reported by a panel of large firms. It covers the first three months of the calendar year and includes comparisons with the same period of 1958.

The percentage of the total business done in each category by the reporting firms is known from the last annual survey of all firms in the industry. This percentage is applied to the totals of these firms for the current period to obtain the over-all estimate. When final 1958 annual totals are known, the 1957 "blow-up" factors now used may be changed and, if significant, revisions to this series will be in order. The implements specified in this report were selected because of their importance and because the percentage accounted for by the main-line companies was high.

In this report, preliminary estimates for the entire year 1958 are also shown, based upon the sales of the same panel of firms and calculated in the same manner as described above. The sales of repair parts are included in the total; in the regular annual reports up to and including 1957, totals of new machines and equipment and of repair parts were shown separately. The number of units sold are dealers' sales to the user; the dollar estimates represent total sales to the user but at the wholesale price level.

Farm Implement and Equipment Sales, 1957 and 1958,
by Provinces

(Values at Wholesale Price)

Province	Total, All Machines (Including Repair Parts)			Repair Parts		
	1957 (Actual)	1958 (Estimated)	Change 1958/57	1957 (Actual)	1958 (Estimated)	Change 1958/57
	\$	\$	%	\$	\$	%
CANADA	183,129,778	207,951,413	+13.6	33,820,056	33,456,608	- 1.1
Atlantic Provinces	6,369,173	7,049,081	+10.7	1,073,274	1,122,266	+ 4.6
Quebec	27,954,950	31,123,727	+11.3	4,113,305	3,880,574	- 5.7
Ontario	45,560,354	48,752,620	+ 7.0	6,978,519	6,808,495	- 2.4
Manitoba	18,699,296	22,449,897	+20.1	3,985,737	3,896,412	- 2.2
Saskatchewan	41,568,005	45,843,191	+10.3	9,430,614	9,349,531	- 0.9
Alberta	38,213,577	47,026,258	+23.1	7,278,914	7,495,010	+ 3.0
British Columbia .	4,764,423	5,706,639	+19.8	959,693	904,320	- 5.8

Prepared in Industry and Merchandising Division

Farm Implement and Equipment Sales, by Provinces,
Three Months Ending March 31

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(Values at Wholesale Price)

Province	Total, All Machines (Including Repair Parts)			Repair Parts		
	1958	1959	Change 1959/58	1958	1959	Change 1959/58
	\$	\$	%	\$	\$	%
CANADA	15,742,828	25,142,411	+59.7	4,763,643	7,325,235	+53.8
Atlantic Provinces ...	519,328	761,802	+46.7	198,610	245,049	+23.4
Quebec	2,156,707	3,029,303	+40.5	597,973	939,549	+57.1
Ontario	3,963,834	6,151,122	+55.2	1,024,143	1,517,750	+48.2
Manitoba	1,566,260	2,535,057	+61.9	516,067	687,509	+33.2
Saskatchewan	3,308,205	5,522,601	+66.9	1,158,242	1,918,753	+65.7
Alberta	3,441,423	6,102,021	+77.3	1,079,106	1,792,271	+66.1
British Columbia	787,071	1,040,505	+32.2	189,502	224,354	+18.4

Number of Units Sold,
Three Months Ending March 31

(Dealers' Sales to User)

Item	Canada		Atlantic Provinces and Quebec		Ontario		Prairie Pro- vinces and British Columbia	
	1958	1959	1958	1959	1958	1959	1958	1959
TRACTORS								
Farm-Use - Wheel Type								
Year	22,922		6,001		6,187		10,734	
First Quarter	2,146	3,079	420	484	565	920	1,161	1,675
- Crawler Type								
Year	608		233		121		254	
First Quarter	107	92	41	13	26	9	40	70
COMBINES								
Pull Type								
Year	2,420		240		915		1,265	
First Quarter	13	37	3	5	8	8	2	24
Self-Propelled								
Year	3,123		93		334		2,696	
First Quarter	39	91	1	2	2	5	36	84
AUTOMATIC HAY BALERS								
Year	11,873		2,740		3,148		5,985	
First Quarter	334	224	65	23	137	107	132	94
FORAGE HARVESTERS (Basic machine only)								
Year	1,583		146		841		596	
First Quarter	72	43	10	2	30	35	32	6