



FARM IMPLEMENT AND EQUIPMENT SALES

Fourth Quarter, 1961

Preliminary estimates of farm implement and equipment sales for 1961 show a decrease of 8.6 per cent from 1960 to a total of \$236,594,550. Significant decreases occurred in Manitoba and Saskatchewan, 27.9 per cent and 31.3 per cent respectively, to more than offset increases in all other areas. Sales of repair parts, included in the foregoing total, decreased by 6.7 per cent from the 1960 figure to \$38,553,989 for 1961. In this case also it was decreases in Manitoba and Saskatchewan that more than offset small gains in all other areas except Ontario.

There was a decrease in the number sold of all implement lines shown in this report except diskers where the quantity moved from 4,906 in 1960 to 5,599 in 1961. The number of wheel type tractors was down 2,119; crawler type were down 247. The numbers of pull type and self propelled combines sold were lower in 1961 by 603 and 1,322 respectively. Automatic hay balers, swathers and windrowers, and cultivators were down 671, 1,609 and 698 respectively.

This report covers 12 months business and differs from the first three quarterly reports in that more detail can be made available. The estimates are based upon the reporting of a panel of main-line companies whose ratios to the 1960 totals are known. They are subject to revision when the total coverage annual report for 1961 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Provinces,
1960 and 1961 Compared

(Values at wholesale prices)

Provinces	Total All Machines (including Repair Parts)			Repair Parts		
	1960	1961	% Change	1960	1961	% Change
	\$	\$	%	\$	\$	%
CANADA	258,777,808	236,594,550	- 8.6	41,312,625	38,553,989	- 6.7
Atlantic Prov.	9,068,834	9,379,017	+ 3.4	1,376,176	1,471,094	+ 6.9
Quebec	31,537,729	35,982,417	+14.1	4,745,435	4,997,516	+ 5.3
Ontario	58,174,743	60,111,946	+ 3.3	8,775,641	8,699,677	- 0.9
Manitoba	31,024,616	22,374,709	-27.9	5,148,130	4,247,648	-17.5
Saskatchewan .	69,052,381	47,404,215	-31.3	11,693,143	9,478,806	-18.9
Alberta	53,335,647	54,180,097	+ 1.6	8,342,331	8,393,188	+ 0.6
Br. Columbia .	6,583,858	7,162,149	+ 8.8	1,231,769	1,266,060	+ 2.8

Prepared in Industry and Merchandising Division

Estimated Number of Units Sold

(Dealers' Sales to User)

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Quebec	Ontario	Man.	Sask.	Alta.	B.C.
<u>TRACTORS - FARM USE</u>								
<u>Wheel Type</u>								
Total 1961	23,280	1,329	5,081	6,368	1,763	3,712	4,208	819
Total 1960	25,399	1,435	4,735	6,878	2,347	4,997	4,258	749
<u>Crawler Type</u>								
Total 1961	519	53	159	119	(1)	(1)	42	50
Total 1960	766	39	236	166	(1)	(1)	70	63
<u>COMBINES</u>								
<u>Full Type</u>								
Under 8 ft. P.T.O.	1,315	70	141	949	(1)	40	80	(1)
Engine	146	(1)	(1)	7	22	17	72	(1)
8-10 ft. incl. P.T.O. ..	324	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Engine ..	31	-	-	(1)	(1)	17	(1)	-
Over 10 ft. P.T.O.	189	-	-	(1)	42	(1)	(1)	(1)
Engine	16	-	-	-	(1)	9	5	(1)
Total 1961	2,019	82	194	969	165	307	293	9
Total 1960	2,622	130	100	723	382	860	419	8
<u>Self propelled</u>								
Total 1961	3,894	50	283	856	346	898	1,388	73
Total 1960	5,216	90	136	484	767	2,156	1,519	64

	Number of Units Sold							
	CANADA	Atl. Prov.	Quebec	Ontario	Man.	Sask.	Alta.	B.C.
<u>AUTOMATIC HAY BALERS</u>								
Power take off - Wire ..	71	609	2,141	3,095	1,058	1,563	2,253	297
- Twine .	10,945							
Engine driven - Wire	37	75	168	44	66	49	131	54
- Twine ...	550							
Total 1961	11,603	684	2,309	3,139	1,124	1,612	2,384	351
Total 1960	12,274	655	1,946	3,343	1,717	2,305	2,048	260
<u>SWATHERS AND WINDCROWERS</u>								
Tractor drawn	1,937	(1)	(1)	43	306	717	856	(1)
Self propelled	1,198	-	(1)	213	187	204	497	(1)
Total 1961	3,135	(1)	83	256	493	921	1,353	(1)
Total 1960	4,744	(1)	50	151	839	2,300	1,377	(1)
<u>HEAVY DUTY DEEP TILLAGE</u>								
<u>TYPE CULTIVATORS</u>								
Total 1961	7,254	(1)	(1)	(1)	1,262	3,389	2,438	70
Total 1960	7,952	-	(1)	(1)	1,377	4,194	2,244	52
<u>Diskers</u>								
Under 10 ft.	437	(1)	(1)	(1)	(1)	108	149	(1)
10 ft. and over	5,162	(1)	(1)	(1)	(1)	2,748	1,340	(1)
Total 1961	5,599	9	30	121	1,054	2,856	1,489	40
Total 1960	4,906	-	-	-	1,025	2,907	962	12

(1) Withheld to avoid disclosure.

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