



DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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FARM IMPLEMENT AND EQUIPMENT SALES

Fourth Quarter, 1962

Preliminary estimates of farm implement and equipment sales for 1962 show an increase of 15.6% from 1961 to a total of \$279,018,952. All regions except the Atlantic Provinces and Ontario indicated increased sales, the former showing a substantial decrease of 15.7%. Sales of repair parts included in the foregoing total increased by 8.9% from the 1961 figure to \$43,155,538 for 1962. In the case of repair parts, the only region to show a small decrease in sales was Ontario.

Of the eight categories of farm implements covered by this report, five indicated an increase in the number of units sold while three revealed a decrease. Sales of wheel type tractors increased to 23,813 units for 1962 from 23,520 sold in 1961. There was an increase of 212 units in the number of pull type combines sold. There was an increase of 1,862 in the number of self propelled combines sold. The number of automatic hay balers sold increased by 1,315 and the number of swathers and windrowers by 822. Crawler type tractors, heavy duty deep tillage cultivators and diskers indicated decreases in the number of units sold. The shift to diesel wheel type tractors continued in 1962. During 1961 these tractors accounted for approximately 63% of the total number sold in Canada while in 1962 the proportion was 72%.

This report covers 12 months business and differs from the first three quarterly reports in that more detail can be made available. The estimates are based upon a panel of main-line companies whose ratios to the 1961 totals are known. They are subject to revision when the total coverage annual report for 1962 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Provinces,

1961 and 1962 Compared

(Values at wholesale prices)

| Provinces | Total All Machines (including Repair Parts) | | | Repair Parts | | |
|----------------|--|-------------|----------|--------------|------------|----------|
| | 1961 | 1962 | % Change | 1961 | 1962 | % Change |
| CANADA..... | 241,420,086 | 279,018,952 | +15.6 | 39,643,554 | 43,155,538 | + 8.9 |
| Atlantic Prov. | 9,713,387 | 8,191,966 | -15.7 | 1,547,829 | 1,593,801 | + 3.0 |
| Quebec..... | 35,369,344 | 38,578,291 | + 9.1 | 5,092,664 | 5,459,767 | + 7.2 |
| Ontario..... | 60,131,048 | 58,967,815 | - 1.9 | 9,125,440 | 9,058,851 | - 0.7 |
| Manitoba..... | 23,233,194 | 34,747,807 | +49.6 | 4,275,442 | 5,231,384 | +22.4 |
| Saskatchewan.. | 51,541,781 | 68,513,715 | +32.9 | 9,926,386 | 11,196,766 | +12.8 |
| Alberta..... | 54,118,752 | 62,547,401 | +15.6 | 8,395,989 | 9,289,257 | +10.6 |
| Br. Columbia.. | 7,214,580 | 7,471,957 | + 3.2 | 1,279,804 | 1,225,652 | + 3.6 |

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Estimated Number of Units Sold
(Dealers' Sales to User)

| Item | Number of Units Sold | | | | | | | |
|--------------------------------------|----------------------|------------|--------|---------|-------|-------|-------|------|
| | CANADA | Atl. Prov. | Quebec | Ontario | Man. | Sask. | Alta. | B.C. |
| 1. TRACTORS - FARM USE | | | | | | | | |
| UNIT SALES at retail | | | | | | | | |
| Wheel Type: 100% corrected belt H.P. | | | | | | | | |
| 9 to 29 H.P.-Diesel. | 78 | (1) | 47 | 15 | (1) | - | - | (1) |
| Other.. | 339 | 41 | 66 | 171 | (1) | (1) | (1) | 10 |
| 30 to 34 H.P.-Diesel | 1,697 | 155 | 739 | 535 | 56 | 39 | 64 | 109 |
| Other. | 2,277 | 389 | 817 | 760 | 62 | 76 | 148 | 125 |
| 35 to 39 H.P.-Diesel | 4,616 | 224 | 1,749 | 1,890 | 149 | 32 | 235 | 287 |
| Other. | 820 | 49 | 325 | 265 | 45 | 23 | 52 | 61 |
| 40 to 44 H.P.-Diesel | 988 | 57 | 353 | 503 | 24 | (1) | 33 | (1) |
| Other. | 391 | 30 | 349 | 234 | 65 | 42 | 102 | 19 |
| 45 to 49 H.P.-Diesel | 131 | (1) | (1) | (1) | (1) | (1) | (1) | (1) |
| Other. | 895 | 30 | 143 | 216 | 88 | 120 | 246 | 52 |
| 50 to 54 H.P.-Diesel | 2,903 | 100 | 543 | 1,089 | 300 | 382 | 410 | 79 |
| Other. | 451 | (1) | 19 | 123 | 39 | 99 | 157 | (1) |
| 55 to 59 H.P.-Diesel | 1,066 | (1) | (1) | 79 | 271 | 437 | 262 | 22 |
| Other. | 353 | (1) | (1) | 47 | 57 | 103 | 115 | 9 |
| 60 to 69 H.P.-Diesel | 2,398 | 14 | 40 | 169 | 465 | 941 | 748 | 21 |
| Other. | 476 | (1) | (1) | 29 | 34 | 182 | 217 | 7 |
| 70 H.P. & over - | | | | | | | | |
| Diesel | 3,301 | (1) | (1) | 62 | 446 | 1,496 | 1,220 | 24 |
| Other. | 111 | - | - | (1) | (1) | (1) | 85 | (1) |
| Total 1962..... | 23,813 | 1,043 | 5,271 | 6,299 | 2,135 | 4,078 | 4,129 | 858 |
| Total 1961..... | 21,520 | 1,353 | 5,195 | 6,427 | 1,730 | 3,742 | 4,248 | 825 |
| <u>Crawler Type</u> | | | | | | | | |
| Under 35 H.P..... | 309 | (1) | 125 | 64 | (1) | (1) | (1) | (1) |
| 35 to 50 H.P..... | 30 | (1) | (1) | (1) | (1) | (1) | (1) | (1) |
| 50 H.P. and over.... | 31 | - | (1) | (1) | (1) | (1) | (1) | (1) |
| Total 1962..... | 390 | 13 | 139 | 71 | 68 | 24 | 33 | 42 |
| Total 1961..... | 513 | 45 | 145 | 125 | 73 | 23 | 43 | 59 |
| <u>COMBINES</u> | | | | | | | | |
| <u>Full Type</u> | | | | | | | | |
| Under 8 ft. F.T.O.... | 878 | 61 | 78 | 612 | 47 | (1) | 45 | (1) |
| Engine.. | 38 | (1) | (1) | 8 | (1) | 4 | (1) | (1) |
| 8-10 ft. incl. | | | | | | | | |
| F.T.O.... | 706 | (1) | (1) | (1) | 161 | 289 | 134 | (1) |
| Engine.. | 90 | - | - | (1) | (1) | (1) | (1) | (1) |
| Over 10 ft. F.T.O.... | (1) | - | - | (1) | (1) | (1) | (1) | (1) |
| Engine.. | (1) | - | - | - | (1) | (1) | (1) | (1) |
| Total 1962..... | 2,269 | 88 | 104 | 675 | 388 | 761 | 245 | 8 |
| Total 1961..... | 2,057 | 105 | 187 | 984 | 164 | 305 | 303 | 9 |

| Item | Number of Units Sold | | | | | | | |
|---|----------------------|------------|--------|---------|-------|-------|-------|------|
| | CANADA | Atl. Prov. | Quebec | Ontario | Man. | Sask. | Alta. | B.C. |
| <u>COMBINES (cont.)</u> | | | | | | | | |
| <u>Self propelled</u> | | | | | | | | |
| Total 1962..... | 5,758 | 91 | 358 | 696 | 793 | 2,028 | 1,743 | 49 |
| Total 1961..... | 3,896 | 50 | 280 | 858 | 332 | 911 | 1,423 | 42 |
| <u>AUTOMATIC HAY BALERS</u> | | | | | | | | |
| Power take off - Wire | 65 | (1) | (1) | (1) | - | (1) | (1) | - |
| Twine | 12,509 | 496 | 2,350 | 2,543 | 1,658 | 2,476 | 2,677 | 309 |
| Engine driven - Wire. | 25 | (1) | (1) | (1) | (1) | (1) | (1) | (1) |
| Twine | 957 | 27 | 158 | 96 | (1) | 158 | 264 | (1) |
| Total 1962..... | 13,556 | 528 | 2,577 | 2,646 | 1,849 | 2,638 | 2,944 | 374 |
| Total 1961..... | 12,241 | 704 | 2,370 | 3,462 | 1,043 | 1,942 | 2,319 | 381 |
| <u>SMOTHERS AND WIND-ROWERS</u> | | | | | | | | |
| Tractor drawn..... | 2,465 | (1) | (1) | (1) | 455 | 1,146 | 813 | (1) |
| Self propelled..... | 2,578 | - | (1) | (1) | 510 | 936 | 872 | (1) |
| Total 1962..... | 5,043 | (1) | 62 | 151 | 965 | 2,084 | 1,685 | (1) |
| Total 1961..... | 4,221 | 1 | 80 | 269 | 743 | 1,546 | 1,549 | 33 |
| <u>HEAVY DUTY DEEP TILLAGE TYPE CULTIVATORS</u> | | | | | | | | |
| Total 1962..... | 6,879 | (1) | (1) | 24 | 1,321 | 3,098 | 2,383 | 44 |
| Total 1961..... | 7,288 | - | 25 | 74 | 1,060 | 3,533 | 2,544 | 32 |
| <u>Diskers</u> | | | | | | | | |
| Under 10 ft..... | 326 | - | (1) | (1) | (1) | 104 | 138 | (1) |
| 10 ft. and over..... | 4,568 | - | - | - | (1) | 2,443 | 907 | (1) |
| Total 1962..... | 4,894 | - | (1) | (1) | 1,271 | 2,547 | 1,045 | (1) |
| Total 1961..... | 5,245 | - | - | - | 932 | 2,905 | 1,373 | 35 |

(1) Withheld to avoid disclosure.

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