

FARM IMPLEMENT AND EQUIPMENT SALES

Fourth Quarter, 1963

Preliminary estimates of farm implement and equipment sales for 1963 indicate an increase of 16.6% from 1962 to a total of \$329,611,531. All regions recorded increased sales. Sales of repair parts included in the foregoing total increased by 13.5% from the 1962 figure to \$49,789,298 for 1963. All regions showed increases, particularly in the province of Saskatchewan.

Of the eight categories of farm implements covered by this report, six indicated an increase in the number of units sold while two revealed a decrease. Sales of wheel type tractors increased from 23,765 to 26,564 units. There was a decrease of 102 units in the number of crawler type tractors sold. The number of pull type combines sold increased from 2,316 to 2,348. Sales of self propelled combines recorded a large increase to 7,285 units against 5,884 units sold in 1962. There was a decrease of 1,410 units in the number of automatic hay balers. There were 8,656 swathers and windrowers sold during 1963 compared with 5,889 during 1962. There was a small increase of 120 units in the number of heavy duty deep tillage type cultivators in 1963. Finally, diskers sold totalled 5,118 compared with 5,041 in 1962.

This report covers 12 months business and differs from the first three quarterly reports in that more detail can be made available. The estimates are based upon reports of a panel of main-line companies whose ratios to the 1962 totals are known. The figures are subject to revision when the total coverage annual report for 1963 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Provinces,
1962 and 1963 Compared

(Values at Wholesale Prices)

Provinces	Total All Machines (including Repair Parts)			Repair Parts		
	1962 \$	1963 \$	% Change %	1962 \$	1963 \$	% Change %
CANADA	282,676,676	329,611,531	+16.6	43,879,451	49,789,298	+13.5
Atlantic Prov.	8,244,144	8,349,046	+ 1.3	1,522,074	1,530,852	+ 0.6
Quebec	38,084,277	41,810,395	+ 9.8	5,529,715	6,124,282	+10.8
Ontario	60,516,503	70,319,726	+16.2	9,630,091	10,414,260	+ 8.1
Manitoba	33,140,097	39,621,583	+19.6	5,086,565	5,795,407	+13.9
Saskatchewan .	70,751,308	93,926,061	+32.8	11,403,191	14,063,320	+23.3
Alberta	64,713,739	68,161,936	+ 5.3	9,419,298	10,270,348	+ 9.0
Br. Columbia .	7,226,608	7,422,784	+ 2.7	1,288,517	1,590,829	+23.5

January, 1964
6423-530

Merchandising and Services Division

Estimated Number of Units Sold
(Dealers' Sales to User)

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Quebec	Ontario	Man.	Sask.	Alta.	B.C.
TRACTORS - FARM USE								
UNIT SALES at retail								
<u>Wheel Type: (2)</u>								
9 to 29 H.P.-Diesel	67	(1)	27	(1)	-	-	-	16
Other	193	(1)	(1)	(1)	(1)	(1)	(1)	(1)
30 to 34 H.P.-Diesel	650	50	283	217	(1)	(1)	20	52
Other	2,096	232	717	741	97	53	141	115
35 to 39 H.P.-Diesel	5,305	329	1,956	2,170	189	99	284	278
Other	1,559	117	689	493	72	33	98	57
40 to 44 H.P.-Diesel	652	(1)	197	348	27	(1)	28	8
Other	678	34	250	227	41	36	80	10
45 to 49 H.P.-Diesel	201	5	(1)	(1)	(1)	(1)	(1)	(1)
Other	1,084	57	202	326	109	161	197	32
50 to 54 H.P.-Diesel	3,421	140	700	1,227	429	445	387	93
Other	669	(1)	41	183	81	137	207	(1)
55 to 59 H.P.-Diesel	1,043	(1)	(1)	(1)	246	462	216	(1)
Other	153	(1)	(1)	5	28	55	34	(1)
60 to 69 H.P.-Diesel	3,212	8	47	373	623	1,385	753	23
Other	498	(1)	10	54	49	227	152	(1)
70 H.P. & over -								
Diesel	4,855	(1)	(1)	102	701	2,458	1,530	45
Other	228	-	(1)	(1)	11	51	135	(1)
Total 1963	26,564	1,069	5,239	6,791	2,752	5,638	4,290	785
Total 1962	23,765	984	4,986	6,330	2,257	4,165	4,207	836
<u>Crawler Type:</u>								
Total 1963								
Under 35 H.P.(3)	241	(1)	75	71	39	(1)	19	20
Total 1962								
Under 35 H.P.(4)	343	(1)	135	72	41	(1)	32	40
<u>COMBINES</u>								
<u>Full Type:</u>								
Total 1963	2,348	88	101	478	335	971	367	8
Total 1962	2,316	100	133	673	390	766	248	6
<u>Self Propelled:</u>								
Total 1963	7,285	85	349	935	1,038	2,964	1,873	41
Total 1962	5,884	94	350	707	838	2,083	1,762	50

- (1) Withheld to avoid disclosure.
- (2) Maximum observed belt H.P. 100%
- (3) Maximum observed drawbar H.P.
- (4) 100% drawbar H.P.

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Quebec	Ontario	Man.	Sask.	Alta.	B.C.
<u>AUTOMATIC HAY BALERS</u>								
Power take off	11,905	582	2,455	3,005	1,290	2,077	2,162	334
Engine driven	196	10	58	29	24	16	38	21
Total 1963	12,101	592	2,513	3,034	1,314	2,093	2,200	355
Total 1962	13,511	555	2,480	2,708	1,807	2,657	2,966	338
<u>SWATHERS AND WIND-ROWERS</u>								
Tractor drawn	4,016	-	(1)	(1)	638	2,180	1,171	(1)
Self propelled	4,640	-	(1)	(1)	717	2,194	1,259	(1)
Total 1963	8,656	-	93	354	1,355	4,374	2,430	50
Total 1962	5,889	-	65	201	1,221	2,425	1,906	71
<u>HEAVY DUTY DEEP TILLAGE TYPE CULTIVATORS</u>								
Total 1963	7,582	(1)	(1)	(1)	1,584	3,615	2,242	104
Total 1962	7,462	(1)	225	(1)	1,322	3,398	2,432	51
<u>Diskers:</u>								
Under 10 ft.	317	-	(1)	(1)	48	72	153	(1)
10 ft. and over	4,801	-	(1)	(1)	1,067	2,940	775	(1)
Total 1963	5,118	-	26	(1)	1,115	3,012	928	(1)
Total 1962	5,041	-	250	(1)	1,104	2,546	1,107	(1)

(1) Withheld to avoid disclosure.



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