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FARM IMPLEMENT AND EQUIPMENT SALES

January to December 1965

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Preliminary estimates of farm implement and equipment sales for 1965 indicate an increase of 11.6% from 1964 to a total of \$424,270,000. All regions recorded increased sales except Quebec where a decrease of 5.6% occurred. Sales of repair parts included in the foregoing total increased by 3.4% from 1964 to \$54,944,000. Increases in the sales of repair parts were recorded for all regions except Quebec and Manitoba where sales declined by 8.7% and 2.9%, respectively.

Of the eight categories of farm implements covered by this report, three indicated an increase in the number of units sold. Sales of pull-type combines rose from 2,580 to 2,767 units, self-propelled combines increased by 1,601 to 8,795 units and swathers and windrowers, which accounted for the largest increase, numbered 13,512 units, an advance of 3,673 from 1964. All other categories registered a decrease in the number of units sold. Sales of wheel type tractors declined by 1,040 to 26,466 units while crawler type tractors decreased by 60 to 110 units. There were 11,519 hay balers sold in 1965 compared to 12,027 in 1964. The number of heavy duty deep tillage type cultivators and diskers decreased by 2,101 units and 429 units to 7,024 and 6,112 units, respectively.

This report covers the 12 month period ending December 31, 1965, and more detail is shown than in the other periodic reports for 1965. The estimates are based upon reports of a panel of main-line companies whose ratios to the 1964 totals are known. The figures are subject to revision when the total coverage annual report for 1965 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Provinces,
1964 and 1965 Compared

(Values at Wholesale Prices)

Provinces	Total All Machines (including Repair Parts)			Repair Parts		
	1964 \$'000	1965 \$'000	% Change %	1964 \$'000	1965 \$'000	% Change %
Canada	380,133	424,270	+11.6	53,156	54,944	+ 3.4
Atlantic Prov.	9,789	11,214	+14.6	1,745	1,977	+13.3
Quebec	39,439	37,242	- 5.6	6,806	6,213	- 8.7
Ontario	81,125	88,471	+ 9.1	11,739	12,200	+ 3.9
Manitoba	51,108	54,576	+ 6.8	5,878	5,709	- 2.9
Saskatchewan .	110,985	128,664	+15.9	14,619	14,813	+ 1.3
Alberta	78,884	94,568	+19.9	10,735	12,067	+12.4
Br. Columbia .	8,803	9,535	+ 8.3	1,634	1,965	+20.3

February 1966
6423-518

Merchandising and Services Division

Estimated Number of Units Sold

(Dealers' Sales to User)

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.
TRACTORS - FARM USE UNIT SALES at retail								
<u>Wheel Type: (2)</u>								
9 to 34 H.P. - Diesel ..	338	50	158	69	(1)	5	(1)	45
Other ...	1,047	178	291	405	30	20	41	82
35 to 39 H.P. - Diesel ..	4,149	374	1,262	1,750	177	88	157	341
Other ...	2,095	274	733	758	77	70	77	106
40 to 49 H.P. - Diesel ..	1,147	75	187	699	50	(1)	(1)	46
Other ...	1,463	71	315	502	132	190	192	61
50 to 59 H.P. - Diesel ..	2,916	181	397	1,199	288	394	385	72
Other ...	807	(1)	(1)	178	148	224	220	11
60 to 79 H.P. - Diesel ..	5,161	73	87	856	908	2,041	1,149	47
Other ...	907	(1)	18	180	91	323	271	(1)
80 H.P. and Over - Diesel ..	6,164	(1)	13	323	953	2,928	1,889	(1)
Other ...	272	-	(1)	56	(1)	(1)	130	(1)
Total 1965	26,466	1,327	3,474	6,975	2,876	6,389	4,566	859
Total 1964	27,506	1,197	4,028	6,839	3,201	6,918	4,396	927
<u>Crawler Type:</u>								
Total 1965								
Under 35 H.P. (3)	110	-	29	30	15	(1)	(1)	(1)
Total 1964								
Under 35 H.P. (3)	170	(1)	58	31	20	(1)	(1)	(1)
<u>COMBINES</u>								
<u>Pull Type:</u>								
Total 1965	2,767	53	41	243	564	1,274	583	9
Total 1964	2,580	53	48	334	500	1,158	474	13
<u>Self Propelled:</u>								
Total 1965	8,795	54	246	948	1,338	3,729	2,392	88
Total 1964	7,194	76	264	931	1,272	2,645	1,926	80

- (1) Withheld to avoid disclosure.
- (2) Maximum observed belt H.P.
- (3) Maximum observed drawbar H.P.

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.
<u>AUTOMATIC HAY BALERS</u>								
Power take off	11,451	597	2,234	(1)	1,185	(1)	2,522	280
Engine driven	68	5	4	(1)	9	(1)	27	13
Total 1965	11,519	602	2,238	2,321	1,194	2,322	2,549	293
Total 1964	12,027	676	2,446	(1)	1,399	(1)	2,280	389
<u>SWATHERS AND WINDROWERS</u>								
Tractor drawn	6,732	(1)	(1)	(1)	1,390	3,229	1,930	102
Self propelled	6,780	(1)	(1)	(1)	1,200	2,571	2,238	95
Total 1965	13,512	(1)	(1)	643	2,590	5,800	4,168	197
Total 1964	9,839	(1)	103	(1)	2,231	4,080	2,762	169
<u>HEAVY DUTY DEEP TILLAGE TYPE CULTIVATORS</u>								
Total 1965	7,024	(1)	(1)	63	1,581	3,397	1,918	56
Total 1964	9,125	(1)	(1)	82	2,143	4,507	(1)	(1)
<u>Diskers:</u>								
Under 15 ft.	1,826	-	(1)	(1)	412	1,031	344	(1)
15 ft. and over	4,286	-	-	-	978	2,755	537	16
Total 1965	6,112	-	(1)	(1)	1,390	3,786	881	(1)
Total 1964	6,541	-	(1)	(1)	1,297	4,415	778	(1)

(1) Withheld to avoid disclosure.

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