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FARM IMPLEMENT AND EQUIPMENT SALES

January 1 to December 31, 1966

Preliminary estimates of farm implement and equipment sales for 1966 indicate an increase of 10.7% from 1965 to a total of \$472,443,000. All regions recorded increased sales. Sales of repair parts included in the foregoing total increased by 10.3% from 1965 to \$61,371,000. Increases in the sales of repair parts were recorded for all regions.

Of the eight categories of farm implements covered by this report, only the sales of wheel type tractors registered an increase. The number of wheel type tractors sold rose to 30,869, a gain of 4,014 units from the previous year. All other categories indicated a decrease in the number of units sold. Sales of crawler type tractors declined by 38 to 66 units. Sales of pull-type combines decreased by 218 to 2,746 units, while self-propelled combines declined by 1,225 to 7,399 units. There were 10,816 hay balers sold in 1966, a decrease of 686 from the previous year. Sales of swathers and windrowers, at 11,139 units, registered a decrease of 931 units while sales of heavy duty cultivators, at 7,306 units, declined by 528 units from the previous year. Sales of diskers decreased by 155 to 6,247 units.

This report covers the 12-month period ending December 31, 1966, and more detail is shown than in the other monthly reports for 1966. The estimates are based upon reports of a panel of main-line companies whose ratios to the 1965 totals are known. The figures are subject to revision when the total coverage annual report for 1966 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Province,
1965 and 1966 Compared
(Value at Wholesale Price)

Province	Total, All Machines (Including Repair Parts)			Repair Parts		
	1965	1966	% Change 1966/1965	1965	1966	% Change 1966/1965
	\$'000	\$'000		\$'000	\$'000	
CANADA	426,967	472,443	+10.7	55,643	61,371	+10.3
Atlantic Provinces	10,986	14,139	+28.7	1,937	2,138	+10.4
Quebec	38,398	48,298	+25.8	6,734	7,921	+17.6
Ontario	86,452	104,304	+20.6	13,516	15,950	+18.0
Manitoba	55,087	60,931	+10.6	5,746	6,151	+ 7.0
Saskatchewan	133,267	137,017	+ 2.8	14,499	14,919	+ 2.9
Alberta	93,632	97,865	+ 4.5	11,414	12,316	+ 7.9
British Columbia .	9,145	9,889	+ 8.1	1,797	1,976	+10.0

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Merchandising and Services Division

February 1967

Estimated Number of Units Sold
(Dealers' Sales to User)

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.
TRACTORS - FARM USE								
UNIT SALES at retail								
<u>Wheel Type: (2)</u>								
9 to 34 H.P. - Diesel ..	466	52	149	86	(1)	(1)	(1)	77
- Other ...	772	118	256	281	(1)	(1)	(1)	55
35 to 39 H.P. - Diesel ..	4,611	352	1,612	1,897	155	94	148	353
- Other ...	2,641	274	867	1,052	134	89	113	112
40 to 49 H.P. - Diesel ..	1,707	96	410	911	60	64	93	73
- Other ...	1,286	59	366	509	87	105	128	32
50 to 59 H.P. - Diesel ..	3,437	192	596	1,531	390	360	285	83
- Other ...	918	(1)	(1)	291	161	205	176	9
60 to 79 H.P. - Diesel ..	5,338	115	187	937	1,175	1,770	1,110	44
- Other ...	1,060	(1)	16	286	127	365	236	(1)
80 H.P. and Over - Diesel ..	8,312	(1)	(1)	571	1,331	3,802	2,455	58
- Other ...	321	(1)	(1)	87	35	71	122	(1)
Total 1966	30,869	1,368	4,549	8,439	3,699	6,980	4,931	903
Total 1965	26,855	1,270	3,556	6,897	3,037	6,534	4,680	881
<u>Crawler Type:</u>								
Total 1966								
Under 35 H.P. (3)	66	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Total 1965								
Under 35 H.P. (3)	104	(1)	(1)	(1)	17	(1)	(1)	(1)
COMBINES								
<u>Pull-Type:</u>								
Total 1966	2,746	33	(1)	178	390	1,484	643	(1)
Total 1965	2,964	51	36	242	586	1,402	639	8
<u>Self-propelled:</u>								
Total 1966	7,399	86	169	804	1,274	2,913	2,113	40
Total 1965	8,624	52	246	938	1,314	3,698	2,306	70

(1) Withheld to avoid disclosure.
 (2) Maximum observed P.T.O. H.P.
 (3) Maximum observed drawbar H.P.

Item	Number of Units Sold							
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.
<u>AUTOMATIC HAY BALERS</u>								
Power take off	10,750	624	2,646	2,623	965	1,651	1,949	292
Engine driven	66	4	(1)	(1)	16	(1)	15	18
Total 1966	10,816	628	(1)	(1)	981	(1)	1,964	310
Total 1965	11,502	589	(1)	(1)	1,212	(1)	2,539	333
<u>SWATHERS AND WINDROWERS</u>								
Tractor drawn	4,944	(1)	132	(1)	846	2,590	1,036	80
Self propelled	6,195	4	83	674	994	2,307	2,057	76
Total 1966	11,139	(1)	215	(1)	1,840	4,897	3,093	156
Total 1965	12,070	(1)	135	(1)	2,339	5,110	3,601	145
<u>HEAVY DUTY DEEP TILLAGE TYPE CULTIVATORS</u>								
Total 1966	7,306	..	(1)	(1)	1,607	3,558	(1)	(1)
Total 1965	7,834	(1)	(1)	(1)	1,658	3,863	(1)	(1)
<u>Diskers:</u>								
Under 15 ft.	1,639	..	(1)	(1)	356	970	294	11
15 ft. and over	4,608	..	-	(1)	1,167	2,750	686	(1)
Total 1966	6,247	..	(1)	(1)	1,523	3,720	980	(1)
Total 1965	6,402	..	(1)	(1)	1,438	3,927	1,001	26

(1) Withheld to avoid disclosure.



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